



REQUEST FOR PROPOSAL  
For  
Copier/Printer Lease and Support Services  
Bid Number: CL-SS-0518

May 1st, 2018

## Questions and Answers:

**Question 1:** Is the request to replace current UNIFlow XMedius workflow software with a solution or have the ability for the copier / MFPs to Integrate with UNIFlow / Xmedius workflows?

**Answer 1:** Any solution proposed must integrated with Uniflow and X-Medius workflow software, any products proposed must be certified to work with these solutions. Vendor must be an authorized Uniflow and X-Medius provider to support these solutions.

**Question 2:** Regarding buyout, Page 6 paragraph 6 states,

“Current buyout and return of current equipment will be at the awarded vendors cost. Current buyout of lease(s) and software agreement(s) is estimated to be \$345,000 not including return shipping. The buyout payment must be included as a separate item cost on the Pricing Schedule.”

Page 15 states

“Awarded vendor is required to make payment to FEOC equal to the current buyout amounts. Currently estimate to be \$314,000.”

Which buyout is correct?

**Answer 2:** The correct buyout amount is \$314,000.

**Question 3:** Which systems are you keeping thru the buyout? Are all the copy systems being returned except for the UNIFlow Business Edition, MEAP SPP, CMFP MEAP License software?

**Answer 3:** Our goal is to replace all units as soon as we are able with a single qualified company. Fresno EOC is keeping the Uniflow and X-Medius workflow software solutions.

**Question 4:** How many payments are left on current lease?

**Answer 4:** Fresno EOC has multiple leases with multiple end dates.

**Question 5:** What is the current monthly payment?

**Answer 5:** All payments and balances are incorporated in the buyout amount referenced in the RFP.