

# **BOARD MEETING AGENDA**

October 28, 2020 at 6:00 p.m.

| 1.  | CALL TO ORDER   |                |             |
|-----|---|----------------|-------------|
| 2.  | ROLL CALL   |                |             |
|     | A. Roll Call - Page 4   |                |             |
| 3.  | PLEDGE OF ALLEGIANCE  |                |             |
| 4.  | APPROVAL OF AGENDA  |                | Approve     |
| 5.  | APPROVAL OF SEPTEMBER 30, 2020 MINUTES                                |                |             |
|     | A. September 30, 2020 Board Meeting Minutes - Page 5                  |                | Approve     |
| 6.  | PREVIOUS COMMISSIONERS APPRECIATION                                   | Hayes          | Information |
| 7.  | COMMISSIONERS   | Hayes          | Approve     |
|     | A. Seating of Commissioner - Page 8                                   |                |             |
|     | B. Commissioner Reinstatement   |                |             |
| 8.  | TRANSFORMING AND INSPIRING  |                |             |
|     | A. Women, Infants, and Children                                       | Jack Lazzarini | Information |
| 9.  | RACE FOR EQUITY   | Deitre Epps    | Information |
| 10. | TRANSPARENCY POLICY   |                |             |
|     | A. Transparency Policy - Page 13                                      | Kenneth Price  | Approve     |
| 11. | ACCESS PLUS CAPITAL ADMINISTRATIVE SERVICES AGREEMENT                 |                |             |
|     | A. Access Plus Capital Administrative Services Agreement - Page 18    | Kenneth Price  | Approve     |
| 12. | BOARD RETREAT LOCATION  |                |             |
|     | A. Board Retreat Location - Page 24                                   | Reyes          | Approve     |
| 13. | HEAD START EARLY CARE AND EDUCATION                                   |                |             |
|     | A Line of Others O. F. Farty, Company of Education Adults - Daniel OF | _              | _           |

Reyes

Shivaprasad

A. Head Start 0-5 Early Care and Education Ad Hoc - Page 25

14. LEGISLATIVE REPORT

B. Program Update Reports, August and September 2020 - Page 26

**Approve** 

Information

|     | A. Legislative Report - Page 29  | Jonasson | Information |
|-----|--|----------|-------------|
| 15. | SUMMARY OF GRANT TRACKER   |          |             |
|     | A. Summary of Grant Tracker – January 1 to September 31, 2020 - Page 32  | Jonasson | Information |
| 16. | CHIEF EXECUTIVE OFFICER'S REPORT   |          |             |
|     | A. CEO Report - Page 34  | Reyes    | Information |
| 17. | APPROVAL OF CONSENT AGENDA  Any Commissioner may pull any Consent Item for discussion or separate vote         |          |             |
|     | A. Program Planning and Evaluation Committee<br>Items – October 13, 2020                                       |          | Approve     |
|     | <ol> <li>September 8, 2020 Program and Evaluation Committee Meeting<br/>Minutes - Page 37</li> </ol>           |          |             |
|     | <ol> <li>Head Start: FY 2021-22 CDE/EESD Funding Application - Page<br/>40</li> </ol>                          |          |             |
|     | <ol> <li>Sanctuary and Support Services: City of Fresno Back Rent<br/>Forgiveness Program - Page 43</li> </ol> |          |             |
|     | B. Executive Committee Items – October 15, 2020  |          | Approve     |
|     | 1. August 26, 2020 Executive Committee Meeting Minutes - Page 44   |          |             |
|     | 2. CEO Evaluation - Page 45  |          |             |
|     | <ul><li>C. Human Resources Committee Items - October<br/>19, 2020</li></ul>                                    |          | Approve     |
|     | 1. September 21, 2020 HR Committee Meeting Minutes - Page 46   |          |             |
|     | D. Infrastructure Committee Items – October 21, 2020   |          | Approve     |
|     | December 9, 2019 Infrastructure Committee Meeting Minutes - Page 50  |          |             |
|     | 2. Real Estate Purchase - Page 51  |          |             |
|     | E. Finance Committee Items – October 22, 2020  |          | Approve     |
|     | <ol> <li>September 9, 2020 Finance Committee Meeting Minutes - Page<br/>62</li> </ol>                          |          |             |
|     | <ol> <li>September 28, 2020 Finance Committee Meeting Minutes - Page<br/>65</li> </ol>                         |          |             |
|     | 3. Financial Reports: August 2020 - Page 67  |          |             |
|     | 4. 2019 Tax Return - Page 73   |          |             |
| 18. | ADVISORY BOARDS  |          | Accept      |
|     | A. August 19, 2020 Head Start County Wide Policy Council Minutes -<br>Page 146                                 |          |             |
|     | B. September 16, 2020 Head Start County Wide Policy Council Minutes - Page 151                                 |          |             |
|     | C. October 13, 2020 SOUL Governing Council Minutes - Page 157  |          |             |

D. 2020-21 SOUL Comprehensive Support and Improvement Prompts Form - Page 159

**Approve** 

E. 2020-21 SOUL Single Plan for Student Achievement - Page 165

**Approve** 

# 19. COMMISSIONERS' COMMENT

# 20. PUBLIC COMMENTS

(This portion of the meeting is reserved for persons wishing to address the Board on items within jurisdiction but not on the agenda. Comments are limited to three minutes.)

- 21. CLOSED SESSION
- 22. ADJOURNMENT



# **BOARD OF COMMISSIONERS ROLL CALL 2020**

| BAINES, OLIVER De<br>BROWN-JENKINS, ZINA De | ec 2021<br>ec 2020<br>ec 2020<br>ec 2020<br>ec 2021 | 14 <sup>th</sup> Senatorial District 16 <sup>th</sup> Congressional District Head Start CWPC 31st Assembly District | X<br>N/A<br>X | X   | P   | Р   | Р   | Р | Р | Р | Р |  |  |
|---|---|---|---------------|-----|-----|-----|-----|---|---|---|---|--|--|
| BROWN-JENKINS, ZINA De                      | ec 2020<br>ec 2020<br>ec 2021                       | Head Start CWPC   |               | 0   |     |     | _   | _ |   |   |   |  |  |
| ,   | ec 2020<br>ec 2021                                  |   | X             | _   | Р   | Р   | Р   | Р | Р | 0 | Р |  |  |
| CID, AMPARO De                              | ec 2021   | 31st Assembly District  |               | Х   | Р   | Р   | Р   | 0 | 0 | Р | Р |  |  |
|   |   |   | Х             | Х   | Р   | Р   | 0   | Р | Р | Р | Р |  |  |
| COUNTEE, JEROME De                          | oc 2021   | SCCCD   | Р             | Р   | Р   | Р   | Р   | 0 | 0 | Р | Р |  |  |
| DE JESUS PEREZ, FELIPE De                   | CC ZUZI   | Target Area A   | Х             | 0   | Р   | Р   | Р   | Р | 0 | 0 | 0 |  |  |
| FRANKLIN, MISTY De                          | ec 2020   | Target Area F   | Х             | 0   | Р   | Р   | 0   | 0 | Р | Р | Р |  |  |
| GARABEDIAN, CHARLES De                      | ec 2021   | Board of Supervisors  | Х             | Х   | Р   | Р   | Р   | Р | Р | Р | Р |  |  |
| HAYES, LINDA R. De                          | ec 2020   | Target Area H   | Х             | Х   | Р   | Р   | Р   | 0 | Р | Р | Р |  |  |
| ISAAK, ANGIE De                             | ec 2020   | Juvenile Court  | Х             | Х   | Р   | Р   | Р   | Р | Р | Р | Р |  |  |
| JAIME-MILEHAM, LUPE De                      | ec 2020   | Fresno County Superintendent of Schools   | Х             | Х   | Р   | Р   | Р   | Р | Р | Р | Р |  |  |
| LEON, REY De                                | ec 2020   | Target Area B   | Х             | Х   | Р   | Р   | Р   | Р | Р | Р | Р |  |  |
| MARTINEZ, DANIEL De                         | ec 2021   | Target Area D   | Х             | 0   | Р   | Р   | Р   | Р | Р | Р | Р |  |  |
| McALISTER, PASTOR BRUCE De                  | ec 2020   | West Fresno Faith Based-Organization  | Р             | Х   | 0   | Р   | Р   | Р | Р | Р | Р |  |  |
| McCOY, BARIGYE De                           | ec 2020   | Board of Supervisors  | Х             | Р   | 0   | 0   | Р   | Р | 0 | 0 | Р |  |  |
| NICHOLS, LISA De                            | ec 2021   | Target Area E   | Х             | Х   | Р   | Р   | Р   | Р | Р | Р | Р |  |  |
| PARRA, DANIEL T. De                         | ec 2020   | Target Area C   | Х             | Х   | Р   | Р   | Р   | Р | Р | Р | 0 |  |  |
| REYES, ANDREA De                            | ec 2020   | <b>Economic Development Corporation</b>   | N/A           | N/A | N/A | N/A | N/A | Р | Р | 0 | Р |  |  |
| ROBLES, ITZI De                             | ec 2021   | SEFCEDA   | Х             | 0   | Р   | Р   | Р   | Р | Р | Р | Р |  |  |
| ROBLES, CATHERINE De                        | ec 2021   | Target Area G   | Х             | Х   | Р   | Р   | Р   | Р | Р | Р | Р |  |  |
| RODGERS, JIMI De                            | ec 2021   | Association of Black Social Workers   | Х             | 0   | Р   | Р   | Р   | Р | Р | Р | Р |  |  |
| VANG, MAIYER De                             | ec 2021   | Fresno Center for New Americans   | Х             | 0   | Р   | Р   | Р   | Р | Р | 0 | Р |  |  |
| Present = X Ph                              | Phone = P   |   |               |     |     |     |     |   |   |   |   |  |  |
| Absent = 0                                  |   |   |               |     |     |     |     |   |   |   |   |  |  |
| 7 11000111                                  | Excluded =  | N/A   |               |     |     |     |     |   |   |   |   |  |  |
| Taballe V EA                                |   | .,,,,   |               |     |     |     |     |   |   |   |   |  |  |

(ROLLCALL-2020)



Linda Hayes Board Chair

Emilia Reyes Chief Executive Officer

www.FresnoEOC.org

# BOARD OF COMMISSIONERS MEETING Fresno EOC Board Room September 30, 2020 6:00 PM

#### **MINUTES**

#### 1. CALL TO ORDER

Linda Hayes, Board Chair, called the meeting to order at 6:05 P.M.

#### 2. ROLL CALL

Roll was called and a quorum was established.

## 3. PLEDGE OF ALLEGIANCE

The Pledge of Allegiance was led by Hayes.

# 4. APPROVAL OF AGENDA

M/S/C – Isaak/Nichols to approve the agenda as presented. All in favor.

#### 5. APPROVAL OF JULY 23, 2020 MINUTES

A. July 23, 2020 Special Board Meeting Minutes *M/S/C* – *Isaak/Rodgers to approve the meeting minutes. All in favor.* 

# 6. TRANSFORMING AND INSPIRING

- A. Fresno Street Saints
- B. Recognition Video

Joby Jones and Nicole Hutchings, shared how Fresno Street Saint has continued to serve the community during the COVID-19 impact. Hayes did a brief summary of Duchune Pittman and Sister Alexandria Crowder. Sister Alexandria Crowder shared her experience and is thankful for the program. A tribute video was presented on behalf of Brian King, for his dedication and years of serves with Fresno EOC as the Fresno Street Saint Director.

#### 7. 2020 SIGNATORY RESOLUTION

Emilia Reyes, Chief Executive Officer, request board approval for the 2020 Signatory Resolution to add Jim Rodriguez, Chief Financial Officer.

M/S/C – Rodgers/Nichols to approve the 2020 Signatory Resolution. All in favor.

# 8. SOUL CONFLICT OF INTEREST

Michelle Tutunjian, Chief Operating Officer, provided an overview of the Conflict of Interest Code for the School of Unlimited Learning to meet the Senate Bill 126.

M/S/C – Rodgers/Isaak to approve the SOUL Conflict of Interest. All in favor.

### 9. HEAD START QUALITY IMPROVEMENT PLAN (QIP)

Rodriguez, introduce Brian Henderson from Hudson Henderson & Company, Inc. providing an overview of the audit report of the Schedule of Operating Expenses and Independ Accountant's Report for Head Start for the year of 1999 through 2019.

M/S/C – Arambula/Jaime-Mileham to approve the Head Start Quality Improvement Plan. All in favor.



# 10. BOARD APPLICABILITY OF SUNSHINE LAWS

Kenneth Price, agency's Legal Counsel, provide an overview of the Applicability of State and Federal conflict of interest and sunshine laws. Policies and procedures will be establishing to follow Brown ACT and implementing the plan and to creating email address for commissioners.

#### 11. LEGISLATIVE REPORT

Elizabeth Jonasson, Strategy and Communications Officer provided an update of the legislative report covering changes happening at the state, and federal levels, that are being impacted during the COVID-19, and funding sources.

#### 12. SUMMARY OF GRANT TRACKER

Jonasson provided an overview of the grant tracker for the month of August, 50 submitted, 24 funded, 5 denied, and 21 pending.

# 13. CHIEF EXECUTIVE OFFICER'S REPORT

A. CEO Report

Reyes reviewed the CEO Report. No action required.

#### 14. APPROVAL OF CONSENT AGENDA

Any Commissioner may pull any Consent Item for discussion or separate vote

**M/S/C** – McCoy/Jaime-Mileham to pull D4 & G2 and approve the following Consent Agenda. All in favor.

# A. Program Planning and Evaluation Committee Items - August 11, 2020

- 1. June 18, 2020 Meeting Minutes
- Community Services/Energy Services: 2020 CARES Act Program Contract
- 3. COVID-19 Equity Project Budget
- 4. Project Dawn
- 5. Food Services: FY 2020-21 Food Services Agreements
- 6. Gun Violence Reduction Initiative Proposals
- 7. FY 2021 Head Start/Early Head Start Refunding Grant Application Package
- 8. Harvest Project COVID-19 Testing
- 9. LCC: COVID-19 Emergency Food Distribution Partnership
- 10. SOUL: 2020-2021 Consolidation Application

#### B. Finance Committee Items - August 12, 2020

- 1. June 10, 2020 Meeting Minutes
- 2. Financial Reports May and June 2020
- 3. WIC: Furniture Procurement

# C. Executive Committee Items – August 26, 2020

1. May 18, 2020 Meeting Minutes

#### D. Program Planning and Evaluation Committee Items - September 8, 2020

- August 11, 2020 Program Planning and Evaluation Committee Meeting Minutes
- 2. FY 2021 Head Start/Early Head Start Continuation/Refunding Grant Application Package
- 3. Head Start: County-Wide Policy Council Bylaws Revisions
- 4. SOUL: Dashboard Alternative School Status Renewal Application
- 5. SOUL: Learning Continuity and Attendance Plan
- 6. Merck for Mothers Safer Childbirth Cities Initiative
- 7. Risk Assessment Report

#### **Program Planning and Evaluation Committee Items**

14-D-4 SOUL: Dashboard Alternative School Status Renewal Application

Commissioner Jaime-Mileham would like to acknowledge SOUL for reopening and continuing to support the students to be successful during this pandemic.

M/S/C – Jaime-Mileham /Isaak to approve SOUL: Dashboard Alternative School Status Renewal Application. All in favor.

#### E. Finance Committee Items - September 9, 2020

- 1. August 12, 2020 Finance Committee Meeting Minutes
- 2. Financial Reports July 2020
- 3. Head Start Attestation Report

# F. Pension Committee Items - September 17, 2020

- 1. May 21, 2020 Pension Committee Meeting Minutes
- 2. Trustee Appointment
- 3. 2019 Retirement Plan Audits
- 4. Plan Financials and Investment Report
- 5. Investment Fund Change

#### G. Human Resources Committee Items - September 21, 2020

- 1. June 8, 2020 HR Committee Meeting Minutes
- 2. 2021 Health Plan Rates

#### **Human Resources Committee Items**

14-G-2 2021 Health Plan Rates

Commissioner Vang inquired of the changes impacting employees for the 2021 Health Plan Rates. Annabelle Gamez, HR Manager provided a brief presentation of the changes to the health plan rates. They recommended staff to look into affordable health care plans and bring forward to Committee for next year's recommendation. **M/S/C** – Vang/Cid to approve 2021 Health Plan Rates. All in favor.

#### 15. ADVISORY BOARDS

- A. June 17, 2020 Head Start County-Wide Policy Council Minutes
- B. June 18, 2020 Sanctuary Advisory Board Meeting Minutes
- C. August 12, 2020 SOUL Governing Council Meeting
- D. August 20, 2020 Local Conservation Corps Advisory Meeting Minutes
- E. September 8, 2020 SOUL Governing Council Meeting *M/S/C Isaak/Rodgers to accept the Advisory Boards. All in favor.*

#### 16. COMMISSIONERS' COMMENT

Hayes requested a moment of silence in honor of Richard Keyes who passed away on Sunday.

Hayes requested a memory statue for Mr. Keyes to be located at the Fresno EOC Executive Plaza.

#### 17. PUBLIC COMMENTS

(This portion of the meeting is reserved for persons wishing to address the Board on items within jurisdiction but not on the agenda. Comments are limited to three minutes.)

Terrie Matters, thanking the agency for the opportunity to listen and to learn from us.

# 18. CLOSED SESSION

M/S/C - Vang/Isaak to enter into executive session at 8:20 PM. All in favor.

*M/S/C* – Rey/McAlister to leave closed executive session at 9:30 PM. All in favor.

#### 19. ADJOURNMENT

M/S/C – Rodger/Vang to adjourned meeting at 9:30 P.M. All in favor.



#### **BOARD OF COMMISSIONERS MEETING**

| Date: October 28, 2020           | Program: N/A  |
|----------------------------------|---------------|
| Agenda Item #: 7                 | Director: N/A |
| Subject: Seating of Commissioner | Officer: N/A  |

#### **Recommended Action**

The Chair recommends to appoint the following Community sector appointee and recommends seating of the following to a one-year term commencing on October 28, 2020 to December 31, 2021. Attached are their respective resolution and appointment for the following Commissioners.

Community SectorAppointing BodyJames MartinezFresno Reel Pride

Elected AppointeeAppointing BodyBrian KingMayor of FresnoAmy Arambula31st Assembly DistrictRuben Zarate14th Senate District



# CERTIFICATE OF CORPORATE RESOLUTION OF F.I.G.L.E.A.F. EDUCATIONAL FESTIVAL d.b.a. FRESNO REEL PRIDE, a California 501 (C)(3) Corporation

A Meeting of the Board of Directors was duly held the 1<sup>st</sup> day of October 2020; at which were present a voting majority of all of the members of the Board of Directors of said Corporation. Upon motion, second and unanimous vote of said Board of Directors, the following resolution was duly and regularly passed:

WHEREAS: The mission of Fresno Reel Pride is to increase the awareness of the LGBTQ community through the exhibition of film, exploring LGBTQ themes at an annual festival in Fresno. Fresno Reel Pride works to produce a major cultural and educational event for the entire Central Valley community designed to enhance community acceptance and understanding of LGBTQ issues, while adding to the diversity of a culturally rich city.

WHEREAS: Through a broad continuum of advocacy, education, outreach and collaboration, Fresno Reel Pride has continued working to address such issues as: LGBTQ youth suicide prevention; violence toward LGBTQ and non-cis(gendered) individuals; homelessness among LGBTQ youth; Immigration issues impacting the LGBTQ population in the Central Valley and the State of California.

WHEREAS: Fresno Reel Pride, as a LGBTQ community organization strives to create, engage and promote a systemic atmosphere of awareness and change through partnership and outreach.

WHEREAS: James D. Martinez has been an active member and participant within said organization and an active community partner for over a decade. Mr. Martinez has served in his capacities and responsibilities to identify, fund and promote relationships that enable the mission of Fresno Reel Pride.

RESOLVED: That said Corporation by and through its Board of Directors ratifies, approves and adopts that Mr. James D. Martinez has been authorized by unanimous vote to submit an application for consideration to the position of community liaison to Fresno Economics Opportunities Commission, for and on behalf of said Corporation.

DATED: This 2nd day of October, 2020.

F.I.G.L.E.A.F. EDUCATIONAL FESTIVAL dba FRESNO REEL PRIDE, a California Corporation

By: Name: Kathleen Arambula-Reyna, Board President

The undersigned Secretary hereby represents and certifies that the above and forgoing is accurate and true.

By: Name: Nikolas Lorenzo Lucio, Board Secretary



October 14, 2020

Ms. Linda R. Hayes, Chair Board of Commissioners Fresno Economic Opportunities Commission 1920 Mariposa Mall, Suite 300 Fresno, CA 93721

Dear Ms. Hayes,

It is my pleasure to appoint Brian King as the Mayor's representative to the Fresno EOC Board of Commissioners. Mr. King will be replacing Richard Keyes, who passed away, and filling the remainder of his two-year term, which began January 1, 2020 and ends on December 31, 2021.

I remain committed to working with the EOC to advance our shared goals and I am confident that Mr. King will continue to be an asset to the EOC Board as your vision continues to grow.

Sincerely,

Lee Brand Mayor STATE CAPITOL
P.O. BOX 942849
SACRAMENTO, CA 94249-0031
(916) 319-2031
FAX (916) 319-2131

**DISTRICT OFFICE**2550 MARIPOSA MALL, ROOM 5031
FRESNO, CA 93721
(559) 445-5532
FAX (559) 445-6006



COMMITTEES

CHAIR: BUDGET SUBCOMMITTEE NO. 1 ON HEALTH AND HUMAN SERVICES BUDGET BUSINESS AND PROFESSIONS ENVIRONMENTAL SAFETY AND TOXIC MATERIALS HIGHER EDUCATION HUMAN SERVICES

**SELECT COMMITTEE** 

REGIONAL APPROACHES TO ADDRESSING THE STATE'S WATER NEEDS

JOINT COMMITTEE

Via email: linda.hayes@va.gov

October 23, 2020

Ms. Linda Hayes Board Chair Fresno Economic Opportunities Commission 1920 Mariposa St, #300 Fresno CA 93721

Dear Mrs. Hayes

Amparo Cid has advised me that she wishes to resign as my representative on the Fresno Economic Opportunities Commission Board, effective October 22, 2020. I therefore appoint Amy Arambula to serve as my 31<sup>st</sup> Assembly District Representative on the Fresno EOC Board, effective October 23, 2020.

Mrs. Arambula is well respected for her dedication to improving the lives of Central Valley residents. An attorney, she has worked for several non-profit organizations that serve the most vulnerable in Fresno County. She is a strong advocate whose expertise will help Fresno EOC to carry out its mission.

For several years, Mrs. Arambula served as a Commissioner appointed by the Juvenile Court and for the past two years has served as Senator Hurtado's Board representative. As a Commissioner, she understands the critical role that Fresno EOC plays in providing vital services to the residents of Fresno and surrounding rural communities, particularly during these trying times. I have no doubt that Mrs. Arambula remains committed to improving the lives of the people Fresno EOC serves.

Therefore, I respectfully request that the Fresno Economic Opportunities Commission seat Amy Arambula on the Fresno EOC Board, as my 31<sup>st</sup> Assembly District representative. If you have any questions, please feel free to contact my office at 559-445-5532.

Sincerely,

Dr. Joaquin Arambula Assemblymember 31st District

cc: Emilia Reyes, CEO (Emilia.reyes@fresnoeoc.org; Karina.perez@fresnoeoc.org)
Catherine Robles, Bylaws Committee Chair, casaroblesrealty@gmail.com
Amy Arambula (Amyarambula54@gmail.com)

STATE CAPITOL SACRAMENTO, CA 95814 TEL (916) 651-4014 FAX (916) 651-4914

DISTRICT OFFICE 2550 MARIPOSA MALL, SUITE 2016 FRESNO, CA 93721 TEL (559) 264-3070

SENATOR.HURTADO@SENATE.CA.GOV

# California State Senate

# SENATOR MELISSA HURTADO

FOURTEENTH SENATE DISTRICT



COMMITTEES
HUMAN SERVICES
CHAIR

BUDGET & FISCAL REVIEW GOVERNANCE & FINANCE

HEALTH

VETERANS AFFAIRS

SUBCOMMITTEE
BUDGET SUBCOMMITTEE NO. 3
ON HEALTH & HUMAN SERVICES

October 21, 2020

Ms. Linda Hayes Board Chair Fresno Economic Opportunities Commission 1920 Mariposa Street, Suite 300 Fresno, CA 93721

Dear Ms. Hayes,

I write to request that Ruben Zarate replace Amy Arambula as my 14th Senate District representative with the Fresno Economic Opportunities Commission (FEOC).

Mr. Zarate's tireless work on behalf of working men and women in the Central Valley makes him an ideal commissioner to fulfill the FEOC's mission of empowering our community members through economic opportunity, education, quality healthcare and access to social services.

I wish to thank Mrs. Arambula for her service to the commission, and to our community at large. Her advocacy has made a lasting impact on the health and welfare of the residents of our region.

If you have questions about this request, please don't hesitate to contact my office at 559-264-3070.

Sincerely,

**MELISSA HURTADO** 

State Senator 14th District



#### **BOARD OF COMMISSIONERS MEETING**

| Date: October 28, 2020       | Program: N/A             |
|------------------------------|--------------------------|
| Agenda Item #: 10            | Director: N/A            |
| Subject: Transparency Policy | Board Chair: Linda Hayes |

# **Recommended Action**

Executive Committee recommends the approval of the Transparency Policy for full Board consideration. The agency's Legal Counsel, Kenneth Price, will be providing a brief overview during the Board Meeting.

# **Background**

The attached Transparency Policy addresses the following areas:

- Brown Act Compliance
- California Public Records Act Compliance
- Freedom of Information Act Compliance
- Political Reform Act Compliance
- Section 1090 Compliance
- Senate Bill 126 Compliance

# **Fiscal Impact**

None.

## Conclusion

If approved, staff will move forward with the implementation of the Transparency Policy.





#### **PURPOSE:**

The Fresno County Economic Opportunities Commission ("Fresno EOC") Board of Commissioners ("Board") is committed to holding open meetings, providing access to public records, and avoiding conflicts-of-interest in order to assure public confidence in the integrity of Fresno EOC's decision-making processes.

#### **POLICY:**

# I. Open Meetings: Brown Act Compliance

All meetings of the Board shall be open and public, and all persons shall be permitted to attend any such Board meetings, unless an exception applies under the law. Agendas for each regular meeting shall be publicly posted 72 hours in advance of each regular Board meeting and 24 hours in advance of a special or emergency meeting in a place that is freely accessible to the public. Agendas shall contain a brief general description of each item of business to be transacted or discussed at the meeting.

The Board may remove persons from a meeting who willfully interrupt proceedings. If after removing such persons, if order still cannot be restored, the Board may require that the meeting room may be cleared of members of the public; however, members of the news media who have not participated in the disturbance will be allowed to continue to attend the meeting.

Each agenda for a meeting shall provide an opportunity for members of the public to directly address the Board on any matter that is within the subject matter jurisdiction of the Board. Additionally, members of the public shall be permitted to comment on any item on the agenda either before or during the Board's consideration of that item. The Board may not act on or discuss any item that does not appear on the agenda posted for a regular meeting. The Board may, however, add items to the agenda if there is a need to take immediate action on an item that came to the attention of Fresno EOC's Board or staff after the posting of the agenda. Such items must be added to the agenda with at-least two-thirds vote in the affirmative by the Board. Staff shall mail a copy of the agenda or, if requested, the entire agenda packet, to any person who has filed a written request for such materials. These copies shall be mailed at the time the agenda is posted.

Barring an executive order by the Governor stating otherwise, if a Board member participates in a meeting via teleconferencing, the following requirements apply: (1) the remote location(s) must be connected to the main meeting location by telephone, video, or both; (2) the notice and agenda of the meeting must identify the remote location(s); (3) the remote location(s) must be posted and accessible to the public; (4) all votes must be by roll call; and (5) the meeting must in all respects comply with the Brown Act, including participation by members of the public present in remote location(s). A quorum of the Board must participate from locations within Fresno County, but other members may participate from outside Fresno County.

Unless a closed session exemption under the Brown Act applies, all matters on an agenda must be discussed in public. The Board shall discuss in closed session only those



subjects specifically authorized under the Brown Act. Proper closed session subjects include anticipated or existing litigation by or against Fresno EOC, personnel matters, labor negotiations, real estate negotiations, and public security. Upon the Board's reconvening into open session from closed session, the Board shall provide a report on actions taken and the vote of every elected member present.

#### II. Public Records: California Public Records Act<sup>1</sup> Compliance

Fresno EOC shall comply with the California Public Records Act ("PRA"). Pursuant to the PRA, Fresno EOC shall permit access to public records that are subject to disclosure under the PRA, subject only to the express limitations contained elsewhere in the PRA. Unless an exemption applies, upon receiving a request for a copy of records that reasonably describes an identifiable record or records, Fresno EOC shall make the records available to the requestor upon payment of fees, if applicable, covering direct costs of duplication.

Upon receiving a request for a copy of records, Fresno EOC shall, within ten (10) days from receipt of the request, determine whether the request, in whole or in part, seeks copies of disclosable public records in the possession of Fresno EOC and shall promptly notify the requestor of its determination. In unusual circumstances, Fresno EOC may extend the aforementioned ten (10)-day period for another four days by providing written notice to the requestor, setting forth the reasons for the extension and the date on which a determination is expected to be dispatched.

When making disclosable public records available in response to a request, Fresno EOC may make the records available to the requestor by various methods, depending on the nature of the requested records, including the following: (1) allow the requestor to review the records at Fresno EOC's offices; (2) place the records on Fresno EOC's website and provide a link to the requestor; (3) send the records by email in an electronic format; or (4) provide a hard copy of the records, either in person or through the mail or other delivery service.

All records not otherwise subject to an exemption shall be disclosed. Board members shall be encouraged to use Fresno EOC emails accounts in order to preserve agency related records.

# III. Public Records: Freedom of Information Act Compliance

As a recipient of Community Services Block Grant ("CSBG") program funds, upon receiving a request for records relating to CSBG program funds, Fresno EOC shall comply with the federal Freedom of Information Act ("FOIA") pursuant to state statute and regulation. Any person who wishes to inspect or copy CSBG program records regularly maintained by Fresno EOC may do so after making a written request. Fresno EOC shall make such CSBG program records available to the requestor in accordance with FOIA, except for information and records which are exempt from the requirements of disclosure pursuant to the Federal Privacy Act of 1974, as amended.



# IV. Conflicts of Interest: Political Reform Act Compliance

Fresno EOC shall comply with the provisions of the Political Reform Act addressing financial conflicts of interest (i.e. conflicts of interest arising from economic interests). Accordingly, no Fresno EOC Board member or staff shall participate in making or in any way attempt to use his or her official position to influence a governmental decision in which he or she knows or has reason to know that he or she has a financial interest.

Generally, a Board member will have a conflict-of-interest with respect to a particular Board decision if it is sufficiently likely that the outcome of the decision will have a direct, and in some cases an indirect, impact on the Board member's economic interests. Fresno EOC will rely on the advice of counsel and the direction of the California Fair Political Practices Commission to assist a Board member in determining whether or not he or she has a financial conflict-of-interest.

Additionally, Fresno EOC shall comply with the following rules and requirements to assure adherence to this policy:

- (a) Each Board member and staff shall individually determine whether or not he or she has a conflict-of-interest with respect to any action before the Board. Board members and staff are encouraged to contact Fresno EOC counsel regarding such matters.
- (b) If a Board member has determined that he or she has a conflict-of-interest, and such conflict does not violate the provisions contained in Government Code Section 1090 et seq. (discussed below), that Board member must disclose and recuse himself or herself from the matter giving rise to the conflict.
- (c) Board members shall not make, participate in making, or use their official position to influence the making of any governmental decision which may have a direct or indirect foreseeable material financial effect (distinguishable from its effect on the public generally) on:
  - i. Any business entity in which the member has a direct or indirect investment worth two thousand dollars (\$2,000) or more;
  - ii. Any real property in which the member has a direct or indirect interest worth two thousand dollars (\$2,000) or more;
  - iii. Any source of income, other than loans by a commercial lending institution in the regular course of business on terms available to the public without regard to official status, aggregating five hundred dollars (\$500) or more in value provided to, received by or promised to the member within twelve months prior to the time when the decision is made; or
  - iv. Any business entity in which the member is a director, officer, partner, trustee, employee, or holds any position of management.
- (d) Board members and Fresno EOC staff are prohibited from engaging in any employment, activity, or enterprise for compensation which is inconsistent, incompatible, in conflict with, or inimical to, their duties as a Board member or

- Fresno EOC staff or with their duties, functions, or responsibilities of the appointing power or the agency by which he or she is employed.
- (e) Every two (2) years, Board members and certain staff, as determined by the Executive Director, must participate in AB 1234 ethics training.
- (f) All newly appointed Board members shall complete the Statement within 30 days of appointment to the Board. All Board members shall complete the Statement annually no later than April 1 of each year. All Board members leaving their seats on the Board shall file a Statement no later than thirty (30) days after leaving office.
- (g) By October 1 of every even numbered year, the Board must review any Conflict-of-interest Code adopted pursuant to the Political Reform Act. If changes to the Conflict-of-interest Code are necessary due to changes in circumstance, an amended Code must be submitted to the Clerk of the Fresno County Board of Supervisors; if no changes are required, a written statement to that effect must be made to the Clerk of the Fresno County Board of Supervisors by October 1 of the same year.

# V. Conflicts of Interest: Section 1090 Compliance

Fresno EOC shall comply with the provisions of Section 1090, pursuant to Government Code section 12763, to the extent Section 1090 is implicated in a given Board determination. Section 1090 prohibits public agency board members, commissioners, officers, and employees from being financially interested in contracts made by them in their official capacities, or by their respective boards or commissions. This prohibition extends to contracts irrespective of whether or not the interested board member abstained from voting on the matter, disclosed the interest, or avoided discussions regarding the interest unless such interest is deemed a "remote" or "non-interest" by statute.

Pursuant to Government Code section 12763 and consistent with Section 1090, no member of the Legislature, or any state, county, district, judicial district, or city officer or employee who also serves on Fresno EOC's tripartite board shall vote on a contract or other matter before Fresno EOC's tripartite board, "that would have a direct bearing on services to be provided by that member, officer, or employee, or any business or organization which that member, officer, or employee directly represents or that would financially benefit that member, officer, or employee, or the business or organization that the member, officer, or employee directly represents."

#### VI. Charter School Operations: Senate Bill 126 Compliance

Fresno EOC shall comply with the provisions of Senate Bill 126, codified as Education Code section 47604.1, which makes the Brown Act, Public Records Act, Political Reform Act, and Section 1090 applicable to Fresno EOC to the extent Fresno EOC engages in activities that are related to its operation of the SOUL Charter School. Additionally, the Board shall only consider matters related to operating the SOUL Charter School at meetings convened for the same and shall not include discussion of any item regarding an activity of the Board that is unrelated to the operation of the charter school.



**Linda Hayes** Board Chair

**Emilia Reyes**Chief Executive Officer
www.FresnoEOC.org

#### **BOARD OF COMMISSIONERS MEETING**

| <b>Date:</b> October 28, 2020                                  | Program: Administrative |
|--|-------------------------|
| Agenda Item #: 11  | Director: N/A           |
| Subject: Access Plus Capital Administrative Services Agreement | Officer: Emilia Reyes   |

#### **Recommended Action**

Staff recommends the approval of the Administrative Services Agreement between Fresno EOC and Access Plus Capital.

# **Background**

Fresno Community Development Financial Institution, doing business as Access Plus Capital ("APC"), is a California nonprofit public corporation formed by Fresno EOC for specific charitable purposes, including securing capital from individual and institutional investors and financial institutions at below market rates, as well as raising funds via grants, and to loan these funds to individuals, nonprofit organizations, and business developers, primarily in economically distressed communities.

Historically, Fresno EOC, which is also a California nonprofit public benefit corporation, has provided Fresno APC administrative services to assist it in carrying out its charitable purposes. However, Fresno EOC and Fresno APC have not formalized their arrangement in writing. It is preferable the agencies have a written agreement to ensure they are sufficiently observing corporate formalities.

In order to minimize risk and to clarify the arrangement between the parties, the agency's Legal Counsel, Kenneth Price, recommends the parties formalize their arrangement in writing. To that end, Mr. Price has prepared the attached Administrative Services Agreement, whereby Fresno EOC will continue to provide Fresno APC with administrative services, pursuant to the terms and subject to the conditions set forth in the Agreement. The Agreement is in draft form subject to negotiation by APC and can be tailored to best capture the understanding between the parties with regard to their respective roles, obligations, and responsibilities.

As written, the Agreement is for an undefined term. On an annual basis, Fresno EOC will submit a budget to Fresno APC outlining Fresno EOC's expected costs and expenses for providing the services. On a monthly basis, Fresno APC will pay to Fresno EOC a Service Fee for services rendered in the prior month. If Fresno EOC encounters a problem during the course of the Agreement, it has the ability to terminate the agreement upon sixty (60)-days' written notice to Fresno APC.

Attachment is the draft Administrative Services Agreement between Fresno APC and Fresno EOC)



# **Fiscal Impact**

None

# Conclusion

If approved by the Board, staff and the agency's Legal Counsel will engage in conversations with Fresno APC to finalize the Administrative Services Agreement between Fresno EOC and Fresno APC.

# ADMINISTRATIVE SERVICES AGREEMENT (APC – Fresno EOC)

THIS ADMINISTRATIVE SERVICES AGREEMENT (this "Agreement") is made and entered into this \_\_\_ day of \_\_\_\_\_, 2020 (the "Effective Date"), by and between FRESNO COMMUNITY DEVELOPMENT FINANCIAL INSTITUTION, doing business as Access Plus Capital, a California nonprofit corporation ("APC"), and FRESNO COUNTY ECONOMIC OPPORTUNITIES COMMISSION, a California nonprofit public benefit corporation ("Fresno EOC"). APC and Fresno EOC are sometimes collectively referred to herein as the "Parties" and singularly as a "Party."

# RECITALS

- A. APC is a California nonprofit corporation formed for specific charitable purposes, including securing capital from individual and institutional investors and financial institutions at below market rates, as well as raising funds via grants, and to loan these funds to individuals, nonprofit organizations, and business developers, primarily in economically distressed communities.
- B. APC is certified by the Community Development Financial Investment Fund, established pursuant to the Riegle Community Development and Regulatory Improvement Act of 1994 (12 U.S.C. 4701), and acts as a lending entity to Fresno EOC.
- C. Fresno EOC is a community action agency serving the greater Fresno area and is committed to transforming lives and bridging gaps in Fresno's underserved communities.
- D. APC is in need of administrative services to assist it in carrying out its charitable purposes; Fresno EOC desires to provide APC with administrative services, pursuant to the terms and subject to the conditions set forth in this Agreement.

NOW, THEREFORE, for valuable consideration, the receipt and adequacy of which is hereby acknowledged, the Parties agree as follows:

- 1. <u>Administrative Services</u>. In consideration of the compensation discussed in Section 2 below, Fresno EOC shall fulfill all administrative responsibilities reasonably requested by APC, including the following (collectively, the "Administrative Services"):
  - (a) Fresno EOC shall provide all staff necessary for the day-to-day operations of APC, including receptionist services, office bookkeeping services, and office facility services;
  - (b) Fresno EOC shall provide adequate workspace, office space, and other space needed by APC for the performance of its operations;
  - (c) Fresno EOC shall, at the direction of Board of Directors of APC, procure audits of funds and shall resolve any questions arising from said audits;
  - (d) Fresno EOC shall procure and maintain APC fixed assets and expendable supplies necessary for APC's operation; and

- (e) Fresno EOC shall perform other administrative duties and responsibilities as directed by APC.
- 2. <u>Compensation</u>. In consideration for the Administrative Services, APC shall reimburse Fresno EOC on a monthly basis for reasonable costs and expenses in providing the Administrative Services (the "Service Fee"). The Service Fee shall be paid by APC to Fresno EOC on or before the fifth (5th) day of each month upon Fresno EOC providing APC an invoice for the Administrative Services provided by Fresno EOC to APC in the previous month. The exact Service Fee and staff cost allocated APC shall be negotiated from time-to-time by the Parties but no less than once prior to October of each year.
- 3. <u>Independent Contractor</u>. At times, Fresno EOC personnel may identify themselves as being affiliated with APC. Such identification is to avoid public confusion regarding the delivery of charitable services. Notwithstanding the foregoing, Fresno EOC is an independent contractor. All persons employed by Fresno EOC are employees of Fresno EOC and not APC. In performance of this Agreement, Fresno EOC, including any and all of Fresno EOC's officers, agents, employees, and independent contractors, will at all times be acting and performing as an independent contractor, and will act in its independent capacity and not as an officer, agent, servant, employee, joint venturer, partner, or associate of APC. APC has no right to control, supervise, or direct the manner or method by which Fresno EOC performs its obligations under this Agreement. However, APC may administer this Agreement so as to verify that Fresno EOC is performing its obligations in accordance with the terms and conditions of this Agreement.
- 4. Fresno EOC Administrative Budget and Personnel. Prior to July 1st of each year or as subsequently agreed to by the Parties, Fresno EOC shall prepare and submit to APC for consideration and approval at a regularly scheduled meeting of APC, an annual operational budget and personnel plan that includes the amount appropriated for salaries and benefits, services and supplies, and fixed assets anticipated over the course of the proposed budget. The personnel plan shall also include a listing of positions retained, or contracted, as well as Fresno EOC's proposed total Service Fees for the year. No expenditures shall be incurred pursuant to said budget and personnel plan until both Parties approve said budget and plan. Once approved by the Parties, the administrative budget and personnel plan shall serve, without the requirement of further approval by any of the Parties, as the operational guideline of Fresno EOC until the subsequent administrative budget and personnel plan are prepared and approved. Failure of APC to act, either affirmatively or negatively, including by way of modification, with respect to any matter presented to APC for review pursuant to this section of the Agreement, within sixty (60)-days' of receipt of notice, shall constitute approval of the action of Fresno EOC.
- 5. Accounting and Programmatic Monitoring. Fresno EOC shall implement accounting and reporting procedures necessary to assure compliance with the requirements of the State, the Governor, and Generally Accepted Accounting Principles. APC may request, as often as it deems necessary, and Fresno EOC shall deliver in a timely manner, all necessary information, documentation and reports for purposes of programmatic and fiscal monitoring. Notwithstanding the above, Fresno EOC shall provide to APC audited financial statements not less frequently than once a year, after the end of its fiscal year, and reporting budget and expenditure statements provided not less frequently than quarterly.

- 6. <u>Liability</u>. The debts, liabilities, and obligations of Fresno EOC shall remain the debts, liabilities, and obligations of Fresno EOC alone. The debts, liabilities, and obligations of APC shall remain the debts, liabilities, and obligations of APC alone.
- 7. <u>Insurance</u>. Without limiting APC's right to obtain indemnification pursuant to Section 8 below from Fresno EOC or any third parties, Fresno EOC, at its sole expense, shall maintain in full force and effect the following insurance policies, naming APC as an additional insured, throughout the term of this Agreement with one or more insurers that are either (i) admitted by the California Insurance Commissioner to do business in California and rated not less than "A-VII" in Best's Insurance Rating Guide, or (ii) approved by APC.
  - (a) COMMERCIAL GENERAL LIABILITY insurance, including contractual, products and completed operations coverages, and bodily injury and property damage liability insurance, with combined single limits of not less than One Million Dollars (\$1,000,000.00).
  - (b) COMMERCIAL AUTOMOBILE LIABILITY insurance, endorsed for "any auto" with combined single limits of not less than One Million Dollars (\$1,000,000.00).
  - (c) PROFESSIONAL LIABILITY insurance with a limit of liability of not less than One Million Dollars (\$1,000,000.00).
  - (d) FIDELITY BOND in the principle amount of not less than One Million Dollars (\$1,000,000.00).
  - (e) WORKERS COMPENSATION insurance in accordance with the California Labor Code.
- 8. <u>Indemnification</u>. To the fullest extent permitted by law, each Party shall indemnify, defend (at the indemnifying Party's sole cost and expense), protect and hold harmless the other and each of their officers, employees, agents, and volunteers, and all representatives, successors, and assigns, from and against any and all claims (including, without limitation, claims for bodily injury, death or damage to property), demands, obligations, damages, actions, causes of action, suits, losses, judgment fines, penalties, forfeitures, liabilities, costs and expenses (including, without limitation, attorneys' fees, disbursements and court costs, and any and all other professional, expert or consultants' fees and costs and general and administrative expenses) of every kind and nature whatsoever (individually, a "Claim;" collectively, "Claims"), which may arise from or in any manner relate (directly or indirectly) to, and only to the extent of, the negligent acts, errors and/or omissions of the indemnifying Party, its officers, officials, agents, employees, person(s) under the supervision of the indemnifying Party, vendors, suppliers, contractors, subcontractors, consultants, subconsultants, subcontractors, anyone employed directly or indirectly by any of them or for whose acts they may be liable, or any or all of them, in performing any work or services to be provided under this Agreement.
- 9. <u>Term; Termination</u>. Once signed, this Agreement shall be effective upon the Effective Date shall continue in effect until terminated by:

- (a) Mutual agreement of APC and Fresno EOC.
- (b) Notice from APC to Fresno EOC not less than nine (9) months prior to the effective date of the termination.
- (c) By Fresno EOC this Agreement may be terminated at any time by Fresno EOC by giving APC sixty (60)-days' advance written notice.
- (d) Breach of Contract APC may immediately suspend or terminate this Agreement in whole or in part, where in the determination of APC there is:
  - (i) A failure by Fresno EOC to comply with any term of this Agreement.
  - (ii) A substantially incorrect or incomplete report submitted by Fresno EOC to APC that constitutes a material breach of this Agreement.
  - (iii) Improperly performed services by Fresno EOC that constitutes a material breach of this Agreement.
- 10. <u>Amendments</u>. This Agreement may be modified from time-to-time by the written consent of APC and Fresno EOC.
- 11. <u>Governing Law</u>. This Agreement shall be governed by, and construed and enforced in accordance with, the laws of the State of California. Venue for the purposes of the filing of any action regarding the enforcement or interpretation of this Agreement and any rights and duties hereunder shall be Fresno County, California.
- 12. <u>Complete Expression of Agreement</u>. This Agreement contains the entire agreement between APC and Fresno EOC in regard to the subject matter hereof, and no oral statements or prior written documents not specifically incorporated into this Agreement shall be of any force or effect.

IN WITNESS WHEREOF, the Parties have executed this Agreement to be effective as of the date first above written.

| "Fresno EOC"   |
|--|
| Fresno County Economic Opportunities<br>Commission, a California nonprofit public<br>benefit corporation |
| By   |
| Name:  |
| Title:   |
|  |

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#### **BOARD OF COMMISSIONERS MEETING**

| Date: October 28, 2020          | Program: N/A          |
|---------------------------------|-----------------------|
| Agenda Item #: 12               | Director: N/A         |
| Subject: Board Retreat Location | Officer: Emilia Reyes |

#### **Recommended Action**

Staff recommends approval of the Board Retreat Location.

# **Background**

The Brown Act requires all regular and special meetings of Fresno EOC, including Board retreats and workshops, to be held within the boundaries of Fresno County.

Fresno EOC's Board members were surveyed to identify the 2021 Board retreat location. The final result will be presented at the Commission meeting.

# **Fiscal Impact**

None

# Conclusion

If approved by the Board, staff will move forward with the coordination of the 2021 Board Retreat.





#### **BOARD OF COMMISSIONERS MEETING**

| Date: October 28, 2020                                  | Program: Head Start 0-5 |
|---|-------------------------|
| Agenda Item #: 13A                                      | Director: N/A           |
| Subject: Head Start 0-5 Early Care and Education Ad Hoc | Officer: Emilia Reyes   |

#### **Recommended Action**

Staff recommends approval of a Head Start 0-5 Early Care and Education Ad Hoc Committee for the sole purpose supporting and guiding staff during the re-application process for the Head Start Grant.

# **Background**

Due to the re-competition of the Head Start Application and anticipating the transition and changes to the Head Start Program, stablishing an Ad Hoc Committee is being recommended to provide timely guidance to staff and keep the Commission informed of the process.

The Brown Act does not apply to ad hoc committees consisting solely of less than a quorum of the Fresno EOC Board.

# **Fiscal Impact**

None

#### Conclusion

If approved, staff will start meeting on a regular basis with the Ad Hoc Committee.





#### **BOARD OF COMMISSIONERS MEETING**

| Date: October 28, 2020   | Program: Head Start 0 to 5        |
|--|-----------------------------------|
| Agenda Item #: 13B   | Director: Kathleen S. Shivaprasad |
| <b>Subject:</b> Program Update Reports,<br>August and September 2020 | Officer: Emilia Reyes             |

# **Background**

The information presented below is intended to keep the Board appraised on the Monthly Program Update Reports as required by the Head Start Act of December 12, 2007, Section 642 Powers and Functions of Head Start Agencies (d) Program Governance Administration, (2) Conduct of Responsibilities, (A) through (I).

As per our mandate, Head Start agencies provide monthly updates to the board and policy council. Below is a reference to the requirement.

(2) Conduct of Responsibilities – Each Head Start agency shall ensure the sharing of accurate and regular information for use by the governing body and policy council, about program planning, policies, and Head Start agency operations. . .

The report includes all areas mandated by the Head Start Act, not reported elsewhere: (B) monthly program activity summaries; (C) program enrollment reports; (D) monthly reports of meals and snacks provided through the U.S. Department of Agriculture; (H) communication and guidance from the Secretary of Health and Human Services.

The excluded information reported separately includes: (A) monthly financial reports including credit cards, (E) financial audit report, (F) annual Self-Assessment (G) community-wide strategic planning (Community Assessment) and the (I) Annual Program Information Report (PIR).

The County-Wide Policy Council and the Fresno EOC Board of Commissioners must have timely and accurate information in order to ensure programmatic and fiduciary accountability of Fresno EOC Head Start 0 to 5. The staff have implemented this report to provide information monthly for these purposes.

The **August and September Program Update Reports** are attached for review.





#### BOARD OF COMMISSIONERS PROGRAM UPDATE REPORT AUGUST 2020

#### I. Head Start 0 to 5

#### **Program Information Summary:**

- 1. July 8, through August 7, Fresno EOC operated the Head Start Summer Program for rising kindergarteners and children with IEP's.
- On August 24 Pre-Service convened. It was a new experience for all. The trainings were offered remotely through ZOOM/Microsoft Teams.
- 3. During Pre-Service, management shared the redesigned organizational structure with staff and staff chose the new logo and tagline for Head Start 0 to 5 by voting electronically for their preferred design.
- 4. During August plans were finalized for in classroom learning, distance learning and/or some of each depending on parent requests and the necessity of child care services for the enrolled children of essential workers.
- 5. Our Human Resources Safety Officer performed COVID-19 safety checks at all sites prior to the return of staff and/or children to the site. Personal protective equipment (PPE) were provide for use at all sites.
- 6. The last week of August staff prepared for children to return to the classrooms (class sizes of ten children), for children to receive distance learning, or both depending upon the choices of their parents.

#### II. Communication and Guidance from the United States Health and Human Services (HHS) Secretary:

1. Program Instruction, ACF-PI-HS-20-05 was issued on August 27, 2020 regarding the Final Rule on Designation Renewal System changes (Improving Head Start for School Readiness Act of 2007). The final rule includes changes to three of the seven conditions of the Designation Renewal System and is effective on October 27, 2020. The changes involve the deficiency condition, Classroom Assessment Scoring System (CLASS), and the fiscal condition related to audit findings. The entire document can be found at https://eclks.ohs.acf.hhs.gov/sites/default/files.pi/downloads/acf-2020.

Additionally, the Office of Head Start provided a webinar regarding serving children and families during the COVID-19 pandemic

#### III. Early Head Start

#### **Program Information Summary:**

- 12 Early Head Start Staff attended the Region IX Early Head Start 2<sup>nd</sup> Annual First 1000 Days Virtual Conference August 10-12, 2020.
- 2. All EHS staff received Wellness trainings provided by EHS Mental Health consultant on August 26 and Generation Wellness on 27<sup>th</sup> as part of Pre Service trainings. The content on these trainings included support for staff of staying healthy physically and mentally and methods of practicing self care in order to be fully present and effective in their daily work with children and families.
- 3. EHS continues to provide services to all enrollees through remote services which include parent education, health and nutrition education, parent/child activities, ongoing developmental assessments, and continued enrollments for to fill vacancies.
- 4. EHS continues preparation and putting all health and safety measures in place for opening of Early Head Start centers in September.
- 5. EHS continues monthly diaper distributions for enrolled children and siblings.

Early Head Start Enrollment: Monthly ADA: Center Base: 83.70% Home Base: 86.50% Wait List Total: 204

Early Head Start Meals/Snacks: NO meals distributed due to continued closure of EHS Center Base sites.

Total Children: Center Base Breakfasts: <u>O</u> Lunches: <u>O</u> Snacks: <u>O</u>

#### IV. Head Start

#### **Program Information Summary:**

- 1. Family Support Assistants received training on online referrals and application logs to expedite the application process.
- 2. Education Services received training on "Self Care" and "Expectations for the Classroom" the last week of August 2020.
- 3. Nutrition Services were busy preparing a meal distribution plan for the month of September for children in doing Distance Learning in center base.
- 4. We continue to recruit children for this school year 2020-2021.

Head Start Enrollment: Monthly ADA: Head Start Summer Program <u>44%</u> (Summer Program was provided to 4 year olds transitioning to Kindergarten and 3 year old children with IFSP/IEP's for most sites. Home Base: <u>78%</u> CSPP: <u>66%</u> Wait List Total: <u>391</u>

Head Start Meals/Snacks: Total Children: Breakfasts: 579; Lunches: 586; Snacks: 355

Submitted by:

Kathleen Shivaprasad Early Care & Education Director Nidia Davis Program Support Director

Rosa M. Pineda Early Care & Education Director





#### BOARD OF COMMISSIONERS PROGRAM UPDATE REPORT SEPTEMBER 2020

#### I. Head Start 0 to 5

#### **Program Information Summary:**

- 1. Throughout September the Head Start 0 to 5 Leadership Team met with program employees to orient them to our program reorganization.
- 2. Recruitment continued as a priority activity in September with staff working toward full enrollment of 3,058 children for Head Start 0 to 5.
- 3. During September the plans for in class learning, distance learning and hybrid learning experiences for children were adjusted based upon parent preferences/comfort level for receipt of each type of service.
- 4. The application for Early Head Start Partnership and Expansion was submitted on September 21st. Sixteen additional center based slots braided with state infant toddler funds and 12 slots, four in each of three family child care homes was requested to be funded.
- 5. The Year Six refunding applications was finalized during September for submission on October 1.

#### II. Communication and Guidance from the United States Health and Human Services (HHS) Secretary:

- The communication issued from the Administration for Children and Families, Information Memorandum ACF-IM-HS-20-05, on September 24, regarded the Fiscal Year (FY) 2021, regarded the Monitoring Process for Head Start and Early Head Start Grantees. Monitoring for 2021 will be conducted virtually, unless the Office of Head Start deems it necessary to conduct an onsite review. This information can be found at <a href="eclks.ohs.acf.hhs.gov/policy/im/acf-im-hs-20-05">eclks.ohs.acf.hhs.gov/policy/im/acf-im-hs-20-05</a>.
  - Dr. Bergeron, Director Office of Head Start, issued a communication on September 1st, thanking staff for their accomplishments during the COVID-19 pandemic.

On September 28, 2020, Office of Head Start published questions and answers regarding wages and benefits for staff unable to report to work during the pandemic. The information clarified that the opportunity for programs to pay these benefits ended September 30th.

#### III. Early Head Start

#### **Program Information Summary:**

- 1. Early Head Start Center Based opened the 2 childcare centers for full day services on September 14, 2020.
- 2. Home Base continues offering services remotely.
- EHS participated in Region IX Early Head Start meeting with Early Head Starts throughout Region IX. Patricia Gonzalez and Stephanie Lambrecht were facilitators in break out groups with great discussion about impact of COVID-19 has had on our clients.
- 4. Diaper distribution continued for all EHS enrollees and siblings.

Wait List Total: 203

## Early Head Start Meals/Snacks:

Total Children: Center Base Breakfasts: 218 Lunches: 221 Snacks: 201

#### IV. Head Start

## **Program Information Summary:**

- 1. Distance learning/Classroom learning classes started on September 2, 2020 with transportation and meals.
- 2. Family/Community Services continues to enroll children in the program for the 2020-21 school year.
- 3. Diaper distribution to children in the Head Start program continues monthly as needed.

Wait List Total: 392

#### Head Start Meals/Snacks:

Total Children: Breakfasts: 7.124 : Lunches: 8.407 ; Snacks: 5.926

Submitted by:

Kathleen Shivaprasad Nidia Davis Rosa M. Pineda

Early Care & Education Director Program Support Director Early Care & Education Director



#### **BOARD OF COMMISSIONERS MEETING**

| Date: October 28, 2020      | Program: Strategy and Communications |
|-----------------------------|--------------------------------------|
| Agenda Item #: 14           | Director: N/A                        |
| Subject: Legislative Report | Officer: Elizabeth Jonasson          |

# **Background**

The information presented below is intended to keep the Board appraised of rapidly changing local, state and federal issues relevant to our agency.

#### LOCAL

Despite the controversy over the mismatch between county data and state data around COVID-19, Fresno County is now in the red category. Previously our infections rates per 1,000 residents had kept us in the most restrictive zone, purple. Being in the red allows more businesses to open up with limited capacity such as gyms and movie theaters. Schools may also start opening up, leaving health officials worried that we may shortly be back in the purple category. Some businesses have pledged to stay open regardless of what category the county is in.

Given changes in budget projections, the City of Fresno has started holding budget hearings. Fresno EOC regularly partners with the City on programs and services to our community, Amidst the uncertainty surrounding COVID relief funding at the state and federal levels and tax receipts there may be impacts to the programs and initiatives we work on.

Governor Newsom announced the latest round of Project Homekey funding recipients on October 9<sup>th</sup>. Fresno County will receive \$15.3 million for a permanent housing project. The Crossroads Village Project will house 200 individuals who have been staying at shelters. Through our Sanctuary and Support Services Program, there may be opportunity to partner to serve our clients.

#### STATE

Jack Lazzarini, our WIC Program Director was invited by CWA to meet (via Zoom) with Dr. Joaquin Arambula on Friday October 9th. The meeting purpose to thank him for his support on SB 1383 (Jackson), and AB 3216 (Kalra). Both bills aimed at expanding worker leave rights, protected Paid Family Leave and Sick leave respectively, have been approved by the legislature.



#### Watch List

The State of California added criteria to address equity in their COVID ranking system, which applies criteria to each county to determine what activities and businesses are allowed to operate. For a county of our size, in order to move into a less restrictive ranking, we must meet both an equity metric (positivity rates in our poorest neighborhoods must not be significantly different from the county rates) and make investments to eliminate the disparate health impact of this pandemic (a plan must be submitted).

#### **FEDERAL**

# Supreme Court

President Trump nominated appellate Judge Amy Coney Barrett to the Supreme Court. She is his third nominee to the bench and would be the youngest at 48 years old. She is expected to be confirmed by the Senate in the coming weeks. Her confirmation could have implications for our agency as the Court looks to rule on abortion rights, LGBTQ rights and the Affordable Care Act, all of which she has declared herself against. Based on prior pronouncements, it is unclear whether she will respect precedent when these issues face the Court.

# "Executive Order on Combating Race and Sex Stereotyping"

President Trump signed an executive order on September 22nd that may affect our work. It essentially seeks to ban racial sensitivity trainings because they call out white privilege. No federal grant funds would be able to be used for these trainings. Agencies have 60 days to present the administration with a list of grants (and thus grantees) that would be affected by the prohibition. The 60 days would take us into late November so it may be in effect for only 2 months if a new administration comes on. It is likely that major grants such as CSBG and Head Start will be affected by this. As more information becomes available we will update the board as we embark on the work with R.A.C.E. for Equity, our Inclusion team and our new Manager of Equity and Inclusion.

# Census

After much legal back and forth, the census count stopped abruptly after the Supreme Court on October 13 stayed the injunction issued by a district court until the appeal is settled. A lower had allowed the count to continue until October 31<sup>st</sup> but that decision is being appealed. Months back, census officials requested the deadline to submit the population counts be extended from December 31, 2020 to April 30, 2021. All was proceeding according to that plan: enumerating activities would have continued until the end of October. Then, President Trump demanded that the original timeline be adhered to. The matter quickly went to court ending with the 9th U.S. Circuit Court of Appeals rejecting the Trump administration's request, leaving U.S. District Judge Lucy Koh's order extending the 2020 Census schedule to stand, until now.



During this uncertainty over the timeline, senators introduced bi-partisan legislation to extend the census count. The house included the "2020 Census Deadline Extensions Act" in the updated HEROES Act released at the end of September.

#### 2020 elections

With lines spanning several hours for early voting in states across the country, this election is projected to have a record voter turnout.

President Trump has indicated he may ask for resignations from his entire cabinet if he is reelected. His platform for his second term is TBD. Some clarity has been provided around infrastructure. From media reports he plans to invest:

- \$1 Trillion in infrastructure
- \$2 Billion in INFRA grants
- \$1 Billion in BUILD grants
- \$300 Million in highways and bridges
- \$300 Million in water infrastructure

Vice President Biden has indicated that his first 100 days would be devoted to undoing some of the actions taken by President Trump, working on racial/economic justice, handling the pandemic, immigration and a "modern new deal". His proposed infrastructure investments include:

- Combating Climate Change: zero emission transportation, weatherization, clean energy, conservation, environmental justice
- Sustainable housing
- Highways and bridges

Both platforms provide opportunities for our existing programs to build on the work we are doing in our communities.

# Budget, Reauthorizations and COVID Relief

In order to prevent the government from shutting down, President Trump signed a bill on October 1, shortly after the midnight deadline, that will keep the government open until December 11. Typically, we've seen delays in funding during continuing resolutions, however NCAF is advising us that HHS is making efforts to make sure funding like LIHEAP and CSBG is released in a timely manner, before the end of October.

Over the past few weeks there have been many discussions and proposals going back and forth between House and Senate Leadership and the White House. Though there has been much talk and many dollar amounts thrown back and forth (1-3 trillion dollars) there will likely not be an agreement until after the election. With a record federal deficit of over 3 trillion dollars, this is sure to be a point of contention and could impact funding for our programs in the next budget.





#### **BOARD OF COMMISSIONERS INFORMATION ITEM**

| Date: September 30, 2020   | Program: Planning and Evaluation |
|--|----------------------------------|
| Agenda Item #: 15  | Director: N/A                    |
| Subject: Summary of Grant Tracker –<br>January 1 to September 31, 2020 | Officer: Elizabeth Jonasson      |

# **Background**

The information presented below is intended to inform the Board of the 2020 grant activities, results, and outcomes through September. A total of 53 grants have been submitted since the beginning of the year, of which 27 have been funded, 6 have been denied, and 21 are pending. This represents a high success rate, with 84.3% of grants funded this year.

The table below provides greater detail and a break down by month.

| Month         | # of<br>Grants | # of<br>Grants | # of<br>Grants | # of<br>Pendin | Amount Requested | Amount<br>Awarded |
|---------------|----------------|----------------|----------------|----------------|------------------|-------------------|
|               | Submitte<br>d  | Approve<br>d   | Denie<br>d     | g<br>Grants    |                  |                   |
| January       | 5              | 1              | 0              | 4              | \$28,008,14<br>8 | \$100,000         |
| February      | 12             | 1              | 2              | 13             | \$3,094,247      | \$100,000         |
| March         | 6              | 8              | 1              | 10             | \$3,035,466      | \$5,184,946       |
| April         | 7              | 2              | 1              | 14             | \$2,936,939      | \$1,201,723       |
| May           | 7              | 4              | 0              | 17             | \$731,000        | \$797,000         |
| June          | 6              | 2              | 0              | 21             | \$8,659,624      | \$30,000          |
| July          | 5              | 2              | 0              | 23             | \$9,860,000      | \$115,000         |
| August        | 2              | 4              | 1              | 21             | \$3,395,724      | \$4,495,724       |
| Septembe<br>r | 3              | 3              | 1              | 23             | \$1,067,092      | \$131,500         |
| Total         | 53             | 27             | 6              | 21             | \$60,788,24<br>0 | \$12,155,89<br>3  |



The table below provides the breakdown of grants funded in September 2020.

| Grant   | Funding Source                                 | Program                           | Amount   |
|---|--|-----------------------------------|----------|
| Kaiser Permanente<br>CalFresh Outreach<br>Proposal  | Kaiser Permanente                              | Food Services                     | \$95,000 |
| Strengthening Organizational Capacity for Telehealth/ STD Prevention Center Quality Improvement (QI) Initiative | Essential Access<br>Health, Title X<br>Funding | Health and Dental<br>Services     | \$35,000 |
| Charitable Donation Application: Host the annual Making Spirits Bright event.                                   | PG&E   | Sanctuary and<br>Support Services | \$1,500  |
| Total   | \$131,500                                      |                                   |          |



# **CEO REPORT**

Wednesday, October 28, 2020

# **Background**

The information presented below is intended to keep the Board apprised of the Chief Executive Officer and staff's community involvement on behalf of the Board.

# **COMMUNITY WIDE EFFORTS**

#### **Advance Peace**

The Fresno City counsel approved funding for Advance Peace. We are on our way to reducing violence in our community and providing much needed resources for people to flourish. We are excited to see efforts led by Isaiah Green and Aaron Foster in our Advance Peace program.

Mentions: ABC 30

#### **COVID-19 Services**

Testing Tuesday – COVID-19 Equity Project Coalition will have a static COVID testing site at Executive Plaza in partnership with UCSF. More details will be released soon and we are eager to help our community with testing accessibility.

#### Free Meals for Kids

Free Meals/Summer Meals for kids are back!

On October 5th, we restarted our free meals/Summer Meals program while schools are closed.

We have 11 locations in Fresno and Madera counties, including the Food Express Bus stops. Meals are made available to all children who are 18 years of age and younger, no documentation is required.

From April 6 until the end of summer, we provided 159,594 meals to children. Mentions: Your Central Valley, San Joaquin Valley Sun

# **Head Start Pre-Service**

Head Start held its annual preservice to start off the 2020-21 school year. Staff received program updates, and received training in financial planning, fire safety, harassment prevention, non-discrimination, pest management, and Covid-19 safety. Staff participated

in service area trainings such as Education, Mental Health, Nutrition, Family Community Services, and Health.

We also voted on and unveiled a new logo and tagline that will replace all Head Start and Early Head Start logos.

#### **Creek Fire**

Fresno EOC Local Conservation Corps is helping our mountain community as they come home. In collaboration with the County of Fresno, corps members handed out water to residents affected by the Creek Fire.

Mentions: Fresno EOC YouTube, KSEE 24/ CBS 47, ABC 30

#### Staff in attendance

Shawn Riggins, Local Conservation Corps Director Joshua Soleno, Local Conservation Corps Public Land Specialist Jose Moreno, Communications Specialist II

Due to the amount of items we received from the last Amazon donation, we were able to deliver 3 boxes of hygiene items to the Creek Fire victims.

#### **HSR Training Center**

Our Valley Apprenticeship Connections program will be providing services at the new training facility, located in Selma. VAC will provide upfront applicant screening, orientation, and assessment services for residents across the Central Valley looking to work on California's high-speed rail project. It was created as a partnership between the local Building and Construction Trades Council, Fresno County Economic Development Corporation, and Fresno EOC. Mentions: GV Wire, ABC 30

## Staff in attendance

Emilia Reyes, CEO Michelle Tutunjian, COO

#### **Amazon Donation Sorting**

Amazon delivered new products on October 8 for our agency to disperse to clients. Employees from LIHEAP and Planning helped unload and sort while LCC was away helping out at the Creek Fire.

#### Staff in attendance

LCC – Shawn Riggins LIHEAP – Gilda Arreguin Procurement – Kerry Wiley

Sanctuary - Latasha Marin

Strategy & Communications – Kelsey McVey, Erin Bell, Annaliese Herms, Debbie Granum, Elizabeth Jonasson

# FRESNO EOC LEADERSHIP TEAM UPDATE

## **RACE For Equity**

As you know, we have teamed up with R.A.C.E. (Results Achieved Through Community Engagement) for Equity to embark on a journey to build our EOC leadership and staff's capacity to achieve equitable outcomes for clients and communities. Listening sessions have started and 25% of our Fresno EOC staff have attended.

### **2021 Community Services Block Grant**

On October 9, 2020 Fresno EOC received official notification from Community Service Department (CSD) of our annual 2021 allocation of approximately \$1.9 million.

# **FRESNO EOC Donation update**

#### Amazon

Amazon is donating new products regularly which are discontinued or have slightly damaged packaging for our agency to disperse to clients.

# Shout out to the community donors

We have had donors from all over the country, donating hand-sewn children's masks for our participants. Thank you for all of the care you take in creating these for our youngest population.



**Linda Hayes**Board Chair

**Emilia Reyes** 

Chief Executive Officer

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# PROGRAM PLANNING AND EVALUATION COMMITTEE Virtual – Board Effects – Zoom Tuesday, September 8, 2020 12:00 Noon

#### **MINUTES**

#### 1. CALL TO ORDER

Richard Keyes, Chair, called the meeting to order at 12:03 PM.

#### 2. ROLL CALL

Roll was called and a quorum was established.

Committee Members (Zoom):Staff (Zoom):Richard Keyes (Chair)Emilia ReyesAngie IsaakMichelle TutunjianZina Brown-JenkinsHeather Brown

Amy Arambula

Jim Rodriguez

Rebecca Heinricy

Absent:

Elizabeth Jonasson

Misty Franklin Kathleen Shivaprasad

Jon Escobar

Board Members (Zoom): Misty Gattie-Blanco
None Monty Cox

Monty Cox David Wear Rosa Pineda Tate Hill Mark Wilson Erin Bell Cesar Lucio Nicole Hutchings Nidia Davis Annaliese Herms Joel Jones Marilyn Wheeler

Rena Failla

#### 3. APPROVAL OF MINUTES

August 11, 2020 Program Planning and Evaluation Committee Meeting Minutes *M/S/C* – *Arambula/Isaak to approve the August 11, 2020 meeting minutes. All in favor.* 

#### 4. HEAD START 0-5

A. FY 2021 Continuation/Refunding Grant Application

Commissioner Arambula inquired about the process to enroll kids with disabilities. Kathleen Shivaprasad, Head Start Director, responded providing several referral agencies for program enrollment. Commissioner Arambula requested copies of the updated year six program goals and objectives. Shivaprasad agreed to provide.

**M/S/C** – Arambula/Isaak to approve the. FY 2021 Continuation/Refunding Grant Application. All in favor.

B. County-Wide Policy Council Bylaws



Commissioner Arambula inquired about the term of office. Nidia Davis, Head Start Program Support Director, confirmed term of office is correct as presented in Item. Commissioner Arambula expressed concern regarding describing termination of membership process.

M/S/C – Brown-Jenkins/Arambula to approve the County-Wide Policy Council Bylaws. All in favor.

C. Summer Program Summary

Commissioner Arambula inquired about virtual learning. Rosa Pineda, Head Start Early Care and Education Director, provided an explanation regarding access to internet and frequency with parents to access needs. Arambula inquired if Head Start was able to help families to cover internet fees. Pineda responded with the allowable amount provided, funding is limited. Arambula inquired about the percentage families experiencing internet connectivity issues. Pineda stated the program is currently gathering data. Emilia Reyes, CEO, stated the information can be included in the Monthly Program Summary Report.

#### 5. SCHOOL OF UNLIMITED LEARNING

A. Dashboard Alternative School Status (DASS) Renewal Application Mark Wilson, SOUL Chief Academic Officer/Principal, provided an overview of the DASS application, which consists of modified methods of measurement for indicators aligned with the evaluation rubrics of the Local Control Funding Formula (LCFF) to evaluate the success or progress of schools. The dashboard contains state indicators and standards to help identify a school's strengths, weaknesses, and areas in need of improvement.

**M/S/C** – Brown-Jenkins/Isaak to approve the Dashboard Alternative School Status (DASS) Renewal Application. All in favor.

B. Learning Continuity and Attendance Plan

Wilson provided an overview of the purpose of the Learning Continuity and Attendance Plan (LCP) and described how SOUL addressed the impacts of COVID-19 to maintain continuity of student learning. Commissioner Isaak inquired about the strategy to engage and motivate students who are struggling with online education. Wilson responded which the school response to academic support. Isaak was pleased SOUL had strategy in place. Commissioner Keys inquired about the number of support staff and teachers assigned to each student. Wilson responded providing the ratio (15 students per teacher and 25 students per support staff). Commissioner Arambula inquired about using percentages that show high-risk recovered students to promote SOUL and suggested to offer homework support. Wilson responded favorably to the suggestion. Arambula inquired about the average time a student spends online. Wilson responded stated minimum time is 10 hours per week. Arambula inquired if the system can determine when student's login/logoff daily. Wilson stated SOUL has ability to track. Arambula inquired about Ring Central. Wilson explained this is a virtual platform for communication.

M/S/C – Isaak/Arambula to approve the Learning Continuity and Attendance Plan. All in favor.

#### 6. ENERGY SERVICES

A. Leveraging Resources through University Partnership to Improve Health Outcomes David Wear, Director of Energy Services, shared the highlights of the new partnership including the leveraging existing services. Commissioner Keys inquired about type of weatherization repairs. Wear responded providing the types of measures. Commissioner Arambula inquired about climate resilience. Wear stated home improvements will address climate resilience.

#### 7. MERCK FOR MOTHERS SAFER CHILDBIRTH CITIES INITIATIVE

A. Merck for Mothers Safer Childbirth Cities Initiative
Heather Brown, Chief Administrative Officer, provided a summary background for this funding
opportunity and key partners in the initiative. EOC will serve as the fiscal agent. Commissioner
Keys inquired about the responsibility of acting as a fiscal agent. Brown stated duties include
billing and other financial services associated with grant requirements. Keys and Arambula also

inquired about collecting data for this Initiative. Brown responded that collecting data is one of the main components of this initiative. Keys inquired about the age range targeted for home visitation. Reyes responded, prenatal to 3 years of age.

**M/S/C** – Arambula/ Brown-Jenkins to ratify the Merck for Mothers Safer Childbirth Cities Initiative. All in favor.

#### 8. PLANNING & EVALUATION

A. Fresno EOC Risk Assessment Report

Elizabeth Jonasson, Strategy and Communications Officer, shared that Community Action Agencies are required to complete an organization-wide, comprehensive risk assessment every two years and report it to their governing board as a part of CSBG Organizational Standards submitted to the California Department of Community Services and Development to justify that required standards are met. Commissioner Arambula inquired about Governance Risk. Jonasson noted responses to all questions were "yes" and "no" which may not necessarily reflect EOC's overall level of risk. Arambula suggested to consider moving the meeting time to allow more time for Committee and staff dialogue. Tutunjian stated the time of meeting can be changed in the future

M/S/C - Isaak/ Brown-Jenkins to ratify the Fresno EOC Risk Assessment Report. All in favor.

B. Grant Tracker

Elizabeth Jonasson, Strategy and Communications Officer, presented the Grant Tracker. Commissioner Arambula inquired an update about the County DBH grant to expand human trafficking. Sanctuary Director Gattie-Blanco responded stating delay is due to DBH. Arambula inquired about the ADA Paratransit Services. Transit Director Cox responded stating decision has not been made at this time.

C. COVID-19 Project Update

Reyes presented the Item explaining that this summary was requested by the P&E Committee and the Finance Committee to determine how much EOC received due COVID-19 for activities. Commissioner Arambula requested a detailed scope of work for the Healthy Harvest Program. Reyes responded sharing the agreement is under development and once the agreement is complete, a scope of work can be provided.

#### 9. ACCESS PLUS CAPITAL FUND REPORT

No questions asked at this time.

#### **10. OTHER BUSINESS**

A. The next meeting is scheduled on Tuesday, October 13, 2020 at noon.

#### 11. ADJOURNMENT

The meeting was adjourned.

M/S/C - Isaak/Arambula to approve meeting adjournment at 1:13 p.m. All in favor.

Respectfully submitted, Richard Keyes Chair



**Linda Hayes** Board Chair

**Emilia Reyes**Chief Executive Officer
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#### **BOARD OF COMMISSIONERS MEETING**

| Date: October 28, 2020                           | Program: Head Start 0 to 5                            |
|--|---|
| <b>Agenda Item #:</b> 17 – A – 2                 | <b>Director:</b> Mark Wilson and Kathleen Shivaprasad |
| Subject: FY 2021-22 CDE/EESD Funding Application | Officer: Emilia Reyes                                 |

#### **Recommended Action**

The Program Planning and Evaluation Committee recommends approval of submission of the 2021-2022 Continued Funding Application for two California Department of Education (CDE) Contracts with the Early Education and Support Division (EESD). One contract for our School-Age Child Care (SACC) \$571,080 Center Contract Type Reimbursement (CCTR) 1,038,741 and the other for California State Preschool program (CSPP) for a total of \$1,609,822.

#### **Background**

Fresno EOC has operated SACC since 1989. SACC serves 100% subsidized families whose children are enrolled in school from the ages of 5 – 12. Currently the program is administered by the School of Unlimited Learning. The CCTR Contract has operated centers in Parlier (Cesar Chavez) and Selma (Eric White), serving a maximum of 55 children, 246 days per year, from 12:00 to 5:30 p.m. on school days and from 7:30 a.m. to 5:30 p.m. during school holidays and breaks. The centers are licensed by the State Department of Socials Services, Community Care Licensing (CCL).

SOUL/Early Head Start are in discussion with CDE regarding conversion of the School-Age Child Care contract to an infant/toddler contract. This would be a positive change as there is a great need for additional infant/toddler services throughout Fresno County.

CSPP funds the following centers: Dakota Circle, Sequoia and Yosemite in Fresno, operating 243 days per year, 11 hours per day, five days per week. In addition, CSPP operates three, part day/part year programs, Franklin in Fresno, Wilson in Selma, and Cantua in Cantua Creek, operating 175 days per year, 7.5 hours per day, five days per week. All six centers are licensed by CCL and serve a maximum of 120 children. Head Start funds are braided with the State contract to provide full-day services to these communities.

#### **Fiscal Impact**

These contracts are funded \$571,080 for CCTR SACC and \$1,038,741 for CSPP for a total fiscal impact of \$1,609,822.

#### Conclusion

If approved, approval by the County-Wide Policy Council and the Fresno EOC Board of Commissioners is needed in order to submit a Continued Funding Application to the CDE/EESD, by November 10, 2020.



#### **Contractor Name**

County Vendor#

Fresno County Economic Opportunities Commission

J067

10 Fresno

| Section II – Contract |
|-----------------------|
|-----------------------|

Check all applicable boxes indicating the programs the contractor intends to continue

| to administer for the Fiscal Year 2021–22. The contractor agrees to continue implementation of these programs with funds provided by the California Department of Education. |   |  |  |
|--|---|--|--|
| Center-Based Programs  | Alternative Payment Programs                    |  |  |
| ✓ California State Preschool Program (CSPP)  | Alternative Payment Program (CAPP)              |  |  |
| ✓ Full-Year ✓ Part-Year  | CalWORKs Stage 2 (C2AP)                         |  |  |
|  | CalWORKs Stage 3 (C3AP)                         |  |  |
| ✓ California Center-Based (CCTR)   | Migrant Alternative Payment (CMAP)              |  |  |
| ☐ Infant/Toddler  ✓ School-age   | Resource and Referral Programs                  |  |  |
|  | Resource and Referral (CRRP)                    |  |  |
| Program for Special Needs (Handicapped) Children (CHAN)  | Family Child Care Home Programs                 |  |  |
| Migrant Center-Based (CMIG) and Migrant Special Services (CMSS)  | Family Child Care Home Education Network (CFCC) |  |  |
|  |   |  |  |

| Contractor Name                      | Vendor# | County    |
|--------------------------------------|---------|-----------|
| Fresno County Economic Opportunities | J067    | 10 Fresno |
| Commission                           |         |           |

| Section IV – Program Narrative   |   |  |  |
|--|---|--|--|
| A. The following types of contracts <b>do not</b> have programmatic <b>or</b> calendar changes (select all that apply). <b>NOTE</b> : Program calendars must be submitted for all contract types.  |   |  |  |
| ✓ California State Preschool Program<br>(CSPP)   | CalWORKs Stage 2 (C2AP)                         |  |  |
| California Center-Based (CCTR)   | CalWORKs Stage 3 (C3AP)                         |  |  |
| Program for Special Needs (Handicapped) Children (CHAN)  | ☐ Migrant Alternative Payment (CMAP)            |  |  |
| Migrant, Center-Based (CMIG) and Migrant Specialized Services (CMSS)   | Resource and Referral (CRRP)                    |  |  |
| Alternative Payment Program (CAPP)   | Family Child Care Home Education Network (CFCC) |  |  |
| B. The following types of contracts <b>do</b> have programmatic and/or calendar changes (select all that apply). For each contract type selected in this section, complete a separate form ELCD 3704A. This form is available on the CFA web page at: <a href="https://www.cde.ca.gov/sp/cd/ci/cfaforms2122.asp">https://www.cde.ca.gov/sp/cd/ci/cfaforms2122.asp</a> .  NOTE: Program calendars must be submitted for all contract types. Making changes to Minimum Days of Operation (MDO) does not change the contract Maximum Reimbursable Amount (MRA). |   |  |  |
| California State Preschool Program (CSPP)  | CalWORKs Stage 2 (C2AP)                         |  |  |
| ✓ California Center-Based (CCTR)   | CalWORKs Stage 3 (C3AP)                         |  |  |
| Program for Special Needs (Handicapped) Children (CHAN)  | Migrant Alternative Payment (CMAP)              |  |  |
| Migrant, Center-Based (CMIG) and Migrant Specialized Services (CMSS)   | Resource and Referral (CRRP)                    |  |  |
| Alternative Payment Program (CAPP)   | Family Child Care Home Education Network (CFCC) |  |  |



Linda Hayes Board Chair

Emilia Reyes
Chief Executive Officer

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#### **BOARD OF COMMISSIONERS MEETING**

| Date: October 28, 2020                                | Program: Sanctuary and Support |
|---|--------------------------------|
|   | Services                       |
| <b>Agenda Item #:</b> 17 – A – 3                      | Director: Misty Gattie-Blanco  |
| Subject: City of Fresno Back Rent Forgiveness Program | Officer: Michelle L. Tutunjian |

#### **Recommended Action**

The Program Planning and Evaluation Committee recommends ratification for full Board consideration of an application submitted on October 9, 2020, to Wells Fargo/U.S. Conference of Mayors (USCM) for the CommunityWINS Grant for \$300,000.

#### **Background**

The Wells Fargo/U.S. Conference of Mayors (USCM) CommunityWINS (Working/Investing in Neighborhood Stabilization) Grant Program is a collaborative effort between USCM, Wells Fargo Bank, and the Wells Fargo Foundation. The grant goals include: assisting cities with the opportunity to invest, strengthen, and address housing affordability issues and award \$1,000,000 to support local nonprofit partners to cities of all sizes nationwide.

Sanctuary and Support Services has been providing permanent housing and homeless prevention assistance for nearly ten years in Fresno. The new homeless prevention project titled "City of Fresno Back Rent Forgiveness Program" will assist 50 low- to moderate-income renters who have been unable to pay their rent due to the COVID-19 pandemic. Fresno EOC will collaborate with housing property owners to assist individuals by paying 50% of their past due rent (up to \$5,000 if awarded \$300,000; up to \$1,700 if awarded \$100,000) if the landlord is willing to forgive the remaining 50% and forgo housing eviction.

#### **Fiscal Impact**

Initial awards will be \$300,000 and supplemental awards at \$100,000. One application with two budget requests, as directed by the funder, was submitted. This funding is to recognize mayoral-based initiatives that can assist their city in reducing the cost burden of housing and increase access to safe, affordable places to live.

#### Conclusion

This project requires approval by the Mayor, who fully supports Fresno EOC in implementing the project and provided a letter of support, which was included in the application submitted.





Linda Hayes Board Chair Emilia Reyes Chief Executive Officer

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#### EXECUTIVE COMMITTEE MEETING Fresno EOC Board Room Wednesday, August 26, 2020 5:00 p.m.

#### **MINUTES**

#### 1. CALL TO ORDER

Linda Hayes, Chair, called the meeting to order at 5:07 PM.

#### 2. ROLL CALL

Roll was called. There was a quorum.

#### **Committee Members present:**

Linda Hayes (Chair)
Daniel Martinez
Maiyer Vang
Richard Keyes
Charles Garabedian
Catherine Robles
Daniel Parra
Lisa Nichols
Barigye McCoy

#### **Other Committee Members Present:**

**Amy Arambula** 

#### **Staff Present:**

Emilia Reyes Michelle Tutunjian Karina Perez Ken Price (Legal Counsel)

#### 3. APPROVAL OF AGENDA

**M/S/C** – Nichols/Vang to approve the agenda. All in favor.

#### 4. APPROVAL OF MINUTES

May 18, 2020 Executive Committee Meeting Minutes *M/S/C* – *Vang/Nichols to approve the April 24, 2020 meeting minutes. All in favor.* 

#### 5. CLOSED SESSION

There was no action to report out of closed session.

#### 6. ADJOURNMENT

*M/S/C* – Parra/Nichols to adjourned the meeting at 5:45 PM. Respectfully submitted,

Linda Hayes, Chair





Linda Hayes
Board Chair
Emilia Reyes
Chief Executive Officer
www.FresnoEOC.org

#### **BOARD OF COMMISSIONERS MEETING**

| Date: October 28, 2020           | Program: N/A  |
|----------------------------------|---------------|
| <b>Agenda Item #:</b> 17 – B – 2 | Director: N/A |
| Subject: CEO Evaluation          | Officer: N/A  |

#### **Recommended Action**

Executive Committee recommends ratification of the continues use of Sierra HR Partners, Inc. services for the Chief Executive Officer (CEO) 2020 Evaluation.

#### **Background**

At the October 15, 2020, the Executive Committee discussed the possibility to continue to use Sierra HR Partners, Inc. services for the CEO Evaluation. The Committee agreed and also recommended staff to release a formal Request for Proposal (RFP) next calendar year 2021 to enter into an agreement with a consultant with an option to renew for up to four years.

#### **Fiscal Impact**

Funding for these services has been allocated in the agency's annual budget.

#### Conclusion

If ratified, staff will move forward with the continues use of Sierra HR Partners for the CEO 2020 Evaluation.





Linda Hayes
Board Chair
Brian Angus
Chief Executive Officer

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#### HUMAN RESOURCES COMMITTEE MEETING Fresno EOC Board Room 310 September 21, 2020 5:00 PM

#### **CALL TO ORDER**

Committee Chair, Barigye McCoy, called the meeting to order at 5:06 PM.

#### **ROLL CALL**

Roll was called and a quorum was established.

Commissioners Present: Barigye McCoy (phone) Jimi Rodgers (phone) Lupe Jaime Mileham (phone),

Felipe De Jesus Perez (phone) Maiyer Vang (phone)

**Commissioners Absent:** 

Others Present: Amy Arambula, Tiffany Burn Ana Martinez, Annabelle Gamez, Connie Vang,

Elizabeth Johnson, Emilia Reyes, Heather Brown, Karina Perez, Mark Tucker,

Michael Garcia, Michelle Tutunjian, Vanessa Schneider

#### **APPROVAL OF AGENDA**

M/S/C -Rodgers/De Jesus Perez to approve the agenda as presented. All in favor.

#### APPROVAL OF June 8th, 2020 MINUTES

A. HR Committee Meeting Minutes for June 8th, 2020 Meeting Minutes – Page 2 M/S/C –Rodgers/M. Vang to approve the June 8th, 2020 meeting minutes. All in favor.

#### Recruitment

#### A. Job Posting as of September 14, 2020

Garcia went over the recruitment flyer. The open positions are Teacher/Caregiver 1, Loan Processing Analyst, and Youth Care Specialist. Garcia stated that a few extra positions have been added since last Monday, which are, Head Start Family Support Assistant, Local Conservation Core Supervisor 2, and Solar Installer.

M. Vang asked if the Human Resources Coordinator, Glenn Elizarde would be actively recruiting after the pandemic is over. Garcia responded that Elizarde is currently recruiting in a virtual format by attending virtual job fairs and meet and greets with various groups. Elizarde is actively pursuing groups of all different types in order to advertise the positions that are open at Fresno EOC.

#### **HR Metrics**

#### A. Staff Report HR Metrics - May 2020 - Page 9

Schneider highlighted that in the Safety and Workers Compensation section there were 61 COVID-19 Safety Compliance Inspections made throughout the months of July and August. Schneider moved onto the Hires & Separations section. In the month of August 38 staff were hired. Schneider stated that this was due mainly to new programs such as the COVID-19 Equity Project. This impacted the number of days to fill. Schneider added that there were also several separations. Regardless, the overall turnover rate was not significantly affected. Garcia added that in July, Human Resources was below the goal in talent with the numbers being 112 and 83. However in August, with the accelerated hiring, the numbers changed to 49-34, meaning that HR exceeded their expectations to ensure that the right personnel were hired to assist launch the new programs.

Rogers asked if the 15 personal reasons for separations were COVID-19 related. Garcia responded that they were COVID-19 related. Garcia included that July and the first part of August is usually when Head Start employees retire. Thus, retirement combined with COVID-19 made it appear as if there were a high number of separations for these particular months.



#### **Health Benefits Benchmarking**

**A.** Health Benchmark Data - Alliant Benefit Consultants, Mark Tucker and Tiffany Burns were present at the meeting. Tucker gave a presentation titled the "2020 Health Plan Benchmarking." Tucker stated that it would be a basic overview of how the health plans at Fresno EOC compares to other entities with benchmarking data.

Slide 1 showed data that compared other nonprofits, entities in the western region, and large employees to the 2020 Traditional Preferred Provider Organizations (PPO) Plan, Wellness PPO Plan, and High Deductible Health (HDHP) Plan at Fresno EOC.

M. Vang stated she felt that the Out of Pocket Maximum and Prescription Copays for mail-order (90-day supply) for Fresno EOC were too high in comparison to the other agencies. M. Vang asked if there were other plans available. Tucker responded that they are not looking to increase any copays or benefits, and that they are always trying to improve efficiency and focus on what the cost benefit is.

Slide 2 showed data that compared other nonprofits, entities in the western region, and large employees to the 2020 HDHP at Fresno EOC. Tucker stated that if an employee covered a family then there is a \$1000 health savings account contribution that would soften the potential for them to pay out.

Slide 3 showed the demographics of male and female employees and which enrollment plans they had selected. At Fresno EOC, approximately 60% of employees are in the Wellness PPO, 32% are in the Traditional PPO, and 8% are in the HDHP. For coverage type, 43% of employees are covered by employee only (EE), 16% are covered by EE+ spouse, 15% are covered EE + child(ren), and 26% are covered by EE + spouse + child(ren). The average age of the Fresno EOC population is 46 years old and there are 81% of females in a health plan and 19% of males in a health plan.

Tucker noted that the higher the average age and the higher the percentage of females tends to drive claims costs higher. From a risk perspective the population at Fresno EOC is not as favorable in comparison to other agencies. Tucker highlighted that it is important to emphasize wellness programs, and it is apparent that Fresno EOC has a very active HR team that promotes wellness. If these programs are absent, claim costs can escalate at a greater rate.

M. Vang questioned why there is such a large percentage in the Fresno EOC population that only has EE coverage. M. Vang stated that most employees probably have dependents. Tucker responded that it is most likely that employees do have dependents but that these dependents can possibly be under another partner's insurance.

Slide 4 showed the average annual cost by plan type, and that the benchmarks were similar.

Slide 5 showed employee monthly contributions for employee only and family coverage. Tucker stated that family coverage for all plan types were significantly lower in comparison to other agencies.

Garcia added that possible reasons why some employees choose to opt out of health insurance is because they may be covered through their partner's insurance, and if they are age 26 and under, they can possibly be under their parent's insurance. Garcia added that the HR team is planning to devise a way to collect data on why some employees choose not to be covered by Fresno EOC's medical insurance. Tucker stated that other possible reasons could be that employees are retired military or they are retired with other benefits. He agreed that it is beneficial to collect those date points. Arambula stated that she appreciates that the HR team will be collecting data during this next open enrollment.

#### **2021 HEALTH PLAN RATE UPDATES**

A. 2021 Health Plan Rate

Garcia briefly reviewed Fresno EOC's 2021 Health Plan Rate, and stated that these updates keep up with rising health care costs. Fresno EOC continues to gradually adopt strategies reflecting industry standards and best practices. Fresno EOC's insurance broker projected a 12.7% increase in overall health plan costs for 2021. In comparison, fully insured health plan costs are projected to increase by 23% to 28% in 2021.

Agency Cost Share Structure Goal for Employer/Employee

Last year the Board approved the strategy to gradually streamline towards the following Employer (ER) and Employee (EE) cost share structure for all health plans. This goal has been factored into the review for 2021. The Traditional PPO will be 80% ER and 20% EE. The Wellness Incentive will be 85% ER and 15% EE. The HDHP will be 85% ER and 15% EE.

#### Two Year Historical Reference of Increases

In 2019, ER contributions increased by 3.8% and EE monthly premium contributions increased from 2.5 -7%. In 2020, ER contributions increased by 5% and EE monthly premium contributions increased from 1.2 -5.5%.

#### Fresno EOC Reserve Position

Fresno EOC Reserve Position as of July 31, 2020, was \$3,256,715. In May 2020, Alliant conducted an Incurred But Not Reported (IBNR) study where the recommended IBNR reserve is \$1,254,000, percentage of annual claims is 11.9%, IBNR months covered is 1.43, and the total reserve per employee is \$1470.79. Alliant's reserve recommendation would be an amount sufficient to accommodate the IBNR study plus 10-20% for claims fluctuations. IBNR study accounts for claims lag but does not account for any cushion for multiple high dollar claims potentially hitting the plan at the same time while not reaching the per claim stop loss deductible of \$175k.

#### **Health Plan Rate Changes**

For the ER/Agency Health Plan 2021, the changes will increase Employer/Agency contributions by approximately 5.6%. Based on current enrollment, the above increases will generate an estimated \$519,840 annually. For Employee Health Plan monthly premium rates for 2021, the changes would increase employee premiums by an average of 16.1%. Increases would vary between \$18 -\$54/month depending on coverage category. Based on current enrollment, the above increases would generate an estimated \$273,024. The HDHP plan rates and cost share structure would remain the same except for family coverage, which will increase by \$12 per month. This provides an affordable option while promoting health care consumerism. The health plan rates changes will result in the following cost share structure for ER/EE: Traditional PPO is 81.0%/ 19.0%, Wellness Incentive PPO is 84.8%/ 15.2%, and HDHP is 89.2%/ 10.8%. Garcia repeated that the agency cost share structure goal for employer/employee is as follows: Traditional PPO is 80%/20%, Wellness Incentive is 85% ER/15% EE, and HDHP is 85%/15%. Garcia affirmed that HR is slowly making strides to achieving goal.

#### Alliant Market Benchmark Data

The changes to employer contributions and employee premiums will generate an estimated \$792,864,which represents a 7.2% overall increase to the health care plan cost. Although, this is below Alliant's projected amount, Fresno EOC's reserves would be able to subsidize any actualize d costs above the amount generated by the 2021 plan rate increases. The ability to utilize reserves if needed reduces any further financial impact on Agency programs and employees in 2021.

M. Vang asked if the 2021 health plan rate updates would go to the full board for approval. Garcia stated that it has been approved by the CEO. Rodgers stated that the pandemic has made it a difficult year for many employees financially and asked if there is another route Fresno EOC can take where premiums would not have to be increased by 16%. Garcia responded that there are other routes but those routes would not necessarily bring funds into the account. Benefits can be cut so that it is cheaper, however, if this happens, it will not bring money into the plan. Garcia reiterated that Alliant recommended a 12.7% increase. The Fresno EOC finance department did an analysis and created two separate plans with a basic 5% and 10% increase. As a result, Fresno EOC opted in between for a 7.2% increase in order to keep it solvent as well as not make a huge financial impact on employees.

Reyes agreed with Garcia. Reyes added that this decision was made with the understanding that an increase was needed to keep up with the rising health care costs and still wanting to provide employees with full quality health insurance. Firstly, to minimize the impact on employees, Fresno EOC opted for a 7.2% increase. Secondly, Fresno EOC did not want employees to cover the entire 13% because in two years when there is no longer an additional reserve, employees would have an additional 5-10% increase. Reyes concluded that this is a transitional phase to ensure there is minimal impact on employees while also helping employees maintain coverage for the next calendar year.

Gamez added that the overall premium that employees are paying for family coverage does not compare to other agencies. Overall, Fresno EOC has been conservative in raising premiums for employees. Historically, there have been several years in a row where premiums were not raised at all due to reserves being in good condition. However, as a result, Fresno EOC has been lagging behind the market. That is why there is a disparity in the family premium and the employee family coverage because it was held so low for many years. Unfortunately, the cost of healthy care is continuing to rise. Gamez said that despite this, even with the new adjustment, Fresno EOC family coverage is relatively low in comparison to other agencies, and is still affordable compared to what employees would be able to obtain elsewhere.

Rodgers/M. Vang motioned that the 2021 Healthcare Plan Updates go to the full board for approval.

#### **UNION NEGOTIATIONS UPDATE- L39 & ATU**

#### A. Union Negotiations- Page 22

Garcia noted that the last meeting with ATU was on July 29<sup>th</sup>, 2020, and there have been no other meetings since then. Garcia noted that there is a general consensus that further discussions will be delayed until there is an update on how the program is going to be funded before any recommendations are made for salary increase.

Gracia stated that L39 have tentative dates for meetings but no session schedules are yet determined.

#### **ANNOUNCEMENTS/ ADJORNMENT**

Meeting was adjourned at 6:43 P.M. The next meeting is scheduled for Monday, October 19th, 2020 at 5:00 P.M.

Respectfully submitted, Barigye McCoy Chair



Linda Hayes
Board Chair
Brian Angus
Chief Executive Officer
www.fresnoeoc.org

#### INFRASTRUCTURE COMMITTEE MEETING Monday, December 9, 2019 at 12:00 PM Fresno EOC Board Room

#### **MINUTES**

#### I. CALL TO ORDER

Charles Garabedian, Chair, called the meeting to order at 12:01 PM.

#### II. ROLL CALL

Roll was called and a quorum was established.

Committee members present:Others Present:Charles Garabedian (Chair)Amin Attia (Public)Daniel Martinez (Phone)Salam Nalia

Naomi Quiring-Mizumoto Jennifer Xiong-Moua

III. APPROVAL OF AGENDA

Michael Reyna

**M/S/C** -Veliz/McCoy to approve the agenda as presented. All in favor.

#### IV. APPROVAL OF PREVIOUS MINUTES

October 18, 2017 Meeting Minutes

M/S/C -McCoy/Veliz to approve the October 18, 2017 meeting minutes. All in favor.

**Bill Simon** 

#### V. NEW BUSINESS

A. Sales and Purchase Agreement between Fresno EOC and ISCA to Remedy a Property Encroachment and Use of Surplus Property
Bill Simon, Operations Officer, shared that ISCA and Fresno EOC had originally entered into a 99-year contract to lease land from ISCA the property where Fresno EOC has built a brick wall and to lease Fresno EOC's triangular surplus land to ISCA for recreational use. ISCA had planned to build a park with the triangular surplus land, however, it did not meet fire codes. So, Fresno EOC and ISCA have decided the best solution would be to sell each other the land that were originally entered into the 99-year lease. Both properties were not subjected to property appraisal. The purchase price for the triangular surplus land is \$200.00.

**M/S/C** –McCoy/Robles-McGraw to approve the Sales and Purchase Agreement between Fresno EOC and ISCA to Remedy a Property Encroachment and Use of Surplus Property. All in favor.

#### VI. OTHER BUSINESS

There was no other business.

#### VII. ADJOURNMENT

The meeting was adjourned at 12:16 PM.

Respectfully submitted,

Charles Garabedian, Chair





Linda Hayes
Board Chair
Emilia Reyes
Chief Executive Officer
www.FresnoEOC.org

#### **BOARD OF COMMISSIONERS MEETING**

| Date: October 28, 2020           | Program: Health and Dental |
|----------------------------------|----------------------------|
| <b>Agenda Item #:</b> 17 – D – 2 | Director: Jane Thomas      |
| Subject: 925 Abby St Purchase    | Officer: Jim Rodriguez     |

#### **Recommended Action**

The Infrastructure Committee recommends approval for full Board consideration to seek financing with the intent to purchase the building on behalf of Fresno EOC.

#### **Background**

The property owner and broker Robert Ellis reached out to Fresno EOC administration and expressed a desire to sell the 925 N. Abby building currently occupied by a few programs under the Health and Dental Division. After discussion with program management, it was concluded that purchasing the property would be a good and cost effective for the current and future of program operations. Subsequently, staff met with Robert Ellis to discuss the real estate property and negotiated a mutually agreed-upon purchase agreement. EOC's legal counsel reviewed and provided feedback for the purchase agreement; minor changes were recommended and accepted by all parties.

The purchase price is \$470,000 including a \$20,000 seller's credit for building improvements. The purchase agreement includes a 90-day diligence period to accommodate buyer's inspections, lending, underwriting and appraisal timelines.

#### Fiscal Impact

The current monthly lease for the building is \$3,200. If purchased and financed for a term of 20 years, the mortgage payment will approximate \$2,300 at 4% interest rate and resulting in a savings of approximately \$900 per month.

#### Conclusion

If approved, staff will seek financing options of the 925 N. Abby building with the intent to purchase. If EOC does not purchase the building, then buyer will sell building at the open market and thus displacing the current programs and staff occupying the property.





# **ROBERT ELLIS**

LEASING & INVESTMENT, INC.

## REAL ESTATE PURCHASE CONTRACT AND RECEIPT FOR DEPOSIT

THIS IS MORE THAN A RECEIPT FOR MONEY, IT MAY BE A LEGALLY BINDING CONTRACT. READ IT CAREFULLY.

Fresno, California September 15, 2020

Received from Fresno County Economic Opportunities Commission, herein called "Buyer," the sum of Ten Thousand and No/100 Dollars (\$10,000.00) (the "Deposit"). Evidenced by cash (), personal check (X), cashier's check () to be held uncashed until acceptance on account of purchase price of Four Hundred Seventy Thousand and No/100 Dollars, (\$470,000.00) for the purchase of property, situated in Fresno, County of Fresno, California, owned by Specific Properties, LLC; Stephen D Long & Janet L. Zembsch herein called "Seller," described as follows: 925 North Abby. Approximate 3,000± square foot improved office building on an approximate 16,500± square foot lot. APN: 452-141-23 (the "Property")\_.

- 1. Buyer will deposit in escrow with Fidelity Title Bernadette Watson the balance of purchase price as follows:
  - A. In addition to the Deposit received from Buyer, described above, in the escrow, Buyer shall have until the close of escrow to deposit the balance of the purchase price into escrow. Sellers to credit Buyer, at close of escrow, with \$20,000, to be used for any property improvements Buyer chooses.
  - B. Following execution of this Agreement, as defined below, by both Buyer and Seller, Buyer shall have a ninety (90) -day Due Diligence period to, at Buyers expense, (i) inspect the condition of the Property, (ii) obtain a commercial appraisal of the Property in order to obtain commercial financing of the Property; and (iii) obtain approval by Buyer's Board of Directors. Buyer may terminate Real Estate Purchase Contract and Receipt for Deposit (this "Agreement") for any reason during the Due Diligence period and any Deposit shall be returned to Buyer upon such termination.
  - C. Buyer to cooperate with Seller in a 1031 Tax Deferred Exchange, at no cost to Buyer.
- 2. Title is to be free of liens, encumbrances, easements, restrictions, rights and conditions of record or known to Seller, other than the following: See Exhibit "A". Seller shall furnish to Buyer at Seller's expense a standard California Land Title Association (CLTA) policy, unless Buyer chooses to obtain American Land Title Association (ALTA) policy, below, issued by Fidelity Title, showing title vested in Buyer subject only to liens, encumbrances, easements, restrictions, rights and conditions of record as set forth in Preliminary Title Report. If Seller fails to deliver title as herein provided, Buyer at his option may terminate this Agreement and any Deposit shall thereupon be returned to Buyer. In the event that Buyer chooses to obtain an American Land Title Association (ALTA) policy, Buyer shall pay the difference in premium between the CLTA and the ALTA policies.
- 3. Any Property taxes or premiums on insurance acceptable to Buyer, as well as any rents, interest, or any other items of income, shall be prorated as of **the date of recordation of deed**. The amount of any bond or assessment which is a lien shall be **paid** by **Seller**, unless in taxes, (See Exhibit A). Seller shall pay cost of documentary stamps on deed.
- 4. Possession shall be delivered to Buyer on close of escrow.
- 5. Escrow instructions, including but not limited to the instructions contained in this Agreement, signed by Buyer and Seller, shall be delivered to the escrow holder within **ten (10)** days from the Seller's acceptance and signing of this Agreement and shall provide for closing up to thirty (30) days after the expiration of the Due Diligence Period, subject to written extensions signed by Buyer and Seller.
- 6. Unless otherwise designated in the escrow instructions of Buyer, title shall vest as follows: **vesting to follow in escrow.**
- 7. If the improvements on the Property are destroyed or materially damaged prior to close of escrow, then, on demand by Buyer, any Deposit made by Buyer shall be returned to Buyer and this Agreement thereupon shall terminate.
- 8. If Buyer fails to complete said purchase of the Property as herein provided after the expiration of the Due Diligence Period by reason of any default of Buyer, Seller shall be released from his obligation to sell the Property to Buyer and may proceed against Buyer upon any claim or remedy which he may have in law or equity; provided, however, that by placing their initials here BUYER ( ) SELLER ( ) Buyer and Seller agree that it would be impractical or extremely difficult to fix actual damages in case of Buyer's default, that the amount of the Deposit is a reasonable estimate of the damages, and that Seller shall retain the Deposit as Seller's sole right to damages.
- 9. Buyer's signature hereon constitutes an offer to Seller to purchase the real estate described above. Unless acceptance hereof is signed by Seller and the signed copy delivered to Buyer, either in person or by mail to the address shown below, within three (3) days, hereof, this offer shall be deemed revoked and the Deposit shall be returned to Buyer.
- 10. <u>Representations and Warranties of Seller</u>. Seller hereby represents and warrants to Buyer on and as of the date hereof and as of the date of close as follows:

REE/pur/Abby N 925 8-12-20

- A. Seller, has full capacity, right, power and authority to execute, deliver, and perform this Agreement and all documents to be executed by Seller pursuant hereto, and all required action and approvals therefor have been duly taken and obtained. The individuals signing this Agreement and all other documents executed or to be executed pursuant hereto on behalf of Seller are and shall be duly authorized to sign the same on Seller's behalf and to bind Seller thereto. This Agreement and all documents to be executed pursuant hereto by Seller are and shall be binding upon Seller in accordance with their respective terms. The transaction contemplated hereby will not result in a breach of or constitute a default under any agreement to which Seller or the Property is subject or by which Seller or the Property is bound.
- B. Seller owns fee simple title to the Property free and clear of all liens, encumbrances, options and restrictions of every kind, except for any permitted Exceptions and any Exceptions shown on its current title insurance policies delivered to Buyer.
- C. Unless otherwise disclosed to Buyer in writing prior to the close of Escrow, to Seller's knowledge, there are no claims, causes of action or other litigation or proceedings pending with respect to the ownership or operation of the Property, or any part thereof which could materially affect the Property, or the consummation of the transactions contemplated by this Agreement.
- D. Seller has not received any notice of any violations of any legal requirements with respect to the Property which have not been corrected, and to Seller's knowledge there is no condition existing with respect to the Property which violates any law, ordinance, rule, regulation or requirement, including, without limitation, those pertaining to zoning, building, health, safety or environmental matters, of the municipal, county, state or federal government.
- E. Neither Seller nor, to Seller's knowledge, any of its affiliates, nor any of their respective partners, members, shareholders or other equity owners, and none of their respective employees, officers, directors, representatives, or agents, is a person or entity with whom U.S. persons or entities are restricted from doing business under regulations of the Office of Foreign Asset Control ("OFAC") of the Department of the Treasury (including those named on OFAC's Specially Designated and Blocked Persons List) or under any statute, executive order (including the September 24, 2001, Executive Order Blocking Property and Prohibiting Transactions with Persons Who Commit, Threaten to Commit, or Support Terrorism), or other governmental action.
- F. Seller has not received, and has no other knowledge or information of, any notice from any insurance company or board of fire underwriters requesting the performance of any work or alteration with respect to the Property, or requiring an increase in the insurance rates applicable to the Property.

Seller shall not take or cause to be taken or suffer any action that would cause any of the foregoing representations or warranties to be untrue as of the close of Escrow. Seller shall immediately notify Buyer in writing of any event or condition that will cause a change in the facts relating to, or the truth of, any of the above representations or warranties. The representations, warranties and covenants contained in this section shall survive the closing.

- 11. Broker Disclosure of Agency. Robert Ellis Leasing and Investment is the agent of:
  - (x) the Seller exclusively; or
  - () the Buyer exclusively; or
  - () both the Buyer and the Seller.

#### Robert Ellis is a licensed real estate broker and a member of Specific Properties, LLC.

- 11. Hazardous Waste. Seller represents that, to the best of its actual knowledge, there are no Hazardous Substances on the Property. Close of escrow is contingent upon the satisfaction or waiver by Buyer of a Hazardous Substance Conditions report. Buyer shall give written approval following the receipt of a Hazardous Substance Conditions report concerning the Property and relevant adjoining properties. Such approval or waiver must be given prior to the close of escrow. Such report will be obtained at Buyer's direction and expense. An unacceptable Hazardous Substance Conditions report will provide Buyer with a basis for termination of this Agreement. A "Hazardous Substance" for purposes of this Agreement shall mean without limitation: (i) those substances included within the definitions of "hazardous substance," "hazardous waste," "hazardous material," "toxic substance," "solid waste," or "pollutant or contaminant" in CERCLA, RCRA, TSCA, MAT, or under any other environmental law; (ii) those substances listed in the United States Department of Transportation (DOT) Table [49 CFR 172.101], or by the Environmental Protection Agency (EPA), or any successor agency, as hazardous substances [40 CFR Part 302]; (iii) other substances, materials, and wastes that are or become regulated or classified as hazardous or toxic under federal, state, or local laws or regulations; and (iv) any material, waste, or substance that is: (a) a petroleum or refined petroleum product, (b) asbestos, (c) polychlorinated biphenyl, (d) designated as a hazardous substance pursuant to 33 U.S.C.A. §1321 or listed pursuant to 33 U.S.C.A. §1317, (e) a flammable explosive, or (f) a radioactive material. During the Due Diligence Period, Seller shall permit Buyer reasonable access to the Property to conduct such tests that Buyer believes reasonably necessary to assess the Property.
- 12. Arbitration of Disputes. Any dispute or claim in law or equity arising out of this Agreement or any resulting transaction (including any disputes or claims against the Brokers in this transaction) shall be decided by binding arbitration in accordance with the Commercial Arbitration Rules of the American Arbitration Association, and not by court action except as provided by California Law for judicial review of arbitration awards. Judgment upon the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof. In the event any arbitration proceeding or legal action to enforce an arbitration award is commenced, each party agrees to pay its own expenses and attorneys' fees incurred therein. Venue and jurisdiction for any such arbitration shall be Fresno, County of Fresno, California.

"NOTICE: BY INITIALING IN THE SPACE BELOW YOU ARE AGREEING TO HAVE ANY DISPUTES ARISING OUT OF THE MATTERS INCLUDED IN THE 'ARBITRATION OF DISPUTES' PROVISION DECIDED BY NEUTRAL ARBITRATION AS PROVIDED BY CALIFORNIA LAW AND YOU ARE GIVING UP ANY RIGHTS YOU MIGHT POSSESS TO HAVE THE DISPUTE LITIGATED IN A COURT OF JURY TRIAL. BY INITIALING IN THE SPACE BELOW YOU ARE GIVING UP YOUR JUDICIAL RIGHTS TO DISCOVERY AND APPEAL, UNLESS THOSE RIGHTS ARE SPECIFICALLY INCLUDED IN THE 'ARBITRATION OF DISPUTES' PROVISION. IF YOU REFUSE TO SUBMIT TO

ARBITRATION AFTER AGREEING TO THIS PROVISION, YOU MAY BE COMPELLED TO ARBITRATE UNDER THE AUTHORITY OF THE CALIFORNIA CODE OF CIVIL PROCEDURE. YOUR AGREEMENT TO THIS ARBITRATION PROVISION IS VOLUNTARY."

WE HAVE READ AND UNDERSTAND THE FOREGOING AND AGREE TO SUBMIT DISPUTES ARISING OUT OF THE MATTERS INCLUDED IN 'ARBITRATION OF DISPUTES' PROVISION TO NEUTRAL ARBITRATION.

#### 13. Miscellaneous.

**Buver's Initials** 

Assignment. Buyer may, without Seller's consent, assign all right, title, obligation, and interest under this Agreement to a third party.

Successors and Assigns. This Agreement shall be binding upon and shall inure to the benefit of the parties and their respective successors and permitted assigns. This Agreement may not be assigned by either party hereto without the written consent of the other party hereto; provided that Buyer may assign this Agreement without the consent of Seller to a limited partnership of which Buyer, an affiliate of Buyer, or an entity in which Buyer is a sole member, is a partner.

Entire Agreement. This Agreement contains the entire understanding of the parties with respect to the subject matter hereof, supersedes all prior or other negotiations, representations, understandings and agreements of, by or among the parties, express or implied, oral or written, which are fully merged herein. Any agreement hereafter made shall be ineffective to change, modify, discharge or effect an abandonment of this Agreement unless such agreement is in writing and signed by the party against whom enforcement of such change, modification, discharge or abandonment is sought.

Counterparts. This Agreement may be executed in any number of counterparts, each of which shall be deemed to be an original as against any party whose signature appears thereon, and all of which shall together constitute one and the same instrument. This Agreement shall be binding when one or more counterparts hereof, individually or taken together, shall bear the signatures of all of the parties reflected on this Agreement as the signatories.

No Waiver. Neither the failure nor any delay on the part of either party to this Agreement to exercise any right, remedy, power or privilege under this Agreement shall operate as a waiver thereof, nor shall any single or partial exercise of any right, remedy, power, or privilege preclude any other or further exercise of the same or of any other right, remedy, power or privilege, nor shall any waiver of any right, remedy, power, or privilege with respect to any occurrence be construed as a waiver of any such right, remedy, power, or privilege with respect to any other occurrence. No waiver shall be effective unless it is in writing and is signed by the party asserted to have granted such waiver.

<u>Time of the Essence</u>. Time, wherever stated in this Agreement, is expressly of the essence of this Agreement.

| /_                | <del></del>   | /   |
|-------------------|---|---|
| Broker's Initials |   | Broker's Initials   |
| /_                |   | /   |
|                   | d Buyer offers and agrees to buy the a eceipt of a copy hereof. | above described Property on the terms and conditions above stated and |
| Buyer:            | Fresno Economic<br>Opportunity Commission                       | Ву  |
| Address:          | 1920 Mariposa Mall, Suite 300<br>Fresno, California 93721       | Dated   |
| Telephone:        | (559) 263-1166  |   |
|                   |   | ACCEPTANCE  |

The undersigned Seller accepts and agrees to sell the Property on the above terms and conditions. The undersigned acknowledges receipt of a copy and authorizes Broker(s) to deliver a signed copy to Buyer.

| Seller:  | Specific Properties, LLC;<br>Stephen D. Long & Janet L. Zembsch | By<br>John S. Foggy |  |
|----------|---|---------------------|--|
| Address: | 6556 Lone Tree Boulevard, Suite 200                             | Dated               |  |

Telephone: (916) 722-3500

Rocklin, California 95765

A REAL ESTATE BROKER IS THE PERSON QUALIFIED TO ADVISE ON REAL ESTATE. IF YOU DESIRE LEGAL ADVICE, CONSULT YOUR ATTORNEY.

Seller's Initials

#### **EXHIBIT "A"**

- 1. Within ten (10)-days following the execution of this Agreement by BUYER and SELLER, SELLER shall open an escrow and SELLER shall furnish BUYER a Preliminary Title Report on the subject Property, together with full copies of all Exceptions set forth therein, including, but not limited to covenants, conditions, restrictions, reservations, easements, rights and rights of way of record, liens and other matters of record. BUYER shall have fifteen (15) days after receipt of said Preliminary Title Report together with full copies of said Exceptions, within which to notify the SELLER, in writing, of BUYER's disapproval of any exceptions shown in said Title Report. Within ten (10) days of the execution of this Agreement, Seller shall also provide any records, reports, inspections, data, and documents that it has in its possession about the condition, including physical and state of title, of the Property. In the event of such disapproval, SELLER shall have fifteen (15) days within which to eliminate any disapproved Exception(s) from the Policy of Title Insurance. Failure of SELLER to eliminate any disapproved Exception(s) within the aforementioned time limit shall entitle BUYER to cancel this Agreement, in BUYER's sole discretion, without penalty and with full refund of any and all Deposit(s) or other payment(s) made by BUYER to SELLER.
- 2. BUYER has been advised and acknowledges that by virtue of California Law, the real Property which is subject to this Agreement will be subject to reassessment for Property taxes upon the completion of the transfer, or, in the case of new construction, upon the completion of construction.

| <u>SELLER</u>  | <u>BUYER</u>   |
|----------------|----------------|
| Please Initial | Please Initial |
|                |                |
|                |                |
|                |                |
|                |                |
|                |                |

#### DISCLOSURE REGARDING REAL ESTATE AGENCY RELATIONSHIP

(This form is required to be signed on all transactions beginning January 1, 2015 pursuant to California law SB1171)

Please note that the terms "Seller" and "Buyer" are defined by the CA Civil Code to include a lessor and lessee, respectively.

If you are a Listing Agent - you must deliver the form to the seller/lessor before entering into the listing agreement. If the buyer/lessee is not represented by an agent, you must also deliver the form to it within one business day after receiving an offer from the buyer/lessee.

If you are the Buyer's Agent - you must deliver the form to the buyer/lessee as soon as the buyer/lessee seeks your services, but in any event before the buyer/lessee signs an offer. In addition, you must also deliver the form to the seller/lessor before or concurrently with presenting an offer.

When you enter into a discussion with a real estate agent regarding a real estate transaction, you should from the outset understand what type of agency relationship or representation you wish to have with the agent in the transaction.

#### **SELLER'S AGENT**

A Seller's agent under a listing agreement with the Seller acts as the agent for the Seller only. A Seller's agent or a subagent of that agent has the following affirmative obligations:

To the Seller: A fiduciary duty of utmost care, integrity, honesty, and loyalty in dealings with the Seller.

#### To the Buyer and the Seller:

- (a) Diligent exercise of reasonable skill and care in performance of the agent's duties.
- (b) A duty of honest and fair dealing and good faith.
- (c) A duty to disclose all facts known to the agent materially affecting the value or desirability of the property that are not known to, or within the diligent attention and observation of, the parties.

An agent is not obligated to reveal to either party any confidential information obtained from the other party that does not involve the affirmative duties set forth above.

#### **BUYER'S AGENT**

A selling agent can, with a Buyer's consent, agree to act as agent for the Buyer only. In these situations, the agent is not the Seller's agent, even if by agreement the agent may receive compensation for services rendered, either in full or in part from the Seller. An agent acting only for a Buyer has the following affirmative obligations:

To the Buyer: A fiduciary duty of utmost care, integrity, honesty, and loyalty in dealings with the Buyer.

#### To the Buyer and the Seller:

- (a) Diligent exercise of reasonable skill and care in performance of the agent's duties.
- (b) A duty of honest and fair dealing and good faith.
- (c) A duty to disclose all facts known to the agent materially affecting the value or desirability of the property that are not known to, or within the diligent attention and observation of, the parties. An agent is not obligated to reveal to either party any confidential information obtained from the other party that does not involve the affirmative duties set forth above.

#### AGENT REPRESENTING BOTH SELLER AND BUYER

A real estate agent, either acting directly or through one or more associate licensees, can legally be the agent of both the Seller and the Buyer in a transaction, but only with the knowledge and consent of both the Seller and the Buyer. In a dual agency situation, the agent has the following affirmative obligations to both the Seller and the Buyer:

- (a) A fiduciary duty of utmost care, integrity, honesty and loyalty in the dealings with either the Seller or the Buyer.
- (b) Other duties to the Seller and the Buyer as stated above in their respective sections.

In representing both Seller and Buyer, the agent may not, without the express permission of the respective party, disclose to the other party that the Seller will accept a price less than the listing price or that the Buyer will pay a price greater than the price offered. The above duties of the agent in a real estate transaction do not relieve a Seller or Buyer from the responsibility to protect his or her own interests. You should carefully read all agreements to assure that they adequately express your understanding of the transaction. A real estate agent is a person qualified to advise about real estate. If legal or tax advice is desired, consult a competent professional. Throughout your real property transaction you may receive more than one disclosure form, depending upon the number of agents assisting in the transaction. The law requires each agent with whom you have more than a casual relationship to present you with this disclosure form. You should read its contents each time it is presented to you, considering the relationship between you and the real estate agent in your specific transaction. This disclosure form includes the provisions of Sections 2079.13 to 2079.24, inclusive, of the Civil Code set forth on the reverse hereof. Read it carefully.

| Robert Ellis Leasing & Investment, Inc., DRE Agent | <u>#00870649</u>        | Buyer/Lessee Signature     | (Date) |
|--|-------------------------|----------------------------|--------|
| Associate Licensee Signature                       | (Date)                  | Buyer/Lessee Printed Name  |        |
| Associate Licensee Printed Name and BRE #          | Seller/Lessor Signature | (Date)                     |        |
|  |                         | Seller/Lessor Printed Name |        |

2079.13 As used in Sections 2079.14 to 2079.24, inclusive, the following terms have the following meanings

- (a) "Agent" means a person acting under provisions of Title 9 (commencing with Section 2295) in a real property transaction, and includes a person who is licensed as a real estate broker under Chapter 3 (commencing with Section 10130) of Part 1 of Division 4 of the Business and Professions Code, and under whose license a listing is executed or an offer to purchase is obtained
- (b) "Associate licensee" means a person who is licensed as a real estate broker or salesperson under Chapter 3 (commencing with Section 10130) of Part 1 of Division 4 of the Business and Professions Code and who is either licensed under a broker or has entered into a written contract with a broker to act as the broker's agent in connection with acts requiring a real estate license and to function under the broker's supervision in the capacity of an associate licensee. The agent in the real property transaction bears responsibility for his or her associate licensees who perform as agents of the agent. When an associate licensee owes a duty to any principal, or to any buyer or seller who is not a principal, in a real property transaction, that duty is equivalent to the duty owed to that party by the broker for whom the associate licensee functions.
- (c) "Buyer" means a transferee in a real property transaction, and includes a person who executes an offer to purchase real property from a seller through an agent, or who seeks the services of an agent in more than a casual, transitory, or preliminary manner, with the object of entering into a real property transaction. "Buyer" includes vendee or lessee.
- (d) "Dual agent" means an agent acting, either directly or through an associate licensee, as agent for both the seller and the buyer in a real property transaction.
- (e) "Listing agreement" means a contract between an owner of real property and an agent, by which the agent has been authorized to sell the real property or to find or obtain a buyer.
- (f) "Listing agent" means a person who has obtained a listing of real property to act as an agent for compensation.
- (g) "Listing price" is the amount expressed in dollars specified in the listing for which the seller is willing to sell the real property through the listing agent.
- (h) "Offering price" is the amount expressed in dollars specified in an offer to purchase for which the buyer is willing to buy the real property.
- (i) "Offer to purchase" means a written contract executed by a buyer acting through a selling agent which becomes the contract for the sale of the real property upon acceptance by the seller
- (i) "Real property" means any estate specified by subdivision (1) or (2) of Section 761 in property which constitutes or is improved with one to four dwelling units, any leasehold in this type of property exceeding one year's duration, and mobile homes, when offered for sale or sold through an agent pursuant to the authority contained in Section 10131.6 of the Business and Professions Code.
- (k) "Real property transaction" means a transaction for the sale of real property in which an agent is employed by one or more of the principals to act in that transaction, and includes a listing or an offer to purchase.
- (l) "Sell," "sale," or "sold" refers to a transaction for the transfer of real property from the seller to the buyer, and includes exchanges of real property between the seller and buyer, transactions for the creation of a real property sales contract within the meaning of Section 2985, and transactions for the creation of a leasehold exceeding one year's duration.
- (m) "Seller" means the transferor in a real property transaction, and includes an owner who lists real property with an agent, whether or not a transfer results, or who receives an offer to purchase real property of which he or she is the owner from an agent on behalf of another. "Seller" includes both a vendor and a lessor.
- (n) "Selling agent" means a listing agent who acts alone, or an agent who acts in cooperation with a listing agent, and who sells or finds and obtains a buyer for the real property, or an agent who locates property for a buyer or who finds a buyer for a property for which no listing exists and presents an offer to purchase to the seller.
- (o) "Subagent" means a person to whom an agent delegates agency powers as provided in Article 5 (commencing with Section 2349) of Chapter 1 of Title 9. However, "subagent" does not include an associate licensee who is acting under the supervision of an agent in a real property transaction.

2079.14. Listing agents and selling agents shall provide the seller and buyer in a real property transaction with a copy of the disclosure form specified in Section 2079.16, and, except as provided in subdivision (c), shall obtain a signed acknowledgment of receipt from that seller or buyer, except as provided in this section or Section 2079.15, as follows:

- (a) The listing agent, if any, shall provide the disclosure form to the seller prior to entering into the listing agreement.
- (b) The selling agent shall provide the disclosure form to the seller as soon as practicable prior to presenting the seller with an offer to purchase, unless the selling agent previously provided the seller with a copy of the disclosure form pursuant to subdivision.
- (c) Where the selling agent does not deal on a face-to-face basis with the seller, the disclosure form prepared by the selling agent may be furnished to the seller (and acknowledgment of receipt obtained for the selling agent from the seller) by the listing agent, or the selling agent may deliver the disclosure form by certified mail addressed to the seller at his or her last known address, in which case no signed acknowledgment of receipt is required.
- (d) The selling agent shall provide the disclosure form to the buyer as soon as practicable prior to execution of the buyer's offer to purchase, except that if the offer to purchase is not prepared by the selling agent, the selling agent shall present the disclosure form to the buyer not later than the next business day after the selling agent receives the offer to purchase from the buyer.

2079.15. In any circumstance in which the seller or buyer refuses to sign an acknowledgment of receipt pursuant to Section 2079.14, the agent, or an associate licensee acting for an agent, shall set forth, sign, and date a written declaration of the facts of the refusal.

2079.17.

(a) As soon as practicable, the selling agent shall disclose to the buyer and seller whether the selling agent is acting in the real property transaction exclusively as the buyer's agent, exclusively as the seller's agent, or as a dual agent representing both the buyer and the seller. This relationship shall be confirmed in the contract to purchase and sell real property or in a separate writing executed or acknowledged by the seller, the buyer, and the selling agent prior to or coincident with execution of that contract by the buyer and the seller, respectively.

b) As soon as practicable, the listing agent shall disclose to the seller whether the listing agent is acting in the real property transaction exclusively as the seller's agent, or as a dual agent

SAMPLE ONLY – DO NOT FILL OUT
\_\_\_\_\_\_\_is the Listing agent of (check one): ( ) the seller exclusively; or ( ) both the buyer and seller.
\_\_\_\_\_\_is the Selling agent, if not the same as the Listing Agent, of (check one): ( ) the buyer exclusively; or ( ) the seller exclusively; or ( ) both the buyer and seller.

representing both the buyer and seller. This relationship shall be confirmed in the contract to purchase and sell real property or in a separate writing executed or acknowledged by the seller and the listing agent prior to or coincident with the execution of that contract by the seller.

The disclosures and confirmation required by this section shall be in addition to the disclosure required by Section 2079.14.

2079.18. No selling agent in a real property transaction may act as an agent for the buyer only, when the selling agent is also acting as the listing agent in the transaction.

2079.19. The payment of compensation or the obligation to pay compensation to an agent by the seller or buyer is not necessarily determinative of a particular agency relationship between an agent and the seller or buyer. A listing agent and a selling agent may agree to share any compensation or commission paid, or any right to any compensation or commission for which an obligation arises as the result of a real estate transaction, and the terms of any such agreement shall not necessarily be determinative of a particular relationship.

2079.20. Nothing in this article prevents an agent from selecting, as a condition of the agent's employment, a specific form of agency relationship not specifically prohibited by this article if the requirements of Section 2079.14 and Section 2079.17 are complied with.

2079.21. A dual agent shall not disclose to the buyer that the seller is willing to sell the property at a price less than the listing price, without the express written consent of the seller. A dual agent shall not disclose to the seller that the buyer is willing to pay a price greater than the offering price, without the express written consent of the buyer. This section does not alter in any way the duty or responsibility of a dual agent to any principal with respect to confidential information other than price.

2079.22. Nothing in this article precludes a listing agent from also being a selling agent, and the combination of these functions in one agent does not, of itself, make that agent a dual agent.

2079.23. A contract between the principal and agent may be modified or altered to change the agency relationship at any time before the performance of the act which is the object of the agency with the written consent of the parties to the agency relationship.

2079.24. Nothing in this article shall be construed to either diminish the duty of disclosure owed buyers and sellers by agents and their associate licensees, subagents, and employees or relieve agents and their associate licensees, subagents, and employees from liability for their conduct in connection with acts governed by this article or for any breach of a fiduciary duty or a duty of disclosure.

#### **REPRESENTATION CONFIRMATION**

(This form is required to be signed on all transactions beginning January 1, 2015 pursuant to California law SB1171)

Please note that the terms "Seller" and "Buyer" are defined by the CA Civil Code to include a lessor and lessee, respectively.

This form must be delivered before or concurrently with the signing of the purchase and sale contract or lease. In lieu of this form, such confirmation may also be set forth in the purchase and sale contract or lease.

September 15, 2020

Print Name:\_\_\_\_\_

Title:\_

Date:

| Seller:  | Specific Properties, LLC; Stephen D. Long & Janet L. Zembsch   |
|--|--|
| Buyer:   | Fresno County Economic Opportunities Commission  |
| Property Name:   |  |
| Street Address, City, State:   | 925 North Abby, Fresno, California   |
| Further described as:  |  |
| Seller and the Buyer in a transaction  | irectly or through one or more associate licensees, can legally be the agent of both the n, but only with the knowledge and consent of both the Seller and the Buyer. In a dual allowing affirmative obligations to both the Seller and the Buyer:   |
|  | are, integrity, honesty and loyalty in the dealings with either the Seller or the Buyer.<br>nd the Buyer as stated above in their respective sections.   |
| the other party that the Seller will acc<br>price offered. The above duties of<br>responsibility to protect his or her<br>express your understanding of the t<br>or tax advice is desired, consult a<br>more than one disclosure form, de<br>each agent with whom you have | r, the agent may not, without the express permission of the respective party, disclose to cept a price less than the listing price or that the Buyer will pay a price greater than the the agent in a real estate transaction do not relieve a Seller or Buyer from the own interests. You should carefully read all agreements to assure that they adequately transaction. A real estate agent is a person qualified to advise about real estate. If legal competent professional. Throughout your real property transaction you may receive epending upon the number of agents assisting in the transaction. The law requires a more than a casual relationship to present you with this disclosure form. You set it is presented to you, considering the relationship between you and the real estate |
| Robert Ellis Leasing & Investmer Name of Listing Agent (Brokerage Firm)  |  |
| X the seller exclusively   |  |
| SELLER:  | BUYER:   |
| Ву:  | By:  |
|  |  |

Print Name:

Title:\_\_

# FOR LEASE

# 925 North Abby Fresno, California



3,000± Sq. Ft. - Rent \$.99 per sf

The Parking Alone Is Worth 1/2 The Rent!

Great Parking - 28 Stalls On Site • Great Freeway Access Interior Very Nicely Improved • 3 ADA Restrooms Street Signage Available



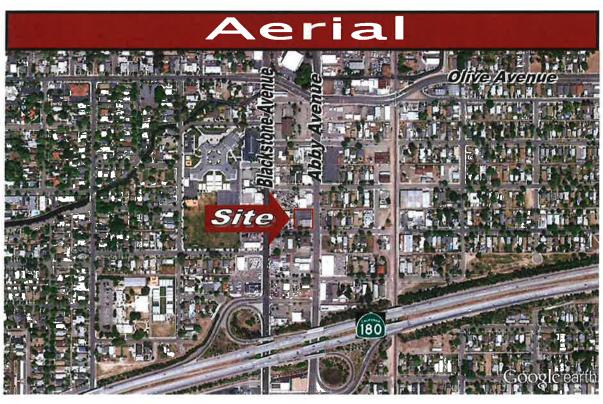
For Further Information, Contact:
ROBERT E. ELLIS

680 West Shaw Avenue, Suite 202
Fresno, California 93704
(559) 228-8900 phone • (559) 228-8942 fax
rellis@reli1.com • www.reli1.com
DRE License #00870649

This statement with the information it contains is given with the understanding that all negotiations relating to the purchase, renting or leasing of the property described above shall be conducted through this office. The above information, while not guaranteed, has been secured from sources we believe to be reliable.

### 925 N. Abby Fresno, California



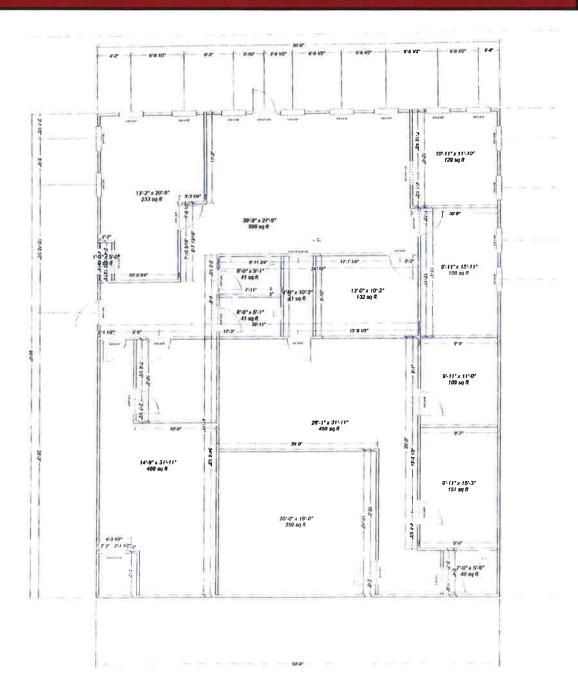


### For Further Information, Contact: ROBERT E. ELLIS

680 West Shaw Avenue, Suite 202 • Fresno, California 93704 (559) 228-8900 phone • (559) 228-8942 fax rellis@reli1.com • www.reli1.com • DRE License #00870649

# 925 N. Abby Fresno, California

# Floor Plan



#### For Further Information, Contact:

#### **ROBERT E. ELLIS**

680 West Shaw Avenue, Suite 202 • Fresno, California 93704 (559) 228-8900 phone • (559) 228-8942 fax rellis@reli1.com • www.reli1.com • DRE License #00870649



Linda Hayes
Board Chair
Emilia Reyes
Chief Executive Officer
www.FresnoEOC.org

FINANCE COMMITTEE MEETING Fresno EOC Wednesday, September 9, 2020 12:00 p.m.

#### **MINUTES**

#### 1. CALL TO ORDER

Charles Garabedian, Chair, called the meeting to order at 12:07 PM.

#### 2. ROLL CALL

Roll was called and a quorum was established.

| COMMITTEE MEMBERS PRESENT  |   | STAFF & GUEST      |                      |  |  |
|----------------------------|---|--------------------|----------------------|--|--|
| Charles Garabedian (chair) | ✓ | Emilia Reyes       | Rosa Pineda          |  |  |
| Oliver Baines              | ✓ | Michelle Tutunjian | Kathleen Shivaprasad |  |  |
| Amparo Cid                 |   | Jim Rodriguez      | Monty Cox            |  |  |
| Michael Reyna              | ✓ | Rebecca Heinricy   | Tate Hill            |  |  |
| Itzi Robles                | ✓ | Steve Warnes       | Thelma Harrison      |  |  |
|                            | • | Janet Berberian    | Arthur Montejano     |  |  |
| GUEST COMMISSIONER         |   |                    | Karina Perez         |  |  |
| Amy Arambula               |   | GUEST              | Monica Moua          |  |  |
|                            |   | Brian Henderson    |                      |  |  |

#### 3. APPROVAL OF AGENDA

M/S/C -Baines/Robles to approve the agenda. All in favor.

#### 4. APPROVAL OF MINUTES

A. August 12, 2020 Meeting Minutes *M/S/C* – Reyna/Robles to approve the August 12, 2020 meeting minutes. All in favor.

#### 5. FINANCIAL REPORTS: JULY 2020

A. Agency Financial Statements

Steve Warnes, Assistant Finance Director, presented the Statement of Activities for the five-month period ending July 31, 2020. Warnes reported total cash revenue of \$52,195,335; in kind revenue of \$18,344,124; total revenue and support of \$70,539,459; grant revenue of \$37,726,013 at 46% of budget (slightly lower from July 2019); personnel costs of \$33,776,171 at 51% of annual budget (slightly higher from July 2019); total cash expenditures of \$51,195,676 at 49% of annual budget; and total expenditures of \$69,539,800. Warnes noted June and July personnel costs are lower than the year-to-date percentage due to having Head Start staff off during the summer and due to the impact of COVID-19. Warnes also notes in-kind revenues match in-kind expenses.



Warnes presented the Statement of Financial Position as of July 31, 2020 which reported total assets of \$52,779,799 (higher than previous year), total liabilities of \$22,671,282 (higher than previous year), and health insurance reserve of \$3,256,715.

Warnes notes there is a detailed health insurance report later on in the agenda. There were no questions or discussion.

#### B. Head Start Financial Status Report

Janet Berberian, Fiscal Compliance Manager, presented the July 31, 2020 Head Start and Early Head Start Financial Status Reports:

| HS/EHS                 | Annual Budget | Expenses     | % of Budget |
|------------------------|---------------|--------------|-------------|
| Head Start Basic       | \$38,762,694  | \$18,750,726 | 48%         |
| Head Start T&TA        | \$390,276     | \$31,969     | 8%          |
| Early Head Start Basic | \$5,127,707   | \$2,593,167  | 51%         |
| Early Head Start T&TA  | \$106,922     | \$2,623      | 2%          |

Berberian notes the July 2020 credit card balance was \$12,331 for Head Start and \$3,091 for Early Head Start. There were no questions.

M/S/C - Robles/Baines to accept the Agency and Head Start financial reports presented. All in favor.

#### 6. HEAD START ATTESTATION REPORT

#### A. Head Start Attestation Report

Brian Henderson, External Auditor from Hudson Henderson & Company Inc., presented the Head Start Attestation Report. Henderson emphasized that the Independent Accountants' Draft Report was limited to the amount of Fresno EOC records retained. A full audit from 1999 to 2019 was not possible due to retention policy of documents per federal, local, and internal policies (ranging from 3-7 years). Instead the report is based on data from 2013 to current. Despite this scope limitation the data represented in the report did not affect any variables such as: expenses, interest charge, depreciation, and allocations Henderson also discussed changes in coding allocations with the Head Start program based on location and occupancy percentage.

Henderson notes that he will also provide a second schedule that will show a breakdown of the federal interest percentage in addition to the one included in the report.

Henderson projects the timeline for pending items is to: work with managers on QIP plan, finalize draft report, and have HHC staff train Fresno EOC staff and Board representatives.

Discussion took place about the statute of limitation for records and how there is no set guidelines for record keeping. Henderson also elaborated on how all allocations were based on data for 2019 in order to have a more material estimate of usage per location (i.e. board room). There was also questions on if Fresno EOC has to give back funds due to disallowed costs. Henderson responds this is still to be determined.

M/S/C – Reyna/Robles to accept the Head Start attestation report. All in favor.

#### 7. INFORMATIONAL ITEMS

#### A. HHS Head Start 0-5 Monitoring Status Update

Jim Rodriguez, Chief Financial Officer, presented an update on the HHS Head Start 0-5 Monitoring. Rodriguez recommended both Board and Finance committee members to attend the training outlined in the QIP improvement plan. Charles Garabedian and Michael Reyna volunteered to attend training.

Discussion took place on making the QIP training a regular and mandatory standard practice for Board members. Rodriguez notes this is a good possibility, but for now the QIP training is only a one-time training in order to fulfill the Head Start obligation. Reyna suggests videotaping the training for other board members to encourage interest and involvement in being a part of the Finance Committee. Jim notes training dates are still to be determined based on the schedule availability of interested Board members and that we will plan to record the training session for future use.

#### 8. HEALTH INSURANCE REPORT

Steve Warnes, Assistant Finance Director, presented the Health Insurance Report for July 31, 2020. Warnes reported program/employee contributions of \$6,940,783 and fund expenses of \$6,438,413 with a positive current net balance of \$502,371 for a total ending balance of \$3,256,715.

Warnes notes the recent decrease in monthly revenue is consistent with Head Start staff being out. The expenses for health claims paid had a slight increase while prescriptions paid are below the monthly average making the overall total expenses to be slightly higher than the average monthly period. However, despite this the plan is still doing well. Warnes states Fresno EOC costs will mostly likely increase in our health care plans and final recommendations from the health plan brokers will be presented to the Board soon via the HR Committee to have approval of health insurance premium and plan changes to take place at the September Board meeting in advance of Open Enrollment.

Discussion took place of on how Head Start staff effects health care contributions. Warnes and Heinricy elaborate that Head Start staff who are not paid during the summer months have their contributions split between 10 months instead of 12 months. Heinricy clarifies that this difference impacts the timing of cash and that there is no lapse in coverage for employees.

#### 9. VARIANCE REPORTS 0:44:30

Rebecca Heinricy presented the variance report for Transit Systems for July 2019 - June 2020. Heinricy reported revenue is at 94% of budget and expenses at 99.6% of budget. Heinricy notes that \$560,987 of LTF funding originally for 2019-2020 will be carried over into 2020-2021 for utilization within both rural and urban programs. Heinricy states there were also one-time investments that included: computer technology purchases, electric car charger purchases, and fleet changes.

Discussion took place on how the loss in Transit revenue was reallocated. Heinricy states there was a detailed review around cost allocation and discussions on how to more effectively and accurate allocate costs to the various functional areas within Transit. Heinricy also mentions several contracts were renegotiated to support the wage increases implemented in prior periods which were previously unfunded.

#### 10. OTHER BUSINESS

Next meeting: Wednesday, October 14, 2020 at 12:00 PM

#### 11. ADJOURNMENT

Meeting adjourned at 12:57 PM. M/S/C – Reyna/Robles to adjourn the meeting. All in favor

Respectfully submitted,

Charles Garabedian, Chair



Linda Hayes
Board Chair
Emilia Reyes
Chief Executive Officer
www.FresnoEOC.org

FINANCE COMMITTEE MEETING Fresno EOC Monday, September 28, 2020 5:00 p.m.

#### **MINUTES**

#### 1. CALL TO ORDER

Charles Garabedian, Chair, called the meeting to order at 5:23 PM.

#### 2. ROLL CALL

Roll was called and a quorum was established.

| COMMITTEE MEMBERS          | PRESENT | STAFF                | & GUESTS     |
|----------------------------|---------|----------------------|--------------|
| Charles Garabedian (chair) | ✓       | Emilia Reyes         | Steve Warnes |
| Oliver Baines              |         | Jim Rodriguez        | Karina Perez |
| Amparo Cid                 | ✓       | Kathleen Shivaprasad |              |
| Michael Reyna              |         | Arthur Montejano     |              |
| Itzi Robles                | ✓       |                      |              |

#### 3. APPROVAL OF AGENDA

M/S/C – Cid/Robles to approve the agenda. All in favor.

#### 4. HEAD START QUALITY IMPROVEMENT PLAN (QIP)

A. Head Start Quality Improvement Plan (QIP)

Jim Rodriguez, Chief Financial Officer, presented the Quality Improvement Plan (QIP). Rodriguez notes that option #3 is highly favorable in comparison to the other choices on total disallowed costs. Rodriguez also notes that it is urgent that the review of the QIP plan by HHS happens before the end of December due to retirement of an individual who is experienced in closing out facility matters such as those involved with our corrective action plan.

Charles Garabedian comments it's hard to do item#1 and #2 because of inaccurate and incomplete records due to the time frame in which EOC retains records. He inquired if there is a statute of limitations to impact the retention and requirement to provide records from these prior periods. Rodriguez states the Office of Head Start has regulations around the retention of records.

Garadebian suggests negotiation of a payment plan to be paid over time instead of lump sum settlement. Rodriguez clarifies retroactive payment plan is still to be reviewed and it depends on negotiations with HHS.

Rodriguez clarifies option 1 and 2 in regards to cost estimation is more in line with the term "cost avoidance" then "cost prohibitive". Rodriguez notes time is of the essence; options 1 and 2 would require more time and would incur more in professional/legal fees. There is no actual or estimated



numerical amount tied to these projected costs. Commissioners provided feedback that revisions be made to options 1 and 2 to clarify this.

Rodriguez also clarifies the purpose of this special Finance meeting is to go into detail and outline the steps in the QIP on the three deficiencies that was not presented at the prior Finance Committee meeting by Brian Henderson, HHC external auditor. Emilia Reyes, Chief Executive Officer, and Rodriguez reiterates the QIP recommendations allows Fresno EOC staff to meet with Head Start to negotiate and ensure Fresno EOC's Head Start program meets Head Start obligations.

Reyes suggests adding a clause in QIP where Board of Commissioners are included in getting updates on the revision plan(s) once negotiations between Fresno EOC and Head Start is complete.

Garabedian suggests rewording "negotiate" to "working with Head Start" in Fiscal Impact section to provide clarification to the procedure and the amount due and the importance of proceeding without jeopardizing the program. Reyes notes the almost half a million is small in comparison to the size of the program and the multiple years under review, so it is very unlikely to jeopardize program.

**M/S/C** – Cid/Robles to approve the Head Start Quality Improvement Plan. All in favor.

#### 5. ADJOURNMENT

Meeting adjourned at 6:05 P.M.

Respectfully submitted,

Charles Garabedian, Chair

**M/S/C** – Robles/Cid to adjourn the meeting. All in favor.



**Linda Hayes** Board Chair

**Emilia Reyes** Chief Executive Officer

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#### **BOARD OF COMMISSIONERS MEETING**

| Date: October 28, 2020            | Program: Finance          |
|-----------------------------------|---------------------------|
| <b>Agenda Item #</b> : 17 – E – 3 | Officer: Rebecca Heinricy |
| Subject: Financial Reports        | Officer: Jim Rodriguez    |

#### **Recommended Action**

Finance Committee recommends acceptance for full Board consideration of the unaudited consolidated Financial Statements as of August 2020 as well as acceptance of the unaudited Financial Status Report for the Head Start 0-5 program as of August 2020.

#### **Background**

In accordance with the Agency's bylaws, the Finance Committee shall advise in the preparation and administration of the operating budget and oversee the administration, collection, and disbursement of the financial resources of the organization. Additionally, the Treasurer is to ensure that the commissioners understand the financial situation of the organization, which includes ensuring that financial statements for each month are available for each meeting of the Board of Commissioners. Monthly financials for Fresno EOC (consolidated) and for Head Start are provided for review and acceptance.

#### **Fiscal Impact**

(A) Agency Statement of Activities and Statement of Financial Position:

As of August 31, 2020, the Agency had preliminary revenue of \$80.4 million, including \$21.1 million of in-kind contributions, and net operating surplus of \$122,331. In comparison, the Agency had revenue of \$83.6 million including in-kind of \$23.4 million as of the corresponding period of the preceding year.

- (B) Head Start 0-5 Financial Status Report for the following areas:
  - Head Start Basic;
  - Head Start Training & Technical Assistance (T&TA)
  - Early Head Start Basic;
  - Early Head Start Training & Technical Assistance (T&TA)

The request to carryover funding from 2019 into 2020 was approved by HHS



### FRESNO ECONOMIC OPPORTUNITIES COMMISSION STATEMENT OF ACTIVITIES

For The Eight Month Period Ended August 31, 2020 and 2019

| BUGGET AUGUST   ACTUAL AUGUST   ACTUAL JAN - DEC 2020   FREMAINING   REVENUES AND SUPPORT   GRANT REVENUE   \$2,209,680   \$44,303,806   \$54%   \$37,725,874   (438,674)   (17,800,014   131,700   306,974   131,807   131,807   131,807   131,807   132,974   132,980   132,991,980   13   |                                 |    | Α           |    | В          |      | A - B         | <br>С         |    | D          | B - D        |
|--|---------------------------------|----|-------------|----|------------|------|---------------|---------------|----|------------|--------------|
| REVENUES AND SUPPORT  GRANT REVENUE GRANT REVENUE GRANT REVENUE - LENDING CAPITAL CHARGES FOR SERVICES OTHER PROGRAM REVENUE GRANT REVENUE GRANT REVENUE GRANT REVENUE - LENDING CAPITAL CHARGES FOR SERVICES OTHER PROGRAM REVENUE GRANT RAVEL GRANT REVENUE  |                                 |    | BUDGET      |    | ACTUAL     | -    | BUDGET        | ACTUAL        |    | ACTUAL     | ACTUAL       |
| REVENUE   GRANT REVENUE   \$82,029,680   \$44,303,806   54%   \$37,725,874   (438,674)   1.780,014   131,700   306,974   (438,674)   1.780,014   131,700   306,974   (438,674)   1.780,014   131,700   306,974   (438,674)   1.780,014   131,700   306,974   (438,674)   1.780,014   131,700   306,974   (438,674)   1.780,014   131,700   306,974   (438,674)   1.780,014   131,700   306,974   (438,674)   1.780,014   131,700   306,974   (438,674)   1.780,014   131,700   306,974   (438,674)   1.780,014   131,700   306,974   (438,674)   1.780,014   131,700   306,974   (438,674)   1.780,014   131,700   306,974   (438,674)   1.780,014   131,700   306,974   (438,674)   1.780,014   131,700   306,974   (438,674)   (438,674)   1.780,014   131,700   306,974   (438,674)   (438,674)   1.780,014   131,700   306,974   (438,674)   (438,6  |                                 |    | JAN - DEC   |    | AUGUS1     | Γ    | BALANCE       | JAN - DEC     |    | AUGUST     | 2020 vs 2019 |
| GRANT REVENUE - LENDING CAPITAL   S 82,029,680   \$ 44,303,806   54%   \$ 37,725,874   (438,674)   (72,958,177   \$ 44,987,119   (683,313)   |                                 |    | 2020        |    | 2020       |      | REMAINING     | 2019          |    | 2019       | Differences  |
| GRANT REVENUE - LENDING CAPITAL CHARGES FOR SERVICES 16,426,275 OTHER PROGRAM REVENUE 3,536,400 2,151,461 61% 1,384,939 4,312,232 2,320,449 (168,088) CONTRIBUTIONS 69,685 70,542 1019 MISCELLANEOUS INCOME 219,265 OTHER PROGRAM REVENUE 96,000 67,114 70% 28,886 182,609 93,896 (26,762) AFFILIATE INTEREST INCOME 977,720 619,559 63% 858,011 957,410 555,676 63,683 RENTAL INCOME 977,720 619,559 63% 405,678 1,242,500 829,588 21,329  TOTAL CASH REVENUE \$ 104,611,620 \$ 59,288,351 57% \$ 45,323,269 IN KIND REVENUE \$ 32,991,055 \$ 21,110,750 64% \$ 11,880,305 36,675,881 \$ 23,367,452 (2,256,702)  TOTAL REVENUE & SUPPORT 137,602,675 80,399,101 58% 57,203,574  TOTAL REVENUE SUPPORT 130,915 66,198,180 PROFESSIONAL SERVICES - AUDIT 103,915 60,426 58% 405,678 43,489 95,682 59,731,920 \$ 39,176,572 69,356,730 ADMIN SERVICES 11,712,675 4,454,701 38% 7,257,944 9,082,033 1,303 CONTRACT SERVICES 11,712,675 1,724,797 70% 1,620,752 1,756,794 1,760,794  | REVENUES AND SUPPORT            |    |             |    |            |      |               |               |    |            |              |
| CHARGES FOR SERVICES OTHER PROGRAM REVENUE 3,536,400 0,2151,461 0,619 0,685 0,70,542 0,685 0,70,542 0,70,7395 0,327,748 286,652 2(16,110) MISCELLANEOUS INCOME 1219,265 0,70,742 0,70,720 0,71,7   | GRANT REVENUE                   | \$ | 82,029,680  | \$ | 44,303,806 | 54%  | \$ 37,725,874 | 72,958,177    | \$ | 44,987,119 | (683,313)    |
| OTHER PROGRAM REVENUE         3,536,400         2,151,461         61%         1,384,939         4,312,232         2,320,449         (168,988)           CONTRIBUTIONS         69,885         70,542         101%         (857)         327,748         286,652         (216,110)           MISCELLANEOUS INCOME         219,265         87,398         40%         131,867         244,210         244,694         (157,296)           INTEREST & INVESTMENT INCOME         96,000         67,114         70%         28,886         182,609         93,896         (26,782)           AFFILIATE INTEREST INCOME         977,720         619,559         63%         405,678         1,242,500         829,588         21,329           TOTAL CASH REVENUE         \$ 104,611,620         \$ 59,288,351         57%         \$ 45,323,289         \$ 97,757,867         \$ 60,258,879         (966,528)           IN KIND REVENUE         \$ 32,991,055         \$ 21,110,750         64%         \$ 11,880,305         36,675,481         \$ 23,367,452         (2,256,702)           TOTAL REVENUE & SUPPORT         137,602,675         80,399,101         58%         57,203,574         134,433,348         83,622,331         (3,223,230)           EXPENDITURES         \$ 66,198,180         \$ 39,147,216         59% <td< td=""><td>GRANT REVENUE - LENDING CAPITAL</td><td></td><td>-</td><td></td><td>438,674</td><td></td><td>(438,674)</td><td>1,780,014</td><td></td><td>131,700</td><td>306,974</td></td<>   | GRANT REVENUE - LENDING CAPITAL |    | -           |    | 438,674    |      | (438,674)     | 1,780,014     |    | 131,700    | 306,974      |
| CONTRIBUTIONS 69,685 70,542 101% (857) 327,748 286,652 (216,110) MISCELLANGOUS INCOME 219,265 87,398 40% 131,867 244,210 244,694 (157,296) INTEREST & INVESTMENT INCOME 96,000 67,114 70% 28,886 182,609 93,896 (26,782) AFFILIATE INTEREST INCOME 977,720 619,559 63% 358,161 957,410 555,876 63,683 RENTAL INCOME 1,256,595 850,917 68% 405,678 1,242,500 829,588 21,329 TOTAL CASH REVENUE \$ 104,611,620 \$ 59,288,351 57% \$ 45,323,269 \$ 97,757,867 \$ 60,254,879 (966,528) IN KIND REVENUE \$ 32,991,055 \$ 21,110,750 64% \$ 11,880,305 \$ 36,675,481 \$ 23,367,452 (2,256,702) TOTAL REVENUE & \$ 32,991,055 \$ 21,110,750 64% \$ 11,880,305 \$ 36,675,481 \$ 23,367,452 (2,256,702) TOTAL REVENUE & \$ 32,991,055 \$ 21,110,750 64% \$ 11,880,305 \$ 36,675,481 \$ 23,367,452 (2,256,702) TOTAL REVENUE & \$ 32,991,055 \$ \$ 21,110,750 64% \$ 11,880,305 \$ 36,675,481 \$ 23,367,452 (2,256,702) TOTAL REVENUE & \$ 30,399,101 58% 57,203,574 \$ 134,433,348 83,622,331 \$ (3,223,230) TOTAL REVENUE & \$ 137,602,675 \$ 80,399,101 58% 57,203,574 \$ 134,433,348 83,622,331 \$ (3,223,230) TOTAL REVENUE & \$ 1,717,602,675 \$ 1,717,675 \$ 1,717,675 \$ 1,717,675 \$ 1,717,675 \$ 1,717,700 \$ 1,717,701 \$ 1,717,70 | CHARGES FOR SERVICES            |    | 16,426,275  |    | 10,698,880 | 65%  | 5,727,395     | 15,752,967    |    | 10,804,905 | (106,025)    |
| MISCELLANEOUS INCOME INTEREST & INVESTMENT INCOME 96,000 67,114 70% 28,886 358,161 957,410 555,876 63,883 RENTAL INCOME 977,720 619,559 850,917 68% 358,161 957,410 555,876 63,883 RENTAL INCOME 1,256,595 850,917 68% 405,678 1,242,500 829,588 21,329  TOTAL CASH REVENUE 1,256,595 850,917 68% 405,678 1,242,500 829,588 21,329  TOTAL CASH REVENUE \$ 104,611,620 \$ 59,288,351 57% \$ 45,323,269 \$ 97,757,867 \$ 60,254,879 (966,528) IN KIND REVENUE & SUPPORT 137,602,675 80,399,101 58% 57,203,574  EXPENDITURES PERSONNEL COSTS ADMIN SERVICES ADMIN SERVICES PROFESSIONAL SERVICES - AUDIT 103,915 60,426 58% 4454,701 38% 7,257,974 9,082,693 5,396,223 1,303 CONTRACT SERVICES 11,712,675 4,454,701 38% 7,257,974 9,082,693 5,396,223 1,303 CONTRACT SERVICES 11,717,700 637,979 37% 10,620,752 11,568,644 775,926 11,579,675 11,599,020 2,203,417 1,568,644 775,926 11,379,779 11,487,570 11,487,590 PROFREISH COSTS 1,677,580 1,680,494 1,718,790 1,148,797 1,  | OTHER PROGRAM REVENUE           |    | 3,536,400   |    | 2,151,461  | 61%  | 1,384,939     | 4,312,232     |    | 2,320,449  | (168,988)    |
| INTEREST & INVESTMENT INCOME   96,000   67,114   70%   28,886   182,609   93,896   (26,782)   AFFILIATE INTEREST INCOME   977,720   619,559   63%   358,161   957,410   555,676   63,683   358,161   1,242,500   829,588   21,329   10   1,242,500   829,588   21,329   10   1,242,500   829,588   21,329   10   1,242,500   829,588   21,329   10   1,242,500   829,588   21,329   10   1,242,500   829,588   21,329   10   1,242,500   829,588   21,329   10   1,242,500   829,588   21,329   10   1,242,500   829,588   21,329   10   1,242,500   829,588   21,329   10   1,242,500   829,588   21,329   10   1,242,500   829,588   21,329   10   1,242,500   829,588   21,329   10   1,242,500   829,588   21,329   10   1,242,500   829,588   21,329   10   1,242,500   829,588   21,329   10   1,242,500   829,588   21,329   1,242,500   1,242,500   829,588   21,329   1,242,500   | CONTRIBUTIONS                   |    | 69,685      |    | 70,542     | 101% | (857)         | 327,748       |    | 286,652    |              |
| AFFILIATE INTEREST INCOME RENTAL INCOME 1,256,595 RENTAL INCOME 1,256,595 RENJORT RENTAL INCOME 1,256,595 RENJORT RENJORT RENTAL INCOME 1,256,595 RENJORT RENJORT REVENUE 1,256,595 RENJORT REVENUE 1,256,595 RENJORT RENJORT REVENUE 1,256,595 RENJORT RENJOR   | MISCELLANEOUS INCOME            |    | 219,265     |    | 87,398     | 40%  | 131,867       | 244,210       |    | 244,694    | (157,296)    |
| RENTAL INCOME         1,256,595         850,917         68%         405,678         1,242,500         829,588         21,329           TOTAL CASH REVENUE         \$ 104,611,620         \$ 59,288,351         57%         \$ 45,323,269         \$ 97,757,867         \$ 60,254,879         (966,528)           IN KIND REVENUE & SUPPORT         137,602,675         80,399,101         58%         57,203,574         134,433,348         83,622,331         (3,223,230)           EXPENDITURES         PERSONNEL COSTS         \$ 66,198,180         \$ 39,147,216         59%         \$ 27,050,964         59,731,920         \$ 39,176,572         (29,356)           ADMIN SERVICES         5,810,400         3,051,987         53%         2,758,413         5,030,645         3,113,096         (61,109)           PROFESSIONAL SERVICES - AUDIT         103,915         60,426         58%         43,489         95,682         59,123         1,303           CONTRACT SERVICES         11,712,675         4,454,701         38%         7,257,974         9,082,693         5,396,223         (941,522)           FACILITY COSTS         5,345,730         3,724,978         70%         1,620,752         5,145,268         3,272,395         452,583           TRAVEL, MILEAGE, VEHICLE COSTS         2,691,175         1,092  | INTEREST & INVESTMENT INCOME    |    | 96,000      |    | 67,114     | 70%  | 28,886        | 182,609       |    | 93,896     | (26,782)     |
| TOTAL CASH REVENUE \$ 104,611,620 \$ 59,288,351 57% \$ 45,323,269 \$ 97,757,867 \$ 60,254,879 (2,256,702) \$ 137,602,675 80,399,101 58% 57,203,574   | AFFILIATE INTEREST INCOME       |    | 977,720     |    | 619,559    | 63%  | 358,161       | 957,410       |    | 555,876    | 63,683       |
| TOTAL REVENUE & SUPPORT   137,602,675   80,399,101   58%   57,203,574   134,433,348   83,622,331   (3,223,230)   | RENTAL INCOME                   |    | 1,256,595   |    | 850,917    | 68%  | 405,678       | 1,242,500     |    | 829,588    | 21,329       |
| TOTAL REVENUE & SUPPORT   137,602,675   80,399,101   58%   57,203,574   134,433,348   83,622,331   (3,223,230)   | TOTAL CASH REVENUE              | \$ | 104.611.620 | \$ | 59.288.351 | 57%  | \$ 45.323.269 | \$ 97.757.867 | \$ | 60.254.879 | (966.528)    |
| TOTAL REVENUE & SUPPORT  137,602,675  80,399,101  58%  57,203,574  134,433,348  83,622,331  (3,223,230)  EXPENDITURES  PERSONNEL COSTS  ADMIN SERVICES  PROFESSIONAL SERVICES - AUDIT  103,915  60,426  60,436   |                                 | ,  | , ,         |    |            |      |               | . , ,         |    | , ,        | , ,          |
| EXPENDITURES  PERSONNEL COSTS  ADMIN SERVICES  PROFESSIONAL SERVICES - AUDIT  103,915  CONTRACT SERVICES  11,712,675  FACILITY COSTS  TRAVEL, MILEAGE, VEHICLE COSTS  EQUIPMENT COSTS  OFFICE EXPENSE  INSURANCE  PROGRAM SUPPLIES & CLIENT COSTS  104,611,620  \$ 39,147,216  \$ 59%  \$ 27,050,964  59,731,920  \$ 39,176,572  (29,356)  \$ 30,113,096  (61,109)  \$ 39,165,725  (29,356)  \$ 30,133,096  (61,109)  \$ 39,682  \$ 59,123  \$ 1,303  \$ 7,257,974  \$ 9,082,693  \$ 5,396,223  (941,522)  \$ 5,145,268  \$ 3,272,395  \$ 452,583  \$ TRAVEL, MILEAGE, VEHICLE COSTS  \$ 2,691,175  \$ 1,092,155  \$ 41%  \$ 1,599,020  \$ 2,903,417  \$ 1,845,965  \$ (753,810)  \$ 1,717,700  \$ 637,979  \$ 37%  \$ 1,079,721  \$ 1,568,644  \$ 775,926  \$ (137,947)  \$ DEPRECIATION - AGENCY FUNDED  \$ 345,000  \$ 240,442  \$ 70%  \$ 104,558  \$ 342,955  \$ 227,758  \$ 12,684  \$ 07FICE EXPENSE  \$ 1,804,079  \$ 1,418,727  \$ 365,356  \$ 804,060  \$ 484,454  \$ 60%  \$ 319,606  \$ 761,139  \$ 476,375  \$ 8,079  \$ PROGRAM SUPPLIES & CLIENT COSTS  \$ 1,625,880  \$ 4,495,856  \$ 59%  \$ 3,130,024  \$ 6,834,280  \$ 4,446,351  \$ 49,505  \$ 101,620  \$ 59,166,020  \$ 57%  \$ 45,445,600  \$ 94,328,517  \$ 60,135,014  \$ (968,994)   | -                               |    |             | _  |            |      |               |               | Ť  |            | (=,=00,:0=)  |
| PERSONNEL COSTS         \$ 66,198,180         \$ 39,147,216         59%         \$27,050,964         59,731,920         \$ 39,176,572         (29,356)           ADMIN SERVICES         5,810,400         3,051,987         53%         2,758,413         5,030,645         3,113,096         (61,109)           PROFESSIONAL SERVICES - AUDIT         103,915         60,426         58%         43,489         95,682         59,123         1,303           CONTRACT SERVICES         11,712,675         4,454,701         38%         7,257,974         9,082,693         5,396,223         (941,522)           FACILITY COSTS         5,345,730         3,724,978         70%         1,620,752         5,145,268         3,272,395         452,583           TRAVEL, MILEAGE, VEHICLE COSTS         2,691,175         1,092,155         41%         1,599,020         2,903,417         1,845,965         (753,810)           EQUIPMENT COSTS         345,000         240,442         70%         104,558         342,955         227,758         12,684           OFFICE EXPENSE         1,877,600         1,514,083         81%         363,517         1,804,779         1,148,727         365,356           INSURANCE         804,060         484,454         60%         319,606         761,139  | TOTAL REVENUE & SUPPORT         |    | 137,602,675 |    | 80,399,101 | 58%  | 57,203,574    | 134,433,348   |    | 83,622,331 | (3,223,230)  |
| ADMIN SERVICES PROFESSIONAL SERVICES - AUDIT OUTPILITIES ADMIN SERVICES ADMIN SERVICES ADMIN SERVICES - AUDIT PROFESSIONAL SERVICES - AUDIT 103,915 60,426 58% 43,489 95,682 59,123 1,303 CONTRACT SERVICES 11,712,675 4,454,701 38% 7,257,974 9,082,693 5,396,223 (941,522) FACILITY COSTS 5,345,730 3,724,978 70% 1,620,752 5,145,268 3,272,395 452,583 TRAVEL, MILEAGE, VEHICLE COSTS EQUIPMENT COSTS 1,717,700 637,979 37% 1,079,721 DEPRECIATION - AGENCY FUNDED 345,000 240,442 70% 104,558 0FICE EXPENSE 1,877,600 1,514,083 81% 363,517 1,804,779 1,148,727 365,356 INSURANCE 804,060 484,454 60% 319,606 761,139 476,375 8,079 PROGRAM SUPPLIES & CLIENT COSTS 145,275 202,227 139% (56,952) TOTAL CASH EXPENDITURES  \$104,611,620 \$59,166,020 57% \$45,445,600  94,328,517 \$60,135,014 (968,994)  | EXPENDITURES                    |    |             |    |            |      |               |               |    |            |              |
| ADMIN SERVICES PROFESSIONAL SERVICES - AUDIT ONTRACT SERVICES AUDIT FACILITY COSTS TRAVEL, MILEAGE, VEHICLE COSTS EQUIPMENT COSTS DEPRECIATION - AGENCY FUNDED OFFICE EXPENSE INSURANCE PROGRAM SUPPLIES & CLIENT COSTS INTEREST EXPENSE OTHER COSTS S,810,400 S,051,987 S3% S,051,987 S5% S,030,645 S,113,096 (61,109) S,030,645 S,113,096 S,123 S,113,096 S,123 S,130,223 S,996,223 S,996,223 S,996,223 S,996,223 S,996,223 S,996,223 S,996,223 S,996,223 S,396,223 S,396,23 S,396,23 S,396,23 S,39   | PERSONNEL COSTS                 | \$ | 66,198,180  | \$ | 39,147,216 | 59%  | \$27,050,964  | 59,731,920    | \$ | 39,176,572 | (29,356)     |
| CONTRACT SERVICES         11,712,675         4,454,701         38%         7,257,974         9,082,693         5,396,223         (941,522)           FACILITY COSTS         5,345,730         3,724,978         70%         1,620,752         5,145,268         3,272,395         452,583           TRAVEL, MILEAGE, VEHICLE COSTS         2,691,175         1,092,155         41%         1,599,020         2,903,417         1,845,965         (753,810)           EQUIPMENT COSTS         1,717,700         637,979         37%         1,079,721         1,568,644         775,926         (137,947)           DEPRECIATION - AGENCY FUNDED         345,000         240,442         70%         104,558         342,955         227,758         12,684           OFFICE EXPENSE         1,877,600         1,514,083         81%         363,517         1,804,779         1,148,727         365,356           INSURANCE         804,060         484,454         60%         319,606         761,139         476,375         8,079           PROGRAM SUPPLIES & CLIENT COSTS         7,625,880         4,495,856         59%         3,130,024         6,834,280         4,446,351         49,505           INTEREST EXPENSE         145,275         202,227         139%         (56,952)         144,274  | ADMIN SERVICES                  |    | 5,810,400   |    | 3,051,987  | 53%  | 2,758,413     | 5,030,645     |    | 3,113,096  |              |
| FACILITY COSTS TRAVEL, MILEAGE, VEHICLE COSTS EQUIPMENT COSTS DEPRECIATION - AGENCY FUNDED DEPRECIATION   | PROFESSIONAL SERVICES - AUDIT   |    | 103,915     |    | 60,426     | 58%  | 43,489        | 95,682        |    | 59,123     | 1,303        |
| TRAVEL, MILEAGE, VEHICLE COSTS         2,691,175         1,092,155         41%         1,599,020         2,903,417         1,845,965         (753,810)           EQUIPMENT COSTS         1,717,700         637,979         37%         1,079,721         1,568,644         775,926         (137,947)           DEPRECIATION - AGENCY FUNDED         345,000         240,442         70%         104,558         342,955         227,758         12,684           OFFICE EXPENSE         1,877,600         1,514,083         81%         363,517         1,804,779         1,148,727         365,356           INSURANCE         804,060         484,454         60%         319,606         761,139         476,375         8,079           PROGRAM SUPPLIES & CLIENT COSTS         7,625,880         4,495,856         59%         3,130,024         6,834,280         4,446,351         49,505           INTEREST EXPENSE         145,275         202,227         139%         (56,952)         144,274         60,449         141,778           OTHER COSTS         234,030         59,516         25%         174,514         882,821         136,054         (76,538)           TOTAL CASH EXPENDITURES         \$ 104,611,620         \$ 59,166,020         57%         \$ 45,445,600         94,32  | CONTRACT SERVICES               |    | 11,712,675  |    | 4,454,701  | 38%  | 7,257,974     | 9,082,693     |    | 5,396,223  | (941,522)    |
| EQUIPMENT COSTS         1,717,700         637,979         37%         1,079,721         1,568,644         775,926         (137,947)           DEPRECIATION - AGENCY FUNDED         345,000         240,442         70%         104,558         342,955         227,758         12,684           OFFICE EXPENSE         1,877,600         1,514,083         81%         363,517         1,804,779         1,148,727         365,356           INSURANCE         804,060         484,454         60%         319,606         761,139         476,375         8,079           PROGRAM SUPPLIES & CLIENT COSTS         7,625,880         4,495,856         59%         3,130,024         6,834,280         4,446,351         49,505           INTEREST EXPENSE         145,275         202,227         139%         (56,952)         144,274         60,449         141,778           OTHER COSTS         234,030         59,516         25%         174,514         882,821         136,054         (76,538)           TOTAL CASH EXPENDITURES         \$ 104,611,620         \$ 59,166,020         57%         \$ 45,445,600         94,328,517         \$ 60,135,014         (968,994)  | FACILITY COSTS                  |    | 5,345,730   |    | 3,724,978  | 70%  | 1,620,752     | 5,145,268     |    | 3,272,395  | 452,583      |
| DEPRECIATION - AGENCY FUNDED         345,000         240,442         70%         104,558         342,955         227,758         12,684           OFFICE EXPENSE         1,877,600         1,514,083         81%         363,517         1,804,779         1,148,727         365,356           INSURANCE         804,060         484,454         60%         319,606         761,139         476,375         8,079           PROGRAM SUPPLIES & CLIENT COSTS         7,625,880         4,495,856         59%         3,130,024         6,834,280         4,446,351         49,505           INTEREST EXPENSE         145,275         202,227         139%         (56,952)         144,274         60,449         141,778           OTHER COSTS         234,030         59,516         25%         174,514         882,821         136,054         (76,538)           TOTAL CASH EXPENDITURES         \$ 104,611,620         \$ 59,166,020         57%         \$ 45,445,600         94,328,517         \$ 60,135,014         (968,994)  | TRAVEL, MILEAGE, VEHICLE COSTS  |    | 2,691,175   |    | 1,092,155  | 41%  | 1,599,020     | 2,903,417     |    | 1,845,965  | (753,810)    |
| OFFICE EXPENSE         1,877,600         1,514,083         81%         363,517         1,804,779         1,148,727         365,356           INSURANCE         804,060         484,454         60%         319,606         761,139         476,375         8,079           PROGRAM SUPPLIES & CLIENT COSTS         7,625,880         4,495,856         59%         3,130,024         6,834,280         4,446,351         49,505           INTEREST EXPENSE         145,275         202,227         139%         (56,952)         144,274         60,449         141,778           OTHER COSTS         234,030         59,516         25%         174,514         882,821         136,054         (76,538)           TOTAL CASH EXPENDITURES         \$ 104,611,620         \$ 59,166,020         57%         \$ 45,445,600         94,328,517         \$ 60,135,014         (968,994)  | EQUIPMENT COSTS                 |    | 1,717,700   |    | 637,979    | 37%  | 1,079,721     | 1,568,644     |    | 775,926    | (137,947)    |
| INSURANCE         804,060         484,454         60%         319,606         761,139         476,375         8,079           PROGRAM SUPPLIES & CLIENT COSTS         7,625,880         4,495,856         59%         3,130,024         6,834,280         4,446,351         49,505           INTEREST EXPENSE         145,275         202,227         139%         (56,952)         144,274         60,449         141,778           OTHER COSTS         234,030         59,516         25%         174,514         882,821         136,054         (76,538)           TOTAL CASH EXPENDITURES         \$ 104,611,620         \$ 59,166,020         57%         \$ 45,445,600         94,328,517         \$ 60,135,014         (968,994)   | DEPRECIATION - AGENCY FUNDED    |    | 345,000     |    | 240,442    | 70%  | 104,558       | 342,955       |    | 227,758    | 12,684       |
| PROGRAM SUPPLIES & CLIENT COSTS         7,625,880         4,495,856         59%         3,130,024         6,834,280         4,446,351         49,505           INTEREST EXPENSE         145,275         202,227         139%         (56,952)         144,274         60,449         141,778           OTHER COSTS         234,030         59,516         25%         174,514         882,821         136,054         (76,538)           TOTAL CASH EXPENDITURES         \$ 104,611,620         \$ 59,166,020         57%         \$ 45,445,600         94,328,517         \$ 60,135,014         (968,994)   | OFFICE EXPENSE                  |    | 1,877,600   |    | 1,514,083  | 81%  | 363,517       | 1,804,779     |    | 1,148,727  | 365,356      |
| INTEREST EXPENSE       145,275       202,227       139%       (56,952)       144,274       60,449       141,778         OTHER COSTS       234,030       59,516       25%       174,514       882,821       136,054       (76,538)         TOTAL CASH EXPENDITURES       \$ 104,611,620       \$ 59,166,020       57%       \$ 45,445,600       94,328,517       \$ 60,135,014       (968,994)  | INSURANCE                       |    | 804,060     |    | 484,454    | 60%  | 319,606       | 761,139       |    | 476,375    | 8,079        |
| OTHER COSTS         234,030         59,516         25%         174,514         882,821         136,054         (76,538)           TOTAL CASH EXPENDITURES         \$ 104,611,620         \$ 59,166,020         57%         \$ 45,445,600         94,328,517         \$ 60,135,014         (968,994)  | PROGRAM SUPPLIES & CLIENT COSTS |    | 7,625,880   |    | 4,495,856  | 59%  | 3,130,024     | 6,834,280     |    | 4,446,351  | 49,505       |
| TOTAL CASH EXPENDITURES         \$ 104,611,620         \$ 59,166,020         57%         \$ 45,445,600         94,328,517         \$ 60,135,014         (968,994)  | INTEREST EXPENSE                |    | 145,275     |    | 202,227    | 139% | (56,952)      | 144,274       |    | 60,449     | 141,778      |
|  | OTHER COSTS                     |    | 234,030     |    | 59,516     | 25%  | 174,514       | 882,821       |    | 136,054    | (76,538)     |
| IN KIND EXPENSES   \$ 32,001,055   \$ 34,440,750   640%   \$ 44,000,005   \$ 36,675,494   \$ 32,067,450   \$ (2.056,700)   |                                 | ,  |             | \$ | 59,166,020 | 57%  | \$ 45,445,600 | 94,328,517    | \$ | 60,135,014 | (968,994)    |
| $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$   | IN KIND EXPENSES                | \$ | 32,991,055  | \$ | 21,110,750 | 64%  | \$ 11,880,305 | 36,675,481    | \$ | 23,367,452 | (2,256,702)  |
| TOTAL EXPENDITURES         137,602,675         80,276,770         58%         57,325,905         131,003,998         83,502,466         (3,225,696)  | TOTAL EXPENDITURES              |    | 137,602,675 |    | 80,276,770 | 58%  | 57,325,905    | 131,003,998   |    | 83,502,466 | (3,225,696)  |
| OPERATING SURPLUS (DEFICIT)         \$         -         \$         122,331         \$         (122,331)         \$         3,429,350         \$         119,865         2,466   | OPERATING SURPLUS (DEFICIT)     | \$ | -           | \$ | 122,331    |      | \$ (122,331)  | \$ 3,429,350  | \$ | 119,865    | 2,466        |
| OTHER INCOME / EXPENSE         (262,906)         (262,906)         (414,107)         (265,086)         2,180   |                                 |    |             |    | (262,906)  |      | 262,906       | (414,107)     |    | (265,086)  | 2,180        |
| NET SURPLUS (DEFICIT) \$ - \$ (140,575) 140,575 \$ 3,015,243 \$ (145,221) 4,646  | NET SURPLUS (DEFICIT)           | \$ | _           | \$ | (140,575)  |      | 140,575       | \$ 3,015,243  | \$ | (145,221)  | 4,646        |

# FRESNO ECONOMIC OPPORTUNITIES COMMISSION STATEMENT OF FINANCIAL POSITION As of August 31, 2020

|  | 2020   | 2019  | D  | ifferences   |
|--|--|---|----|--|
| ASSETS   | 2020   | 20.0  | _  |  |
| CASH & INVESTMENTS ACCOUNTS RECEIVABLE PREPAIDS/DEPOSITS INVENTORIES PROPERTY, PLANT & EQUIPMENT NOTES RECEIVABLE (net)      | \$<br>13,109,762<br>10,407,409<br>239,486<br>186,199<br>14,099,937<br>15,455,924 | \$<br>11,593,527<br>7,596,218<br>192,975<br>138,198<br>14,885,814<br>13,471,180 | \$ | 1,516,235<br>2,811,191<br>46,511<br>48,001<br>(785,877)<br>1,984,744 |
| TOTAL ASSETS   | \$<br>53,498,717   | \$<br>47,877,912  | \$ | 5,620,805  |
| LIABILITIES  ACCOUNTS PAYABLE  ACCRUED PAYROLL LIABILITIES  DEFERRED REVENUE   | \$<br>1,627,849<br>3,940,893<br>595,328  | \$<br>1,631,200<br>3,726,410<br>439,868   | \$ | (3,351)<br>214,483<br>155,460  |
| NOTES PAYABLE<br>HEALTH INSURANCE RESERVE<br>OTHER LIABILITIES   | 12,511,649<br>3,184,319<br>2,295,127   | 12,298,533<br>2,172,473<br>2,004,865  |    | 213,116<br>1,011,846<br>290,262                                      |
| TOTAL LIABILITIES  | \$<br>24,155,165   | \$<br>22,273,349  | \$ | 1,881,816  |
| FUND BALANCE CURRENT OPERATING EARNINGS (YTD) UNRESTRICTED NET ASSETS REVOLVING LOAN FUND INVESTMENT IN GENERAL FIXED ASSETS | \$<br>122,331<br>15,959,556<br>2,788,196<br>10,473,469                           | \$<br>119,865<br>12,178,953<br>2,366,895<br>10,938,850                          | \$ | 2,466<br>3,780,603<br>421,301<br>(465,381)                           |
| TOTAL FUND BALANCE   | \$<br>29,343,552   | \$<br>25,604,563  | \$ | 3,738,989  |
| TOTAL LIABILITIES AND FUND BALANCE   | \$<br>53,498,717   | \$<br>47,877,912  | \$ | 5,620,805  |

|                                       |               | Head Sta    | rt - Basic   |              |           | Head Sta | rt - T & TA |           |
|---------------------------------------|---------------|-------------|--------------|--------------|-----------|----------|-------------|-----------|
|                                       |               | Current     |              | Balance      | Annual    | Current  | YTD         | Balance   |
| Description                           | Annual Budget | Expenses    | YTD Expenses | Remaining    | Budget    | Expenses | Expenses    | Remaining |
| Personnel                             | \$21,816,613  | \$1,207,970 | \$10,604,245 | \$11,212,368 |           |          |             |           |
| Fringe Benefits                       | 7,995,804     | 395,675     | 5,022,776    | 2,973,028    |           |          |             |           |
| Total Personnel                       | 29,812,417    | \$1,603,645 | 15,627,021   | 14,185,396   |           |          |             |           |
| Travel                                | 10,977        | 0           | 15           | 10,962       | -         | -        | -           | -         |
| Equipment*                            | -             | -           | -            | -            | -         | -        | -           | -         |
| Supplies                              | 1,944,238     | 90,862      | 838,991      | 1,105,247    | 43,156    | 4,651    | 4,756       | 38,400    |
| Contractual                           | 1,196,672     | 34,362      | 647,818      | 548,854      | 468       | 9        | 43          | 425       |
| Facilities /Construction              |               |             |              |              |           |          |             |           |
| Other:                                |               |             |              |              |           |          |             |           |
| Food Cost                             | 1,040,745     | 5,423       | 695,082      | 345,663      |           |          |             |           |
| Transportation                        | 580,105       | 2,275       | 283,466      | 296,639      |           |          |             |           |
| Staff Mileage                         | 219,774       | 7,814       | 94,101       | 125,673      |           |          |             |           |
| Field Trips, including Transportation | 34,783        | -           | -            | 34,783       |           |          |             |           |
| Space                                 | 748,831       | 67,377      | 533,019      | 215,812      |           |          |             |           |
| Utilities / Telephone / Internet      | 498,258       | 39,885      | 251,309      | 246,949      |           |          |             |           |
| Publication/Advertising/Printing      | 42,168        | 9,750       | 24,728       | 17,440       |           |          |             |           |
| Repair/Maintenance Building           | 471,703       | 8,673       | 182,477      | 289,226      |           |          |             |           |
| Repair/Maintenance Equipment          | 97,900        | 0           | 9,116        | 88,784       |           |          |             |           |
| Property & Liability Insurance        | 154,446       | 23,608      | 92,131       | 62,315       |           |          |             |           |
| Parent Involvement / CWPC             | 78,859        | (57)        | 10,245       | 68,614       |           |          |             |           |
| Other Costs*                          | 36,657        | 23,194      | 69,826       | (33,169)     |           |          |             |           |
| Staff & Parent Training               |               |             |              |              | 319,424   | 10,728   | 40,328      | 279,096   |
| Total Direct Charges                  | \$36,968,533  | \$1,916,810 | 19,359,345   | \$17,609,188 | \$363,048 | 15,389   | \$45,127    | \$317,921 |
| Total Indirect Charges                | \$2,701,311   | \$143,761   | \$1,451,951  | \$1,249,360  | \$27,228  | \$1,155  | \$3,385     | \$23,843  |
| Total Federal Expenditures            | \$39,669,844  | \$2,060,571 | 20,811,296   | \$18,858,548 | \$390,276 | 16,544   | \$48,512    | \$341,764 |
| % of Annual Budget Expended to Date   |               | <del></del> | 52%          | <u></u>      |           |          | 12%         |           |
| Non-Federal Share                     | \$8,955,825   | \$515,143   | \$5,202,824  | \$3,753,000  | \$97,569  | \$4,136  | \$12,128    | \$85,441  |

| Credit Card Expenses: Credit c<br>August 2020 expenses | ard stat | tement dated 8/1/20 - 8/31/20  |
|--|----------|--|
| Staff Training   | \$       | 1,050 Every Child California - annual membership for six staff             |
| Staff Training   | \$       | 495 WIPFLI - Registration fees- New updates to Uniform Guidance, 3 staff   |
| Staff Training   |          | 792 Generation Wellness-Registr. fee Relaunching Resilience in Classrooms  |
| Staff Training   |          | 107 HS in-service meeting  |
| Staff Training Supplies                                | \$       | 4,651 Sweetwater Sound - audio & visual equipment for training events      |
| Office Supplies  | \$       | 213 Print Shack - NCR Standards of Confidentiality & Ethic forms           |
| Program Supplies - Classroom                           |          | 4365 Dollar Tree; Walmart; Amazon - classroom supplies, t-shirts, pencils, |
|  |          | glue sticks, buttons, glitters, craft items                                |
| Contract Services-Facility repair                      | \$       | 230 AZUGA - Vehicle Tracking Maintenance support vehicles.                 |
|  | \$       | 11,903   |

|                                       | Head S             | tart - Duratio | n Start-Up/Opera | ations      |
|---------------------------------------|--------------------|----------------|------------------|-------------|
|                                       | 1                  | Current        | •                | Balance     |
| Description                           | Annual Budget      | Expenses       | YTD Expenses     | Remaining   |
| Personnel                             | \$0                | -              | -                | \$0         |
| Fringe Benefits                       |                    |                |                  |             |
| Total Personnel                       | \$0                | \$0            | \$0              | \$0         |
| Travel                                | -                  | -              | -                | _ !         |
| Equipment*                            | 94,000             | -              | -                | 94,000      |
| Supplies                              | 366,376            | 6,481          | 6,481            | 359,895     |
| Contractual                           | 429,400            | 48,453         | 48,453           | 380,947     |
| Facilities /Construction              | 1,057,160          | -              | -                | 1,057,160   |
| Other:                                | 1                  |                |                  | ļ           |
| Food Cost                             | -                  | -              | -                | _ !         |
| Transportation                        | -                  | -              | -                | - 1         |
| Staff Mileage                         | -                  | -              | -                | -           |
| Field Trips, including Transportation | -                  | -              | -                | -           |
| Space                                 | -                  | -              | =                | -           |
| Utilities / Telephone / Internet      | -                  | -              | =                | -           |
| Publication/Advertising/Printing      | -                  | -              | -                | -           |
| Repair/Maintenance Building           | -                  | -              | -                | -           |
| Repair/Maintenance Equipment          | -                  | -              | -                | -           |
| Property & Liability Insurance        | -                  | -              | -                | -           |
| Parent Involvement / CWPC             | -                  | -              | -                | -           |
| Other Costs*                          | 54,700             | 5,397          | 5,397            | 49,303      |
| Staff & Parent Training               | <u> </u>           |                |                  |             |
| Total Direct Charges                  | 2,001,636          | \$60,332       | \$60,332         | \$1,941,304 |
| Total Indirect Charges                | \$0                | \$0            | \$0              | \$0         |
| Total Federal Expenditures            | \$2,001,636        | \$60,332       | \$60,332         | \$1,941,304 |
| % of Annual Budget Expended to Date   | Ψ <u>2,00.,000</u> | Ψ00,00L        | 3%               | Ψ1,/3.,00.  |
| Non-Federal Share                     | \$500,409          | \$0            | \$0              | \$500,409   |

|                                       | l.            | Early Head S | Start - Basic |             |           | Early Head St | art - T & TA |           |
|---------------------------------------|---------------|--------------|---------------|-------------|-----------|---------------|--------------|-----------|
|                                       |               | Current      |               | Balance     | Annual    | Current       | YTD          | Balance   |
| Description                           | Annual Budget | Expenses     | YTD Expenses  | Remaining   | Budget    | Expenses      | Expenses     | Remaining |
| Personnel                             | \$3,242,979   | \$301,917    | \$1,784,843   | \$1,458,136 | \$44,714  | \$0           | \$0          | \$44,714  |
| Fringe Benefits                       | 736,872       | 85,509       | 618,963       | 117,909     | 11,608    |               |              | 11,608    |
| Total Personnel                       | 3,979,851     | 387,426      | 2,403,806     | 1,576,045   | 56,322    | -             | -            | 56,322    |
| Travel                                | -             | -            | -             | -           | -         | -             | -            | -         |
| Equipment*                            | -             | -            | -             | -           | -         | -             | -            | -         |
| Supplies                              | 312,185       | 25,094       | 143,007       | 169,178     | 1,500     | -             | -            | 1,500     |
| Contractual                           | 155,811       | 15,866       | 125,368       | 30,443      | 128       | 15            | 18           | 110       |
| Facilities /Construction              | 616,000       |              |               |             |           |               |              |           |
| Other:                                |               |              |               |             |           |               |              |           |
| Food Cost                             | 10,638        | 23           | 8,890         | 1,748       |           |               |              |           |
| Transportation                        | 3,371         | 530          | 2,909         | 462         |           |               |              |           |
| Staff Mileage                         | 37,680        | 305          | 9,933         | 27,747      |           |               |              |           |
| Field Trips, including Transportation | -             | -            | -             | -           |           |               |              |           |
| Space                                 | 77,171        | 12,942       | 94,065        | (16,894)    |           |               |              |           |
| Utilities / Telephone / Internet      | 67,717        | 9,719        | 52,228        | 15,489      |           |               |              |           |
| Publication/Advertising/Printing      | 5,640         | 1,196        | 4,565         | 1,075       |           |               |              |           |
| Repair/Maintenance Building           | 77,484        | 940          | 7,732         | 69,752      |           |               |              |           |
| Repair/Maintenance Equipment          | 18,150        | 0            | 168           | 17,982      |           |               |              |           |
| Property & Liability Insurance        | 20,007        | 3,277        | 12,483        | 7,524       |           |               |              |           |
| Parent Involvement / CWPC             | 4,630         | 0            | 621           | 4,009       |           |               |              |           |
| Other Costs*                          | 7,626         | 264          | 4,057         | 3,569       |           |               |              |           |
| Staff & Parent Training               |               |              |               |             | 41,512    | 12,454        | 14,891       | 26,621    |
| Total Direct Charges                  | \$5,393,961   | 457,583      | 2,869,831     | \$2,524,130 | \$99,462  | \$12,469      | \$14,909     | \$84,553  |
| Total Indirect Charges                | \$357,746     | \$34,318     | \$215,237     | \$142,509   | \$7,460   | \$935         | \$1,118      | \$6,342   |
| Total Federal Expenditures            | \$5,751,707   | 491,901      | \$3,085,068   | \$2,666,639 | \$106,922 | \$13,404      | \$16,027     | \$90,895  |
| % of Annual Budget Expended to Date   |               |              | 54%           |             |           |               | 15%          |           |
| Non-Federal Share                     | \$1,318,820   | \$122,975    | \$771,267     | \$666,660   | \$26,730  | \$3,351       | \$4,007      | \$22,724  |

| August 2020 expenses              |             |   |
|-----------------------------------|-------------|---|
| Staff Training                    | 27          | WIPFLI; Zoom - registration fee to Uniform Guidance; EHS in-service |
| Program Supplies - Disposables    | 3,355       | Target, Costco - Diapers, baby wipe, fisher price deluxe fasteners  |
| Contract Services-Facility repair | <br>23      | _ Vehicle Tracking Maintenance Support Vehicles                     |
|                                   | \$<br>3,405 |   |



**Linda Hayes** Board Chair

**Emilia Reyes**Chief Executive Officer
www.FresnoEOC.org

### **BOARD OF COMMISSIONERS MEETING**

| Date: October 28, 2020           | Program: Finance          |
|----------------------------------|---------------------------|
| <b>Agenda Item #:</b> 17 – E – 4 | Officer: Rebecca Heinricy |
| Subject: 2019 Tax Return         | Officer: Jim Rodriguez    |

### **Recommended Action**

Finance Committee recommends acceptance for full Board consideration of the following 2019 Federal and State tax returns from Fresno Economic Opportunities Commission.

### **Background**

Following best practices, the below tax returns will be presented in draft format. The filing deadline for the 2019 tax return has been extended to November 15, 2020. Kaku & Mersino, LLP is the paid preparer for these returns. The following are included:

- Return of Organization Exempt From Income Tax (990)
- Exempt Organization Business Income Tax Return (990-T)
- California Exempt Organization Annual Information Return (199)
- California Exempt Organization Business Income Tax Return (109)
- Annual Registration Renewal Fee Report (RRF-1)

### **Fiscal Impact**

An organization that normally has \$50,000 or more in gross receipts and that is required to file an exempt organization information return must file Form 990, *Return of Organization Exempt from Income Tax*. Form 990 is intended to provide the government and interested members of the public with a snapshot of the organization's activities for that year, such as an overview of the organization's activities, governance, and detailed financial information. Additionally, donors and other funding entities may base their gifting/funding decisions based on the information contained within the Form 990.

### Conclusion

Timely filing of the 990 tax return series on an annual basis is required for Fresno EOC.



(Rev. January 2020)

Department of the Treasury Internal Revenue Service

**Return of Organization Exempt From Income Tax** 

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ► Do not enter social security numbers on this form as it may be made public. ► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

| Α                         | For the      | 2019 calend        | dar year, o     | or tax y   | ear begir     | nning          |               |             | , 20        | 19, an       | าd endin      | ıg             |                               |              |             | ,                       |                             |
|---------------------------|--------------|--------------------|-----------------|------------|---------------|----------------|---------------|-------------|-------------|--------------|---------------|----------------|-------------------------------|--------------|-------------|-------------------------|-----------------------------|
| В                         | Check if a   | pplicable:         | С               |            |               |                |               |             |             |              |               |                | D Er                          | nploye       | er iden     | tification number       |                             |
|                           | Addre        | ess change         | FRESNO          | COU        | NTY EC        | CONOMIC        |               |             |             |              |               |                | 9                             | 4-1          | 1606        | 5519                    |                             |
|                           |              |                    | OPPORT          |            |               |                |               |             |             |              |               |                |                               |              | ne num      |                         |                             |
|                           |              | ŭ                  | 1920 M          |            |               |                |               |             |             |              |               |                |                               | ,<br>, E E C | )) )        | 062_1020                |                             |
|                           |              | l return           | FRESNO          |            |               |                |               |             |             |              |               |                | <u> </u>                      | (559)        | )) <u>Z</u> | 263-1030                |                             |
|                           |              | return/terminated  |                 | •          |               |                |               |             |             |              |               |                |                               |              |             |                         |                             |
|                           | Amer         | nded return        |                 |            |               |                |               |             |             |              |               |                |                               |              |             | \$ 108,00               |                             |
|                           | Appli        | ication pending    | F Name ar       | nd addres  | s of principa | al officer: El | MILIA 1       | REYE        | S           |              |               | ` '            | this a group                  |              |             | ш'`                     | s X No                      |
|                           |              |                    | SAME A          | SC.        | ABOVE         |                |               |             |             |              |               | H(b) Are       | e all subordi<br>'No," attach | inates       | include     | ed? Ye                  | es No                       |
| ī                         | Tax-exe      | empt status:       | X 501(c)(3      |            | 501(c) (      | )◀             | (insert no.)  | )           | 4947(a)(1   | ) or         | 527           | "              | ino, attacii                  | a iist.      | (366 111    | istructions)            |                             |
| J                         | Webs         |                    | W.FRESI         |            | ORG           | <u> </u>       | , ,           |             |             |              |               | H(c) Gr        | oup exempti                   | ion nu       | mher •      | •                       |                             |
| K                         |              | f organization:    | X Corporat      |            | Trust         | Association    | n Other       | <b>&gt;</b> |             | L Van        | r of format   |                |                               |              |             | legal domicile:         | ٠٦                          |
|                           |              |                    |                 | 11011      | Hust          | ASSOCIATION    | Other         |             |             | L Teal       | i oi ioiiiiat | 1011. <u>I</u> | 903                           | W 3          | tate of     | legal domicile.         | ,A                          |
| Pa                        | rt I         | Summar             |                 |            |               |                | -1 -:::C:-    |             | 11111 7     |              |               | msz 3.         | OMTON                         | 7.00         | 737077      |                         |                             |
|                           |              | riefly descri      |                 |            |               |                |               |             |             |              |               |                |                               |              |             |                         |                             |
| છ                         | <u>M</u>     | MISSION .          |                 |            |               |                |               |             |             |              |               |                |                               |              |             |                         |                             |
| Governance                | <u> </u>     |                    |                 |            | LDOALS        | MOKKTI         | NG TOW        | ARDS        | THE         | <u> PRTT</u> | <u>лгу, г</u> | <u>KNOMT</u>   | <u> EDGE, .</u>               | <u>AND</u>   | MO.         | TIVATION                | FOR_                        |
| ᇤ                         | <u> </u>     | SELF-SUF           |                 |            |               |                |               |             |             |              |               |                |                               |              |             |                         |                             |
| 8                         | 2 C          | heck this bo       |                 |            |               |                |               |             |             |              |               |                |                               |              |             | ssets.                  |                             |
|                           |              | lumber of vo       |                 |            |               |                |               |             |             |              |               |                |                               |              | 3           |                         | 24                          |
| Activities &              |              | lumber of inc      |                 |            |               |                |               |             |             |              |               |                |                               |              | 4           |                         | 24                          |
| ≝                         |              | otal number        |                 |            |               |                |               |             |             |              |               |                |                               |              | 5           |                         | 1,766                       |
| ⋛                         |              | otal number        |                 |            |               |                |               |             |             |              |               |                |                               |              | 6           |                         | 3,000                       |
| ¥                         |              | otal unrelate      |                 |            |               |                | •             |             |             |              |               |                |                               |              | 7a          |                         | 0,548.                      |
|                           | <b>b</b> N   | et unrelated       | business        | taxable    | e income      | from Forn      | n 990-T, li   | ine 39      |             |              |               |                |                               |              | 7b          | -5                      | 6,042.                      |
|                           |              |                    |                 |            |               |                |               |             |             |              |               |                | Prior Y                       | ear          |             | Current                 | Year                        |
| ø)                        | 8 C          | ontributions       | and grant       | s (Part    | : VIII, line  | : 1h)          |               |             |             |              |               |                | 95,43                         | 4,1          | 03.         | 96,28                   | 7,501.                      |
| Revenue                   | <b>9</b> Pi  | rogram serv        | ice revenu      | ıe (Par    | t VIII, line  | e 2g)          |               |             |             |              |               |                | 13,19                         | 7,1          | 60.         | 11,60                   | 3,810.                      |
| š                         | <b>10</b> In | nvestment in       | come (Pai       | rt VIII,   | column (      | A), lines 3    | , 4, and 7    | 'd)         |             |              |               |                |                               | 5,1          |             |                         | 7,041.                      |
| ď                         | <b>11</b> 0  | ther revenue       | e (Part VII     | I, colur   | nn (A), li    | nes 5, 6d,     | 8c, 9c, 10    | 0c, an      | d 11e)      |              |               |                |                               | -            |             |                         | •                           |
|                           | <b>12</b> To | otal revenue       | e – add lin     | ies 8 th   | rough 11      | (must equ      | ual Part V    | 'III, co    | lumn (A)    | ), line      | 12)           | . 1            | .08,75                        | 6,4          | 60.         | 108,00                  | 8,352.                      |
|                           |              | rants and si       |                 |            |               |                |               |             |             |              |               |                | 25,17                         |              |             |                         | 5,861.                      |
|                           |              | enefits paid       |                 |            | -             |                |               |             |             |              |               |                |                               | · , _        |             | 20,11                   | 0,002.                      |
|                           |              | alaries, othe      |                 |            | -             |                |               | •           |             |              |               |                | 57,40                         | 5 Q          | 22          | 50 72                   | 7,727.                      |
| es                        | 10 0         |                    |                 |            |               |                |               |             |             |              |               |                | 37,40.                        | J, J         | ۷۷.         | 30,72                   | 1,141.                      |
| Expenses                  | 16a P        | rofessional        | iunaraising     | j iees     | (Part IX,     | column (A      | ), line i ie  | 3)          |             |              |               |                |                               |              |             |                         |                             |
| ğ                         | <b>b</b> To  | otal fundrais      | ing expen       | ses (P     | art IX, co    | lumn (D),      | line 25) 🕨    | ·           |             |              |               |                |                               |              |             |                         |                             |
| ш                         | <b>17</b> O  | ther expens        | es (Part I)     | K, colui   | mn (A), li    | nes 11a-1      | 1d, 11f-24    | 1e)         |             |              |               |                | 26,46                         | 4.1          | 25.         | 24,92                   | 1,507.                      |
|                           | 18 To        | otal expense       | es. Add lin     | es 13-     | 17 (must      | egual Par      | t IX, colur   | nn (A`      | ), line 25  | 5)           |               |                | 09,04                         |              |             | 109,09                  |                             |
|                           |              | evenue less        |                 |            |               |                |               |             |             |              |               |                | -28                           | _            |             |                         | 6,743.                      |
| - S                       |              |                    |                 |            |               |                |               |             |             |              |               | -              | nning of C                    | _            |             |                         | •                           |
| ts c                      | <b>20</b> To | otal assets (      | Part X lin      | ne 16)     |               |                |               |             |             |              |               |                | 34,56                         |              |             |                         | 4,532.                      |
| Net Assets<br>Fund Balanc | 21 To        | otal liabilitie    | •               | ,          |               |                |               |             |             |              |               |                | 13,24                         |              |             |                         | <del>4,332.</del><br>3,907. |
| et A                      | 21 1         |                    | •               |            | -             |                |               |             |             |              |               | -              | •                             | •            |             |                         |                             |
|                           |              | et assets or       |                 | nces. S    | Subtract I    | ine 21 fror    | n line 20.    |             |             |              |               |                | 21,31                         | 5 <b>,</b> 2 | 28.         | 20,26                   | 0,625.                      |
| Pa                        | ırt II       | Signatur           | e Block         |            |               |                |               |             |             |              |               |                |                               |              |             |                         |                             |
| Unde                      | er penalties | s of perjury, I de | clare that I ha | ave exam   | ined this ret | urn, including | accompanyii   | ng sche     | dules and s | tatemen      | nts, and to   | the best       | of my knowl                   | ledge a      | and bel     | lief, it is true, corre | ect, and                    |
| com                       | piete. Deci  | aration of prepa   | rer (otner thai | n officer) | is based on   | all informatio | n of which pr | reparer     | nas any kno | owieage      | ٠.            |                |                               |              |             |                         |                             |
|                           |              |                    |                 |            |               |                |               |             |             |              |               |                |                               |              |             |                         |                             |
| Sig                       | n            | Signatur           | re of officer   |            |               |                |               |             |             |              |               |                | Date                          |              |             |                         |                             |
| He                        | re           | MTT.               | RODRIG          | HEZ        |               |                |               |             |             |              |               | CFO            | )                             |              |             |                         |                             |
|                           | _            |                    | print name ar   |            |               |                |               |             |             |              |               | 01 (           |                               |              |             |                         |                             |
|                           |              | Print/Type n       | reparer's nam   | ne         |               | Preparer's     | signature     |             |             | D            | ate           |                | Check                         |              | if          | PTIN                    |                             |
| _                         |              |                    | •               |            |               |                |               | 1711        |             |              |               |                |                               | L            | _           |                         | 7                           |
| Pa                        |              |                    | J KAK           |            | MEDAT         |                | S J KA        | νU          |             |              |               |                | self-en                       | пріоуе       | ed          | P0085023                | 1                           |
| Pro                       | eparer       | Firm's name        |                 |            | MERSI         |                | ۲             |             |             |              |               |                |                               |              |             |                         |                             |
| US                        | e Only       | Firm's addre       |                 |            | HAW AV        |                |               |             |             |              |               |                |                               |              |             | -0494454                |                             |
|                           |              |                    |                 |            | , CA 9        |                |               |             |             |              |               |                | Dhana                         |              | EEO         | 324-709                 | 7                           |

May the IRS discuss this return with the preparer shown above? (see instructions).....

BAA For Paperwork Reduction Act Notice, see the separate instructions.

No

Form **990** (2019)

X Yes

TEEA0101L 01/21/20

| Par | Statement of Program Service Accomplishments Check if Schedule O contains a response or note to any line in this Part III   |
|-----|---|
| 1   | Briefly describe the organization's mission:  |
| -   | CEE CCHEDITE O  |
|     | SEE SCHEDOLE O  |
|     |   |
|     |   |
| 2   | Did the organization undertake any significant program services during the year which were not listed on the prior  |
|     | Form 990 or 990-EZ?   |
|     | If "Yes," describe these new services on Schedule O.  |
| 3   | Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No   |
|     | If "Yes," describe these changes on Schedule O.   |
| 4   | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported. |
| 4 a | (Code: ) (Expenses \$ 37,721,046. including grants of \$ ) (Revenue \$ 44,700,729.)   |
|     | EDUCATION - PROVIDES COMPREHENSIVE CHILD DEVELOPMENT AND FAMILY SUPPORT SERVICES WITH   |
|     | A GOAL OF SCHOOL READINESS FOR FAMILIES AND CHILDREN 0-5 YEARS OF AGE; PROVIDES   |
|     | QUALITY CHILDCARE TO CHILDREN 5-12 YEARS OF AGE; PROVIDES ALTERNATIVE LEARNING  |
|     | ENVIRONMENTS THROUGH TWO CHARTER SCHOOL PROGRAMS TO EITHER HIGH RISK STUDENTS IN 9TH  |
|     | TO 12TH GRADES OR YOUNG ADULTS 18-24 YEARS OF AGE WORKING TO OBTAIN A HIGH SCHOOL   |
|     | DIPLOMA; PROVIDES EDUCATION TO 12-24 YEAR OLDS REGARDING PREGNANCY AND REPRODUCTIVE   |
|     | HEALTH MATTERS. PROGRAM SERVICES PROVIDED TO 4,705 INDIVIDUALS.   |
|     |   |
|     |   |
|     |   |
|     |   |
|     |   |
| 4 b | (Code:) (Expenses \$ 30,521,899. including grants of \$) (Revenue \$ 31,311,564.)   |
|     | FOOD AND NUTRITION - PROVIDED SUPPLEMENTAL NUTRITION ASSISTANCE TO WOMEN, INFANTS, AND  |
|     | CHILDREN (WIC) WITH A GOAL OF IMPROVING LIFELONG HEALTH AND NUTRITION OF THE CLIENTS  |
|     | SERVED INCLUDING NUTRITION EDUCATION SERVICES AND BREASTFEEDING SUPPORT.  |
|     | PROVIDES VARIOUS FOOD SERVICES TO CLIENTS SUCH AS MEALS TO CHILDREN IN AN EDUCATIONAL   |
|     | SETTING AND/OR WHEN SCHOOL IS NOT IN SESSION, HOME DELIVERED MEALS TO ANYONE WHO  |
|     | CANNOT OR PREFERS NOT TO PREPARE ALL OF THEIR OWN BALANCED DAILY MEALS. FOOD IS   |
|     | PROVIDED TO INDIVIDUALS AND FAMILIES RESIDING IN RURAL COMMUNITIES AND INNER CITY   |
|     | AREAS. MATCH FUNDING RECEIVED VIA EBT CARDS AT SELECT FARMER'S MARKETS TO ENROLLED  |
|     | PARTICIPANTS TO INCREASE ACCESS TO HEALTHY FRUITS AND VEGETABLES. PROGRAMS SERVES   |
|     | 41,787 INDIVIDUALS.   |
|     |   |
|     | (Code: ) (Expenses \$ 11,661,687. including grants of \$ ) (Revenue \$ 12,015,095.)   |
| 40  | (Code:) (Expenses \$11,661,687. including grants of \$) (Revenue \$12,015,095.) ENERGY - ASSIST LOW-INCOME RESIDENTS WITH THE MANAGEMENT AND REDUCTION OF ENERGY  |
|     | COSTS. THIS INCLUDES EMERGENCY FINANCIAL ASSISTANCE FOR FAMILIES IN FINANCIAL CRISIS  |
|     | WITH PAYMENT OF A PORTION OF A UTILITY BILL. ADDITIONALLY, ASSISTANCE IS PROVIDED IN  |
|     | A LONG-TERM REDUCTION OF ENERGY BILLS BY INSTALLING WEATHERIZATION MEASURES TO MAKE   |
|     | LOW-INCOME HOUSEHOLDS MORE ENERGY-EFFCIENT, INCLUDING SOLAR SYSTEMS. PROGRAM SERVES   |
|     | 27,674 INDIVIDUALS.   |
|     | 27/071 110171001110.  |
|     |   |
|     |   |
|     |   |
|     |   |
|     |   |
| 4 c | Other program services (Describe on Schedule O.)  SEE SCHEDULE O  |
|     | (Expenses \$ 22,141,585. including grants of \$ ) (Revenue \$ 20,825,539.)  |
|     | Total program service expenses ► 102,046,217.   |
| BAA | TEEA0102L 07/31/19 Form <b>990</b> (2019)   |

# Form 990 (2019) FRESNO COUNTY ECONOMIC Part IV | Checklist of Required Schedules

|      |   |      | Yes | No     |
|------|---|------|-----|--------|
| 1    | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A   | 1    | Х   |        |
| 2    | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?   | 2    |     | X      |
| 3    | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I  | 3    |     | Х      |
| 4    | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II  | 4    |     | Х      |
| 5    | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III   | 5    |     | Х      |
| 6    | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I.   | 6    |     | Х      |
| 7    | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If 'Yes,' complete Schedule D, Part II</i>   | 7    |     | Х      |
|      | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If 'Yes,' complete Schedule D, Part III.</i>   | 8    |     | Х      |
| 9    | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV.           | 9    |     | Х      |
| 10   | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? If 'Yes,' complete Schedule D, Part V  | 10   |     | Х      |
| 11   | If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.   |      |     |        |
| а    | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI.  | 11 a | Х   |        |
| b    | Did the organization report an amount for investments – other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII.   | 11 b |     | Х      |
| c    | Did the organization report an amount for investments – program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If 'Yes,' complete Schedule D, Part VIII</i>   | 11 c |     | Х      |
| d    | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX.  | 11 d |     | Х      |
| е    | Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X   | 11 e | Х   |        |
| f    | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X  | 11 f | Х   |        |
| 12 a | Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI and XII  | 12a  |     | Х      |
| b    | Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional   | 12b  | Х   |        |
| 13   | Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E   | 13   |     | Х      |
| 14 a | Did the organization maintain an office, employees, or agents outside of the United States?   | 14a  |     | Х      |
| b    | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV | 14b  |     | Х      |
| 15   | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If 'Yes,' complete Schedule F, Parts II and IV  | 15   |     | Х      |
|      | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If 'Yes,' complete Schedule F, Parts III and IV</i>   | 16   |     | Х      |
|      | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If 'Yes,' complete Schedule G, Part I</i> (see instructions).   | 17   |     | Х      |
| 18   | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II.   | 18   |     | Х      |
| 19   | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III.   | 19   |     | Х      |
| 20a  | Did the organization operate one or more hospital facilities? <i>If 'Yes,' complete Schedule H.</i>   | 20a  |     | X      |
| b    | If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?  | 20b  |     |        |
| 21   | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II   | 21   |     | Х      |
| BAA  | TEEA0103L 07/31/19  | Form | 990 | (2019) |

# Form 990 (2019) FRESNO COUNTY ECONOMIC Part IV Checklist of Required Schedules (continued)

|    |   |      | Yes   | No     |
|----|---|------|-------|--------|
| 2  | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III   | 22   | Х     |        |
| 2  | Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete Schedule J.   | 23   | Х     |        |
| 24 | 4a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25a   | 24a  |       | Х      |
|    | <b>b</b> Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?  | 24b  |       |        |
|    | c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?  | 24c  |       |        |
|    | <b>d</b> Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?  | 24d  |       |        |
| 2! | 5a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I   | 25a  |       | Х      |
|    | <b>b</b> Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If 'Yes,' complete Schedule L, Part I</i>   | 25b  |       | Х      |
| 20 | former officer, director, trusteé, key employee, créator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If 'Yes,' complete Schedule L, Part II</i>  | 26   |       | Х      |
| 27 | 7 Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If 'Yes,' complete Schedule L, Part III. | 27   |       | Х      |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions):  |      |       |        |
|    | <b>a</b> A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If</i> 'Yes,' complete Schedule L, Part IV  | 28a  |       | Х      |
|    | <b>b</b> A family member of any individual described in line 28a? If 'Yes,' complete Schedule L, Part IV  | 28b  |       | Х      |
|    | c A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If Yes,' complete Schedule L, Part IV.   | 28c  |       | Х      |
| 29 | '   | 29   |       | Х      |
| 3( | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M</i>   | 30   |       | Х      |
| 3  |   | 31   |       | Х      |
| 32 | 2 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II.   | 32   |       | Х      |
| 3  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I  | 33   |       | Х      |
| 34 | 4 Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Part II, III, or IV, and Part V, line 1.   | 34   | Х     |        |
| 3  | 5a Did the organization have a controlled entity within the meaning of section 512(b)(13)?  | 35a  |       | Х      |
|    | <b>b</b> If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2  | 35b  |       |        |
| 30 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2  | 36   |       | Х      |
| 37 | 7 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If 'Yes,' complete Schedule R, Part VI</i>  | 37   |       | Х      |
| 38 | Note: All Form 990 filers are required to complete Schedule O.  | 38   | Х     |        |
| P  | Statements Regarding Other IRS Filings and Tax Compliance   |      |       |        |
|    | Check if Schedule O contains a response or note to any line in this Part V  |      | Yes   | . No   |
|    | 1 a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable  |      | 162   | NO     |
|    | <b>b</b> Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable  |      |       |        |
|    | c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming  |      |       |        |
|    | (gambling) winnings to prize winners?   | 1 c  |       |        |
| BΑ | TEEA0104L 07/31/19  | Form | 990 ( | (2019) |

Form 990 (2019) FRESNO COUNTY ECONOMIC

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

|     |  |            | Yes | No     |
|-----|--|------------|-----|--------|
| 2 a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax State-   |            |     |        |
|     | ments, filed for the calendar year ending with or within the year covered by this return 2a 1,766  |            | V   |        |
| t   | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)                  | 2b         | Х   |        |
| 2.  | Did the organization have unrelated business gross income of \$1,000 or more during the year?  | 3 a        | X   |        |
|     | of Yes,' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation on Schedule 0.  | 3 b        | X   |        |
|     |  | - 55       |     |        |
| 70  | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4 a        |     | X      |
| t   | olf 'Yes,' enter the name of the foreign country►  |            |     |        |
|     | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).  |            |     | .,     |
|     | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  | 5 a        |     | X      |
|     | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?   | 5 b<br>5 c |     | Λ      |
|     | -  | 36         |     |        |
|     | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?                                    | 6a         |     | Х      |
| k   | olf 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?   | 6 b        |     |        |
| 7   | Organizations that may receive deductible contributions under section 170(c).  |            |     |        |
| a   | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?  | 7 a        |     | X      |
| Ł   | If 'Yes,' did the organization notify the donor of the value of the goods or services provided?  | 7 b        |     |        |
| c   | EDid the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file   | _          |     | 37     |
| _   | Form 8282?   | 7с         |     | X      |
|     | If 'Yes,' indicate the number of Forms 8282 filed during the year  | 7 e        |     | X      |
|     | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?   | 7 f        |     | X      |
|     | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899  |            |     |        |
| -   | as required?   | 7 g        |     |        |
| ŀ   | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?   | 7 h        |     |        |
| 8   | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring  |            |     |        |
|     | organization have excess business holdings at any time during the year?  | 8          |     |        |
| 9   | Sponsoring organizations maintaining donor advised funds.  |            |     |        |
|     | Did the sponsoring organization make any taxable distributions under section 4966?   | 9 a        |     |        |
|     | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?  | 9 b        |     |        |
|     | Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12   |            |     |        |
|     | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10 b   |            |     |        |
|     | Section 501(c)(12) organizations. Enter:   |            |     |        |
|     | Gross income from members or shareholders  |            |     |        |
| Ł   | Gross income from other sources (Do not net amounts due or paid to other sources   |            |     |        |
| 10  | against amounts due or received from them.)  | 10-        |     |        |
|     | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?   | 12a        |     |        |
|     | Section 501(c)(29) qualified nonprofit health insurance issuers.   |            |     |        |
|     | Is the organization licensed to issue qualified health plans in more than one state?   | 13a        |     |        |
|     | Note: See the instructions for additional information the organization must report on Schedule O.  |            |     |        |
| t   | Enter the amount of reserves the organization is required to maintain by the states in   |            |     |        |
|     | which the organization is licensed to issue qualified health plans   |            |     |        |
|     | Enter the amount of reserves on hand   | 14a        |     | X      |
|     | of Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation on Schedule O   | 14a        |     | Λ      |
|     |  | ואט        |     |        |
| 13  | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?   | 15         |     | Х      |
|     | If 'Yes,' see instructions and file Form 4720, Schedule N.   |            |     |        |
| 16  | Is the organization an educational institution subject to the section 4968 excise tax on net investment income?  | 16         |     | Х      |
|     | If 'Yes,' complete Form 4720, Schedule O.  |            |     |        |
| BAA | TEEA0105L 07/31/19   | Form       | 990 | (2019) |

Form 990 (2019) FRESNO COUNTY ECONOMIC 94-1606519 Page 6 Part VI Governance, Management, and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI. Section A. Governing Body and Management No Yes 1 a Enter the number of voting members of the governing body at the end of the tax year. . . . 24 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. **b** Enter the number of voting members included on line 1a, above, who are independent. . . 24 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other Χ 2 Did the organization delegate control over management duties customarily performed by or under the direct supervision Χ of officers, directors, trustees, or key employees to a management company or other person?..... 3 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?.... Χ 4 X Did the organization become aware during the year of a significant diversion of the organization's assets?.... 5 Χ Did the organization have members or stockholders?..... 6 7 a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? . . 7 a Χ **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, Χ stockholders, or persons other than the governing body?..... 7 b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body?..... X 8 a **b** Each committee with authority to act on behalf of the governing body?..... Χ Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses on Schedule Q..... 9 **Section B. Policies** (This Section B requests information about policies not required by the Internal Revenue Code. Yes No 10 a Did the organization have local chapters, branches, or affiliates?..... 10 a Χ b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10 b Χ 11 a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?..... b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O Χ 12a Did the organization have a written conflict of interest policy? If 'No,' go to line 13...... 12a b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise Χ to conflicts?.... 12b Χ 12c 13 Did the organization have a written whistleblower policy?..... 13 Χ Χ **14** Did the organization have a written document retention and destruction policy?..... 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? X a The organization's CEO, Executive Director, or top management official...... 15 a **b** Other officers or key employees of the organization... SEE .SCHEDULE .Q..... X 15 h If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions). **16a** Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?..... Χ 16 a b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?. 16 b Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed > CA Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply Own website X Another's website X Upon request Other (explain on Schedule O) 19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. SEE SCHEDULE O State the name, address, and telephone number of the person who possesses the organization's books and records 20

93721 559-263-1030

FRESNO CA

JIM RODRIGUEZ 1920 MARIPOSA MALL

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII......

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

|       |                                       |   |                                   |                       | (C)   | )            |                                 |        |  |   |   |
|-------|---------------------------------------|---|-----------------------------------|-----------------------|---|--------------|---------------------------------|--------|--|---|---|
|       | (A)<br>Name and title                 | (B)<br>Average<br>hours<br>per  | than                              | one<br>both           | n (do not check mo<br>e box, unless pers<br>th an officer and a<br>irector/trustee) |              |                                 | i      | (D)  Reportable compensation from the organization | (E)  Reportable compensation from related organizations | <b>(F)</b> Estimated amount of other                                  |
|       |                                       | week<br>(list any<br>hours for<br>related<br>organiza-<br>tions<br>below<br>dotted<br>line) | Individual trustee<br>or director | Institutional trustee | Officer   | Key employee | Highest compensated<br>employee | Former | (W-2/1099-MISC)                                    | (W-2/1099-MISC)   | compensation from<br>the organization<br>and related<br>organizations |
| (1)   | BRIAN ANGUS                           | 40  |                                   |                       |   |              |                                 |        |  |   |   |
|       | CEO                                   | 5   |                                   |                       | Χ   |              |                                 |        | 194,762.   | 0.  | 19,585.   |
|       | NAOMI MIZUMOTO CHIEF PROGRAMS OFFICER | _ <u>40</u> _   |                                   |                       |   | Х            |                                 |        | 178,261.   | 0.  | 20,948.   |
| (3)   | SALAM NALIA                           | 40  |                                   |                       |   |              |                                 |        |  |   |   |
|       | CHIEF FINANCIAL OFFICER               | 13  |                                   |                       |   | Х            |                                 |        | 151,899.   | 0.  | 21,427.   |
| (4)   | REBECCA HEINRICY                      | _ 40 _  |                                   |                       |   |              |                                 |        | 100 700  |   | 00.000  |
|       | FINANCIAL OFFICER                     | 0   |                                   |                       |   |              | Χ                               |        | 123,733.   | 0.  | 20,069.   |
| (5)   | ELAINE JIMENEZ-OBESO                  | $-\frac{40}{0}$   |                                   |                       |   |              | v                               |        | 110 402  | 0   | 10 000  |
| (6)   | PHYSICIAN ASST. MARK WILSON           | 40  |                                   |                       |   |              | Х                               |        | 119,403.   | 0.  | 19,802.   |
| _(0)_ | CHIEF ACADEMIC OFF                    | 0   |                                   |                       |   |              | Х                               |        | 123,683.   | 0.  | 13,102.   |
| (7)   | HEATHER BROWN                         | 40  |                                   |                       |   |              | 21                              |        | 123,003.   | <u> </u>  | 15,102.   |
|       | HUMAN RES. OFFICER                    | 0   |                                   |                       |   |              | Х                               |        | 120,652.   | 0.  | 13,620.   |
| (8)   | KARIN CHAO                            | 40  |                                   |                       |   |              |                                 |        |  |   | 20,0201   |
|       | INNOVATION OFFICER                    | 0   |                                   |                       |   |              | Х                               |        | 127,676.   | 0.  | 0.  |
| (9)   | LEE ANN EAGER                         | 55  |                                   |                       |   |              |                                 |        | ,  |   |   |
|       | TREASURER                             | 2   | Χ                                 |                       | Χ   |              |                                 |        | 0.   | 0.  | 0.  |
| (10)  | LEROY CANDLER                         | 5   |                                   |                       |   |              |                                 |        |  |   |   |
|       | DIRECTOR                              | 0   | Χ                                 |                       |   |              |                                 |        | 0.   | 0.  | 0.  |
| (11)  | ZINA BROWN-JENKINS                    | 5   |                                   |                       |   |              |                                 |        |  |   |   |
|       | DIRECTOR                              | 0   | Χ                                 |                       |   |              |                                 |        | 0.   | 0.  | 0.  |
| (12)  | MISTY FRANKLIN                        | 5   |                                   |                       |   |              |                                 |        |  |   |   |
|       | DIRECTOR                              | 0   | Χ                                 |                       |   |              |                                 |        | 0.   | 0.  | 0.  |
| (13)  | JEROME COUNTEE                        | 5   | .,                                |                       |   |              |                                 |        |  | •   | •   |
| /1 A\ | DIRECTOR                              | 1   | Χ                                 |                       |   |              |                                 |        | 0.   | 0.  | 0.  |
| (14)  | LUPE JAIME-MILEHAM                    | 5   | 37                                |                       |   |              |                                 |        | _  | 0   | ^   |
|       | DIRECTOR                              | 0   | Χ                                 |                       |   |              |                                 |        | 0.   | 0.  | 0.  |

**BAA** TEEA0107L 07/31/19 Form **990** (2019)

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| (B) (C)  |                                    |
|--|------------------------------------|
| (A) Average Odo not check more than one (D) (E)  | (F)                                |
| Name and title box, unless person is both an officer and a director/trustee) Reportable compensation from compensation from  | Estimated amount of other          |
| week<br>(list any hours long of the organization (W-2/1099-MISC) related organizations (W-2/1099-MISC)   | compensation from the organization |
| (list any hours for related organization or director related organizations) below dotted line)   | and related organizations          |
| organiza<br>- tions  |                                    |
| below Gotted Got |                                    |
| week (list any hours for related organization related organiza - times below dotted line)  Week (list any hours for related organiza - times below dotted line)  Week (list any hours for related organization (W-2/1099-MISC) (W-2/1099-MISC)   |                                    |
|  |                                    |
| (15) <u>ANGIE ISAAK</u> 1ST VICE CHAIR  2 X X 0.  0.   | 0                                  |
| 1ST VICE CHAIR         2         X         X         0.         0.           (16)         LINDA R. HAYES         5         I         <   | 0.                                 |
| CHAIRMAN 2 X X X 0.  | 0.                                 |
| (17) BARIGYE MCCOY 5   | <u> </u>                           |
| DIRECTOR 0 X 0.  | 0.                                 |
| (18) REY LEON 5  |                                    |
| DIRECTOR 1 X 0.  | 0.                                 |
| (19) PASTOR BRUCE MCALISTER 5  |                                    |
|  | 0.                                 |
| (20) CHARLES GARABEDIAN, JR. 5   |                                    |
| DIRECTOR 0 X 0.  | 0.                                 |
| (21) CHUCK RIOJAS 5  |                                    |
| DIRECTOR 0 X 0. 0.   | 0.                                 |
| (22) MICHAEL REYNA 5   |                                    |
| 2ND VICE CHAIR 0 X X 0. 0.   | 0.                                 |
| (23) DANIEL T. PARRA 5 0 X 0.  | 0                                  |
| DIRECTOR 0 X 0. 0. (24) ELAINE ROBLES-MCGRAW 5   | 0.                                 |
| DIRECTOR 2 X 0.  | 0.                                 |
| CELESTE CABRERA 5  | <u> </u>                           |
| DIRECTOR 0. 0.   | 0.                                 |
| 1 b Subtotal 1,140,069. 0.   | 128,553.                           |
| c Total from continuation sheets to Part VII, Section A  | 0.                                 |
| d Total (add lines 1b and 1c).   | 128,553.                           |
| 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable comp  | ensation                           |
| from the organization 17   |                                    |
|  | Yes No                             |
| 3 Did the organization list any <b>former</b> officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If 'Yes,' complete Schedule J for such individual.</i>  | . 3 X                              |
| •  | ·                                  |
| <b>4</b> For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If 'Yes,' complete Schedule J for</i>   |                                    |
| such individual  | . <b>4</b> X                       |
| 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual  |                                    |
| for services rendered to the organization? If 'Yes,' complete Schedule J for such person   | . <b>5</b> X                       |
| 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of   |                                    |
| compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year  |                                    |
| (A) Name and business address  (B) Description of services   | (C)<br>Compensation                |
| SUNDOWNER INSULATION 1495 RAILROAD AVENUE CLOVIS, CA 93612 WEATHERIZATION  | 2,806,363.                         |
| PRECISION CUSTOM CONSTRUCTION, INC 12731 MESA DR MADERA, CA 93636 CONSTRUCTION & REPAIR  | 530,733.                           |
| GEIL ENTERPRISES, INC DBA VALLEY SECURITY 1945 N HELM AVE FRESNO, CA SECURITY AND JANITORIAL   | 194,878.                           |
| JL PIERETTI CONSTRUCTION CO. 3208 N. 11TH STREET FRESNO, CA 93726 CONSTRUCTION & REPAIR  | 156,592.                           |
| TURNING POINT OF CENTRAL CA, INC 4415 N. CLARK STREET FRESNO, CA 937 TRANSITION/RAPID HOUSING  | 148,744.                           |
| 2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ► 12  |                                    |

TEEA0108L 07/31/19

Form **990** (2019)

### Form 990

# **Continuation Sheet for Form 990**

OMB No. 1545-0047

2019

Department of the Treasury Internal Revenue Service

ame of the Organization Employler Identification number

FRESNO COUNTY ECONOMIC

Part VII | Continuation: Officers, Directors, Trustees, Key Employees, and

94-1606519

| (A)                         | (B)   |                                 |                       | ((      | <b>;</b> )   |                                 |        | (D)  | (E)   | (F)   |
|-----------------------------|---|---------------------------------|-----------------------|---------|--------------|---------------------------------|--------|--|---|---|
| Name and title              |   | Position (check all that apply) |                       |         |              |                                 |        |  |   | Estimated   |
|                             | Average hours per week (list any hours for related organizations below dotted line) | Individual trustee or director  | Institutional trustee | Officer | Key employee | Highest compensated<br>employee | Former | Reportable<br>compensation from<br>the organization<br>(W-2/1099-MISC) | Reportable<br>compensation from<br>related organizations<br>(W-2/1099-MISC) | amount of other<br>compensation<br>from the<br>organization<br>and related<br>organizations |
| CATHERINE ROBLES DIRECTOR   | <u>5</u>  | Х                               |                       |         |              |                                 |        | 0.   | 0.  | (   |
| LISA NICHOLS<br>DIRECTOR    | <u>5</u>  | Х                               |                       |         |              |                                 |        | 0.   | 0.  | (   |
| AMY ARAMBULA<br>DIRECTOR    | <u> </u>  | Х                               |                       |         |              |                                 |        | 0.   | 0.  | (   |
| MAIYER VANG<br>DIRECTOR     | <u> </u>  | Х                               |                       |         |              |                                 |        | 0.   | 0.  | (   |
| JIMI RODGERS<br>DIRECTOR    | <u> 5</u> _ 0   | Х                               |                       |         |              |                                 |        | 0.   | 0.  | (   |
| DANIEL MARTINEZ<br>DIRECTOR | <u>5</u> _ 1  | Х                               |                       |         |              |                                 |        | 0.   | 0.  | (   |
| RICHARD KEYES<br>DIRECTOR   | - <u>5</u> -  | Х                               |                       |         |              |                                 |        | 0.   | 0.  |   |
|                             |   | -                               |                       |         |              |                                 |        |  |   |   |
|                             |   | _                               |                       |         |              |                                 |        |  |   |   |
|                             |   |                                 |                       |         |              |                                 |        |  |   |   |
|                             |   |                                 |                       |         |              |                                 |        |  |   |   |
|                             |   |                                 |                       |         |              |                                 |        |  |   |   |
|                             |   |                                 |                       |         |              |                                 |        |  |   |   |
|                             |   |                                 |                       |         |              |                                 |        |  |   |   |
|                             |   |                                 |                       |         |              |                                 |        |  |   |   |
|                             |   | -                               |                       |         |              |                                 |        |  |   |   |
|                             |   |                                 |                       |         |              |                                 |        |  |   |   |
|                             |   |                                 |                       |         |              |                                 |        |  |   |   |
|                             |   |                                 |                       |         |              |                                 |        |  |   |   |
|                             |   |                                 |                       |         |              |                                 |        |  |   |   |
|                             |   | 1                               |                       |         |              |                                 |        |  |   |   |

|   | 990 (2019) FRESNO COUNTY ECONOMIC  |  |                                | 94-1606519                     | Page 9  |
|---|--|--|--------------------------------|--------------------------------|---|
| Par   | t VIII Statement of Revenue  |  |                                |                                |   |
|   | Check if Schedule O contains a response or note to any   | / line in this Part VI  (A)  Total revenue | (B) Related or exempt function | (C) Unrelated business revenue | (D)  Revenue excluded from tax under sections |
| Program Service Revenue and Other Similar Amounts | 1 a Federated campaigns  | 96,287,501.<br>11,603,810.                 | revenue                        | 590,548.                       | 11,013,262.                                   |
| grar  | f All other program service revenue  |  |                                |                                |   |
| <u> </u>  |  | 11,603,810.                                |                                |                                |   |
|   | Investment income (including dividends, interest, and other similar amounts)   | 117,041.                                   |                                |                                | 117,041.                                      |
| inue  | 6 a Gross rents  |  |                                |                                |   |
| Other Revenue                                     | of contributions reported on line 1c).  See Part IV, line 18   |  |                                |                                |   |
|   | 9 a Gross income from gaming activities. See Part IV, line 19  |  |                                |                                |   |
|   | 10 a Gross sales of inventory, less returns and allowances  b Less: cost of goods sold  c Net income or (loss) from sales of inventory |  |                                |                                |   |
| <u>र</u>  | Business Code  |  |                                |                                |   |
| Miscellaneous<br>Revenue                          | 11 a   |  |                                |                                |   |
| Misce<br>Re                                       | d All other revenue  |  |                                |                                |   |

108008352

12 Total revenue. See instructions.....

BAA

590,548.

0.

### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

|               | Check if Schedule O contains a r   | esponse or note to any | / line in this Part IX              |                                     |                                  |
|---------------|--|------------------------|-------------------------------------|-------------------------------------|----------------------------------|
| Do r<br>6b, i | not include amounts reported on lines<br>7b, 8b, 9b, and 10b of Part VIII.   | (A)<br>Total expenses  | <b>(B)</b> Program service expenses | (C) Management and general expenses | ( <b>D)</b> Fundraising expenses |
| 1             | Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21   |                        |                                     |                                     |                                  |
| 2             | Grants and other assistance to domestic individuals. See Part IV, line 22  | 25,445,861.            | 25,445,861.                         |                                     |                                  |
| 3             | Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16   |                        |                                     |                                     |                                  |
| 4<br>5        | Benefits paid to or for members  | 194,762.               | 0.                                  | 194,762.                            | 0.                               |
| 6             | Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)   | 0.                     | 0.                                  | 0.                                  | 0.                               |
| 7             | Other salaries and wages   | 42,330,668.            | 38,395,181.                         | 3,935,487.                          | <u> </u>                         |
| -             | Pension plan accruals and contributions  | 42,330,008.            | 38,393,181.                         | 3,933,487.                          |                                  |
| 8             | (include section 401(k) and 403(b) employer contributions)   | 1,655,868.             | 1,511,105.                          | 144,763.                            |                                  |
| 9             | Other employee benefits  | 10,927,252.            | 10,493,119.                         | 434,133.                            |                                  |
| 10            | Payroll taxes  | 3,619,177.             | 3,313,914.                          | 305,263.                            |                                  |
|               | Fees for services (nonemployees):  | 3,013,177.             | 5,515,514.                          | 303,203.                            |                                  |
|               | Management   |                        |                                     |                                     |                                  |
|               | Legal  | 254,467.               | 23,431.                             | 231,036.                            |                                  |
|               | : Accounting   | 85,732.                | 85,732.                             | 231,030.                            |                                  |
|               | Lobbying   | 03,732.                | 05,752.                             |                                     |                                  |
|               | Professional fundraising services. See Part IV, line 17  |                        |                                     |                                     |                                  |
|               | Investment management fees   |                        |                                     |                                     |                                  |
| g             | Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule 0.)   |                        |                                     |                                     |                                  |
| 13            |  | 1,028,973.             | 852,549.                            | 176,424.                            |                                  |
| 14            | Information technology   | 1,020,575.             | 032,343.                            | 170,424.                            |                                  |
| 15            | Royalties  |                        |                                     |                                     |                                  |
| 16            | Occupancy  | 2,115,122.             | 1,866,578.                          | 248,544.                            |                                  |
| 17            | Travel   | 1,769,096.             | 1,662,304.                          | 106,792.                            |                                  |
| 18            |  | 1,703,030.             | 1,002,304.                          | 100,732.                            |                                  |
| 19            | Conferences, conventions, and meetings   | 35,258.                | 32,348.                             | 2,910.                              |                                  |
| 20            | Interest   | 13,891.                | 6,987.                              | 6,904.                              |                                  |
| 21            | Payments to affiliates   |                        |                                     |                                     |                                  |
| 22            | Depreciation, depletion, and amortization  | 334,812.               | 315,669.                            | 19,143.                             |                                  |
| 23            | Insurance  | 746,699.               | 701,150.                            | 45,549.                             |                                  |
| 24            | Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)                  |                        |                                     |                                     |                                  |
| а             | CONTRACTING SERVICES   | 8,545,043.             | 8,226,384.                          | 318,659.                            |                                  |
|               | PROGRAM COSTS  | 3,693,757.             | 3,607,272.                          | 86,485.                             |                                  |
|               | REPAIRS AND MAINTENANCE  | 1,533,466.             | 1,525,079.                          | 8,387.                              |                                  |
|               | GRANT FUNDED DEPRECIATION  | 1,352,359.             | 1,352,359.                          |                                     |                                  |
|               | All other expenses   | 3,412,832.             | 2,629,195.                          | 783,637.                            |                                  |
| 25            | <b>Total functional expenses.</b> Add lines 1 through 24e  | 109,095,095.           | 102,046,217.                        | 7,048,878.                          | 0.                               |
| 26            | Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.  Check here ► ☐ if following SOP 98-2 (ASC 958-720) |                        |                                     |                                     |                                  |

## Part X Balance Sheet

| 1 6                         | II ( A | Check if Schedule O contains a response or note to any line in this Part X  |                          |      | П                         |
|-----------------------------|--------|---|--------------------------|------|---------------------------|
|                             |        |   | (A)<br>Beginning of year |      | <b>(B)</b><br>End of year |
|                             | 1      | Cash — non-interest-bearing.  | 512,243.                 | 1    | 488,924.                  |
|                             | 2      | Savings and temporary cash investments.   | 5,650,244.               | 2    | 6,303,205.                |
|                             | 3      | Pledges and grants receivable, net  | 10,916,448.              | 3    | 9,155,478.                |
|                             | 4      | Accounts receivable, net  | 301,033.                 | 4    | 1,170,039.                |
|                             | 5      | Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons |                          | 5    |                           |
|                             | 6      | Loans and other receivables from other disqualified persons (as defined under   |                          |      |                           |
|                             |        | section 4958(f)(1)), and persons described in section 4958(c)(3)(B)   |                          | 6    |                           |
|                             | 7      | Notes and loans receivable, net   | 705,469.                 | 7    | 669,328.                  |
| ţ                           | 8      | Inventories for sale or use   | 134,498.                 | 8    | 150,793.                  |
| Assets                      | 9      | Prepaid expenses and deferred charges.  | 361,849.                 | 9    | 289,196.                  |
| As                          | 10 a   | Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D   |                          |      |                           |
|                             |        | Less: accumulated depreciation  | 15,565,963.              | 10 c | 15,030,769.               |
|                             |        | Investments – publicly traded securities.   | , ,                      | 11   | , ,                       |
|                             | 12     | Investments – other securities. See Part IV, line 11  |                          | 12   |                           |
|                             | 13     | Investments – program-related. See Part IV, line 11   |                          | 13   |                           |
|                             | 14     | Intangible assets   |                          | 14   |                           |
|                             | 15     | Other assets. See Part IV, line 11  | 416,800.                 | 15   | 416,800.                  |
|                             | 16     | <b>Total assets.</b> Add lines 1 through 15 (must equal line 33)  | 34,564,547.              | 16   | 33,674,532.               |
|                             | 17     | Accounts payable and accrued expenses   | 6,665,102.               | 17   | 5,917,010.                |
|                             | 18     | Grants payable  | 1 000 050                | 18   | 000 100                   |
|                             | 19     | Deferred revenue  | 1,298,059.               | 19   | 880,197.                  |
| 10                          | 20     | Tax-exempt bond liabilities   |                          | 20   |                           |
| <u>ë</u>                    | 21     | Escrow or custodial account liability. Complete Part IV of Schedule D   |                          | 21   |                           |
| Liabilities                 | 22     | Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons      |                          | 22   |                           |
|                             | 23     | Secured mortgages and notes payable to unrelated third parties  |                          | 23   | 900,000.                  |
|                             | 24     | Unsecured notes and loans payable to unrelated third parties  | 966,143.                 | 24   | 1,522,649.                |
|                             | 25     | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D.  | 4,320,015.               | 25   | 4,194,051.                |
|                             | 26     | Total liabilities. Add lines 17 through 25.   | 13,249,319.              | 26   | 13,413,907.               |
| ces                         |        | Organizations that follow FASB ASC 958, check here ► X and complete lines 27, 28, 32, and 33.   |                          |      |                           |
| <u>a</u>                    | 27     | Net assets without donor restrictions   | 21,315,228.              | 27   | 20,260,625.               |
| m                           | 28     | Net assets with donor restrictions  |                          | 28   |                           |
| Net Assets or Fund Balances |        | Organizations that do not follow FASB ASC 958, check here ► and complete lines 29 through 33.   |                          |      |                           |
| ō                           | 29     | Capital stock or trust principal, or current funds  |                          | 29   |                           |
| Sie                         | 30     | Paid-in or capital surplus, or land, building, or equipment fund  |                          | 30   |                           |
| Š                           | 31     | Retained earnings, endowment, accumulated income, or other funds  |                          | 31   |                           |
| ž A                         | 32     | Total net assets or fund balances   | 21,315,228.              | 32   | 20,260,625.               |
| Ψ                           | 33     | Total liabilities and net assets/fund balances  | 34,564,547.              | 33   | 33,674,532.               |

**BAA** TEEA0111L 07/31/19 Form **990** (2019)

| Pa  | rt XI Reconciliation of Net Assets  |        |       |      |        |
|-----|---|--------|-------|------|--------|
|     | Check if Schedule O contains a response or note to any line in this Part XI.  |        |       |      |        |
| 1   | Total revenue (must equal Part VIII, column (A), line 12)   | 1      | 108,0 | 08,3 | 352.   |
| 2   | Total expenses (must equal Part IX, column (A), line 25)  | 2      | 109,0 | 95,0 | )95.   |
| 3   | Revenue less expenses. Subtract line 2 from line 1  | 3      | -1,0  |      |        |
| 4   | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))   | 4      | 21,3  |      |        |
| 5   | Net unrealized gains (losses) on investments  | 5      |       |      | L40.   |
| 6   | Donated services and use of facilities  | 6      |       |      |        |
| 7   | Investment expenses   | 7      |       |      |        |
| 8   | Prior period adjustments  | 8      |       |      |        |
| 9   | Other changes in net assets or fund balances (explain on Schedule O)  | 9      |       |      | 0.     |
| 10  | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))  | 10     | 20,2  | 60,6 | 525.   |
| Pa  | rt XII Financial Statements and Reporting   |        | •     |      |        |
|     | Check if Schedule O contains a response or note to any line in this Part XII  |        |       |      | . П    |
|     |   |        |       |      | No     |
| 1   | Accounting method used to prepare the Form 990: Cash X Accrual Other  |        | _     |      |        |
|     | If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.   |        |       |      |        |
| 2   | a Were the organization's financial statements compiled or reviewed by an independent accountant?   |        | . 2a  |      | X      |
|     | If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewe separate basis, consolidated basis, or both:  Separate basis  Both consolidated and separate basis           | d on a |       |      |        |
| - 1 | <b>b</b> Were the organization's financial statements audited by an independent accountant?   |        | . 2b  | Χ    |        |
|     | If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separa basis, consolidated basis, or both:  Separate basis  Both consolidated and separate basis                    | te     |       |      |        |
| •   | c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?  |        | . 2c  | Х    |        |
|     | If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.   |        |       |      |        |
| 3   | <b>a</b> As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?   |        | . 3a  | Х    |        |
| ١   | <b>b</b> If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required aud or audits, explain why on Schedule O and describe any steps taken to undergo such audits |        | . 3b  | Х    |        |
| BAA | TEEA0112L 01/21/20  |        | Form  | 990  | (2019) |

### **SCHEDULE A** (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Employer identification number

| iuiiic o |       |   | NTY ECONOMIC                                       | ı   |                       |                                  | 94-16065                                       | 1 O                                     |                        |  |
|----------|-------|---|--|---|-----------------------|----------------------------------|--|---|------------------------|--|
| Part     | _     | Reason for Public Cha   | IES COMMISSION                                     |   | comple                | ta this                          |  |   |                        |  |
|          |       | nization is not a private found   |  |   |                       |                                  |  | ctions.                                 |                        |  |
| 1        |       | A church, convention of church  | •  |   |                       | -                                | •  |   |                        |  |
| 2        |       | A school described in <b>section 1</b>  |  |   |                       |                                  |  |   |                        |  |
| 3        |       | A hospital or a cooperative hospital service organization described in <b>section 170(b)(1)(A)(iii).</b>  |  |   |                       |                                  |  |   |                        |  |
| 4        |       | A medical research organiza   |  |   |                       |                                  |  | Enter the hose                          | oital's                |  |
| -        | Ш     | name, city, and state:  |  |   |                       |                                  |  |   |                        |  |
| 5        |       | An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) |  |   |                       |                                  |  |   |                        |  |
| 6        |       | A federal, state, or local government or governmental unit described in <b>section 170(b)(1)(A)(v).</b>   |  |   |                       |                                  |  |   |                        |  |
| 7        | Χ     | An organization that normally r in section 170(b)(1)(A)(vi).  | receives a substantial p<br>Complete Part II.)     | part of its support from a  | governm               | ental un                         | t or from the general p                        | ublic described                         |                        |  |
| 8        |       | A community trust described   | in section 170(b)(1)(                              | A)(vi). (Complete Part  | II.)                  |                                  |  |   |                        |  |
| 9        |       | An agricultural research organi   | zation described in sec                            | ction 170(b)(1)(A)(ix) oper   | ated in c             | onjunctio                        | on with a land-grant co                        | llege                                   |                        |  |
|          |       | or university or a non-land-gran  | nt college of agriculture                          | e (see instructions). Enter   | r the nan             | ne, city,                        | and state of the college                       | e or                                    |                        |  |
|          |       | university:   |  |   |                       |                                  |  |   |                        |  |
| 10       |       | An organization that normally r from activities related to its investment income and unre June 30, 1975. See section 5  | exempt functions—sub<br>lated business taxable     | oject to certain exception<br>e income (less section                                | ons, and              | (2) no i                         | more than 33-1/3% o                            | f its support fro                       | m gross                |  |
| 11       |       | An organization organized ar  | nd operated exclusive                              | ely to test for public safe   | ety. See              | section                          | 1 509(a)(4).                                   |   |                        |  |
| 12       |       | An organization organized ar<br>or more publicly supported o  | rganizations describe                              | ed in <b>section 509(a)(1)</b> d  | or <b>sectio</b>      | n 509(a                          | )(2). See section 509                          | <b>(a)(3).</b> Check th                 | es of one<br>ne box in |  |
| а        |       | Type I. A supporting organization organization (s) the power to re  | on operated, supervise<br>gularly appoint or elect | d, or controlled by its sur   | oported o             | Irganizat                        | ion(s), typically by givi                      | ng the supported                        | d                      |  |
| b        |       | Type II. A supporting organize management of the supporting   | zation supervised or c<br>organization vested in   | controlled in connection the same persons that c                                    | with its<br>ontrol or | support<br>manage                | ed organization(s), b<br>the supported organiz | y having contro<br>ation(s). <b>You</b> | ol or                  |  |
| С        |       | must complete Part IV, Secti<br>Type III functionally integrated<br>organization(s) (see instructi  |  | ion operated in connectio   | n with, a             | nd function                      | onally integrated with, it                     | s supported                             |                        |  |
| d        |       | Type III non-functionally integr  | rated A supporting org                             | anization operated in cor   | nnection              | with its                         | supported organization                         | (s) that is not                         |                        |  |
|          |       | functionally integrated. The cinstructions). <b>You must com</b>  | organization generally                             | must satisfy a distribu   | ition req             | uiremen                          | t and an attentivenes                          | s requirement                           | (see                   |  |
| е        | Ш<br> | Check this box if the organiz integrated, or Type III non-fu  | inctionally integrated:                            | supporting organization   | ٦.                    |                                  |  | pe III functiona                        | ally                   |  |
|          |       | ter the number of supported of  |  |   |                       |                                  |  |   |                        |  |
|          |       | ovide the following information   |  |   | 1                     |                                  | (v) Amount of monetary                         | 1                                       |                        |  |
| (i.      | INA   | me of supported organization  | (ii) EIN   | (iii) Type of organization<br>(described on lines 1-10<br>above (see instructions)) | organizat             | s the tion listed overning ment? |  | (vi) Amour<br>support (see              |                        |  |
|          |       |   |  |   | Yes                   | No                               |  |   |                        |  |
| ۸۱       |       |   |  |   |                       |                                  |  |   |                        |  |
| A)       |       |   |  |   |                       |                                  |  |   |                        |  |
| B)       |       |   |  |   |                       |                                  |  |   |                        |  |
|          |       |   |  |   |                       |                                  |  |   |                        |  |
| C)       |       |   |  |   |                       |                                  |  |   |                        |  |
| D)       |       |   |  |   |                       |                                  |  |   |                        |  |
| E)       |       |   |  |   |                       |                                  |  |   |                        |  |
| Γotal    |       |   |  |   |                       |                                  |  |   |                        |  |

### Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec          | Section A. Public Support  |  |   |   |   |   |                  |  |
|--------------|--|--|---|---|---|---|------------------|--|
| begi         | ndar year (or fiscal year<br>nning in) ►   | <b>(a)</b> 2015                          | <b>(b)</b> 2016                         | <b>(c)</b> 2017                             | <b>(d)</b> 2018                               | <b>(e)</b> 2019                               | (f) Total        |  |
| 1            | Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')   | 88147062.                                | 88806584.                               | 92922353.                                   | 94502608.                                     | 95870294.                                     | 460248901.       |  |
| 2            | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  |  |   |   |   |   | 0.               |  |
| 3            | The value of services or facilities furnished by a governmental unit to the organization without charge  |  |   |   |   |   | 0.               |  |
|              | Total. Add lines 1 through 3 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) | 88147062.                                | 88806584.                               | 92922353.                                   | 94502608.                                     | 95870294.                                     | 460248901.       |  |
| 6            | <b>Public support.</b> Subtract line 5 from line 4   |  |   |   |   |   | 460248901.       |  |
| Sec          | tion B. Total Support  |  |   |   |   |   |                  |  |
| Cale<br>begi | ndar year (or fiscal year<br>nning in) ►   | <b>(a)</b> 2015                          | <b>(b)</b> 2016                         | <b>(c)</b> 2017                             | <b>(d)</b> 2018                               | <b>(e)</b> 2019                               | <b>(f)</b> Total |  |
| 7            | Amounts from line 4  | 88147062.                                | 88806584.                               | 92922353.                                   | 94502608.                                     | 95870294.                                     | 460248901.       |  |
| 8            | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources  | 155,415.                                 | 66,048.                                 | 58,079.                                     | 125,197.                                      | 59,949.                                       | 464,688.         |  |
| 9            | Net income from unrelated business activities, whether or not the business is regularly carried on   | 8,730.                                   | 11,361.                                 | 1,958.                                      | 9,994.  | -56,042.                                      | -23,999.         |  |
| 10           | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.).   |  |   |   |   |   | 0.               |  |
|              | Total support. Add lines 7 through 10  |  |   |   |   |   | 460689590.       |  |
| 12           | Gross receipts from related activ  | ities, etc. (see ins                     | structions)                             |   |   | 12  | 69,581,930.      |  |
| 13           | <b>First five years.</b> If the Form 990 is organization, check this box and   | for the organization stop here           | 's first, second, thi                   | rd, fourth, or fifth t                      | ax year as a sectio                           | n 501(c)(3)                                   | ▶ □              |  |
| Sec          | tion C. Computation of Pul   | olic Support P                           | ercentage                               |   |   |   |                  |  |
|              | Public support percentage for 20   |  |   |   |   |   | 99.90 %          |  |
|              | Public support percentage from 2   |  |   |   |   | <u> </u>                                      | 99.87 %          |  |
|              | <b>33-1/3% support test—2019.</b> If the and <b>stop here.</b> The organization  | qualifies as a pub                       | olicly supported or                     | ganization                                  |   |   | ► X              |  |
| b            | <b>33-1/3% support test—2018.</b> If th and <b>stop here.</b> The organization   | e organization did<br>qualifies as a pub | I not check a box<br>olicly supported o | on line 13 or 16a<br>rganization            | , and line 15 is 33                           | 3-1/3% or more, o                             | theck this box   |  |
| 17a          | <b>10%-facts-and-circumstances te</b> or more, and if the organization the organization meets the 'facts   | meets the 'facts-a                       | nd-circumstances                        | s' test, check this                         | box and stop her                              | <b>e.</b> Explain in Part                     | VI how           |  |
|              | <b>10%-facts-and-circumstances te</b> or more, and if the organization organization meets the 'facts-and   | meets the 'facts-a<br>d-circumstances' t | ind-circumstances<br>est. The organiza  | s' test, check this<br>ition qualifies as a | box and <b>stop her</b><br>a publicly support | <b>e.</b> Explain in Part<br>ed organization. | VI how the ►     |  |
| 18           | Private foundation. If the organiz   | zation did not che                       | ck a box on line 1                      | 3, 16a, 16b, 17a,                           | , or 17b, check thi                           | s box and see ins                             | structions ►     |  |

Schedule A (Form 990 or 990-EZ) 2019

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec | tion A. Public Support  |                         |                          |                      |                     |                    |                                       |
|-----|---|-------------------------|--------------------------|----------------------|---------------------|--------------------|---------------------------------------|
|     | lar year (or fiscal year beginning in) >  | <b>(a)</b> 2015         | <b>(b)</b> 2016          | <b>(c)</b> 2017      | <b>(d)</b> 2018     | <b>(e)</b> 2019    | (f) Total                             |
| 1   | Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')  |                         |                          |                      |                     |                    |                                       |
| 2   | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose. |                         |                          |                      |                     |                    |                                       |
| 3   | Gross receipts from activities that are not an unrelated trade or business under section 513.   |                         |                          |                      |                     |                    |                                       |
| 4   | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf.  |                         |                          |                      |                     |                    |                                       |
| 5   | The value of services or facilities furnished by a governmental unit to the organization without charge   |                         |                          |                      |                     |                    |                                       |
|     | <b>Total.</b> Add lines 1 through 5 Amounts included on lines 1, 2, and 3 received from disqualified persons  |                         |                          |                      |                     |                    |                                       |
| b   | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year.           |                         |                          |                      |                     |                    |                                       |
| С   | Add lines 7a and 7b   |                         |                          |                      |                     |                    |                                       |
|     | Public support. (Subtract line 7c from line 6.)   |                         |                          |                      |                     |                    |                                       |
| Sec | tion B. Total Support   |                         |                          |                      |                     |                    |                                       |
|     | dar year (or fiscal year beginning in) 🟲  | <b>(a)</b> 2015         | <b>(b)</b> 2016          | <b>(c)</b> 2017      | <b>(d)</b> 2018     | <b>(e)</b> 2019    | <b>(f)</b> Total                      |
|     | Amounts from line 6   |                         |                          |                      |                     |                    |                                       |
|     | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources   |                         |                          |                      |                     |                    |                                       |
| c   | Add lines 10a and 10b   |                         |                          |                      |                     |                    |                                       |
|     | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on   |                         |                          |                      |                     |                    |                                       |
| 12  | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)   |                         |                          |                      |                     |                    |                                       |
|     | <b>Total support.</b> (Add lines 9, 10c, 11, and 12.)   |                         |                          |                      |                     |                    |                                       |
|     | First five years. If the Form 990 organization, check this box and  | stop here               |                          | nd, third, fourth, o | r fifth tax year as | a section 501(c)(  | 3) ▶                                  |
|     | tion C. Computation of Pul  |                         |                          |                      |                     |                    |                                       |
|     | Public support percentage for 20  | •                       | • •                      |                      |                     |                    | %                                     |
|     | Public support percentage from 2  |                         |                          |                      |                     | 16                 | %                                     |
|     | tion D. Computation of Inv  |                         |                          |                      |                     |                    |                                       |
|     | Investment income percentage for  |                         |                          |                      |                     |                    | %                                     |
|     | Investment income percentage f  |                         |                          |                      |                     |                    | 0/0                                   |
|     | 33-1/3% support tests—2019. If t is not more than 33-1/3%, check  | this box and <b>sto</b> | <b>p here.</b> The orgar | nization qualifies a | as a publicly supp  | orted organizatior | ۱ ► 📗                                 |
|     | 33-1/3% support tests—2018. If the line 18 is not more than 33-1/3%   | , check this box a      | and <b>stop here.</b> Th | ie organization qu   | alifies as a public | ly supported orga  | nization ►                            |
| 20  | Private foundation. If the organiz  | zation did not che      | ck a box on line         | 14, 19a, or 19b, C   | neck this box and   | see instructions.  | · · · · · · · · · · · · · · · · · · · |

### Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

### Section A. All Supporting Organizations

|     |   |            | Yes | No |
|-----|---|------------|-----|----|
| 1   | Are all of the organization's supported organizations listed by name in the organization's governing documents? If 'No,' describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.  | 1          |     |    |
| 2   | Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If 'Yes,' explain in <b>Part VI</b> how the organization determined that the supported organization was described in section 509(a)(1) or (2).   | 2          |     |    |
| За  | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If 'Yes,' answer (b) and (c) below.   | 3a         |     |    |
| b   | Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If 'Yes,' describe in <b>Part VI</b> when and how the organization made the determination.   | 3b         |     |    |
| С   | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If 'Yes,' explain in <b>Part VI</b> what controls the organization put in place to ensure such use.  | 3с         |     |    |
| 4a  | Was any supported organization not organized in the United States ('foreign supported organization')? If 'Yes' and if you checked 12a or 12b in Part I, answer (b) and (c) below.   | <b>4</b> a |     |    |
| b   | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If 'Yes,' describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.  | 4b         |     |    |
| С   | Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If 'Yes,' explain in <b>Part VI</b> what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.   | 4c         |     |    |
| 5a  | Did the organization add, substitute, or remove any supported organizations during the tax year? If 'Yes,' answer (b) and (c) below (if applicable). Also, provide detail in <b>Part VI</b> , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document). | 5a         |     |    |
| b   | Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?   | 5b         |     |    |
| С   | Substitutions only. Was the substitution the result of an event beyond the organization's control?  | 5c         |     |    |
| 6   | Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If 'Yes,' provide detail in Part VI.</i>  | 6          |     |    |
| 7   | Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ).   | 7          |     |    |
| 8   | Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ).   | 8          |     |    |
| 9a  | Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If 'Yes,' provide detail in <b>Part VI</b> .  | 9a         |     |    |
| b   | Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If 'Yes,' provide detail in <b>Part VI</b> .   | 9b         |     |    |
| С   | : Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If 'Yes,' provide detail in <b>Part VI</b> .  | 9с         |     |    |
| l0a | Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations)? If 'Yes,' answer 10b below.   | 10a        |     |    |
| b   | Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)  | 10b        |     |    |

| Part | t IV   | Supporting Organizations (continued)  |        |         |    |  |
|------|--|---|--------|---------|----|--|
| 11   | ∐ac t  | he organization accepted a gift or contribution from any of the following persons?  |        | Yes     | No |  |
|      |  | son who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the  |        |         |    |  |
|      | gover  | ning body of a supported organization?  | 11a    |         |    |  |
| b    | A fan  | nily member of a person described in (a) above?   | 11b    |         |    |  |
|      |  | % controlled entity of a person described in (a) or (b) above? If 'Yes' to a, b, or c, provide detail in Part VI.   | 11c    |         |    |  |
| Sect | tion I   | B. Type I Supporting Organizations  |        |         |    |  |
| 1    | Did th   | e directors, trustees, or membership of one or more supported organizations have the power to regularly appoint   |        | Yes     | No |  |
|      | or ele<br>Part \<br>If the<br>direct   | ct at least a majority of the organization's directors or trustees at all times during the tax year? If 'No,' describe in<br>VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities.<br>organization had more than one supported organization, describe how the powers to appoint and/or remove<br>tors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, |        |         |    |  |
|      | applie   | ed to such powers during the tax year.  | 1      |         |    |  |
|      | that o   | ne organization operate for the benefit of any supported organization other than the supported organization(s) operated, supervised, or controlled the supporting organization? If 'Yes,' explain in <b>Part VI</b> how providing such fit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the porting organization.   | 2      |         |    |  |
| Sect | tion (   | C. Type II Supporting Organizations   |        |         |    |  |
|      |  |   |        | Yes     | No |  |
|      | of eac   | a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees ch of the organization's supported organization(s)? If 'No,' describe in <b>Part VI</b> how control or management of the orting organization was vested in the same persons that controlled or managed the supported organization(s).   | 1      |         |    |  |
| Sect | tion I   | D. All Type III Supporting Organizations  |        |         |    |  |
|      |  |   |        | Yes     | No |  |
| 1    | Did th   | ne organization provide to each of its supported organizations, by the last day of the fifth month of the   |        |         |    |  |
|      | organ  | nization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the  |        |         |    |  |
|      |  | nization's governing documents in effect on the date of notification, to the extent not previously provided?  | 1      |         |    |  |
| 2    | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported |   |        |         |    |  |
| _    | organ  | e any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported anization(s) or (ii) serving on the governing body of a supported organization? If 'No,' explain in <b>Part VI</b> how organization maintained a close and continuous working relationship with the supported organization(s).  |        |         |    |  |
|      | voice  | ason of the relationship described in (2), did the organization's supported organizations have a significant in the organization's investment policies and in directing the use of the organization's income or assets at nes during the tax year? If 'Yes,' describe in <b>Part VI</b> the role the organization's supported organizations played  |        |         |    |  |
|      | in this  | s regard.   | 3      |         |    |  |
| Sect | tion I   | E. Type III Functionally Integrated Supporting Organizations  |        |         |    |  |
| 1    | Check  | the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).   |        |         |    |  |
| а    | Т  | he organization satisfied the Activities Test. Complete line 2 below.   |        |         |    |  |
| b    | Т  | he organization is the parent of each of its supported organizations. Complete line 3 below.  |        |         |    |  |
| С    | Т  | he organization supported a governmental entity. Describe in Part VI how you supported a government entity (see in  | nstruc | tions). |    |  |
| 2    | Activi   | ties Test. Answer (a) and (b) below.  |        | Yes     | No |  |
|      | suppo<br>organ   | ubstantially all of the organization's activities during the tax year directly further the exempt purposes of the orted organization(s) to which the organization was responsive? If 'Yes,' then in <b>Part VI identify those supported nizations and explain</b> how these activities directly furthered their exempt purposes, how the organization was considered to those supported organizations, and how the organization determined that these activities constituted  |        |         |    |  |
|      |  | antially all of its activities.   | 2a     |         |    |  |
|      | the or   | ne activities described in (a) constitute activities that, but for the organization's involvement, one or more of rganization's supported organization(s) would have been engaged in? If 'Yes,' explain in Part VI the reasons for rganization's position that its supported organization(s) would have engaged in these activities but for the   |        |         |    |  |
|      |  | nization's involvement.   | 2b     |         |    |  |
| 3    | Parer  | nt of Supported Organizations. Answer (a) and (b) below.  |        |         |    |  |
| а    | Did the each   | ne organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of of the supported organizations? <i>Provide details in Part VI.</i>   | 3a     |         |    |  |
|      |  | e organization exercise a substantial degree of direction over the policies, programs, and activities of each of its orted organizations? If 'Yes,' describe in <b>Part VI</b> the role played by the organization in this regard.  | 3b     |         |    |  |

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| Pa  | rt V Type III Non-Functionally Integrated 509(a)(3) Supporting Orga  | <u>inizat</u> | ions   |                                    |
|-----|--|---------------|--|------------------------------------|
| 1   | Check here if the organization satisfied the Integral Part Test as a qualifying trust instructions. All other Type III non-functionally integrated supporting organization                               | t on No       | ov. 20, 1970 (explain in<br>st complete Sections A | Part VI). <b>See</b><br>through E. |
| Sec | tion A – Adjusted Net Income   |               | (A) Prior Year                                     | (B) Current Year<br>(optional)     |
| 1   | Net short-term capital gain  | 1             |  |                                    |
| 2   | Recoveries of prior-year distributions   | 2             |  |                                    |
| 3   | Other gross income (see instructions)  | 3             |  |                                    |
| 4   | Add lines 1 through 3.   | 4             |  |                                    |
| 5   | Depreciation and depletion   | 5             |  |                                    |
| 6   | Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | 6             |  |                                    |
| 7   | Other expenses (see instructions)  | 7             |  |                                    |
| 8   | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)   | 8             |  |                                    |
| Sec | tion B — Minimum Asset Amount  |               | (A) Prior Year                                     | (B) Current Year<br>(optional)     |
| 1   | Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):  |               |  |                                    |
| - 7 | Average monthly value of securities  | 1a            |  |                                    |
|     | Average monthly cash balances  | 1b            |  |                                    |
|     | Fair market value of other non-exempt-use assets   | 1c            |  |                                    |
|     | d Total (add lines 1a, 1b, and 1c)   | 1d            |  |                                    |
|     | e Discount claimed for blockage or other factors (explain in detail in Part VI):   |               |  |                                    |
| 2   | Acquisition indebtedness applicable to non-exempt-use assets   | 2             |  |                                    |
| 3   | Subtract line 2 from line 1d.  | 3             |  |                                    |
| 4   | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).  | 4             |  |                                    |
| 5   | Net value of non-exempt-use assets (subtract line 4 from line 3)   | 5             |  |                                    |
| 6   | Multiply line 5 by .035.   | 6             |  |                                    |
| 7   | Recoveries of prior-year distributions   | 7             |  |                                    |
| 8   | Minimum Asset Amount (add line 7 to line 6)  | 8             |  |                                    |
| Sec | tion C — Distributable Amount  |               |  | Current Year                       |
| 1   | Adjusted net income for prior year (from Section A, line 8, Column A)  | 1             |  |                                    |
| 2   | Enter 85% of line 1.   | 2             |  |                                    |
| 3   | Minimum asset amount for prior year (from Section B, line 8, Column A)   | 3             |  |                                    |
| 4   | Enter greater of line 2 or line 3.   | 4             |  |                                    |
| 5   | Income tax imposed in prior year   | 5             |  |                                    |
| 6   | <b>Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).  | 6             |  |                                    |
| 7   | Check here if the current year is the organization's first as a non-functionally inte (see instructions).  | grated        | Type III supporting or                             | ganization                         |

Schedule A (Form 990 or 990-EZ) 2019

9 Distributable amount for 2019 from Section C, line 6

10 Line 8 amount divided by line 9 amount

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|-----|--|----------------|-----|
| Pa  | art V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (contact)  | inued)         |     |
| Se  | ction D - Distributions  | Current Year   |     |
| 1   | Amounts paid to supported organizations to accomplish exempt purposes  |                |     |
| 2   | Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity                |                |     |
| 3   | Administrative expenses paid to accomplish exempt purposes of supported organizations  |                |     |
| 4   | Amounts paid to acquire exempt-use assets  |                |     |
| 5   | Qualified set-aside amounts (prior IRS approval required)  |                |     |
| 6   | Other distributions (describe in <b>Part VI</b> ). See instructions.   |                |     |
| 7   | Total annual distributions. Add lines 1 through 6.   |                |     |
| 8   | B Distributions to attentive supported organizations to which the organization is responsive (provide details in <b>Part VI</b> ). See instructions. |                |     |

| Section E – Distribution Allocations (see instructions)   | (i)<br>Excess<br>Distributions | (ii)<br>Underdistributions<br>Pre-2019 | (iii)<br>Distributable<br>Amount for 2019 |
|---|--------------------------------|--|---|
| 1 Distributable amount for 2019 from Section C, line 6  |                                |  |   |
| 2 Underdistributions, if any, for years prior to 2019 (reasonable cause required — explain in Part VI). See instructions.   |                                |  |   |
| 3 Excess distributions carryover, if any, to 2019   |                                |  |   |
| <b>a</b> From 2014  |                                |  |   |
| <b>b</b> From 2015  |                                |  |   |
| <b>c</b> From 2016  |                                |  |   |
| <b>d</b> From 2017  |                                |  |   |
| <b>e</b> From 2018  |                                |  |   |
| f Total of lines 3a through e   |                                |  |   |
| <b>g</b> Applied to underdistributions of prior years   |                                |  |   |
| h Applied to 2019 distributable amount  |                                |  |   |
| i Carryover from 2014 not applied (see instructions)  |                                |  |   |
| j Remainder. Subtract lines 3g, 3h, and 3i from 3f.   |                                |  |   |
| 4 Distributions for 2019 from Section D, line 7: \$   |                                |  |   |
| a Applied to underdistributions of prior years  |                                |  |   |
| <b>b</b> Applied to 2019 distributable amount   |                                |  |   |
| c Remainder. Subtract lines 4a and 4b from 4.   |                                |  |   |
| 5 Remaining underdistributions for years prior to 2019, if any.<br>Subtract lines 3g and 4a from line 2. For result greater than<br>zero, explain in Part VI. See instructions. |                                |  |   |
| 6 Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.                              |                                |  |   |
| 7 Excess distributions carryover to 2020. Add lines 3j and 4c.  |                                |  |   |
| 8 Breakdown of line 7:  |                                |  |   |
| a Excess from 2015  |                                |  |   |
| <b>b</b> Excess from 2016   |                                |  |   |
| c Excess from 2017  |                                |  |   |
| <b>d</b> Excess from 2018   |                                |  |   |
| e Excess from 2019  |                                |  |   |

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Schedule A (Form 990 or 990-EZ) 2019

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

# SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Supplemental Financial Statements

Complete if the organization answered 'Yes' on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection
Employer identification number

FRESNO COUNTY ECONOMIC

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

|      | OPPORTUNITIES COMMISSION   |   |  | 94-1606519  |
|------|--|---|--|---|
| Pai  | t   Organizations Maintaining Dono   | or Advised Funds or Other   | Similar Funds or Ac                                    | counts.   |
| •    | Complete if the organization ans   | wered 'Yes' on Form 990, P  | art IV, line 6.  |   |
|      |  | (a) Donor advised fund  | ds <b>(b)</b>  | Funds and other accounts  |
| 1    | Total number at end of year  |   |  |   |
| 2    | Aggregate value of contributions to (during year)  |   |  |   |
| 3    | Aggregate value of grants from (during year)   |   |  |   |
| 4    | Aggregate value at end of year   |   |  |   |
| 5    | Did the organization inform all donors and do are the organization's property, subject to the  | nor advisors in writing that the asserganization's exclusive legal cor          | sets held in donor advise                              | d funds   |
| 6    | Did the organization inform all grantees, dono for charitable purposes and not for the benefi impermissible private benefit?                             | it of the donor or donor advisor, or  | for any other purpose co                               | onferring   |
| Pai  |  |   |  |   |
| . u. | Complete if the organization ans   | wered 'Yes' on Form 990, F  | Part IV, line 7.                                       |   |
| 1    | Purpose(s) of conservation easements held b  |   |  |   |
|      | Preservation of land for public use (for exam  | iple, recreation or education)  | Preservation of a his                                  | torically important land area                                   |
|      | Protection of natural habitat  |   | Preservation of a cer                                  | tified historic structure                                       |
|      | Preservation of open space   |   |  |   |
| 2    | Complete lines 2a through 2d if the organization last day of the tax year.   | held a qualified conservation contribu  | ution in the form of a conse                           |   |
|      |  |   |  | Held at the End of the Tax Year                                 |
|      | a Total number of conservation easements   |   |  |   |
|      | Total acreage restricted by conservation ease  |   |  |   |
| (    | Number of conservation easements on a certi  | ified historic structure included in  | (a) 2 c  |   |
| (    | Number of conservation easements included structure listed in the National Register  |   | 2d   |   |
| 3    | Number of conservation easements modified, traitax year ►  | nsferred, released, extinguished, or t  | erminated by the organizat                             | tion during the   |
| 4    | Number of states where property subject to conse   | ervation easement is located ►  |  |   |
| 5    | Does the organization have a written policy re   |   |  |   |
| 6    | and enforcement of the conservation easeme Staff and volunteer hours devoted to monitoring,  |   |  |   |
| 7    | Amount of expenses incurred in monitoring, inspi   | ecting, handling of violations, and en  | forcing conservation easer                             | ments during the year   |
| 8    | Does each conservation easement reported o and section 170(h)(4)(B)(ii)?   | n line 2(d) above satisfy the requi   | rements of section 170(h                               | )(4)(B)(i)<br>Yes No  |
| 9    | In Part XIII, describe how the organization repinclude, if applicable, the text of the footnote conservation easements.                                  | ports conservation easements in it  | s revenue and expense                                  | statement and balance sheet, and                                |
| Pai  | Organizations Maintaining Collection Complete if the organization ans  | ections of Art, Historical Tre<br>wered 'Yes' on Form 990, F                    | easures, or Other Si<br>Part IV, line 8.               | milar Assets.   |
| 1 :  | If the organization elected, as permitted unde<br>historical treasures, or other similar assets he<br>Part XIII the text of the footnote to its financia | eld for public exhibition, education,   | , or research in furtheran                             | nd balance sheet works of art, ce of public service, provide in |
| ļ    | If the organization elected, as permitted unde<br>historical treasures, or other similar assets held f<br>following amounts relating to these items:     | er FASB ASC 958, to report in its r<br>for public exhibition, education, or res | evenue statement and be<br>search in furtherance of pu | alance sheet works of art,<br>blic service, provide the         |
|      | (i) Revenue included on Form 990, Part VIII,   | , line 1  |  | ▶\$   |
|      | (ii) Assets included in Form 990, Part X   |   |  | ▶\$   |
| 2    | If the organization received or held works of art, amounts required to be reported under FASB  | ASC 958 relating to these items:  |  |   |
|      | a Revenue included on Form 990, Part VIII, line  |   |  |   |
| I    | Assets included in Form 990, Part X  |   |  | ▶\$   |

Schedule D (Form 990) 2019

TEEA3301L 8/22/19

| Part III Organizations Maintaining Co   | ollections of Art, Histo             | rical Treasures, or             | Other Similar Ass            | <b>ets</b> (continu | ied)         |
|---|--------------------------------------|---------------------------------|------------------------------|---------------------|--------------|
| 3 Using the organization's acquisition, accessic items (check all that apply):            | n, and other records, check ar       | ny of the following that ma     | ake significant use of its   | collection          |              |
| <b>a</b> Public exhibition  | <b>d</b> Loan o                      | or exchange program             |                              |                     |              |
| <b>b</b> Scholarly research   | e Other                              |                                 |                              |                     |              |
| c Preservation for future generations   | <del>_</del>                         |                                 |                              |                     |              |
| 4 Provide a description of the organization's co<br>Part XIII.                            | ,                                    | ŭ                               |                              |                     |              |
| 5 During the year, did the organization solic to be sold to raise funds rather than to be |                                      |                                 |                              | Yes                 | No           |
| Part IV   Escrow and Custodial Arrang line 9, or reported an amount                       |                                      |                                 | swered 'Yes' on Fo           | rm 990, Par         | t IV,        |
| 1 a Is the organization an agent, trustee, cust on Form 990, Part X?                      | odian or other intermediary          | for contributions or othe       | er assets not included       | Yes                 | No           |
| <b>b</b> If 'Yes,' explain the arrangement in Part X                                      |                                      |                                 |                              |                     |              |
| •   | ·                                    |                                 |                              | Amount              |              |
| <b>c</b> Beginning balance  |                                      |                                 | 1с                           |                     |              |
| <b>d</b> Additions during the year  |                                      |                                 | 1 d                          |                     |              |
| e Distributions during the year   |                                      |                                 |                              |                     |              |
| f Ending balance  |                                      |                                 |                              |                     |              |
| 2a Did the organization include an amount or  |                                      |                                 |                              |                     | No           |
| <b>b</b> If 'Yes,' explain the arrangement in Part X                                      | III. Check here if the explan        | nation has been provide         | d on Part XIII               |                     |              |
| D-17/ 5 1 0 11  | 2011                                 | 10/ 1 5                         | 000 D 11// 1:                | 10                  |              |
| Part V Endowment Funds. Complete  |                                      |                                 |                              |                     |              |
| 1 a Beginning of year balance   | rrent year (b) Prior year            | (c) Two years back              | (d) Three years back         | (e) Four years      | s dack       |
| <b>b</b> Contributions  |                                      |                                 |                              | +                   |              |
|   |                                      |                                 |                              | +                   |              |
| c Net investment earnings, gains, and losses  |                                      |                                 |                              |                     |              |
| d Grants or scholarships  |                                      |                                 |                              | +                   |              |
| e Other expenditures for facilities and programs  |                                      |                                 |                              |                     |              |
| f Administrative expenses   |                                      |                                 |                              | 1                   |              |
| <b>q</b> End of year balance  |                                      |                                 |                              |                     |              |
| 2 Provide the estimated percentage of the c   | urrent year end balance (lin         | e 1g, column (a)) held a        | as:                          | -U                  |              |
| a Board designated or quasi-endowment ►   | %                                    |                                 |                              |                     |              |
| <b>b</b> Permanent endowment ►  | <u> </u>                             |                                 |                              |                     |              |
| c Term endowment ► %  | _                                    |                                 |                              |                     |              |
| The percentages on lines 2a, 2b, and 2c show  | ıld equal 100%.                      |                                 |                              |                     |              |
| 3 a Are there endowment funds not in the posses   | sion of the organization that a      | re held and administered        | for the                      |                     |              |
| organization by:  | -                                    |                                 |                              | Yes                 | No           |
| (i) Unrelated organizations   |                                      |                                 |                              | 3a(i)               |              |
| (ii) Related organizations  |                                      |                                 |                              |                     |              |
| <b>b</b> If 'Yes' on line 3a(ii), are the related organ                                   | •                                    |                                 |                              | . 3b                | <u></u>      |
| 4 Describe in Part XIII the intended uses of  |                                      | ent tunas.                      |                              |                     |              |
| Part VI Land, Buildings, and Equipm Complete if the organization a                        |                                      | n 990, Part IV, line            | 11a. See Form 99             | 0, Part X, Iii      | ne 10.       |
| Description of property   | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book va         | alue         |
| <b>1 a</b> Land   |                                      | 856,323.                        |                              | 856                 | ,323.        |
| <b>b</b> Buildings  |                                      | 32,197,876.                     | 19,709,969.                  | 12,487              | ,907.        |
| c Leasehold improvements  |                                      |                                 |                              |                     |              |
| <b>d</b> Equipment  |                                      | 13,721,641.                     | 12,035,102.                  | 1,686               | <u>,539.</u> |
| <b>e</b> Other  |                                      |                                 |                              |                     |              |
| Total. Add lines 1a through 1e. (Column (d) mu.   | st equal Form 990, Part X, o         | column (B), line 10c.)          |                              | 15,030              |              |
| BAA   |                                      |                                 | Sched                        | ule D (Form 990     | J) 2019      |

BAA

| Part VII                             |                                       | - Other Securities.                |                           | N/A  |                         |
|--------------------------------------|---------------------------------------|------------------------------------|---------------------------|--|-------------------------|
|                                      |                                       |                                    |                           | ), Part IV, line 11b. See Form                   |                         |
| (a) Desc                             | ription of security or cate           | egory (including name of security) | <b>(b)</b> Book value     | (c) Method of valuation: Cost or er              | nd-of-year market value |
| (1) Financ                           | ial derivatives                       |                                    |                           |  |                         |
|                                      | held equity interes                   | ts                                 |                           |  |                         |
| (3) Other                            |                                       |                                    |                           |  |                         |
| (A)                                  |                                       |                                    |                           |  |                         |
| (B)                                  |                                       |                                    |                           |  |                         |
| (C)                                  |                                       |                                    |                           |  |                         |
| (D)<br>(E)                           |                                       |                                    |                           |  |                         |
| ( <u>E)</u>                          |                                       |                                    |                           |  |                         |
| (F)                                  |                                       |                                    |                           |  |                         |
| (G)                                  |                                       |                                    |                           |  |                         |
| (H)                                  |                                       |                                    |                           |  |                         |
| (l)                                  |                                       |                                    |                           |  |                         |
|                                      |                                       | 90, Part X, column (B) line 12.) • |                           | 27 / 2   |                         |
| Part VIII                            | Investments -<br>  Complete if the    | - <b>Program Related.</b>          | 'Yes' on Form 990         | N/A<br>), Part IV, line 11c. See Form            | 990 Part X line 13      |
|                                      | (a) Description of                    |                                    | (b) Book value            | (c) Method of valuation: Cost or e               |                         |
| (1)                                  |                                       |                                    | · · ·                     | •  |                         |
| (2)                                  |                                       |                                    |                           |  |                         |
| (3)                                  |                                       |                                    |                           |  |                         |
| (4)                                  |                                       |                                    |                           |  |                         |
| (5)                                  |                                       |                                    |                           |  |                         |
| (6)                                  |                                       |                                    |                           |  |                         |
| (7)                                  |                                       |                                    |                           |  |                         |
| (8)                                  |                                       |                                    |                           |  |                         |
| (9)                                  |                                       |                                    |                           |  |                         |
| (10)                                 |                                       |                                    |                           |  |                         |
| Total. (Colun                        |                                       | 90, Part X, column (B) line 13.) 🕨 |                           |  |                         |
| Part IX                              | Other Assets.                         | o organization analyses            | N/A                       | ), Part IV, line 11d. See Form                   | 000 Dort V line 1E      |
|                                      | Complete ii tiik                      |                                    | scription                 | o, Part IV, line TTu. See Form                   | ( <b>b)</b> Book value  |
| (1)                                  |                                       | (a) DC                             | зсприоп                   |  | (b) Book value          |
| (2)                                  |                                       |                                    |                           |  |                         |
| (3)                                  |                                       |                                    |                           |  |                         |
| (4)                                  |                                       |                                    |                           |  |                         |
| (5)                                  |                                       |                                    |                           |  |                         |
| (6)                                  |                                       |                                    |                           |  |                         |
| (7)                                  |                                       |                                    |                           |  |                         |
| (8)<br>(9)                           |                                       |                                    |                           |  |                         |
| (10)                                 |                                       |                                    |                           |  |                         |
|                                      | lumn (h) must ogus                    | ol Form 990 Part Y column (        | D) lino 15 )              |  | <b>&gt;</b>             |
| Part X                               | Other Liabilitie                      |                                    | 5) IIIIe 13.)             |  |                         |
| rartx                                | Complete if the ord                   | aanization answered 'Yes' on F     | orm 990. Part IV. line 11 | le or 11f. See Form 990, Part X, line            | 25.                     |
| 1.                                   | , , , , , , , , , , , , , , , , , , , |                                    | iption of liability       | ,          | (b) Book value          |
| (1) Fede                             | ral income taxes                      |                                    |                           |  |                         |
|                                      | LTH INSURANC                          |                                    |                           |  | 2,776,891.              |
|                                      | ER LIABILITE                          | S                                  |                           |  | 1,417,160.              |
| (4)                                  |                                       |                                    |                           |  |                         |
| (5)                                  |                                       |                                    |                           |  |                         |
| (6)                                  |                                       |                                    |                           |  |                         |
| (7) (8)                              |                                       |                                    |                           |  |                         |
|                                      |                                       |                                    |                           |  |                         |
|                                      |                                       |                                    |                           |  |                         |
| (9)                                  |                                       |                                    |                           |  |                         |
| (9)<br>(10)                          |                                       |                                    |                           |  |                         |
| (9)<br>(10)<br>(11)                  | nn (b) must eaual Form 9              | 190, Part X, column (B) line 25.). |                           |  | <b>4</b> ,194.051.      |
| (9)<br>(10)<br>(11)<br>Total. (Colum |                                       | 190, Part X, column (B) line 25.)  |                           | nancial statements that reports the organization | ► 4,194,051.            |

TEEA3303L 8/22/19

Schedule D (Form 990) 2019

| Schedule D (Form 990) 2019 FRESNO COUNTY ECONOMIC                                  | 94-1606519      | Page 4 |
|--|-----------------|--------|
| Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue pe | r Return. N/A   |        |
| Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.        |                 |        |
| 1 Total revenue, gains, and other support per audited financial statements         | 1               |        |
| 2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:              |                 |        |
| a Net unrealized gains (losses) on investments                                     |                 |        |
| b Donated services and use of facilities   |                 |        |
| c Recoveries of prior year grants  |                 |        |
| d Other (Describe in Part XIII.)   |                 |        |
| e Add lines 2a through 2d.   | 2 e             |        |
| 3 Subtract line 2e from line 1.  | 3               |        |
| 4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:             |                 |        |
| a Investment expenses not included on Form 990, Part VIII, line 7b                 |                 |        |
| b Other (Describe in Part XIII.)   |                 |        |
| c Add lines 4a and 4b  | 4c              |        |
| 5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.). | 5               |        |
| Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses | per Return. N/A |        |
| Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.        |                 |        |
| 1 Total expenses and losses per audited financial statements                       | 1               |        |
| 2 Amounts included on line 1 but not on Form 990, Part IX, line 25:                |                 |        |
| a Donated services and use of facilities   |                 |        |
| b Prior year adjustments   |                 |        |
| c Other losses. 2c   |                 |        |
| d Other (Describe in Part XIII.)   |                 |        |
| e Add lines 2a through 2d.   | 2e              |        |
| 3 Subtract line 2e from line 1   | 3               |        |
| 4 Amounts included on Form 990, Part IX, line 25, but not on line 1:               |                 |        |
| a Investment expenses not included on Form 990, Part VIII, line 7b                 |                 |        |

Part XIII | Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

### **PART X - FASB ASC 740 FOOTNOTE**

5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.).....

THE AGENCY HAS QUALIFIED AS A NON-PROFIT ORGANIZATION AND HAS BEEN GRANTED

TAX-EXEMPT STATUS PURSUANT TO INTERNAL REVENUE CODE SECTION 501(C)(3) AND CALIFORNIA

REVENUE AND TAXATION CODE SECTION 23701(D) AND IS EXEMPT FROM FEDERAL AND STATE OF

CALIFORNIA INCOME TAXES.

THE AGENCY IS ALSO SUBJECT TO FEDERAL AND STATE INCOME TAX ON ANY UNRELATED BUSINESS TAXABLE INCOME.

BAA Schedule D (Form 990) 2019

4 c

Part XIII | Supplemental Information (continued)

### PART X - FASB ASC 740 FOOTNOTE (CONTINUED)

GENERALLY ACCEPTED ACCOUNTING PRINCIPLES PROVIDES ACCOUNTING AND DISCLOSURES

GUIDANCE ABOUT POSITIONS TAKEN BY AN ENTITY IN ITS TAX RETURNS THAT MIGHT BE

UNCERTAIN. MANAGEMENT HAS CONSIDERED ITS TAX POSITIONS AND BELIEVES THAT ALL OF THE

POSITIONS TAKEN IN ITS FEDERAL AND STATE EXEMPT ORGANIZATION TAX RETURNS ARE MORE

LIKELY THAN NOT TO BE SUSTAINED UPON EXAMINATION. THE AGENCY'S RETURNS ARE SUBJECT

TO EXAMINATION BY FEDERAL AND STATE TAXING AUTHORITIES, GENERALLY FOR THREE YEARS

AND FOUR YEARS, RESPECTIVELY, AFTER THEY ARE FILED.

### SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

# Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered 'Yes' on Form 990, Part IV, line 21 or 22. ► Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public Inspection

| Name         | of the organization FRESNO COUNTY OPPORTUNITIES                               |                       |                                 |                          |                                   |   | Employer identification 94–160651            |                                    |
|--------------|---|-----------------------|---------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| Par          | t I General Information on G  |                       | tance                           |                          |                                   |   | •  |                                    |
|              | Does the organization maintain records the selection criteria used to award t | he grants or assistar | nce?                            |                          | eligibility for the grants        |   |  | X Yes No                           |
|              | Describe in Part IV the organization's pr                                     |                       |                                 |                          |                                   | SEE PA  |  |                                    |
| Par          | t II Grants and Other Assista   |                       |                                 |                          |                                   |   |  |                                    |
|              | Form 990, Part IV, line 21  | , for any recipier    | nt that received i              | more than \$5,000. F     | Part II can be dupli              | cated if additional   | space is needed                              | d.                                 |
|              | 1 (a) Name and address of organization or government                          | <b>(b)</b> EIN        | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation<br>(book, FMV, appraisal,<br>other) | <b>(g)</b> Description of noncash assistance | (h) Purpose of grant or assistance |
| (1)          |   |                       |                                 |                          |                                   |   |  |                                    |
|              |   |                       |                                 |                          |                                   |   |  |                                    |
|              |   |                       |                                 |                          |                                   |   |  |                                    |
| (2)          |   |                       |                                 |                          |                                   |   |  |                                    |
|              |   |                       |                                 |                          |                                   |   |  |                                    |
| (3)          |   |                       |                                 |                          |                                   |   |  |                                    |
| <u>(3)</u> _ |   |                       |                                 |                          |                                   |   |  |                                    |
|              |   |                       |                                 |                          |                                   |   |  |                                    |
| (4)          |   |                       |                                 |                          |                                   |   |  |                                    |
|              |   |                       |                                 |                          |                                   |   |  |                                    |
|              |   |                       |                                 |                          |                                   |   |  |                                    |
| (5)          |   |                       |                                 |                          |                                   |   |  |                                    |
|              |   |                       |                                 |                          |                                   |   |  |                                    |
| (6)          |   |                       |                                 |                          |                                   |   |  |                                    |
| <u>(0)</u> _ |   |                       |                                 |                          |                                   |   |  |                                    |
|              |   |                       |                                 |                          |                                   |   |  |                                    |
| (7)          |   |                       |                                 |                          |                                   |   |  |                                    |
|              |   |                       |                                 |                          |                                   |   |  |                                    |
|              |   |                       |                                 |                          |                                   |   |  |                                    |
| (8)          |   |                       |                                 |                          |                                   |   |  |                                    |
|              |   |                       |                                 |                          |                                   |   |  |                                    |
|              | Enter total number of section 501(c)(   | (3) and government    | rganizations listed             | in the line 1 table      |                                   |   | •  | <u> </u>                           |
|              | Enter total number of other organization                                      |                       | -                               |                          |                                   |   | <b>&gt;</b>                                  | 0                                  |
|              | For Paperwork Reduction Act Notice  |                       |                                 |                          | TEEA3901L                         | 07/10/19  | Schedule                                     | e I (Form 990) (2019)              |

| Part III | Grants and Other Assistance to Domestic Individuals. Complete if the organization answered 'Yes' on Form 990, Part IV, line 22. Page 11. | art III |
|----------|--|---------|
|          | can be duplicated if additional space is needed.   |         |

| (a) Type of grant or assistance | <b>(b)</b> Number of recipients | (c) Amount of cash grant | (d) Amount of noncash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
|---------------------------------|---------------------------------|--------------------------|----------------------------------|---|---------------------------------------|
| 1 WIC VOUCHERS                  | 27,721                          | 19,902,012.              |                                  |   |                                       |
| 2 UTILITY VOUCHERS              | 26,612                          | 5,543,849.               |                                  |   |                                       |
| 3                               |                                 |                          |                                  |   |                                       |
| 4                               |                                 |                          |                                  |   |                                       |
| 5                               |                                 |                          |                                  |   |                                       |
| 6                               |                                 |                          |                                  |   |                                       |
| 7                               |                                 |                          |                                  |   |                                       |

Part IV | Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

### PART I, LINE 2 - PROCEDURES FOR MONITORING USE OF GRANTS FUNDS IN U.S.

PART III. UTILITY VOUCHERS FOR INDIVIDUALS WHO QUALIFY UNDER THE TERMS OF THE GRANT.

WIC FOOD VOUCHERS FOR INDIVIDUALS WHO QUALIFY UNDER THE TERMS OF THE GRANT.

QUALIFICATION DOCUMENTS FOR INDIVIDUAL RECIPIENTS ARE MAINTAINED IN ACCORDANCE WITH THE GRANT REQUIREMENTS.

BAA Schedule I (Form 990) (2019)

### SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered 'Yes' on Form 990, Part IV, line 23.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

**2019** 

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

FRESNO COUNTY ECONOMIC OPPORTUNITIES COMMISSION

Employer identification number 94-1606519

Part I **Questions Regarding Compensation** Yes No 1 a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax indemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (such as maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If 'No,' complete Part III to explain.... 1 b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, 2 trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?...... Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/ Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. Compensation committee Written employment contract Independent compensation consultant Compensation survey or study Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: **4** a Χ 4 b Χ c Participate in, or receive payment from, an equity-based compensation arrangement?..... 4 c Χ If 'Yes' to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: a The organization?..... 5 a Χ 5 h Χ If 'Yes' on line 5a or 5b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: 6 a a The organization?..... Χ **b** Any related organization? 6 b Χ If 'Yes' on line 6a or 6b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If 'Yes,' describe in Part III. 7 Χ Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If 'Yes,' describe in Part III..... Χ If 'Yes' on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations

section 53.4958-6(c)?

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2019

## Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| -                         |             | (B) Breakdown o          | of W-2 and/or 1099-MI               | SC compensation                     | (0) 5 1: 1                                     | <b>(5)</b> N            | (E) T     (                    | <b>(F)</b> 0  |
|---------------------------|-------------|--------------------------|-------------------------------------|-------------------------------------|--|-------------------------|--------------------------------|---|
| (A) Name and Title        |             | (i) Base<br>compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | (C) Retirement and other deferred compensation | (D) Nontaxable benefits | (E) Total of columns(B)(i)-(D) | (F) Compensation<br>in column (B)<br>reported as<br>deferred on prior<br>Form 990 |
| BRIAN ANGUS               | (i)         | 194,762.                 | 0.                                  | 0.                                  | 19,585.  | 0.                      | 214,347.                       | 0.  |
|                           | (ii)        | 0.                       | 0.                                  | 0.                                  | 0.   | 0.                      | 0.                             | 0.  |
| NAOMI MIZUMOTO            | (i)         | 178,261.                 | 0.                                  | 0.                                  | 20,580.  | 368.                    | 199,209.                       | 0.  |
| 2 CHIEF PROGRAMS OFFICER  | (ii)        | 0.                       | 0.                                  | 0.                                  | $\frac{1}{0}$ .                                | 0.                      | 0.                             | 0.  |
| SALAM NALIA               | (i)         | 151,899.                 | 0.                                  | 0.                                  | 7,807.   | 13,620.                 | 173,326.                       | 0.  |
| 3 CHIEF FINANCIAL OFFICER | (ii)        | 0.                       | 0.                                  | 0.                                  | $\frac{1}{0}$ .                                | 0.                      | 0.                             | 0.  |
|                           | (i)         |                          |                                     |                                     |  |                         |                                |   |
|                           | (ii)        |                          |                                     |                                     |  |                         |                                |   |
|                           | (i)         |                          |                                     |                                     | L  |                         | L                              |   |
|                           | (ii)        |                          |                                     |                                     |  |                         |                                |   |
|                           | (i)         |                          |                                     |                                     |  |                         |                                |   |
|                           | (ii)        |                          |                                     |                                     |  |                         |                                |   |
|                           | (i)         |                          |                                     |                                     |  |                         |                                |   |
|                           | (ii)        |                          |                                     |                                     |  |                         |                                |   |
|                           | (i) _       |                          |                                     |                                     | <b> </b>                                       |                         |                                |   |
|                           | (ii)        |                          |                                     |                                     |  |                         |                                |   |
|                           | (i)         |                          |                                     |                                     | <b> </b>                                       |                         | <u> </u>                       |   |
|                           | (ii)        |                          |                                     |                                     |  |                         |                                |   |
|                           | (i) _       |                          |                                     |                                     |  |                         |                                |   |
|                           | (ii)        |                          |                                     |                                     |  |                         |                                |   |
|                           | (i) _       |                          |                                     |                                     | <b> </b>                                       |                         | <b> </b>                       |   |
|                           | (ii)        |                          |                                     |                                     |  |                         |                                | _   |
|                           | (i) _       |                          | <b> </b>                            |                                     | <b> </b>                                       |                         |                                |   |
|                           | (ii)        |                          |                                     |                                     |  |                         |                                |   |
|                           | (i) _       |                          | <b> </b>                            |                                     | <b> </b>                                       |                         | <b> </b>                       |   |
|                           | (ii)        |                          |                                     |                                     |  |                         |                                |   |
|                           | (i) _       |                          |                                     |                                     | <b></b>  |                         | <b></b>                        |   |
|                           | (ii)        |                          |                                     |                                     |  |                         |                                |   |
|                           | (i)<br>(ii) |                          | <del> </del>                        |                                     | <del> </del>                                   |                         | <del> </del>                   |   |
|                           | (ii)<br>(i) |                          |                                     |                                     |  |                         |                                |   |
|                           | (i)<br>(ii) |                          | <del> </del>                        |                                     | <del> </del>                                   |                         | <del> </del>                   |   |
| BAA                       | (")         |                          | TEEA4102L 8/2/1                     | 9                                   | <u> </u>                                       |                         | Schodula                       | J (Form 990) 2019   |
| DAA                       |             |                          | 1LLM+102L 0/2/1                     | ,                                   |  |                         | Scriedule                      | J (FUIII 33U) 2013  |

### Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

BAA Schedule J (Form 990) 2019

### SCHEDULE O (Form 990 or 990-EZ)

### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ. ► Go to www.irs.gov/Form990 for the latest information.

2019

Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Name of the organization FRESNO COUNTY ECONOMIC OPPORTUNITIES COMMISSION Employer identification number

94-1606519

#### FORM 990, PART III, LINE 1 - ORGANIZATION MISSION

A COMMUNITY ACTION AGENCY WHOSE MISSION IS TO HUMANELY FOCUS ALL AVAILABLE RESOURCES TO EMPOWER LOW-INCOME FAMILIES AND INDIVIDUALS WORKING TOWARDS THE SKILLS, KNOWLEDGE, AND MOTIVATION FOR SELF-SUFFICIENCY. HUMAN SERVICES AND ECONOMIC DEVELOPMENT PROVIDED INCLUDE: EDUCATION; EMPLOYMENT AND TRAINING SERVICES; PREVENTIVE HEALTH CARE AND PRENATAL NUTRITION EDUCATION; SENIOR CONGREGATE AND HOME-DELIVERED MEAL SERVICES; FOOD DISTRIBUTIONS AND FARMER'S MARKETS; ENERGY CONSERVATION EDUCATION AND ENERGY CRISIS INTERVENTION; AND TRANSPORTATION SERVICES. FRESNO EOC IS GOVERNED BY A TWENTY-FOUR(24) MEMBER TRIPARTITE BOARD OF COMMISSIONERS.

#### FORM 990, PART III, LINE 4D - OTHER PROGRAM SERVICES DESCRIPTION

TRANSIT - PROVIDE TRANSPORTATION SERVICES THROUGHOUT FRESNO AND MADERA COUNTIES INCLUDING ACCESSIBLE BUS TRANSPORTATION FOR THE ELDERLY AND DISABLED, SCHOOL BUS TRANSPORTATION, AND FIELD TRIP SERVICES FOR AGENCIES AND NON-PROFIT GROUPS. PROGRAMS SERVES 1,961 INDIVIDUALS.

OTHER SERVICES - PROVIDE RECYCLING SERVICES TO THE COMMUNITY. PROMOTE SAFE AND HEALTHY COMMUNITIES BY STRENGTHENING FAMILIES AND ENCOURAGING LEADERSHIP AS WELL AS ASSISTING YOUTH TO BUILD RESILIENCY, PROMOTING HEALTHY CHOICES IN EDUCATION, SOCIAL SITUATIONS, FAMILY AND EMPLOYMENT. PROVIDES SUPPORTIVE SERVICES TO ENHANCE THE HEALTH AND WELL BEING OF INDIVIDUALS OF ALL AGES IN THE LGBTQ+ COMMUNITY. PROVIDES AWARENESS, TRAINING, TECHNICAL ASSISTANCE, ADVOCACY AND DIRECT SERVICES ABOUT HUMAN TRAFFICKING AND TRAFFICKING-RELATED ISSUES. PROGRAMS SERVES 210 INDIVIDUALS.

EMPLOYMENT AND TRAINING PROGRAM - PROVIDES EMPLOYMENT TO YOUNG ADULTS WHILE WORKING

Employer identification number 94-1606519

### FORM 990, PART III, LINE 4D - OTHER PROGRAM SERVICES DESCRIPTION

ADULTS. PROVIDE ACCESS TO JOB SEARCH SKILLS WORKSHOPS, ACCESS TO

RESOURCES/REFERRALS, AND SKILLS TRAINING TO JOB SEEKERS, INCLUDING THE YOUTH

OFFENDER POPULATION. PROVIDE INTENSE TRAINING TO CLIENTS WHICH WILL ALLOW THEM TO

BE HIRED AS AN APPRENTICE IN THE CONSTRUCTION TRADE. TRAINING AND PLACEMENT OF

VOLUNTEERS 55+ YEARS OF AGE WHO NURTURE AT-RISK INFANT, CHILDREN, AND TEENAGERS.

PROGRAMS SERVES 3,061 INDIVIDUALS.

HEALTH SERVICES - ASSIST INDIVIDUALS AND COMMUNITIES IN BUILDING TOBACCO-FREE,
HEALTHY LIFESTYLES. PROVIDE EDUCATION AND CASE MANAGEMENT SERVICES TO TEENS FOR
PREGNANCY PREVENTION AND TEEN PARENTING WORKSHOPS. OFFER COMPREHENSIVE FAMILY
PLANNING AND REPRODUCTIVE HEALTH SERVICES TO WOMEN, MEN, AND TEENS. PROVIDE PRENATAL
SUPPORT SERVICES TO EXPECTING PARENTS. ADDITIONALLY, EDUCATION IS PROVIDED TO YOUTH
AND FAMILIES ABOUT PROPER DENTAL HYGIENE AND THE IMPORTANCE OF SEEING A DENTAL
PROVIDER REGULARLY. PROGRAMS SERVED 22,817 INDIVIDUALS.

HOUSING AND YOUTH SERVICES - PROVIDES EMERGENCY AND PERMANENT HOUSING SERVICES TO YOUTH, YOUND ADULTS, INDIVIDUALS, AND FAMILIES WHO ARE EXPERIENCING HOMELESSNESS. PROGRAM SERVES 669 INDIVIDUALS.

#### FORM 990, PART VI, LINE 11B - FORM 990 REVIEW PROCESS

FORM 990 IS REVIEWED AND APPROVED BY THE CHIEF EXECUTIVE OFFICER, CHIEF FINANCIAL OFFICER, FINANCE COMMITTEE AND BOARD OF COMMISSIONERS.

FORM 990, PART VI, LINE 12C - EXPLANATION OF MONITORING AND ENFORCEMENT OF CONFLICTS

BOARD COMMISSIONERS WILL EXCUSE HIM/HERSELF, OR WILL BE ASKED TO EXCUSE HIM/HERSELF

FROM ACTIONS INVOLVING CONFLICTS OF INTEREST. ANNUAL TRAINING IS PROVIDED ON THE

MATTER. TRAINING IS ALSO PROVIDED TO STAFF TO ASSIST IN IDENTIFYING CONFLICT OF

Schedule O (Form 990 or 990-EZ) (2019)

BOARD OF COMMISSIONERS.

DOCUMENTS ARE AVAILABLE UPON REQUEST.

Employer identification number 94-1606519

### FORM 990, PART VI, LINE 12C - EXPLANATION OF MONITORING AND ENFORCEMENT OF CONFLICTS (CONTINUED)

INTEREST SITUATIONS. ENFORCEMENT AND TRAINING ARE LINKED TO AREAS OF EXPOSURE BY PROGRAM AND ARE HANDLED ON A CASE BY CASE BASIS.

FORM 990, PART VI, LINE 15B - COMPENSATION REVIEW & APPROVAL PROCESS - OFFICERS & KEY EMPLOYEES

WAGE COMPARABILITY SURVEYS ARE COMPLETED AT THE NATIONAL AND STATE LEVEL. ALSO, WAGE

STUDIES OF LIKE-AGENCIES WITHIN THE CENTRAL VALLEY REGION ARE PERFORMED. THE

COMPENSATION FOR THE CHIEF EXECUTIVE OFFICER IS ESTABLISHED AND APPROVED BY THE

FORM 990, PART VI, LINE 19 - OTHER ORGANIZATION DOCUMENTS PUBLICLY AVAILABLE

### SCHEDULE R (Form 990)

**Related Organizations and Unrelated Partnerships** 

► Complete if the organization answered 'Yes' on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

2010

2019

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

FRESNO COUNTY ECONOMIC OPPORTUNITIES COMMISSION

Employer identification number 94-1606519

| Part I Identification of Disregarded Entities.   | complete if the                | organization answ                    | vered 'Yes' on For                                  | m 990, P    | art IV, line 3                               | 3.                               |            |  |
|--|--------------------------------|--------------------------------------|---|-------------|--|----------------------------------|------------|--|
| (a) Name, address, and EIN (if applicable) of disregarded el                           | ntity                          | <b>(b)</b><br>Primary activity       | (c) Legal domicile (state or foreign country)       | Tota        | (d)<br>I income                              | <b>(e)</b><br>End-of-year assets | Direc      | (f)<br>entity                              |
| <u>(1)</u>   |                                |                                      |   |             |  |                                  |            |  |
| <u>(2)</u>   |                                |                                      |   |             |  |                                  |            |  |
| (3)  |                                |                                      |   |             |  |                                  |            |  |
|  | <br>                           |                                      |   |             |  |                                  |            |  |
| Part II Identification of Related Tax-Exempt On had one or more related tax-exempt org | rganizations. Canizations duri | Complete if the orging the tax year. | ganization answere                                  | ed 'Yes' c  | n Form 990,                                  | Part IV, line 34                 | , becau    | se it                                      |
| (a) Name, address, and EIN of related organization                                     | <b>(b)</b><br>Primary acti     | ivity Legal dom<br>or foreigr        | c) (d<br>nicile (state<br>n country) Exempt<br>sect | Code Fion ( | (e)<br>Public charity st<br>if section 501(c | atus Direct contentity (f)       |            | (g)<br>Sec 512(b)(13)<br>controlled entity |
| (1) FINEEDDD COLUMN CONONTO DEVELOPMENT  |                                |                                      |   |             |  | EDEGNO                           | 2011111111 | Yes No                                     |

| Name, address, and EIN of related organization | Primary activity | Legal domicile (state or foreign country) | Exempt Code<br>section | Public charity status (if section 501(c)(3)) | Direct controlling entity | Sec 512(b)(13) controlled entity? |    |
|--|------------------|---|------------------------|--|---------------------------|-----------------------------------|----|
|  |                  |   |                        |  |                           | Yes                               | No |
| (1) ENTERPRISE + ECONOMIC DEVELOPMENT          |                  |   |                        |  | FRESNO COUNTY             |                                   |    |
| 1920_MARIPOSA_MALL                             |                  |   |                        |  | ECONOMIC                  |                                   |    |
| FRESNO, CA 93721                               | ECONOMIC         |   |                        | PUBLIC                                       | OPPORTUNITIES             |                                   |    |
| 77-0312119                                     | DEVELOPMENT      | CA  | 501 (C) 3              | CHARITY                                      | CO                        |                                   | X  |
| (2) FRESNO COMMUNITY DEVELOPMENT FINAN         |                  |   |                        |  | FRESNO COUNTY             |                                   |    |
| 1920_MARIPOSA_MALL                             |                  |   |                        |  | ECONOMIC                  |                                   |    |
| FRESNO, CA 93721                               | LENDING          |   |                        | PUBLIC                                       | OPPORTUNITIES             |                                   |    |
| 26-1177785                                     | INSTITUTION      | CA  | 501 (C) 3              | CHARITY                                      | CO                        |                                   | X  |
| (3)  |                  |   |                        |  |                           |                                   |    |
|  |                  |   |                        |  |                           |                                   |    |
|  |                  |   |                        |  |                           |                                   |    |
|  |                  |   |                        |  |                           |                                   |    |
| (4)  |                  |   |                        |  |                           |                                   |    |
|  |                  |   |                        |  |                           |                                   |    |
|  |                  |   |                        |  |                           |                                   |    |
| <u> </u>                                       |                  |   |                        |  |                           |                                   |    |

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

TEEA5001L 06/27/19

Schedule R (Form 990) 2019

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered 'Yes' on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

| (a) Name, address, and EIN of related organization | <b>(b)</b><br>Primary activity | (c) Legal domicile (state or foreign | <b>(d)</b><br>Direct<br>controlling<br>entity | (e) Predominant income (related, unrelated, excluded from tax under sections | (f)<br>Share of total<br>income | (g)<br>Share of<br>end-of-year<br>assets | (h) Disproportionate allocations? |    | cor-<br>tete amount in box<br>20 of Schedule<br>K-1 (Form<br>1065) |     | i)<br>eral or<br>aging<br>ner? | (k)<br>Percentage<br>ownership |
|--|--------------------------------|--------------------------------------|---|--|---------------------------------|--|-----------------------------------|----|--|-----|--------------------------------|--------------------------------|
|  |                                | country)                             |   | 512-514)   |                                 |  | Yes                               | No | 1065)  | Yes | No                             |                                |
| <u>(1)</u>   | _                              |                                      |   |  |                                 |  |                                   |    |  |     |                                |                                |
|  | -                              |                                      |   |  |                                 |  |                                   |    |  |     |                                |                                |
|  | -                              |                                      |   |  |                                 |  |                                   |    |  |     |                                |                                |
| (2)  |                                |                                      |   |  |                                 |  |                                   |    |  |     |                                |                                |
| (2)  | -                              |                                      |   |  |                                 |  |                                   |    |  |     |                                |                                |
|  | -                              |                                      |   |  |                                 |  |                                   |    |  |     |                                |                                |
|  | -                              |                                      |   |  |                                 |  |                                   |    |  |     |                                |                                |
| (3)  |                                |                                      |   |  |                                 |  |                                   |    |  |     |                                |                                |
|  |                                |                                      |   |  |                                 |  |                                   |    |  |     |                                |                                |
|  |                                |                                      |   |  |                                 |  |                                   |    |  |     |                                |                                |
|  |                                |                                      |   |  |                                 |  |                                   |    |  |     |                                |                                |

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered 'Yes' on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

| (a) Name, address, and EIN of related organization | <b>(b)</b><br>Primary activity | (c) Legal domicile (state or foreign country) | <b>(d)</b><br>Direct<br>controlling<br>entity | (e) Type of entity (C corp, S corp, or trust) | <b>(f)</b><br>Share of<br>total income | (g)<br>Share of end-of-<br>year assets | (h)<br>Percentage<br>ownership | Sec 512<br>controlled | (b)(13) |
|--|--------------------------------|---|---|---|--|--|--------------------------------|-----------------------|---------|
|  |                                | country)                                      | entity  | or trust)                                     |  |  |                                | Yes                   | No      |
| (1) FRESNO EXECUTIVE PLAZA                         |                                |   |   |   |  |  |                                |                       |         |
| 1920 MARIPOSA MALL                                 |                                |   | FRESNO  |   |  |  |                                |                       |         |
| FRESNO, CA 93721                                   |                                |   | COUNTY  |   |  |  |                                |                       |         |
| 77-0167766   | INACTIVE                       | CA  | EOC   | C CORP  | -825.                                  | 313,310.                               | 100.00                         |                       | X       |
| (2) WESTERN COMMUNITY INDUSTRIES,                  |                                |   |   |   |  |  |                                |                       |         |
| 1920 MARIPOSA MALL                                 |                                |   | FRESNO  |   |  |  |                                |                       |         |
| FRESNO, CA 93721                                   |                                |   | COUNTY  |   |  |  |                                |                       |         |
| 94-2439113   | INACTIVE                       | CA  | EOC   | C CORP  | -800.                                  | 0.                                     | 100.00                         |                       | X       |
| (3)  |                                |   |   |   |  |  |                                |                       |         |
|  |                                |   |   |   |  |  |                                |                       |         |
|  |                                |   |   |   |  |  |                                |                       |         |
|  |                                |   |   |   |  |  |                                |                       |         |

**BAA** TEEA5002L 06/27/19 Schedule **R** (Form 990) 2019

### Part V Transactions With Related Organizations. Complete if the organization answered 'Yes' on Form 990, Part IV, line 34, 35b, or 36.

|              | Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.  |                | Yes         | No         |
|--------------|--|----------------|-------------|------------|
| 1            | During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?                          |                |             |            |
|              | Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity  | 1 a            | Χ           |            |
| Ł            | Gift, grant, or capital contribution to related organization(s)  | 1 b            |             | Χ          |
| C            | Gift, grant, or capital contribution from related organization(s).   | 1 c            |             | Χ          |
| c            | Loans or loan guarantees to or for related organization(s)   | 1 d            | Χ           |            |
| e            | Loans or loan guarantees by related organization(s)  | 1 e            |             | X          |
|              |  |                |             |            |
| f            | Dividends from related organization(s)   | 1 f            |             | Х          |
|              | g Sale of assets to related organization(s)  | 1 g            |             | X          |
| ŀ            | Purchase of assets from related organization(s)  | 1 h            |             | X          |
| i            | Exchange of assets with related organization(s)  | 1 i            |             | Х          |
|              | Lease of facilities, equipment, or other assets to related organization(s)   | 1j             | Χ           |            |
| •            |  |                |             |            |
| k            | c Lease of facilities, equipment, or other assets from related organization(s)   | 1 k            |             | Χ          |
|              | Performance of services or membership or fundraising solicitations for related organization(s)   | 11             |             | X          |
|              | <b>n</b> Performance of services or membership or fundraising solicitations by related organization(s)   | 1 m            |             | X          |
|              | n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)  | 1 n            |             | X          |
|              | • Sharing of paid employees with related organization(s)   | 10             | Х           | 71         |
| •            | onaling of paid simpleyees man related diganization(s)   |                | Λ           |            |
|              | Reimbursement paid to related organization(s) for expenses   | 1 p            |             | X          |
|              | Reimbursement paid by related organization(s) for expenses.  | 1 q            |             | X          |
| ٠            | The imbalisement paid by related diganization(s) for expenses.   | 1 4            |             |            |
|              | Other transfer of cash or property to related organization(s).   | 1 r            |             | v          |
|              | s Other transfer of cash or property from related organization(s)  | 1 s            |             | X          |
|              | If the answer to any of the above is 'Yes,' see the instructions for information on who must complete this line, including covered relationships and transaction thresholds. | 15             |             | Λ          |
| _            |  | (4             | <b>\</b>    |            |
|              | (a) (b) (c) Name of related organization Transaction Amount involved Meth  | d)<br>nod of c |             |            |
|              | type (a-s)   | mount          | involve     | ed         |
|              |  |                |             |            |
| <b>)</b> ]   | ENTERPRISE + ECONOMIC DEVELOPMENT CENTER A 3,831.COS   | T AL           | LOCA        | TIO        |
| _            |  |                |             |            |
| <b>2)</b> ]  | ENTERPRISE + ECONOMIC DEVELOPMENT CENTER J 3,831.COS   | T AL           | LOCA        | TIO        |
| •            |  |                |             |            |
| <b>2</b> \ 1 | ENTERPRISE + ECONOMIC DEVELOPMENT CENTER 0 64,972.COS  | ידי אדי        | ו טכא       | тт∩        |
| . رد         | ENTERFRISE + ECONOMIC DEVELOFMENT CENTER 0 04,972.003  | I AL           | LUCA        | 110        |
|              |  |                |             | m = c      |
| 1)           | FRESNO COMMUNITY DEVELOPMENT FINANCIAL A 29,452.COS  | T AL           | LOCA        | .1.10      |
|              |  |                |             |            |
| <b>5)</b> ]  | FRESNO COMMUNITY DEVELOPMENT FINANCIAL D 700,000.CAR   | RYIN           | <u>g va</u> | <u>LUE</u> |
|              |  |                |             |            |
| <b>5)</b> ]  | FRESNO COMMUNITY DEVELOPMENT FINANCIAL J 29,452.COS  | T AL           | LOCA        | TIO        |
| ΑΑ           |  |                |             |            |

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered 'Yes' on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a)<br>Name, address, and EIN of entity | <b>(b)</b><br>Primary activity | (c) Legal domicile (state or foreign country) | (d) Predominant income (related, unre- lated, excluded from tax under | section<br>501(c)(3)<br>organizations? |    | Are all partners section 501(c)(3) organizations? |  | Share of total income | (g)<br>Share of<br>end-of-year<br>assets | l tior | h)<br>ropor-<br>nate<br>tions? | (i)<br>Code V-UBI<br>amount in box<br>20 of Schedule<br>K-1<br>(Form 1065) | Gene<br>mana<br>parti | )<br>ral or<br>aging<br>ner? | (k)<br>Percentage<br>ownership |
|---|--------------------------------|---|---|--|----|---|--|-----------------------|--|--------|--------------------------------|--|-----------------------|------------------------------|--------------------------------|
|   |                                |   | from tax under<br>sections 512-514)                                   | Yes                                    | No |   |  | Yes                   | No                                       | , ,    | Yes                            | No   |                       |                              |                                |
| <u>(1)</u>                              | -                              |   |   |  |    |   |  |                       |  |        |                                |  |                       |                              |                                |
|   | -<br>-                         |   |   |  |    |   |  |                       |  |        |                                |  |                       |                              |                                |
| (2)                                     | -                              |   |   |  |    |   |  |                       |  |        |                                |  |                       |                              |                                |
|   | -                              |   |   |  |    |   |  |                       |  |        |                                |  |                       |                              |                                |
| (3)                                     |                                |   |   |  |    |   |  |                       |  |        |                                |  |                       |                              |                                |
|   |                                |   |   |  |    |   |  |                       |  |        |                                |  |                       |                              |                                |
|   | -                              |   |   |  |    |   |  |                       |  |        |                                |  |                       |                              |                                |
| <u>(4)</u>                              | <u> </u>                       |   |   |  |    |   |  |                       |  |        |                                |  |                       |                              |                                |
|   | 1                              |   |   |  |    |   |  |                       |  |        |                                |  |                       |                              |                                |
| <u>(5)</u>                              | -                              |   |   |  |    |   |  |                       |  |        |                                |  |                       |                              |                                |
|   | -                              |   |   |  |    |   |  |                       |  |        |                                |  |                       |                              |                                |
| (6)                                     |                                |   |   |  |    |   |  |                       |  |        |                                |  |                       |                              |                                |
|   | -                              |   |   |  |    |   |  |                       |  |        |                                |  |                       |                              |                                |
| (7)                                     |                                |   |   |  |    |   |  |                       |  |        |                                |  |                       |                              |                                |
|   | -                              |   |   |  |    |   |  |                       |  |        |                                |  |                       |                              |                                |
| (0)                                     | 1                              |   |   |  |    |   |  |                       |  |        |                                |  |                       |                              |                                |
| <u>(8)</u>                              | -                              |   |   |  |    |   |  |                       |  |        |                                |  |                       |                              |                                |
|   | -                              |   |   |  |    |   |  |                       |  |        |                                |  |                       |                              |                                |

**BAA** TEEA5004L 06/27/19 Schedule **R** (Form 990) 2019

### Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R. See instructions.

**BAA** TEEA5005L 06/27/19 Schedule **R** (Form 990) 2019

## Part V Continuation of Transactions With Related Organizations (Schedule R (Form 990), Part V, line 2)

| (a) Name of related organization       | <b>(b)</b> Transaction type (a-s) | <b>(c)</b><br>Amount involved | (d) Method of determining amount involved |
|--|-----------------------------------|-------------------------------|---|
| FRESNO COMMUNITY DEVELOPMENT FINANCIAL | 0                                 | 923,913.                      | OST ALLOCATION                            |
|  |                                   |                               |   |
|  |                                   |                               |   |
|  |                                   |                               |   |
|  |                                   |                               |   |
|  |                                   |                               |   |
|  |                                   |                               |   |
|  |                                   |                               |   |
|  |                                   |                               |   |
|  |                                   |                               |   |
|  |                                   |                               |   |
|  |                                   |                               |   |
|  |                                   |                               |   |
|  |                                   |                               |   |
|  |                                   |                               |   |
|  |                                   |                               |   |
|  |                                   |                               |   |
|  |                                   |                               |   |
| TEEA5105L 06/27/19                     |                                   | Schedule <b>I</b>             | Cont (Form 990) 2019                      |

|          | 000 T                                 | Ex                                | empt Organization B                        |          |   |            | eturn           |             | OMB N                        | No. 1545-0047                           |
|----------|---------------------------------------|-----------------------------------|--|----------|---|------------|-----------------|-------------|------------------------------|---|
| F        | orm <b>990-T</b>                      |                                   | (and proxy tax u                           |          | •   | • •        |                 |             | 2                            | 019                                     |
|          |                                       | _                                 | ar 2019 or other tax year beginning        |          |   | -          | ,               |             | _                            | 019                                     |
| Depa     | artment of the Treasury               |                                   | o to www.irs.gov/Form990T for              |          |   |            |                 | -           | Open to Pu                   | blic Inspection for                     |
| Inter    | nal Revenue Service                   | ► Do not                          | enter SSN numbers on this form as it       |          | made public if your on the made public if your of the made and see instruct |            | is a 501(c)(3). |             | 501(c)(3) O                  | rganizations Only<br>ntification number |
| Α        | Check box if address changed          |                                   |  |          | manged and see instruct   | 0115.)     |                 | _ (E        | mployees' tr<br>structions.) | ust, see                                |
|          | Exempt under sectio                   |                                   | FRESNO COUNTY ECONO<br>OPPORTUNITIES COMMI |          | ЛV  |            |                 |             | -                            | CE10                                    |
|          | X 501( C )(3)                         | or Type                           | 1 0 0 0 1 1 3 D T D 0 0 3 1 1 3 T T        | LOOT     | JIV   |            |                 |             | 94-160                       | ool9<br>siness activity cod             |
|          | 408(e) 220(<br>408A 530(              | (e)   ·                           | FRESNO, CA 93721                           |          |   |            |                 | <b>L</b> (S | See instruction              | ns.)                                    |
|          | 529(a)                                | (a)                               |  |          |   |            |                 | -           | 22320                        |   |
| C        | Book value of all assets              | <b>F</b> Groun                    | L<br>exemption number (See instructi       | ions.)•  |   |            |                 | ,           | 22320                        |   |
| •        | at end of year                        | C Chas                            | k organization type ▶ 🗓                    |          |   | 501(c) tr  | ust $\Box$ 1    | 01(a)       | truct                        | Other trust                             |
| Н        | 33,674,532                            |                                   | 's unrelated trades or businesses.         |          | • 1   |            | e the only (or  | . ,         |                              |   |
|          |                                       | -                                 | RCIAL CATERING                             |          | 1   | Describ    |                 |             |                              | ete Parts I–V                           |
|          |                                       |                                   | t in the blank space at the end            | of the   | previous sentence   | e, comple  |                 |             |                              |   |
|          |                                       |                                   | ess, then complete Parts III-V.            |          | ·<br>   |            |                 |             | -                            |   |
|          |                                       |                                   | oration a subsidiary in an affilia         |          |   | bsidiary c | ontrolled gro   | up?         | ▶ 🔲 ነ                        | res X No                                |
|          |                                       |                                   | fying number of the parent corp            | poratio  | on ►  |            |                 |             |                              |   |
|          | The books are in care                 |                                   |  | -        |   |            | one number      |             |                              |   |
|          |                                       |                                   | Business Income                            |          | (A) Income  |            | (B) Expense     | S           | (                            | C) Net                                  |
|          | a Gross receipts or                   |                                   |  |          |   |            |                 |             |                              |   |
| _        | <b>b</b> Less returns and allows      |                                   |  | 1c       |   |            |                 |             |                              |   |
| 2        | -                                     | •                                 | line 7)                                    | 3        |   |            |                 |             |                              |   |
| 3        | •                                     |                                   | Schedule D)                                | 4a       |   |            |                 |             |                              |   |
|          |                                       |                                   | 7) (attach Form 4797)                      | 4a<br>4b |   |            |                 |             |                              |   |
|          |                                       |                                   | 7) (attacii i oiiii 4737)                  | 4c       |   |            |                 |             |                              |   |
|          | Income (loss) from                    | a partnership o                   | r an S corporation                         |          |   |            |                 |             |                              |   |
|          |                                       |                                   |  | 5        |   |            |                 |             |                              |   |
| 6        |                                       |                                   |  | 6        |   |            |                 |             |                              |   |
| 7        |                                       |                                   | (Schedule E)                               | 7        |   |            |                 |             |                              |   |
| 8        | · · · · · · · · · · · · · · · · · · · |                                   | om a controlled organization (Schedule F)  | 8        |   |            |                 |             |                              |   |
| 9        |                                       |                                   | , (9), or (17) organization (Schedule G)   | 9        |   |            |                 |             |                              |   |
| 10       | ·                                     | -                                 | e (Schedule I)                             | 10<br>11 |   |            |                 |             |                              |   |
| 11       |                                       |                                   |  | - 11     |   |            |                 |             |                              |   |
| 12       | Other income (Sec                     | e instructions,                   | attach schedule)                           | 12       | F00 F   | 40         |                 |             |                              | F00 F40                                 |
| 12       | Total Combine lin                     | oc 3 through 1                    | SEE STATEMENT 1                            |          | 590,5   |            |                 | 0.          |                              | 590,548.                                |
|          |                                       |                                   | en Elsewhere (See instruc                  |          | 590,5   |            | uctions ) (     |             | ıctions                      | 590,548.                                |
| 1 6      | directly of                           |                                   | th themralata'd baimaaa                    | . :      |   |            | •               | Dear        | actions                      | mast be                                 |
| 14       | Compensation of                       | officers, direct                  | ors, and trustees (Schedule K)             |          |   |            |                 | 14          |                              |   |
| 15       | Salaries and wage                     | es                                |  |          |   |            |                 | 15          |                              | 199,653.                                |
| 16       | Repairs and maint                     | tenance                           |  |          |   |            |                 | 16          |                              | 10,795.                                 |
| 17       | Bad debts                             |                                   |  |          |   |            |                 | 17          |                              |   |
| 18       | Interest (attach sc                   | hedule) (see ii                   | nstructions)                               |          |   |            |                 | 18          |                              |   |
| 19       |                                       |                                   |  |          |   |            |                 | 19          |                              | 20,998.                                 |
| 20       |                                       |                                   |  |          |   |            | 582.            |             |                              |   |
| 21       |                                       |                                   | chedule A and elsewhere on ret             |          | <u> </u>  |            |                 | 21 b        |                              | 582.                                    |
| 22       | •                                     |                                   |  |          |   |            |                 | 22          |                              |   |
| 23       |                                       |                                   | nsation plans                              |          |   |            |                 | 23          |                              |   |
| 24       | 1                                     |                                   |  |          |   |            |                 | 24          |                              | 56,756.                                 |
| 25       |                                       |                                   | dule I)                                    |          |   |            |                 | 25          |                              |   |
| 26<br>27 | Other doductions                      | o cosis (Schedi<br>Oattach schodu | ule J)<br>ıle)                             |          | I2  | EE STAT    | <br>ГЕМЕNТ 2    | 26<br>27    |                              | 257 000                                 |
| 27<br>28 |                                       |                                   | hrough 27                                  |          |   |            |                 | 28          |                              | 357,806.<br>646,590.                    |
| 29       |                                       |                                   | me before net operating loss de            |          |   |            |                 | 29          |                              | -56,042.                                |
| 30       |                                       |                                   | n tax years beginning on or after January  |          |   |            |                 | 30          |                              | 50,044.                                 |
| 31       |                                       |                                   | me. Subtract line 30 from line 2           |          |   |            |                 | 31          |                              | -56,042.                                |

**BAA For Paperwork Reduction Act Notice, see instructions.** 

Form **990-T** (2019)

| Par         | t III            | <b>Total Unrelated Business Tax</b>   | able Income                            |                             |                       |           | -                                    |
|-------------|------------------|---|--|-----------------------------|-----------------------|-----------|--------------------------------------|
| 32          | Total            | of unrelated business taxable income  | computed from all unrelated trades     | or businesses (see          | 9                     |           |                                      |
|             |                  | ctions)   |  |                             |                       | 32        | -56,042.                             |
| 33          |                  | ınts paid for disallowed fringes  |  |                             |                       | 33        |                                      |
| 34          |                  | table contributions (see instructions fo  |  |                             |                       | 34        |                                      |
| 35          |                  | unrelated business taxable income be um of lines 32 and 33  |  |                             |                       | 35        | F.C. 0.40                            |
| 36          |                  | ion for net operating loss arising in tax years beg   |  |                             |                       | 36        | -56,042.                             |
| 37          |                  | of unrelated business taxable income  |  |                             |                       | 37        | -56,042.                             |
| 38          |                  | fic deduction (Generally \$1,000, but se  | '                                      |                             |                       | 38        | 30,042.                              |
| 39          | Unrel            | ated business taxable income. Subtra  | ct line 38 from line 37. If line 38 is | greater than line 37        | 7,                    |           |                                      |
|             | enter            | the smaller of zero or line 37  |  |                             |                       | 39        | -56,042.                             |
| Par         |                  | Tax Computation   |  |                             |                       |           |                                      |
| 40          |                  | nizations Taxable as Corporations. Mu   |  |                             |                       | 40        | 0.                                   |
| 41          |                  | s <b>Taxable at Trust Rates.</b> See instructi<br>e 39 from: Tax rate schedule or   | · ·                                    |                             |                       | 41        |                                      |
| 42          |                  | tax. See instructions   | Schedule D (Form 1041)                 |                             |                       | 42        |                                      |
| 43          |                  | native minimum tax (trusts only)  |  |                             |                       | 43        |                                      |
| 44          |                  | n Noncompliant Facility Income. See   |  |                             |                       | 44        |                                      |
| 45          | Total            | . Add lines 42, 43, and 44 to line 40 o   | r 41, whichever applies                |                             |                       | 45        | 0.                                   |
| Par         | t V              | Tax and Payments  |  |                             | <u> </u>              |           |                                      |
| 46 a        | Forei            | gn tax credit (corporations attach Form   | 1118; trusts attach Form 1116)         | 46 a                        |                       |           |                                      |
|             |                  | credits (see instructions)  |  | 46 b                        |                       |           |                                      |
|             |                  | ral business credit. Attach Form 3800   | · ·                                    |                             |                       |           |                                      |
|             |                  | t for prior year minimum tax (attach Foce credits. Add lines 46a through 46d  |  |                             |                       | 46 e      | 0.                                   |
| 47          | Subtr            | act line 46e from line 45   |  |                             |                       | 47        | 0.                                   |
| 48          | Other            | taxes. Check if from: Form 4255   | Form 8611 Form 8697 Forn               | n 8866                      |                       |           |                                      |
|             | С                | ther (attach schedule)  |  |                             |                       | 48        |                                      |
| 49          |                  | tax. Add lines 47 and 48 (see instruct  | ·                                      |                             |                       | 49        | 0.                                   |
| 50          |                  | net 965 tax liability paid from Form 96   |  |                             |                       | 50        |                                      |
|             | -                | ents: A 2018 overpayment credited to  |  | 51 a                        | 1,712.                |           |                                      |
|             |                  | estimated tax paymentseposited with Form 8868   |  | 51 b<br>51 c                | 1,000.                |           |                                      |
|             |                  | gn organizations: Tax paid or withheld  |  | 51 d                        |                       |           |                                      |
| e           | Backı            | up withholding (see instructions)   |  | 51 e                        |                       |           |                                      |
|             |                  | t for small employer health insurance p   | · —                                    | 51 f                        |                       |           |                                      |
| Ç           |                  | credits, adjustments, and payments:   |  |                             |                       |           |                                      |
| <b>F</b> 2  |                  | orm 4136 Oth  |  | 51 g                        |                       | F2        | 0.710                                |
| 52<br>53    |                  | payments. Add lines 51a through 51g. nated tax penalty (see instructions). Ch   |  |                             |                       | 52<br>53  | 2,712.                               |
| 54          |                  | lue. If line 52 is less than the total of li  |  |                             |                       | 54        |                                      |
| 55          |                  | payment. If line 52 is larger than the to   |  |                             |                       | 55        | 2,712.                               |
| 56          |                  | the amount of line 55 you want: Cred  |  |                             | Refunded ►            | 56        | 0.                                   |
| Par         |                  | Statements Regarding Certain  |  |                             | ctions)               |           |                                      |
| 57          |                  | time during the 2019 calendar year, did   |  |                             |                       |           | Yes No                               |
|             |                  | cial account (bank, securities, or other) in a  |  |                             | file FinCEN           | Form      | 114,                                 |
|             |                  | t of Foreign Bank and Financial Accounts  |  |                             | <b>-</b>              |           | X                                    |
| 58          |                  | g the tax year, did the organization red  |  | ne grantor of, or tra       | ansferor to, a        | a foreig  | n trust?. X                          |
|             |                  | s,' see instructions for other forms the org  | •                                      | Ċ                           | •                     |           |                                      |
| _59         | Enter            | the amount of tax-exempt interest received<br>Under penalties of perjury, I declare that I have ex-<br>belief, it is true, correct, and complete. Declaration |  | \$ edules and statements, a | 0.  and to the best o | f my knov | rledge and                           |
| Sigi        | n                | belief, it is true, correct, and complete. Declaration  | i .                                    |                             |                       |           | e.<br>RS discuss this return with    |
| Her         | е                | Signature of officer  | Date -                                 | CFO<br>Fitle                |                       | the prepa | rer shown below (see                 |
|             |                  | J   |  |                             |                       |           | X Yes No                             |
| Paid        | d                | Print/Type preparer's name  | , ,                                    | Date                        | Check if              | PTII      |                                      |
| Pre-        | -                | THOMAS J KAKU   | THOMAS J KAKU                          |                             | self-employed         |           | 0850237                              |
| pare<br>Use |                  | Firm's name KAKU & MERSING  | •                                      |                             | Firm's EIN            | / /-0     | 494454                               |
| Onl         |                  | Firm's address 1588 SHAW AVEN   |  |                             | Phone no.             | 550       | 224-7007                             |
| BAA         | CHOVID, CH 93011 |   |  |                             |                       |           | 324-7097<br>Form <b>990-T</b> (2019) |

| Schedule A - Cost of Goo  | ds Sold. Enter method of in   | ventory valuation >   |   |  |                       |                                |           |        |
|---|---|---|---|--|-----------------------|--------------------------------|-----------|--------|
| 1 Inventory at beginning of ye  | ar <b>1</b>   | 6 Invento   | ory at  | end of year                                      | 6                     |                                |           |        |
| 2 Purchases   | 2   | 7 Cost o  | f good  | ls sold. Subtract                                |                       |                                |           |        |
| 3 Cost of labor   |   | line 6 t  | from li   | ne 5. Enter here                                 | _                     |                                |           |        |
| 4 a Additional section 263A costs (attac  | ,   | and in  | Part I,   | , line 2   | 7                     |                                | Yes       | No     |
| <b>b</b> Other costs  | 46  |   |   | of section 263A (wit                             |                       |                                |           |        |
| (attach sch)  |   | proper  | ty prod<br>organi   | duced or acquired fo<br>zation?                  | r resa                | ale) apply                     |           | Х      |
| Schedule C – Rent Income  |   |   |   |  |                       |                                | etructi   |        |
| 1 Description of property   | trom near roperty ar  | ia i cisonai i roperty  |   | Jed Willi Nedi I                                 | ОРС                   | (300 11                        | isti ucti | 10113) |
| (1)   |   |   |   |  |                       |                                |           |        |
| (2)   |   |   |   |  |                       |                                |           |        |
| (3)   |   |   |   |  |                       |                                |           |        |
| (4)   |   |   |   |  |                       |                                |           |        |
|   | 2 Rent received or accrued  |   |   |  |                       |                                |           |        |
| (a) From personal prop<br>(if the percentage of rent for<br>property is more than 10%<br>more than 50%) | personal (if the per<br>but not property e  | (b) From real and personal property (if the percentage of rent for personal property exceeds 50% or if the rent is based on profit or income)  3(a) Deductions directly conn the income in columns 2(a) (attach schedule) |   |  |                       |                                |           |        |
| (1)   |   |   |   |  |                       |                                |           |        |
| (2)   |   |   |   |  |                       |                                |           |        |
| (3)   |   |   |   |  |                       |                                |           |        |
| (4)   |   |   |   |  |                       |                                |           |        |
| Total   | Total   |   |   | (b) Total deductions.                            | Entor                 |                                |           |        |
| <b>(c) Total income.</b> Add totals of co here and on page 1, Part I, line 6                            |   |   |   | here and on page 1, Par<br>I, line 6, column (B) | t                     |                                |           |        |
| Schedule E - Unrelated De   | ebt-Financed Income (se   | e instructions)   |   |  |                       |                                |           |        |
| 1 Description of debt   | -financed property  | 2 Gross income from or allocable to debt-   | <b>3</b> De   | eductions directly co<br>debt-finar              |                       |                                | allocab   | le to  |
| 1 Description of desc   | . Inhaliced property  | financed property   | depr  | (a) Straight line preciation (attach sch)        |                       | (b) Other de<br>h) (attach scl |           |        |
| (1)   |   |   |   |  |                       |                                |           |        |
| (2)   |   |   |   |  |                       |                                |           |        |
| (3)   |   |   |   |  |                       |                                |           |        |
| (4)   |   |   |   |  |                       |                                |           |        |
| <b>4</b> Amount of average acquisition debt on or allocable to debt-financed property (attach schedule) | <b>5</b> Average adjusted basis of or allocable to debt-financed property (attach schedule) |   | 7 Gross income reportable (column 2 x column 6)  8 Allocable ded (column 6 x to columns 3(a) ar |  | total                 | of                             |           |        |
| (1)   |   | %   |   |  |                       |                                |           |        |
| (2)   |   | %   |   |  |                       |                                |           |        |
| (3)   |   | %   |   |  |                       |                                |           |        |
| (4)   |   | 0/0   |   |  |                       |                                |           |        |
|   |   |   | Enter<br>Part   | r here and on page<br>I, line 7, column (A)      | 1, Ent                | er here and                    | l on pa   | age 1, |
| Tatala  |   |   |   | ., 7, solullii (A,                               | ,. <sub> </sub> ' ' ' | , , , ,                        | Joiann    | . (5). |
|   |   |   | <u> </u>  |  | +                     |                                |           |        |
| Total dividends-received deducti  |   |   |   |  |                       | Form 9                         | on T      | (2010) |
| BAA   |   | TEEA0203L 09/19/19  |   |  |                       | i Ullil 3                      | /JUTI (   | ((())  |

| Schedule F – Interest, A           | linuide  |  |             |                               | trolled Or   |  |   | oryal                            | IIIZAUUIIS  | (see in:  | structions                   | <i>)</i>  |
|------------------------------------|----------|--|-------------|-------------------------------|--|--|---|----------------------------------|---|---|------------------------------|---|
| 1 Name of controlled organization  | ident    | nployer<br>tification<br>ımber   | inco        | me                            | related<br>(loss)<br>uctions)                                    | •  | <b>4</b> Total of spec<br>payments ma   | ified<br>de                      |   | cluded  | in co                        | eductions directly<br>onnected with<br>ome in column 5                                      |
| (1)                                |          |  |             |                               |  |  |   |                                  |   |   |                              |   |
| (2)                                |          |  |             |                               |  |  |   |                                  |   |   |                              |   |
| (3)                                |          |  |             |                               |  |  |   |                                  |   |   |                              |   |
| (4)                                |          |  |             |                               |  |  |   |                                  |   |   |                              |   |
| Nonexempt Controlled Organiz       | zations  |  |             |                               |  |  |   |                                  |   |   |                              |   |
| 7 Taxable Income                   | inco     | t unrelated<br>me (loss)<br>nstructions)                               |             |                               | f specified<br>nts made  | s made included in the controlling connect |   | ded in the controlling connected |   | tions directly<br>d with income<br>llumn 10               |                              |   |
| (1)                                |          |  |             |                               |  |  |   |                                  |   |   |                              |   |
| (1)<br>(2)<br>(3)<br>(4)           |          |  |             |                               |  |  |   |                                  |   |   |                              |   |
| (3)                                |          |  |             |                               |  |  |   |                                  |   |   |                              |   |
| (4)                                |          |  |             |                               |  |  |   |                                  |   |   |                              |   |
| Totals                             |          |  |             |                               |  |  | Add columns here and on p   |                                  | , Part I, line  |   | and on p                     | 6 and 11. Enter age 1, Part I, line umn (B).  |
| Schedule G - Investme              |          |  |             |                               |  | ), (                                       | or (17) Orga  | nizati                           | ion (see ins  | struction   | ns)                          |   |
| 1 Description of income            |          | <b>2</b> Amount o  |             |                               | 3<br>dire  | De<br>ctly                                 | ductions<br>connected<br>schedule)  | (attach schedule) set-asio       |   | 5 Total deductions<br>set-asides (colum<br>plus column 4) |                              |   |
| (1)                                |          |  |             |                               |  |  |   |                                  |   |   |                              | ·   |
| (2)<br>(3)<br>(4)                  |          |  |             |                               |  |  |   |                                  |   |   |                              |   |
| (3)                                |          |  |             |                               |  |  |   |                                  |   |   |                              |   |
| (4)                                |          |  |             |                               |  |  |   |                                  |   |   |                              |   |
| TotalsSchedule I — Exploited I     | ►        | Enter here and Part I, line 9,  Activity In                            | column      | (A).                          | ner Tha  | n A  | Advertising   | Incor                            | ne (see ins   | truction  | Part I, Ii                   | re and on page 1<br>ne 9, column (B).   |
| 1 Description of exploited         | •        | 2 Gross<br>unrelated<br>business<br>income fro<br>trade or<br>business | d<br>s<br>m | Expen<br>conne<br>pro<br>of u | ises directly<br>ected with<br>duction<br>nrelated<br>ess income | fro<br>or<br>2 r                           | Net income (loss)<br>om unrelated trade<br>business (column<br>minus column 3).<br>f a gain, compute<br>umns 5 through 7. | 5 Gros<br>activ                  | s income from<br>ity that is not<br>ated business<br>income | <b>6</b> Expattribu                                       | penses<br>Itable to<br>Imn 5 | 7 Excess exempt<br>expenses (column 6<br>minus column 5, but<br>not more than<br>column 4). |
| (1)                                |          |  |             |                               |  |  |   |                                  |   |   |                              |   |
| (2)                                |          |  |             |                               |  |  |   |                                  |   |   |                              |   |
| (3)                                |          |  |             |                               |  |  |   |                                  |   |   |                              |   |
| (4)                                |          |  |             |                               |  |  |   |                                  |   |   |                              |   |
|                                    |          | Enter here<br>on page<br>Part I, line<br>column (                      | 1,<br>10, F | on p<br>art l                 | here and<br>page 1,<br>, line 10,<br>mn (B).                     |  |   |                                  |   |   |                              | Enter here and<br>on page 1,<br>Part II, line 25.   |
| Totals                             | <u></u>  |  |             |                               |  |  |   |                                  |   |   |                              |   |
| Schedule J – Advertisir            |          | •  |             |                               |  |  |   |                                  |   |   |                              |   |
| Part I Income From Pe              | eriodica | •  |             |                               |  | tec  | d Basis   |                                  |   |   |                              | <del>.</del>  |
| <b>1</b> Name of periodica         | I        | <b>2</b> Gross<br>advertisin<br>income                                 | ng          | adve                          | Direct<br>ertising<br>osts                                       | (1   | Advertising gain or<br>loss) (col. 2 minus<br>col. 3). If a gain,<br>compute cols. 5<br>through 7.                        |                                  | irculation<br>ncome   |   | idership<br>osts             | 7 Excess readership<br>costs (col. 6 minus<br>col. 5, but not more<br>than col. 4).         |
| (1)                                |          |  |             |                               |  |  |   |                                  |   |   |                              | -   |
| (2)                                |          |  |             |                               |  | -  |   |                                  |   |   |                              |   |
| (3)                                |          |  |             |                               |  |  |   |                                  |   |   |                              | -   |
| (4)                                |          |  |             |                               |  |  |   |                                  |   |   |                              |   |
| Totals (carry to Part II, line (5) | ))       |  |             |                               |  |  |   |                                  |   |   |                              |   |
| BAA                                |          |  |             | TE                            | EA0204 L   | 09/1                                       | 9/19  |                                  |   |   | F                            | orm <b>990-T</b> (2019)   |

| Part II Income From Periodical 7 on a line-by-line basis.) | s Reported or  | ı a Separate I | <b>Basis</b> (For each p | eriodical listed in  | Part II, fill in colu | umns 2 through     |
|--|----------------|----------------|--------------------------|----------------------|-----------------------|--------------------|
|  | <b>2</b> Gross | 3 Direct       | 4 Advertising gain or    | <b>5</b> Circulation | 6 Readership          | 7 Excess readershi |

| <b>1</b> Name of periodical   | <b>2</b> Gross advertising income                              | <b>3</b> Direct advertising costs                               | 4 Advertising gain or<br>(loss) (col. 2 minus<br>col. 3). If a gain,<br>compute cols. 5<br>through 7. | <b>5</b> Circulation income | 6 Readership costs | 7 Excess readership<br>costs (col. 6 minus<br>col. 5, but not more<br>than col. 4). |  |  |  |
|---|--|---|---|-----------------------------|--------------------|---|--|--|--|
| (1)   |  |   |   |                             |                    |   |  |  |  |
| (2)   |  |   |   |                             |                    |   |  |  |  |
| (3)   |  |   |   |                             |                    |   |  |  |  |
| (4)   |  |   |   |                             |                    |   |  |  |  |
| Totals from Part I  |  |   |   |                             |                    |   |  |  |  |
|   | Enter here and<br>on page 1,<br>Part I, line 11,<br>column (A) | Enter here and<br>on page 1,<br>Part I, line 11,<br>column (B). |   |                             |                    | Enter here and<br>on page 1,<br>Part II, line 26.                                   |  |  |  |
| <b>Totals,</b> Part II (lines 1− 5)   |  |   |   |                             |                    |   |  |  |  |
| Schedule K — Compensation of Officers, Directors, and Trustees (see instructions) |  |   |   |                             |                    |   |  |  |  |
|   |  |   |   | 3 Percent of                | of 4 Compensa      | ation attributable  |  |  |  |

| 1 Name  | <b>2</b> Title                        | <b>3</b> Percent of time devoted to business | Compensation attributable to unrelated business |
|---|---------------------------------------|--|---|
|   |                                       | %  |   |
|   |                                       | %  |   |
|   |                                       | %  |   |
|   |                                       | %  |   |
| Total. Enter here and on page 1, Part II, line 14 | · · · · · · · · · · · · · · · · · · · | <b>.</b>                                     |   |

BAA Form **990-T** (2019) TEEA0204 L 09/19/19

10/23/20

**CLIENT 100100** 

### **FEDERAL STATEMENTS**

PAGE 1

FRESNO COUNTY ECONOMIC **OPPORTUNITIES COMMISSION** 

94-1606519 12:55PM

STATEMENT 1 FORM 990-T, PART I, LINE 12 OTHER INCOME

PROGRAM SERVICE REVENUE

TOTAL \$ 590,548.

**STATEMENT 2** FORM 990-T, PART II, LINE 27 OTHER DEDUCTIONS

| ADMINSTRATIVE SERVICES      | \$<br>45,567.  |
|-----------------------------|----------------|
| CONTRACTING SERVICES.       | 16,301.        |
| EQUIPMENT & LEASES          | 1,810.         |
| IÑSURANCE                   | 2,655.         |
| OFFICE EXPENSE              | 9,767.         |
| PENSION PLAN CONTRIBUTIONS. | 8,230.         |
| PROGRAM COSTS               | 257,436.       |
| SECURITY                    | 789.           |
| TELEPHONE                   | 2,452.         |
| TRAVEL.                     | 278.           |
| UTILITIES                   | 12,521.        |
| TOTAL                       | \$<br>357,806. |

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### **GENERAL ELECTIONS**

PAGE 1

**CLIENT 100100** 

FRESNO COUNTY ECONOMIC OPPORTUNITIES COMMISSION

94-1606519

10/23/20

12:55PM

#### SECTION 1.263(A)-1(F) DE MINIMIS SAFE HARBOR ELECTION

THE ORGANIZATION HEREBY MAKES THE DE MINIMIS SAFE HARBOR ELECTION UNDER REGULATION 1.263(A) -1(F).

FRESNO COUNTY ECONOMIC 1920 MARIPOSA MALL FRESNO, CA 93721 94-1606519 TAXABLE YEAR

# California Exempt Organization Annual Information Return

FORM

| 201                  | 9  |   | nual Informati  |                      |                | OII             |                                  | _  |              |                             | 199         |  |
|----------------------|--|---|---|----------------------|----------------|-----------------|----------------------------------|--|--------------|-----------------------------|-------------|--|
| Calendar Ye          | ear 20   |   | year beginning (mm/dd/  |                      |                | , an            | ıd ending (ı                     | mm/dd/yyyy)  |              |                             |             |  |
| Corporation/Or       | ganiza   | tion name   | RESNO COUNTY I  | ECONOMIC             |                |                 |                                  |  | (            | California corporation r    | umber       |  |
| A daliki a a a Linda |  |   | PPORTUNITIES (  | COMMISSIO            | )N             |                 |                                  |  |              | 0496314                     |             |  |
| Additional info      | rmatior  | n. See instructio   | ins.  |                      |                |                 |                                  |  |              | FEIN 94-1606519             |             |  |
| Street address       | (suite   | or room)  |   |                      |                |                 |                                  |  |              | PMB no.                     |             |  |
|                      | ARII   | POSA MAI  | LL  |                      |                |                 |                                  |  |              | 7.                          |             |  |
| FRESNO               |  |   |   |                      |                |                 |                                  | State<br>CA  |              | Zip code<br><b>93721</b>    |             |  |
| Foreign country      | y name   | )   |   |                      |                |                 |                                  | Foreign province/state/cour                            |              | oreign postal code          |             |  |
|                      |  |   |   |                      |                | 1 16            |                                  | 20.70.0 .: 00.704.1.1                                  | .,           |                             |             |  |
|                      |  |   |   | <b>=</b>             |                |                 |                                  | R&TC Section 23701d, has aged in political activities? | the          |                             |             |  |
|                      |  |   |   | =                    |                |                 |                                  |  |              | • Yes                       | X No        |  |
| D Final Info         |  |   |   | Yes                  | X No           |                 |                                  |  |              |                             |             |  |
|                      | issolve  |   | Surrendered (Withdrawn)   | Merged/F             | Reorganized    |                 |                                  | on exempt under R&TC Sec                               | tion 2370    | 1g? ● Yes                   | X No        |  |
| Enter date           |  | /dd/yyyy) •   |   | _                    |                | noni            | member sour                      | e gross receipts from<br>ces                           |              | \$                          |             |  |
|                      | Cash   |   | ual <b>3</b> Other  |                      |                |                 |                                  | a public charity exempt up 701d and meets the filing   |              | _                           |             |  |
| <b>F</b> Federal re  | eturn f  |   | <b>3</b> 990T <b>2</b> ● <b>1</b> 990-PF                            | 3 ● 🗍 S              | ch H (990)     |                 |                                  | box. No filing fee is require                          |              | ● X                         |             |  |
|                      |  | series  | _   |                      |                |                 | -                                | on a Limited Liability Comp                            | -            | <u></u>                     | X No        |  |
| <b>G</b> Is this a ( | group f  | filing? See inst  | ructions  | • Yes                | X No           | N Did           | the organizat                    | tion file Form 100 or Form                             | 109 to rep   | oort<br>• X Yes             | No          |  |
|                      |  |   | exemption   | Yes                  | X No           | O Is th         | ne organizatio                   | on under audit by the IRS o                            | r has the    | IRS                         | _           |  |
| If "Yes," v          | what is  | the parent's n  | ame!  |                      |                |                 |                                  | r year?  |              |                             | X No        |  |
| I Did the o          | rganiza  | ation have any  | changes to its guidelines   |                      |                |                 | ederal Form 1<br>e filed with IF | 023/1024 pending?                                      |              | ····· Yes                   | X No        |  |
|                      | ted to   | the FTB? See i  | nstructions   |                      |                |                 |                                  |  | -            |                             |             |  |
| Part I               | Com  | plete Part I  | unless not required t   | o file this forr     | m. See Ge      | neral In        | formation                        | B and C.   |              |                             |             |  |
|                      | 1  |   | es or receipts from oth   |                      |                |                 |                                  |  |              | 11,720                      | ),851.      |  |
| Receipts             | 2  |   | s and assessments fro   |                      |                |                 |                                  |  |              | 06.00                       |             |  |
| and                  | 3 Gross contributions, gifts, grants, and similar amounts received |   |   |                      |                |                 |                                  | 3  | 3 96,287,501 |                             |             |  |
| Revenues             | 4  | 4 Total gross receipts for filing requirement test. Add line 1 through line 3.  This line must be completed. If the result is less than \$50,000, see General Information B ● |   |                      |                |                 |                                  | 4  | 108,008      | 3.352.                      |             |  |
|                      | 5  |   |   |                      |                |                 |                                  |  | -            | 1 200,000                   | ,,002.      |  |
|                      | 6  | Cost or oth   | ner basis, and sales e  | xpenses of as        | sets sold      | (               | • 6                              |  |              |                             |             |  |
|                      | 7  |   |   |                      |                |                 |                                  |  | 7            | 7                           |             |  |
|                      | 8  |   | s income. Subtract lin  |                      |                |                 |                                  |  |              | 108,008                     |             |  |
| Expenses             | 9  |   | enses and disburseme  |                      |                |                 |                                  |  | 9            | 109,095                     |             |  |
|                      | 10   |   | receipts over expense   |                      |                |                 |                                  |  | 10<br>11     | -1,086                      | ), /43.     |  |
|                      | 11<br>12   |   | nents<br>see General Information                                    |                      |                |                 |                                  |  | 12           |                             |             |  |
|                      | 13   |   | balance. If line 11 is  |                      |                |                 |                                  |  | 13           |                             |             |  |
| Filing               | 14   | Use tax ba  | alance. If line 12 is mo  | ore than line 1      | 1, subtrac     | ct line 11      | I from line                      | : 12   | 14           |                             |             |  |
| Filing<br>Fee        | 15   | Filing fee  | \$10 or \$25. See Gene  | ral Informatio       | n F            |                 |                                  |  | 15           |                             |             |  |
|                      | 16   | •   | and Interest. See Gen   |                      |                |                 |                                  |  |              |                             |             |  |
|                      | 17   | Balance due   | . Add line 12, line 15, and li                                      | ne 16. Then subtr    | ract line 11 f | rom the re      | sult                             |  | 17           |                             | 0.          |  |
| Sign                 | Under  | penalties of pe   | erjury, I declare that I have ex<br>e. Declaration of preparer (oth | amined this return   | , including ac | ccompanyir      | ng schedules                     | and statements, and to the l                           | est of my    | knowledge and belief,       | it is true, |  |
| Here                 |  |   | s. Deciaration of preparer (of                                      | iei tilaii taxpayei) | Title          | all lillollilai | tion of which p                  | Date   |              | <ul><li>Telephone</li></ul> |             |  |
|                      | of off   | ature >   |   |                      | CFO            | le le           | \-\                              | 01 1 1   |              | (559) 263-1                 | L030        |  |
| Paid                 | Prepa  | arer's ►<br>ture TH0  | OMAS J KAKU   |                      |                | L               | Pate                             | Check if self-employed                                 |              | ● PTIN<br>P00850237         |             |  |
| Preparer's           |  | s name  | KAKU & MERSI  | NO, LLP              |                | 1               |                                  | , , , , , , ,  |              | Firm's FEIN                 |             |  |
| Use Only             | (or yo   | ours, if mployed)   | 1588 SHAW AV  |                      |                |                 |                                  |  |              | 77-0494454                  |             |  |
|                      | and a  | ddress  | CLOVIS, CA 9  | 3611                 |                |                 |                                  |  |              | ● Telephone                 | 27          |  |
|                      | Ma   | , the ETD -   | icquee this roturn with   | the propers          | chown ob       | 0103 50         | o instructi                      | ions   |              | 559 324-709<br>X Yes        |             |  |
|                      | ivia   | ушсгіва   | iscuss this return with   | me highaigi          | SHOWII dD      | ove: Se         | ะ แรแนะแ                         |  |              | • • res                     | No          |  |

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CACA1112L 12/13/19

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Form 199 2019 **Page 1** 

#### FRESNO COUNTY ECONOMIC

Part II Organizations with gross receipts of more than \$50,000 and private foundations regardless of amount of gross receipts – complete Part II or furnish substitute information.

|                                 |  | 1        | Gross sales or receipts from all                           | business activities. See        | e instruc | ctions                 |                        | 1       |      |              |
|---------------------------------|--|----------|--|---------------------------------|-----------|------------------------|------------------------|---------|------|--------------|
|                                 |  | 2        | Interest   |                                 |           |                        |                        |         | :    | 117,041.     |
|                                 |  | 3        | Dividends  |                                 |           |                        |                        | _       | 3    |              |
| Rece                            |  | 4        | Gross rents  |                                 |           |                        | _                      | _       |      |              |
| from Othe                       |  | 5        | Gross royalties  |                                 |           |                        |                        |         |      |              |
| Soul                            |  | _        | Gross amount received from sa                              |                                 |           |                        |                        | 6       |      |              |
|                                 |  | 6        | Other income. Attach schedule.                             | ile oi assets (see ilistru      | Ctions).  | SEE ST                 | ATEMENT 1              | , , ,   |      | 11 602 010   |
|                                 |  | 7        | Total gross sales or receipts from other                   |                                 |           |                        |                        |         | _    | 11,603,810.  |
|                                 |  | 8<br>9   | Contributions, gifts, grants, and similar                  |                                 |           |                        |                        |         | _    | 11,720,851.  |
|                                 |  | _        | Disbursements to or for member                             |                                 |           |                        |                        |         | -+   | 25,445,861.  |
|                                 |  | 10       |  |                                 |           |                        |                        |         | -+   | 101 700      |
|                                 |  | 11       | Compensation of officers, direc                            | ·                               |           |                        |                        |         | _    | 194,762.     |
| Fxne                            | enses  | 12       | Other salaries and wages                                   |                                 |           |                        |                        |         | _    | 42,330,668.  |
| and                             |  | 13       | Interest   |                                 |           |                        |                        |         | -+   | 13,891.      |
| Disb                            | urse-  | 14       | Taxes  |                                 |           |                        | _                      | -       | -+   | 3,619,177.   |
| men                             |  | 15       | Rents  |                                 |           |                        |                        |         |      | 2,115,122.   |
|                                 |  | 16       | Depreciation and depletion (Se                             |                                 |           |                        |                        |         |      | 334,812.     |
|                                 |  | 17       | Other Expenses and Disbursem                               |                                 |           |                        |                        | 17      | '    | 35,040,802.  |
|                                 |  | 18       | Total expenses and disbursements. Add                      | line 9 through line 17. Enter h | ere and o | n Page 1, Part I, line | 9                      | 18      | 3    | 109,095,095. |
| Sch                             | edule  | Ł.       | Balance Sheet  | Beginning o                     | f taxabl  | e year                 | En                     | d of ta | axal | ble year     |
| Asse                            | ets  |          |  | (a)                             |           | (b)                    | (c)                    |         |      | (d)          |
| 1                               | Cash   |          |  |                                 |           | 6,162,487.             |                        |         | •    | 6,792,129.   |
| 2                               | Net acc  | ounts    | receivable   |                                 | 1         | 1,217,481.             |                        |         | •    | 10,325,517.  |
| 3                               | Net not  | es rece  | eivable  |                                 |           | 705,469.               |                        |         | •    | 669,328.     |
| 4                               | Invento  | ries     |  |                                 |           | 134,498.               |                        |         | •    | 150,793.     |
| 5                               | Federal  | and s    | tate government obligations                                |                                 |           |                        |                        |         | •    |              |
| 6                               | Investm  | nents i  | n other bonds  |                                 |           |                        |                        |         | •    |              |
| 7                               | Investm  | nents i  | n stock  |                                 |           |                        |                        |         | •    |              |
| 8                               | Mortgag  | ge loar  | 18   |                                 |           |                        |                        |         | •    |              |
| 9                               | Other in   | nvestm   | nents. Attach schedule                                     |                                 |           |                        |                        |         | •    |              |
| 10 a                            | <b>D</b> epreci  | able a   | ssets  | 45,757,006.                     |           |                        | 45,919,5               | 517.    |      |              |
| ŀ                               | Less ac  | cumul    | ated depreciation  | 31,047,366.                     | 1         | 4,709,640.             | 31,745,0               | 71.     |      | 14,174,446.  |
| 11                              | Land   |          |  |                                 |           | 856,323.               |                        |         | •    | 856,323.     |
| 12                              | Other a  | ssets.   | Attach schedule  | 4                               |           | 778,649.               |                        |         | •    | 705,996.     |
| 13                              |  |          |  |                                 | 3-        | 4,564,547.             |                        |         |      | 33,674,532.  |
| Liab                            | ilities a  | nd n     | et worth   |                                 |           |                        |                        |         |      |              |
| 14                              | Account  | ts paya  | able   |                                 |           | 6,665,102.             |                        |         | •    | 5,917,010.   |
| 15                              | Contrib  | utions,  | gifts, or grants payable                                   |                                 |           |                        |                        |         | •    |              |
| 16                              |  |          | rtes payableST .   |                                 |           | 966,143.               |                        |         | •    | 2,422,649.   |
| 17                              | Mortgad  | ges pa   | yable  |                                 |           | •                      |                        |         | •    | •            |
| 18                              | Other li   | abilitie | es. Attach schedule  | 6                               |           | 5,618,074.             |                        |         |      | 5,074,248.   |
| 19                              |  |          | or principal fund  |                                 |           | 1,315,228.             |                        |         | •    | 20,260,625.  |
| 20                              |  |          | pital surplus. Attach reconciliation                       |                                 |           |                        |                        |         | •    |              |
| 21                              |  |          | ings or income fund  |                                 |           |                        |                        |         | •    |              |
| 22                              | Total li   | abiliti  | es and net worth   |                                 | 3-        | 4,564,547.             |                        |         |      | 33,674,532.  |
| Sch                             | edule  | : M-     | Reconciliation of income per Do not complete this schedule |                                 | er returr | 1                      | s less than \$50,000   | )       |      |              |
| 1                               | Net inco   | ome ne   | er books   | • -1,086,743                    |           |                        | books this year not in |         |      |              |
|                                 |  |          | ne tax   | •                               |           |                        | h schedule             |         | •    |              |
| 3                               |  |          |  | •                               | 8         | Deductions in this r   |                        | •       |      |              |
| 4                               |  |          | corded on books this year.                                 |                                 |           | against book incom     | e this year.           |         |      |              |
|                                 |  |          | ıle  | •                               |           |                        |                        |         | •    |              |
| 5                               | 5 Expenses recorded on books this year not deducted 9 Total. Add line 7 and line 8 |          |  |                                 |           |                        |                        |         |      |              |
| in this return. Attach schedule |  |          |  |                                 |           |                        |                        |         |      |              |
| 6                               | 6 Total. Add line 1 through line 5   |          |  |                                 |           |                        |                        |         |      | -1,086,743.  |
|                                 |  |          |  |                                 |           |                        |                        |         |      |              |

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CACA1112L 12/13/19

#### Schedule B

(Form 990, 990-EZ, or 990-PF)
Department of the Treasury Internal Revenue Service

#### CALIFORNIA COPY **Schedule of Contributors**

► Attach to Form 990, Form 990-EZ, or Form 990-PF. ► Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047

2019

| Name of the organization FRESNO  | COUNTY ECONOMIC   | Employer identification number   |  |  |  |  |  |
|--|---|--|--|--|--|--|--|
| II.  | OPPORTUNITIES COMMISSION 94-1606519 Organization type (check one):  |  |  |  |  |  |  |
|  |   |  |  |  |  |  |  |
| Filers of:   | Section:  |  |  |  |  |  |  |
| Form 990 or 990-EZ   | $\overline{X}$ 501(c)( 3 ) (enter number) organization  |  |  |  |  |  |  |
|  | 4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation  | on   |  |  |  |  |  |
| Form 990-PF  | 527 political organization  |  |  |  |  |  |  |
|  | 501(c)(3) exempt private foundation   |  |  |  |  |  |  |
|  | 4947(a)(1) nonexempt charitable trust treated as a private foundation   |  |  |  |  |  |  |
|  | 501(c)(3) taxable private foundation  |  |  |  |  |  |  |
| , ,  | red by the <b>General Rule</b> or a <b>Special Rule.</b><br>, (8), or (10) organization can check boxes for both the General Rule and a S <sub>l</sub>  | pecial Rule. See instructions.   |  |  |  |  |  |
| General Rule   |   |  |  |  |  |  |  |
|  | ing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling one contributor. Complete Parts I and II. See instructions for determining a contribution  |  |  |  |  |  |  |
| Special Rules  |   |  |  |  |  |  |  |
| under sections 509(a)(<br>received from any or                             | described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33-1/3%(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line contributor, during the year, total contributions of the greater of (1) \$5,000; line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.  | e 13, 16a, or 16b, and that  |  |  |  |  |  |
| during the year, total   | described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that recell contributions of more than \$1,000 exclusively for religious, charitable, scient prevention of cruelty to children or animals. Complete Parts I, II, and III.  |  |  |  |  |  |  |
| during the year, cont<br>\$1,000. If this box is<br>charitable, etc., purp | described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that recerbutions exclusively for religious, charitable, etc., purposes, but no such cont checked, enter here the total contributions that were received during the year ose. Don't complete any of the parts unless the <b>General Rule</b> applies to this carriery religious, charitable, etc., contributions totaling \$5,000 or more during the | tributions totaled more than<br>r for an <i>exclusively</i> religious,<br>organization because |  |  |  |  |  |
| 990-PF), but it must answer 'N   | isn't covered by the General Rule and/or the Special Rules doesn't file Schedulo' on Part IV, line 2, of its Form 990; or check the box on line H of its Form 900 doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990)   | 990-EZ or on its Form 990-PF,  |  |  |  |  |  |

BAA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2019) Name of organization

FRESNO COUNTY ECONOMIC

1 Employer identification number

94-1606519

| Part I | Contributors (see instructions). | Use duplicate copies of Part | I if additional space is needed. |
|--------|----------------------------------|------------------------------|----------------------------------|
|--------|----------------------------------|------------------------------|----------------------------------|

| (a)<br>No.      | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total<br>contributions  | (d)<br>Type of contribution                     |  |  |
|-----------------|---|--|---|--|--|
| 1               | SISTERS OF ST. JOSEPH HEALTH  |  | Person X  |  |  |
|                 | 440 S. BATAVIA ST.  | \$50,000.  | Payroll Noncash                                 |  |  |
|                 | ORANGE, CA 92868-3998   |  | (Complete Part II for noncash contributions.)   |  |  |
| (a)<br>No.      | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total<br>contributions  | (d)<br>Type of contribution                     |  |  |
| 2               | CENTRAL VALLEY COMMUNITY FOUNDATION   |  | Person X Payroll                                |  |  |
|                 | 5260 N. PALM, STE 122   | \$20,000.  | Noncash   |  |  |
|                 | FRESNO, CA 93704  |  | (Complete Part II for noncash contributions.)   |  |  |
| (a)<br>No.      | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total<br>contributions  | (d)<br>Type of contribution                     |  |  |
| 3               | MACY'S INC  |  | Person X Payroll                                |  |  |
|                 | 151 WEST 34TH STREET  | \$ <u>5,000</u> .  | Noncash   |  |  |
|                 | NEW YORK, NY 10001  |  | (Complete Part II for noncash contributions.)   |  |  |
| (0)             | (h)   | (c)  | (4)   |  |  |
| (a)<br>No.      | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total<br>contributions  | (d)<br>Type of contribution                     |  |  |
| No.             | Name, address, and ZIP + 4  SIEGEL & CO   | Total<br>contributions   | Person X  |  |  |
|                 | Name, address, and ZIP + 4  SIEGEL & CO   | Total contributions  |   |  |  |
|                 | Name, address, and ZIP + 4  SIEGEL & CO   | contributions  | Person X Payroll                                |  |  |
|                 | Name, address, and ZIP + 4  SIEGEL & CO  5305 N. FRESNO ST, STE 108   | contributions  | Person X Payroll Noncash  (Complete Part II for |  |  |
| 4<br>(a)        | Name, address, and ZIP + 4  SIEGEL & CO  5305 N. FRESNO ST, STE 108  FRESNO, CA 93710  (b)  | \$12,000.  | Person X Payroll                                |  |  |
| 4<br>(a)<br>No. | Name, address, and ZIP + 4  SIEGEL & CO  5305 N. FRESNO ST, STE 108  FRESNO, CA 93710  (b)  Name, address, and ZIP + 4  | \$12,000.  | Person X Payroll                                |  |  |
| 4<br>(a)<br>No. | Name, address, and ZIP + 4  SIEGEL & CO  5305 N. FRESNO ST, STE 108  FRESNO, CA 93710  Name, address, and ZIP + 4  CENTRAL VALLEY CASP  | \$12,000.  | Person X Payroll                                |  |  |
| 4<br>(a)<br>No. | Name, address, and ZIP + 4  SIEGEL & CO  5305 N. FRESNO ST, STE 108  FRESNO, CA 93710  Name, address, and ZIP + 4  CENTRAL VALLEY CASP  3515 PRESCOTT AVE   | \$12,000.  | Person X Payroll                                |  |  |
| (a)<br>No.      | Name, address, and ZIP + 4  SIEGEL & CO  5305 N. FRESNO ST, STE 108  FRESNO, CA 93710  Name, address, and ZIP + 4  CENTRAL VALLEY CASP  3515 PRESCOTT AVE  CLOVIS, CA 93619   | \$12,000.  \$12,000.  (c)     Total contributions  \$7,500.            | Person X Payroll                                |  |  |
| (a)<br>No.<br>5 | Name, address, and ZIP + 4  SIEGEL & CO  5305 N. FRESNO ST, STE 108  FRESNO, CA 93710  Name, address, and ZIP + 4  CENTRAL VALLEY CASP  3515 PRESCOTT AVE  CLOVIS, CA 93619  Name, address, and ZIP + 4                             | \$12,000.  \$12,000.  (c)     Total contributions  \$7,500.            | Person X Payroll                                |  |  |
| (a)<br>No.<br>5 | Name, address, and ZIP + 4  SIEGEL & CO  5305 N. FRESNO ST, STE 108  FRESNO, CA 93710  (b) Name, address, and ZIP + 4  CENTRAL VALLEY CASP  3515 PRESCOTT AVE  CLOVIS, CA 93619  (b) Name, address, and ZIP + 4  ISNARDI FOUNDATION | \$ 12,000.  (c) Total contributions  \$7,500.  (c) Total contributions | Person X Payroll                                |  |  |

BAA

2

Name of organization

FRESNO COUNTY ECONOMIC

Employer identification number
94-1606519

| raiti      | Contributors (see instructions). Ose duplicate copies of Part I if additional s | pace is needed.               |   |
|------------|---|-------------------------------|---|
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total<br>contributions | (d)<br>Type of contribution   |
| <u>7</u>   | RITE AID FOUNDATION   |                               | Person X Payroll  |
|            | PO_BOX_3165   | \$20,000.                     | Noncash   |
|            | HARRISBURG, PA 17105  |                               | (Complete Part II for noncash contributions.)                         |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total<br>contributions | (d)<br>Type of contribution   |
| 8          | UNION PACIFIC FOUNDATION  |                               | Person X Payroll  |
|            | 1400 DOUGLAS STREET, STOP 1560  | \$14,400.                     | Noncash   |
|            | ОМАНА, NE 68179   |                               | (Complete Part II for noncash contributions.)                         |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total<br>contributions | (d)<br>Type of contribution   |
|            |   | \$<br>                        | Person Payroll Noncash  (Complete Part II for noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total<br>contributions | (d)<br>Type of contribution   |
|            |   | \$                            | Person Payroll Noncash  (Complete Part II for noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total<br>contributions | (d)<br>Type of contribution   |
|            | <br>  | \$                            | Person Payroll Noncash  (Complete Part II for noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total<br>contributions | (d)<br>Type of contribution   |
|            | <br>  | \$                            | Person Payroll Noncash (Complete Part II for noncash contributions.)  |

TEEA0702L 08/09/19

Employer identification number

FRESNO COUNTY ECONOMIC

Name of organization

BAA

94-1606519

Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed. (b)
Description of noncash property given (a) No. from Part I (c) FMV (or estimate) (See instructions.) (d) Date received N/A (c) FMV (or estimate) (See instructions.) (a) No. (b) (d) from Description of noncash property given Date received Part I (a) No. from (b) Description of noncash property given (d) Date received (c) FMV (or estimate) (See instructions.) Part I (a) No. from Part I (b) Description of noncash property given (d) Date received (c) FMV (or estimate) (See instructions.) (a) No. from (b) Description of noncash property given (c) FMV (or estimate) (d) Date received Part I (See instructions.) (b) Description of noncash property given (d) (a) No. (c) FMV (or estimate) Date received from (See instructions.) Part I

BAA

Employer identification number

| FRESNO                    | COUNTY ECONOMIC   |  | 94-1606519  |  |  |  |  |  |
|---------------------------|---|--|---|--|--|--|--|--|
| Part III                  | Exclusively religious, charitable, etc<br>or (10) that total more than \$1,000 for the<br>the following line entry. For organizations con | e year from any one contrib<br>mpleting Part III, enter the tota | al of <i>exclusively</i> religious, charitable, etc., |  |  |  |  |  |
|                           | contributions of <b>\$1,000</b> or less for the year. (I Use duplicate copies of Part III if additional s                                 | Enter this information once. So                                  | See instructions.)                                    | A  |  |  |  |  |
| (a)<br>No. from<br>Part I |   | (c) Use of gift  | (d) Description of how gift is held                   |  |  |  |  |  |
|                           | N/A   |  |   |  |  |  |  |  |
|                           |   |  |   | _  |  |  |  |  |
|                           |   |  |   | _  |  |  |  |  |
|                           |   |  |   | _  |  |  |  |  |
|                           |   | (e)<br>Transfer of gift  |   |  |  |  |  |  |
|                           |   | Transfer of gift   | 51.6.6.6.6.6  |  |  |  |  |  |
|                           | Transferee's name, address  | , and ZIP + 4  | Relationship of transferor to transferee              | Relationship of transferor to transferee |  |  |  |  |
|                           |   |  | _   |  |  |  |  |  |
|                           | L   |  |   | _  |  |  |  |  |
|                           | L   |  |   | _  |  |  |  |  |
|                           |   |  |   |  |  |  |  |  |
| (a)<br>No. from           | (b)<br>Purpose of gift  | (c)<br>Use of gift   | (d) Description of how gift is held                   |  |  |  |  |  |
| Part I                    | Furpose of gift   | ose of gift  | Description of now girt is neith                      |  |  |  |  |  |
|                           |   |  |   | _  |  |  |  |  |
|                           |   |  |   | -  |  |  |  |  |
|                           | h   |  |   | -  |  |  |  |  |
|                           | h   |  |   | -  |  |  |  |  |
|                           |   | (e)  |   | _  |  |  |  |  |
|                           |   | (e)<br>Transfer of gift  |   |  |  |  |  |  |
|                           | Transferee's name, address  | Relationship of transferor to transferee                         |   |  |  |  |  |  |
|                           |   |  |   |  |  |  |  |  |
|                           |   |  |   | _  |  |  |  |  |
|                           | <u> </u>  |  |   | _  |  |  |  |  |
|                           |   |  |   | _  |  |  |  |  |
| (a)<br>No. from           | (b)   | (c)<br>Use of gift   | (d)<br>Description of how gift is held                |  |  |  |  |  |
| No. from Part I           | Purpose of gift   | Use of gift  | Description of how gift is held                       |  |  |  |  |  |
| Tuiti                     |   |  |   | _  |  |  |  |  |
|                           |   |  |   | _  |  |  |  |  |
|                           |   |  |   | _  |  |  |  |  |
|                           |   |  |   | _  |  |  |  |  |
|                           | <u> </u>  | (0)  | I   | _  |  |  |  |  |
|                           |   | (e)<br>Transfer of gift  |   |  |  |  |  |  |
|                           | Transferee's name, address  | , and ZIP + 4  | Relationship of transferor to transferee              |  |  |  |  |  |
|                           |   |  |   |  |  |  |  |  |
|                           |   |  |   | _  |  |  |  |  |
|                           |   |  |   | _  |  |  |  |  |
|                           |   |  |   | -  |  |  |  |  |
| (a)                       | (b)   | (c)  | (d)   | _  |  |  |  |  |
| (a)<br>No. from<br>Part I | (b)<br>Purpose of gift  | (c)<br>Use of gift   | (d) Description of how gift is held                   |  |  |  |  |  |
| Part I                    |   |  |   |  |  |  |  |  |
|                           | <u> </u>  |  |   | _  |  |  |  |  |
|                           | <u> </u>  |  |   | _  |  |  |  |  |
|                           | L   |  |   | _  |  |  |  |  |
|                           |   |  |   |  |  |  |  |  |
|                           |   | (e)  |   |  |  |  |  |  |
|                           | Transferee's name, address  | Transfer of gift   | Relationship of transferor to transferee              |  |  |  |  |  |
|                           | Transieree's maine, address   | , and <b>ZII</b> + <b>7</b>                                      | iveration ship of transferor to transfere             | _  |  |  |  |  |
|                           | <u> </u>  |  | <b></b>   | _  |  |  |  |  |
|                           | L   |  | L   | _  |  |  |  |  |

TEEA0704L 08/09/19

# **2019** Corporation Depreciation and Amortization

| ~~          | $\sim$ |
|-------------|--------|
| 20          | UL.    |
| $\neg \cap$ | $\sim$ |
| JU          |        |

| Attac       | ch to Form 100 or For                             | m 100W. FOR                             | M 3885 ONLY                             |                                   |                     |                           |                     |                      |                  |                            |
|-------------|---|---|---|-----------------------------------|---------------------|---------------------------|---------------------|----------------------|------------------|----------------------------|
|             | ration name                                       | COUNTY ECOI                             |   |                                   |                     |                           |                     | Califor              | nia corpo        | ration number              |
|             |   | UNITIES COM                             |   |                                   |                     |                           |                     | 049                  | 6314             |                            |
| Par         |   |   | perty Under IRC S                       | ection 179                        |                     |                           |                     | 10.00                |                  |                            |
| 1           | Maximum deduction                                 |   |   |                                   |                     |                           |                     |                      | 1                | \$25,000                   |
| 2           | Total cost of IRC Se                              | ction 179 property                      | placed in service                       |                                   |                     |                           |                     |                      | 2                | <u> </u>                   |
| 3           | Threshold cost of IR                              | C Section 179 prop                      | erty before reducti                     | on in limitation                  | n                   |                           |                     |                      | 3                | \$200 <b>,</b> 000         |
| 4           | Reduction in limitation                           |   |   |                                   |                     |                           |                     |                      | 4                |                            |
| 5           | Dollar limitation for                             |   | act line 4 from line                    |                                   |                     |                           |                     |                      | 5                |                            |
| 6           | (a)   | Description of property                 |   | (b) Cost (bus                     | siness u            | se only)                  | (c) Elected         | cost                 |                  |                            |
|             |   |   |   |                                   |                     |                           |                     |                      |                  |                            |
|             |   |   |   |                                   |                     |                           |                     |                      |                  |                            |
|             |   |   |   |                                   |                     |                           |                     |                      |                  |                            |
| 7           | Listed property (alac                             | stad IDC Spation 1                      | 70 aget)                                |                                   |                     | 7                         |                     |                      |                  |                            |
| 8           | Listed property (electronic Total elected cost of |   | •                                       |                                   |                     |                           | ne 7                |                      | 8                |                            |
| 9           | Tentative deduction.                              |   |   |                                   |                     |                           |                     |                      | 9                |                            |
| 10          | Carryover of disallow                             |   |   |                                   |                     |                           |                     |                      | 10               |                            |
| 11          | Business income lim                               |   |   |                                   |                     |                           |                     |                      | 11               |                            |
| 12          | IRC Section 179 exp                               | ense deduction. A                       | dd line 9 and line 1                    | 0, but do not                     | enter               | more tha <u>n</u>         | line 11             |                      | 12               |                            |
| 13          | Carryover of disallov                             |   |   |                                   |                     |                           |                     |                      |                  |                            |
| Par         | t II Depreciation a                               | ı                                       | ional First Year Dep                    | ı                                 | ction l             | Jnder R&TO                | Section 243         | 356                  |                  |                            |
| 14          | <b>(a)</b><br>Description                         | <b>(b)</b> Date acquired                | <b>(c)</b><br>Cost or                   | (d)                               | 20                  | (e)                       | (f)                 | Deprecia             | g)               | r Additional first         |
|             | of property                                       | (mm/dd/yyyy)                            | other basis                             | Depreciation allowed or           |                     | Depreciation method       | Life or rate        | this                 |                  | year                       |
|             | , , ,   | , ,,,,,,,,                              |   | allowable i                       |                     |                           |                     |                      | ,                | depreciation               |
| LAN         | ın.   | VARIOUS                                 | 856,323.                                | earlier yea                       | 15                  |                           | 0                   |                      |                  |                            |
|             | JIPMENT   | VARIOUS                                 | •                                       | 12,486,5                          | 37                  | S/L                       | 5                   | 5.4.9                | 3,420            | )                          |
|             | LDINGS  | VARIOUS                                 | 32197876.                               | 18,599,0                          |                     | S/L                       | 30                  |                      | 1,095            |                            |
| <u> </u>    | LEDINOD   | VARCIOOD                                | 32137070.                               | 10,333,0                          | 10.                 | 5/1                       | 30                  |                      | L <b>,</b> U J C | <del>, ,  </del>           |
|             |   |   |   |                                   |                     |                           |                     |                      |                  |                            |
| 15          | Add the amounts in                                | column (a) and co                       | lump (h) The total                      | of column (h)                     | mayı                | not ovcood                |                     |                      |                  |                            |
| 13          | \$2,000. See instruct                             |   |   |                                   |                     |                           |                     | 659                  | 9,515            | 5.                         |
| Par         | t III Summary                                     | ·                                       | , ,                                     |                                   |                     |                           | •                   |                      | •                | •                          |
| 16          | Total: If the corporation                         |   |   |                                   |                     |                           |                     |                      |                  |                            |
|             | IRC Section 179 exp<br>Additional first year      | ense, add the amo<br>depreciation under | ount on line 12 and<br>R&TC Section 243 | line 15, colum<br>356, add the ar | nn (g)<br>mount     | <b>or</b><br>s on line 1. | 5. columns (        | n) and (h            | ) or             |                            |
|             | Depreciation (if no e                             |   |   |                                   |                     |                           |                     |                      |                  | 6                          |
|             | Total depreciation of                             |   |   |                                   |                     |                           |                     |                      | 17               | 7                          |
| 18          | Depreciation adjustr<br>Form 100W, Side 1,        | nent. If line 17 is g                   | reater than line 16                     | , enter the diffe                 | erence              | e here and                | on Form 10          | 0 or                 |                  |                            |
|             | Form 100W, Side 2,                                | line 12. (If Californ                   | nia depreciation an                     | nounts are use                    | ed to d             | etermine n                | et income b         | efore                |                  |                            |
| David       | state adjustments or                              | n Form 100 or Forn                      | n 100W, no adjustn                      | nent is necess                    | sary.)              |                           |                     |                      | 18               | 3                          |
| <u>Part</u> |   | (b)                                     | (0)                                     | <u> </u>                          | (4                  | `                         | (a)                 | (6)                  |                  | (m)                        |
| 19          | <b>(a)</b><br>Description                         | (b) Date acquire                        | d (c)<br>Cost o                         | r A                               | <b>d)</b><br>mortiz |                           | (e)<br>R&TC         | <b>(f)</b><br>Period | or               | <b>(g)</b><br>Amortization |
|             | of property                                       | (mm/dd/yyyy                             | v) other bas                            |                                   |                     | allowable                 | Section (see instr) | percenta             | age              | for this year              |
|             |   |   |   |                                   | earne               | r years                   | (see instr)         |                      | +                |                            |
|             |   |   |   |                                   |                     |                           |                     |                      |                  |                            |
|             |   |   |   |                                   |                     |                           |                     |                      |                  |                            |
|             |   |   |   |                                   |                     |                           |                     |                      |                  |                            |
|             |   |   |   |                                   |                     |                           |                     |                      |                  |                            |
| 20          | Total. Add the amou                               | ınts in column (a)                      |   |                                   |                     |                           |                     |                      | 20               |                            |
| 21          | Total amortization c                              | (0)                                     |   |                                   |                     |                           |                     |                      | 21               |                            |
|             |   | ·                                       | •                                       |                                   |                     |                           |                     |                      |                  |                            |
|             | Amortization adjustr<br>Form 100W, Side 1,        | line 6. If line 21 is                   | less than line 20,                      | enter the differ                  | rence               | here and c                | n Form 100          | or                   | 00               |                            |
|             | Form 100W, Side 2,                                | ine 12                                  |   |                                   |                     |                           |                     |                      | 22               |                            |

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FTB 3885 2019

### **CALIFORNIA STATEMENTS**

PAGE 1

FRESNO COUNTY ECONOMIC OPPORTUNITIES COMMISSION

94-1606519

10/23/20

12:55PM

STATEMENT 1 FORM 199, PART II, LINE 7 OTHER INCOME

PROGRAM SERVICE REVENUE

TOTAL \$ 11,603,810.

STATEMENT 2 FORM 199, PART II, LINE 9 CONTRIBUTIONS, GIFTS, GRANTS, AND SIMILAR AMOUNTS PAID

CLASS OF ACTIVITY:

WIC VOUCHERS

AMOUNT GIVEN:

19,902,012.

CLASS OF ACTIVITY:

UTILITY VOUCHERS

AMOUNT GIVEN:

5,543,849.

TOTAL \$ 25,445,861.

#### STATEMENT 3 FORM 199, PART II, LINE 17 OTHER EXPENSES

| ACCOUNTING FEES                        | \$ 85,732.    |
|--|---------------|
| CAPITAL OUTLAY.                        | 14,009.       |
| CONFERENCES, CONVENTIONS, AND MEETINGS | 35,258.       |
| CONTRACTING SERVICES.                  | 8,545,043.    |
| EQUIPMENT & LEASES.                    | 636,161.      |
| GRANT FUNDED DEPRECIATION              | 1,352,359.    |
| INSURANCE                              | 746,699.      |
| LEGAL FEES                             | 254,467.      |
| LOAN LOSS PROVISION                    | 228,531.      |
| OFFICE EXPENSES                        | 1,028,973.    |
| OTHER                                  | 669,882.      |
| OTHER EMPLOYEE BENEFIT                 | 10,927,252.   |
| PENSION PLAN CONTRIBUTIONS             | 1,655,868.    |
| POSTAGE AND SHIPPING                   |               |
| PRINTING AND PUBLICATIONS              | 71,030.       |
| PROGRAM COSTS                          | 3,693,757.    |
| REPAIRS AND MAINTENANCE                | 1,533,466.    |
| TELEPHONE                              | 754,601.      |
| TRAVEL.                                | 1,769,096.    |
| UTILITIES                              | 963,373.      |
| TOTAL                                  | \$35,040,802. |

#### STATEMENT 4 FORM 199, SCHEDULE L, LINE 12 OTHER ASSETS

| OTHER            |              |         | 416,800.       |
|------------------|--------------|---------|----------------|
| PREPAID EXPENSES | AND DEFERRED | CHARGES | 289,196.       |
|                  |              | TOTAL   | \$<br>705,996. |

10/23/20

### CALIFORNIA STATEMENTS

PAGE 2

**CLIENT 100100** 

#### FRESNO COUNTY ECONOMIC OPPORTUNITIES COMMISSION

94-1606519

12:55PM

**STATEMENT 5** 

FORM 199, SCHEDULE L, LINE 16 **BONDS AND NOTES PAYABLE** 

OTHER NOTES PAYABLE BALANCE DUE

LENDER'S NAME: CITY OF FRESNO 4/04/2007 DATE OF NOTE: MATURITY DATE: 6/30/2018

REPAYMENT TERMS: SEMI-ANNUAL PAYMENTS

SECURITY PROVIDED: UNSECURED

PURPOSE OF LOAN: SMALL FARMER LOAN PROGRAM

ORIGINAL AMOUNT: 500,000.

BALANCE DUE: 229,131.

LENDER'S NAME: U.S. SMALL BUSINESS ADMIN.

DATE OF NOTE: 8/10/2011 MATURITY DATE: 8/10/2031

REPAYMENT TERMS: QUARTERLY PAYMENTS

INTEREST RATE:

SECURITY PROVIDED: UNSECURED

PURPOSE OF LOAN: SMALL BUSINESS DIRECT LOAN PRG

ORIGINAL AMOUNT: 1,000,000.

BALANCE DUE: 681,190.

LENDER'S NAME: WELLS FARGO MATURITY DATE: 10/01/2021 1.5

INTEREST RATE:

SECURITY PROVIDED: SECURITIES PURPOSE OF LOAN: BALANCE DUE: LINE OF CREDIT

900,000.

LENDER'S NAME: CA DEPT OF PARKS AND REC

REPAYMENT TERMS: 10 ANNUAL INSTALLMENTS \$70,000

INTEREST RATE: 2.51

SECURITY PROVIDED: UNSECURED

PURPOSE OF LOAN: BALANCE DUE: SETTLEMENT AGREEMENT

612,328.

TOTAL OTHER NOTES PAYABLE \$ 2,422,649.

TOTAL NOTES AND BONDS PAYABLE \$ 2,422,649.

**STATEMENT 6** FORM 199, SCHEDULE L, LINE 18 **OTHER LIABILITIES** 

DEFERRED REVENUE. 880,197. HEALTH INSURANCE RESERVE..... 2,776,891. OTHER LIABILITES. 1,417,160. 5,074,248. TOTAL \$

# **2019** California Exempt Organization Business Income Tax Return



| Calendar Ye               | ar 2019           | or fiscal year beginning (mm/dd/yyyy)   | , and           | l ending (m                    | m/dd/yyyy)  |                 |                   |           |
|---------------------------|-------------------|---|-----------------|--------------------------------|---|-----------------|-------------------|-----------|
| Corporation/Org           | janizatio         | FRESNO COUNTY ECONOMIC  |                 |                                |   | Californ        | ia corporation nu | mber      |
|                           |                   | OPPORTUNITIES COMMISSION  |                 |                                |   |                 | 6314              |           |
| Additional infor          | nation. S         | see instructions.   |                 |                                |   | FEIN            | 1.000510          |           |
| Street address            | (suite/ro         | om no.)   |                 |                                |   | PMB no          | 1606519<br>       |           |
| 1920 MA                   |                   |   |                 |                                |   |                 |                   |           |
|                           | oration h         | as a foreign address, see instructions.)  |                 | State                          | ZIP code  |                 |                   |           |
| FRESNO<br>Foreign country | name              | Foreign province/state/county   |                 | CA                             | 93721<br>Foreign postal code  |                 |                   |           |
| r oreigir country         | name              | Total grip province states county   |                 |                                | r oreign postar code  |                 |                   |           |
| A First Re                | turn F            | led?Yes X No  | H Is the        | organization                   | a non-exempt charitable tr  | ust as          |                   |           |
| <b>B</b> Is this a        | n edu             | eation IRA within the   | descri          | beď in IRC S                   | ection 4947(a)(1)?  |                 | • Yes             | X No      |
| meaning                   | g of Ra           | TC Section 23712? Yes XNo   | I Is this       | organization                   | claiming any former; Enterp   | orise           |                   |           |
| C Is the or               | rganızı<br>he IRS | ation under audit by the IRS audited in a prior year? • Yes X No  | Local           | (EZ), Los Ang<br>Agency Milita | eles Revitalization Zone (Li<br>Iry Base Recovery Area (LA<br>(TTA), or Manufacturing | AKZ),<br>MBRA), |                   |           |
| <b>D</b> Final Re         | eturn?            |   | Target<br>Enhan | ted Tax Area                   | (TTA), or Manufacturing<br>(MEA) tax benefits?  |                 | • Yes             | X No      |
| ·                         |                   | d Surrendered (Withdrawn) Merged/Reorganized  |                 |                                | a qualified pension, profit-  |                 |                   |           |
| Enter da                  | ate (m            | m/dd/yyyy) ●  | stock           | bonus plan a                   | s described in IRC Section  | 401(a)?         | • Yes             | X No      |
| E Amende                  | ed Reti           | ırn   | <b>K</b> Unrela | nted Business                  | Activity (UBA) Code   |                 | • 72232           | 0         |
| <b>F</b> Accounting       | g Metho           | l Used: (1) Cash (2) X Accrual (3) Other  |                 |                                |   |                 |                   | X No      |
| <b>G</b> Nature           | of trad           | e or business <u>COMMUNITY ACTION AGEN</u>  |                 |                                | eral Schedule H (Form 990)  |                 |                   |           |
| Taxable                   | 1                 | Unrelated business taxable income from Page 2, Part I   | I, line 30      |                                | •   | 1               | -5                | 66,042.   |
| Corporatio                | n 2               | Multiply line 1 by the average apportionment percentage   |                 |                                |   |                 |                   |           |
|                           |                   | Schedule R, Apportionment Formula Worksheet, Part A, line 2 or Part E   |                 |                                |   | 2               |                   |           |
|                           | 3                 | Enter the lesser amount from line 1 or line 2. If the unrelate California and Schedule R was not completed, enter the |                 |                                |   | 3               | _ [               | 66,042.   |
| Taxable                   | + -               |   |                 |                                |   |                 |                   | ,,,,,,,,, |
| Trust                     | 4                 | Unrelated business taxable income from Side 2, Part II Unrelated business taxable income from line 3 or line 4        |                 |                                |   | 4               |                   |           |
| Tax<br>Compu-             | 5                 | EZ, LARZ, LAMBRA, or TTA NOL carryover deduction  | 5<br>6          |                                |   |                 |                   |           |
| tation                    | 7                 | Net Operating Loss deduction. See General Information   |                 | 7                              |   |                 |                   |           |
|                           | 8                 | Add line 6 and line 7   |                 |                                |   | 8               |                   |           |
|                           | 9                 | Net unrelated business taxable income. Subtract line 8  |                 |                                |   | 9               |                   |           |
|                           | 10                | Tax % x line 9. See General Informat  | ion J           |                                |   | 10              |                   |           |
|                           | 11                | Tax credits from Schedule B. See instructions.  |                 |                                |   | 11              |                   |           |
| Total<br>Tax              | 12                | Balance. Subtract line 11 from line 10. If line 11 is great   |                 |                                |   | 12              |                   | 0.        |
| IUA                       | 13                | Alternative minimum tax. See General Information O  |                 |                                |   | 13              |                   |           |
| Payments                  | 14                | Total tax. Add line 12 and line 13  |                 | 1                              |   | 14              |                   |           |
| r ayınıcınıs              | 15<br>16          | Overpayment from a prior year allowed as a credit 2019 estimated tax payments. See instructions                       |                 | 15<br>16                       | 39.   |                 |                   |           |
|                           | 17                | Withholding (Form 592-B and/or 593.) See instructions.  |                 | 17                             |   |                 |                   |           |
|                           | 18                | Amount paid with extension (form FTB 3539)  |                 | 18                             |   |                 |                   |           |
|                           | 19                | Total payments and credits. Add line 15 through line 18   |                 |                                |   | 19              |                   | 39.       |
|                           | 20                | Use tax. See instructions   |                 |                                |   | 20              |                   |           |
| Use Tax/                  | 21                | Payments balance. If line 19 is more than line 20, subti  | ract line 2     | 20 from lin                    | e 19 •  | 21              |                   | 39.       |
| Tax Due/<br>Overpay-      | 22                | Use tax balance. If line 20 is more than line 19, subtract  | ct line 19      | from line                      | 20  | 22              |                   |           |
| ment                      | 23                | Tax due. Subtract line 21 from line 14. Pay entire amount with return.  | See instruct    | ions                           | •   | 23              |                   |           |
|                           | 24                | Overpayment. Subtract line 14 from line 21. See instruc   | ctions          |                                |   | 24              |                   | 39.       |
|                           | 25                | Enter amount of line 24 to be applied to 2020 estimated   | d tax           | <u></u>                        |   | 25              |                   | 39.       |

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|             | <b>26</b> Refund. If line 25 is less than line 24, then subtract line 25 from line 24  | 26              |                              |
|-------------|--|-----------------|------------------------------|
|             |  | 6a              |                              |
| Refund      |  | 6c              |                              |
| Due         | 27 Penalties and interest. See General Information M   | 27              |                              |
|             | 28 • Check if estimate penalty computed using Exception B or C and attach form FTB 5806.   |                 |                              |
|             | 29 Total amount due. Add line 22, line 23, line 25, and line 27, then subtract line 24   | <b>9</b> 29     |                              |
| Unrela      | ated Business Taxable Income   |                 |                              |
| Part I      | Unrelated Trade or Business Income   |                 |                              |
|             | oss receipts or gross sales b Less returns and allowances c Balance  | 1c              |                              |
|             | ost of goods sold and/or operations (Schedule A, line 7)   |                 |                              |
|             | ross profit. Subtract line 2 from line 1c.   |                 |                              |
|             | apital gain net income. See Specific Line Instructions – Trusts attach Schedule D (541)  |                 |                              |
|             | et gain (loss) from Part II, Schedule D-1  |                 |                              |
|             | apital loss deduction for trusts.  |                 |                              |
|             | come (or loss) from partnerships, limited liability companies, or S corporations. See specific line  | 40              |                              |
|             | structions. Attach Schedule K-1 (565, 568, or 100S) or similar schedule  | 5               |                              |
|             | ental income (Schedule C).   |                 |                              |
|             | nrelated debt-financed income (Schedule D)   | l               |                              |
|             | vestment income of an R&TC Section 23701g, 23701i, or 23701n organization (Schedule E)   |                 |                              |
|             | terest, Annuities, Royalties and Rents from controlled organizations (Schedule F)  |                 |                              |
|             | xploited exempt activity income (Schedule G)   |                 |                              |
|             | dvertising income (Schedule H, Part III, Column A)   |                 |                              |
|             | ther income. Attach schedule SEE STATEMENT 1   |                 | 590,548.                     |
|             | otal unrelated trade or business income. Add line 3 through line 12  |                 | 590,548.                     |
|             | <b>Deductions Not Taken Elsewhere</b> (Except for contributions, deductions must be directly connected with the unrelated busin  |                 |                              |
|             | ompensation of officers, directors, and trustees from Schedule I   |                 | ,                            |
|             | alaries and wages  |                 | 199,653.                     |
|             | epairs   |                 | 10,795.                      |
|             | ad debts   |                 | 10,755.                      |
|             | terest. Attach schedule  | <b></b>         |                              |
|             | axes. Attach schedule SEE STATEMENT 2  |                 | 20,998.                      |
|             | ontributions. See instructions and attach schedule.  |                 | 20,330.                      |
|             | epreciation (Corporations and Associations — Schedule J) (Trusts — form FTB 3885F) • 21 a 582  |                 |                              |
|             | ess: depreciation claimed on Schedule A. See instructions  | 21              | 582.                         |
|             | epletion. Attach schedule  |                 | 502.                         |
|             | ontributions to deferred compensation plans  | l               |                              |
|             | mployee benefit programs. See instructions.  | 23b             | 56,756.                      |
|             | ther deductions. Attach schedule. SEE STATEMENT 3  | 24              | 357,806.                     |
|             | otal deductions. Add line 14 through line 24.  |                 | 646,590.                     |
|             | related business taxable income before allowable excess advertising costs. Subtract line 25 from line 13   |                 | -56,042.                     |
|             | xcess advertising costs (Schedule H, Part III, Column B).  |                 | 30,042.                      |
|             | nrelated business taxable income before specific deduction. Subtract line 27 from line 26  | l               | -56,042.                     |
|             | pecific deduction. See instructions.   |                 | 30,042.                      |
|             | nrelated business taxable income. Subtract line 29 from line 28. If line 28 is a loss, enter line 28.  |                 | -56,042.                     |
| 00 0        | To learn about your privacy rights, how we may use your information, and the consequences for not providing the requested information,   |                 | gov/forms and search for     |
| Sign        | 1131. To request this notice by mail, call 800.852.5711.  Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best | of my knowl     | edge and belief, it is true, |
| Here        | correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.    Title   Date  | <b>I</b>        |                              |
|             | Signature of   | ● Telephor      |                              |
|             | _ Date   | • PTIN          | 9) 263-1030                  |
| Paid        | Preparer's signature THOMAS J KAKU   | _               | 350237                       |
| Pre-        | Firm's name (or yours, if self-employed) and address   | ● Firm's FE     |                              |
| parer's     | ► KAKU & MERSINO, LLP  | 77-0            | )494454                      |
| Use<br>Only | 1588 SHAW AVENUE   | ■ Telephor      |                              |
| Jiny        | CLOVIS, CA 93611   | 559             | 324-7097                     |
|             | May the FTB discuss this return with the preparer shown above? See instructions  | • X Ye          |                              |
|             | Imay the Lib discuss this return with the preparer shown above? See instructions   | <b>→</b> 21 1 € | .э <u>П</u> 110              |

Page 2 Form 109 2019

CAEA9812L 12/13/19

# FRESNO COUNTY ECONOMIC Schedule A Cost of Goods Sold and/or Operations.

| ivietho                          | od of inventory valuation (speci   | fv)  |  |  |  |   |
|----------------------------------|--|--|--|--|--|---|
| 1                                | , , , ,  | of year  |  |  | 1  |   |
| 2                                |  |  |  |  | 2  |   |
| 3                                |  |  |  |  | 3  |   |
|                                  |  | 263A costs. Attach schedule.   |  |  | 4a   |   |
|                                  |  |  |  |  | 4a<br>4b   |   |
|                                  |  | nedule   |  |  | 5  |   |
| _                                | -  | gh line 4b   |  |  |  |   |
| 6                                | -  | r  |  |  | 6  |   |
| 7                                | -  | /or operations. Subtract line 6  |  | •  | 7  |   |
|                                  |  | on 263A (with respect to property  | produced or acquired for resa  | ile) apply to this organization  | ?  | Yes X No  |
| Sch                              | edule B Tax Credits  | ia   |  |  |  |   |
| 1                                | Enter credit name  | code   | • <u> </u>   | 1  |  |   |
| 2                                | Enter credit name  | code   | • • <u></u>  | 2  |  |   |
| 3                                | Enter credit name  | code   | ● ●  | 3  |  |   |
|                                  | on line 4. Enter here and on P   | 3. If claiming more than 3 credits, ente<br>Page 1, line 11  | r the total of all claimed credits,  |  | 4  |   |
| Sch                              | edule K Add-On Tax   | kes or Recapture of Tax. See i   | instructions.  |  | , ,  |   |
| 1                                | Interest computation under th  | e look-back method for completed long-   | term contracts. Attach form FTB 38-  | 34   | 1  |   |
| 2                                | Interest on tax attributa  | able to installment: <b>a</b> Sales of o   | certain timeshares or resider  | ntial lots •   | 2a   |   |
|                                  |  | <b>b</b> Method for  | or non-dealer installment obl  | igations   | 2b   |   |
| 3                                | IRC Section 197(f)(9)(E  | 3)(ii) election to recognize gain  | on the disposition of intangi  | bles •   | 3  |   |
| 4                                | Credit recapture. Credit   | t name   |  |  | 4  |   |
| 5                                | Total. Combine the amo   | ounts on line 1 through line 4.  | See instructions   |  | 5  |   |
|                                  |  | nent Formula Worksheet. Use  |  |  |  |   |
| Part                             | A. Standard Method —   | Single-Sales Factor Formula.   | Complete this part only if the   | e corporation uses the singl   | e-sales fac  | ctor formula.   |
|                                  |  | 3  | 1 1  |  |  |   |
|                                  |  |  | (a)<br>Total within and<br>outside California  | <b>(b)</b><br>Total within<br>California   |  | (c)<br>ercent within<br>nia [(b) ÷ (a)] x 100                               |
| 1                                | Total Sales  |  |  | •  |  |   |
| 2                                | column (a) and multiply the re   | Divide total sales column (b) by total s esult by 100. Enter the result here and o   | on   |  |  |   |
|                                  | Form 109, Page 1, line 2   |  |  |  | •  |   |
|                                  |  |  |  |  |  |   |
| Part                             | B. Three Factor Form   | ula. Complete this part only if t  | the corporation uses the thre  | ee-factor formula.   |  |   |
| Part                             | B. Three Factor Form   | ula. Complete this part only if t  | (a)  | (b)  | В  | (c)   |
| Part                             | B. Three Factor Form   | <b>ula.</b> Complete this part only if t   | (a)<br>Total within and  | <b>(b)</b><br>Total within   |  | (c)<br>ercent within<br>nia (b) ÷ (a)] x 100                                |
|                                  |  |  | (a)<br>Total within and<br>outside California  | <b>(b)</b><br>Total within<br>California   |  | (c)<br>ercent within<br>nia [(b) ÷ (a)] x 100                               |
| 1                                | Property factor: See instruct  | ions   | Total within and outside California  | (b)<br>Total within<br>California  |  |   |
| 1                                | Property factor: See instruct Payroll factor: Wages and otl  | ions   | Total within and outside California  | <b>(b)</b><br>Total within<br>California   |  |   |
| 1                                | Property factor: See instruct  | ions   | Total within and outside California  | (b)<br>Total within<br>California  |  |   |
| 1<br>2<br>3                      | Property factor: See instruct Payroll factor: Wages and ot Sales factor: Gross sales and and allowances Total percentage: Add the pe Average apportionment percentage:   | ions. her compensation of employees. 1/or receipts less returns ercentages in column (c).  | Total within and outside California  | (b)<br>Total within<br>California  |  |   |
| 1<br>2<br>3                      | Property factor: See instruct Payroll factor: Wages and ot Sales factor: Gross sales and and allowances  Total percentage: Add the pe Average apportionment perc by 3 and enter the result here  | ions. her compensation of employees. I/or receipts less returns ercentages in column (c). centage: Divide the factor on line 4 and on Form 109, Page 1, line 2.  | Total within and outside California  | (b)<br>Total within<br>California  |  |   |
| 1<br>2<br>3<br>4<br>5            | Property factor: See instruct Payroll factor: Wages and ot Sales factor: Gross sales and and allowances  Total percentage: Add the pe Average apportionment perc by 3 and enter the result here See instructions for exception   | ions. her compensation of employees. 1/or receipts less returns ercentages in column (c). centage: Divide the factor on line 4 and on Form 109, Page 1, line 2. s.   | Total within and outside California  | (b) Total within California  |  |   |
| 1<br>2<br>3<br>4<br>5            | Property factor: See instruct Payroll factor: Wages and ot Sales factor: Gross sales and and allowances  Total percentage: Add the percentage apportionment percentage and enter the result here See instructions for exception  edule C Rental Inco   | ions. her compensation of employees. l/or receipts less returns ercentages in column (c). centage: Divide the factor on line 4 and on Form 109, Page 1, line 2. s. me from Real Property and Pe  | (a) Total within and outside California     rsonal Property Leased with  | (b) Total within California  • • • • • • • • • • • • • • • • • •   | Californ   | nia [(b) ÷ (a)] x 100   |
| 1<br>2<br>3<br>4<br>5            | Property factor: See instruct Payroll factor: Wages and ot Sales factor: Gross sales and and allowances  Total percentage: Add the percentage apportionment percentage and enter the result here See instructions for exception  edule C Rental Inco   | ions. her compensation of employees. 1/or receipts less returns ercentages in column (c). centage: Divide the factor on line 4 and on Form 109, Page 1, line 2. s.   | (a) Total within and outside California     rsonal Property Leased with  | (b) Total within California  • • • • • • • • • • • • • • • • • •   | Californ  uctions for ex  Perce                      | nia [(b) ÷ (a)] x 100   |
| 1<br>2<br>3<br>4<br>5<br>Sch     | Property factor: See instruct Payroll factor: Wages and ott Sales factor: Gross sales and and allowances.  Total percentage: Add the pr Average apportionment perc by 3 and enter the result here See instructions for exception redule C Rental Inco intal income from debt-finance   | ions. her compensation of employees. l/or receipts less returns ercentages in column (c). centage: Divide the factor on line 4 and on Form 109, Page 1, line 2. s. me from Real Property and Pe  | (a) Total within and outside California     rsonal Property Leased with  | (b) Total within California  • • • • • • • • • • • • • • • • • •   | Californ  uctions for ex  Perce                      | nia [(b) ÷ (a)] x 100   |
| 1<br>2<br>3<br>4<br>5<br>Sch     | Property factor: See instruct Payroll factor: Wages and ott Sales factor: Gross sales and and allowances.  Total percentage: Add the pr Average apportionment perc by 3 and enter the result here See instructions for exception redule C Rental Inco intal income from debt-finance   | ions. her compensation of employees. l/or receipts less returns ercentages in column (c). centage: Divide the factor on line 4 and on Form 109, Page 1, line 2. s. me from Real Property and Pe  | (a) Total within and outside California     rsonal Property Leased with  | (b) Total within California  • • • • • • • • • • • • • • • • • •   | Californ  uctions for ex  Perce                      | nia [(b) ÷ (a)] x 100   |
| 1<br>2<br>3<br>4<br>5<br>Sch     | Property factor: See instruct Payroll factor: Wages and ott Sales factor: Gross sales and and allowances.  Total percentage: Add the pr Average apportionment perc by 3 and enter the result here See instructions for exception redule C Rental Inco intal income from debt-finance   | ions. her compensation of employees. l/or receipts less returns ercentages in column (c). centage: Divide the factor on line 4 and on Form 109, Page 1, line 2. s. me from Real Property and Pe  | (a) Total within and outside California     rsonal Property Leased with  | (b) Total within California  • • • • • • • • • • • • • • • • • •   | Californ  uctions for ex  Perce                      | cceptions. entage of rent attributto personal property %                    |
| 1<br>2<br>3<br>4<br>5<br>Sch     | Property factor: See instruct Payroll factor: Wages and ot Sales factor: Gross sales and and allowances  Total percentage: Add the pe Average apportionment perc by 3 and enter the result here See instructions for exception lectule C Rental Inco intal income from debt-financed Description of property  Complete if any item in column   | ions. her compensation of employees. l/or receipts less returns ercentages in column (c). centage: Divide the factor on line 4 and on Form 109, Page 1, line 2. s. me from Real Property and Pe  | Total within and outside California  | (b) Total within California  • • • • • • • • • • • • • • • • • •   | californ  uctions for ex  able                       | cceptions. entage of rent attribut- to personal property % %                |
| 1 2 3 4 5 5 Sch                  | Property factor: See instruct Payroll factor: Wages and ott Sales factor: Gross sales and and allowances  Total percentage: Add the per Average apportionment per See instructions for exception  IECLUPEC Rental Inco Intal income from debt-financed Description of property  Complete if any item in columitem if the rent is determined  | ions. her compensation of employees. l/or receipts less returns ercentages in column (c). centage: Divide the factor on line 4 and on Form 109, Page 1, line 2. s. me from Real Property and Pe d property, use Schedule D, R&TC Secti | Total within and outside California  | Total within California   Real Property ion 23701n organizations. See instr  Real Property   | Californ  uctions for ex  Perce able  ore than 50%   | cceptions. entage of rent attribut- to personal property % %                |
| 1 2 3 4 5 Sch                    | Property factor: See instruct Payroll factor: Wages and ot Sales factor: Gross sales and and allowances  Total percentage: Add the pe Average apportionment perc by 3 and enter the result here See instructions for exception lectule C Rental Inco intal income from debt-financed Description of property  Complete if any item in column   | ions. her compensation of employees. l/or receipts less returns ercentages in column (c). centage: Divide the factor on line 4 and on Form 109, Page 1, line 2. s. me from Real Property and Pe d property, use Schedule D, R&TC Secti | Total within and outside California  | Total within California  Total within California  Real Property  ion 23701n organizations. See instr Real Property  ion 23701n organizations. See instr Real Property  ion 23701n organizations. See instr California  | californ  uctions for ex  a Perce able  ore than 50% | cceptions. entage of rent attribut- to personal property % %                |
| 1 2 3 4 5 Sch                    | Property factor: See instruct Payroll factor: Wages and ot Sales factor: Gross sales and and allowances  Total percentage: Add the percentage apportionment percentage apportionment percentage apportionment percentage instructions for exception edule C Rental Incompleted incom | ions. her compensation of employees. l/or receipts less returns ercentages in column (c). centage: Divide the factor on line 4 and on Form 109, Page 1, line 2. s. me from Real Property and Pe d property, use Schedule D, R&TC Secti | Total within and outside California  Total within and outside California  Total within and outside California  Total within and sect of the california outside California  Total within and sect outside California  Total within and sect outside California  Total within and sect outside California  Total within and outside California | Total within California  Total within California  Real Property  ion 23701n organizations. See instr  Real Property  ion 23701n organizations. See instr  Real Property  ion 23701n organizations. See instr  Real Property  ion 3 is more than 10%, but not m   | californ  uctions for ex  a Perce able  ore than 50% | cceptions. entage of rent attributto personal property % % come includible, |
| 1 2 3 4 5 Sch                    | Property factor: See instruct Payroll factor: Wages and ot Sales factor: Gross sales and and allowances  Total percentage: Add the percentage apportionment percentage apportionment percentage apportionment percentage instructions for exception edule C Rental Incompleted incom | ions. her compensation of employees. l/or receipts less returns ercentages in column (c). centage: Divide the factor on line 4 and on Form 109, Page 1, line 2. s. me from Real Property and Pe d property, use Schedule D, R&TC Secti | Total within and outside California  Total within and outside California  Total within and outside California  Total within and sect of the california outside California  Total within and sect outside California  Total within and sect outside California  Total within and sect outside California  Total within and outside California | Total within California  Total within California  Real Property  ion 23701n organizations. See instr  Real Property  ion 23701n organizations. See instr  Real Property  ion 23701n organizations. See instr  Real Property  ion 3 is more than 10%, but not m   | californ  uctions for ex  a Perce able  ore than 50% | cceptions. entage of rent attributto personal property % % come includible, |
| 1 2 3 4 5 Sch                    | Property factor: See instruct Payroll factor: Wages and ot Sales factor: Gross sales and and allowances  Total percentage: Add the percentage apportionment percentage apportionment percentage apportionment percentage instructions for exception edule C Rental Incompleted incom | ions. her compensation of employees. l/or receipts less returns ercentages in column (c). centage: Divide the factor on line 4 and on Form 109, Page 1, line 2. s. me from Real Property and Pe d property, use Schedule D, R&TC Secti | Total within and outside California  Total within and outside California  Total within and outside California  Total within and sect of the california outside California  Total within and sect outside California  Total within and sect outside California  Total within and sect outside California  Total within and outside California | Total within California  Total within California  Real Property  ion 23701n organizations. See instr  Real Property  ion 23701n organizations. See instr  Real Property  ion 23701n organizations. See instr  Real Property  ion 3 is more than 10%, but not m   | californ  uctions for ex  a Perce able  ore than 50% | cceptions. entage of rent attributto personal property % % come includible, |
| 1 2 3 4 5 5 Sch For re 1 4 (a) [ | Property factor: See instruct Payroll factor: Wages and ot Sales factor: Gross sales and and allowances  | ions. her compensation of employees. l/or receipts less returns ercentages in column (c). centage: Divide the factor on line 4 and on Form 109, Page 1, line 2. s. me from Real Property and Pe d property, use Schedule D, R&TC Secti | Total within and outside California   outside California  rsonal Property Leased with and 23701g, Section 23701i, and Sect  5 Complete if any item in colu  (a) Gross income reportable, column 2 x column 3   | Total within California  Total within California  Real Property ion 23701n organizations. See instr Real Property Ion 24701n organizations. See in | californ  uctions for ex  a Perce able  ore than 50% | cceptions. entage of rent attributto personal property % % come includible, |
| 1 2 3 4 5 5 Sch For re 1 4 (a) [ | Property factor: See instruct Payroll factor: Wages and ot Sales factor: Gross sales and and allowances  | ions. her compensation of employees. l/or receipts less returns ercentages in column (c). centage: Divide the factor on line 4 and on Form 109, Page 1, line 2. s. me from Real Property and Pe d property, use Schedule D, R&TC Secti | Total within and outside California   outside California  rsonal Property Leased with and 23701g, Section 23701i, and Sect  5 Complete if any item in colu  (a) Gross income reportable, column 2 x column 3   | Total within California  Total within California  Real Property ion 23701n organizations. See instr Real Property Ion 24701n organizations. See in | californ  uctions for ex  a Perce able  ore than 50% | cceptions. entage of rent attributto personal property % % come includible, |
| 1 2 3 4 5 5 Sch For re 1 4 (a) [ | Property factor: See instruct Payroll factor: Wages and ot Sales factor: Gross sales and and allowances  Total percentage: Add the pe Average apportionment perc by 3 and enter the result here See instructions for exception ledule C Rental Inco matal income from debt-financed Description of property  Complete if any item in colum item if the rent is determined Deductions directly connected (attach schedule)  columns 4(b) and column   | ions. her compensation of employees. l/or receipts less returns ercentages in column (c). centage: Divide the factor on line 4 and on Form 109, Page 1, line 2. s. me from Real Property and Pe d property, use Schedule D, R&TC Secti | Total within and outside California   outside California  rsonal Property Leased with and 23701g, Section 23701i, and Sect  5 Complete if any item in colu  (a) Gross income reportable, column 2 x column 3   | Total within California  Total within California  Real Property ion 23701n organizations. See instr Real Property Ion 24701n organizations. See in | Californ  uctions for ex  a Perce able  ore than 50% | cceptions. entage of rent attributto personal property % % come includible, |

| Schedule D Unrelated   | Debt-Financed II  | ncome   |  |  |   |   |                 |  |
|--|---|---|--|--|---|---|-----------------|--|
| 1 Description of debt-financed pro   | perty   |   |  | 2 Gross income from or allocable to debt-    | 3 Deductions  | s directly conne                                    | ected with      | or allocable to  |
|  |   |   |  | financed property                            | (a) Straight-lin  | ne depreciation                                     | <b>(b)</b> Oth  | ner deductions   |
|  |   |   |  |  | (attach scl   | nedule)   | (attach         | schedule)  |
|  |   |   |  |  |   |   |                 |  |
|  |   |   |  |  |   |   |                 |  |
| 4 Amount of average acquisition indebtedness on or allocable to debt-financed property (attach schedule) | 5 Average adjusted of or allocable the financed proper (attach schedule | o debt-<br>ty                                       | 6 Debt basis percentage, column 4 ÷ column 5       | 7 Gross income reportable, column 2 column 6 | 8 Allocable total of co and 3(b) x                                      | deductions,<br>lumns 3(a)<br>column 6               | inc             | t income (or loss)<br>cludible, column 7<br>ss column 8                |
|  |   |   | ્રે  |  |   |   |                 |  |
|  |   |   | %  |  |   |   |                 |  |
|  |   |   | %  |  |   |   |                 |  |
| Total. Enter here and on Pa  |   |   |  |  |   |   |                 |  |
|  |   | TC Sect   | tion 23701g, Section 237                           | 701i, or Section 23701n                      | Organization  |   |                 |  |
| 1 Description  | 2 Amount  | 3   | Deductions directly connected (attach schedule)    | 4 Net investment incom column 2 less column  |   | (attach   | inc             | lance of investment<br>come, column 4 less<br>lumn 5                   |
|  |   |   |  |  |   |   |                 |  |
| T  | 0.5.111   |   |  |  |   |   |                 |  |
| Total. Enter here and on Pa  |   |   |  |  |   |   |                 |  |
| Enter gross income from me   |   |   |  |  |   |   |                 |  |
| Schedule F Interest, A   | nnuities, Royalti   | es and  | Rents from Controlled                              |  |   |   |                 |  |
| • Name of annius Had annius institut   |   |   | Exempt Controlled Or                               |  | 1 = =   |   |                 |  |
| 1 Name of controlled organizations   | 2 Employer Identification   | Number  | 3 Net unrelated income (loss)                      | Total of specified payments made             | 5 Part of col<br>that is inci<br>the contro<br>organizati<br>gross inco | uded in<br>Iling<br>on's                            | CO              | ductions directly<br>nnected with income<br>column (5)                 |
| 1  |   |   |  |  |   |   |                 |  |
| 2  |   |   |  |  |   |   |                 |  |
| 3  |   |   |  |  |   |   |                 |  |
| Nonexempt Controlled Orga  | anizations  |   |  |  |   |   |                 |  |
| 7 Taxable Income   |   |   | 8 Net unrelated                                    | 9 Total of specified                         | 10 Part of co   | umn (9)   | <b>11</b> De    | ductions directly  |
| ,  |   |   | income (loss)                                      | payments made                                | that is included the control organization gross incompanization         | uded in<br>Iling<br>on's                            | co              | nnected with income<br>column (10)                                     |
| 1  |   |   |  |  |   |   |                 |  |
| 2  |   |   |  |  |   |   |                 |  |
| 3  |   |   |  |  |   |   |                 |  |
| 4 Add columns 5 and 10   |   |   |  |  |   |   |                 |  |
| 5 Add columns 6 and 11   |   |   |  |  |   |   |                 |  |
| 6 Subtract line 5 from lin   | ne 4. Enter here  | and on  | Page 2, Part I, line 9.                            |  |   |   |                 |  |
| Schedule G Exploited   | Exempt Activity   | Income  | , other than Advertisin                            | ng Income                                    |   |   |                 |  |
|  | Gross and a surrelated business income from                             | Expenses connected production unrelated pusiness in | directly with of from unrelated trade or business, |  | Expenses<br>attributable to<br>column 5                                 | 7 Excess ex expense, 6 less colubut not mo column 4 | column<br>umn 5 | 8 Net income includible, column 4 less column 7 but not less than zero |
|  |   |   |  |  |   |   |                 |  |
|  |   |   |  |  |   |   |                 |  |
|  |   |   |  |  |   |   |                 |  |
| Total. Enter here and on Pa  | ge 2, line 10   | <u> </u>  |  | <u></u>                                      | <u></u>   |   |                 |  |

Page 4 Form 109 2019 059 3644194 CAVA9834L 12/13/19

### **Schedule H** Advertising Income and Excess Advertising Costs

| Par        | tl Income                        | from Perio                         | dicals R    | eported on a (            | onsolid     | lated Basis   |  |   |             |   |              |             |   |
|------------|----------------------------------|------------------------------------|-------------|---------------------------|-------------|---|--|---|-------------|---|--------------|-------------|---|
| <b>1</b> P | Name of<br>periodical            | <b>2</b> Gross adversincome        | ertising    | 3 Direct adver costs      | tising      | 4 Advertising inco<br>excess advertis<br>costs. If column<br>greater than col<br>complete colum<br>6, and 7. If colu<br>is greater than<br>2, enter the exc<br>Part III, column<br>Do not complete<br>columns 5, 6, a | ing<br>2 is<br>umn 3,<br>ns 5,<br>imn 3<br>column<br>ess in<br>B(b). | 5 Circulation in  | ncome       | 6 Readersh                              | ip costs     | t t         | f column 5 is greater han column 6, enter he income shown in column 4, in Part III, column 4 is greater han column 5, subtract the sum of column 6 and column 8 from the sum of column 5 and column 2. Enter amount in Part III, column A(b), f the amount is less han zero, enter -0 |
|            |                                  |                                    |             |                           |             |   |  |   |             |   |              |             |   |
| Tota       | ıls                              |                                    |             |                           |             |   |  |   |             |   |              |             |   |
| Par        |                                  | from Perio                         | dicals R    | eported on a S            | eparate     | Basis   |  |   |             | l .                                     |              | 1           |   |
|            |                                  |                                    |             |                           |             |   |  |   |             |   |              |             |   |
|            |                                  |                                    |             |                           |             |   |  |   |             |   |              |             |   |
|            |                                  |                                    |             |                           |             |   |  |   |             |   |              |             |   |
| Par        | t III Columr                     | ı A – Net A                        | dvertisir   | na Income                 |             | l.  | Par  | l III Column I  | B – Exc     | ess Adverti                             | sing Co      | sts         |   |
|            | (a) Enter "cor                   | nsolidated perio<br>n-consolidated | dical" and  | or names of               | Part I, c   | r total amount from<br>olumn 4 or 7, and<br>t listed in Part II,<br>lumns 4 or 7  |  | <b>)</b> Enter "consolida                                 | ited period |   |              | (b)<br>from | Enter total amount<br>Part I, column 4, and<br>unts listed in Part II,<br>column 4  |
|            |                                  |                                    |             |                           |             |   |  |   |             |   |              |             |   |
|            |                                  |                                    |             |                           |             |   |  |   |             |   |              |             |   |
|            |                                  |                                    |             |                           |             |   |  |   |             |   |              |             |   |
|            |                                  |                                    |             |                           |             |   | Enter  | total here and on   | Page 2, P   | art II, line 27                         |              |             |   |
|            |                                  | •                                  |             | fficers, Directo          |             |   |  |   |             |   |              |             |   |
| 1          | Name of Office                   | er                                 | <b>2</b> SS | N or ITIN                 | <b>3</b> Ti | itle  |  | Percent of time<br>devoted to busine                      |             | Compensation attributable unrelated but | to           |             | Expense account allowances  |
|            |                                  |                                    |             |                           |             |   |  |   | %           |   |              |             |   |
|            |                                  |                                    |             |                           |             |   |  |   | %           |   |              |             |   |
|            |                                  |                                    |             |                           |             |   |  |   | %           |   |              |             |   |
|            |                                  |                                    |             |                           |             |   |  |   | %           |   |              |             |   |
|            |                                  |                                    |             |                           |             |   |  |   | %           |   |              |             |   |
| Tota       | I. Enter here                    | and on Pac                         | ge 2, Par   | t II, line 14             |             |   |  |   |             |   |              |             |   |
| Sch        | nedule J                         | Depreciatio                        | n (Corp     | orations and A            | ssociati    | ions only. Trus   | ts use   | form FTB 38   | 85F.)       |   |              |             |   |
| 1          | Group and guid<br>description of | deline class or                    |             | 2 Date acquir<br>(dd/mm/y | ed 3        | Cost or other basis   |  | Depreciation<br>allowed or<br>allowable in<br>prior years | <b>5</b> M  | lethod of<br>omputing<br>epreciation    | <b>6</b> Lif |             | 7 Depreciation for this year  |
| 1          | Total additi                     | onal first-ye                      | ar depre    | ciation (do not           | include     | in items below  | )  |   |             |   |              |             |   |
| 2          | Other depre                      | eciation:                          | -           | SEE ATTAC                 | HED D       | EPRECIATIO  | N S  | CHEDULE   |             |   |              |             |   |
|            | Furniture ar                     | nd fixtures                        |             |                           |             |   |  |   |             |   |              |             |   |
|            | Transportat                      | ion equipme                        | ent         |                           |             |   |  |   |             |   |              |             |   |
|            | Machinery a other equip          | and<br>ment                        |             |                           |             |   |  |   |             |   |              |             |   |
|            | Other (spec                      | cify)                              |             |                           |             |   |  |   |             |   |              |             |   |
|            |                                  |                                    |             |                           |             |   |  |   |             |   |              |             |   |
| 3          |                                  |                                    |             |                           |             |   |  |   |             |   |              |             |   |
| 4          |                                  |                                    |             |                           |             |   |  |   |             |   |              |             | 582.  |
| 5<br>6     |                                  |                                    |             |                           |             | n Page 2, Part  |  |   |             |   |              |             | 582.  |
| ٠          | 201011001 00                     | astraot iii io .                   | • o II      |                           | . J and C   | , ago <u>z</u> , , art  | ,  | o = . a   |             |   | ·            |             | 302.  |

3645194 Form 109 2019 Page 5

CALIFORNIA FORM

2019

# Net Operating Loss (NOL) Computation and NOL and Disaster Loss Limitations — Corporations

| _   |     |     |   |  |
|-----|-----|-----|---|--|
| - 2 | 221 | 15  | n |  |
| J   | Ol  | יכנ | u |  |
| _   | _   | _   | _ |  |

|                        |                                   | n 100W, F             | Form 100S, or Form 1                             | 09.                                  |                               | I o m                           |   |
|------------------------|-----------------------------------|-----------------------|--|--------------------------------------|-------------------------------|---------------------------------|---|
| Corporation nam        | FRESN                             |                       | TY ECONOMIC<br>ES COMMISSION                     |                                      |                               | California co                   | rporation number                                    |
| During the taxab       | ole year the corp                 | poration incu         | rred the NOL, the corporati                      | on was a(n): O C c                   | orporation                    | FEIN                            |   |
|                        | _                                 |                       |  |                                      | ng to be taxed as a corporat  | ion) 94-160                     | 6519  |
| If the corporatio      | n previously file                 | ed California         | tax returns under another of                     | corporate name, enter the c          | orporation name and Califor   | nia corporation number:         |   |
|                        | ation is incl                     | uded in a             | combined report of a                             | a unitary group, see i               | nstructions, General          | Information C, Combi            | ned Reporting.                                      |
|                        |                                   |                       |  | have a current year I                |                               | ,                               | <u> </u>  |
| 1 Net loss<br>Enter as | from Form<br>a positive r         | 100, line 1<br>number | 18; Form 100W, line 1                            | 8; Form 100S, line 15                | 5; or Form 109, line 2        |                                 |   |
|                        |                                   |                       |  |                                      |                               | 2                               |   |
|                        |                                   |                       |  |                                      |                               |                                 | 56,042.   |
|                        |                                   |                       |  |                                      | 3 <b>4a</b> _                 | -                               |   |
|                        |                                   |                       |  |                                      | ded in line 3 4b _            |                                 |   |
|                        |                                   |                       |  |                                      |                               | 4c                              |   |
|                        |                                   |                       |  |                                      |                               |                                 |   |
|                        |                                   |                       |  |                                      |                               |                                 | 56,042.   |
| Part II NO             | L carryover                       | and disa              | ster loss carryover li                           | mitations. See instru                | ctions.                       |                                 |   |
|                        |                                   |                       |  |                                      |                               | <b>(g)</b><br>Available balance |   |
|                        |                                   |                       |  | ne 18; Form 100W, lir                |                               |                                 |   |
| Prior Year N           |                                   | less line             | 16; or Form 109, line                            | 2; (but not less than                | -0-)                          |                                 |   |
| (a)<br>Year<br>of loss | (b)<br>Code — See<br>instructions | (c) Type of NOL —     | <b>(d)</b><br>Initial loss –<br>See instructions | <b>(e)</b><br>Carryover<br>from 2018 | (f)<br>Amount used<br>in 2019 |                                 | (h)<br>Carryover to 2020<br>col. (e) minus col. (f) |
|                        |                                   | See below*            |  |                                      |                               |                                 |   |
| 2 💿                    |                                   |                       |  | •                                    |                               |                                 | •   |
| •                      |                                   |                       |  | •                                    |                               |                                 | •   |
| •                      |                                   |                       |  | •                                    |                               |                                 | •   |
|                        |                                   |                       |  | •                                    |                               |                                 | •   |
| Current Year           | r NOLs                            |                       |  |                                      |                               |                                 |   |
| 3 2019                 |                                   | DIS                   |  |                                      |                               |                                 | col. (d) minus col. (f)<br>See instructions.        |
| 4 2019                 |                                   | ESB                   | 56,042.  |                                      |                               |                                 | 56,042.   |
|                        |                                   | 100                   | 30,012.  |                                      |                               |                                 | 30,012.   |
| 2019                   |                                   |                       |  |                                      |                               |                                 |   |
| 2019                   |                                   |                       |  |                                      |                               |                                 |   |
| 2019<br>*T(NO          |                                   | OEN'S \$1             | A Division (A ID)                                | ilela Coa II D                       | (FOD) - D: 1 77               | 0)                              |   |
|                        |                                   | •                     | w Business (NB), Elig                            | Jinie Small Business (               | (ESB), or Disaster (DI        | ১).                             |   |
| Part III 20            | 19 NOL ded                        | uction                |  |                                      |                               |                                 |   |
| 1 Total the            | e amounts ir                      | n Part II. li         | ne 2. column (f)                                 |                                      |                               |                                 | 0.  |
| 2 Enter the            | total amoun                       | t from line           | 1 that represents disas                          | ster loss carryover dedu             | uction here and on Forn       | _                               | 0.  |
| 3 Subtract             | line 2 from                       | line 1. En            | iter the result here an                          | nd on Form 100, line 1               | 19; Form 100W, line 1         | 9; Form 100S,                   |   |
| line 17;               | or Form 109                       | ), line 7             |  |                                      |                               |                                 | 0.  |
|                        |                                   | CACA3301L             | 12/04/19 0.5.9                                   | 752119                               | 4                             | FTB 3805Q 2019                  | Page 1  |

#### 2019 **CALIFORNIA STATEMENTS** PAGE 1 FRESNO COUNTY ECONOMIC **OPPORTUNITIES COMMISSION CLIENT 100100** 94-1606519 10/23/20 12:55PM STATEMENT 1 FORM 109, PART I, LINE 12 OTHER INCOME PROGRAM SERVICE REVENUE 590,548. TOTAL \$ 590,548. **STATEMENT 2** FORM 109, PART II, LINE 19 **TAXES** PAYROLL TAXES 19,645. PROPERTY TAXES. 1,353. TOTAL \$ 20,998. **STATEMENT 3** FORM 109, PART II, LINE 24 OTHER EXPENSES ADMINSTRATIVE SERVICES......\$ 45,567. CONTRACTING SERVICES..... 16,301. EQUIPMENT & LEASES.... 1,810. 2,655. INSURANCE OFFICE EXPENSE 9,767. PENSION PLAN CONTRIBUTIONS. 8,230. PROGRAM COSTS 257,436. SECURITY 789. TELEPHONE 2,452.

TRAVEL.

UTILITIES

278. 12,521.

357,806.

TOTAL \$

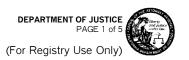
#### STATE OF CALIFORNIA

RRF-1 (Rev. 09/2017) IN

MAIL TO: Registry of Charitable Trusts P.O. Box 903447 Sacramento, CA 94203-4470 (916) 210-6400

STREET ADDRESS: 1300 | Street Sacramento, CA 95814 (916) 210-6400

WEBSITE ADDRESS: www.ag.ca.gov/charities/



# ANNUAL REGISTRATION RENEWAL FEE REPORT TO ATTORNEY GENERAL OF CALIFORNIA

Sections 12586 and 12587, California Government Code 11 Cal. Code Regs. sections 301-306, 309, 311, and 312

Failure to submit this report annually no later than four months and fifteen after the end of the organization's accounting period may result in the loss of tax exemption and the assessment of a minimum tax of \$800, plus interest, and/or fines or filling penalties. Revenue & Taxation Code section 23703; Government Code section 12586.1. IRS extensions will be honored.

| FRESNO COUNTY ECONOMIC   |                               |  | Check if:  |   |          |                   |  |  |
|--|-------------------------------|--|--|---|----------|-------------------|--|--|
| OPPORTUNITIES COMMISSINAME of Organization   | ON                            |  | Change of address                                |   |          |                   |  |  |
|  |                               |  | Amended report                                   |   |          |                   |  |  |
| List all DBAs and names the organization uses  | or has used                   |  | State Charity                                    | Registration Number 12025   |          |                   |  |  |
| 1920 MARIPOSA MALL Address (Number and Street)   |                               |  |  | Registration Number 12025   |          |                   |  |  |
| FRESNO, CA 93721 City or Town, State and ZIP Code  |                               |  | Corporation or                                   | Organization No. 0496314  |          |                   |  |  |
| (559) 263-1030<br>Telephone Number   | E-mail Ad                     | drace  | Federal Emplo                                    | oyer ID No. 94-1606519  |          |                   |  |  |
| ANNUAL REGISTRATION RENEWAL FEE SCHEDULE (11 Cal. Code Regs. sections 301-307, 311, and 312) |                               |  |  |   |          |                   |  |  |
| ANNOAL REG   | STRATIONT                     | Make Check Payable to Depa   |  |   |          |                   |  |  |
| Gross Annual Revenue   | Fee                           | Gross Annual Revenue   | Fee  | Gross Annual Revenue  | <u>F</u> | ee                |  |  |
| Less than \$25,000<br>Between \$25,000 and \$100,000   | 0<br>\$25                     | Between \$100,001 and \$250,0<br>Between \$250,001 and \$1 mil               | •  | Between \$1,000,001 and \$10 million<br>Between \$10,000,001 and \$50 millio<br>Greater than \$50 million | n \$     | 150<br>225<br>300 |  |  |
| PART A – ACTIVITIES  |                               |  |  |   |          |                   |  |  |
| For your most recent full acco   | unting peri                   | od (beginning 1/01/1   | 9 ending   | 12/31/19 ) list:  |          |                   |  |  |
| Gross Annual Revenue \$ 108  | ,008,352                      | Noncash Contributions  | \$   | 0. Total Assets \$ 33,67  | 4,53     | 32.               |  |  |
| Program Exper  | ses \$                        | 0.   | Total Expenses                                   | \$ \$ 109,095,095.  |          |                   |  |  |
| PART B – STATEMENTS RE   | GARDING                       | G ORGANIZATION DURI  | NG THE PERIO                                     | OD OF THIS REPORT   |          |                   |  |  |
| Note: All questions must be answer   | ered. If you<br>d details for | answer "yes" to any of the que<br>reach "yes" response. Please i             | stions below, your                               | u must attach a separate page<br>tructions for information required.                                      | Yes      | No                |  |  |
| During this reporting period, were officer, director or trustee thereof, either.             | there any o                   | contracts, loans, leases or other financ<br>r with an entity in which any su | ial transactions betw<br>ich officer, director o | reen the organization and any r trustee had any financial interest?                                       |          | X                 |  |  |
| 2 During this reporting period, was  | there any th                  | neft, embezzlement, diversion  | or misuse of the                                 | organization's charitable property or funds?  |          | Х                 |  |  |
| 3 During this reporting period, were   | any organi                    | zation funds used to pay any p   | enalty, fine or jud                              | dgment?   |          | Χ                 |  |  |
| During this reporting period, were coventurer used?  | the service                   | es of a commercial fundraiser, fundr   | aising counsel fo                                | r charitable purposes, or commercial  |          | Χ                 |  |  |
| 5 During this reporting period, did t  | he organiza                   | tion receive any governmental  | funding?   | SEE STATEMENT 1   | Χ        |                   |  |  |
| 6 During this reporting period, did t  | he organiza                   | tion hold a raffle for charitable  | purposes?  |   |          | Χ                 |  |  |
| 7 Does the organization conduct a  | vehicle dona                  | ation program?   |  |   |          | Χ                 |  |  |
| Did the organization conduct an i<br>generally accepted accounting pr                        | ndependent<br>inciples for    | audit and prepare audited fina this reporting period?                        | incial statements                                | in accordance with  | Χ        |                   |  |  |
| 9 At the end of this reporting period  | d, did the or                 | ganization hold restricted net asse  | ts, while reporting                              | negative unrestricted net assets?   |          | Χ                 |  |  |
| I declare under penalty of perjury t<br>and belief, the content is true, corr                |                               |  |  | locuments, and to the best of my kno  | wled     | ge                |  |  |
|  | JIM                           | RODRIGUEZ  | CFO  |   |          |                   |  |  |
| Signature of Authorized Agent  | Printed                       | Name   | Title  | Date  |          |                   |  |  |

CAEA9801L 03/19/20

### **CALIFORNIA STATEMENTS**

PAGE 1

**CLIENT 100100** 

FRESNO COUNTY ECONOMIC OPPORTUNITIES COMMISSION

94-1606519

10/23/20

12:55PM

#### STATEMENT 1 FORM RRF-1, PART B, LINE 5 GOVERNMENT AGENCY THAT PROVIDED FUNDING

EDUCATION DEPARTMENTS

FRESNO UNIFIED SCHOOL DISTRICT EDUCATION CENTER 2309 TULARE STREET FRESNO, CA 93721 GABRIEL HALLS (559) 497-3771 KALEB NEUFELD (559) 457-3537

CALIFORNIA DEPARTMENT OF EDUCATION CHILD NUTRITION FISCAL SERVICES 1430 "N" STREET, STE. 4503 SACRAMENTO, CA 95814 EVA CONTRERAS-LOPEZ (916) 445-7359 KAREN SIMMONS GILLIAN (559) 228-8193 GLORIA CABRERA (916) 322-8313

CALIFORNIA DEPARTMENT OF EDUCATION FISCAL & ADMINISTRATIVE SERVICES DIVISION-CDFS PO BOX 1317 SACRAMENTO, CA 95812-1317 JOE MARTINEZ (916) 323-7833 CHRISTINA TONEY (916) 319-0625

FRESNO UNIFIED SCHOOL DISTRICT DEPARTMENT OF PREVENTION & INTERVENTION 1350 M STREET FRESNO, CA 93721 NATALIE GALVAN (559) 457-3390

FRESNO COUNTY SUPERINTENDENT OF SCHOOLS 2405 TULARE STREET, STE 100 FRESNO, CA 93721 MATILDA SORIA (559) 497-3831

FRESNO UNIFIED SCHOOL DISTRICT COMMUNITY AND FAMILY SERVICES PARENT UNIVERSITY 850 N BLACKSTONE FRESNO, CA 93701 ZULEICA MURILLO ZULEICA.MURILLO@FRESNOUNIFIED.ORG

FRESNO UNIFIED SCHOOL DISTRICT EARLY LEARNING DEPARTMENT 2348 MARIPOSA ST FRESNO, CA 93721 RACHEL M GOMEZ (559) 457-3765

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FRESNO COUNTY ECONOMIC OPPORTUNITIES COMMISSION

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# STATEMENT 1 (CONTINUED) FORM RRF-1, PART B, LINE 5 GOVERNMENT AGENCY THAT PROVIDED FUNDING

FRESNO CITY

CITY OF FRESNO HOUSING AUTHORITY PO BOX 11985 FRESNO, CA 93776 JANICE HUEY (559) 443-8400

CITY OF FRESNO
HOUSING AND DEVELOPMENT DIVISION
2600 FRESNO STREET, ROOM 3076 & 3070
FRESNO, CA 93721
JOHN ROBERTSON
(559) 621-8300
ERICA CASTANEDA
(559) 621-8514
DANNYE CASEY
(559) 621-8469
ALEC VYBIRAL
(559) 621-8412

FRESNO CITY HALL 2600 FRESNO STREET FRESNO, CA 93721 JACLYN GRANT (949) 636-8119 GLORIA MEYERS (559)621-7907

CITY OF FRESNO - TRANSPORTATION/FAX 2223 G STREET FRESNO, CA 93706 BELINDA MCMILLAN HAENER (559) 621-1441

CITY OF FRESNO THROUGH THE STRATEGIC GROWTH COUNCIL 2600 FRESNO ST. FRESNO, CA 93721 COURTNEY ESPINOZA (559) 621-7913

#### FRESNO COUNTY

COUNTY OF FRESNO DEPARTMENT OF EMPLOYMENT AND TEMPORARY ASSISTANCE 4499 E KINGS CANYON FRESNO, CA 93702 PAO LY (559) 600-2348

COUNTY OF FRESNO DEPARTMENT OF SOCIAL SERVICES P.O. BOX 11867 FRESNO, CA 93721 KRISTEENA BUMP (559)600-6521

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FRESNO COUNTY ECONOMIC OPPORTUNITIES COMMISSION

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# STATEMENT 1 (CONTINUED) FORM RRF-1, PART B, LINE 5 GOVERNMENT AGENCY THAT PROVIDED FUNDING

THE COUNTY OF FRESNO 205 W PONTIAC CLOVIS, CA 93612 JENNIFER KISH KIRKPATRICK (559) 600-2334

COUNTY OF FRESNO DEPT. OF PUBLIC HEALTH PO BOX 11867 FRESNO, CA 93775 LEILA GHOIAMREZAEI (559) 600-6449

STATE OF CALIFORNIA

CALIFORNIA CONSERVATION CORPS 1719 24TH STREET SACRAMENTO, CA 95816 KA-RYN ESCOVEDO (916)341-3126 LAUREN CRACHY (916) 341-3183

CALIFORNIA DEPARTMENT OF COMMUNITY SERVICES AND DEVELOPMENT 2389 GATEWAY OAKS DRIVE, SUITE 100 SACRAMENTO, CA 95833 STEPHANIE ÚPCHURCH (916) 576-5314 LORRAINE BAKER (916)341-4357JEANETTE RAMIREZ (916) 576-7211 ADAM GOSNEY (916) 576-7194 KATHY ANDRY (916)576-1008LORRAINE YAMADA (916)576-7139WILMER BROWN (916)576-7205MICHAEL FORD (916) 576-5292

FRESNO COUNTY PROBATION DEPARTMENT BUSINESS OFFICE 3333 E. AMERICAN AVE STE B FRESNO, CA 93725 MARGARET ORONA (559) 600-1244

CALFORNIA DEPARTMENT OF PUBLIC HEALTH TOBACCO CONTROL SECTION MS #7206 PO BOX 997377 SACRAMENTO, CA 95899-7377 SUMMER VILLALOBOS (916)449-5507

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# STATEMENT 1 (CONTINUED) FORM RRF-1, PART B, LINE 5 GOVERNMENT AGENCY THAT PROVIDED FUNDING

STATE OF CA - SAN JOAQUIN RIVER CONSERVANCY 5469 E OLIVE AVE FRESNO, CA 93727 JASANJIT BAINS (559) 253-7324

STATE OF CA - DEPT OF WATER RESOURCES 1416 NINTH STREET PO BOX 942836 SACRAMENTO, CA 94236-0001 ROBERT LAMPA (559) 230-3370

CALIFORNIA DEPARTMENT OF PUBLIC HEALTH WIC PROGRAM 3901 LENNANE DRIVE, MS 8600 SACRAMENTO, CA 95834 AFIYA BOSWELL (916) 928-8827

CALIFORNIA DEPARTMENT OF PUBLIC HEALTH
MATERNAL CHILD AND ADOLESCENT HEALTH (MCAH)
1615 CAPITOL AVENUE, MS CODE 8305
PO BOX 997420
SACRAMENTO, CA 95899-7420
AARON GILLIS
(916) 322-5516
JASON SPITZER
(916) 650-0388

CALRECYCLE GRANT UNIT 4, 9TH FLOOR, MA 9A PO BOX 4025 SACRAMENTO, CA 95812-4025 RENEE PODRIS (916)341-6585

CALIFORNIA GOVERNORS OFFICE OF EMERGENCY SERVICES VICTIM SERVICES PUBLIC SAFETY BRANCH 3650 SCHRIEVER AVENUE MATHER, CA 95655 JOSH SINGH (916)845-8793 ANGELINA DEYARMOND (916)845-8842

CALIFORNIA WILDLIFE CONSERVATION BOARD 1416 9TH STREET, ROOM 1266 SACRAMENTO, CA 95814 HEIDI WEST (916)323-8980

CALIFORNIA GOVENOR'S OFFICE OF BUSINESS AND ECONOMIC DEVELOPMENT COMMUNITY REINVESTMENT GRANTS PROGRAM 1325 J ST, STE 1800 SACRAMENTO, CA 95814 BELINDA VANZANT-PEREZ (916) 447-7935

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STATEMENT 1 (CONTINUED)
FORM RRF-1, PART B, LINE 5
GOVERNMENT AGENCY THAT PROVIDED FUNDING

US

CORPORATION FOR NATIONAL AND COMMUNITY SERVICE 1301 CLAY STREET SUITE 365-5 OAKLAND, CA 94612 LAVERA D. BUTLER (202) 380-2878

US DEPARTMENT OF HEALTH AND HUMAN SERVICES OFFICE OF HEAD START REGION IX 90 7TH STREET, 9TH FLOOR SAN FRANCISCO, CA 94103 ANDREA HARVEY (415) 437-8544

US DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES OFFICE OF GRANTS MANAGEMENT 370 L'ENFANT PROMENADE, SW SIXTH FLOOR EAST WASHINGTON, DC 20447 DEBORAH OPPENHEIM (415) 437-8426

US DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT SAN FRANCISCO REGIONAL OFFICE REGION IX COMMUNITY PLANNING & DEVELOPMENT (9AD)

1 SANSOME STREET, SUITE 1200

SAN FRANCISCO, CA 94104

ANGELO TOM
(415) 489-6596

US DEPARTMENT OF LABOR/ETA
90 7TH STREET, ROOM 17-300
SAN FRANCISCO, CA 94103
DIVISION OF FEDERAL ASSISTANCE
200 CONSTITUTION AVENUE, NW-ROOM N-4716
WASHINGTON, DC 20210
TIFFANI THOMAS
(415) 625-7961

US DEPARTMENT OF AGRICULTURE 5000 CALIFORNIA AVENUE, SUITE 100 BAKERSFIELD, CA 93309 DAN JOHNSON (661)336-0967 EXT 127

US SMALL BUSINESS ADMINISTRATION 409 3RD STREET SW WASHINGTON, DC 20416 J. CHRISTOPHER WEBB (202)205-7001 CARLOS MENDOZA (559)487-5441

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FRESNO COUNTY ECONOMIC OPPORTUNITIES COMMISSION

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# STATEMENT 1 (CONTINUED) FORM RRF-1, PART B, LINE 5 GOVERNMENT AGENCY THAT PROVIDED FUNDING

OFFICE FOR VICTIMS OF CRIME OFFICE OF JUSTICE PROGRAMS U.S. DEPARTMENT OF JUSTICE 810 7TH STREET NW WASHINGTON, DC 20531 IVETTE ESTRADA (202)307-0932

US COMMITTEE FOR REFUGEES AND IMMIGRANTS
NATIONAL HUMAN TRAFFICKING VICTIM ASSISTANCE PROGRAM
2231 CRYSTAL DRIVE
ARLINGTON, VA 22202
MELISSA SUGUNDO-MORENO
(703)310-1130 EXT. 3046

U.S. DEPARTMENT OF THE INTERIOR BUREAU OF RECLAMATION FINANCIAL ASSISTANCE SERVICES 84-2785 P.O. BOX 25007 DENVER, CO 80225 NICOLE SAULNIER (916) 978-5165

#### OTHER

ESSENTIAL ACCESS HEALTH
3600 WILSHIRE BLVD, SUITE 600
LOS ANGELES, CA 90010-0605
JASON LIM
(510) 486-0412 EXT. 2331

CENTRAL VALLEY REGIONAL CENTER 4615 N. MARTY AVENUE FRESNO, CA 93722 BILL HYATT (559)276-4341 VICKIE JORDAN (559)276-4300

FRESNO COUNCIL OF GOVERNMENTS 2035 TULARE STREET SUITE 201 FRESNO, CA 93721 TONY BOREN (559)233-4148

FRESNO-MADERA AREA AGENCY ON AGING 3837 N. CLARK STREET FRESNO, CA 93726 JEAN ROBINSON (559) 453-6494

FRESNO REGIONAL WORKFORCE INVESTMENT BOARD 2125 KERN STREET FRESNO, CA 93721 CHERYL BELERSCHMITT (559) 490-7136

2019

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FRESNO COUNTY ECONOMIC OPPORTUNITIES COMMISSION

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STATEMENT 1 (CONTINUED)
FORM RRF-1, PART B, LINE 5
GOVERNMENT AGENCY THAT PROVIDED FUNDING

UNITED WAY OF FRESNO COUNTY 4949 E. KINGS CANYON, SUITE 200 FRESNO, CA 93727 LINDSAY CALLAHAN (559)244-5710 ASHLEY RUIZ (559)243-3664

YOUTH BUILD USA 58 DAY STREET SOMERVILLE, MA 02144 SARA ST. LAURENT (617)684-3454

YOUTHBUILD CHARTER SCHOOL OF CALIFORNIA 155 W. WASHINGTON BLVD, #517 LOS ANGELES, CA 90015 PHIL MATERO (213)741-2600

MADERA COUNTY PUBLIC WORKS DEPT 200 WEST 4TH STREET MADERA, CA 93637 PHILIP TOLER (559)675-7811



# COUNTY-WIDE POLICY COUNCIL MINUTES

#### August 19, 2020

CALL TO ORDER

The meeting was called to order at 6:06 p.m. by Manuel Camarillo, CWPC Chairperson via Zoom Call.

**ROLL CALL** 

The Roll Call was called by Candace Liles, CWPC Historian. Due to lack of a quorum of the CWPC Executive Board the meeting continued with Informational Items.

EARLY HEAD START SCHOOL READINESS GOALS – 3<sup>RD</sup> AGGREGATION OF DATA Stephanie Lambrecht, Early Head Start Child Development Coordinator and Christina Coble, Early Head Start Child Development Site Coordinator informed delegates at tonight's meeting of the Early Head Start School Readiness Goals – 3<sup>rd</sup> Aggregation of Data. This information was mailed to delegates prior to tonight's meeting.

Ms. Lambrecht and Ms. Coble shared that the Early Head Start aggregates child assessment data three times a year, as per federal mandate. This data is for the third assessment for the period of April 1, 2020 through July 31, 2020. The Infant/Toddler Developmental Assessment (IDA) and Desired Results Developmental Profile 2015 (DRDP) assess each child's developmental progression toward expected milestones for their age and stage of development. The expectations of both assessments are in alignments, as required, with California State Infant/Toddler Learning and Development Foundations and the Early Learning Outcomes Framework (ELOF) of the Office of Head Start.

**SECOND ROLL CALL** 

At this time, a second Roll Call was called by Candace Liles, CWPC Historian. The following delegates were present:

Manuel Camarillo, Jalyssa Jenkins, Carlos Lopez, Candace Liles, Yessenia Magallon, Vanessa Gonzalez, Christian Barries, Daisy Estrella, Erika Montejano, Lisett Rodriguez, Sonia Tiznando, Antonio Basillio, Rosie Gutierrez-Diaz, William Trigueros, Maribel Sierra, Alexy Obezo, Michelle Haaland, Zina Brown-Jenkins, Michael Reyna and Jimi Rodgers. A quorum was present.

Manuel Camarillo, CWPC Chairperson, informed delegates at tonight's meeting that only Executive Board members can make a motion and second on Action Items and vote.

As per the Fresno EOC Head Start and Early Head Start CWPC By-Laws under Section III: Quorum:

The CWPC Executive Board shall act on behalf of the CWPC body in the summer months (June, July and August) in the event there is no quorum of the general body.

APPROVAL OF PREVIOUS MINUTES

 $\underline{\text{Motion}}$  to approve the July 15, 2020 CWPC Minutes as written and read was made by Daisy Estrella and seconded by Jalyssa Jenkins. Motion carried.

FRESNO EOC COMMISSIONERS' REPORT

Zina Brown-Jenkins, Fresno EOC Commissioner, informed delegates at tonight's meeting that Fresno EOC Board is currently on summer recess. The Fresno EOC Board of Commissioners' will resume on September 23, 2020.

# PERSONNEL COMMITTE REPORT

Yessenia Magallon, CWPC Personnel Committee Chairperson, informed delegates of the Personnel Committee Report, which is presented monthly to CWPC. This information was distributed to delegates at tonight's meeting.

Ms. Magallon reported approval was needed for hiring/separation/job descriptions, personnel actions of Early Head Start and Head Start staff, as well as eligibility lists created.

Motion to approve Personnel Committee Report for August 19, 2020 was made by Carlos Lopez and seconded by Daisy Estrella. Motion carried.

# MONTHLY FINANCIAL STATUS REPORTS

Daisy Estrella, Early Head Start Representative, informed delegates of the Monthly Financial Status Report for Early Head Start and Head Start programs for June 2020. These reports were mailed to delegates prior to tonight's meeting.

Ms. Estrella reported that the Monthly Financial Status Reports show all expenditures for the entire Early Head Start and Head Start programs for the month of June 2020 and year-to-date.

<u>Motion</u> to approve the Monthly Financial Status Reports for June 30, 2020 for Early Head Start and Head Start was made by Jalyssa Jenkins and seconded by Yessenia Magallon. Motion carried.

#### **ADA REPORTS**

Daisy Estrella, Early Head Start Representative, informed delegates of the July 2020 Average Daily Attendance (ADA) Report for the Early Head Start and Head Start Summer Program, CSPP Full Day/Full Year) and Home Base programs. These reports were mailed to delegates prior to tonight's meeting.

For July 2020, the overall ADA for Early Head Start is at 78.6%; the total program is currently 100% enrolled.

Note: Due to COVID-19 all families are participating in weekly virtual home visits.

The Head Start Summer Program ADA for July 2020 is 47% and the CSPP ADA for July is 59%

The Home Base (HB) program did not operate in the month of July 2020.

Motion to approve the ADA Reports for Early Head Start, Head Start Summer Program, CSPP and

Home Base for July 2020 was made by Carlos Lopez and seconded by Candace Liles. Motion carried.

#### PROPOSED REVISIONS TO CWPC BY-LAWS (2<sup>ND</sup> READING)

Olga Ramirez, Family/Community Services Coordinator, informed delegates of the Proposed Revisions to CWPC By-Laws (2<sup>nd</sup> Reading). This information was mailed to delegates prior to tonight's meeting.

Ms. Ramirez shared that at last month's CWPC meeting the CWPC By-Laws (1st Reading) were presented and reflected the proposed revisions:

- Early Head Start/Head Start will be changed to Head Start 0 to 5
- Delegates will be changed to Representatives
- Early Head Start Representative will be elected, if not elected will be appointed
- Six Cluster Systems will change to Seven Cluster Systems
- Local Parent Committee (LPC) will be changed to Local Parent Meeting (LPM)
- Parent Engagement staff will be changed to Family Engagement staff

PROPOSED REVISIONS TO CWPC BY-LAWS (2<sup>ND</sup> READING) - (Cont.) **ARTICLE VI: COMMITTEES** 

Section 2: Personnel Committee

- Add C. The Chairperson of the CWPC shall participate in the interview and hiring of the
  following four positions: Chief Executive Officer, Chief Financial Officer, Head Start
  Director 0 to 5 and Chief Administrative Officer, and any other person in an equivalent
  position with the agency, as indicated on the Head Start Act Section 642(c)(1)(E)(IX).
  In the absence of the Chairperson, the Personnel Committee Chairperson will
  represent the CWPC.
- Add D. All promotions, transfers, separations, and new hires will be presented as an Informational Item each month at the regular CWPC meeting.

The CWPC By-Laws will be presented to the Fresno EOC Board of Commissioners for final approval.

<u>Motion</u> to approve the Proposed Revisions to CWPC By-Laws (2<sup>nd</sup> Reading) was made by Yessenia Magallon and seconded by Jalyssa Jenkins. Motion carried.

MEETING DATES FOR EXECUTIVE BOARD AND CWPC

Olga Ramirez, Family/Community Services Coordinator, informed delegates of the Meeting Dates for Executive Board and CWPC for the 2020-2021 school year.

The Executive Board meetings will be held the third Tuesday of each month (except for the months of June, July and August) and are effective October 2020.

The CWPC Monthly meetings will be held the first Tuesday of each month effective October 2020.

January, 2021: Due to Winter Break Schedule the CWPC Meeting schedule for January 5. 2021

will be held on January 12, 2021.

<u>Motion</u> to approve the Meeting Dates for CWPC Executive Board and CWPC for the 2020-2021 school year was made by Carlos Lopez and seconded by Jalyssa Jenkins. Motion carried.

FY 2021 EARLY HEAD START/HEAD START BASIC AND TRAINING & TECHNICAL ASSISTANCE (T&TA) REFUNDING YEAR 6 BUDGET (DRAFT) Kathleen Shivaprasad, Head Start Director 0 to 5, informed delegates at tonight's meeting of the FY 2021 Early Head Start/Head Start Basic and Training and Technical Assistance (T&TA) Draft Refunding Year 6 Budgets. This information was mailed to delegates at tonight's meeting.

Ms. Shivaprasad shared that the 2021 Early Head Start/Head Start Basic and T&TA Budgets are in "draft" format.

Ms. Shivaprasad went over the various categories that make up the budgets such as salaries, fringe benefits, travel, equipment, supplies, contractual, other and T&TA for the Early Head Start/Head Start Programs.

Early Head Start: 308 Funded Federal Enrollment

Head Start: 2,750 Funded Federal Enrollment

Basic (G094122) \$ 36,345,974 T&TA (G094120) 390,276

#### TOTAL \$ 36,736,250

FY 2021 EARLY HEAD START/HEAD START BASIC AND TRAINING & TECHNICAL ASSISTANCE (T&TA) REFUNDING YEAR 6 BUDGET (DRAFT) – (Cont.) The Grand Total for Early Head Start/Head Start is: \$ 41,700,206 Final FY 2021 Early Head Start/Head Start Basic and T&TA Refunding Year 6 Application will be presented at the next CWPC meeting on September 16, 2020.

The Early Head Start/Head Start Basic and T&TA Refunding Budget are due to our Regional Office in San Francisco by October 1, 2020.

<u>Motion</u> to approve the draft FY 2021 Early Head Start Basic/Head Start and Training and Technical Assistance (T&TA) Refunding Year 6 Budgets was made by Jalyssa Jenkins and seconded by Carlos Lopez. Motion carried.

#### **NEW FRESNO EOC POLICIES**

Mike Garcia, Fresno EOC Human Resources Officer, informed delegates at tonight's meeting of the New Fresno EOC Policies (COVID-19). This information was mailed to delegates prior to tonight's meeting.

Ms. Garcia reported that due to the COVID-19 Pandemic the Fresno EOC agency has created new Fresno EOC Policies that relates to the COVID-19 Pandemic guidelines. Policies were created for the health and safety of the employees, children, families and clients the agency serves.

- POLICY 6030 INFECTIOUS DISEASE CONTROL
- POLICY 5100 REMOTE WORK AND ACCESS GUIDELINES
- POLICY 7050 LAYOFFS AND FURLOUGHS

<u>Motion</u> to approve the New Fresno EOC Policies (COVID-19) was made by Jalyssa Jenkins and seconded by Carlos Lopez. Motion carried.

#### FAMILY OUTCOMES NARRATIVE REPORT 2019-2020

Olga Ramirez, Family/Community Services Coordinator, informed delegates of the Family Outcomes Survey for Head Start and Home Base. This information was mailed to delegates prior to tonight's meeting.

Each year surveys are conducted with enrolled children's parents/guardians at the close of the school year.

Family Outcomes were measured in seven different "outcome areas: defined by the Federal Office of Head Start in the "The Head Start Parent, Family and Community Engagement Framework". Both Head Start and Early Head Start use this tool to assess its work with parents/guardians and families based on their opinions on how much they and their family have benefited from the programs.

The combined total number of Family Outcomes Surveys completed for Center Base and Home Base were 1,300.

Ms. Ramirez shared the top three responses from the survey:

1. Overall, how much did the program help your child? (92% - Very Helpful)

2. Overall, how much did the program help you? (86% - Very Helpful)

3. Overall, how much did the program help your family? (86% - Very Helpful)

These results are a strong testament from the respondents about how much the Fresno Economic Opportunities Commission contributes to their families' well-being.

#### **POSITIVE SOLUTIONS**

Marie Sani, Health Services Director, informed delegates at tonight's meeting of the upcoming Parenting Classes for Early Head Start and Head Start parents. This information was mailed to delegates prior to tonight's meeting.

# POSITIVE SOLUTIONS (Cont.)

Ms. Sani shared that the Positive Solutions for Families Parenting Classes are free and space is limited. The five (5) weeks learning experience will consist of:

- Learn new positive approaches to parenting
- Gain further knowledge about your child's behavior
- Help your child strengthen their social and emotional skills

Virtual classes will be provided via ZOOM.

English classes are from 9:00 a.m. to 11:00 a.m. on Tuesdays beginning September 29, October 6, 13, 20 and 27, 2020,

Spanish classes are from 9:00 a.m. to 11:00 a.m. on Fridays beginning October 2, 9, 16, 23 and

30, 2020.

#### EARLY HEAD START/ HEAD START MONTHLY PROGRAM UPDATE REPORT (PUR)

Kathleen Shivaprasad, Head Start Director 0 to 5, Rosa M. Pineda, Assistant Director – Head Start and Stephanie Lambrecht, Early Head Start Child Development Coordinator informed delegates of the Early Head Start/Head Start Monthly Program Update Report (PUR). This information was mailed to delegates prior to tonight's meeting.

As mandated by the Office of Head Start, all Early Head Start and Head Start Programs are to comply with a Monthly Program Information Report to the CWPC.

The monthly report covers the following areas: Program Information Summary, Communication and Guidance from the HHS Secretary, Wait List Totals, and Meals/Snacks Totals for Children, for the Early Head Start and Head Start program.

#### ANNOUNCEMENTS

Daisy Estrella, Early Head Start Representative, made the following Announcements:

- A. August 27, 28 & 29, 2020 Head Start Center Base: Welcome Back to School
- B. September 2, 2020 Next CWPC Executive Board Meeting via Zoom at 6:00 a.m.
- C. September 4, 2020 Floating Holiday (Cesar Chavez Day) No School
- D. September 7, 2020 Labor Day Holiday No School
- E. September 16, 2020 Next CWPC Meeting via Zoom at 6:30 p.m.

#### **ADJOURNMENT**

There being no further business to discuss, <u>motion</u> to adjourn meeting was made by Yessenia Magallon and seconded by Carlos Lopez. Motion carried.

The meeting adjourned at 8:53 p.m.

Submitted by:

**Esther Lepe** 

**Recording Secretary** 

(CWPC AUGUST 19 2020 MINUTES via Z00M CALL FINAL) el/bw - CWPC (2019-2020) (CWPC MINUTES)-





# COUNTY-WIDE POLICY COUNCIL MINUTES

#### **September 16, 2020**

**CALL TO ORDER** 

The meeting was called to order at 6:05 p.m. by Manuel Camarillo, CWPC Chairperson via

Zoom Call.

**ROLL CALL** 

Roll Call was called by Jalyssa Jenkins, CWPC Secretary. Due to lack of quorum, the meeting

continued with Informational Items.

COMMUNITY

REPRESENTATIVE REPORTS

Julio Romero, Healthcare Projects Manager, Community Representative for Fresno EOC Health Services Clinic informed delegates at tonight's meeting of the COVID-19 Rapid testing being provided.

Mr. Romero shared that COVID-19 Rapid testing will be provided at the end of the month throughout Fresno County. Testing will be at no cost.

EARLY HEAD START DROP/ TRANSITION REASON REPORT 2019-2020 Joanna Villalobos, Early Head Start Family/Community Partnership Specialist, informed delegates at tonight's meeting of the Early Head Start Drop/Transition Reason Report 2019-2020. This information was mailed to delegates prior to tonight's meeting.

Ms. Villalobos informed delegates that the Early Head Start Drop/Transition Reasons is a summary of those who have terminated or completed the Early Head Start Program throughout the program year August 1, 2019 through July 31, 2020.

Ms. Villalobos shared the following information:

The top Drop Reasons were:

- 1. Aged Out of Program (69)
- 2. Transition to Head Start (28)
- 3. Transition to Home (35)
- 4. Transition to Community Preschool (6)

**Grand Total of Drops: 139** 

#### SECOND ROLL CALL

At this time, a second Roll Call was called by Jalyssa Jenkins, CWPC Secretary. The following delegates were present: Mashona Buma, Christian Barries, Tran Thao, Erika Montejano, Jalyssa Jenkins, Vanessa Gonzalez, Alexy Obezo, Iracema Mendez, Daisy Estrella, Lisett Rodriguez, Gustavo Arevalos, Yessenia Magallon, Candace Liles, Lilia Zuniga, Rocio Gutierrez Diaz, Amelia Juarez, Antonio Basillo, Maria Lara, Lianna Godinez, Manuel Camarillo, Elsie Cabrera, Ily Figueroa, Carlos Lopez, Minerva Villa, Sonia Tiznado, Julio Romero, Natisha Goins, Zina Brown-Jenkins, Michael Reyna, Lupe Jaime-Mileham and Jimi Rodgers. A quorum was present.

# APPROVAL OF PREVIOUS CWPC MINUTES

Motion to approve the August 19, 2020 CWPC Minutes as written and read was made by Jalyssa Jenkins and seconded by Daisy Estrella. Motion carried.

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# FRESNO EOC COMMISSIONERS' REPORT

Zina Brown-Jenkins, Fresno EOC Commissioner, informed delegates at tonight's meeting that Fresno EOC Board is currently on summer recess. The Fresno EOC Board of Commissioners' will resume on September 23, 2020.

#### FRESNO EOC COMMISSIONERS' REPORT (Cont.)

Ms. Brown-Jenkins informed delegates of the following:

The rural area in Fresno County will have a new Food Truck within a month.

Food Distribution for the month of September are as follows:

- Cantua Creek, September 12th at 8:00 a.m.
- Parlier September 18th at 8:00 a.m.
- Orange Cove September 22<sup>nd</sup> at 8:00 a.m.

For the October Food Distribution locations, dates and times, please visit the EOC Website.

# PERSONNEL COMMITTE REPORT

Yessenia Magallon, CWPC Personnel Committee Chairperson, informed delegates of the Personnel Committee Report, which is presented monthly to CWPC. This information was mailed to delegates prior to tonight's meeting.

Ms. Magallon reported approval was needed for hiring/separation/job descriptions, personnel actions of Early Head Start and Head Start staff, as well as eligibility lists created.

Motion to approve Personnel Committee Report for September 16, 2020 was made by Daisy Estrella and seconded by Gustavo Arevalos. Motion carried.

# MONTHLY FINANCIAL STATUS REPORTS

Jalyssa Jenkins, CWPC Secretary, informed delegates of the Monthly Financial Status Report for Early Head Start and Head Start programs for July 2020. These reports were mailed to delegates prior to tonight's meeting.

Ms. Jenkins reported that the Monthly Financial Status Reports show all expenditures for the entire Early Head Start and Head Start programs for the month of July 2020 and year-to-date.

<u>Motion</u> to approve the Monthly Financial Status Reports for July 31, 2020 for Early Head Start and Head Start was made by Yessenia Magallon and seconded by Ily Figueroa. Motion carried.

#### **ADA REPORTS**

Jalyssa Jenkins, CWPC Secretary, informed delegates of the August 2020 Average Daily Attendance (ADA) Report for the Early Head Start and Head Start Summer Program, CSPP Full Day/Full Year) and Home Base programs. These reports were mailed to delegates prior to tonight's meeting.

For August 2020, the overall ADA for Early Head Start is at 86.1%; the total program is currently 100% enrolled.

Note: Due to COVID-19, all families are participating in weekly virtual home visits.

The Head Start Summer Program ADA for August 2020 is 44% and the CSPP ADA for August Is 66%.

The Home Base (HB) program ADA for August 2020 is 78%.

Motion to approve the ADA Reports for Early Head Start, Head Start Summer Program, CSPP

Home Base for August 2020 was made by Ily Figueroa and seconded by Yessenia Magallon. Motion carried.

# FY 2021 EARLY HEAD START/HEAD START BASIC

Kathleen Shivaprasad, Early Care & Education Director, informed delegates at tonight's meeting of the FY 2021 Early Head Start/Head Start Basic and Training and Technical

AND TRAINING & TECHNICAL ASSISTANCE (T&TA) REFUNDING YEAR 6 BUDGET

FY 2021 EARLY HEAD START/HEAD START BASIC AND TRAINING & TECHNICAL ASSISTANCE (T&TA) REFUNDING YEAR 6 BUDGET (Cont.) Assistance (T&TA) Refunding Year 6 Budgets. This information was mailed to delegates at tonight's meeting.

Ms. Shivaprasad shared that the 2021 Early Head Start/Head Start Basic and T&TA Budgets are in "final" format.

Ms. Shivaprasad went over the various categories that make up the budgets such as salaries, fringe benefits, travel, equipment, supplies, contractual, other and T&TA for the Early Head Start/Head Start Programs.

Early Head Start: 308 Funded Federal Enrollment

Head Start: 2,750 Funded Federal Enrollment

Basic (G094122) \$ 36,345,974 T&TA (G094120) 390,276 TOTAL \$ 36,736,250

The Grand Total for Early Head Start/Head Start is: \$41,700,206

Final FY 2021 Early Head Start/Head Start Basic and T&TA Refunding Year 6 Application will be presented to the Fresno EOC Board of Commissioners on September 23, 2020.

The Early Head Start/Head Start Basic and T&TA Refunding Budget are due to our Regional Office in San Francisco by October 1, 2020.

After a brief question and answer period, <u>motion</u> to approve the final FY 2021 Early Head Start Basic/Head Start and Training and Technical Assistance (T&TA) Refunding Year 6 Budgets was made by Vanessa Gonzalez and seconded by Carlos Lopez. Motion carried.

EARLY HEAD START/HEAD START SCHOOL READINESS GOALS 2020-2021 DRAFT Stephanie Lambrecht, Early Head Start Child Development Coordinator and Anitra Graves, Interim Education Services Manager, informed delegates at tonight's meeting of the Early Head Start/Head Start School Readiness Goals 2020-2021 Draft. This information was mailed to delegates prior to tonight's meeting.

The School Readiness goals were written for the five-year period of our funding cycle and amended to include a 6<sup>th</sup> year. The goals state children will demonstrate age appropriate positive: 1. approaches toward learning, 2. social behavior, emotional regulation and emotional well-being, 3. communication, language and emergent literacy skills, 4. general cognitive skills and 5. physical development and health.

These goals target behaviors will help children be successful in kindergarten and life when they transition to the K-12 system at age five. The goals document includes teaching and parenting strategies to support children's optimal development.

Head Start 0 to 5 aggregates child school readiness data using the Infant/Toddler Developmental Assessment (IDA) or the Desired Results Developmental Profile 2015, DRDP, three times a year, per federal mandate. Each child's developmental progression towards expected milestones is tracked. The expectations of our school readiness goals are aligned, as required, with the California State Infant/Toddler Learning and Development Foundations and the Early Learning Outcomes Framework (ELOF) of the Office of Head Start. The results of the aggregation of the data reveal program trends. Individual IDA/DRDP results are provided to the parent(s) at the time of their child's assessment and clarify whether or not the child needs additional interventions.

Motion to approve the Early Head Start/Head Start School Readiness Goals 2020-2021 Draft was made by Vanessa Gonzalez and seconded by Ily Figueroa. Motion carried.

EARLY HEAD START/HEAD START PROGRAM GOALS UPDATE FOR YEAR SIX (6) REFUNDING APPLICATION Rosa M. Pineda, Early Care & Education Director, informed delegates at tonight's meeting of the Early Head Start/Head Start Program Goals Update for Year Six (6) Refunding Application. This information was mailed to delegates prior to tonight's meeting.

The Program Goals and Objectives for the sixth year of the grant cycle are included in the Continuation Refunding Grant Application. Detailed work plans which specify activities, time frames, staff responsibilities and evaluation for each year have been developed with staff and CWPC input. Staff have met throughout the past year to review and update the progress for each goals over the past school year.

<u>Motion</u> to approve the Early Head Start/Head Start Program Goals Update for Year Six (6) Refunding Application was made by Jalyssa Jenkins and seconded by Vanessa Gonzalez. Motion carried.

EARLY HEAD START
EXPANSION OPPORTUNITY
AND PARTNERSHIP GRANT
APPLICATION

Kathleen Shivaprasad, Early Care & Education Director, informed delegates at tonight's meeting of the Early Head Start Expansion Opportunity and Partnership Grant Application. This information was mailed to delegates prior to tonight's meeting.

Staff recommends Committee approval and recommendation to the full Board of the application for Head Start/Early Head Start Expansion, and Early Head Start Expansion Opportunity and Child Care Partnerships. The dollar amount of this application has not yet been established as negotiations with the California Department of Education and with the Community Partner are not yet complete at this writing.

The Expansion (internal to Fresno EOC in collaboration with state funded Child Care) and Partnership (with a Community Partner) application must be submitted in Grants.Gov by September 21, 2020. Head Start 0 to 5 has focused Expansion efforts on Early Head Start due to the competitive nature of preschool programing in Fresno County (Transitional Kindergarten and State Preschool, for example) and the limited number of quality infant/toddler child care slots available in our Fresno County service area.

Pending approval from the Office of Head Start of our 2020 carryover request an Early Head Start Center will be established on leased property at the corner of Clinton and Blythe in Fresno. Early Head Start has requested permission from California Department of Education to convert eight infant and eight toddler slots from Fresno EOC's School Aged Child Care contract to infant/toddler services managed by Early Head Start. These services will be offered from the proposed modular at Clinton and Blythe. When approved this application will create braided services incorporating Early Head Start comprehensive services with the state funded Center Contract Type Reimbursement (CCTR) services. The concept is similar to the Head Start/State Preschool Braided funded classrooms that Fresno EOC currently operates.

Additionally, for Partnership funding Early Head Start has approached Central Valley Children's Services Network with an invitation to establish a Partnership with the Family Child Care Home Network that they operate. Three Network Family Child Care Homes would be supported with Early Head Start comprehensive services (physical health, mental health, dental health, nutrition, child development/education and family support services).

The U.S. Department of Health & Human Services (HHS), Administration or Children and Families (ACF) and the Office of Head Start announced a competitive funding opportunity available to Head Start and Early Head Start programs. Programs in California are eligible to apply. Twenty-one million dollars will be shared among awardees from 14 states. Head Start 0 to 5 is applying for funding under the categories of Early Head Start Expansion and also Child Care Partnerships. Budget details are not yet available, since neither the California Department of Education nor Children Services Network has responded as to their interest in

the proposed braided or partnership opportunities, respectively. Currently, Early Head Start's annual costs for a 16-slot infant/toddler childcare center are \$561,104.

#### EARLY HEAD START EXPANSION OPPORTUNITY AND PARTNERSHIP GRANT APPLICATION – (Cont.)

The County-Wide Policy Council and the Fresno EOC Board of Commissioners must both approve our application prior to its submission. The additional details were presented to the Planning and Evaluation Committee on September 8, 2020.

After a brief question and answer period, <u>motion</u> to approve the Early Head Start Expansion Opportunity and Partnership Grant Application was made by Vanessa Gonzalez and seconded by Christian Barries. Motion carried.

#### CWPC ELECTON PROCESS TUESDAY, OCTOBER 6, 2020

Patricia Gonzalez de Martinez, Early Head Start Family Engagement/Staff Development Coordinator and Marisela Acosta, Parent Engagement Coordinator, informed delegates at tonight's meeting of the CWPC Election Process that will be conducted at the CWPC meeting on Tuesday, October 6, 2020 via Zoom.

Ms. Martinez and Ms. Acosta asked delegates to review the responsibilities of CWPC Executive Board prior to the elections at the October 6, 2020 CWPC meeting.

Elections will be held to fill positions on the CWPC Executive Board for the 2020- 2021 school year. All delegates are welcomed to run for office.

At this time, Manuel Camarillo, CWPC Chairperson, gave thanks to the CWPC Executive Board members for their participation this past school year. It has been a pleasure working with you all.

#### COUNTY-WIDE PARENT GOVERNANCE TRAINING OCTOBER 28, 2020

Nidia Davis, Program Support Director, informed delegates at tonight's meeting of the County-Wide Parent Governance Training.

The County-Wide Parent Governance Training is scheduled for Wednesday, October 28, 2020 at 6:00 p.m. via Zoom. This training will entail how CWPC meeting are conducted, the roles and responsibilities of elected officers and review the CWPC Bylaws, etc.

#### **POSITIVE SOLUTIONS**

Olga Ramirez, Interim Family/Community Services Manager, informed delegates at tonight's meeting of the upcoming Parenting Classes for Early Head Start and Head Start parents. This information was mailed to delegates prior to tonight's meeting.

Ms. Ramirez shared that the Positive Solutions for Families Parenting Classes are free and space is limited. The five (5) weeks learning experience will consist of:

- Learn new positive approaches to parenting
- Gain further knowledge about your child's behavior
- Help your child strengthen their social and emotional skills

Virtual classes will be provided via ZOOM.

English classes are from 9:00 a.m. to 11:00 a.m. on Tuesdays beginning September 29, October 6, 13, 20 and 27, 2020,

Spanish classes are from 9:00 a.m. to 11:00 a.m. on Fridays beginning October 2, 9, 16, 23 and

30, 2020.

# QUALITY IMPROVEMENT PLAN

Kathleen Shivaprasad, Early Care & Education Director, informed delegates at tonight's meeting of the Quality Improvement Plan (QIP).

Ms. Shivaprasad reported that the QIP is being reviewed by an External Auditor. The External Auditor is reviewing the policies and procedures that we have in place. The External Auditor

will suggest any corrections that need to be corrected and will prepare an overall report which will be forward to the Fresno EOC Board of Commissioners. If the EOC Board feels that we have completed all corrections; the QIP Report will then be forward to the Office of Head Start and Regional Office.

#### EARLY HEAD START/ HEAD START MONTHLY PROGRAM UPDATE REPORT (PUR)

Kathleen Shivaprasad, Early Care & Education Director, Rosa M. Pineda, Early Care & Education Director, Nidia Davis, Program Support Director, and informed delegates of the Early Head Start/Head Start Monthly Program Update Report (PUR). This information was mailed to delegates prior to tonight's meeting.

As mandated by the Office of Head Start, all Early Head Start and Head Start Programs are to comply with a Monthly Program Information Report to the CWPC.

The monthly report covers the following areas: Program Information Summary, Communication and Guidance from the HHS Secretary, Wait List Totals, and Meals/Snacks Totals for Children, for the Early Head Start and Head Start program.

#### **ANNOUNCEMENTS**

Candace Liles, CWPC Historian, made the following Announcements:

- A. October 6, 2020 Next CWPC Meeting via Zoom at 6:30 p.m.
- B. October 12, 2020 Indigenous People's Day Holiday No School
- C. October 20, 2020 Next CWPC Executive Board Meeting via Zoom at 6:00 p.m.
- D. October 28, 2020 County-Wide Parent Governance Training at 6:00 p.m. via Zoom (Representative Training)

At this time, Jalyssa Jenkins thanked Manuel Camarillo and Directors for conducting the CWPC meetings. She also thanked her fellow CWPC Executive Board members for being a good productive team this past school year.

Ms. Jenkins shared that the Head Start program has been the best program for her children. Parent participation is vital in order to ensure your child receives the best education. She encouraged all delegates to run for office in October.

#### **ADJOURNMENT**

There being no further business to discuss, <u>motion</u> to adjourn meeting was made by Yessenia Magallon and seconded by Elsie Cabrera. Motion carried.

The meeting adjourned at 8:58 p.m.

Submitted by:

Esther Lepe Recording Secretary

(CWPC SEPTEMBER 16 2020 MINUTES via ZOOM CALL FINAL) el 9/22/20 - CWPC (2020-2021) (CWPC MINUTES)-

# FRESNO EOC SCHOOL OF UNLIMITED LEARNING GOVERNING COUNCIL MEETING

On-Line through Ring Central Tuesday, October 13, 2020

#### **MINUTES**

**I.** Meeting called to order by Jeanne Starks at 10:04 a.m.

#### **II.** Roll call facilitated by Terry Allen

| Voting Members  | Prese | Excus | Abse | Non-Voting<br>Members | Prese | Excus | Abse | Staff              | Prese | Excus | Abse | Guests                          |
|---|-------|-------|------|-----------------------|-------|-------|------|--------------------|-------|-------|------|---------------------------------|
| Michael Allen, Community Rep                                | Х     |       |      |                       |       |       |      | Michelle Tutunjian | Х     |       |      | Debra Odom, FUSD                |
| Terry Allen, Ed.D., Retired Teacher Rep                     | Х     |       |      |                       |       |       |      | Emilia Reyes       | Х     |       |      | Darcia Young, WASC              |
| Zina Brown-Jenkins, EOC Commissioner                        | Х     |       |      |                       |       |       |      |                    |       |       |      | Visiting Team                   |
| Jeff Davis, Director Employ & Training                      | Х     |       |      |                       |       |       |      |                    |       |       |      | Susan Nisan, WASC Visiting Team |
| Felipe De Jesus Perez                                       |       |       | Χ    |                       |       |       |      |                    |       |       |      | Andrea Madriguel,               |
| Corinne Florez, Community Rep                               | Х     |       |      |                       |       |       |      |                    |       |       |      | FSU Intern                      |
| Misty Franklin, EOC Commissioner                            |       |       | Χ    |                       |       |       |      |                    |       |       |      | Justin Alvardo, SOUL            |
| Lupe Jaime-Mileham  | Х     |       |      |                       |       |       |      |                    |       |       |      | - Student                       |
| Larry Metzler, Cultural Arts Rotary Interact Club           | Х     |       |      |                       |       |       |      |                    |       |       |      | -                               |
| Mike Petrovich Ph.D, Retired Mental Health Rep              | Х     |       |      |                       |       |       |      |                    |       |       |      | -                               |
| Chuck Riojas, Community Member                              | Х     |       |      |                       |       |       |      |                    |       |       |      | -                               |
| Jimi Rodgers, EOC Commissioner                              | Х     |       |      |                       |       |       |      |                    |       |       |      |                                 |
| Jeanne Starks, <b>Chair</b> , Retired Law Enf Juv Prob      | Х     |       |      |                       |       |       |      |                    |       |       |      |                                 |
| Benita Washington, FSU Social Worker Rep                    |       |       | Χ    |                       |       |       |      |                    |       |       |      |                                 |
| Parent Rep Maria Amaro Morales<br>Alt Parent Rep:           |       |       | Х    |                       |       |       |      |                    |       |       |      |                                 |
| Student Rep's (2) Ezequel Ayala,<br>Alternative Student Rep | X     |       |      |                       |       |       |      |                    |       |       |      |                                 |
| Rena Failla, Staff Rep                                      | Х     |       |      |                       |       |       |      |                    |       |       |      | 1                               |
| Courtney Griffin, Staff Rep                                 | Х     |       |      |                       |       |       |      |                    |       |       |      | 1                               |
| Sam Hairston, Career  | Х     |       |      |                       |       |       |      |                    |       |       |      | 1                               |
| Joseph Turner, Teacher Rep                                  | Х     |       |      |                       |       |       |      |                    |       |       |      | 1                               |
| Mark A Wilson, Principal                                    | Х     |       |      |                       |       |       |      |                    |       |       |      |                                 |

#### III Approval of Minutes

The September 8, 2020 minutes were approved as read. M/S/C Rodgers/Brown Jenkins

#### IV. 2020-2021 Parent Involvement Policy

Required for Title 1 funding, SOUL annually develops a written Parent Involvement policy that delineates how SOUL involves parents to improve student academic achievement and school performance. This year due to the COVID-19 pandemic SOUL is hosting 3 virtual parent meetings a month to increase opportunities for parents to participate. A motion was made to approve the 2020-2021 Parent Involvement Policy M/S/C Allen/Rodgers

#### V. Single Plan for Student Achievement (SPSA)

In light of the suspension of the LCAP for the 2020-2021 school year, the Single Plan for Student Achievement (SPSA) was created. This comprehensive plan is required to include the following: stakeholder involvement, goals to improve student outcomes, evidence-based strategies, actions, services and proposed expenditures. A motion was made to approve the Single Plan for Student Achievement. M/S/C Rodgers/Allen

#### VI. WASC Action Plan

The WASC Action Plan is updated to reflect SOUL's current annual goals: improve student academic performance by increasing reading and math Levels; increase school graduation rate; increased connectedness and motivation for academic success; and increased parent participation, involvement and engagement. The 2020-2021 Action Plan has been updated to reflect changes due to COVID-19. A motion was made to approve the WASC Action Plan. M/S/C Jaime-Mileham/Florez

#### VII. Comprehensive Support and Improvements Prompts (CSI PROMPTS)

The Comprehensive Support and Improvements Prompts are traditionally embedded in the Local Control Accountability Plan (LCAP). In the absence of the 2020-2021 LCAP, the CSI Prompts must be reviewed and approved separately. The prompts reflect SOUL's goals and how to meet those goals stated in the Single Plan for Student Achievement (SPSA) and the Learning Continuity and Attendance Plan LCP. A motion was made to approve the CSI Prompts. M/S/C Brown-Jenkins/Florez

#### **VIII. Membership Sub-Committee Report**

The Membership Sub-Committee, Jeanne Starks, Courtney Griffin, Mark Wilson, and Marilyn Wheeler, met to discuss the current membership of the Governing Council. After review of SOUL's Governing Council By-Laws, Membership Section 1 of Article IV, it was determined that a vital component would be the nomination of a representative from Fresno EOC's Health Service to serve on the Governing Council. A motion was made to adopt the Membership Sub-Committee Report. M/S/C Jaime-Mileham/Allen

#### IX. Amend 2020-2021 Meeting Schedule to Include November 10, 2020

The SOUL Governing Council 2020-2021 Meeting School was amended to include a November 10, 2020 meeting date for approval on the Budget Review for Parents due in early December to Fresno County Office of Education.

#### X. SOUL Update

SOUL's demographic information for the school enrollment and updates as reflected on the Principal's report were reviewed by the council. Additional items discussed:

- > Jeff Davis shared how Employment and Training is maneuvering through the current pandemic to prepare our students with base learning opportunities and placing students in a healthy and safe work environment.
- > Larry Metzler shared that student participation in the Interact Club is excellent.
- Michael Allen has prepared a scope of training for students, parents and staff.
- > Joe Turner shared how it is so much better to have the students on campus meeting one-on-one with them.
- > Courtney Griffin spoke about the distribution of student breakfasts and lunches.
- > Chuck Riojas shared that he is looking forward to resuming the Building Trades course as soon as allowable.
- > Rena Failla introduced the WASC visiting team. Susan Nisan the visiting team Chair, commented on all the support that they have experienced at SOUL.
- ➤ Dr. Wilson spoke about 2019-2020 SOUL Graduation and thanked the Cultural Arts Rotary Club of Fresno for generously providing 6 scholarships.
- > Sam Hairston reported on the annual State Center virtual workshop he attended. Each student will be provided support to complete all documentation that is required with college registration.

#### XI. Other Business

The next Governing Council meeting will be held on Tuesday, November 10, 2020 from 10:00am-11:30am.

#### **XII. Public Comment**

None at this time

#### XIII. Adjournment of Meeting

A motion was made to adjourn the Governing Council meeting at 11:34 am. M/C/S Allen/Rodgers Submitted by Terry Allen ED.,D.



**Linda Hayes** Board Chair

Emilia Reyes Chief Executive Officer www.FresnoEOC.org

#### **BOARD OF COMMISSIONERS MEETING**

| Date: October 28, 2020  | Program: School of Unlimited Learning |
|---|---------------------------------------|
| Agenda Item #: 18-C-2   | Director: Mark A. Wilson, Ed.D        |
| <b>Subject:</b> 2020-21 SOUL Comprehensive Support and Improvement Prompts Form | Officer: Michelle L. Tutunjian        |

#### **Recommended Action**

The School of Unlimited Learning (SOUL) Governing Council recommends Board approval of the Comprehensive Support and Improvement Prompts Form for the 2020-2021 school year.

#### **Background**

The Every Student Succeeds Act (ESSA) requires the Local Educational Agency (LEA), in partnership with stakeholders, to develop and implement a plan to improve student outcomes in each school identified for Comprehensive Support and Improvement (CSI). The CSI plan must be approved by the school, LEA, and its State Educational Agency (SEA). For purposes of the ESSA, the State Board of Education (SBE) serves as California's SEA.

At its January 2019 meeting, the SBE took action to approve three CSI Prompts to be included in the Plan Summary of the Local Control and Accountability Plan (LCAP). The LEA would use the CSI Prompts to report how it was developing its CSI plans and monitoring improvement progress. The County Office of Education (COE) would then approve the CSI Prompts and submit a list of the LEAs with approved prompts to the SBE for final approval. SOUL's CSI Prompts were included in its approved 2019/2020 LCAP.

In response to the effects of COVID-19 on California's education system, Senate Bill 98 waived the requirement of the LCAP for the 2020–21 school year (SY). For the 2020-2021 school year only, the CSI Prompts replace the requirement in the Plan Summary of the LCAP.

Based on its CDE graduation rate, SOUL is eligible for Comprehensive Support and Improvement Funds for the 2020-2021 school year. In February 2020, SOUL submitted the CSI application and was approved for funding.



#### **Fiscal Impact**

SOUL has been approved to receive \$170,123 in Comprehensive Support and Improvement Funds for the 2020- 2021 School Year.

#### Conclusion

Pursuant to the funding criteria, SOUL is required to respond to CSI prompts, which includes sharing with stakeholders, submitting to the SOUL Governing Council and subsequently to the Fresno EOC Board of Commissioners for approval. The approved CSI Prompts are also due to the Fresno County Superintendent of Schools Office by October 31, 2020.

# SCHOOL OF UNLIMITED LEARNING CHARTER HIGH SCHOOL

# 2020–21 Every Student Succeeds Act Comprehensive Support and Improvement Prompts Form

| Local Educational Agency (LEA) Name              | Contact Name and Title | Email and Phone                        |
|--|------------------------|--|
| School of Unlimited Learning Charter High School |                        | Mark.wilson@fresnoeoc.org 559-498-8543 |

#### Schools Identification

Please list the school(s) in the LEA that are eligible for Comprehensive Support and Improvement (CSI).

School of Unlimited Learning Charter High School.

#### **Support for Identified Schools**

Please describe how the LEA has or will support its eligible schools in developing CSI plans.

The steps taken to develop the CSI plan were first to examine the current 2020/2021 Single Plan for Student Achievement (SPSA) goal of creating greater student access to post-secondary opportunities by increasing school graduation rate. Increased graduation rate is also a goal of SOUL's charter and WASC Action Plan. The data reviewed to determine the needs assessment were to examine the graduation rate set by the California Department of Education, as well as SOUL's internal graduation rate. An examination of student enrollment over the past five years revealed that nearly 95% of students who enroll at SOUL are credit deficient. More than half of all SOUL students are 12<sup>th</sup> graders. Further analysis revealed that Despite recent gains, SOUL's graduation rate is hampered by large numbers of severely deficient 12<sup>th</sup> grade students who do not graduate in their 12<sup>th</sup> grade year and thus deemed "non-completers". For all seniors, credit recovery is critical to obtaining a high school diploma. Findings were shared with staff, students, parents, and community members at staff meetings, Governing Council Meetings, and student and parent meetings.

The CSI Prompt responses created in close alignment with SOUL's SPSA and Learning Continuity and Attendance Plan (LCP). Engaging in outreach through phone calls, surveys, and virtual meetings with stakeholders provided valuable input to guide the planning and development of our SPSA. SOUL's efforts to solicit stakeholder feedback began in April 2020, when it became apparent that schools would not reopen for the remainder of the year. Since then, regular stakeholder feedback has continued to the present.

In May 2020, SOUL developed a reintegration plan, which was shared with staff, students, parents, Fresno EOC staff, and the SOUL Governing Council. The integration plan provided a timeline for reopening schools,

delineated the implementation of COVID safety protocols, and included the need for additional purchases of online curriculum, devices and wireless hotspots to ensure that all students had full access to remote instruction. In June 2020, SOUL staff contacted all parents by phone to discuss with them a limited onsite learning model which would allow small groups of students to attend on-campus classes, pursuant to social distancing and PPE requirements.

In planning for the unpredictable school year parent and student surveys, phone contacts, and virtual meetings were conducted in May 2020 and August 2020 to address the following:

- Increasing student reading and math levels;
- Increasing school graduation rate;
- Increasing connectedness and motivation for academic success;
- Increasing exposure to career education opportunities;
- Increasing active parent engagement and participation.

Parents were informed through follow-up phone calls from SOUL staff of the change from the onsite instruction plan to remote learning, subsequent to the Governor's mandate to offer remote learning exclusively for the beginning of the 2020-2021 school year. Many parents voiced concerns over their child's need for additional academic services, meals, counseling, and direct instruction.

In October 2020, SOUL shared a draft of its SPSA and CSI Prompts with the Governing Council, Fresno EOC Board of Commissioners, school staff, students, and parents. SOUL staff also held three virtual parent meetings, one of which was the English Learning Advisory Committee (in Spanish) to discuss the draft of SOUL's SPSA Plan and CSI Prompts. Stakeholder input has been addressed and incorporated into this plan.

Conclusions made were to continue to assign case managers to work with seniors to assist them in accessing resources that help to remove identified barriers to graduation. In addition, case managers will work closely with teachers and with other support staff, such as the guidance dean and truancy prevention officer to ensure that the seniors have the resources they need to successfully complete their studies. All 12th grade students will have a personal learning plan which identifies a timeline for graduation and the resources they need to successfully complete their studies. Online and face-to-face tutoring will be made available throughout the week designated times to assist students who need additional help to pass their classes. SOUL's Career Counselor will provide college readiness preparation for all 12th grade students and conduct career assessments for all 12th grade students on track to graduate. Evidence-based interventions included the adoption of credit-recovery options to allow students greater opportunities to complete their requirements for graduation. Based on credit deficiency data, coupled with graduation/dropout data from CALPADS, students will be provided more intervention resources and support to recover credits to graduate. obtained from student enrollment revealed a lack of resources for seniors who are credit deficient, including homelessness, transportation needs, unstable home environment, etc. In response to the deficiencies identified, a case manager has been assigned to work with seniors to assist them in accessing resources that help to remove identified barriers to graduation. In addition, they will work closely with teachers and with other support staff, such as the guidance dean and truancy prevention officer to ensure that the seniors have the resources they need to successfully complete their studies. All 12th grade students will have a personal learning plan which identifies a timeline for graduation and the resources they need to successfully complete their studies. After-school tutoring will be made available three afternoons per week to assist students who need additional help to pass their classes. SOUL's Career Counselor will provide college readiness preparation for all 12th grade students and conduct career assessments for all 12 grade students on track to graduate.

Specific resource inequities were not identified, however, it should be noted that enrollment data were reviewed to determine, in part, why SOUL's graduation rate is lower that the state average. In spite of the State's attempt to more accurately reflect graduation rates through the 5-year cohort calculation, it still failed to take into account the students who graduate in their 6<sup>th</sup> or 7<sup>th</sup> year of high school. Students can remain enrolled at SOUL until their 22<sup>nd</sup> birthday. Due to the fact that 30% SOUL's student population is 18 years old and older, and enroll credit deficient, there is a high number of 12<sup>th</sup> graders each year who will not be able to graduate within the school year. To more appropriately measure SOUL's graduation rate, an internal calculation was developed. Twelfth grade students who need 70 credits or fewer to complete graduation

requirements are deemed "on track" to graduate. If a twelfth grade student needs more than 70 credits to complete their 230 credit requirement, they are not counted in this calculation. The list of "on-track" twelfth graders is kept up to date as new students enroll. It is also adjusted at the beginning of the second semester based on the credits earned by the students during the first semester. At the beginning of second semester, it is expected that students will need 40 or fewer credits to still be considered "on track" to graduate. Any student initially on track to graduate upon enrolling at SOUL who becomes credit deficient during the second semester will be counted as a "non-grad" and will count against the internal graduation rate. Most students who are unable to complete their credit requirement by graduation choose to re-enroll during the summer or the following semester for graduation as a 5th or 6th year senior.

SOUL's SPSA Plan was formally approved by SOUL's Governing council on October 13, 2020, The Governing Council is comprised of the school principal, two teachers, two counselors, two students, a parent, an officer from Fresno Economic Opportunities Commission, two Commissioners from the Fresno EOC Board, and seven members of the community. The CSI Goals were submitted to SOUL's English Language Advisory Committee for review and approval. The data reviewed specifically dealt with the aforementioned graduation rate disparity between CDE's 4-year cohort rate and SOUL's internal rate. Also reviewed were the data denoting the enrollment into SOUL of severely credit-deficient 11<sup>th</sup> and 12<sup>th</sup> graders. Data were analyzed by teachers, staff, and brought forth for discussion to Governing Council members, students, and parents in the hopes of identifying additional resources to assist credit-deficient students, especially seniors. All groups identified solutions such as an individualized learning plan for seniors, case management, and additional credit recovery opportunities.

As mentioned above, root causes that stem from a lower than State average graduation rate can be attributed to SOUL's population of 11th and 12th grade students who arrive at SOUL as severely credit deficient. Parallel to the students' credit deficiency was skills deficiency in reading and math. A majority of SOUL's credit-deficient students are hampered by social and socio-economic barriers. In order to focus on increasing the graduation rate, all groups identified above concluded that in additional to additional credit-recovery opportunities, it was important to provide specific supportive services, such as case management, referral to health services, and career counseling. Tutorial services were also identified as being crucial to assisting students struggling with academics. All groups recommended additional resources to close the achievement gap as well as the dropout rate. Test scores NWEA's MAP Quarterly Assessments will be utilized in conjunction with Edgenuity's My Path curriculum to track the ELA and math progress performance all students, 9 through 12, throughout the year. Data from the Quarterly Benchmarks will be used to guide instruction. Mandatory individualized online and in-person tutoring will be scheduled for students not making sufficient weekly progress.

#### **Monitoring and Evaluating Effectiveness**

Please describe how the LEA will monitor and evaluate the implementation and effectiveness of the plan to support student and school improvement.

#### **Monitoring and Evaluating Effectiveness**

SOUL will monitor and evaluate the implementation and effectiveness of the CSI plan to support student and school improvement consistent with the processes for monitoring and evaluating LCAP goals, which are clearly articulated in this LCAP plan. Data Monitored will include all of the measurable outcomes identified in SOUL's 2020-2021 SPSA Plan:

- NEWA Measures of Academic Progress results (quarterly) by grade and subject area.
- Edgenuity "My Path" Progress (by semester)
- CDE School Graduation Rate target and actual (annually)
- CDE Cohort Dropout Rate (annual)
- SOUL Internal Graduation Rate (annual)
- Course Pass/Fail rate (semester)

School monitoring and evaluation of the effectiveness of the CSI plan will include the following:

Teachers will monitor NWEA MAP results and Edgenuity My Path Data to identify gaps and prescribe interventions

- Administration will review quarterly NWEA data and monthly MyPath Data to identify gaps and prescribe interventions.
- Annual Report to School Governing Council will include all student performance data.
- Guidance Counselor will work with case managers and teacher to identify students at risk of failing a class and prescribe individualized tutoring.
- Guidance Counselor will prescribe credit recovery options to credit deficient students.
- Principal will meet with parents bi-monthly to discuss student progress.

The progress and results of the CSI goals will be presented to the following stakeholders:

- SOUL Governing Council Principal, counselor, teachers, students, parents, community members (eight meetings throughout the year.
- Teacher meetings, as needed, to discuss student progress;
- Monthly schoolwide staff meetings to share data when relevant (e.g. fall, winter, and spring NWEA results);
- Annual Report to the SOUL Governing Council and to Fresno Unified School District;
- May 2021 Parent and ELAC meetings.

Specific goals have been established to address each component of the plan, as outlined in SOUL's Single Plan for Student Achievement, 2020-2021 Learning Continuity and Attendance Plan, 2020-2021 WASC Action Plan, and Charter Goals. At the end of the year, student performance data and other statistical information such as the percentage of SOUL graduates and non-completers and SOUL's internal graduation rate, will be compared to the established goals.

If one or more of the goals of the plan proves not to yield positive results, the annual goals will be revised by all stakeholders mentioned above (students, staff, parents, community members, ELAC parents, etc.) to determine deficiencies and recommend new goals based on need.



**Linda Hayes** Board Chair

**Emilia Reyes** Chief Executive Officer

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#### **BOARD OF COMMISSIONERS MEETING**

| Date: October 28, 2020                                    | Program: School of Unlimited Learning |
|---|---------------------------------------|
| Agenda Item #: 18-C-3                                     | Director: Mark A. Wilson, Ed.D        |
| Subject: 2020-21 SOUL Single Plan for Student Achievement | Officer: Michelle L. Tutunjian        |

#### Recommended Action

The School of Unlimited Learning Governing Council recommends Board approval of the Single Plan for Student Achievement for the 2020- 2021 school year.

#### **Background**

The Single Plan for Student Achievement (SPSA) was established by the Every Student Succeeds Act (ESSA), which requires schools receiving federal funds through the Consolidated Application (ConApp) and operating a Schoolwide Program (SWP) to consolidate all school planning requirements into the SPSA. The School Plan is required to include the following:

- Stakeholder involvement.
- Goals to improve student outcomes, including addressing the needs of student groups.
- Evidence-based strategies, actions, and services.
- Proposed expenditures.

Single school districts and charter schools have had the option of using their Local Control and Accountability Plan (LCAP) instead of the SPSA to meet school planning requirements. For the past three years, SOUL used the LCAP in lieu of an SPSA.

#### **Fiscal Impact**

The SPSA outlines all state and federal funding sources incorporated into its plan to improve student outcomes through the implementation of evidence-based strategies, actions, and services.

#### Conclusion

Senate Bill 98, signed by Governor Newsom, eliminated the requirement for charter schools and LEAs to adopt a Local Control and Accountability Plan (LCAP) for the 2020-2021 school year. Due to the suspension of LCAP, SOUL was required to develop a



SPSA for the 2020-2021 school year. SOUL utilized the California Department of Education's newly released SPSA template in preparing its 2020-2021 SPSA, which is in alignment with SOUL's newly adopted Learning Continuity and Attendance Plan (LCP).

# School of Unlimited Learning School Plan for Student Achievement (SPSA) 2020-2021

| School Name                                    | County-District-School (CDS) Code | School site Council (SSC)<br>Approval Date | Local Board Approval<br>Date |
|--|-----------------------------------|--|------------------------------|
| School of Unlimited<br>Learning Charter School | 10621661030642                    | October 13, 2020                           | October 28, 2020             |

# **Purpose and Description**

Briefly describe the purpose of this plan (Select from Schoolwide Program, Comprehensive Support and Improvement, Targeted Support and Improvement, or Additional Targeted Support and Improvement)

The School of Unlimited Learning operates a Schoolwide Program and receives funds through the Consolidated Application. The proposed expenditures of funds allocated to the school are reviewed annually and updated by the school's Governing Council. The SPSA is aligned with the school goals for improving student achievement. In prior years, the School of Unlimited Learning (SOUL) utilized its Local Control and Accountability Plan (LCAP) as its Single Plan for Student Achievement (SPSA). The LCAP was suspended for the 2020-2021 school year. Thus, SOUL has adopted an SPSA, whose purpose is to address schoolwide issues in alignment with SOUL's Learning Continuity and Attendance Plan (LCP), as well as its WASC and charter goals in helping all students be successful learners and become adequately prepared for college and career readiness.

Briefly describe the school's plan for effectively meeting the ESSA requirements in alignment with the Local Control and Accountability Plan and other federal, state, and local programs.

SOUL's 2020-2021 Single Plan for Student Achievement includes strategies for the following

- Providing a variety of instructional deliveries, including distance learning and, when public health conditions allow, in-person instruction:
- Measuring student progress and participation and addressing learning loss;
- Providing supports for English learners, foster youth, homeless youth, students with unique needs, and low-income students;
- Ensuring access to technology (devices and connectivity);
- Providing resources and supports to address student and staff mental health and social emotional well-being;
- Increasing student and family engagement, as well as outreach to reengage students who are absent, unengaged, or at risk of learning loss;
- Increasing/improving services for English Learners, foster youth, homeless youth, and economically-disadvantaged students.

#### Stakeholder Involvement

How, when, and with whom did the school consult as part of the planning process for this SPSA/Annual Review and Update?

#### Involvement Process for the SPSA and Annual Review and Update

The SPSA was created in close alignment with SOUL's Learning Continuity and Attendance Plan. Engaging in outreach through phone calls, surveys, and virtual meetings with stakeholders provided valuable input to guide the planning and development of our Learning Continuity and Attendance Plan and subsequently the SPSA. SOUL's efforts to solicit stakeholder feedback began in April 2020, when it became apparent that schools would not reopen for the remainder of the year. Since then, regular stakeholder feedback has continued to the present.

In May 2020, SOUL developed a reintegration plan, which was shared with staff, students, parents, Fresno EOC staff, and the SOUL Governing Council. The integration plan provided a timeline for reopening schools, delineated the implementation of COVID safety protocols, and included the need for additional purchases of online curriculum, devices and wireless hotspots to ensure that all students had full access to remote instruction. In June 2020, SOUL staff contacted all parents by phone to discuss with them a limited onsite learning model which would allow small groups of students to attend on-campus classes, pursuant to social distancing and PPE requirements.

In planning for the unpredictable school year parent and student surveys, phone contacts, and virtual meetings were conducted in May 2020 and August 2020 to address the following:

- Increasing student reading and math levels;
- Increasing school graduation rate;
- Increasing connectedness and motivation for academic success;
- Increasing exposure to career education opportunities;
- Increasing active parent engagement and participation.

Parents were informed through follow-up phone calls from SOUL staff of the change from the onsite instruction plan to remote learning, subsequent to the Governor's mandate to offer remote learning exclusively for the beginning of the 2020-2021 school year. Many parents voiced concerns over their child's need for additional academic services, meals, counseling, and direct instruction. Other issues addressed were the following:

- Need for student connectivity and devices;
- Student mental health and social emotional well-being:
- Student nutritional needs (i.e. participation in SOUL weekly meal distributions);
- Increased Individualized services for English Learners, foster youth, homeless youth, and economically-disadvantaged students

In August 2020, SOUL shared its remote instruction plan for Fall 2020 with the Governing Council, Fresno EOC Board of Commissioners, school staff, students, and parents. SOUL staff also held three virtual parent meetings, one of which was the English Learning Advisory Committee (in Spanish) to discuss the draft of SOUL's Learning Continuity and Attendance Plan. Stakeholder input has been addressed and incorporated into this plan.

A draft of the Learning Continuity and Attendance Plan was reviewed by the following stakeholder groups for input:

- Parent Meeting (September 21, 2020)
- SOUL ELAC Meeting (October 6, 2020)
- SOUL Governing Council (October 13, 2020)

The SPSA will be presented to the SOUL Governing Council on October 13, 2020 and will be submitted for final approval to the Fresno Economic Opportunities Commission Board of Commissioners on October 28, 2020.

# **Resource Inequities**

Briefly identify and describe any resource inequities identified as a result of the required needs assessment, as applicable.

SOUL was a school identified for comprehensive support and improvement (CSI) under the Every Student Succeeds Act. In SOUL's 2019-2020 LCAP, the first steps in the development of its CSI plan were to examine the LCAP goal of creating greater student access to post-secondary opportunities by increasing school graduation rate. (Increased graduation rate is also a goal of SOUL's charter and WASC Action Plan). A needs assessment was conducted by reviewing the graduation rate set by the California Department of Education, as well as SOUL's internal graduation rate. An examination of student enrollment over the past five years revealed that nearly 95% of students who enroll at SOUL are credit deficient. Nearly half of all SOUL students are 12th graders. Further analysis revealed that despite recent gains, SOUL's graduation rate is hampered by large numbers of these severely deficient 12th grade students who do not graduate in their 12th grade year and thus deemed "non-completers". For all seniors, credit recovery is critical to obtaining a high school diploma. Findings were shared with staff, students, parents, and community members at staff meetings, Governing Council Meetings, and student and parent meetings. Based on the analysis of data, it was determined that case managers would continue to be assigned to work with seniors to assist them in accessing resources that help to remove identified barriers to graduation. In addition, case managers work closely with teachers and with other support staff, such as the guidance dean to ensure that the seniors have the resources they need to successfully complete their studies. All 12th grade students have a personal learning plan which identifies a timeline for graduation and the resources they need to successfully complete their studies online. Since mid-September 2020, face to face tutoring has been made available to assist students who need additional help to pass their classes. SOUL's Career Counselor provides college readiness preparation for all 12<sup>th</sup> grade students on track to graduate. Evidence-based interventions included the adoption of credit-recovery options to allow students greater opportunities to complete their requirements for graduation. Based on credit deficiency data, coupled with graduation/dropout data from CALPADS, students are provided more intervention resources and support to recover credits to graduate.

# Goals, Strategies, Expenditures, & Annual Review

Complete a copy of the Goal table for each of the school's goals. Duplicate the table as needed.

#### Goal 1

Improve Student Academic Performance and College and Career Readiness by Increasing Reading and Math Levels of all SOUL Students.

#### **Identified Need**

Nearly 80% of all students who enroll in SOUL are severely skill deficient in math and/or reading. Over the past five years, based on NWEA's Measures of Academic Progress tests in language arts and math the average entry reading level for SOUL students has been a 6.5 grade level, whereas the math level averages a 5.5 grade level. Close monitoring of student reading and math levels will provide SOUL ongoing data regarding student achievement and will assist in determining intervention needs. The CAASPP 2018/2019 Smarter Balanced Test results revealed that 16 percent of SOUL students met or exceeded the standard in Language Arts/Literacy and less than 2 percent of students met or exceeded the standard in math.

#### **Annual Measurable Outcomes**

| Metric/Indicator | Baseline/Actual Outcome   | Expected Outcome   |
|------------------|---|--|
| NWEA MAP Math    | NWEA Testing was suspended in March 2020 due to the school site closure as a result of Corona virus. Performance criteria was incomplete due to the lack of Spring testing. | 20% to demonstrate progress toward meeting State standard for all subgroups. |
| NWEA MAP Reading | NWEA Testing was suspended in March 2020 due to the school site closure as a result of Corona virus. Performance criteria was incomplete due to the lack of Spring testing. | 40% to demonstrate progress toward meeting State standard for all subgroups. |
| SBAC Testing     | Suspended for 2020-2021   | Suspended for 2020-2021  |

#### Strategy/Activity for Goal 1

#### Students to be Served by this Strategy/Activity

(Identify either All Students or one or more specific student groups)

All Students

#### Strategy/Activity

The 2020-2021 school year began exclusively as a distance learning model with a comprehensive academic plan for each student. All students were issued a student laptop and Wi-Fi hotspot to ensure access to online instruction. For the first six weeks of the Fall semester, teachers worked remotely to provide academic instruction to SOUL students through Edgenuity's online curriculum. In addition, teachers administered NWEA's Measures of Academic Progress during a virtual class using a Ring Central account to communicate with both students and parents. All students will take the NWEA MAP tests in math and reading a total of three times per year. The MAP testing will determine to what extent students are making progress throughout the year. Students needing additional support are able to schedule tutorial time with their teachers. Since mid-September 2020, schools in Fresno County have been allowed to meet with small cohorts of students for tutorial and instructional services. Since then, over 35% of all SOUL students have met with their teachers face to face under strict COVID 19 protocols. If and when Fresno County is removed from the State watch list, students will be given the option of limited classroom-based instruction, where their progress will be closely monitored by their teachers. Special Needs (SPED) and English Learners (EL) and their parents will receive additional weekly support from bilingual teachers and support staff. Academic support through modified or differentiated instruction will be provided by all teachers of SPED and EL students. Additional online resources, such as Listenwise, will be assigned to all EL students to increase their reading and math skills. All core curriculum teachers will continue to receive professional development and continued training in common core/differentiated instruction, reflective lesson planning and curriculum development. Annual professional development plans will reflect school efforts to enhance common core instruction and student performance. SOUL's Professional Development Plan will prioritize effective strategies for remote learning and assisting EL students within a distance learning model.

Throughout the year, regular benchmark assessments in both ELA and Math will allow teachers at SOUL to monitor student learning on an ongoing basis, and identify the rate at which they are making progress toward regaining their learning loss. As previously stated, NWEA's Measures of Academic Progress (MAP) are administered to all students at the beginning of the year, mid-year, and in the spring. The ELA and Math assessments provide an accurate indicator of a student's academic success as determined by their reading and math fluency. Assessment results are used by teachers first to determine how much students are recouping their learning loss and then to provide intervention activities, such as Edgenuity's My Path curriculum, which generates an individualized, prescriptive learning path in language arts and math for all students functioning below grade level. Targeted support can be provided when a student demonstrates significant gaps in a specific skill or cluster of skills. All teachers have scheduled tutorial hours, online or face-to-face to provide additional resources to students who are struggling.

#### **Proposed Expenditures for this Strategy/Activity**

List the amount(s) and funding source(s) for the proposed expenditures. Specify the funding source(s) using one or more of the following: LCFF, Federal (if Federal identify the Title and Part, as applicable), Other State, and/or Local.

Source(s)

| 7 (inount(s) | 000100(3)   |
|--------------|---|
| \$49,088     | CARES (ESSER)   |
| \$35,703     | LLMF  |
| \$183,000    | LCFF Local Control Funding Formula) (General Fund Unrestricted-Certificated Salaries) |
| \$34,000     | Title I   |
| 174,000      | ESSA CSI  |

#### Goal 2

Amount(s)

Create Greater Student Access to Post-Secondary Opportunities by Increasing School Graduation Rate

#### **Identified Need**

Approximately 95% of students who enroll at SOUL are credit deficient. Nearly half of all SOUL students are 12<sup>th</sup> graders. Despite recent gains, SOUL's graduation rate is hampered by large numbers of severely deficient 12<sup>th</sup> grade students who do not graduate in their fourth year of high school and are thus deemed "non-completers". For all seniors, credit recovery is critical to obtaining a high school diploma. Students will be provided more intervention resources and support to recover credits to graduate. SOUL's 2018/2019 5-year Cohort Graduation Rate was 48.7%%. SOUL has met its target graduation rate since the 2011/2012 school year. SOUL will continue to set as its goal to meet or exceed its graduation an annual basis. Using the last reported Cohort Dropout Rate 2016/2017 of 20.7% as a baseline, SOUL's dropout rate will decrease by 5% per year. SOUL's internal graduation rate in 2020 was 95%.

#### **Annual Measurable Outcomes**

| Metric/Indicator   | Baseline/Actual Outcome                                  | Expected Outcome   |  |
|--|--|--|--|
| State of California Annual Minimum<br>Graduation Rate for School | Target School Graduation Rate set by State of California | Meet or Exceed Target School<br>Graduation Rate set by State of<br>California. |  |
| CDE Cohort Dropout Rate  | 2016/2017 Cohort Dropout Rate 20.7%                      | 15% for all subgroups  |  |
| School Internal Graduation Rate                                  | 2019/2020 Internal Graduation Rate of 95%                | 95% for all subgroups  |  |

Complete a copy of the Strategy/Activity table for each of the school's strategies/activities. Duplicate the table, including Proposed Expenditures, as needed.

#### Strategy/Activity for Goal 2

#### Students to be Served by this Strategy/Activity

#### **All Students**

#### Strategy/Activity

Case managers have been assigned to work with seniors to assist them in accessing resources that help to remove identified barriers to graduation. In addition, they will work closely with teachers and with other support staff to ensure that the seniors have the resources they need to successfully complete their studies.

All 12<sup>th</sup> grade students will have a personal learning plan which identifies a timeline for graduation and the resources they need to successfully complete their studies. A Career Counselor provides college readiness preparation for all 12<sup>th</sup> grade students, conducts career assessments for all 12 grade students on track to graduate, assists with resume preparation, and serves as the primary liaison between the school and post-secondary institutions to assist with enrollment of SOUL graduates into post-secondary schools.

#### Proposed Expenditures for this Strategy/Activity

List the amount(s) and funding source(s) for the proposed expenditures. Specify the funding source(s) using one or more of the following: LCFF, Federal (if Federal identify the Title and Part, as applicable), Other State, and/or Local.

| Amount(s) | Source(s)                        |
|-----------|----------------------------------|
| \$150,000 | LCFF Concentration/Supplemental/ |
|           | Title I                          |

#### Goal 3

SOUL students will demonstrate increased connectedness and motivation for academic success during and beyond their high school experience through increased attendance and greater exposure to career education opportunities.

#### **Identified Need**

School data has revealed a strong correlation between student connectedness and positive attendance and behavior. Gains in student participation in extracurricular activities and community service projects have been significantly compromised by the COVID-19 school site closures. SOUL continues to struggle with lower than average ADA to enrollment, as well as a higher than average number of student suspensions. SOUL will collect, analyze, and evaluate student attendance data on an annual basis and make recommendations for program changes to improve student attendance and positive behaviors.

The majority of SOUL students are considered high-risk of dropping out of school due to past history of truancy and poor academic achievement. In order to help students, become successful academic learners, it is essential to help them remove non-academic barriers, such as depression, gang affiliation, substance abuse, domestic violence issues, and, in the case of COVID 19, isolation and lack of motivation.

#### **Annual Measurable Outcomes**

| Metric/Indicator             | Baseline/Actual Outcome | Expected Outcome  |
|------------------------------|-------------------------|---|
| ADA to Enrollment            | 90%                     | 90% for all subgroups   |
| 2018/19 SARC Suspension Rate | <6%                     | <6% for all subgroups   |
| 2018/19 Expulsion Rate       | <2%                     | <2%   |
| CCE Courses                  | 6 courses               | Additional CCE course development has been suspended during COVID |

Complete a copy of the Strategy/Activity table for each of the school's strategies/activities. Duplicate the table, including Proposed Expenditures, as needed.

#### Strategy/Activity for Goal 3

#### Students to be Served by this Strategy/Activity

All Students

#### Strategy/Activity

Due to the COVID 19 school closures, all students began the 2020-2021 school year in a distance learning mode. As Fresno County lifts onsite restrictions SOUL will continue to seek ways to expand instructional deliveries to increase student interest and learning. To encourage a higher level of engagement for all students, once the countywide restrictions are lifted and allow students to attend onsite instruction, SOUL will offer three options: distance learning, Independent Study (one hour per week on campus) and onsite learning (two days per week). The 2020-2021 schedule will include additional skill development for English language learners and special needs students. SOUL will assign Case Managers to all students, grades 9- 12 to provide resources that assist students in removing barriers to attendance and academic success.

SOUL has prioritized the creation of socially, emotionally, and physically safe and nurturing environments for students. To effectively support the social and emotional well-being of students and staff during the school year, a myriad of services has been put into place. Teachers maintain near daily contact with students and address academic and non-academic needs. All teachers have been trained in the Success for Life curriculum over the past four years, and make referrals to our Guidance Counselor Coordinator for additional assistance to students who suffer from COVID-related depression,

stress, isolation, or anxiety. Once per week, a special hour is designated as a homeroom where students check in and discuss nonacademic topics. This provides many students the needed socialization and interaction with other students that is not available to them during the school closure. By prioritizing student safety and managing stress, teachers and support staff can support the well-being and long-term academic success of students. SOUL has discovered that frequent contact with parents and students (being available, listening compassionately) helps to mitigate feelings of isolation and depression. Each teacher provides their students with a schedule to needed routines and structure. Through weekly phone calls to parents, SOUL staff functions as a vital support system and facilitates further two-way communication. Ongoing conversations with students about healthy sleeping, eating, and exercise contribute to more positive mental health. Weekly staff meetings and daily communication among staff contributes to positive emotional and social well-being. SOUL staff has always worked as a team in all of its activities. It is one of the strengths of the school. Positive teamwork contributes to positive emotional health and social wellbeing.

#### **Proposed Expenditures for this Strategy/Activity**

List the amount(s) and funding source(s) for the proposed expenditures. Specify the funding source(s) using one or more of the following: LCFF, Federal (if Federal identify the Title and Part, as applicable), Other State, and/or Local.

| Amount(s) | Source(s)  |
|-----------|--|
|           | LCFF Base (General Fund Unrestricted: Classified Salaries = \$170,000, Certificated Salaries= \$25,000 Title 1= 10,000 |

## Goal 4

Increase Student Success through Active Parent Participation, Involvement, and Engagement.

#### **Identified Need**

Typically, parents of at-risk high-school age students do not actively participate in their child's school activities. SOUL has developed an annual parent involvement plan which encourages parents to attend scheduled meetings and activities throughout the year. Parent attendance data collected from parent meetings, counselor meetings, and schoolwide events in which parents are requested to attend have traditionally revealed a high percentage of parents who do not regularly attend school functions, despite frequent parent contact by teachers and staff, as well as occasional home visits. Increased efforts must be made to involve and engage parents in their children's education.

#### **Annual Measurable Outcomes**

| Metric/Indicator          | Baseline/Actual Outcome                         | Expected Outcome                                |
|---------------------------|---|---|
| Parent Meeting Attendance | 100% for all subgroups                          | 100% for all subgroups                          |
| Parent Survey             | Greater than 80% satisfaction for all subgroups | Greater than 80% satisfaction for all subgroups |

Complete a copy of the Strategy/Activity table for each of the school's strategies/activities. Duplicate the table, including Proposed Expenditures, as needed.

## Strategy/Activity for Goal 4

#### Students to be Served by this Strategy/Activity

(Identify either All Students or one or more specific student groups)

All Students

#### Strategy/Activity

SOUL relies on parents as major stakeholders, engaging them in meaningful and valuable dialogs about their children's learning experiences, as well as the social and emotional wellbeing of the family. Weekly "wellness check" calls to parents provide valuable feedback on how their children are progressing at home. SOUL's family-centered approach focuses on the family's personal/mental health, nutritional and other needs. SOUL staff make referrals to resources within Fresno EOC or the community to address the needs. During the 2020-2021 school year, recognizing a greater need for interaction with families during COVID, each SOUL staff member has been assigned a cohort of students and parents to contact at least once a week or more if necessary.

Due to COVID 19, on campus parent meetings have been replaced by virtual parent meetings. To encourage greater parent participation, SOUL administration has scheduled three parent meetings per month, two in English and one in Spanish, to accommodate parents' schedules and to maximize parent availability.

Parents will be surveyed at least three times per year: in the fall, at the beginning of the second semester, and at the end of the school year to gather their input as to how to increase parent engagement.

SOUL support staff engage in virtual meeting check-ins and phone calls throughout the week with both parents and students. SOUL's social work interns work collaboratively under the direct supervision of SOUL's Guidance Counselor Coordinator to participate in virtual and face-to-face counseling sessions with the students and their parents to address needed supportive services.

#### Proposed Expenditures for this Strategy/Activity

List the amount(s) and funding source(s) for the proposed expenditures. Specify the funding source(s) using one or more of the following: LCFF, Federal (if Federal identify the Title and Part, as applicable), Other State, and/or Local.

| Amount(s) | Source(s)   |
|-----------|---|
| \$65,000  | LCFF Concentration & Supplemental General Fund – Unrestricted (Classified Salaries) = \$45,000 Title 1= \$20,00 |

# **Budget Summary**

Complete the table below. Schools may include additional information. Adjust the table as needed. The Budget Summary is required for schools funded through the ConApp, and/or that receive funds from the LEA for Comprehensive Support and Improvement (CSI).

## **Budget Summary**

| DESCRIPTION   | AMOUNT     |
|---|------------|
| Total Funds Provided to the School Through the Consolidated Application | \$ 75,035  |
| Total Federal Funds Provided to the School from the LEA for CSI         | \$ 170,123 |
| Total Funds Budgeted for Strategies to Meet the Goals in the SPSA       | \$ 895,791 |

# Other Federal, State, and Local Funds

List the additional Federal programs that the school is including in the schoolwide program. Adjust the table as needed. If the school is not operating a Title I schoolwide program this section is not applicable and may be deleted.

| Federal Programs | Allocation (\$) |
|------------------|-----------------|
| Title I          | \$57,212        |
| Title II         | \$ 6,366        |
| Title III        | \$ 1,487        |
| Title IV         | \$10,000        |

Subtotal of additional federal funds included for this school: \$75,035

List the State and local programs that the school is including in the schoolwide program. Duplicate the table as needed.

| CARES Act (ESSER) Funding                               | \$49,088  |
|---|-----------|
| Learning Loss Mitigation Funding, CRF, and GEER Funding | \$35,703  |
| CSI Funding   | \$170,123 |
| LCFF Concentration and Supplemental Funding             | \$310,928 |

Subtotal of state or local funds included for this school: \$ 254,914

Total of federal, state, and/or local funds for this school: \$895,791