



BOARD MEETING AGENDA

NOVEMBER 18, 2020 at 6:00 p.m.

- | | Presenter | Action |
|--|-------------|-------------|
| 1. CALL TO ORDER AND PLEDGE OF ALLEGIANCE:
Pledge of Allegiance to be led by Linda Hayes | | |
| 2. ROLL CALL

A. Roll Call - Page 3 | | |
| 3. APPROVAL OF OCTOBER 28, 2020 MINUTES

A. October 28, 2020 Board Meeting Minutes - Page 4 | Approve | |
| 4. PUBLIC COMMENTS
(This is an opportunity for the members of the public to address the Board on any matter related to the Commission that is not listed on the Agenda.) | | |
| 5. ADDITIONS TO THE AGENDA
(The Board may add an item to the agenda if, upon a two-thirds vote, the Board finds that there is a need for immediate action on the matter and the need came to the attention of the Board after the posting of this agenda.) | | |
| 6. POTENTIAL CONFLICT OF INTEREST
(Any Board Member who has a potential conflict of interest may now identify the item and recuse themselves from discussing and voting on the matter.) (FPPC §87105) | | |
| 7. PREVIOUS COMMISSIONER APPRECIATION | Hayes | Information |
| 8. COMMISSIONER

A. Commissioner Reinstatement - Page 8 | Hayes | Approve |
| 9. TRANSFORMING AND INSPIRING

A. Valley Apprenticeship Connections | Davis | Information |
| 10. HEAD START EARLY CARE AND EDUCATION

A. October Program Update Report (PUR) - Page 9 | Shivaprasad | Information |
| 11. 2021 LIHEAP CONTRACT AND RESOLUTION

A. 2021 LIHEAP Contract #21B-5008 - Page 11 | Tutunjian | Approve |
| 12. SCHOOL OF UNLIMITED LEARNING

A. LCFF 2020-2021 Budget Overview for Parents - Page 20 | Tutunjian | Approve |
| 13. 2021 CSBG FUNDING AND RESOLUTION

A. 2021 CSBG Funding & Resolution - Page 27 | Reyes | Approve |
| 14. LEGAL COUNSEL UPDATES | | |

A. Legal Counsel Updates - Page 35	Price	Information
15. LEGISLATIVE REPORT		
A. Legislative Report - Page 36	Jonasson	Information
16. APPROVAL OF CONSENT AGENDA Any Commissioner may pull any Consent Item for discussion or separate vote		
A. ePlus Committee Items – November 3, 2020		Accept
1. 2019 Tax Return - Page 39		
B. Finance Committee Items – November 9, 2020		Approve
1. October 22, 2020 Finance Committee Meeting Minutes - Page 80		
C. Bylaws Committee Items – November 9, 2020		Approve
1. June 18, 2020 Bylaws Committee Meeting Minutes - Page 84		
2. Target Area Candidates - Page 86		
3. Community Sector Applicants - Page 87		
D. Pension Committee Items – November 12, 2020		Approve
1. September 17, 2020 Pension Committee Meeting Minutes - Page 88		
2. Plan Financials and Investment Report - Page 93		
E. Executive Committee Items – November 12, 2020		Approve
1. October 15, 2020 Executive Committee Meeting Minutes - Page 98		
17. ADVISORY BOARDS		Accept
A. November 10, 2020 SOUL Governing Council Meeting - Page 100		
B. October 6, 2020 Head Start County Wide Policy Council Minutes - Page 102		
18. CHIEF EXECUTIVE OFFICER’S REPORT		
A. CEO Report - Page 107		
19. COMMISSIONERS’ COMMENT	Hayes	
20. CLOSED SESSION PUBLIC EMPLOYEE PERFORMANCE EVALUATION (Gov. Code section 54957) Title: CEO		
21. NEXT MEETING: Wednesday, December 16, 2020 at 6:00p.m.		
22. ADJOURNMENT		

BOARD OF COMMISSIONERS ROLL CALL 2020

Commissioner	Term Expiration	Target Area or Appointing/Nominating Org.	1/22	2/26	4/3	4/10	4/29	5/27	6/24	7/23	9/30	10/28	11/18	12/16
ARAMBULA, AMY	Dec 2021	31st Assembly District	X	X	P	P	P	P	P	P	P	P		
BAINES, OLIVER	Dec 2020	16 th Congressional District	N/A	O	P	P	P	P	P	O	P	P		
BROWN-JENKINS, ZINA	Dec 2020	Head Start CWPC	X	X	P	P	P	O	O	P	P	P		
COUNTEE, JEROME	Dec 2021	SCCCD	P	P	P	P	P	O	O	P	P	P		
DE JESUS PEREZ, FELIPE	Dec 2021	Target Area A	X	O	P	P	P	P	O	O	O	P		
FRANKLIN, MISTY	Dec 2020	Target Area F	X	O	P	P	O	O	P	P	P	P		
GARABEDIAN, CHARLES	Dec 2021	Board of Supervisors	X	X	P	P	P	P	P	P	P	P		
HAYES, LINDA R.	Dec 2020	Target Area H	X	X	P	P	P	O	P	P	P	P		
ISAAK, ANGIE	Dec 2020	Juvenile Court	X	X	P	P	P	P	P	P	P	O		
JAIME-MILEHAM, LUPE	Dec 2020	Fresno County Superintendent of Schools	X	X	P	P	P	P	P	P	P	P		
KING BRIAN	Dec 2021	Mayor's Appointment	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	O		
LEON, REY	Dec 2020	Target Area B	X	X	P	P	P	P	P	P	P	P		
MARTINEZ, DANIEL	Dec 2021	Target Area D	X	O	P	P	P	P	P	P	P	O		
MARTINEZ, JAMES	Dec 2021	Fresno Reel Pride	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	P		
McALISTER, PASTOR BRUCE	Dec 2020	West Fresno Faith Based-Organization	P	X	O	P	P	P	P	P	P	P		
McCOY, BARIGYE	Dec 2020	Board of Supervisors	X	P	O	O	P	P	O	O	P	P		
NICHOLS, LISA	Dec 2021	Target Area E	X	X	P	P	P	P	P	P	P	P		
PARRA, DANIEL T.	Dec 2020	Target Area C	X	X	P	P	P	P	P	P	O	P		
REYES, ANDREA	Dec 2020	Economic Development Corporation	N/A	N/A	N/A	N/A	N/A	P	P	O	P	P		
ROBLES, ITZI	Dec 2021	SEFCEDA	X	O	P	P	P	P	P	P	P	P		
ROBLES, CATHERINE	Dec 2021	Target Area G	X	X	P	P	P	P	P	P	P	P		
RODGERS, JIMI	Dec 2021	Association of Black Social Workers	X	O	P	P	P	P	P	P	P	P		
VANG, MAIYER	Dec 2021	Fresno Center for New Americans	X	O	P	P	P	P	P	O	P	P		
ZARATE, RUBEN	Dec 2021	14 th Senatorial District	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	P		
Present = X Phone = P														
Absent = O														
Vacant = V Excluded = N/A														

It is the Commissioner's responsibility to check the matrix, verify accuracy and inform the Secretary or designee if any changes are needed.

BOARD OF COMMISSIONERS MEETING**Fresno EOC Board Room****October 28, 2020****6:00 PM****AGENDA****1. CALL TO ORDER**

Linda Hayes, Board Chair, called the meeting to order at 6:05 P.M.

2. ROLL CALL

Roll was called and a quorum was established.

3. PLEDGE OF ALLEGIANCE

The Pledge of Allegiance was led by Hayes.

4. APPROVAL OF AGENDA

M/S/C – Rodgers/Robles to approve the agenda as presented. All in favor.

5. APPROVAL OF SEPTEMBER 30, 2020 MINUTES

A. September 30, 2020 Board Meeting Minutes

M/S/C – Garabedian/McAlister to approve the September 30, 2020 Meeting Minutes. All in favor.

6. PREVIOUS COMMISSIONERS APPRECIATION

Linda Hayes, Chair presented the board plaque to Michael Reyna. Hayes thanked him for his years of hard work and dedication to the agency.

Lee Ann Eager was not in attendance. Plaques will be mailed.

7. COMMISSIONERS

A. Seating of Commissioners

Hayes, recommended approval for the following seating of commissioners, term begins October 28, 2020 to December 31, 2021. Representatives did a brief introduction of themselves.

- **Community Sector:**
James Martinez, Fresno Reel Pride
- **Elected Appointee:**
Brian King, Mayor of Fresno
Amy Arambula, 31st Assembly District
Ruben Zarate, 14th Senate District

M/S/C – Robles/Leon to approve the Seating of Commissioners. All in favor.

B. Commissioner Reinstatement

Hayes, shared Commissioner Misty Franklin appeal to be reinstated back as a Board Commissioner.

M/S/C – Rodgers/Robles to approve Commissioner Misty Franklin to reinstate. All in favor.

8. TRANSFORMING AND INSPIRING

A. Women, Infants, and Children

Jack Lazzarini, WIC Director, provide an update on the transitioning of the new data base and now providing WIC Cards to clients. He also stated they have collaborated with Help Me Grow, ROSE, and MAP to continue to provide resources to clients. He introduced three clients, Angelica Gomez, Michelle Solis, and Stella Estrada, who spoke about their experiences and how the program has helped them during this difficult time of the pandemic. They thanked the WIC program for their support.

9. RACE FOR EQUITY

Emilia Reyes, Chief Executive Officer, introduced Deitre Epps, CEO & Founder of RACE for Equity. Epps provided a brief overview of the support and training sessions for leadership, management, and staff to achieve equitable outcomes for its clients and communities served. Reyes, inquired on the next step is to provide commissioners with the Intercultural Development Inventory (Group profile Report, Individual profile reports, Action Planning) and Let's talk About Us – Facilitated Dialogue sessions. Commissioners are interested in the opportunity to educate, understand and learn more.

10. TRANSPARENCY POLICY

Ken Price, Legal Counsel, provided a brief presentation on Brown ACT compliances that will apply to Fresno EOC.

The Brown Act compliances will apply to Fresno EOC, effective January 1, 2021

Price, stated moving forward, every vote for approval will need to be done by roll call.

M/S/C – Jaime-Mileham/Leon to approve Transparency Policy. All in favor.

11. ACCESS PLUS CAPITAL ADMINISTRATIVE SERVICES AGREEMENT

Price, provide an overview of the draft Administrative Services Agreement between Access Plus Capital and Fresno EOC. Reyes requested board approval to proceed and to negotiate service fees.

M/S/C – Leon/Robles to approve Access Plus Capital Administrative Services Agreement. All in favor.

12. BOARD RETREAT LOCATION

Hayes, shared a survey poll was sent to commissioners to vote on the location to hold the 2021 Board Retreat. Wonder Valley received the highest votes. Commissioners request to contingent upon legal counsel review to determine our boundaries to hold our next retreat.

M/S/C – McAlister/Nichols tabled Board Retreat Location. All in favor.

13. HEAD START EARLY CARE AND EDUCATION.

A. Head Start 0-5 Early Care and Education Ad Hoc

Reyes, recommended to establish an Ad Hoc committee for the sole purpose to support staff and to keep commissioners informed during the re-applying of the Head Start application.

The following commissioners volunteer to be part of Ad Hoc Committee:

1. Lupe Jaimie-Milham
2. Zina Brown-Jenkins
3. Amy Arambula
4. Lisa Nichols
5. Maiyer Vang

M/S/C – Rodgers/Robles to approve the Head Start Early Care and Education Ad Hoc. All in favor.

B. August/September Program Update Report

Reyes provided an overview of the monthly program updated report for the months of August/September.

14. LEGISLATIVE REPORT

Elizabeth Jonasson, Strategy and Communications Officer provided an overview of the legislative report covering changes happening at the local, state, and federal levels. No action required.

15. SUMMARY OF GRANT TRACKER

Kelsey McVey, Planning and Evaluation Manager provided an overview of the grant tracker for the month of September, 53 submitted, 27 funded, 6 denied, and 21 pending.

Commissioners requested a more detail report with dates and amounts.

16. CHIEF EXECUTIVE OFFICER'S REPORT

A. CEO Report

17. APPROVAL OF CONSENT AGENDA

Any Commissioner may pull any Consent Item for discussion or separate vote

M/S/C – Jaime-Mileham/McAlister to pull 17-A-2 & E-2 and approve the following Consent Agenda. All in favor.

A. Program Planning and Evaluation Committee Items – October 13, 2020

1. September 8, 2020 Program and Evaluation Committee Meeting Minutes
2. Head Start: FY 2021-22 CDE/EESD Funding Application
3. Sanctuary and Support Services: City of Fresno Back Rent Forgiveness Program

B. Executive Committee Items – October 15, 2020.

1. August 26, 2020 Executive Committee Meeting Minutes
2. CEO Evaluation

C. Human Resources Committee Items - October 19, 2020

1. September 21, 2020 HR Committee Meeting Minutes

D. Infrastructure Committee Items – October 21, 2020

1. December 9, 2019 Infrastructure Committee Meeting Minutes
2. Real Estate Purchase

E. Finance Committee Items – October 22, 2020

1. September 9, 2020 Finance Committee Meeting Minutes
2. September 28, 2020 Finance Committee Meeting Minutes
3. Financial Reports: August 2020
4. 2019 Tax Return

Program Planning and Evaluation Committee Items

17-A-2 Head Start: FY 2021-22 CDE/EESD Funding Application

Jaime-Mileham, inquired regarding the discussion with CDE in the conversion of School Age Child Care converting to an infant/toddler contract, and if so how many SACC slots do we and how many infant/toddler slots would we convert to. Reyes stated she will confirm the accurate number of slots and get back to her.

M/S/C – Jaime-Mileham/Leon to approve FY 2021-22 CDE/EESD Funding Application. All in favor.

Finance Committee Items

17-A-2 September 28, 2020 Finance Committee Meeting Minutes

Jaime-Mileham, inquired on the next step for the Quality Improvement Plan (QIP). Jim Rodriguez, Chief Financial Officer, stated Brian Henderson, external auditor – Hudson, Henderson & Company is currently updating the schedule with a change requested by the Head Start officials. Once the change are made, they will submit to the Head Start officials and wait to hear back on the next step.

M/S/C – Jaime-Mileham/McAlister to approve September 28, 2020 Finance Committee Meeting Minutes. All in favor.

18. ADVISORY BOARDS

- A. August 19, 2020 Head Start County Wide Policy Council Minutes
- B. September 16, 2020 Head Start County Wide Policy Council Minutes
- C. October 13, 2020 SOUL Governing Council Minutes
- D. 2020-21 SOUL Comprehensive Support and Improvement Prompts Form
- E. 2020-21 SOUL Single Plan for Student Achievement

M/S/C – Nichols/Arambula to accept the Advisory Boards. All in favor.

19. COMMISSIONERS' COMMENT

Hayes, shared if commissioners would like to contribute for a bench statue in honor of Commissioner Richard Keyes, and requested ideas with wording or a quote to add to the bench.

Robles, recommend a portrait in the Board Room of Commissioner Keyes.

Hayes, explained since recent resignations and new appointees, the committee appointments will be revise.

Jaime-Mileham, requested we add the action to the board item and that public comments to be move to the begging of the agenda.

Hayes, requested CEO Report to be presented after the Advisory Board.

20. PUBLIC COMMENTS

(This portion of the meeting is reserved for persons wishing to address the Board on items within jurisdiction but not on the agenda. Comments are limited to three minutes.)

No Public Comments

21. CLOSED SESSION

M/S/C – Leon/McAlister to enter into executive session at 8:45 PM. All in favor.

M/S/C – Jaime-Mileham/Leon to leave closed executive session at 9:01 PM. All in favor.

22. ADJOURNMENT

M/S/C – McAlister/Leon to adjourned meeting at 9:02 P.M. All in favor.



BOARD OF COMMISSIONERS MEETING

Date: November 18, 2020	Program: N/A
Agenda Item #: 8	Director: N/A
Subject: Commissioner Reinstatement	Officer: N/A

Recommended Action

Review and approve of Commissioner Felipe de Jesus Perez's petition to be reinstated as a Fresno EOC Board Member serving Target Area A.

Background

According to the agency's By-Laws, there are grounds for removal of the Commissioner per Article VII Section 4 of the bylaws upon the third absence in a calendar year.

The Commissioner has the opportunity to defend his/her position by appealing in writing.

Below is Commissioner Felipe de Jesus Perez appeal statement.

"I would like to inform you all that due to my work, during the Census 2020, I had to travel to the Westside Rural areas of San Joaquin, Cantua Creek, Three Rocks, Huron, Coalinga, Avenal, Kettleman City, and other communities. Due to my commute of being exposed to different communities, I had limited access to internet which made it difficult for me to connect to the Board of Directors EOC meetings. I was working 12 hour shifts from 8 am - 10 pm to complete my task of reaching the most hard to count communities. As you know, I am a leader that is heavily involved to be a part of the outcomes that will benefit the communities. I am an active leader, I love what I do, and I appreciate being part of this group, If I am given the opportunity to continue being a part of this group, I'll be at the meetings every Thursday. Given to my current workload, I would like to request to only be a part of one committee as I feel this will bring better results. Thank you for your time and consideration, I hope to continue working with you."



BOARD OF COMMISSIONERS MEETING

Date: November 18, 2020	Program: Head Start 0 to 5
Agenda Item #: 10	Director: Kathleen S. Shivaprasad
Subject: Program Update Report (PUR)	Officer: Emilia Reyes

Background

This report is presented as information and is intended to keep the Board apprised of program activities on the Head Start 0 to 5 Monthly Program Update Reports as required by the Head Start Act of December 12, 2007, Section 642 Powers and Functions of Head Start Agencies (d) Program Governance Administration, (2) Conduct of Responsibilities, (A) through (I).

As per mandate, Head Start agencies provide monthly updates to the Board and Policy council. Below is a reference to the requirement.

(2) Conduct of Responsibilities – Each Head Start agency shall ensure the sharing of accurate and regular information for use by the governing body and policy council, about program planning, policies, and Head Start agency operations. . .

The report includes all areas mandated by the Head Start Act, not reported elsewhere: (B) monthly program activity summaries; (C) program enrollment reports; (D) monthly reports of meals and snacks provided through the U.S. Department of Agriculture; (H) communication and guidance from the Secretary of Health and Human Services.

The excluded information reported separately includes: (A) monthly financial reports including credit cards, (E) financial audit report, (F) annual Self-Assessment (G) community-wide strategic planning (Community Assessment) and the (I) Annual Program Information Report (PIR).

The **October Program Information Report** is attached for review.

The County-Wide Policy Council and the Fresno EOC Board of Commissioners must have timely and accurate information in order to ensure programmatic and fiduciary accountability of Fresno EOC Head Start 0 to 5. The staff have implemented this report to provide information monthly for these purposes.



**COUNTY-WIDE POLICY COUNCIL
PROGRAM UPDATE REPORT**

October 2020

i

I. Head Start 0 to 5

Program Information Summary:

1. Recruitment continued as a priority activity in October with staff working toward full enrollment of 3,058 children for Head Start 0 to 5.
2. During October the plans for in class learning, distance learning and hybrid learning experiences for children continued to evolve based upon parent preferences/comfort level for receipt of each type of service and Fresno County's COVID-19 threat level.
3. The Year Six refunding application was submitted to Region IX on October 1st.
4. On October 2nd, a County-Wide All Staff In-service was held to inform staff of the agency-wide emphasis on Race for Equity. Speakers for the event were, Chief Executive Officer, Emilia Reyes, and Manager of Equity and Inclusion, Kevin Williams.
5. Children involved in distance learning experiences began to receive Hatch tablets in October. These tablets are programed with developmentally appropriate curriculum and are loaned to enrolled children. It is our goal for all 2,750 preschool children to have access to a Hatch Tablets to enhance learning opportunities for distance learning.

II. Communication and Guidance from the United States Health and Human Services (HHS) Secretary:

The communication issued from the Administration for Children and Families, Program Instruction ACF-PI-HS-20-06, on October 28, 2020, regarded the opportunity for grantees with multiple grants to combine them under one project code. Currently, Fresno EOC Head Start and Early Head Start have one project code, 09CH010290. This Program Instruction can be found at eclks.ohs.acf.hhs.gov/policy/pi/acf-pi-hs-20-06.

On October 28, 2020, the Office of Head Start published through Grants.Gov, OHS-CH-R09-1860: Federal Opportunity Package beginning the competitive application process for services in Fresno County. The closing date for applications is January 5, 2021. This is the information for the Designation Renewal System that Fresno EOC has anticipated receiving.

III. Early Head Start

Program Information Summary:

1. EHS received upgraded technology equipment.
2. EHS home visitation continues to offer remote services for home visits and socializations.
3. Center Base is in full operation with children present five days a week full day.
4. Four EHS Staff attended the Child Plus Scramble Virtual training
5. Patricia Gonzalez participated the EHS Region IX call regarding how to prepare for reopening.
6. Five EHS staff attended the Region IX Family Engagement and Cultural Effectiveness Virtual Conference

Wait List Total: 214

Early Head Start Meals/Snacks:

Total Children: Center Base Breakfasts: 399 Lunches: 434 Snacks: 362

IV. Head Start

Program Information Summary:

1. Program managers and directors attended the ChildPlus Scramble Virtual training
2. Staff from Family Community Services attended the virtual Region IX Family Engagement and Cultural Effectiveness Conference
3. Staff from the various service areas took part in the Race 4 Equity Listening Sessions on October 2, 2020
4. Education and Family Community Services continue to interview and hire for various vacant positions
5. We continue to recruit children with the goal of achieving full enrollment.

Wait List Total: 362

Head Start Meals/Snacks:

Total Children: Breakfasts: 18,899 Lunches: 20,779 Snacks: 17,600

Submitted by:

Kathleen Shivaprasad
Early Care and Education Director

Rosa M. Pineda
Early Care and Education Director

Nidia Davis
Program Support Director



BOARD OF COMMISSIONERS MEETING

Date: November 18, 2020	Program: Low Income Home Energy Assistance(LIHEAP)/Energy Services
Agenda Item #: 11	Director: Gilda Arreguin/David Wear
Subject: 2021 LIHEAP Contract #21B-5008	Officer: Michelle L. Tutunjian

Recommended Action

Staff recommends Board approval of a resolution to accept \$7,712,868 for the 2021 LIHEAP contract (#21B-5008) from the State of California Department of Community Services and Development (CSD) for a 20-month project period.

Background

The LIHEAP contract has two primary components: 1.) weatherization services, and 2, utilities assistance services. The LIHEAP contract goal is to provide assistance to low-income households in meeting their home energy costs.

Fiscal Impact

LIHEAP is a federally funded assistance program administered by CSD. CSD has provided allocation to each California by county (Refer to allocation spreadsheet attached).

Conclusion

With Board approval, Fresno EOC will provide continued assistance to Fresno County low-income households in meeting their home energy costs. Specifically, funding will support the following:

1. *Energy Services program* will serve an estimated 140 households for weatherization services and an estimated 100 households for emergency heating and cooling services in Fresno County. It provides free energy efficiency upgrades to low-income households to lower their monthly utility bills while also improving the health and safety of the household's occupants.
2. *LIHEAP* will serve an estimated 4,000 households with their utility bill to restore and/or prevent energy services disconnection through PG&E, Southern Edison, The Gas Company, and propane vendors with a one-time payment in Fresno County. LIHEAP will continue to conduct outreach activities in the urban and rural areas to reach eligible to Fresno County residents.

The attached resolution is a requirement by CSD to support the funding awarded to Fresno EOC by November 19, 2020.



DAVID SCRIBNER
ACTING DIRECTOR

State of California-Health and Human Services Agency
DEPARTMENT OF COMMUNITY SERVICES AND DEVELOPMENT
2389 Gateway Oaks Drive, Suite 100, Sacramento, CA 95833
Telephone: (916) 576-7109 | Fax: (916) 263-1406
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GAVIN NEWSOM
GOVERNOR

October 19, 2020

Dear Executive Director:

The purpose of this letter is to provide you with information about the Low-Income Home Energy Assistance Program (LIHEAP) Contract for the Federal Fiscal Year 2021 grant award. The Department of Community Services and Development (CSD) should receive the initial LIHEAP grant award by mid-to-late October 2020 from the United States Department of Health and Human Services. Receipt of the grant award is contingent upon the approval of the LIHEAP State Plan.

CSD will issue another communication to the network when funding is available. It is important to note that claims for reimbursement or utility assistance benefits will not be issued under the 2021 LIHEAP Contract until the LIHEAP grant award is received, your contract is fully executed, and your Local Service Provider (LSP) budget is entered into CSD's systems. CSD anticipates the Expenditure Activity Reporting System and Combined Outcome Reporting Engine (CORE) systems will be ready by November 6, 2020, while the Enterprise CORE system will be ready by December 4, 2020. In the interim, LSPs should use 2020 LIHEAP contract funds to continue to assist low-income households in their area. Contact your field representative if you need assistance moving funds within the components of your 2020 LIHEAP contract.

Additionally, CSD did not receive any comments to the 2021 LIHEAP draft contract. Since the release of the draft, CSD has increased the per-unit cost requirement for pre-approval to lease or purchase equipment from \$5,000 to \$10,000. This update is reflected in the 2021 LIHEAP contract and aligns with the Office of Management and Budget updates. New measures for the 2021 LIHEAP program year will be effective February 1, 2021.

CSD looks forward to a continued productive partnership so that, together, we can effectively administer our critical programs and services designed to strengthen the economic security of vulnerable Californians.

Sincerely,

A handwritten signature in blue ink, appearing to be 'D. Scribner', with a long horizontal line extending to the right.

DAVID SCRIBNER
Acting Director

Attachments

ALLOCATION SPREADSHEET

State of California
 Department of Community Services and Development
 Total 2021 LIHEAP Contract
 Facesheet

County/Service Territory	Contract Number	Direct Services							ECIP FT/HEAP G&E Program Subtotal	Total Contract Allocation	
		Weatherization			Administration/Assurance 16/ECIP/HEAP						
		Initial WX Program	Delayed WX Program	WX Program Subtotal	Allowable Admin	Allowable A16	ECIP/HEAP Program	Admin/A16/ECIP/HEAP Subtotal			
1 Alameda County - Spectrum Community Services, Inc.	21B-5001	611,750	412,073	1,023,823	206,036	206,036	1,085,740	1,497,812	1,381,850	3,903,485	
2 Amador/Tuolumne Service Territory - Amador-Tuolumne CAA											
Amador County		35,636	24,004	59,640	12,002	12,002	54,622	78,626	89,121	227,387	
Calaveras County		52,718	35,511	88,229	17,755	17,755	99,944	135,454	112,703	336,386	
Tuolumne County		99,647	67,122	166,769	33,561	33,561	176,855	243,977	225,088	635,834	
Service Territory Total	21B-5002	188,001	126,637	314,638	63,318	63,318	331,421	458,057	426,912	1,199,607	
3 Butte County - CAA of Butte County, Inc.	21B-5003	339,522	228,701	568,223	114,350	114,350	890,185	1,118,885	479,330	2,166,438	
4 Colusa Service Territory - Glenn County Health and Human Services Agency											
Colusa County		30,429	20,497	50,926	10,248	10,248	39,277	59,773	83,464	194,163	
Glenn County		43,234	29,122	72,356	14,561	14,561	61,037	90,159	113,355	275,870	
Trinity County	32,122	21,637	53,759	10,819	10,819	103,656	125,294	25,914	204,967		
Service Territory Total	21B-5004	105,785	71,256	177,041	35,628	35,628	203,970	275,226	222,733	675,000	
5 Contra Costa Co. - Contra Costa Employment & Human Services Dept/CSB	21B-5005	523,901	352,898	876,799	176,449	176,449	422,648	775,546	1,690,590	3,342,935	
6 Del Norte County - Del Norte Senior Center, Inc.	21B-5006	103,265	69,559	172,824	34,780	34,780	233,261	302,821	183,276	658,921	
7 El Dorado Service Territory - El Dorado Co. Health & Human Services Agency											
Alpine County		4,107	2,766	6,873	1,383	1,383	9,773	12,539	6,792	26,204	
El Dorado County		291,478	196,339	487,817	98,169	98,169	693,677	890,015	482,046	1,859,878	
Service Territory Total	21B-5007	295,585	199,105	494,690	99,552	99,552	703,450	902,554	488,838	1,886,082	
8 Fresno County - Fresno County Economic Opportunities Commission	21B-5008	1,208,752	814,212	2,022,964	407,106	407,106	731,354	1,545,566	4,144,338	7,712,868	
9 Humboldt Service Territory - Redwood CAA											
Humboldt County		254,711	171,573	426,284	85,786	85,786	431,516	603,088	595,902	1,625,274	
Modoc Co. (WEATHERIZATION/ASSURANCE 16)		70,523	47,504	118,027	7,239	11,876	0	19,115	0	137,142	
Service Territory Total	21B-5009	325,234	219,077	544,311	93,025	97,662	431,516	622,203	595,902	1,762,416	
10 Imperial Service Territory - Campesinos Unidos, Inc.	21B-5010										
Imperial County		120,196	80,963	201,159	40,482	40,482	126,055	207,019	358,772	766,950	
San Diego County - Area A		658,510	443,570	1,102,080	221,785	221,785	557,803	1,001,373	2,098,401	4,201,854	
Service Territory Total		778,706	524,533	1,303,239	262,267	262,267	683,858	1,208,392	2,457,173	4,968,804	
11 Inyo Service Territory - Inyo Mono Advocates for Community Action, Inc.	21B-5011										
Inyo County		36,454	24,556	61,010	12,278	12,278	107,342	131,898	39,702	232,610	
Mono County		45,823	30,866	76,689	15,433	15,433	162,655	193,521	22,180	292,390	
Service Territory Total		82,277	55,422	137,699	27,711	27,711	269,997	325,419	61,882	525,000	
12 Kern County - Community Action Partnership of Kern	21B-5012	1,102,068	742,350	1,844,418	371,175	371,175	1,022,434	1,764,784	3,422,931	7,032,133	
13 Kings County - Kings Community Action Organization, Inc.	21B-5013	149,390	100,629	250,019	50,314	50,314	216,932	317,560	385,657	953,236	
14 Lake Service Territory - North Coast Energy Services, Inc.											
Lake County		146,747	98,848	245,595	49,424	49,424	290,045	388,893	301,884	936,372	
Mendocino County		177,190	119,355	296,545	59,677	59,677	257,301	376,655	457,423	1,130,623	
Napa County	73,557	49,548	123,105	24,774	24,774	109,780	159,328	186,923	469,356		
Solano County	193,275	130,189	323,464	65,095	65,095	116,940	247,130	662,662	1,233,256		
Sonoma County	309,189	208,268	517,457	104,134	104,134	486,393	694,661	760,769	1,972,887		
Yolo County	154,366	103,980	258,346	51,990	51,990	199,251	303,231	423,408	984,985		
Service Territory Total	21B-5014	1,054,324	710,188	1,764,512	355,094	355,094	1,459,710	2,169,898	2,793,069	6,727,479	
15 Lassen County - Lassen Economic Development Corporation	21B-5015										
Los Angeles County		82,277	55,422	137,699	27,711	27,711	272,141	327,563	59,738	525,000	
16 Area A - Maravilla Foundation		21B-5016	1,966,115	1,324,368	3,290,483	662,185	662,185	2,934,333	4,258,703	4,996,298	12,545,484
17 Area B - Pacific Asian Consortium in Employment		21B-5017	1,389,836	936,189	2,326,025	468,095	468,095	1,121,225	2,057,415	4,484,899	8,868,339
18 Area C - Long Beach Community Action Partnership	21B-5018	1,212,528	816,755	2,029,283	408,377	408,377	782,548	1,599,302	4,108,377	7,736,962	
19 Madera County - Community Action Partnership of Madera County, Inc.	21B-5019	161,717	108,932	270,649	54,466	54,466	136,985	245,917	515,325	1,031,891	

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County/Service Territory	Contract Number	Direct Services							ECIP FT/HEAP G&E Program Subtotal	Total Contract Allocation
		Weatherization			Administration/Assurance 16/ECIP/HEAP					
		Initial WX Program	Delayed WX Program	WX Program Subtotal	Allowable Admin	Allowable A16	ECIP/HEAP Program	Admin/A16/ECIP/HEAP Subtotal		
20 Marin County - Community Action Marin (NON WEATHERIZATION/ASSURANCE 16)	21B-5020	0	0	0	25,386	25,386	103,243	154,015	326,936	480,951
21 Mariposa County - Mariposa County Human Services Department	21B-5021	82,277	55,422	137,699	27,711	27,711	199,127	254,549	132,752	525,000
22 Merced County - Merced County CAA	21B-5022	303,132	204,189	507,321	102,094	102,094	256,774	460,962	965,957	1,934,240
23 Modoc - T.E.A.C.H. Inc. (NON WEATHERIZATION/ASSURANCE 16)	21B-5023	0	0	0	16,513	11,876	159,303	187,692	125,166	312,858
24 Orange County - Community Action Partnership of Orange County	21B-5024	806,464	543,232	1,349,696	271,616	271,616	1,171,080	1,714,312	2,081,919	5,145,927
25 Placer Service Territory - Project GO, Inc.										
Nevada County		194,923	131,299	326,222	65,650	65,650	511,063	642,363	275,187	1,243,772
Placer County		229,648	154,690	384,338	77,345	77,345	361,264	515,954	565,055	1,465,347
Service Territory Total	21B-5025	424,571	285,989	710,560	142,995	142,995	872,327	1,158,317	840,242	2,709,119
26 Plumas Service Territory - Plumas Co. Community Development Commission										
Plumas County		71,672	48,278	119,950	24,139	24,139	234,173	282,451	54,930	457,331
Sierra County		10,605	7,144	17,749	3,572	3,572	33,365	40,509	9,411	67,669
Service Territory Total	21B-5026	82,277	55,422	137,699	27,711	27,711	267,538	322,960	64,341	525,000
27 Riverside County - Community Action Partnership of Riverside County	21B-5027	1,264,639	851,857	2,116,496	425,929	425,929	1,122,247	1,974,105	3,978,876	8,069,477
28 Sacramento Service Territory - Community Resource Project, Inc.										
Sacramento County		958,042	645,334	1,603,376	322,667	322,667	1,352,545	1,997,879	2,511,870	6,113,125
Sutter County		84,759	57,094	141,853	28,547	28,547	119,662	176,756	222,228	540,837
Yuba County		93,597	63,046	156,643	31,523	31,523	154,790	217,836	222,747	597,226
Service Territory Total	21B-5028	1,136,398	765,474	1,901,872	382,737	382,737	1,626,997	2,392,471	2,956,845	7,251,188
29 San Benito Co. - HHSA, Comm. Svcs. & Wkfs. Dev. (NON WEATHERIZATION/A16)	21B-5029	0	0	0	19,585	19,585	56,419	95,589	275,460	371,049
30 San Bernardino County - Community Action Partnership of San Bernardino Co.	21B-5030	1,259,983	848,720	2,108,703	424,360	424,360	1,575,525	2,424,245	3,506,814	8,039,762
31 San Diego County - Area B - Metropolitan Area Advisory Committee	21B-5031	310,054	208,851	518,905	104,426	104,426	612,819	821,671	637,831	1,978,407
32 San Joaquin Co. - San Joaquin Co. Dept. of Aging & Community Services	21B-5032	578,231	389,495	967,726	194,747	194,747	349,858	739,352	1,982,529	3,689,607
33 San Luis Obispo Co. - Community Action Partnership of San Luis Obispo Co., Inc.	21B-5033	157,322	105,972	263,294	52,986	52,986	310,946	416,918	323,638	1,003,850
34 Santa Barbara Co. - Community Action Commission of Santa Barbara County	21B-5034	256,003	172,443	428,446	86,221	86,221	722,840	895,282	309,789	1,633,517
35 Santa Clara Co. - Sacred Heart Community Service (NON WEATHERIZATION/A16)	21B-5035	0	0	0	143,699	143,699	487,013	774,411	1,948,052	2,722,463
36 Santa Cruz Service Territory - Central Coast Energy Services, Inc.										
Monterey County		326,017	219,604	545,621	109,802	109,802	276,158	495,762	1,038,881	2,080,264
San Francisco County		292,970	197,343	490,313	98,672	98,672	189,078	386,422	992,661	1,869,396
San Mateo County		252,402	170,017	422,419	85,008	85,008	193,440	363,456	824,663	1,610,538
Santa Cruz County		195,011	131,359	326,370	65,679	65,679	165,187	296,545	621,419	1,244,334
Marin County (WEATHERIZATION/ASSURANCE 16)		106,647	71,837	178,484	10,533	10,533	0	21,066	0	199,550
San Benito County (WEATHERIZATION/ASSURANCE 16)		82,277	55,422	137,699	8,126	8,126	0	16,252	0	153,951
Santa Clara County (WEATHERIZATION/ASSURANCE 16)		616,007	414,940	1,030,947	63,771	63,771	49,696	177,238	0	1,208,185
Service Territory Total	21B-5036	1,871,331	1,260,522	3,131,853	441,591	441,591	873,559	1,756,741	3,477,624	8,366,218
37 Shasta/Tehama Service Territory - Self-Help Home Improvement Project, Inc.										
Shasta County		261,667	176,258	437,925	88,129	88,129	559,403	735,661	496,074	1,669,660
Tehama County		111,233	74,926	186,159	37,463	37,463	237,800	312,726	210,879	709,764
Service Territory Total	21B-5037	372,900	251,184	624,084	125,592	125,592	797,203	1,048,387	706,953	2,379,424
38 Siskiyou County - Great Northern Services	21B-5038	187,777	126,486	314,263	63,243	63,243	401,438	527,924	355,992	1,198,179
39 Stanislaus County - Central Valley Opportunity Center, Incorporated	21B-5039	502,789	338,677	841,466	169,339	169,339	365,055	703,733	1,663,026	3,208,225
40 Tulare County - Community Services & Employment Training, Inc.	21B-5040	696,196	468,956	1,165,152	234,478	234,478	842,465	1,311,421	1,965,752	4,442,325
41 Ventura County - Community Action of Ventura County, Inc.	21B-5041	320,647	215,987	536,634	107,993	107,993	375,080	591,066	918,299	2,045,999
42 Association of California Community and Energy Services (ACCES)	21B-5042	0	0	0	0	0	176,625	176,625	0	176,625
TOTALS		22,294,024	15,017,184	37,311,208	7,508,591	7,508,591	27,659,189	42,676,371	62,443,911	142,431,490

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County/Service Territory	Initial WX	Initial WX	Initial WX	Approved Waiver			ECIP/HEAP	ECIP/HEAP	ECIP/HEAP
	Intake 8%	Outreach 5%	Training 5%	Total WX Intake 8%	Total WX Outreach 5%	Total WX Training 5%	Intake 8%	Outreach 5%	Training 2%
1 Alameda County - Spectrum Community Services, Inc.	48,940	30,588	30,588	81,906	51,191	51,191	197,407	123,380	49,352
2 Amador/Tuolumne Service Territory - Amador-Tuolumne CAA									
Amador County	2,851	1,782	1,782	4,771	2,982	2,982	11,499	7,187	2,875
Calaveras County	4,217	2,636	2,636	7,058	4,411	4,411	17,012	10,632	4,253
Tuolumne County	7,972	4,982	4,982	13,342	8,338	8,338	32,155	20,097	8,039
Service Territory Total	15,040	9,400	9,400	25,171	15,731	15,731	60,666	37,916	15,167
3 Butte County - CAA of Butte County, Inc.	27,162	16,976	16,976	45,458	28,411	28,411	109,561	68,476	27,390
4 Colusa Service Territory - Glenn County Health and Human Services Agency									
Colusa County	2,434	1,521	1,521	4,074	2,546	2,546	9,819	6,137	2,455
Glenn County	3,459	2,162	2,162	5,788	3,618	3,618	13,951	8,720	3,488
Trinity County	2,570	1,606	1,606	4,301	2,688	2,688	10,366	6,479	2,591
Service Territory Total	8,463	5,289	5,289	14,163	8,852	8,852	34,136	21,336	8,534
5 Contra Costa Co. - Contra Costa Employment & Human Services Dept/CSB	41,912	26,195	26,195	70,144	43,840	43,840	169,059	105,662	42,265
6 Del Norte County - Del Norte Senior Center, Inc.	8,261	5,163	5,163	13,826	8,641	8,641	33,323	20,827	8,331
7 El Dorado Service Territory - El Dorado Co. Health & Human Services Agency									
Alpine County	329	205	205	550	344	344	1,325	828	331
El Dorado County	23,318	14,574	14,574	39,025	24,391	24,391	94,058	58,786	23,514
Service Territory Total	23,647	14,779	14,779	39,575	24,735	24,735	95,383	59,614	23,845
8 Fresno County - Fresno County Economic Opportunities Commission	96,700	60,438	60,438	161,837	101,148	101,148	390,055	243,785	97,514
9 Humboldt Service Territory - Redwood CAA									
Humboldt County	20,377	12,736	12,736	34,103	21,314	21,314	82,193	51,371	20,548
Modoc Co. (WEATHERIZATION/ASSURANCE 16)	5,642	3,526	3,526	9,442	5,901	5,901	0	0	0
Service Territory Total	26,019	16,262	16,262	43,545	27,215	27,215	82,193	51,371	20,548
10 Imperial Service Territory - Campesinos Unidos, Inc.									
Imperial County	9,616	6,010	6,010	16,093	10,058	10,058	38,786	24,241	9,697
San Diego County - Area A	52,681	32,926	32,926	88,166	55,104	55,104	212,496	132,810	53,124
Service Territory Total	62,297	38,936	38,936	104,259	65,162	65,162	251,282	157,051	62,821
11 Inyo Service Territory - Inyo Mono Advocates for Community Action, Inc.									
Inyo County	2,916	1,823	1,823	4,881	3,051	3,051	11,764	7,352	2,941
Mono County	3,666	2,291	2,291	6,135	3,834	3,834	14,787	9,242	3,697
Service Territory Total	6,582	4,114	4,114	11,016	6,885	6,885	26,551	16,594	6,638
12 Kern County - Community Action Partnership of Kern	88,165	55,103	55,103	147,553	92,221	92,221	355,629	222,268	88,907
13 Kings County - Kings Community Action Organization, Inc.	11,951	7,470	7,470	20,002	12,501	12,501	48,207	30,129	12,052
14 Lake Service Territory - North Coast Energy Services, Inc.									
Lake County	11,740	7,337	7,337	19,648	12,280	12,280	47,354	29,596	11,839
Mendocino County	14,175	8,860	8,860	23,724	14,827	14,827	57,178	35,736	14,294
Napa County	5,885	3,678	3,678	9,848	6,155	6,155	23,736	14,835	5,934
Solano County	15,462	9,664	9,664	25,877	16,173	16,173	62,368	38,980	15,592
Sonoma County	24,735	15,459	15,459	41,397	25,873	25,873	99,773	62,358	24,943
Yolo County	12,349	7,718	7,718	20,668	12,917	12,917	49,813	31,133	12,453
Service Territory Total	84,346	52,716	52,716	141,162	88,225	88,225	340,222	212,638	85,055
15 Lassen County - Lassen Economic Development Corporation	6,582	4,114	4,114	11,016	6,885	6,885	26,550	16,594	6,638
Los Angeles County									
16 Area A - Maravilla Foundation	157,289	98,306	98,306	263,239	164,524	164,524	634,450	396,532	158,613
17 Area B - Pacific Asian Consortium in Employment	111,187	69,492	69,492	186,082	116,301	116,301	448,490	280,306	112,122
18 Area C - Long Beach Community Action Partnership	97,002	60,626	60,626	162,343	101,464	101,464	391,274	244,546	97,819
19 Madera County - Community Action Partnership of Madera County, Inc.	12,937	8,086	8,086	21,652	13,532	13,532	52,185	32,616	13,046

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County/Service Territory	Initial WX	Initial WX	Initial WX	Approved Waiver			ECIP/HEAP	ECIP/HEAP	ECIP/HEAP
	Intake 8%	Outreach 5%	Training 5%	Total WX Intake 8%	Total WX Outreach 5%	Total WX Training 5%	Intake 8%	Outreach 5%	Training 2%
20 Marin County - Community Action Marin (NON WEATHERIZATION/ASSURANCE 16)	0	0	0	0	0	0	34,414	21,509	8,604
21 Mariposa County - Mariposa County Human Services Department	6,582	4,114	4,114	11,016	6,885	6,885	26,550	16,594	6,638
22 Merced County - Merced County CAA	24,251	15,157	15,157	40,586	25,366	25,366	97,818	61,137	24,455
23 Modoc - T.E.A.C.H. Inc. (NON WEATHERIZATION/ASSURANCE 16)	0	0	0	0	0	0	22,758	14,223	5,689
24 Orange County - Community Action Partnership of Orange County	64,517	40,323	40,323	107,976	67,485	67,485	260,240	162,650	65,060
25 Placer Service Territory - Project GO, Inc.									
Nevada County	15,594	9,746	9,746	26,098	16,311	16,311	62,900	39,313	15,725
Placer County	18,372	11,482	11,482	30,747	19,217	19,217	74,106	46,316	18,526
Service Territory Total	33,966	21,228	21,228	56,845	35,528	35,528	137,006	85,629	34,251
26 Plumas Service Territory - Plumas Co. Community Development Commission									
Plumas County	5,734	3,584	3,584	9,596	5,998	5,998	23,128	14,455	5,782
Sierra County	848	530	530	1,420	887	887	3,422	2,139	856
Service Territory Total	6,582	4,114	4,114	11,016	6,885	6,885	26,550	16,594	6,638
27 Riverside County - Community Action Partnership of Riverside County	101,171	63,232	63,232	169,320	105,825	105,825	408,090	255,056	102,022
28 Sacramento Service Territory - Community Resource Project, Inc.									
Sacramento County	76,643	47,902	47,902	128,270	80,169	80,169	309,153	193,221	77,288
Sutter County	6,781	4,238	4,238	11,348	7,093	7,093	27,351	17,095	6,838
Yuba County	7,488	4,680	4,680	12,531	7,832	7,832	30,203	18,877	7,551
Service Territory Total	90,912	56,820	56,820	152,149	95,094	95,094	366,707	229,193	91,677
29 San Benito Co. - HHSA, Comm. Svcs. & Wkfs. Dev. (NON WEATHERIZATION/A16)	0	0	0	0	0	0	26,550	16,594	6,638
30 San Bernardino County - Community Action Partnership of San Bernardino Co.	100,799	62,999	62,999	168,696	105,435	105,435	406,587	254,117	101,647
31 San Diego County - Area B - Metropolitan Area Advisory Committee	24,804	15,503	15,503	41,512	25,945	25,945	100,052	62,533	25,013
32 San Joaquin Co. - San Joaquin Co. Dept. of Aging & Community Services	46,258	28,912	28,912	77,418	48,386	48,386	186,591	116,619	46,648
33 San Luis Obispo Co. - Community Action Partnership of San Luis Obispo Co., Inc.	12,586	7,866	7,866	21,064	13,165	13,165	50,767	31,729	12,692
34 Santa Barbara Co. - Community Action Commission of Santa Barbara County	20,480	12,800	12,800	34,276	21,422	21,422	82,610	51,631	20,653
35 Santa Clara Co. - Sacred Heart Community Service (NON WEATHERIZATION/A16)	0	0	0	0	0	0	194,805	121,753	48,701
36 Santa Cruz Service Territory - Central Coast Energy Services, Inc.									
Monterey County	26,081	16,301	16,301	43,650	27,281	27,281	105,203	65,752	26,301
San Francisco County	23,438	14,649	14,649	39,225	24,516	24,516	94,539	59,087	23,635
San Mateo County	20,192	12,620	12,620	33,794	21,121	21,121	81,448	50,905	20,362
Santa Cruz County	15,601	9,751	9,751	26,110	16,319	16,319	62,928	39,330	15,732
Marin County (WEATHERIZATION/ASSURANCE 16)	8,532	5,332	5,332	14,279	8,924	8,924	0	0	0
San Benito County (WEATHERIZATION/ASSURANCE 16)	6,582	4,114	4,114	11,016	6,885	6,885	0	0	0
Santa Clara County (WEATHERIZATION/ASSURANCE 16)	49,281	30,800	30,800	82,476	51,547	51,547	3,976	2,485	994
Service Territory Total	149,707	93,567	93,567	250,550	156,593	156,593	348,094	217,559	87,024
37 Shasta/Tehama Service Territory - Self-Help Home Improvement Project, Inc.									
Shasta County	20,933	13,083	13,083	35,034	21,896	21,896	84,438	52,774	21,110
Tehama County	8,899	5,562	5,562	14,893	9,308	9,308	35,894	22,434	8,974
Service Territory Total	29,832	18,645	18,645	49,927	31,204	31,204	120,332	75,208	30,084
38 Siskiyou County - Great Northern Services	15,022	9,389	9,389	25,141	15,713	15,713	60,594	37,872	15,149
39 Stanislaus County - Central Valley Opportunity Center, Incorporated	40,223	25,139	25,139	67,317	42,073	42,073	162,246	101,404	40,562
40 Tulare County - Community Services & Employment Training, Inc.	55,696	34,810	34,810	93,212	58,258	58,258	224,657	140,411	56,164
41 Ventura County - Community Action of Ventura County, Inc.	25,652	16,032	16,032	42,931	26,832	26,832	103,470	64,669	25,868
42 Association of California Community and Energy Services (ACCES)									
TOTALS	1,783,522	1,114,703	1,114,703	2,984,901	1,865,558	1,865,558	7,194,111	4,496,325	1,798,534

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Breakdown Spreadsheet for Contract Services Unit & Financial Services Unit

County/Service Territory	Public/ Private (Account)	Contract Number	Weatherization		ECIP/HEAP/A16		Utility Assistance		Total WX, EHA16 & UA	
			2021 LIHEAP 101 0890 SFY 2020-2021 4181020 4700LIHEAP21LA 47002010 WX PCA 20121	WX Subtotal	2021 LIHEAP 101 0890 SFY 2020-2021 4181020 4700LIHEAP21LA 47002010 ECIPHEAP PCA 20221	ECIPHEAP Subtotal	2021 LIHEAP 101 0890 SFY 2020-2021 4181020 4700LIHEAP21LA 47002010 UA PCA 20321	UA Subtotal	2021 LIHEAP 101 0890 SFY 2020-2021 4181020 4700LIHEAP21LA 47002010 WX-ECIPHEAP-UA Allocation	Total Contract Allocation
1 Alameda County - Spectrum Community Services, Inc.	5432500	21B-5001	1,023,823	1,023,823	1,497,812	1,497,812	1,381,850	1,381,850	3,903,485	3,903,485
2 Amador/Tuolumne Service Territory - Amador-Tuolumne CAA										
Amador County			59,640	59,640	78,626	78,626	89,121	89,121	227,387	227,387
Calaveras County			88,229	88,229	135,454	135,454	112,703	112,703	336,386	336,386
Tuolumne County			166,769	166,769	243,977	243,977	225,088	225,088	635,834	635,834
Service Territory Total	5432000	21B-5002	314,638	314,638	458,057	458,057	426,912	426,912	1,199,607	1,199,607
3 Butte County - CAA of Butte County, Inc.	5432500	21B-5003	568,223	568,223	1,118,885	1,118,885	479,330	479,330	2,166,438	2,166,438
4 Colusa Service Territory - Glenn County Health and Human Services Agency										
Colusa County			50,926	50,926	59,773	59,773	83,464	83,464	194,163	194,163
Glenn County			72,356	72,356	90,159	90,159	113,355	113,355	275,870	275,870
Trinity County			53,759	53,759	125,294	125,294	25,914	25,914	204,967	204,967
Service Territory Total	5432000	21B-5004	177,041	177,041	275,226	275,226	222,733	222,733	675,000	675,000
5 Contra Costa Co. - Contra Costa Employment & Human Services Dept/CSB	5432000	21B-5005	876,799	876,799	775,546	775,546	1,690,590	1,690,590	3,342,935	3,342,935
6 Del Norte County - Del Norte Senior Center, Inc.	5432500	21B-5006	172,824	172,824	302,821	302,821	183,276	183,276	658,921	658,921
7 El Dorado Service Territory - El Dorado Co. Health & Human Services Agency										
Alpine County			6,873	6,873	12,539	12,539	6,792	6,792	26,204	26,204
El Dorado County			487,817	487,817	890,015	890,015	482,046	482,046	1,859,878	1,859,878
Service Territory Total	5432000	21B-5007	494,690	494,690	902,554	902,554	488,838	488,838	1,886,082	1,886,082
8 Fresno County - Fresno County Economic Opportunities Commission	5432500	21B-5008	2,022,964	2,022,964	1,545,566	1,545,566	4,144,338	4,144,338	7,712,868	7,712,868
9 Humboldt Service Territory - Redwood CAA										
Humboldt County			426,284	426,284	603,088	603,088	595,902	595,902	1,625,274	1,625,274
Modoc Co. (WEATHERIZATION/ASSURANCE 16)			118,027	118,027	19,115	19,115	0	0	137,142	137,142
Service Territory Total	5432500	21B-5009	544,311	544,311	622,203	622,203	595,902	595,902	1,762,416	1,762,416
10 Imperial Service Territory - Campesinos Unidos, Inc.										
Imperial County			201,159	201,159	207,019	207,019	358,772	358,772	766,950	766,950
San Diego County - Area A			1,102,080	1,102,080	1,001,373	1,001,373	2,098,401	2,098,401	4,201,854	4,201,854
Service Territory Total	5432500	21B-5010	1,303,239	1,303,239	1,208,392	1,208,392	2,457,173	2,457,173	4,968,804	4,968,804
11 Inyo Service Territory - Inyo Mono Advocates for Community Action, Inc.										
Inyo County			61,010	61,010	131,898	131,898	39,702	39,702	232,610	232,610
Mono County			76,689	76,689	193,521	193,521	22,180	22,180	292,390	292,390
Service Territory Total	5432500	21B-5011	137,699	137,699	325,419	325,419	61,882	61,882	525,000	525,000
12 Kern County - Community Action Partnership of Kern	5432500	21B-5012	1,844,418	1,844,418	1,764,784	1,764,784	3,422,931	3,422,931	7,032,133	7,032,133
13 Kings County - Kings Community Action Organization, Inc.	5432500	21B-5013	250,019	250,019	317,560	317,560	385,657	385,657	953,236	953,236
14 Lake Service Territory - North Coast Energy Services, Inc.										
Lake County			245,595	245,595	388,893	388,893	301,884	301,884	936,372	936,372
Mendocino County			296,545	296,545	376,655	376,655	457,423	457,423	1,130,623	1,130,623
Napa County			123,105	123,105	159,328	159,328	186,923	186,923	469,356	469,356
Solano County			323,464	323,464	247,130	247,130	662,662	662,662	1,233,256	1,233,256
Sonoma County			517,457	517,457	694,661	694,661	760,769	760,769	1,972,887	1,972,887
Yolo County			258,346	258,346	303,231	303,231	423,408	423,408	984,985	984,985
Service Territory Total	5432500	21B-5014	1,764,512	1,764,512	2,169,898	2,169,898	2,793,069	2,793,069	6,727,479	6,727,479
15 Lassen County - Lassen Economic Development Corporation	5432500	21B-5015	137,699	137,699	327,563	327,563	59,738	59,738	525,000	525,000
Los Angeles County										
16 Area A - Maravilla Foundation	5432500	21B-5016	3,290,483	3,290,483	4,258,703	4,258,703	4,996,298	4,996,298	12,545,484	12,545,484
17 Area B - Pacific Asian Consortium in Employment	5432500	21B-5017	2,326,025	2,326,025	2,057,415	2,057,415	4,484,899	4,484,899	8,868,339	8,868,339
18 Area C - Long Beach Community Action Partnership	5432500	21B-5018	2,029,283	2,029,283	1,599,302	1,599,302	4,108,377	4,108,377	7,736,962	7,736,962
19 Madera County - Community Action Partnership of Madera County, Inc.	5432500	21B-5019	270,649	270,649	245,917	245,917	515,325	515,325	1,031,891	1,031,891

State of California
Department of Community Services and Development
Total 2021 LIHEAP Contract
Breakdown Spreadsheet for Contract Services Unit & Financial Services Unit

County/Service Territory	Public/ Private (Account)	Contract Number	Weatherization		ECIP/HEAP/A16		Utility Assistance		Total WX, EHA16 & UA	
			2021 LIHEAP 101 0890 SFY 2020-2021 4181020 4700LIHEAP21LA 47002010 WX PCA 20121	WX Subtotal	2021 LIHEAP 101 0890 SFY 2020-2021 4181020 4700LIHEAP21LA 47002010 ECIPHEAP PCA 20221	ECIPHEAP Subtotal	2021 LIHEAP 101 0890 SFY 2020-2021 4181020 4700LIHEAP21LA 47002010 UA PCA 20321	UA Subtotal	2021 LIHEAP 101 0890 SFY 2020-2021 4181020 4700LIHEAP21LA 47002010 WX-ECIPHEAP-UA Allocation	Total Contract Allocation
20 Marin County - Community Action Marin (NON WEATHERIZATION/ASSURANCE 16)	5432500	21B-5020	0	0	154,015	154,015	326,936	326,936	480,951	480,951
21 Mariposa County - Mariposa County Human Services Department	5432000	21B-5021	137,699	137,699	254,549	254,549	132,752	132,752	525,000	525,000
22 Merced County - Merced County CAA	5432500	21B-5022	507,321	507,321	460,962	460,962	965,957	965,957	1,934,240	1,934,240
23 Modoc - T.E.A.C.H. Inc. (NON WEATHERIZATION/ASSURANCE 16)	5432500	21B-5023	0	0	187,692	187,692	125,166	125,166	312,858	312,858
24 Orange County - Community Action Partnership of Orange County	5432500	21B-5024	1,349,696	1,349,696	1,714,312	1,714,312	2,081,919	2,081,919	5,145,927	5,145,927
25 Placer Service Territory - Project GO, Inc.										
Nevada County			326,222	326,222	642,363	642,363	275,187	275,187	1,243,772	1,243,772
Placer County			384,338	384,338	515,954	515,954	565,055	565,055	1,465,347	1,465,347
Service Territory Total	5432500	21B-5025	710,560	710,560	1,158,317	1,158,317	840,242	840,242	2,709,119	2,709,119
26 Plumas Service Territory - Plumas Co. Community Development Commission										
Plumas County			119,950	119,950	282,451	282,451	54,930	54,930	457,331	457,331
Sierra County			17,749	17,749	40,509	40,509	9,411	9,411	67,669	67,669
Service Territory Total	5432000	21B-5026	137,699	137,699	322,960	322,960	64,341	64,341	525,000	525,000
27 Riverside County - Community Action Partnership of Riverside County	5432000	21B-5027	2,116,496	2,116,496	1,974,105	1,974,105	3,978,876	3,978,876	8,069,477	8,069,477
28 Sacramento Service Territory - Community Resource Project, Inc.										
Sacramento County			1,603,376	1,603,376	1,997,879	1,997,879	2,511,870	2,511,870	6,113,125	6,113,125
Sutter County			141,853	141,853	176,756	176,756	222,228	222,228	540,837	540,837
Yuba County			156,643	156,643	217,836	217,836	222,747	222,747	597,226	597,226
Service Territory Total	5432500	21B-5028	1,901,872	1,901,872	2,392,471	2,392,471	2,956,845	2,956,845	7,251,188	7,251,188
29 San Benito Co. - HHSA, Comm. Svcs. & Wkfs. Dev. (NON WEATHERIZATION/A16)	5432000	21B-5029	0	0	95,589	95,589	275,460	275,460	371,049	371,049
30 San Bernardino County - Community Action Partnership of San Bernardino Co.	5432500	21B-5030	2,108,703	2,108,703	2,424,245	2,424,245	3,506,814	3,506,814	8,039,762	8,039,762
31 San Diego County - Area B - Metropolitan Area Advisory Committee	5432500	21B-5031	518,905	518,905	821,671	821,671	637,831	637,831	1,978,407	1,978,407
32 San Joaquin Co. - San Joaquin Co. Dept. of Aging & Community Services	5432000	21B-5032	967,726	967,726	739,352	739,352	1,982,529	1,982,529	3,689,607	3,689,607
33 San Luis Obispo Co. - Community Action Partnership of San Luis Obispo Co., Inc.	5432500	21B-5033	263,294	263,294	416,918	416,918	323,638	323,638	1,003,850	1,003,850
34 Santa Barbara Co. - Community Action Commission of Santa Barbara County	5432500	21B-5034	428,446	428,446	895,282	895,282	309,789	309,789	1,633,517	1,633,517
35 Santa Clara Co. - Sacred Heart Community Service (NON WEATHERIZATION/A16)	5432500	21B-5035	0	0	774,411	774,411	1,948,052	1,948,052	2,722,463	2,722,463
36 Santa Cruz Service Territory - Central Coast Energy Services, Inc.										
Monterey County			545,621	545,621	495,762	495,762	1,038,881	1,038,881	2,080,264	2,080,264
San Francisco County			490,313	490,313	386,422	386,422	992,661	992,661	1,869,396	1,869,396
San Mateo County			422,419	422,419	363,456	363,456	824,663	824,663	1,610,538	1,610,538
Santa Cruz County			326,370	326,370	296,545	296,545	621,419	621,419	1,244,334	1,244,334
Marin County (WEATHERIZATION/ASSURANCE 16)			178,484	178,484	21,066	21,066	0	0	199,550	199,550
San Benito County (WEATHERIZATION/ASSURANCE 16)			137,699	137,699	16,252	16,252	0	0	153,951	153,951
Santa Clara County (WEATHERIZATION/ASSURANCE 16)			1,030,947	1,030,947	177,238	177,238	0	0	1,208,185	1,208,185
Service Territory Total	5432500	21B-5036	3,131,853	3,131,853	1,756,741	1,756,741	3,477,624	3,477,624	8,366,218	8,366,218
37 Shasta/Tehama Service Territory - Self-Help Home Improvement Project, Inc.										
Shasta County			437,925	437,925	735,661	735,661	496,074	496,074	1,669,660	1,669,660
Tehama County			186,159	186,159	312,726	312,726	210,879	210,879	709,764	709,764
Service Territory Total	5432500	21B-5037	624,084	624,084	1,048,387	1,048,387	706,953	706,953	2,379,424	2,379,424
38 Siskiyou County - Great Northern Services	5432500	21B-5038	314,263	314,263	527,924	527,924	355,992	355,992	1,198,179	1,198,179
39 Stanislaus County - Central Valley Opportunity Center, Incorporated	5432500	21B-5039	841,466	841,466	703,733	703,733	1,663,026	1,663,026	3,208,225	3,208,225
40 Tulare County - Community Services & Employment Training, Inc.	5432500	21B-5040	1,165,152	1,165,152	1,311,421	1,311,421	1,965,752	1,965,752	4,442,325	4,442,325
41 Ventura County - Community Action of Ventura County, Inc.	5432500	21B-5041	536,634	536,634	591,066	591,066	918,299	918,299	2,045,999	2,045,999
42 Association of California Community and Energy Services (ACCES)	5432500	21B-5042	0	0	176,625	176,625	0	0	176,625	176,625
TOTALS			37,311,208	37,311,208	42,676,371	42,676,371	62,443,911	62,443,911	142,431,490	142,431,490

RESOLUTION

WHEREAS, the Department of Community Services and Development (CSD) is designated to receive and administer the Low Income Home Energy Assistance Program grant (LIHEAP) for the State of California (Government Code Section 16367.5), and

WHEREAS, the State CSD, under the LIHEAP Block Grant Program has elected to award Fresno Economic Opportunities Commission (Fresno EOC) **Contract #21B-5008, in the amount of \$7,712,868.00** for low-income home energy assistance and weatherization services, and any subsequent amendments, and

WHEREAS, the Fresno EOC Board of Commissioners has accepted this contract on November 18, 2020.

NOW, THEREFORE, BE IT RESOLVED THAT Linda Hayes, Board Chair, Emilia Reyes, Chief Executive Officer and/or Michelle L. Tutunjian, Chief Operating Officer and/or Jim Rodriguez, Chief Financial Officer are authorized as the officers to act on behalf of the Fresno EOC Board and sign all necessary documents, including any and all subsequent amendments, required to complete the contract and award process.

Linda Hayes, Board Chair

Date

Emilia Reyes, Chief Executive Officer and
Board Secretary

Date

Michelle L. Tutunjian, Chief Operating Officer

Date

Jim Rodriguez, Chief Financial Officer

Date



BOARD OF COMMISSIONERS MEETING

Date: November 18, 2020	Program: School of Unlimited Learning
Agenda Item #: 12	Director: Mark A. Wilson, Ed.D.
Subject: LCFF 2020-2021 Budget Overview for Parents	Officer: Michelle L Tutunjian

Recommended Action

Staff recommends Board approval of the School of Unlimited Learning (SOUL), a charter high school's 2020-2021 Budget Overview for Parents.

Background

California Education Code (EC) Section 52064.1 requires each school district, county office of education (COE), and charter school (LEA) to develop the Local Control Funding Formula (LCFF) Budget Overview for Parents in conjunction with the LCAP by July 1 of each year. Senate Bill (SB) 98 added EC Section 43509, which changed the adoption date for the Budget Overview for Parents for the 2020–21 school year. For 2020–21, local governing boards or governing bodies are required to adopt and submit the Budget Overview for Parents on or before December 15, 2020, in conjunction with the LEA's first interim budget report.

SB 98 decoupled the Budget Overview for Parents from the LCAP for 2020–21 and tied it to the First Interim report. SB 820 requires the Budget Overview for Parents template to be aligned to the Learning Continuity Plan. As such, the revenue and budgeted expenditures referenced in the 2020–21 Budget Overview for Parents are tied to the LEA's First Interim report, its Learning Continuity Plan, and its 2019–2020 LCAP.

Fiscal Impact

The LCFF Budget Overview for Parents is a California Legislative requirement. Failure to submit the required budgetary requirements can result in sanctions and the withholding of funds.

Conclusion

Local governing boards or governing bodies are required to adopt and submit the Budget Overview for Parents on or before December 15, 2020, in conjunction with the LEA's first interim budget report. Charter schools must submit their Budget Overview for Parents along with their First Interim report to its chartering authority and the county superintendent of schools, as required.

School of Unlimited Learning

Local Control Funding Formula

Budget Overview for Parents 2020-2021

LCFF Budget Overview for Parents: Data Input

Local Educational Agency (LEA) name:	School of Unlimited Learning
CDS code:	10621661030642
LEA contact information:	Mark A. Wilson Ed.D. mark.wilson@fresnoeoc.org
Current School Year:	2020-2021
Prior School Year	2019-2020

*NOTE: The "High Needs Students" referred to in the tables below are Unduplicated Students for LCFF funding purposes.

Projected General Fund Revenue for the 2020-2021 School Year		Amount
Total LCFF funds	\$	2,240,435
LCFF supplemental & concentration grants	\$	654,095
All other state funds	\$	174,000
All local funds	\$	5,000
Total federal funds	\$	276,800
Federal CARES funds	\$	84,791
Total Projected Revenue	\$	2,696,235
Total Budgeted Expenditures for the 2020-2021 School Year		Amount
Total Budgeted General Fund Expenditures	\$	2,240,435
Total Budgeted Expenditures in the Learning Continuity Plan	\$	654,095
Total Budgeted Expenditures for High Needs Students in the Learning Continuity Plan	\$	654,095
Expenditures not in the Learning Continuity Plan	\$	1,586,340
Expenditures for High Needs Students in the 2019-2020 School Year		Amount
Total Budgeted Expenditures for High Needs Students in the LCAP	\$	654,095
Actual Expenditures for High Needs Students in LCAP	\$	654,095

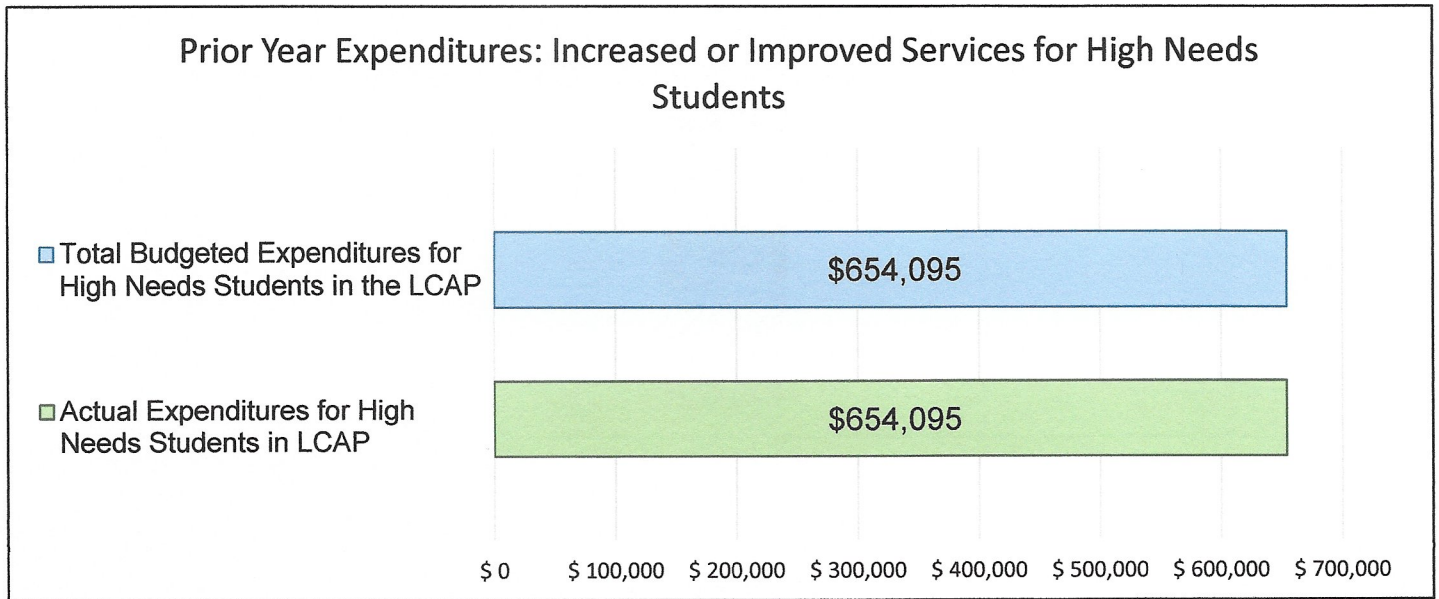
LCFF Budget Overview for Parents: Narrative Responses

LCFF Budget Overview for Parents Narrative Responses Sheet

Required Prompt(s)	Response(s)
Briefly describe any of the General Fund Budget Expenditures for the school year not included in the Learning Continuity Plan.	General Fund Budget Expenditures for the 2020-2021 school year not included in the Learning Continuity and Attendance Plan include personnel salaries that provide direct services to students, instructional and office supplies, lease costs, and indirect costs.
A prompt may display based on information provided in the Data Input tab.	
A prompt may display based on information provided in the Data Input tab.	

LCFF Budget Overview for Parents

Update on Increased or Improved Services for High Needs Students in 2019-2020

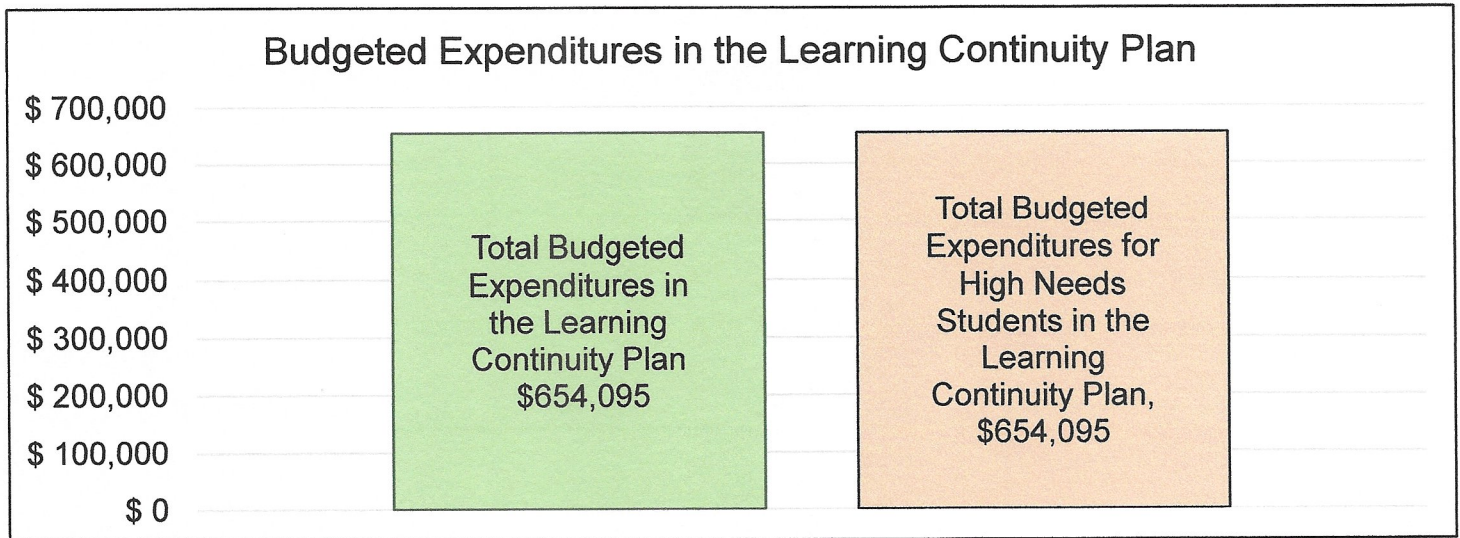


This chart compares what School of Unlimited Learning budgeted in the 2019-20 LCAP for actions and services that contributed to increasing or improving services for high needs students with what School of Unlimited Learning actually spent on actions and services that contributed to increasing or improving services for high needs students in the 2019-20 school year.

In 2019-2020, School of Unlimited Learning's LCAP budgeted \$654,095.00 for planned actions to increase or improve services for high needs students. School of Unlimited Learning actually spent \$654,095.00 for actions to increase or improve services for high needs students in 2019-2020.

LCFF Budget Overview for Parents

For the 2020-21 school year school districts must work with parents, educators, students, and the community to develop a Learning Continuity and Attendance Plan (Learning Continuity Plan). The Learning Continuity Plan replaces the Local Control and Accountability Plan (LCAP) for the 2020–21 school year and provides school districts with the opportunity to describe how they are planning to provide a high-quality education, social-emotional supports, and nutrition to their students during the COVID-19 pandemic.



This chart provides a quick summary of how much School of Unlimited Learning plans to spend for planned actions and services in the Learning Continuity Plan for 2020-2021 and how much of the total is tied to increasing or improving services for high needs students.

School of Unlimited Learning plans to spend \$2,240,435.00 for the 2020-2021 school year. Of that amount, \$654,095.00 is tied to actions/services in the Learning Continuity Plan and \$1,586,340.00 is not included in the Learning Continuity Plan. The budgeted expenditures that are not included in the Learning Continuity Plan will be used for the following:

General Fund Budget Expenditures for the 2020-2021 school year not included in the Learning Continuity and Attendance Plan include personnel salaries that provide direct services to students instructional and

Increased or Improved Services for High Needs Students in in the Learning Continuity Plan for the 2020-2021 School Year

In 2020-2021, School of Unlimited Learning is projecting it will receive \$654,095.00 based on the enrollment of foster youth, English learner, and low-income students. School of Unlimited Learning must describe how it intends to increase or improve services for high needs students in the Learning Continuity Plan. School of Unlimited Learning plans to spend \$654,095.00 towards meeting this requirement, as described in the Learning Continuity Plan.

LCFF Budget Overview for Parents

Local Educational Agency (LEA) Name: School of Unlimited Learning

CDS Code: 10621661030642

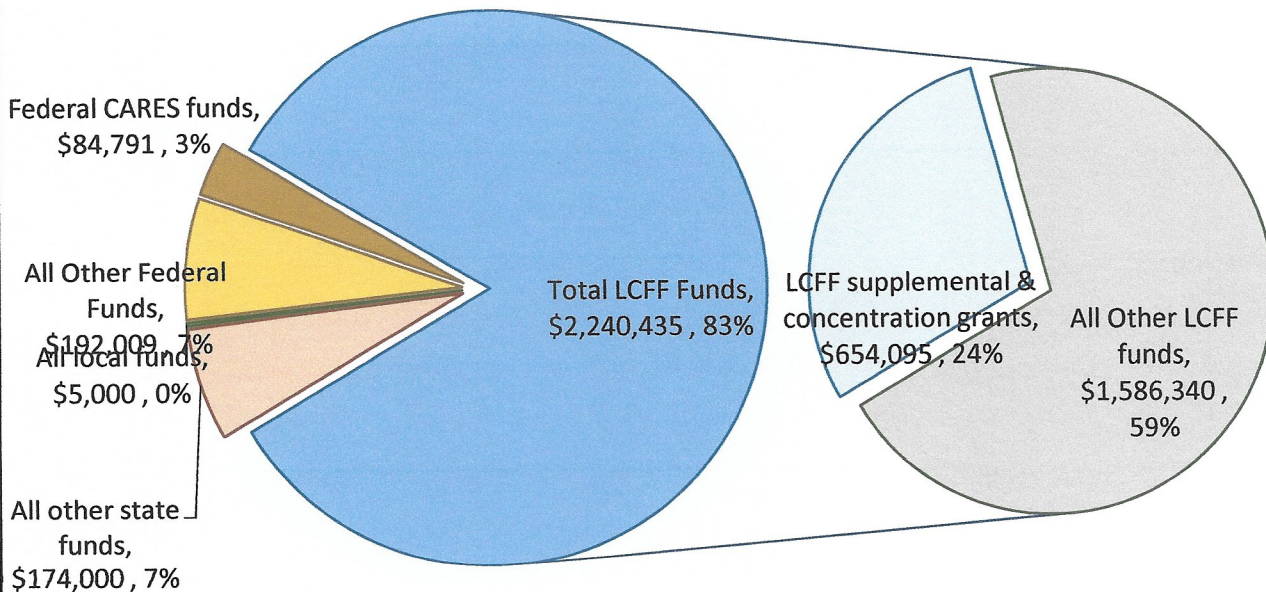
School Year: 2020-2021

LEA contact information: Mark A. Wilson Ed.D. mark.wilson@fresnoeoc.org

School districts receive funding from different sources: state funds under the Local Control Funding Formula (LCFF), other state funds, local funds, and federal funds. LCFF funds include a base level of funding for all LEAs and extra funding - called "supplemental and concentration" grants - to LEAs based on the enrollment of high needs students (foster youth, English learners, and low-income students).

Budget Overview for the 2020-2021 School Year

Projected Revenue by Fund Source



This chart shows the total general purpose revenue School of Unlimited Learning expects to receive in the coming year from all sources.

The total revenue projected for School of Unlimited Learning is \$2,696,235.00, of which \$2,240,435.00 is Local Control Funding Formula (LCFF) funds, \$174,000.00 is other state funds, \$5,000.00 is local funds, and \$276,800.00 is federal funds. Of the \$276,800.00 in federal funds, \$84,791.00 are federal CARES Act funds. Of the \$2,240,435.00 in LCFF Funds, \$654,095.00 is generated based on the enrollment of high needs students (foster youth, English learner, and low-income students).



BOARD OF COMMISSIONERS MEETING

Date: November 18, 2020	Program: N/A
Agenda Item #: 13	Director: N/A
Subject: 2021 CSBG Funding & Resolution	Officer: Emilia Reyes

Recommended Action

Executive Committee recommends Board approval for Contract #21F-4010 with the State of California Department of Community Services and Development (CSD), as well as the attached Board Resolution. Contract is in the amount of \$1,911,934 for the period January 1, 2021 to December 31, 2021.

Background

The State of California Department of Community Services and Development (CSD) administers Community Services Block Grant (CSBG) funds allocated to states, by formula, by the federal Office of Community Services (OCS). CSBG funds are made available to Community Action Agencies in support of their mission to combat poverty in their targeted regions.

On November 12, 2020 the Executive Committee met and reviewed 3 options for Board consideration. Attached is the 2021 CSBG Planned Utilization detailing all 3 Options with cost breakdown and description.

All options include an agency-wide effort to develop an integrated data system and provide navigation family support to our clients. The pandemic has highlighted the existing racial and ethnic inequalities in our community and the nation. It has also revealed the gaps within our agency to serve the community and respond to potential funders efficiently. As our agency has grown, so has the volume and complexity of data we retain. Currently, each program collects data for each of their respective funding sources. However, there is no existing data integration strategy to demonstrate the impact we are have as an agency, as a whole.

As a result, staff is recommending investing in an integrated database system to have a centralized location/intake for our clients. Option 1 provides an opportunity to begin developing the system on a small scale focusing on the urban community. Option 2 will allow the development at a medium scale to include the urban and 1 rural hub communities. Option 3 provides an opportunity to fully implement and develop the system to serve the urban and 2 rural hub communities.

Conclusion

If approved by the Board, the agency would have a centralized location for the data and provide more timely services to clients. It will allow us to make more informed decisions and streamline the grant funding process. This means that it is easier to coordinate the data and it is as accurate and consistent as possible.



DAVID SCRIBNER
ACTING DIRECTOR

State of California-Health and Human Services Agency
DEPARTMENT OF COMMUNITY SERVICES AND DEVELOPMENT
2389 Gateway Oaks Drive, Suite 100, Sacramento, CA 95833
Telephone: (916) 576-7109 | Fax: (916) 263-1406
www.csd.ca.gov



GAVIN NEWSOM
GOVERNOR

October 14, 2020

Dear Executive Director:

The purpose of this letter is to notify you that the 2021 Community Services Block Grant (CSBG) contract is scheduled for release in mid-November 2020. The Department of Community Services and Development (CSD) is providing the attached planning allocation spreadsheet for the 2021 CSBG Program Year, along with the estimated contract amount for your agency to assist in securing the required board resolution prior to the contract start date of January 1, 2021. To access a sample Board Resolution, click on the following link to access the CSBG forms tab on CSD's Providers Website: <https://providers.csd.ca.gov/CSBG/Forms.aspx>

In order to execute your agency's contract(s) prior to the effective date of January 1, 2021, CSD requests that the contract packets including the program deliverables be completed and returned within 30 days for private nonprofit agencies and 45 days for public agencies, following receipt of the 2021 CSBG contract packet.

The 2021 CSBG contract will be issued via DocuSign. Please notify your designated field representative if there are any changes to your agency's contract recipient.

CSD looks forward to a continued productive partnership so that, together, we can effectively administer our critical programs and services designed to strengthen the economic security of vulnerable Californians.

Sincerely,

DAVID SCRIBNER
Acting Director

Attachments

State of California
Department of Community Services and Development
2021 CSBG Allocation
CAAs

Attachment A

County	Agency	Contract Number	Total 2021 Contract	25% Advance
Alameda	Berkeley Community Action Agency	21F-4001	275,106	68,777
Alameda	City of Oakland, Human Services Department	21F-4002	1,396,158	349,040
Alpine	Inyo Mono Advocates for Community Action, Inc.	21F-4003	1,348	0
Amador/Tuolumne	Amador-Tuolumne Community Action Agency	21F-4004	269,354	67,339
Butte	Community Action Agency of Butte County, Inc.	21F-4005	372,452	93,113
Calaveras/Mariposa	Calaveras-Mariposa Community Action Agency	21F-4006	268,662	67,166
Colusa	SEE GLENN COUNTY			
Contra Costa	Contra Costa Employment & Human Services Dept/CSB	21F-4007	876,852	219,213
Del Norte	Del Norte Senior Center, Inc.	21F-4008	52,757	13,189
El Dorado	El Dorado County Health and Human Services Agency	21F-4009	294,780	0
Fresno	Fresno County Economic Opportunities Commission	21F-4010	1,911,934	477,984
Glenn/Colusa/Trinity	Glenn County Health and Human Services Agency	21F-4011	270,170	67,543
Humboldt	Redwood Community Action Agency	21F-4012	277,501	69,375
Imperial	Campesinos Unidos, Inc.	21F-4013	323,028	80,757
Inyo/Mono	Inyo Mono Advocates for Community Action, Inc.	21F-4014	266,837	66,709
Kern	Community Action Partnership of Kern	21F-4015	1,535,543	383,886
Kings	Kings Community Action Organization, Inc.	21F-4016	310,477	0
Lake/Mendocino	North Coast Opportunities, Inc.	21F-4017	563,388	140,847
Lassen/Plumas/Sierra	Plumas County Community Development Commission	21F-4018	268,319	67,080
Los Angeles	Foothill Unity Center, Inc.	21F-4019	332,277	83,069
Los Angeles	Long Beach Community Action Partnership	21F-4020	811,400	202,850
Los Angeles	County of Los Angeles Dept. of Public Social Services	21F-4021	6,259,644	1,564,911
Los Angeles	City of Los Angeles Housing + Community Investment Dept.	21F-4022	6,779,273	1,694,818
Madera	Community Action Partnership of Madera County, Inc.	21F-4023	287,694	71,924
Marin	Community Action Marin	21F-4024	278,026	69,507
Mariposa	SEE CALAVERAS COUNTY			
Mendocino	SEE LAKE COUNTY			
Merced	Merced County Community Action Agency	21F-4025	514,829	128,707
Modoc/Siskiyou	Modoc-Siskiyou Community Action Agency	21F-4026	270,170	67,543
Mono	SEE INYO COUNTY			
Monterey	Monterey County Community Action Partnership	21F-4027	515,841	128,960
Napa	Community Action Napa Valley	21F-4028	295,851	73,963
Nevada	Nevada County Dept. of Housing & Community Services	21F-4029	279,667	0
Orange	Community Action Partnership of Orange County	21F-4030	2,817,684	704,421

State of California
Department of Community Services and Development
2021 CSBG Allocation
CAAs

Attachment A

County	Agency	Contract Number	Total 2021 Contract	25% Advance
Placer	Project GO, Inc.	21F-4031	344,655	86,164
Plumas	SEE LASSEN COUNTY			
Riverside	Community Action Partnership of Riverside County	21F-4032	2,680,871	670,218
Sacramento	Sacramento Employment and Training Agency	21F-4033	1,821,879	455,470
San Benito	San Benito County H&HSA, CS & WD	21F-4034	276,206	0
San Bernardino	Community Action Partnership of San Bernardino County	21F-4035	2,776,041	694,010
San Diego	County of San Diego, H&HSA, CAP	21F-4036	3,438,553	859,638
San Francisco	Urban Services YMCA	21F-4037	881,551	220,388
San Joaquin	San Joaquin County Dept. of Aging & Community Services	21F-4038	1,005,157	0
San Luis Obispo	CAP of San Luis Obispo County, Inc.	21F-4039	306,715	0
San Mateo	San Mateo County Human Services Agency	21F-4040	467,457	0
Santa Barbara	Community Action Commission of Santa Barbara County	21F-4041	546,312	136,578
Santa Clara	Sacred Heart Community Service	21F-4042	1,459,563	364,891
Santa Cruz	Community Action Board of Santa Cruz County, Inc.	21F-4043	299,178	74,795
Shasta	Shasta County Community Action Agency	21F-4044	308,749	77,187
Sierra	SEE LASSEN COUNTY			
Siskiyou	SEE MODOC COUNTY			
Solano	Community Action Partnership of Solano, JPA	21F-4045	396,594	99,149
Sonoma	Community Action Partnership of Sonoma County	21F-4046	462,550	115,638
Stanislaus	Central Valley Opportunity Center, Inc.	21F-4047	789,649	197,412
Sutter	Sutter County Community Action Agency	21F-4048	277,473	69,368
Tehama	Tehama County Community Action Agency	21F-4049	294,387	73,597
Trinity	SEE GLENN COUNTY			
Tulare	Community Services & Employment Training, Inc.	21F-4050	926,472	231,618
Tuolumne	SEE AMADOR COUNTY			
Ventura	Community Action of Ventura County, Inc.	21F-4051	703,069	175,767
Yolo	County of Yolo Health and Human Services Agency	21F-4052	303,665	75,916
Yuba	Yuba County Community Services Commission	21F-4053	280,958	70,240
TOTAL, all counties			<u>50,024,726</u>	<u>11,770,735</u>

Fresno EOC
2021 Community Service Block Grant (CSBG) Planned Utilization

Program / Project	2021 Budget Amount Option 1	2021 Budget Amount Option 2	2021 Budget Amount Option 3	2020 Amendment #2 CSBG Budget	2019 Actual	2018 Actual	2017 Actual
I. Careers							
a. Employment & Training	47,550	23,775	-	55,500	50,600	55,400	52,000
b. Year-Round Internship Program	68,306	34,153	-	68,500	82,500	91,700	25,000
c. Valley Apprenticeship Connections	45,000	22,500	-	59,500	76,000	36,300	-
d. Poverty Task Force - DSS SNAP	-	-	-	-	-	-	-
e. Rural Economic Opportunities	-	-	-	32,800	64,770	81,400	45,800
f. Local Conservation Corps	110,000	55,000	-	110,000	118,300	115,700	218,800
I. Careers Sub-Total	270,856	135,428		326,300	392,170	380,500	341,600
(a.) Employment Training Services requesting \$47,550 to support Director and Workforce Connection Young Adult and Valley Apprenticeship Connections (VAC) Program Assistant Director's involvement in non-workforce Innovation activities. (b.) Year Round Internship are paid internships for approximately \$50,000 (c.) VAC requesting \$45,000 to supplement operational and supportive services/participant cost. (f.) LCC is requesting \$62,581 for LCC Director (20%) Office Manager (20%) Senior Services Manager (10%) and Receptionist (20%) salaries. Plus \$47,419 for facilities, utilities, telephone, insurance and security expenses.							
II. Education							
School of Unlimited Learning	-	-	-	25,000	70,800	170,800	5,000
Career Training	-	-	-	10,000	10,425	53,600	45,300
II. Education Sub-Total	-	-	-	35,000	81,225	224,400	50,300
III. Health and Wellness							
a. Community Services	-	-	-				
b. Food Distribution/Market Match	-	-	-	85,501	55,106	37,200	55,400
c. Foster Grandparents	-	-	-	-	4,450	170	25
d. Rural Tobacco	-	-	-	14,250	7,900	-	-
e. Health & Dental Services	-	-	-				
f. GLOW	-	-	-	37,500	29,000	-	-
g. Health Clinic	240,000	120,000	-	-	3,500	58,500	101,300
h. Transit Systems	-	-	-	300,000	268,000	224,400	-
i. Black Child Legacy Campaign	-	-	-	50,000			
III. Health & Wellness Sub-Total	240,000	120,000	-	487,251	367,956	320,270	156,725
(g.) the Health Clinic initial funding for Free Medi-Cal Dental Youth Services (FMDYS) terms December 31, 2020. Health and Dental Services is seeking 6 months of operational and program cost.							
IV. Inclusion							
a. Sanctuary & Support Services	-	-	-	-			
b. LGBTQ+	125,500	62,750	-	162,000	61,300	-	-
c. Youth & Transitional Shelter	59,080	29,540	-	61,200	34,900	89,800	26,800
d. Census	-	-	-	89,000	-	-	-
e. Employee Teams	-	-	-	25,000	-	-	-
IV. Inclusions Sub-Total	184,580	92,290	-	337,200	96,200	89,800	26,800
(b.) the LGBTQ+ Resouce Center is requesting gap funding in the amount of \$125,500 for personnel and overall operations of the center. (c.) the shelter is required by Community Care Licensing to maintain a client to staff ratio in the amount of \$59,080.							
V. Youth Empowerment Services							
a. Fresno Street Saints				112,500	93,700	150,600	190,700
b. Advance Peace Fresno	125,000	62,500	-	89,290	-	-	-
Youth Empowerment Services Sub-Total	125,000	62,500	-	201,790	93,700	150,600	190,700
(b.) Advance Peace is a innovative start up initiative to reduce gun violence. A 3 year committment has been made by both the City of Fresno (\$300,000) and California Violence Intervention & Prevention. (\$980,000).							
VI. Emergency Services							
	-	-	-			76,575	91,700
VII. Agency Wide Efforts							
Navigation Family Support	363,105	625,109	750,000				
Integrated Data System	110,000	324,681	381,980				
VII. Agency Wide Efforts Sub-Total	473,105	949,790	1,131,980	-	-	-	-
As a Community Action Agency, we play a critical role in serving low-income individuals and families throughout Fresno County. Given the high unemployment rate, more families are experiencing economic hardship and instability. The pandemic has highlighted the need to streamline and coordinate all systems to a centralize access point for the benefit of our families. Also, anticipating more individuals and families needing our agency's resources and support, staff recommends developing a navigation team. The purpose of the navigation team is to decrease fragmentation of care, coordinate services and guide families seeking social services. The role of the navigator is to ensure that any family with a need will receive timely assistance. This is most effective through one-on-one contact with the family online and through phone calls. Option 1 includes an urban centralized location. Option 2 provides an opportunity to have an urban and rural locations. Option 3 provides an opportunity to have an urban and two rural locations.							

Fresno EOC
2021 Community Service Block Grant (CSBG) Planned Utilization

VIII. Health Insurance Plan	62,000	62,000	62,000	-	267,000	-	434,171
VIII. Health Insurance Plan	62,000	62,000	62,000	-	267,000	-	434,171
IX. Administration	556,393	489,926	489,926	556,393	556,393	668,848	553,712
IX. Agency Wide Efforts Sub-Total	556,393	489,926	489,926	556,393	556,393	668,848	553,712
Administrative expenses includes the CEO (25%) needed to ensure less than 50% is allocated to Head Start, CFO (20%) needed to ensure less than 50% is allocated to Head Start, CAO (15%), COO (15%), Grant Manager (25%) cannot fund grant writing duties, HR Officer (15%), Strategy Officer (20%) higher due to ICR not being able to fund Agency outreach efforts, Financial Officer (25%), Assistant Finance Officer (10%), Chief of Staff (15%), Internal Audit Director (10%), IT Director (10%), Senior Network Manager (10%), Communications Manager (20%), Accounting Manager (20%), Assistant to CEO (15%), CSBG Reporting (20%), Internal Auditor (10%), Marketing / Communication Specialist (20%).							
X. Capital Infrastructure	-		228,028				
EOC has \$4 million of need renovations and upgrades to the Executive Plaza facility. Option 3 includes expenses to resurface/asphalt the parking lot in Executive Plaza for safety reasons.							
Total CSBG Amount	1,911,934	1,911,934	1,911,934	1,943,934	1,854,644	1,910,993	1,845,708
Percentage of Funds Allocated to Adminis	29%	26%	26%	29%	30%	35%	30%
Percentage of Funds Allocated to Program	71%	74%	74%	71%	70%	65%	70%

RESOLUTION

Whereas, the Department of Community Services and Development (CSD) is designated to receive and administer the Community Services Block Grant (CSBG) for the State of California (Government Code Section 12725 et seq., as amended, and 42 United States Code (USC) 9901 et seq.) and

Whereas, CSD, under the Community Services Block Grant Program has elected to award Fresno Economic Opportunities Commission (Fresno EOC) contract #21F-4010, with a total to date allocation of **\$1,911,934.00** for the Community Services Block Grant Program, and

Whereas, the Fresno Economic Opportunities Commission (Fresno EOC) Board of Directors is the governing body for Fresno EOC, a private, nonprofit corporation doing business in the State of California; and

Whereas, the Fresno EOC Board of Commissioners has accepted this contract on **November 18, 2020**

Now, therefore, be it resolved that Linda Hayes, Board Chair, Emilia Reyes, Chief Executive Officer, and/or Jim Rodriguez, Chief Financial Officer and/or Maiyer Vang, Board Vice Chair are authorized as the officers to sign on behalf of the Fresno EOC Board all CSD contracts, agreements, memoranda of understanding, and other documents, including all exhibits and assurances contained therein, and any amendments thereto, and to sign subsequent required fiscal and programmatic reports, and to perform any and all responsibilities in relationship to Fresno EOC programs.

This resolution is in full force and effect as of **November 18, 2020**

Linda Hayes, Board Chair

Date

Emilia Reyes, Chief Executive Officer

Date

Jim Rodriguez, Chief Financial Officer

Date

Maiyer Vang, Board Vice Chair

Date



BOARD OF COMMISSIONERS MEETING

Date: November 18, 2020	Program: N/A
Agenda Item #: 14	Director: N/A
Subject: Legal Counsel Updates	Officer: N/A

Background

The agency's Legal Counsel, Kenneth Price, will be providing a brief verbal update on the following items.

- Board Retreat Location
- Brown Act application to standing and advisory Committees

BOARD OF COMMISSIONERS MEETING

Date: November 18, 2020	Program: Strategy and Communications
Agenda Item #: 15	Director: N/A
Subject: Legislative Report	Officer: Elizabeth Jonasson

Background

The information presented below is intended to keep the Board apprised of rapidly changing local, state, and national issues relevant to our agency.

LOCAL

Fresno County remains in the red category, with positive COVID cases trending upwards. This mirrors state and national trends, signifying the safety precautions limiting resumption of normal operations will remain in effect.

STATE

With the legislative session over, state legislators are in their districts planning for budget requests and new legislation to introduce. This is an opportune time to put our priorities in front of our state leaders.

FEDERAL

Supreme Court

On October 26th, the Senate made history by confirming appellate Judge Amy Coney Barrett to the Supreme Court one week before the presidential election. This comes as the court is expected to consider numerous cases of national significance, such as the Affordable Care Act, election-related issues, civil rights, and the 2020 census.

"Executive Order on Combating Race and Sex Stereotyping"

While we await the list of grants affected by this executive order, expected near the end of November, the administration has moved forward with issuing guidance and methods to report violations. The executive order seeks to ban racial sensitivity trainings because federal dollars should not be used "to promote race or sex stereotyping or scapegoating". No federal grant funds from the grants on the list would be able to be used for these trainings.

Proposed SNAP Cuts

Of the 3 Trump administration proposals to tighten eligibility for SNAP recipients, one has been struck down by the courts. The proposal would have imposed higher restrictions on states' ability to obtain waivers, impacting about 700,000 people. Under current eligibility guidelines, 18-49 year-old, able-bodied adults without dependents must be either working or enrolled in education or training programs for a minimum of 80 hours a month. If they aren't they can only be served for a period of 3 months over the course of 3 years. Currently, areas with 2.5% unemployment can receive waivers of these requirements, while the new proposal would have raised that to 6%.

The other two proposals are still pending and would, combined, eliminate flexibility state's have in setting "Standard Utility Allowances", which determine how much a family would have left for food, or income eligibility thresholds which can account for changes in cost of living.

Census

There are two issues of ongoing concern regarding the census. The first is regarding the data, and the second the use of the data for political reapportionment.

In many areas of the country, the census bureau failed to reach its goal of 99.9% of households leading to concerns of a severe undercount. There are also concerns about the quality of the data. This stems from the census timeline being shortened abruptly. Since the census numbers are used for political apportionment and funding decisions, the results of this census will have significant consequences.

After the courts ruled against the inclusion of a citizenship question on the census, President Trump sought a different approach to address the issue of counting undocumented immigrants for purposes of apportionment. He issued a memorandum in July requesting that the Census Bureau subtract undocumented immigrants from the count for the purposes of drawing congressional districts. Since the citizenship question was not included, the Bureau would have to use other data sources.

Lawsuits followed the memo. After being blocked by lower courts, the administration took the legal battle to the Supreme Court (with 3 Trump-appointed justices), where they are expected to hear arguments starting November 30th. The timeline allows for the possibility of a decision being made before the populations counts are handed to the President at the end of the year.

This is a constitutional issue because the 14th Amendment requires districts to apportion congressional seats amongst the states based on "counting the whole number of persons in each State, excluding Indians not taxed."

2020 Elections

With lines spanning several hours for early voting in states across the country, this election had a record voter turnout. Vice President Joe Biden and Senator Kamal Harris made history by winning this election. President Trump has yet to concede, mounting legal battles in several states. Democrats lost seats in the House but retained the majority. Leadership in the House may change and committee chairmanships will likely change. Congressman Costa is being considered for chair of the Agriculture Committee, which oversees USDA and their programs

The Senate is divided 50 Republicans to 48 Democrats with 2 seats still to be decided by a special election in Georgia in January. If the two democrats are elected, Vice President Harris would be the deciding were there to be a tie. If either both or one of the republican candidates win then President Biden would have to lead with a divided government.

Continuing Resolution

Given the uncertainty of the Senate races and messiness of the transition, chaos and stagnation are projected to continue in Washington until the inauguration. However, there is talk that this lame-duck session, the period of time between the election and the inauguration, may result in some legislative action around a continuing resolution to prevent a government shutdown.

President Trump signed a bill on October 1st that will keep the government open until December 11th. The House has already passed a vote, and some senators are calling for negotiations to start. Typically, we've seen delays in funding during continuing resolutions. However, we've seen funding like LIHEAP released in a timely manner. Appropriations of funds would require 60 votes in the Senate, and even if it passes, there is a question of whether or not President Trump would sign the bill. If an agreement cannot be reached, the government would shut down.

Another COVID relief package will likely have to wait, as will a full budget and the CSBG reauthorization.



BOARD OF COMMISSIONERS MEETING

Date: November 18, 2020	President: Jerome Countee
Agenda Item #: 16 – A – 1	Board Chair: Linda Hayes
Item: 2019 Tax Return	CEO: Emilia Reyes
Committee: Enterprise + Economic Development Center, Inc. (ePLUS)	Staff: Jim Rodriguez

Recommended Action

Staff recommends acceptance of the of the 2019 Federal and State tax returns for Enterprise + Economic Development Center, Inc.

Background

An ePlus Committee scheduled for November 3, 2020 at 12:00p.m. was unable to review and approve the 2019 Federal and State tax returns due to a lack of quorum.

In order to meet the November 15, 2020 and avoid a \$15,000 late penalty fee, staff has submitted the 2019 tax return and is presenting this item for full Board acceptance.

Kaku & Mersino serves as the paid preparer for these returns. The following documents are part of the tax return:

- Return of Organization Exempt From Income Tax (990)
- California Exempt Organization Annual Information Return (199)
- Annual Registration Renewal Fee Report (RRF-1)

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019**Open to Public
Inspection****A For the 2019 calendar year, or tax year beginning , 2019, and ending ,****B** Check if applicable:

- ☐ Address change
☐ Name change
☐ Initial return
☐ Final return/terminated
☐ Amended return
☐ Application pending

C
ENTERPRISE + ECONOMIC DEVELOPMENT
CENTER, INC.
1920 MARIPOSA MALL #330
FRESNO, CA 93721**D** Employer identification number

77-0312119

E Telephone number

(559) 263-1030

G Gross receipts \$ 246,172.**H(a)** Is this a group return for subordinates? ☐ Yes ☒ No**H(b)** Are all subordinates included? ☐ Yes ☐ No
If "No," attach a list. (see instructions)**I** Tax-exempt status: ☒ 501(c)(3) ☐ 501(c) () (insert no.) ☐ 4947(a)(1) or ☐ 527**J** Website: ▶ N/A**H(c)** Group exemption number ▶**K** Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶**L** Year of formation: 1992 **M** State of legal domicile: CA**Part I Summary**

Activities & Governance	1	Briefly describe the organization's mission or most significant activities: URBAN ECONOMIC DEVELOPMENT		
	2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3	Number of voting members of the governing body (Part VI, line 1a)	3	7
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	5
	5	Total number of individuals employed in calendar year 2019 (Part V, line 2a)	5	0
	6	Total number of volunteers (estimate if necessary)	6	0
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
b	Net unrelated business taxable income from Form 990-T, line 39	7b	0.	
Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9	Program service revenue (Part VIII, line 2g)	83,860.	213,831.
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	386.	32,341.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	20,686.	
	12	Total revenue — add lines 8 through 11 (must equal Part VIII, column (A), line 12)	104,932.	246,172.
	Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	
14		Benefits paid to or for members (Part IX, column (A), line 4)		
15		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	113,034.	64,972.
16a		Professional fundraising fees (Part IX, column (A), line 11e)		
b		Total fundraising expenses (Part IX, column (D), line 25) ▶		
17		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	18,561.	36,735.
18		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	131,595.	101,707.
19		Revenue less expenses. Subtract line 18 from line 12	-26,663.	144,465.
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	21	Total liabilities (Part X, line 26)	1,315,060.	1,459,575.
	22	Net assets or fund balances. Subtract line 21 from line 20	0.	50.
			1,315,060.	1,459,525.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer	Date			
	JIM RODRIGUEZ	CFO			
Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check <input type="checkbox"/> if self-employed	PTIN
	THOMAS J KAKU	THOMAS J KAKU			P00850237
	Firm's name ▶ KAKU & MERSINO, LLP				
	Firm's address ▶ 1588 SHAW AVENUE CLOVIS, CA 93611	Firm's EIN ▶ 77-0494454	Phone no. 559 324-7097		

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No**BAA For Paperwork Reduction Act Notice, see the separate instructions.**

TEEA0101L 01/21/20

Form 990 (2019)

Part III Statement of Program Service AccomplishmentsCheck if Schedule O contains a response or note to any line in this Part III ☐**1** Briefly describe the organization's mission:

URBAN ECONOMIC DEVELOPMENT

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.**4a** (Code:) (Expenses \$ 101,613. including grants of \$) (Revenue \$ 246,172.)

URBAN ECONOMIC DEVELOPMENT

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)**4c** (Code:) (Expenses \$ including grants of \$) (Revenue \$)**4d** Other program services (Describe on Schedule O.)

(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses ▶ 101,613.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A	X	
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?		X
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II		X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III		X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If 'Yes,' complete Schedule D, Part II		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV		X
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? If 'Yes,' complete Schedule D, Part V		X
11 If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI		X
b Did the organization report an amount for investments – other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII		X
c Did the organization report an amount for investments – program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII		X
d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX		X
e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X		X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X	X	
12a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI and XII		X
b Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional	X	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If 'Yes,' complete Schedule F, Parts II and IV		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If 'Yes,' complete Schedule F, Parts III and IV		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions)		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III		X
20a Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H		X
b If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II		X

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Part IV Checklist of Required Schedules (continued)

	Yes	No
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If 'Yes,' complete Schedule I, Parts I and III.</i>		X
23 Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J.</i>	X	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No,' go to line 25a.</i>		X
24b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
24c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
24d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If 'Yes,' complete Schedule L, Part I.</i>		X
25b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If 'Yes,' complete Schedule L, Part I.</i>		X
26 Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If 'Yes,' complete Schedule L, Part II.</i>		X
27 Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If 'Yes,' complete Schedule L, Part III.</i>		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If 'Yes,' complete Schedule L, Part IV.</i>		X
b A family member of any individual described in line 28a? <i>If 'Yes,' complete Schedule L, Part IV.</i>		X
c A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? <i>If 'Yes,' complete Schedule L, Part IV.</i>		X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If 'Yes,' complete Schedule M.</i>		X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M.</i>		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If 'Yes,' complete Schedule N, Part I.</i>		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If 'Yes,' complete Schedule N, Part II.</i>		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If 'Yes,' complete Schedule R, Part I.</i>		X
34 Was the organization related to any tax-exempt or taxable entity? <i>If 'Yes,' complete Schedule R, Part II, III, or IV, and Part V, line 1.</i>	X	
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If 'Yes,' complete Schedule R, Part V, line 2.</i>		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If 'Yes,' complete Schedule R, Part V, line 2.</i>		X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If 'Yes,' complete Schedule R, Part VI.</i>		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note: All Form 990 filers are required to complete Schedule O.	X	

Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response or note to any line in this Part V. ☐

	Yes	No
1 a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.		
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.		
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

	Yes	No
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return. 2a 0		
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b		
Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)		
3a Did the organization have unrelated business gross income of \$1,000 or more during the year? 3a		X
b If 'Yes,' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation on Schedule O. 3b		
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a		X
b If 'Yes,' enter the name of the foreign country ▶ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).		
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a		X
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b		X
c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T? 5c		
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? 6a		X
b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b		
7 Organizations that may receive deductible contributions under section 170(c).		
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a		X
b If 'Yes,' did the organization notify the donor of the value of the goods or services provided? 7b		
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? 7c		X
d If 'Yes,' indicate the number of Forms 8282 filed during the year. 7d		
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7e		X
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7f		X
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7g		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h		
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? 8		
9 Sponsoring organizations maintaining donor advised funds.		
a Did the sponsoring organization make any taxable distributions under section 4966? 9a		
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? 9b		
10 Section 501(c)(7) organizations. Enter:		
a Initiation fees and capital contributions included on Part VIII, line 12. 10a		
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities. 10b		
11 Section 501(c)(12) organizations. Enter:		
a Gross income from members or shareholders. 11a		
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 11b		
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a		
b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year. 12b		
13 Section 501(c)(29) qualified nonprofit health insurance issuers.		
a Is the organization licensed to issue qualified health plans in more than one state? 13a		
Note: See the instructions for additional information the organization must report on Schedule O.		
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans. 13b		
c Enter the amount of reserves on hand 13c		
14a Did the organization receive any payments for indoor tanning services during the tax year? 14a		X
b If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation on Schedule O. 14b		
15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? 15		X
If 'Yes,' see instructions and file Form 4720, Schedule N.		
16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 16		X
If 'Yes,' complete Form 4720, Schedule O.		

Part VI Governance, Management, and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.Check if Schedule O contains a response or note to any line in this Part VI. ☒ **X****Section A. Governing Body and Management**

	Yes	No
1 a Enter the number of voting members of the governing body at the end of the tax year. 1 a 7		
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O.		
b Enter the number of voting members included on line 1a, above, who are independent. 1 b 5		
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?	3	X
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	X
5 Did the organization become aware during the year of a significant diversion of the organization's assets?	5	X
6 Did the organization have members or stockholders?	6	X
7 a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7 a X	
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7 b	X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a The governing body?	8 a X	
b Each committee with authority to act on behalf of the governing body?	8 b X	
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses on Schedule O.	9	X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10 a Did the organization have local chapters, branches, or affiliates?	10 a	X
b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10 b	
11 a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11 a X	
b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O		
12 a Did the organization have a written conflict of interest policy? If 'No,' go to line 13.	12 a X	
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12 b X	
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this was done. SEE SCHEDULE O	12 c X	
13 Did the organization have a written whistleblower policy?	13 X	
14 Did the organization have a written document retention and destruction policy?	14 X	
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official.	15 a X	
b Other officers or key employees of the organization. SEE SCHEDULE O	15 b X	
If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions).		
16 a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16 a	X
b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16 b	

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed ▶ CA

18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.

☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain on Schedule O)

19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. SEE SCHEDULE O

20 State the name, address, and telephone number of the person who possesses the organization's books and records ▶

JIM RODRIGUEZ 1920 MARIPOSA MALL, SUITE 330 FRESNO CA 93721 (559) 263-1030

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent ContractorsCheck if Schedule O contains a response or note to any line in this Part VII. ☐**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees****1 a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) BRIAN ANGUS SECRETARY	1 40	X		X				0.	194,762.	19,585.
(2) SALAM NALIA TREASURER	1 40			X				0.	151,899.	21,427.
(3) JEROME COUNTEE CHAIRMAN	1 5	X		X				0.	0.	0.
(4) BRUCE MCALISTER DIRECTOR	1 5	X						0.	0.	0.
(5) RICHARD KEYES DIRECTOR	1 5	X						0.	0.	0.
(6) REY LEON DIRECTOR	1 5	X						0.	0.	0.
(7) DANIEL MARTINEZ DIRECTOR	1 5	X						0.	0.	0.
(8)										
(9)										
(10)										
(11)										
(12)										
(13)										
(14)										

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Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(15) _____	_____									
(16) _____	_____									
(17) _____	_____									
(18) _____	_____									
(19) _____	_____									
(20) _____	_____									
(21) _____	_____									
(22) _____	_____									
(23) _____	_____									
(24) _____	_____									
(25) _____	_____									

1 b Subtotal 0. 346,661. 41,012.

c Total from continuation sheets to Part VII, Section A 0. 0. 0.

d Total (add lines 1b and 1c) 0. 346,661. 41,012.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ▶ 0

3 Did the organization list any **former** officer, director, trustee, key employee, or highest compensated employee on line 1a? *If 'Yes,' complete Schedule J for such individual.*

	Yes	No
3		X

4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? *If 'Yes,' complete Schedule J for such individual.*

4	X	
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5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If 'Yes,' complete Schedule J for such person.*

5		X
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Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ▶ 0

Part VIII Statement of RevenueCheck if Schedule O contains a response or note to any line in this Part VIII ☐

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1 a				
	b Membership dues	1 b				
	c Fundraising events	1 c				
	d Related organizations	1 d				
	e Government grants (contributions)	1 e 213,831.				
	f All other contributions, gifts, grants, and similar amounts not included above ...	1 f				
	g Noncash contributions included in lines 1a-1f.	1 g				
	h Total. Add lines 1a-1f		213,831.			
	2 a <u>PROGRAM SERVICE REVENUE</u>	Business Code	32,341.	32,341.		
b -----						
c -----						
d -----						
e -----						
f All other program service revenue ...						
g Total. Add lines 2a-2f		32,341.				
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)					
	4 Income from investment of tax-exempt bond proceeds..					
	5 Royalties					
	6 a Gross rents	6 a				
	b Less: rental expenses	6 b				
	c Rental income or (loss)	6 c				
	d Net rental income or (loss)					
	7 a Gross amount from sales of assets other than inventory	7 a				
	b Less: cost or other basis and sales expenses	7 b				
	c Gain or (loss)	7 c				
	d Net gain or (loss)					
	8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18	8 a				
	b Less: direct expenses	8 b				
	c Net income or (loss) from fundraising events					
	9 a Gross income from gaming activities. See Part IV, line 19	9 a				
	b Less: direct expenses	9 b				
	c Net income or (loss) from gaming activities					
	10 a Gross sales of inventory, less	10 a				
	b Less: cost of goods sold.	10 b				
c Net income or (loss) from sales of inventory						
Miscellaneous Revenue	11 a -----	Business Code				
	b -----					
	c -----					
	d All other revenue					
	e Total. Add lines 11a-11d					
	12 Total revenue. See instructions		246,172.	32,341.	0.	0.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX. ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21.				
2 Grants and other assistance to domestic individuals. See Part IV, line 22.				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16.				
4 Benefits paid to or for members.				
5 Compensation of current officers, directors, trustees, and key employees.	0.	0.	0.	0.
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).	0.	0.	0.	0.
7 Other salaries and wages.	50,000.	50,000.		
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions).				
9 Other employee benefits.	14,972.	14,972.		
10 Payroll taxes.				
11 Fees for services (nonemployees):				
a Management.				
b Legal.				
c Accounting.	1,307.	1,307.		
d Lobbying.				
e Professional fundraising services. See Part IV, line 17.				
f Investment management fees.				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)				
12 Advertising and promotion.	4,802.	4,802.		
13 Office expenses.	290.	290.		
14 Information technology.				
15 Royalties.				
16 Occupancy.	3,831.	3,831.		
17 Travel.	3,094.	3,094.		
18 Payments of travel or entertainment expenses for any federal, state, or local public officials.				
19 Conferences, conventions, and meetings.				
20 Interest.				
21 Payments to affiliates.				
22 Depreciation, depletion, and amortization.				
23 Insurance.				
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a <u>LOAN LOSS EXPENSE</u>	22,933.	22,933.		
b <u>DUES & SUBSCRIPTIONS</u>	250.	250.		
c <u>EQUIPMENT COSTS</u>	134.	134.		
d <u>ADMINISTRATIVE EXPENSES</u>	94.		94.	
e All other expenses.				
25 Total functional expenses. Add lines 1 through 24e.	101,707.	101,613.	94.	0.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720).				

Part X Balance SheetCheck if Schedule O contains a response or note to any line in this Part X. ☐

		(A) Beginning of year		(B) End of year
Assets	1 Cash — non-interest-bearing		1	
	2 Savings and temporary cash investments	383,171.	2	632,315.
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net	497,503.	4	333,279.
	5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7 Notes and loans receivable, net	434,386.	7	493,981.
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges		9	
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a		
	b Less: accumulated depreciation	10b	10c	
	11 Investments — publicly traded securities		11	
	12 Investments — other securities. See Part IV, line 11		12	
	13 Investments — program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11		15	
16 Total assets. Add lines 1 through 15 (must equal line 33)	1,315,060.	16	1,459,575.	
Liabilities	17 Accounts payable and accrued expenses		17	50.
	18 Grants payable		18	
	19 Deferred revenue		19	
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		25	
	26 Total liabilities. Add lines 17 through 25	0.	26	50.
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.			
	27 Net assets without donor restrictions	1,315,060.	27	1,459,525.
	28 Net assets with donor restrictions		28	
	Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.			
	29 Capital stock or trust principal, or current funds		29	
	30 Paid-in or capital surplus, or land, building, or equipment fund		30	
	31 Retained earnings, endowment, accumulated income, or other funds		31	
	32 Total net assets or fund balances	1,315,060.	32	1,459,525.
	33 Total liabilities and net assets/fund balances	1,315,060.	33	1,459,575.

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response or note to any line in this Part XI. ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	246,172.
2	Total expenses (must equal Part IX, column (A), line 25)	2	101,707.
3	Revenue less expenses. Subtract line 2 from line 1	3	144,465.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	1,315,060.
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	1,459,525.

Part XII Financial Statements and ReportingCheck if Schedule O contains a response or note to any line in this Part XII. ☐

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____		
If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant?		X
If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:		
<input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		
b Were the organization's financial statements audited by an independent accountant?	X	
If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:		
<input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		
c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	X	
If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.		
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	X	
b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits	X	

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TEEA0112L 01/21/20

Form 990 (2019)

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

**Open to Public
Inspection**

Name of the organization **ENTERPRISE + ECONOMIC DEVELOPMENT
CENTER, INC.**

Employer identification number
77-0312119

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2 ☐ A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E (Form 990 or 990-EZ).)
- 3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state: _____
- 5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7 ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8 ☐ A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 9 ☐ An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: _____
- 10 ☐ An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 11 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 12 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
- a ☐ **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
- b ☐ **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
- c ☐ **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
- d ☐ **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
- e ☐ Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
- f Enter the number of supported organizations: _____
- g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
(A)						
(B)						
(C)						
(D)						
(E)						
Total						

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2019

TEEA0401L 07/03/19

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants'.)	250,165.	511,322.	166,468.	83,860.	213,831.	1,225,646.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf.						0.
3 The value of services or facilities furnished by a governmental unit to the organization without charge						0.
4 Total. Add lines 1 through 3.	250,165.	511,322.	166,468.	83,860.	213,831.	1,225,646.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						0.
6 Public support. Subtract line 5 from line 4.						1,225,646.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
7 Amounts from line 4.	250,165.	511,322.	166,468.	83,860.	213,831.	1,225,646.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources.	4,748.	19,949.	32,699.	20,686.	26,548.	104,630.
9 Net income from unrelated business activities, whether or not the business is regularly carried on.						0.
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						0.
11 Total support. Add lines 7 through 10.						1,330,276.
12 Gross receipts from related activities, etc. (see instructions).					12	0.
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ▶ <input type="checkbox"/>						

Section C. Computation of Public Support Percentage

14 Public support percentage for 2019 (line 6, column (f) divided by line 11, column (f)).	14	92.13 %
15 Public support percentage from 2018 Schedule A, Part II, line 14.	15	93.38 %
16a 33-1/3% support test—2019. If the organization did not check the box on line 13, and line 14 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization. ▶ <input checked="" type="checkbox"/>		
b 33-1/3% support test—2018. If the organization did not check a box on line 13 or 16a, and line 15 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization. ▶ <input type="checkbox"/>		
17a 10%-facts-and-circumstances test—2019. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part VI how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization. ▶ <input type="checkbox"/>		
b 10%-facts-and-circumstances test—2018. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part VI how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization. ▶ <input type="checkbox"/>		
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions. ▶ <input type="checkbox"/>		

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Schedule A (Form 990 or 990-EZ) 2019

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants'.)						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose.						
3 Gross receipts from activities that are not an unrelated trade or business under section 513.						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf.						
5 The value of services or facilities furnished by a governmental unit to the organization without charge.						
6 Total. Add lines 1 through 5.						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons.						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year.						
c Add lines 7a and 7b.						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
9 Amounts from line 6.						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources.						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975.						
c Add lines 10a and 10b.						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on.						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ▶ ☐**Section C. Computation of Public Support Percentage**

15 Public support percentage for 2019 (line 8, column (f), divided by line 13, column (f)).	15	%
16 Public support percentage from 2018 Schedule A, Part III, line 15.	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2019 (line 10c, column (f), divided by line 13, column (f)).	17	%
18 Investment income percentage from 2018 Schedule A, Part III, line 17.	18	%

19a 33-1/3% support tests—2019. If the organization did not check the box on line 14, and line 15 is more than 33-1/3%, and line 17 is not more than 33-1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization. ▶ ☐**b 33-1/3% support tests—2018.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33-1/3%, and line 18 is not more than 33-1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization. ▶ ☐**20 Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions. ▶ ☐

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If 'No,' describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If 'Yes,' explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If 'Yes,' answer (b) and (c) below.		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If 'Yes,' describe in Part VI when and how the organization made the determination.		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If 'Yes,' explain in Part VI what controls the organization put in place to ensure such use.		
4a Was any supported organization not organized in the United States ('foreign supported organization')? If 'Yes' and if you checked 12a or 12b in Part I, answer (b) and (c) below.		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If 'Yes,' describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If 'Yes,' explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? If 'Yes,' answer (b) and (c) below (if applicable). Also, provide detail in Part VI , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If 'Yes,' provide detail in Part VI .		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ).		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ).		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If 'Yes,' provide detail in Part VI .		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If 'Yes,' provide detail in Part VI .		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If 'Yes,' provide detail in Part VI .		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If 'Yes,' answer 10b below.		
b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
b A family member of a person described in (a) above?		
c A 35% controlled entity of a person described in (a) or (b) above? If 'Yes' to a, b, or c, provide detail in Part VI .		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If 'No,' describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If 'Yes,' explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If 'No,' describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If 'No,' explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).		
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If 'Yes,' describe in Part VI the role the organization's supported organizations played in this regard.		

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.			
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.			
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).			
2 Activities Test. Answer (a) and (b) below.			
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If 'Yes,' then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.			
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If 'Yes,' explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.			
3 Parent of Supported Organizations. Answer (a) and (b) below.			
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI .			
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If 'Yes,' describe in Part VI the role played by the organization in this regard.			

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1 ☐ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A – Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B – Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by .035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C – Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	
2	Enter 85% of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

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Schedule A (Form 990 or 990-EZ) 2019

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)**Section D – Distributions**

	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI). See instructions.	
7 Total annual distributions. Add lines 1 through 6.	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	
9 Distributable amount for 2019 from Section C, line 6	
10 Line 8 amount divided by line 9 amount	

Section E – Distribution Allocations (see instructions)

	(i) Excess Distributions	(ii) Underdistributions Pre-2019	(iii) Distributable Amount for 2019
1 Distributable amount for 2019 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2019 (reasonable cause required – explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2019			
a From 2014			
b From 2015			
c From 2016			
d From 2017			
e From 2018			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2019 distributable amount			
i Carryover from 2014 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2019 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2019 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4.			
5 Remaining underdistributions for years prior to 2019, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.			
6 Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.			
7 Excess distributions carryover to 2020. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2015			
b Excess from 2016			
c Excess from 2017			
d Excess from 2018			
e Excess from 2019			

BAA

Schedule A (Form 990 or 990-EZ) 2019

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information.
(See instructions.)

**SCHEDULE D
(Form 990)**Department of the Treasury
Internal Revenue Service

Name of the organization

Supplemental Financial Statements

► Complete if the organization answered 'Yes' on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019**Open to Public
Inspection**

Employer identification number

ENTERPRISE + ECONOMIC DEVELOPMENT
CENTER, INC.

77-0312119

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?		
		<input type="checkbox"/> Yes <input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?		
		<input type="checkbox"/> Yes <input type="checkbox"/> No

Part II Conservation Easements.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

<input type="checkbox"/> Preservation of land for public use (for example, recreation or education)	<input type="checkbox"/> Preservation of a historically important land area
<input type="checkbox"/> Protection of natural habitat	<input type="checkbox"/> Preservation of a certified historic structure
<input type="checkbox"/> Preservation of open space	

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2 a
b Total acreage restricted by conservation easements	2 b
c Number of conservation easements on a certified historic structure included in (a)	2 c
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2 d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ►

4 Number of states where property subject to conservation easement is located ►

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ►

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ► \$

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 8.

1 a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1. ► \$

(ii) Assets included in Form 990, Part X. ► \$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:

a Revenue included on Form 990, Part VIII, line 1. ► \$

b Assets included in Form 990, Part X. ► \$

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):

a ☐ Public exhibition

d ☐ Loan or exchange program

b ☐ Scholarly research

e ☐ Other _____

c ☐ Preservation for future generations

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered 'Yes' on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1 a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If 'Yes,' explain the arrangement in Part XIII and complete the following table:

	Amount
1 c Beginning balance	
1 d Additions during the year	
1 e Distributions during the year	
1 f Ending balance	

2 a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? ☐ Yes ☐ No

b If 'Yes,' explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII. ☐

Part V Endowment Funds. Complete if the organization answered 'Yes' on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1 a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

a Board designated or quasi-endowment ☐ %

b Permanent endowment ☐ %

c Term endowment ☐ %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3 a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

(i) Unrelated organizations ☐ Yes ☐ No

(ii) Related organizations ☐ Yes ☐ No

b If 'Yes' on line 3a(ii), are the related organizations listed as required on Schedule R? ☐ Yes ☐ No

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1 a Land				
b Buildings				
c Leasehold improvements				
d Equipment				
e Other				

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.) ☐ 0.

BAA

Schedule D (Form 990) 2019

Part VII Investments – Other Securities.

N/A

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives.....		
(2) Closely held equity interests.....		
(3) Other		
(A) -----		
(B) -----		
(C) -----		
(D) -----		
(E) -----		
(F) -----		
(G) -----		
(H) -----		
(I) -----		
Total. (Column (b) must equal Form 990, Part X, column (B) line 12.) .. ▶		

Part VIII Investments – Program Related.

N/A

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		
Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) .. ▶		

Part IX Other Assets.

N/A

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
Total. (Column (b) must equal Form 990, Part X, column (B) line 15.) .. ▶	

Part X Other Liabilities.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
(11)	
Total. (Column (b) must equal Form 990, Part X, column (B) line 25.) .. ▶	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII. **SEE, PART XIII.** ☒

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return. N/A

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains (losses) on investments	2 a	
b	Donated services and use of facilities	2 b	
c	Recoveries of prior year grants	2 c	
d	Other (Describe in Part XIII.)	2 d	
e	Add lines 2 a through 2 d	2 e	
3	Subtract line 2 e from line 1	3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b.	4 a	
b	Other (Describe in Part XIII.)	4 b	
c	Add lines 4 a and 4 b	4 c	
5	Total revenue. Add lines 3 and 4 c . (This must equal Form 990, Part I, line 12.)	5	

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. N/A

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2 a	
b	Prior year adjustments	2 b	
c	Other losses	2 c	
d	Other (Describe in Part XIII.)	2 d	
e	Add lines 2 a through 2 d	2 e	
3	Subtract line 2 e from line 1	3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b.	4 a	
b	Other (Describe in Part XIII.)	4 b	
c	Add lines 4 a and 4 b	4 c	
5	Total expenses. Add lines 3 and 4 c . (This must equal Form 990, Part I, line 18.)	5	

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X - FASB ASC 740 FOOTNOTE

THE AGENCY HAS QUALIFIED AS A NON-PROFIT ORGANIZATION AND HAS BEEN GRANTED TAX-EXEMPT STATUS PURSUANT TO INTERNAL REVENUE CODE SECTION 501(C) (3) AND CALIFORNIA REVENUE AND TAXATION CODE SECTION 23701(D) AND IS EXEMPT FROM FEDERAL AND STATE OF CALIFORNIA INCOME TAXES.

THE AGENCY IS ALSO SUBJECT TO FEDERAL AND STATE INCOME TAX ON ANY UNRELATED BUSINESS TAXABLE INCOME.

BAA

Schedule D (Form 990) 2019

Part XIII Supplemental Information (continued)**PART X - FASB ASC 740 FOOTNOTE (CONTINUED)**

GENERALLY ACCEPTED ACCOUNTING PRINCIPLES PROVIDES ACCOUNTING AND DISCLOSURES GUIDANCE ABOUT POSITIONS TAKEN BY AN ENTITY IN ITS TAX RETURNS THAT MIGHT BE UNCERTAIN. MANAGEMENT HAS CONSIDERED ITS TAX POSITIONS AND BELIEVES THAT ALL OF THE POSITIONS TAKEN IN ITS FEDERAL AND STATE EXEMPT ORGANIZATION TAX RETURNS ARE MORE LIKELY THAN NOT TO BE SUSTAINED UPON EXAMINATION. THE AGENCY'S RETURNS ARE SUBJECT TO EXAMINATION BY FEDERAL AND STATE TAXING AUTHORITIES, GENERALLY FOR THREE YEARS AND FOUR YEARS, RESPECTIVELY , AFTER THEY ARE FILED.

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Name of the organization

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered 'Yes' on Form 990, Part IV, line 23.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

**Open to Public
Inspection**

ENTERPRISE + ECONOMIC DEVELOPMENT
CENTER, INC.

Employer identification number

77-0312119

Part I Questions Regarding Compensation

1 a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

☐ First-class or charter travel

☐ Housing allowance or residence for personal use

☐ Travel for companions

☐ Payments for business use of personal residence

☐ Tax indemnification and gross-up payments

☐ Health or social club dues or initiation fees

☐ Discretionary spending account

☐ Personal services (such as maid, chauffeur, chef)

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If 'No,' complete Part III to explain.

1 b

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?

2

3 Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

☐ Compensation committee

☐ Written employment contract

☐ Independent compensation consultant

☐ Compensation survey or study

☐ Form 990 of other organizations

☐ Approval by the board or compensation committee

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

a Receive a severance payment or change-of-control payment?

4 a

X

b Participate in, or receive payment from, a supplemental nonqualified retirement plan?

4 b

X

c Participate in, or receive payment from, an equity-based compensation arrangement?

4 c

X

If 'Yes' to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

a The organization?

5 a

X

b Any related organization?

5 b

X

If 'Yes' on line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

a The organization?

6 a

X

b Any related organization?

6 b

X

If 'Yes' on line 6a or 6b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If 'Yes,' describe in Part III.

7

X

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)?
If 'Yes,' describe in Part III.

8

X

9 If 'Yes' on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

9

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2019

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
1	BRIAN ANGUS SECRETARY	(i) 0.	0.	0.	0.	0.	0.	0.
		(ii) 194,762.	0.	0.	19,585.	0.	214,347.	0.
2	SALAM NALIA TREASURER	(i) 0.	0.	0.	0.	0.	0.	0.
		(ii) 151,899.	0.	0.	7,807.	13,620.	173,326.	0.
3		(i)						
		(ii)						
4		(i)						
		(ii)						
5		(i)						
		(ii)						
6		(i)						
		(ii)						
7		(i)						
		(ii)						
8		(i)						
		(ii)						
9		(i)						
		(ii)						
10		(i)						
		(ii)						
11		(i)						
		(ii)						
12		(i)						
		(ii)						
13		(i)						
		(ii)						
14		(i)						
		(ii)						
15		(i)						
		(ii)						
16		(i)						
		(ii)						

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Schedule J (Form 990) 2019

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2019

**Open to Public
Inspection**

Name of the organization **ENTERPRISE + ECONOMIC DEVELOPMENT
CENTER, INC.**

Employer identification number
77-0312119

FORM 990, PART VI, LINE 11B - FORM 990 REVIEW PROCESS

FORM 990 IS REVIEWED AND APPROVED BY THE CHIEF EXECUTIVE OFFICER, CHIEF FINANCIAL OFFICER AND COMMISSIONERS.

FORM 990, PART VI, LINE 12C - EXPLANATION OF MONITORING AND ENFORCEMENT OF CONFLICTS

BOARD MEMBERS WILL EXCUSE HIM/HERSELF, OR WILL BE ASKED TO EXCUSE HIM/HERSELF FROM ACTIONS INVOLVING CONFLICTS OF INTEREST. ANNUAL TRAINING IS PROVIDED ON THIS MATTER. TRAINING IS ALSO PROVIDED TO STAFF TO ASSIST IN IDENTIFYING CONFLICT OF INTEREST SITUATIONS. ENFORCEMENT AND TRAINING ARE LINKED TO AREAS OF EXPOSURE BY PROGRAM AND ARE HANDLED ON A CASE BY CASE BASIS.

FORM 990, PART VI, LINE 15B - COMPENSATION REVIEW & APPROVAL PROCESS - OFFICERS & KEY EMPLOYEES

WAGE COMPARABILITY SURVEYS ARE COMPLETED, BY THE RELATED ENTITY, AT THE NATIONAL AND STATE LEVEL. ALSO, WAGE STUDIES OF LIKE-AGENCIES WITHIN THE CENTRAL VALLEY REGION ARE PERFORMED. COMPENSATION FOR THE CHIEF EXECUTIVE OFFICER OF THE RELATED ENTITY IS APPROVED BY THE BOARD OF COMMISSIONERS OF THE RELATED ENTITY.

FORM 990, PART VI, LINE 19 - OTHER ORGANIZATION DOCUMENTS PUBLICLY AVAILABLE

DOCUMENTS ARE AVAILABLE UPON REQUEST.

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Name of the organization

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered 'Yes' on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

**Open to Public
Inspection**

ENTERPRISE + ECONOMIC DEVELOPMENT
CENTER, INC.

Employer identification number

77-0312119

Part I Identification of Disregarded Entities. Complete if the organization answered 'Yes' on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1) _____ _____ _____					
(2) _____ _____ _____					
(3) _____ _____ _____					

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered 'Yes' on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Sec 512(b)(13) controlled entity?	
						Yes	No
(1) FRESNO COUNTY ECONOMIC OPPORTUNITI 1920 MARIPOSA MALL FRESNO, CA 93721 94-1606519	COMMUNITY HUMAN SERVICES AGENCY	CA	501 (C) 3	PUBLIC CHARITY	N/A		X
(2) _____ _____ _____							
(3) _____ _____ _____							
(4) _____ _____ _____							

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered 'Yes' on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Dispropor- tionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	
(1) ----- ----- -----												
(2) ----- ----- -----												
(3) ----- ----- -----												

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered 'Yes' on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of- year assets	(h) Percentage ownership	(i) Sec 512(b)(13) controlled entity?	
								Yes	No
(1) ----- ----- -----									
(2) ----- ----- -----									
(3) ----- ----- -----									

Part V Transactions With Related Organizations. Complete if the organization answered 'Yes' on Form 990, Part IV, line 34, 35b, or 36.**Note:** Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

	Yes	No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?		
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	1 a	X
b Gift, grant, or capital contribution to related organization(s)	1 b	X
c Gift, grant, or capital contribution from related organization(s)	1 c	X
d Loans or loan guarantees to or for related organization(s)	1 d	X
e Loans or loan guarantees by related organization(s)	1 e	X
f Dividends from related organization(s)	1 f	X
g Sale of assets to related organization(s)	1 g	X
h Purchase of assets from related organization(s)	1 h	X
i Exchange of assets with related organization(s)	1 i	X
j Lease of facilities, equipment, or other assets to related organization(s)	1 j	X
k Lease of facilities, equipment, or other assets from related organization(s)	1 k	X
l Performance of services or membership or fundraising solicitations for related organization(s)	1 l	X
m Performance of services or membership or fundraising solicitations by related organization(s)	1 m	X
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1 n	X
o Sharing of paid employees with related organization(s)	1 o	X
p Reimbursement paid to related organization(s) for expenses	1 p	X
q Reimbursement paid by related organization(s) for expenses	1 q	X
r Other transfer of cash or property to related organization(s)	1 r	X
s Other transfer of cash or property from related organization(s)	1 s	X

2 If the answer to any of the above is 'Yes,' see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1) FRESNO COUNTY ECONOMIC OPPORTUNITIES COM	K	3,831.	COST ALLOCATIO
(2) FRESNO COUNTY ECONOMIC OPPORTUNITIES COM	O	64,972.	COST ALLOCATIO
(3)			
(4)			
(5)			
(6)			

Part VI **Unrelated Organizations Taxable as a Partnership.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unre- lated, excluded from tax under sections 512-514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total income	(g) Share of end-of-year assets	(h) Dispropor- tionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
				Yes	No			Yes	No		Yes	No	
(1) ----- ----- -----													
(2) ----- ----- -----													
(3) ----- ----- -----													
(4) ----- ----- -----													
(5) ----- ----- -----													
(6) ----- ----- -----													
(7) ----- ----- -----													
(8) ----- ----- -----													

BAA

TEEA5004L 06/27/19

Schedule R (Form 990) 2019

Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R. See instructions.

2019

California Exempt Organization
Annual Information Return

199

Calendar Year 2019 or fiscal year beginning (mm/dd/yyyy), and ending (mm/dd/yyyy)

Corporation/Organization name ENTERPRISE + ECONOMIC DEVELOPMENT CENTER, INC.		California corporation number 1822979
Additional information. See instructions.		FEIN 77-0312119
Street address (suite or room) 1920 MARIPOSA MALL #330		PMB no.
City FRESNO	State CA	Zip code 93721
Foreign country name	Foreign province/state/county	Foreign postal code

A First Return <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	J If exempt under R&TC Section 23701d, has the organization engaged in political activities? See instructions <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
B Amended Return <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
C IRC Section 4947(a)(1) trust <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
D Final Information Return? <input type="checkbox"/> Dissolved <input type="checkbox"/> Surrendered (Withdrawn) <input type="checkbox"/> Merged/Reorganized Enter date: (mm/dd/yyyy)	K Is the organization exempt under R&TC Section 23701g? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If "Yes," enter the gross receipts from nonmember sources \$
E Check accounting method: 1 <input type="checkbox"/> Cash 2 <input checked="" type="checkbox"/> Accrual 3 <input type="checkbox"/> Other	L If organization is a public charity exempt under R&TC Section 23701d and meets the filing fee exception, check box. No filing fee is required <input checked="" type="checkbox"/>
F Federal return filed? 1 <input type="checkbox"/> 990T 2 <input type="checkbox"/> 990-PF 3 <input type="checkbox"/> Sch H (990) 4 <input type="checkbox"/> Other 990 series	M Is the organization a Limited Liability Company? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
G Is this a group filing? See instructions <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N Did the organization file Form 100 or Form 109 to report taxable income? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
H Is this organization in a group exemption? If "Yes," what is the parent's name?	O Is the organization under audit by the IRS or has the IRS audited in a prior year? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
I Did the organization have any changes to its guidelines not reported to the FTB? See instructions <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	P Is federal Form 1023/1024 pending? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Date filed with IRS

Part I Complete Part I unless not required to file this form. See General Information B and C.

Receipts and Revenues	1	Gross sales or receipts from other sources. From Side 2, Part II, line 8.	1	32,341.
	2	Gross dues and assessments from members and affiliates.	2	
	3	Gross contributions, gifts, grants, and similar amounts received.	3	213,831.
	4	Total gross receipts for filing requirement test. Add line 1 through line 3. This line must be completed. If the result is less than \$50,000, see General Information B.	4	246,172.
	5	Cost of goods sold.	5	
	6	Cost or other basis, and sales expenses of assets sold.	6	
	7	Total costs. Add line 5 and line 6.	7	
	8	Total gross income. Subtract line 7 from line 4.	8	246,172.
Expenses	9	Total expenses and disbursements. From Side 2, Part II, line 18.	9	101,707.
	10	Excess of receipts over expenses and disbursements. Subtract line 9 from line 8.	10	144,465.
Filing Fee	11	Total payments.	11	
	12	Use tax. See General Information K.	12	
	13	Payments balance. If line 11 is more than line 12, subtract line 12 from line 11.	13	
	14	Use tax balance. If line 12 is more than line 11, subtract line 11 from line 12.	14	
	15	Filing fee \$10 or \$25. See General Information F.	15	
	16	Penalties and Interest. See General Information J.	16	
	17	Balance due. Add line 12, line 15, and line 16. Then subtract line 11 from the result.	17	0.
Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.			
	Signature of officer THOMAS J KAKU	Title CFO	Date	
Paid Preparer's Use Only	Preparer's signature THOMAS J KAKU	Date	Check if self-employed <input type="checkbox"/>	
	Firm's name (or yours, if self-employed) and address KAKU & MERSINO, LLP		Telephone (559) 263-1030	
	1588 SHAW AVENUE		PTIN P00850237	
	CLOVIS, CA 93611		Firm's FEIN 77-0494454	
			Telephone 559 324-7097	
May the FTB discuss this return with the preparer shown above? See instructions. <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				

Part II Organizations with gross receipts of more than \$50,000 and private foundations
regardless of amount of gross receipts – complete Part II or furnish substitute information.

Receipts from Other Sources	1	Gross sales or receipts from all business activities. See instructions.	•	1	
	2	Interest	•	2	
	3	Dividends	•	3	
	4	Gross rents	•	4	
	5	Gross royalties	•	5	
	6	Gross amount received from sale of assets (See Instructions)	•	6	
	7	Other income. Attach schedule. SEE STATEMENT 1	•	7	32,341.
	8	Total gross sales or receipts from other sources. Add line 1 through line 7. Enter here and on Page 1, Part I, line 1.		8	32,341.
Expenses and Disbursements	9	Contributions, gifts, grants, and similar amounts paid. Attach schedule.	•	9	
	10	Disbursements to or for members.	•	10	
	11	Compensation of officers, directors, and trustees. Attach schedule. SEE STMT 2	•	11	0.
	12	Other salaries and wages	•	12	50,000.
	13	Interest	•	13	
	14	Taxes	•	14	
	15	Rents	•	15	3,831.
	16	Depreciation and depletion (See instructions)	•	16	
	17	Other Expenses and Disbursements. Attach schedule. SEE STATEMENT 3	•	17	47,876.
	18	Total expenses and disbursements. Add line 9 through line 17. Enter here and on Page 1, Part I, line 9.		18	101,707.

Schedule L Balance Sheet		Beginning of taxable year		End of taxable year	
		(a)	(b)	(c)	(d)
Assets					
1	Cash		383,171.	•	632,315.
2	Net accounts receivable		497,503.	•	333,279.
3	Net notes receivable		434,386.	•	493,981.
4	Inventories			•	
5	Federal and state government obligations			•	
6	Investments in other bonds			•	
7	Investments in stock			•	
8	Mortgage loans			•	
9	Other investments. Attach schedule			•	
10 a	Depreciable assets				
b	Less accumulated depreciation				
11	Land			•	
12	Other assets. Attach schedule			•	
13	Total assets		1,315,060.		1,459,575.
Liabilities and net worth					
14	Accounts payable			•	50.
15	Contributions, gifts, or grants payable			•	
16	Bonds and notes payable			•	
17	Mortgages payable			•	
18	Other liabilities. Attach schedule				
19	Capital stock or principal fund		1,315,060.	•	1,459,525.
20	Paid-in or capital surplus. Attach reconciliation.			•	
21	Retained earnings or income fund			•	
22	Total liabilities and net worth		1,315,060.		1,459,575.

Schedule M-1 Reconciliation of income per books with income per return

Do not complete this schedule if the amount on Schedule L, line 13, column (d), is less than \$50,000

1	Net income per books	•	144,465.	7	Income recorded on books this year not included in this return. Attach schedule	•	
2	Federal income tax	•		8	Deductions in this return not charged against book income this year. Attach schedule.	•	
3	Excess of capital losses over capital gains	•		9	Total. Add line 7 and line 8		
4	Income not recorded on books this year. Attach schedule.	•		10	Net income per return. Subtract line 9 from line 6.		144,465.
5	Expenses recorded on books this year not deducted in this return. Attach schedule	•					
6	Total. Add line 1 through line 5.		144,465.				

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CENTER, INC.

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STATEMENT 1 FORM 199, PART II, LINE 7 OTHER INCOME

PROGRAM SERVICE REVENUE.....	\$	32,341.
TOTAL	\$	<u>32,341.</u>

STATEMENT 2 FORM 199, PART II, LINE 11 COMPENSATION OF OFFICERS, DIRECTORS, TRUSTEES AND KEY EMPLOYEES

CURRENT OFFICERS:

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED	TOTAL COMPEN- SATION	CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER
JEROME COUNTEE 1920 MARIPOSA MALL FRESNO, CA 93721	CHAIRMAN 1.00	\$ 0.	\$ 0.	\$ 0.
BRUCE MCALISTER 1920 MARIPOSA MALL FRESNO, CA 93721	DIRECTOR 1.00	0.	0.	0.
RICHARD KEYES 1920 MARIPOSA MALL FRESNO, CA 93721	DIRECTOR 1.00	0.	0.	0.
REY LEON 1920 MARIPOSA MALL FRESNO, CA 93721	DIRECTOR 1.00	0.	0.	0.
BRIAN ANGUS 1920 MARIPOSA MALL FRESNO, CA 93721	SECRETARY 1.00	0.	0.	0.
DANIEL MARTINEZ 1920 MARIPOSA MALL FRESNO, CA 93721	DIRECTOR 1.00	0.	0.	0.
SALAM NALIA 1920 MARIPOSA MALL FRESNO, CA 93721	TREASURER 1.00	0.	0.	0.
TOTAL		\$ <u>0.</u>	\$ <u>0.</u>	\$ <u>0.</u>

STATEMENT 3 FORM 199, PART II, LINE 17 OTHER EXPENSES

ACCOUNTING FEES.....	\$	1,307.
ADMINISTRATIVE EXPENSES.....		94.
ADVERTISING AND PROMOTION.....		4,802.
DUES & SUBSCRIPTIONS.....		250.
EQUIPMENT COSTS.....		134.

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STATEMENT 3 (CONTINUED)
FORM 199, PART II, LINE 17
OTHER EXPENSES

LOAN LOSS EXPENSE.....	\$	22,933.
OFFICE EXPENSES.....		290.
OTHER EMPLOYEE BENEFIT.....		14,972.
TRAVEL.....		3,094.
	TOTAL \$	<u>47,876.</u>

MAIL TO:

Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470
(916) 210-6400

STREET ADDRESS:

1300 I Street
Sacramento, CA 95814
(916) 210-6400

WEBSITE ADDRESS:

www.ag.ca.gov/charities/



(For Registry Use Only)

ANNUAL REGISTRATION RENEWAL FEE REPORT TO ATTORNEY GENERAL OF CALIFORNIA

Sections 12586 and 12587, California Government Code

11 Cal. Code Regs. sections 301-306, 309, 311, and 312

Failure to submit this report annually no later than four months and fifteen after the end of the organization's accounting period may result in the loss of tax exemption and the assessment of a minimum tax of \$800, plus interest, and/or fines or filing penalties. Revenue & Taxation Code section 23703; Government Code section 12586.1. IRS extensions will be honored.

ENTERPRISE + ECONOMIC DEVELOPMENT CENTER, INC. Name of Organization		Check if: <input type="checkbox"/> Change of address <input type="checkbox"/> Amended report	
List all DBAs and names the organization uses or has used 1920 MARIPOSA MALL #330 Address (Number and Street)		State Charity Registration Number 86225	
FRESNO, CA 93721 City or Town, State and ZIP Code		Corporation or Organization No. 1822979	
(559) 263-1030 Telephone Number		Federal Employer ID No. 77-0312119	
E-mail Address			

ANNUAL REGISTRATION RENEWAL FEE SCHEDULE (11 Cal. Code Regs. sections 301-307, 311, and 312)

Make Check Payable to Department of Justice

Gross Annual Revenue	Fee	Gross Annual Revenue	Fee	Gross Annual Revenue	Fee
Less than \$25,000	0	Between \$100,001 and \$250,000	\$50	Between \$1,000,001 and \$10 million	\$150
Between \$25,000 and \$100,000	\$25	Between \$250,001 and \$1 million	\$75	Between \$10,000,001 and \$50 million	\$225
				Greater than \$50 million	\$300

PART A – ACTIVITIES

For your most recent full accounting period (beginning 1/01/19 ending 12/31/19) list:

Gross Annual Revenue \$ 246,172. Noncash Contributions \$ 0. Total Assets \$ 1,459,575.

Program Expenses \$ 0. Total Expenses \$ 101,707.

PART B – STATEMENTS REGARDING ORGANIZATION DURING THE PERIOD OF THIS REPORT

Note: All questions must be answered. If you answer "yes" to any of the questions below, you must attach a separate page providing an explanation and details for each "yes" response. Please review RRF-1 instructions for information required.

	Yes	No
1 During this reporting period, were there any contracts, loans, leases or other financial transactions between the organization and any officer, director or trustee thereof, either directly or with an entity in which any such officer, director or trustee had any financial interest?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
2 During this reporting period, was there any theft, embezzlement, diversion or misuse of the organization's charitable property or funds?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3 During this reporting period, were any organization funds used to pay any penalty, fine or judgment?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
4 During this reporting period, were the services of a commercial fundraiser, fundraising counsel for charitable purposes, or commercial coventurer used?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
5 During this reporting period, did the organization receive any governmental funding?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SEE STATEMENT 1		
6 During this reporting period, did the organization hold a raffle for charitable purposes?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
7 Does the organization conduct a vehicle donation program?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
8 Did the organization conduct an independent audit and prepare audited financial statements in accordance with generally accepted accounting principles for this reporting period?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
9 At the end of this reporting period, did the organization hold restricted net assets, while reporting negative unrestricted net assets?	<input type="checkbox"/>	<input checked="" type="checkbox"/>

I declare under penalty of perjury that I have examined this report, including accompanying documents, and to the best of my knowledge and belief, the content is true, correct and complete, and I am authorized to sign.

JIM RODRIGUEZ

CFO

Signature of Authorized Agent

Printed Name

Title

Date

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STATEMENT 1
FORM RRF-1, PART B, LINE 5
GOVERNMENT AGENCY THAT PROVIDED FUNDING

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES
370 L'ENFANT PROMENADE, S.W.
WASHINGTON, D.C. 20447
SHARON WILLIAMS (202) 401-5127



FINANCE COMMITTEE MEETING
Fresno EOC
Thursday, October 22, 2020
12:00 p.m.

MINUTES

Note: Meeting was rescheduled from Wednesday, October 14, 2020.

1. CALL TO ORDER

Charles Garabedian, Chair, called the meeting to order at 12:02 PM.

2. ROLL CALL

Roll was called and a quorum was established.

COMMITTEE MEMBERS	PRESENT	STAFF & GUESTS	
Charles Garabedian (chair)	✓	Darlene Trujillo	Michelle Tutunjian
Oliver Baines		Elizabeth Jonasson	Mike Garcia
Amparo Cid	✓	Emilia Reyes	Misty Gattie-Blanco
Itzi Robles	✓	Jane Thomas	Monica Moua
		Janet Berberian	Rebecca Heinrich
		Jim Rodriguez	Steve Warnes
		Karina Perez	Thelma Harrison

3. APPROVAL OF AGENDA

M/S/C – Cid/Robles to approve the agenda. All in favor.

4. APPROVAL OF MINUTES

A. September 9, 2020 Finance Committee Minutes

B. September 28, 2020 Finance Committee Minutes

M/S/C – Cid/Robles to approve the September 9 and 28 meeting minutes. All in favor.

5. FINANCIAL REPORTS: AUGUST 2020

A. Agency Financial Statements

Darlene Trujillo, Senior Accountant, presented the Statement of Activities for the eight-month period ending August 31, 2020. Trujillo reported total cash revenue of \$59,288,351; in kind revenue of \$21,110,750; total revenue and support of \$80,399,101; grant revenue of \$44,303,806 at 54% of budget; personnel costs of \$39,147,216 at 59% of annual budget; total cash expenditures of \$59,166,020 at 57% of annual budget; and total expenditures of \$80,276,770.

Trujillo also presented the Statement of Financial Position as of August 31, 2020 which reported total assets of \$53,498,717; total liabilities of \$24,155,165; health insurance reserve of \$3,184,319; and a total fund balance of \$29,343,552.

B. Head Start Financial Status Report

Janet Berberian, Fiscal Compliance Manager, presented the August 31, 2020 Head Start and Early Head Start Financial Status Reports:

HS/EHS	Annual Budget	Expenses	% of Budget
Head Start Basic	\$39,669,844	\$20,811,296	52%
Head Start T&TA	\$390,276	\$48,512	12%
Early Head Start Basic	\$5,751,707	\$3,085,068	54%
Early Head Start T&TA	\$106,922	\$16,027	15%

Berberian notes the August 2020 credit card balance was \$11,903 for Head Start and \$3,405 for Early Head Start.

There was discussion on how Head Start tracks their spending, what will happen to unused funds, and if additional approval be needed to rollover funds. Berberian responds Head Start is planning to spend all the remaining balances by the end of fiscal year. Berberian states the rolling over of funds shouldn't be a big issue as HHS has approved this before. Heinrich also adds to the discussion that a six-month extension is TBA from HHS for year end 2020. HHS also would need a 45-day notice, usually during the month of November, to allow for the rolling of funds into the next fiscal year. Amparo Cid, Finance committee member, suggests getting a written agreement/notice from HHS to verify the rolling over of funds in the case that not all funds are used this fiscal year.

M/S/C – Cid/Robles to accept the Agency and Head Start financial reports presented. All in favor.

6. 2019 TAX RETURN

A. 2019 Tax Return

Rebecca Heinrich, Finance Director, presented the 2019 tax return report. Heinrich reports Kaku & Mersino, LLP prepared return forms: 990, 990-T, 199, 109, and RF-1 on behalf of Fresno EOC to the IRS.

Form 990

5	Total number of individuals employed	1,766
6	Total number of volunteers	3,000
7b	Net unrelated business taxable income	-56,042
12	Total revenue	108,008,352
18	Total expenses	109,095,095
19	Revenue less expenses	-1,086,743
20	Total assets	33,674,532
21	Total liabilities	13,413,907

Line item#5 includes all employees and clients with W-2s. Item#19 has a deficit due to 1) a gym settlement, 2) non cash reserves from HHS, and 3) outstanding loans for small business farmers in notes receivable. Lastly, item#20 and #21 are consistent in their amounts.

New category setup called "Food and Nutrition" which includes: Food Services, WIC, and Food distribution; to better showcase functional expenses in audit. Heinrich notes page 20 identifies key employees and non-employees within the Agency. Page 21 identifies key contractors the agency utilizes. This includes: Sundowner Insulation for solar work, Precision Custom Construction and JL Pieretti for Head Start construction, Geil Enterprises for security and janitorial services, and Turning Point of Central California for housing contracts.

Heinricy notes form 990-T is all based on taxable activities from Food Service program that are unrelated to the agency's work and mission. Additionally, the rolling over of funds from the 2019 taxes will offset taxes due for 2020.

M/S/C – Robles/Cid to accept the Head Start attestation report. All in favor.

7. HHS HEAD START 0-5 MONITORING STATUS UPDATE

A. HHS Head Start 0-5 Monitoring Status Update

Jim Rodriguez, Chief Financial Officer, presented an update on the HHS Head Start 0-5 Monitoring. Rodriguez summarizes the QIP plan was presented earlier to the Finance committee and was then presented and approved by the Board on September 30. A meeting with HHS will be next Tuesday, October 27, 2020 at noon. The individuals included in the meeting will consist of Board Chairs Linda Hayes and Charles Garabedian; Fresno EOC CEO Emilia Reyes and CFO Jim Rodriguez; and HHS representatives Andrea Harvey, Cynthia Yao, and Jeff Arciero. The training scheduled for staff and board of commissioners is postponed to October 27 at 4PM.

Cid inquires if a quorum is needed in the training. Rodriguez states the only requirement for the training is to have the Finance chair and Board chair present and a quorum is not necessary. Although a quorum is not necessary Rodriguez notes having more board members and employees participate in the training will be more helpful towards completing the QIP plan.

8. NON-COMPETITIVE PROCUREMENT

A. Non-Competitive Procurement

Steve Warnes, Assistant Finance Director, presented the Non-competitive procurement report. Warnes brings to the attention of the committee two sole source vendors, Henry Schein for the purchase of Covid-19 Rapid kits and Great Kids for the purchase of curriculum training and materials.

Cid inquires on what type of payments are made to these types of sole source vendors? ACH? Credit card? Warnes responds for these two purchases they will be paid via agency credit card. It is also noted that if purchase exceeds a credit card limit it may be split into more than one transaction and/or credit card. Reyes suggests increasing the limit on the agency credit card because the CARES act funds are being used for these purchases and there are still future large purchases to be made. Warnes states an increase was initiated recently and if another is needed it will be increased subsequently for future purchases.

9. HEALTH INSURANCE REPORT

A. Health Insurance Report

Warnes presented the Health Insurance Report for August 31, 2020. Warnes reported a year-to-date total balance of \$3,184,319 from January 1, 2020 to August 31, 2020, which is a slight increase from January's ending fund balance of \$2,787,832. Warnes also notes there isn't much movement in claims from previous report. The claims paid are slightly below the monthly average in a 12-month period. The enrollment for the health insurance renewal period will open next month for employees to choose their type of plan (high deductible or traditional PPO).

10. VARIANCE REPORTS

A. Variance Reports

Heinricy presented the variance report for Sanctuary and Support Services, which included subprograms: Central Valley Against Human Trafficking, Housing, LGBTQ+, and Shelters.

Garabedian wonders if Covid-19 has increased the need for Sanctuary services. Misty Gattie-Blanco, Sanctuary and Support Services Director, states there has not been any major impact. The pattern for services has remained the same, in waves. Robles also asks if there are any particular services for domestic violence with Covid-19 still in place. Gattie-Blanco notes for CVAHT clients possibly, but it depends on the funding source and situation. This means services provided by Sanctuary is only a small part of the umbrella of services offered by the Marjorie Mason center. What this translates to is having domestic violence services being mainly tied to HUD and human trafficking funds. It is also noted that there is a current MOU between the Agency and Marjorie Mason. Furthermore, it is also noted there is also emergency housing help funded through a different source that can help house one or two families temporarily.

11. OTHER BUSINESS

Next meeting: Monday, November 9, 2020 at 12:00 PM

12. ADJOURNMENT

Meeting adjourned at 12:42 PM.

Respectfully submitted,

Charles Garabedian, Chair

M/S/C –Cid/Robles to adjourn the meeting. All in favor.

**BYLAWS COMMITTEE
Virtual – Board Effects – Zoom
Thursday June 18, 2020
5:00 PM**

MINUTES

1. CALL TO ORDER

Catherine Robles, Chair, called the meeting to order at 5:03 PM.

2. ROLL CALL

Roll was called and there was a quorum.

COMMITTEE MEMBERS (ZOOM):

Catherine Robles (Chair)
Lisa Nichols
Richard Keyes
Jimi Rodgers

OTHER (ZOOM):

Amy Arambula
Linda Hayes
Lupe Jaime-Mileham

STAFF (ZOOM):

Emilia Reyes
Elizabeth Jonasson
Michelle Tutunjian
Karina Perez
Heather Brown
Elionora Vivanco

ABSENT:

Charles Garabedian

3. APPROVAL OF FEBRUARY 25, 2020 MEETING MINUTES

February 25, 2020 By-Laws Committee Meeting Minutes

M/S/C – Nichols/Keyes to approve the February 25, 2020 By-Laws Committee Meeting Minutes. All in favor.

4. BOARD SELF-ASSESSMENT

A. Board Self-Assessment Questionnaire

Elizabeth Jonasson, Strategy and Communications Officer, shared the questions from the 2020 Board Self-Assessment Questionnaire. Commissioner Robles recommend to add to Section 4: Board Membership Orientation the following question:

- The new member orientation prepared me to effectively serve as a Commissioner.

M/S/C – Keyes/ Nichols to approve the Board Self-Assessment Questionnaire. All in favor.

B. Board Self-Assessment Process

Jonasson, reviewed the timeline for the self-assessment process for 2020. No action required.

5. 2020 ELECTION AND SELECTION CHRONOLOGY

Jonasson reviewed the revisions made to the chronology, the committee recommended the following add-on's:

- July 1st - Press Release
- September 1st - Press Release Reminder to Commissioners

M/S/C – Rodgers/Nichols to approve the 2020 Election And Selection Chronology. All in favor.

6. COMMUNITY SECTOR REPRESENTATIVES PUBLIC NOTICE

Jonasson, reviewed the Community Sector Presentative Public Notice. No action required.

M/S/C – Rodgers/Nichols to approve the Community Sector Representatives Public Notice. All in favor.

7. COMMUNITY SECTOR REPRESENTATIVE NOMINATION

Jonasson, reviewed the Community Sector Representative Nomination. No action required.

M/S/C – Rodgers/Nichols to approve the Community Sector Representative Nomination. All in favor.

8. PRESS RELEASE – SEEKS BOARD OF COMMISSIONER NOMINATIONS

Jonasson, reviewed the Press Release and explained the quote and dates will be modify, once approved its send to the press and posted to the agency website and other media sources.

M/S/C – Nichols/ Rodgers to approve the Press Release. All in favor.

9. TARGET AREA REPRESENTATIVES PUBLIC NOTICE

Jonasson reviewed the revisions made to the dates on the Target Area Representatives Public Notice. No action required.

M/S/C - Rodgers/Nichols to approve the Target Area Representatives Public Notice. All in favor.

10. TARGET AREA REPRESENTATIVE NOMINATION

The committee agreed to change and add the following verbiage to question #5:

- If you wish to translate your statement to Spanish and/or Hmong, please provide it here (Otherwise Staff Will Translate Your Statement.)

M/S/C - Rodgers/Nichols to approve the Target Area Representatives Nomination. All in favor.

11. TARGET AREA VOTER REGISTRATION FORM

Jonasson shared the voter registration revisions included the following dates/ time:

- Voters may register to vote at any time during the year. If registering to vote in this year's election your paperwork must be in by **WEDNESDAY, NOVEMBER 18, 2020.**
- The ballot must be returned sealed, in the self-addressed envelope no later than 4:00pm (or postmarked) on **WEDNESDAY, DECEMBER 9, 2020.**
- The signed nomination forms can be submitted by **11:59 PM** on the due date by email.

Commissioner Rodger inquired if the Target area maps can include the main street name, Jonasson responded she would look into it and get back to the committee.

M/S/C – Nichols/ Rodgers to approve the Target Area Voter Registration. All in favor.

12. BYLAWS CHARTER ANNUAL REVIEW

The committee reviewed the annual Bylaws and recommend to add the following verbiage to the Meeting section:

- If more than 11 Commissioners attend the meeting, only committee members may comment.

Direct staff to have legal counsel review and provide any feedback or any changes if needed.

M/S/C – Keyes/ Rodgers to approve the Bylaws Charter Annual Review. All in favor.

13. BYLAWS REVIEW

Emilia Reyes, Chief Executive Officer, requested the committee to come up with recommendations and to provide any feedback to combine committee meetings. The Committee requested further discussion and to present to the full board for review at the end of the year.

14. ADJOURNMENT

The meeting was adjourned.

M/S/C –Keyes/Nichols to approve meeting adjournment at 6:09 p.m. All in favor.

Respectfully submitted,

Catherine Robles
Chair

BOARD OF COMMISSIONERS MEETING

Date: November 18, 2020	Program: N/A
Agenda Item #: 16- C – 2	Director: N/A
Subject: Target Area Candidates	Officer: Emilia Reyes

Recommended Action

Bylaws Committee recommends review and acceptance of the following candidate running for their target areas.

TARGET AREA B

Rey Leon

TARGET AREA C

Cindy Carender
Daniel Parra
Jewel Hurtado

TARGET AREA F

Alysia Bonner
America Hernandez

TARGET AREA H

Linda Hayes



BOARD OF COMMISSIONERS MEETING

Date: November 18, 2020	Program: N/A
Agenda Item #: 16 – C – 3	Director: N/A
Subject: Community Sector Applicants	Officer: Emilia Reyes

Recommended Action

Bylaws Committee recommends review and approval of the following Community Sector applicants.

COMMUNITY SECTOR APPLICANTS

- A. Andrea Reyes
- B. Adrian Martinez
- C. LeRoy Candler
- D. Lupe Jaime-Mileham
- E. Margarita Rocha
- F. Nasreen Johnson
- G. Tou Lee
- H. Zina Brown-Jenkins

**PENSION COMMITTEE MEETING
Thursday, September 17, 2020 – 12:00 PM
Fresno EOC Board Room (Zoom Meeting)
1920 Mariposa Street #310**

MINUTES

Note: Original Pension meeting date was scheduled for Thursday, August 27, 2020; but was postponed to September as quorum was not met.

1. CALL TO ORDER

The meeting was called to order by Chairperson Lisa Nichols at 12:00 PM.

2. ROLL CALL

Committee Members:	Present	
Lisa Nichols, Chair	✓	Guest Presenter(s):
Oliver Baines		Fred Hamsayeh - RBG
Felipe De Jesus Perez	✓	Lloyd Engleman – RBG
Daniel Martinez	✓	Peter Mersino – K&M
Jimi Rodgers	✓	
Trustees:		Staff Presenters:
Emilia Reyes	✓	Rebecca Heinrich
Jim Rodriguez	✓	Annabelle Gamez
Employee Representatives:		Mike Garcia
Janet Berberian	✓	Steve Warnes
Baldev Birk	✓	

3. APPROVAL OF AGENDA

M/S/C – (Martinez/Perez) to approve the September 17, 2020 agenda. All in favor.

4. APPROVAL OF MINUTES

A. May 21, 2020 Meeting Minutes

M/S/C – (Martinez/Rodgers) to approve the May 21, 2020 meeting's minutes. All in favor.

5. TRUSTEE APPOINTMENT

Jim Rodriguez, Chief Financial Officer, is seeking approval for full Board consideration of an updated Resolution to include himself in the authorization to act as a signatory on behalf of the Board of Commissioners as pertains to the operations of Agency's retirement plans as well as being Trustee on behalf of the retirement plans.

M/S/C – (Rodgers/Berberian) to approve the trustee appointment. All in favor.

6. 2019 RETIREMENT PLAN AUDITS**00:04:00****A. Pension Plan**

Peter Mersino, external auditor from Kaku & Mersino LLC, presented the Independent Auditor's report for Fresno EOC's pension plan for year end December 31, 2019 and 2018. Mersino states the Independent Auditor's report is a clean report that is in accordance with GAAP principles.

STATEMENT OF NET ASSETS		<u>2019</u>
<u>Assets</u>		
Investments at fair value		
Mutual funds	\$	36,428,808
Investments at contract value		<u>384,198</u>
Total Investments	\$	36,813,006
Receivables		
Employer contributions	\$	<u>69,999</u>
Total Receivables		<u>69,999</u>
Total Assets	\$	36,883,005

*No liabilities existed in statement of net assets for the Fresno EOC Pension Plan.

Mersino notes total investments grew by 20% from the 2019 balances; total receivables are for the 5% agency contribution due for the last payroll in 2019; and each employees is 100% vested.

Mersino further reports in respect to changes in net assets available for benefits for year end December 31, 2019 there are no changes. Total additions remain at \$8,192,333; benefits paid to participants at \$2,054,365; administrative expenses at \$73,752; net increase at \$6,064,216; and end year balance at \$36,883,005.

B. 403 (B) Plan

Peter Mersino, external auditor from Kaku & Mersino LLC, presented the Independent Auditor's report for year end December 31, 2019 and 2018. Mersino also states the same opinion for the Independent Auditor's report for Fresno EOC's 403 (B) plan. It is a clean report that is in accordance with GAAP principles.

STATEMENT OF NET ASSETS 2019

Assets

Investments at fair value	\$4,014,230
Investments at contract value	<u>329,232</u>
Total Investments	4,343,462
Receivables	
Participant contributions	39,060
Notes receivable from participants	24,279
Other receivables	235
Total Receivables	<u>63,574</u>
Total Assets	4,407,036

Mersino notes investment at fair value are all mutual funds, participant contributions are made up of funds that employees elect to have withheld from their paychecks, notes receivable from participants are participant loans made under the plan, and there were no forfeitures since the employee balances are 100% vested.

Mersino further reported net appreciated in fair value of investments of \$590,302; participants' contributions of \$953,320; total additions of \$1,711,978; benefits paid to participants of \$248,000; total deductions of \$259,622; increase in net assets of \$1,452,356; and net assets available at year end of \$4,407,036.

M/S/C – (Martinez/Rodgers) to accept the 2019 Retirement Plan audits for appointment. All in favor.

7. **PLAN FINANCIALS AND INVESTMENT REPORT:** Quarter Ending June 30, 2020

Heinricy presented the Plan financial reports for each of the three plans. These reports are compiled using information available from the Transamerica plan sponsor website, RBG reports, and Transamerica quarterly reports. The interest rate for the Standard Stable Asset Fund II is 2.4% for deposits received between 07/01/2020 and 09/30/2020, which is unchanged from the prior quarter.

Heinricy presented the Quarterly Activity Reconciliation report as of June 30, 2020. The balance for all three plans at the beginning of the quarter totaled \$36.01 million and the balance at the end of the quarter was lower totaling \$40.9 million. Combined quarterly activity for the three plans includes \$4,844,631 change in value, and \$567,553 in withdrawals from a total of 73 distributions across plans.

Heinricy also presented the Annual Activity Reconciliation report. Combined activity over the year for the three plans includes \$2.7 million in contributions, \$1.7 million negative change in value, and \$2.7 million in withdrawals. The ending balance as of June 30, 2020 is the same as previous report at \$40.9 million.

Heinricy presented the Retirement Plan Summary Report, which presents all funds within the investment line up and for each fund the total dollars invested, participant count, and ranking score. The majority of the Plan funds are invested within the Target Date Series which is selected based on which year the participant will reach their retirement age of 65 years.

Using RBG's 12 point ranking scale, Heinricy noted that funds noted in the packet as "A", "B", "C", and "D" are being monitored because they are ranking at a "6" or lower. The two funds, "Invesco Equity and Income R6" and "American Beacon Bridgeway

Large Cap Value” are listed as “E” for continuously underperforming at 6 points and lower. These two funds are being recommended for replacement in Agenda item#8.

Nichols, Pension Chair, asks if there are any withdrawal changes in the funds in respect to covid? Heinrich and plan advisors states withdrawals have been minimal.

M/S/C – (Martinez, Berberian) to approve the plan financials and investment report as presented. All in favor.

8. INVESTMENT FUND CHANGE

Rodriguez presented the investment fund change report. The two underperforming funds in item#7 are American Beacon Bridgeway Lg Cp Value R5 (BRLVX) and Invesco Equity and Income R6 (IEIFX). The funds being recommended as their replacements are Vanguard Equity-Income Adm (VEIRX) and American Funds American Balanced R-6 (RLBGX). There is also an additional fund recommendation to add the latest PIMCO RealPath Blend 2060 Instl (PRBMX) to our approved target-date funds.

There was discussion on the process of the 12-point system and when the decision to replace a fund takes place. RBG plan advisors, Fred Hamsayeh and Lloyd Engleman, note that if there is a pattern of continuous underperformance it will be removed and replaced. For example, if fund repeatedly is ranked at “6” or lower in all four quarters it will be removed. But if it is only ranked 6 or lower once in those four quarters it will not.

Emilia Reyes, Chief Financial Officer, questions why the wait time to replace the funds has to be four quarters. Advisors note they have to give the funds time to see if their ranking will change and then recommend to replace funds they continue to underperform. Baldev Birk, employee representative, asks if 1) there are fees that come with replacing funds and 2) are the replacement funds similar to the ones Fresno EOC currently has. Hamsayeh note there are no transaction fees only internal cost/net expense will differ and the funds are similar because they are in the same category, asset, and class.

Jimi Rodgers, committee member, asks if politics plays a role in the markets. Hamsayeh, responds politics is an unreliable source when it comes to how well the markets perform. The Federal reserve has more to do with how well the markets do then the presidential election does.

Nichols, wonders if Fresno EOC would be held liable in court for constant decline in markets for employees. Advisors note they don’t give legal advice, but will do what they can to not let there be a constant decline in these markets to reach the kind of situation.

M/S/C – (Martinez, Rodgers) to approve the Investment Fund change as presented. All in favor.

INFORMATIONAL ITEMS 00:43:15

9. RETIREMENT PLAN DEMOGRAPHICS: Quarter Ending June 30, 2020

Heinricy presented the retirement plan demographics quarter ending June 30, 2020.

The following demographics were provided as information to the Committee:

	<u>401(a) (Pension)</u>	<u>403(b)</u>	<u>457(b)</u>
Participants with balances	1,034	430	6
Non-Terminated with balances	861	414	3
Terminated with < \$5,000	173	16	3

There were 2 new participant enrollments into the 403(b) plan during the quarter.

Heinricy notes more employees are investing in their plans earlier in their life in graph B and the smaller balances in graph C is due to those accounts being fairly new accounts. There are a total of 400 participants actively, contributing 209 contributing by percentage, and 191 contributing by a fixed dollar amount. There is an average deferral rate of 6.4% with a EOC contribution of 5% equaling approximately 11% towards employee's total retirement and a savings rate distribution of 5% - 6%. Heinricy emphasizes a 6.4% is a good number to see. It is noted that the savings rate distribution chart is a helpful visual and is recommended to always be included in packet.

10. INVESTMENT PERFORMANCE SUMMARY

There was no discussion on this item. All details and discussion was previously covered in item#7 and #8.

11. EDUCATION UPDATE

Heinricy presented the education update. Plan advisors recapped on the Head Start Pre-Service via Zoom. They showed Head Start employees their breakdowns in their savings plans and retirement readiness. Nichols questions if there is an increase in education session since everything is online now? Lloyd responds there is no particular numbers on Fresno sessions, but Head Start usually has a good turnout.

12. OTHER BUSINESS

Next meeting - Thursday, November 12, 2020 at 12:00 PM.

13. ADJOURNMENT

Meeting adjourned at 12:57 PM.

Respectfully submitted,

Lisa Nichols, Chair



BOARD OF COMMISSIONERS MEETING

Date: November 18, 2020	Program: Finance
Agenda Item #: 16 – D – 2	Officer: Rebecca Heinricy
Subject: Plan Financials and Investment Report	Trustees: Emilia Reyes; Jim Rodriguez

Recommended Action

Pension Committee recommend approval of the retirement plan financial reports for the quarter ending September 30, 2020.

Background

In accordance with the Agency's bylaws, the Pension Committee will review and approve quarterly financial reports and investment performance reports of the retirement plans. Additionally, the Committee is to provide employees with a diversified slate of investment options and make changes to the funds offered as needed. As such, the below financial reports pertaining to the retirement plans are presented for approval.

Fiscal Impact

The following reports, which are compiled from information made available by Transamerica and RBG, will be presented:

- A. Quarterly Activity Reconciliation
- B. Annual Activity Reconciliation
- C. Plan Summary Report with Investment Ranking

Note: The interest rate for deposits received between 10/01/2020 and 12/31/2020 is 2.35% on an annualized basis for Standard Stable Asset Fund II, which is decreased from 2.4% during the prior quarter.

Fresno EOC
Retirement Plan Employer Report – Quarterly Activity Reconciliation
as of September 30, 2020

Category	401(a)	403(b)	457(b)	All Plans
BEGINNING BALANCE July 1, 2020	\$35,370,467	\$4,708,131	\$851,900	\$40,930,499
CONTRIBUTION	346,556	339,726	17,604	703,886
CHANGE IN VALUE	1,923,172	265,081	28,773	2,217,026
WITHDRAWAL	(707,178)	(15,565)	(5,400)	(728,143)
DISTRIBUTION FEES	(215)	(90)	-	(305)
LOAN SETUP & MAINTENANCE FEE	-	(113)	-	(113)
LOAN PRINCIPAL	-	2,032	-	2,032
LOAN INTEREST PAID	-	281	-	281
LOAN ISSUED	-	(8,000)	-	(8,000)
ADMINISTRATIVE FEES	(53,685)	(7,203)	(546)	(61,434)
CONVERSION ASSETS	4	-	-	4
MANAGED ADVICE FEE	(1,336)	(419)	-	(1,755)
ENDING BALANCE September 30, 2020	\$36,877,786	\$5,283,861	\$892,331	\$43,053,978

# Distributions within Quarter	46	10	3	59
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Plan Balance by Source:

Employee After-Tax/Roth Contribution	\$ 1,918,171	\$ 513,601	\$ -	\$ 2,431,772
Employee Pre-Tax Contribution / Deferred	-	4,458,095	752,502	5,210,597
Employer Contributions	34,959,615	6	139,829	35,099,450
Rollover	-	312,159	-	312,159
Total	\$36,877,786	\$5,283,861	\$892,331	\$43,053,978

Fresno EOC
Retirement Plan Employer Report -- Annual Activity Reconciliation
as of September 30, 2020

Category	401(a)	403(b)	457(b)	All Plans
BEGINNING BALANCE October 1, 2019	\$ 34,738,711	\$ 3,886,894	\$ 800,481	\$ 39,426,086
CONTRIBUTION	1,517,531	1,170,726	61,056	2,749,314
CHANGE IN VALUE	3,321,647	411,857	56,699	3,790,202
WITHDRAWAL	(2,514,623)	(149,318)	(21,600)	(2,685,541)
DISTRIBUTION FEES	(1,625)	(711)	-	(2,337)
LOAN SETUP & MAINTENANCE FEE	-	(488)	-	(488)
LOAN PRINCIPAL	-	7,031	-	7,031
LOAN INTEREST PAID	-	1,096	-	1,096
LOAN ISSUED	-	(17,500)	-	(17,500)
ADMINISTRATIVE FEES	(190,399)	(24,226)	(4,305)	(218,930)
CONVERSION ASSETS	11,528	1	-	11,529
MANAGED ADVICE FEE	(4,983)	(1,500)	-	(6,484)
ENDING BALANCE September 30, 2020	\$ 36,877,786	\$ 5,283,861	\$ 892,331	\$ 43,053,978

Fresno EOC
Retirement Plan Summary Report
as of September 30, 2020

Fund Name	Ticker Symbol	401(a) Pension			403(b)			457(b)			Ranking (12 point maximum)
		Fund Amount	Percentage	Participant Count	Fund Amount	Percentage	Participant Count	Fund Amount	Percentage	Participant Count	
State Street Instl US Govt Money Market Premier	GVMXX	\$66.90	0.00%	0	\$4.57	0.00%	0	\$0.00	0.00%	0	-
Standard Stable Asset Fund II		\$655,713.75	1.77%	65	\$383,622.97	7.26%	45	\$194,877.49	21.83%	1	-
Fidelity Total Bond	FTBFX	\$374,900.25	1.01%	62	\$125,618.65	2.37%	65	\$0.00	0.00%	0	11
PIMCO Income Instl	PIMIX	\$10,340.16	0.02%	4	\$17,241.60	0.32%	10	\$212,093.15	23.76%	2	7
Eaton Vance High Income Opportunities I	EIHIX	\$3,122.19	0.00%	2	\$2,946.67	0.05%	9	\$0.00	0.00%	0	5 A
PIMCO Foreign Bond (USD-Hedged) I	PFORX	\$54,236.52	0.14%	42	\$18,470.75	0.34%	32	\$0.00	0.00%	0	10
Invesco Equity and Income R6	IEIFX	\$164,735.28	0.44%	54	\$44,491.05	0.84%	55	\$0.00	0.00%	0	4 C
American Beacon Bridgeway Large Cap Value Instl	BRLVX	\$69,903.33	0.18%	57	\$42,657.31	0.80%	64	\$0.00	0.00%	0	6 C
Calvert US Large Cap Core Rspnb Idx I	CISIX	\$13,461.24	0.03%	3	\$21,931.91	0.41%	10	\$0.00	0.00%	0	11
Vanguard 500 Index Admiral	VFIAX	\$529,600.14	1.43%	68	\$280,158.11	5.30%	71	\$0.00	0.00%	0	10
Vanguard Growth Index Adm	VIGAX	\$82,578.44	0.22%	5	\$92,681.87	1.75%	16	\$0.00	0.00%	0	9
Vanguard Mid-Cap Value Index Admiral	VMVAX	\$151,706.94	0.41%	62	\$49,754.85	0.94%	64	\$0.00	0.00%	0	12
Vanguard Strategic Equity Inv	VSEQX	\$719.18	0.00%	2	\$4,624.47	0.08%	7	\$0.00	0.00%	0	5 B
JPMorgan Mid Cap Growth R6	JMGMX	\$106,144.05	0.28%	50	\$50,374.36	0.95%	52	\$0.00	0.00%	0	12
Vanguard Small Cap Value Index Admiral	VSIAX	\$103,717.76	0.28%	60	\$42,393.21	0.80%	64	\$0.00	0.00%	0	11
Calvert Small Cap I	CSVIX	\$240.01	0.00%	1	\$4,097.58	0.07%	8	\$0.00	0.00%	0	11
PIMCO StocksPLUS Small Institutional	PSCSX	\$25,159.12	0.06%	6	\$2,924.24	0.05%	10	\$0.00	0.00%	0	10
T. Rowe Price QM U.S. Smll-Cap Grth Eqty	PRDSX	\$93,602.99	0.25%	55	\$38,201.81	0.72%	61	\$0.00	0.00%	0	9
American Beacon Intl Equities Instl	AAIEX	\$160,474.81	0.43%	60	\$70,858.92	1.34%	64	\$0.00	0.00%	0	7
American Funds New Perspective R6	RNPGX	\$229,462.03	0.62%	62	\$103,193.76	1.95%	66	\$0.00	0.00%	0	12
Pax World Global Envrnmntl Markets Instl	PGINX	\$39,490.91	0.10%	49	\$25,931.13	0.49%	59	\$0.00	0.00%	0	12
Vanguard Total Intl Stock Index Admiral	VTIAX	\$246,795.01	0.66%	60	\$93,799.85	1.77%	63	\$0.00	0.00%	0	12
Goldman Sachs Intl Sm Cap Insights Instl	GICIX	\$460.56	0.00%	1	\$7,165.09	0.13%	7	\$0.00	0.00%	0	9
American Funds New World R6	RNWGX	\$5,313.31	0.01%	2	\$10,343.57	0.19%	8	\$0.00	0.00%	0	12

Fund Name	Ticker Symbol	401(a) Pension			403(b)			457(b)			Ranking (12 point maximum)
		Fund Amount	Percentage	Participant Count	Fund Amount	Percentage	Participant Count	Fund Amount	Percentage	Participant Count	
PIMCO RealPath Blend 2025 Institutional	PPZRX	\$4,820,931.45	13.07%	107	\$413,871.93	7.83%	40	\$0.00	0.00%	0	11
PIMCO RealPath Blend 2030 Institutional	PBPNX	\$5,549,061.62	15.04%	130	\$612,182.30	11.58%	51	\$0.00	0.00%	0	11
PIMCO RealPath Blend 2035 Institutional	PDGZX	\$4,738,859.48	12.85%	145	\$573,483.11	10.85%	57	\$0.00	0.00%	0	10
PIMCO RealPath Blend 2040 Institutional	PVPNX	\$3,901,167.87	10.57%	130	\$654,151.41	12.38%	52	\$13,296.10	1.49%	1	10
PIMCO RealPath Blend 2045 Institutional	PVQNX	\$2,290,994.85	6.21%	131	\$274,264.10	5.19%	50	\$0.00	0.00%	0	10
PIMCO RealPath Blend 2050 Institutional	PPQZX	\$916,772.48	2.48%	97	\$178,274.59	3.37%	37	\$0.00	0.00%	0	10
PIMCO RealPath Blend 2055 Institutional	PRQZX	\$307,524.96	0.83%	86	\$110,006.77	2.08%	38	\$0.00	0.00%	0	7
PIMCO RealPath Blend Income Institutional	PBRNX	\$11,124,234.10	30.16%	150	\$904,021.54	17.10%	42	\$457,420.82	51.26%	3	9
T. Rowe Price Personal Strat Growth	TRSGX	\$233.71	0.00%	1	\$33.62	0.00%	1	\$0.00	0.00%	0	9
Vanguard LifeStrategy Cnsvr Gr Inv	VSCGX	\$106,060.18	0.28%	3	\$30,083.11	0.56%	3	\$14,643.63	1.64%	1	9
Total		\$ 36,877,785.58	100%		\$ 5,283,860.78	100%		\$ 892,331.19	100%		

Note: Funds will be reviewed for replacement if their rankings are 6 or below for four of the last six quarterly reporting cycles. All funds are being monitored at this point.

A - This fund received a ranking of a "6" or lower for the third time within the last six consecutive quarters and will continue to be monitored. Fund was impacted by holdings in in the gaming, retail and banks & thrifts sectors as well as overweight position in a global movie theater operator.
B - This fund received a ranking of a "6" or lower for the fourth time within the last six consecutive quarters but one quarter was back in March 2019. Fund will continue to be monitored. Unfavorable selection in health care and information technology negatively impacted performance.
C - These funds are being recommended for replacement in a separate Agenda item.

% of Participants invested at least partially within Target Date Funds

93%

85%

83%

**EXECUTIVE COMMITTEE MEETING
Fresno EOC Board Room
Thursday, October 15, 2020
5:00 p.m.**

MINUTES

1. CALL TO ORDER

Linda Hayes, Chair, called the meeting to order at 5:08 PM.

2. ROLL CALL

Roll was called. There was a quorum.

Committee Members present:

Linda Hayes (Chair)
Maiyer Vang
Charles Garabedian
Catherine Robles
Daniel Parra
Lisa Nichols
Barigye McCoy

Other Committee Members Present:

Amy Arambula

Staff Present:

Emilia Reyes
Michelle Tutunjian
Karina Perez
Ken Price (Legal Counsel)
Ellie Vivanco

Committee Members Absent

Daniel Martinez

3. APPROVAL OF AGENDA

Ken Price, Legal Counsel, added #10 Executive Session.

M/S/C – Garabedian/Nichols to approve the agenda as amended. All in favor.

4. APPROVAL OF MINUTES

August 26, 2020 Executive Committee Meeting Minutes

M/S/C – Nichols/Garabedian to approve the August 26, 2020 meeting minutes. All in favor.

5. TRANSPARENCY POLICY

Price, provided an overview of the proposed Transparency Policy of the requirements and concepts of the following compliances the agency will establish;

- Brown Act
- California Public Records Act
- Freedom of Information Act
- Conflicts of Interest - Political Reform Act
- Conflict of Interest - Section 1090
- Charter School Operations - Senate Bill 126

Recommendation to include the Brown Act policy standards to the Bylaws.

M/S/C – Nichols/Garabedian to approve the Transparency Policy. All in favor.

6. SOUL

Legal Counsel perform a legal analysis of the benefits or disadvantages of SOUL becoming its own separate entity. SOUL's separation from Fresno EOC poses no negative impact; more details will be presented to make a final decision. Further discussion continue.

7. BOARD RETREAT LOCATION

Under the Brown Act compliances guidelines, board retreats must be held in Fresno County. A doodle pull will be sent out with options to determine our next retreat location.

8. CEO EVALUATION

Hayes, shared that Sierra HR Partners will continue to be the consultant for the CEO Evaluation process until the end of the year. An RFP/RFQ will be sent out for next year.

M/S/C – Garabedian/Nichols to approve the Sierra HR Partners CEO Evaluation. All in favor.

9. RACE FOR EQUITY

Reyes, informed the Committee of a training being provided by RACE for Equity for leadership, board, and staff to achieve equitable outcomes for clients and communities in regards to diversity, equity, and inclusion.

10. Executive SESSION

There was no action to report out of Executive session.

M/S/C – Garabedian/Parra to enter into executive session at 5:46 PM. All in favor.

M/S/C – Garabedian/Parra to leave closed executive session at 6:02 PM. All in favor.

11. ADJOURNMENT

M/S/C – Garabedina/Robles to adjourn the meeting at 6:03 PM.

Respectfully submitted,

Linda Hayes,
Chair

FRESNO EOC SCHOOL OF UNLIMITED LEARNING GOVERNING COUNCIL MEETING

On-Line through Ring Central
Tuesday, November 10, 2020

MINUTES

I. Meeting called to order by Jeanne Starks at 10:04 a.m.

II. Roll call facilitated by Terry Allen

Voting Members	Prese	Excus	Abse	Non-Voting Members	Prese	Excus	Abse	Staff	Prese	Excus	Abse	Guests
Michael Allen, Community Rep			X					Michelle Tutunjian		X		Andrea Madriguel, FSU Intern Sandy Lomelino, SOUL Lead Independent Study Teacher Patricia Billeadeau, Case Manager
Terry Allen, Ed.D., Retired Teacher Rep	X							Emilia Reyes		X		
Zina Brown-Jenkins, EOC Commissioner	X											
Jeff Davis, Director Employ & Training			X									
Felipe De Jesus Perez			X									
Corinne Florez, Community Rep			X									
Misty Franklin, EOC Commissioner			X									
Lupe Jaime-Mileham	X											
Larry Metzler, Cultural Arts Rotary Interact Club	X											
Mike Petrovich Ph.D, Retired Mental Health Rep	X											
Chuck Riojas, Community Member	X											
Jimi Rodgers, EOC Commissioner	X											
Jeanne Starks, Chair , Retired Law Enf Juv Prob	X											
Benita Washington, FSU Social Worker Rep			X									
Parent Rep Maria Amaro Morales Alt Parent Rep:	X											
Student Rep's (2) Rebecca Luna, Manuela Torres Alternative Student Rep., Ezequel Ayala,	X		X									
Rena Failla, Staff Rep	X											
Courtney Griffin, Staff Rep	X											
Sam Hairston, Career	X											
Joseph Turner, Teacher Rep	X											
Mark A Wilson, Principal	X											

III Approval of Minutes

The October 13, 2020 minutes were approved as read. M/S/C Petrovich/Metzler

IV. 2020-2021 Instructional Day Requirement

For the 2020-2021 school year in accordance with the State Department of Education the School of Unlimited Learning local governing board must establish a day to count as a day of instruction towards meeting the annual instructional day requirement. During 2020-2021 the School of Unlimited Learning students receive instruction through synchronous and asynchronous distant learning with Edgenuity and traditional Independent Study. Students scheduled to meet through distance learning receive 240 minutes of instructional time and assignments made by a certificated employee which meets the California Department of Education annual instructional day requirements. All SOUL students are offered 180 days of instruction. Students receiving instruction through independent study continue to be in compliance with the State Department of Education nonclassroom-based requirements that SOUL operated under during FY 2019-2020. A motion was made to approve the 2020-2021 Instructional Day Requirement. M/S/C Allen/Rodgers

V. 2020-2021 Budget Overview for Parents

The Local Control Funding Formula (LCFF) Budget Overview for Parents is a California Legislative requirement. The Local governing boards or governing bodies are required to adopt and submit the Budget Overview for Parents on or

before December 15, 2020. Charter schools must submit their Budget Overview for Parents along with their First Interim report to its chartering authority and the county superintendent of schools, as required. A motion was made to approve the 2020-2021 Budget Overview for Parents. M/S/C Brown-Jenkins/Griffin

VI. 2020-2021 Professional Development Plan

Consistent with its charter goals and identified WASC Action Plan, SOUL creates an annual professional development plan each year. All proposed professional development activities are supported through eligible Federal Title I and Title II funds. This year the focus for professional development is on providing tools to help engage students in learning, to support their social and emotional well-being and increase their motivation. Close to 90% of SOUL student body is on campus one day a week to meet face to face with teachers and support staff. Michael Allen is training and working with staff, students and parents, this training will provide tools to address behaviors and facilitate positive communications. A motion was made to approve the 2020-2021 Professional Development Plan. M/S/C Metzler/Allen

VII. SOUL Update

SOUL's demographic information for the school enrollment and updates as reflected on the Principal's report were reviewed by the council. Additional items discussed:

- Dr. Wilson introduced Rebecca Luna and Manuela Torres to the Governing Council as co Interact Presidents. A motion was made for Rebecca and Manuela to be student representative on the Governing Council. M/S/C Rodgers/Jaime-Mileham
- Rena Failla reported that the WASC Visiting Team has stated that SOUL will continue for the next three years. They will be providing their written report within the next few days.
- Patricia reported that over a 1,000 items were donated from Amazon. The Culinary classroom has been repurposed and set up as a Christmas store for students to shop for personal items or gifts for their family.
- In conjunction with the Cultural Arts Rotary of Fresno, SOUL Interact Club students are making Christmas wreaths to deliver to the Fresno Rehabilitation Center to give to the residents.
- Dr. Wilson and Jimi Rodgers thanked SOUL teachers and support staff for the great job they are doing to support the students through this very difficult time of distance learning.

VIII. Other Business

The next Governing Council meeting will be held on Tuesday, December 8, 2020 from 10:00am-11:30am.

IX. Public Comment

None at this time

X. Adjournment of Meeting

A motion was made to adjourn the Governing Council meeting at 11:24 am. M/C/S Brown-Jenkins/Allen

Submitted by Terry Allen ED.,D.

**COUNTY-WIDE POLICY COUNCIL
MINUTES**

October 6, 2020

CALL TO ORDER	The meeting was called to order at 6:05 p.m. by Gustavo Arevalos, CWPC Vice-Chairperson via Zoom Call.
ROLL CALL	Roll Call was called by Jalyssa Jenkins, CWPC Secretary. The following Representatives were present: Jerald Robinson, Margarita Mancilla, Jessica Aquino, Mashona Buma, Maria Moreno, Karia Manuel, Samantha Sanchez, Katrina Bridges, Luisa Ponce, Cesia Munoz, Ofelia Sandoval, Kimberly Lujan, Sibila Mahmood, Alma Ramos, Yessenia Rodriguez, Tonisha Johnson, Candace Liles, Carol Perez, Jocelyn Diaz, Ashleigh Green Rocker, Rosio Guterrez, Emilia Juarez, Johanna Grayson, Elma Quintanilla, Jazmine Naranjos, Angela Salmeron, Araceli Zavala, Alexy Obezo, Ily Figueroa, Margarita Diaz, Daniella Cash, Sonia Tiznado, William Trigueros, Jack Lazzarini, Zina Brown Jenkins, Manuel Camarillo, Gustavo Arevalos, Jalyssa Jenkins, Minerva Sanchez and Daisy Estrella. A quorum was present.
APPROVAL OF PREVIOUS CWPC MINUTES	<u>Motion</u> to approve the September 16, 2020 CWPC Minutes as written and read was made by Margarita Mancilla and seconded by Maria Moreno. Motion carried.
COMMUNITY REPRESENTATIVE REPORTS	There were no Community Representative Reports given at tonight's meeting.
FRESNO EOC COMMISSIONERS' REPORT	<p>Zina Brown-Jenkins, Fresno EOC Commissioner, informed Representatives of the June 24, 2020 Fresno EOC Board minutes. This information was sent to Representatives prior to tonight's meeting.</p> <p>Ms. Brown-Jenkins informed Representatives of the following:</p> <ul style="list-style-type: none">• LCC program helped with providing water to the Creek Fire front line workers.• Brian King, Director of Fresno Street Saints is retiring. The program is looking for a Site Leader, the position is for 6 hours per day Monday through Friday.• "Thank You" to Ron Cantu, Building Maintenance Repairs Coordinator for keeping our children and staff safe at our 35 Head Start Centers.• The Legislative Report for September reported that Fresno County is now in the Purple Tier and more businesses will be allowed to re-open.• Deadline to complete the Census is October 30, 2020.• Received additional funding for the Food Express Bus.• Richard Keyes, Fresno EOC Board of Commissioner for many years and active community leader past away last week. <p>At this time, Manuel Camarillo, CWPC Chairperson, joined the meeting.</p> <p><u>Motion</u> to approve the June 24, 2020 Fresno EOC Board minutes as written and read was made by Gustavo Arevalos and seconded by Tonisha Johnson. Motion carried.</p>

**PERSONNEL COMMITTEE
REPORT**

Candace Liles, CWPC Historian, informed Representatives of the Personnel Committee Report, which is presented monthly to CWPC. This information was sent to Representatives prior to tonight's meeting.

Ms. Liles reported approval was needed for hiring/separation/job descriptions, personnel actions of Early Head Start and Head Start staff, as well as eligibility lists created.

Motion to approve Personnel Committee Report for October 6, 2020 was made by Carol Perez and seconded by Aracelia Zavala. Motion carried.

**MONTHLY FINANCIAL
STATUS REPORTS**

Jalyssa Jenkins, CWPC Secretary, informed Representatives of the Monthly Financial Status Report for Early Head Start and Head Start programs for August 2020. These reports were sent to Representatives prior to tonight's meeting.

Ms. Jenkins reported that the Monthly Financial Status Reports show all expenditures for the entire Early Head Start and Head Start programs for the month of August 2020 and year-to-date.

Motion to approve the Monthly Financial Status Reports for August 31, 2020 for Early Head Start and Head Start was made by Daisy Estrella and seconded by Tonisha Johnson. Motion carried.

ADA REPORTS

Olga Jalomo-Ramirez, Interim Family/Community Services Manager, informed Representatives of the Average Daily Attendance (ADA) Report for Early Head Start and Head Start. Due to the date changes for our CWPC Meetings the September ADA Report will be presented at the November 3, 2020 CWPC Meeting.

**RESOLUTION FOR FRESNO
EOC BOARD OF
COMMISSIONER**

Nidia Davis, Program Support Director, informed Representatives of the Resolution for Fresno EOC Board of Commissioner Zina Brown-Jenkins. This information was sent to Representatives prior to tonight's meeting.

The Fresno EOC Board of Commissioners requires presentation by resolution of the nomination of an individual seeking to establish/continue membership on the Fresno EOC Board of Commissioners to represent the Head Start 0 to 5 program as the Liaison between the two bodies. The Liaison will report relevant information from each meeting to the other body.

Head Start staff were informed that Zina Brown-Jenkins proposed to continue as the Liaison between the two bodies. The candidate/s seeking to be the Liaison must submit an application for membership every 2 years on the Fresno EOC Board of Commissioners with a County-Wide Resolution attached.

The CWPC Executive Board approved the resolution on September 25, 2020 and Ms. Brown-Jenkins submitted her application to remain on the Fresno EOC Board of Commissioners by the deadline of October 1, 2020.

If the Fresno EOC Board of Commissioners approves this action, Ms. Brown-Jenkins will continue to serve as the Liaison between the County-Wide Policy Council and the Fresno EOC Board of Commissioners for a two-year term, January 1, 2021 through December 31, 2022.

**EARLY HEAD START/
HEAD START 2020-2021
PROGRAM CALENDAR**

Patricia Gonzalez de Martinez, Early Head Start Family Engagement Coordinator, informed Representatives of the Early Head Start/Head Start 2020-2021 Program Calendar. The Early Head Start/Head Start 2020-2021 Program Calendar will be provided to Representatives next month.

**CWPC ELECTION PROCESS –
NOVEMBER 3, 2020**

Marisela Acosta, Parent Engagement Coordinator, informed Representatives that CWPC Election Process will need to be postponed to November 3, 2020 due to delayed entry from August to September and the lack of quorum at Local Parent Meeting (LPM) meetings and inability to elect a Representative at certain sites. The recommended change of date for the CWPC Elections will take place on November 3, 2020 for the 2020-2021 school year.

**FY 2020-2021 CONTINUED
FUNDING APPLICATION FOR
CALIFORNIA DEPARTMENT
OF EDUCATION (CDE)/EARLY
EDUCATION AND SUPPORT
DIVISION (EESD)**

Helen Uyeda, Braided Manager (CSPP), informed Representative of the FY 2020-2021 Continued Funding Application for California Department of Education (CDE)/Early Education and Support Division (EESD). This information was sent to Representatives prior to tonight's meeting.

The submission of the 2021-2022 Continued Funding Application for two California Department of Education (CDE) Contracts with the Early Education and Support Division (EESD) is for one contract for our School-Age Child Care (SACC) Center Contract Type Reimbursement (CCTR) and the other for California State Preschool program (CSPP) for a total of \$1,609,822.

Fresno EOC has operated SACC since 1989. Currently the program is administered by the School of Unlimited Learning. SACC serves 100% subsidized families whose children are enrolled in school from the ages of 5 – 12. This CCTR Contract has operated centers in Parlier (Cesar Chavez) and Selma (Eric White), serving a maximum of 55 children, 246 days per year, from 12:00 to 5:30 p.m. on school days and from 7:30 a.m. to 5:30 p.m. during school holidays and breaks. The centers are licensed by the State Department of Social Services, Community Care Licensing (CCL).

SOUL/Early Head Start are currently in discussion with CDE regarding conversion of the School-Age Child Care contract to an infant/toddler contract. This would be a positive change since the school districts offer alternative care for school-age children and there is a great need for additional infant/toddler services throughout Fresno County.

CSPP operates three full day/full year classrooms in the following centers: Dakota Circle, Sequoia and Yosemite in Fresno, operating 243 days per year, 11 hours per day, five days per week. In addition, CSPP operates three, part day/part year programs, Franklin in Fresno, Wilson in Selma, and Cantua in Cantua Creek, operating 175 days per year, 7.5 hours per day, five days per week. All six centers are licensed by CCL and serve a maximum of 120 children. Head Start funds are braided with the State contract to provide full-day services to these communities.

These contracts are funded \$571,080 for CCTR SACC and \$1,038,741 for CSPP for a total fiscal impact of \$1,609,821.

Continued Funding Application to the CDE/EESD is due by November 10, 2020.

**2019-2020 PIR:
EARLY HEAD START/
HEAD START**

Nidia Davis, Program Support Director, informed Representatives of the 2019-2020 Early Head Start/Head Start Program Information Report (PIR).

Ms. Davis shared that the Annual Program Information Report is mandated by the Office of Head Start (OHS) and is submitted annually by both programs by August 31st. Due to COVID-19 pandemic, the OHS informed all programs nation-wide that the PIR did not need to be submitted in 2020. The submission of PIR for 2020-2021 will be required in 2021.

**2019-2020
EARLY HEAD START/
HEAD START ANNUAL
REPORT**

Kathleen Shivaprasad, Early Care & Education Director, informed Representatives at tonight's meeting of the 2019-2020 Early Head Start/Head Start Annual Report. This information was sent to Representative prior to tonight's meeting.

Each year an Annual Report is prepared with data from the previous program year. The report is mandated by the Head Start Act as amended December 12, 2007 and the Head Start Program Performance Standards, 45 CFR Chapter XIII, September, 2016. The report contains a program overview, and information regarding: funding; budgetary expenditures; accountability, quality assurance and external review; medical and dental service measures; family engagement activities; school readiness; and program governance.

The Annual Report is part of the Year 6 Continuation Funding Application that was submitted to Region IX Head Start on October 1, 2020.

The 2019-2020 Early Head Start/Head Start Annual Report will be posted on the Fresno EOC website for public viewing.

**SELF-ASSESSMENT
2020-2021 DATA REVIEW
WEEK – NOVEMBER 2020
(FALL DATA REVIEW) and
INVITATION TO PARTICIPATE**

Rosa M. Pineda, Early Care & Education Director, informed Representatives of the Self-Assessment 2020-2021 Data Review Week – November 2020 (Fall Data Review) and Invitation to Participate. This information was sent to Representatives prior to tonight's meeting.

The Fall Data Review will consist of various meetings such as:

- 5 Year Program Goals
- Program Management
- Fiscal Services
- Education Services
- Family Community Services
- Home Base Services
- Nutrition Services
- Health Services (Mental Health, Special Education, Maternal/Child Health and Disabilities)
- Staff Development
- Support Services

All meetings will take place via Zoom and are scheduled the week of November 16 through 20, 2020 in the AM and PM.

Ms. Pineda invited Representatives to participate in the November Self-Assessment. This will give Representatives the opportunity to be involved and understand the process.

The November Self-Assessment Orientation Training will be held on Tuesday, October 29, 2020 from 8:30 a.m. to 10:00 a.m. via Zoom.

If you are interested in participating, please contact your Family Services Specialist, Family Development Specialist, Home Base Educator, Marisela Acosta, Parent Engagement Coordinator or Josie Aguilar, Parent Engagement Assistant.

**QUALITY IMPROVEMENT
PLAN (QIP)**

Kathleen Shivaprasad, Early Care & Education Director, gave an overview of what has transpired with bringing the QIP into compliance with OHS.

In November 2018, the Office of Head Start conducted a Federal Review of our Early Head Start/Head Start Programs. In this review, fiscal findings were identified to be of concern for the Head Start 0 to 5 Program. We created a Quality Improvement Plan (QIP) to correct the findings. We have been working diligently with our Finance department to correct the concern. Hudson Henderson & Company Inc. an Independent review firm was hired to get their expertise to resolve the concern by developing an Independent Accountants' Report. We are very confident that the QIP will be accepted by OHS.

At the September 30, 2020 Fresno EOC Board of Commissioners meeting the Hudson Henderson & Company Inc. presented the Independent Accountants' Report for Board's acceptance. As part of the QIP, the Fresno EOC Board of Commissioners and staff will be required to participate in a training that will cover Federal Interest and Disallowed Costs.

As further information is received, it will be shared at the CWPC meetings.

**DESIGNATION RENEWAL
FOR FRESNO EOC HEAD
START
0 TO 5 PROGRAM**

Emilia Reyes, Fresno EOC Chief Executive Officer, informed Representatives of the Designation Renewal for Fresno EOC Head Start 0 to 5 Program. For the past 55 years, the Head Start program has been awarded funding grants yearly. Due to the concern brought forth from the November 2018 Federal Review, the Head Start 0 to 5 Program must compete for funding.

On September 11, 2020, the OHS held an Open Community Meeting to inform other grantees that Fresno County and Oakland County were going to be available for bid for the Fresno EOC

Head Start 0 to 5 grant. Fresno EOC has plans to bid on the competitive process and adapt to the needs in Fresno County community. We are mandated to submit a Request for Proposal (RFP) for this grant that will entail three (3) months to develop the process.

**DISIGNATION RENEWAL FOR
FRESNO EOC HEAD START
0 TO 5 PROGRAM (Cont.)
EARLY HEAD START/
HEAD START MONTHLY
PROGRAM UPDATE REPORT
(PUR)**

Ms. Reyes encouraged Representatives to participate in the process. If you are interested, please contact Ms. Reyes at Emilia.Reyes@Fresnoeoc.org.

Kathleen Shivaprasad, Early Care & Education Director, informed Representatives of the Early Head Start/Head Start Monthly Program Update Report (PUR). This information was not available for the month of September.

As mandated by the Office of Head Start, all Early Head Start and Head Start Programs are to comply with a Monthly Program Information Report to the CWPC.

The monthly report covers the following areas: Program Information Summary, Communication and Guidance from the HHS Secretary, Wait List Totals, and Meals/Snacks Totals for Children, for the Early Head Start and Head Start program.

Ms. Shivaprasad informed Representatives that the PUR for the month of September 2020 will be presented to the CWPC on November 3, 2020.

ANNOUNCEMENTS

Candace Liles, CWPC Historian, made the following Announcements:

- A. October 12, 2020 – Indigenous People’s Day Holiday – No School
- B. October 20, 2020 – Next CWPC Executive Board Meeting via Zoom at 6:00 p.m.
- C. October 28, 2020 – County-Wide Parent Governance Training at 6:00 p.m. via Zoom (Representative Training)
- D. November 3, 2020 – CWPC Meeting via Zoom at 6:00 p.m.
- E. November 11, 2020 – Veteran’s Day Holiday – No School
- F. November 17, 2020 – Executive Board Meeting via Zoom at 6:00 p.m.
- G. November 26-27, 2020 – Thanksgiving Week Holiday – No School

ADJOURNMENT

There being no further business to discuss, motion to adjourn meeting was made by Carol Perez and seconded by Margarita Mancilla. Motion carried.

The meeting adjourned at 7:32 p.m.

Submitted by:

Esther Lepe
Recording Secretary



CEO REPORT

Wednesday, November 18, 2020

Background

The information presented below is intended to keep the Board apprised of the Chief Executive Officer and staff's community involvement on behalf of the Board.

COMMUNITY WIDE EFFORTS

Estelle Dailey Retires after 55 years with Fresno EOC Head Start 0 to 5

Estelle Dailey started her retirement journey on October 16th. Estelle began her work with Head Start in June 1965 at the North Avenue Center in West Fresno as a Teacher Assistant. Estelle did not just help teachers; she also drove the Head Start bus, cooked meals, and provided social services advocacy, counseling, and referral services for participants. Her passion and commitment to children—in particular, children with special needs—quickly became known. Video: [Fresno EOC](#)

Advance Peace Fresno

On October 22nd, Advance peace continues to be a topic in the news as it is a much-needed program in our community. As violent crimes are spiking, the media is reaching out to us to hear our plans to reduce violence. Our Advance Peace Fresno Agents of Change are getting out in the community to reach at-risk individuals and offer resources to those folks to help curb violence.

Mentions: [Fresno Bee](#), [ABC 30](#), [ABC 30](#)

African American Coalition PSA

On October 28th, Fresno EOC partnered with the African American Coalition on a PSA about the COVID-19 Equity Project, created by our community and for our community to stop the spread of COVID-19. You can see this PSA on [YouTube](#) and our agency Facebook page.

Healthy Harvest/Cosecha Sana

We continue to promote The Healthy Harvest Program, a multi-county initiative to protect essential food production workers and their families in the San Joaquin Valley. Staff interviewed on Spanish TV news outlets: Telemundo on October 22nd and Univision on October 28th, as well as two Facebook live opportunities on October 28th to help get the word out in our community.

Fresno State honors Richard Keyes

On October 30th, Fresno State honored Richard Keyes for his life, legacy, and work in the community by lowering flags to half staff. Keyes played an integral role in launching

the Black and ethnic studies programs at Fresno State and being a poverty fighter and leader in Fresno. Several write-ups appeared to honor Mr. Keyes, including an article in the [Fresno Bee](#), on the [Fresno State](#) website, and his Obituary in the [Fresno Bee](#)

An Evening with the CEO

On November 4th, we hosted a Zoom event to update staff on the grant's re-compete status. We invited all EOC staff and had 135 in attendance. We know that communication is vital in times of uncertainty, which is why we hosted this event to ease some fears and answer questions.

Executive Women's Roundtable

On November 6th, I participated in the Fresno Metro Black Chamber of Commerce & Chamber Foundation Women's Roundtable along with Dr. Lori Bennett, President of Clovis Community College, Cynthia Pollard, Director Public Affairs, Aera Energy, Catrina Blair, Chief Process and Program Development Branch, High-Speed Rail, and Vera Moore, Director Philanthropy, JP Morgan Chase. We spoke about being women leaders, who we had help from along the way, and being the first woman of color CEO. You can see the full panel discussion on [The Fresno Black Chamber of Commerce Facebook page](#).

Fresno EOC Valley Apprenticeship Connections

As of November 9th, Valley Apprenticeship Connections (VAC) has placed over 300 participants since 2015. These individuals work hard to complete a 12-week training program, which prepares them for labor careers. Of the 306 VAC students placed in jobs, 140 were hired on as union members, and all students completed the program with 450 training hours.

COVID-19 Services

As we mentioned during the last meeting, we planned to start a static COVID-19 Testing Tuesday event in front of Fresno EOC Plaza. Since late October, we have conducted free walk-up and drive-thru testing. On November 10th, our testing site ran out of tests, which shows the need for this service in our community. The testing participants received food boxes at this event as well. This no-cost drive-up COVID testing is a program by the African American Coalition, the COVID-19 Equity Project, and Fresno EOC. Mentions: [ABC30](#), [Fresno County Democrats](#), [CSU Fresno](#)

No Kid Hungry

On November 12th, we received notification of a \$157,000 grant awarded for our new Food Express Bus! This bus will serve rural communities and provide wraparound services and immediate child safety through the Food Express Bus. At least 250 children will receive nutritionally balanced meals every day during summer and winter breaks. Families will be provided with information about Fresno EOC programs and will be provided referrals. The Food Express Bus is a designated Safe Place location, allowing staff to provide immediate assistance to any child facing a personal crisis or in need of safety.

Amazon Donation Sorting

Amazon delivered new products for our agency to disperse to clients. Employees continue to volunteer to help get the needed supplies distributed to our programs. At

least 20 staff volunteered (which is more than ever before) to help distribute the shipment on November 13th.

Root and Rebound

Root and Rebound has invited our agency to sit on an upcoming panel on November 18th and address economic security for formerly incarcerated people focusing on women. Amalia, our Assistant Director at VAC, will be representing our agency, informing the community on our efforts, and discussing the importance of this topic and healing our community.

LCC Assisting the Central California Food Bank

With COVID-19 and high unemployment rates in the Central Valley, many families in our community need food assistance. Fresno EOC Local Conservation Corps is partnering with Central Valley Food Bank to help pack and prepare food boxes during this time of need. Watch this video as corps members from different programs work together and serve local families. Video: [Fresno EOC YouTube](#)

FRESNO EOC LEADERSHIP TEAM UPDATE

RACE For Equity

In November, with our continuing efforts to be a more inclusive and equitable organization, and as the next step in our RACE for Equity work, we have asked our leadership and management staff to complete an Intercultural Development Inventory (IDI) Assessment. This assessment is a useful tool for assessing our capability to shift cultural perspective and adapt behavior to cultural differences and commonalities. The next step will be a group meeting to share the overall evaluation on a team level of intercultural competence. This group meeting is followed by an individual session to develop an intercultural competence development plan for leadership.

FRESNO EOC Donation update

Amazon

Amazon continues to donate new products regularly which are discontinued or have slightly damaged packaging for our agency to disperse to clients and programs. Photos of the latest event were in our CEO Connect email to show the volume of donations we are receiving.

Bank of America

In November, we will start distributing the masks donated by Bank of America to our food distribution participants. We have 46,000 masks for us to distribute to our rural communities.