

# **Finance Committee Meeting**

February 10, 2021 at 12:00 p.m.

Zoom Link: https://fresnoeoc.zoom.us/j/89471123962

Meeting ID: 894 7112 3962

1-669-900-6833



## **AGENDA**

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#### 3. APPROVAL OF DECEMBER 9, 2020 MINUTES

| A. December 9, 2020 Finance Committee Minutes        | Approve     | Page 3  |
|--|-------------|---------|
| 4. FINANCIAL REPORTS                                 | Accept      |         |
| A. Agency Financial Statements November and December |             | Page 9  |
| B. Head Start Financial Status Report - December     |             | Page 15 |
| 5. 2021 HEALTH SERVICES SLIDING FEE SCALE            |             |         |
| A. 2021 Health Services Sliding Fee Scale            | Approve     | Page 18 |
| 6. HHS HEAD START 0-5 MONITORING STATUS UPDATE       |             |         |
| A. HHS Head Start 0-5 Monitoring Status Update       | Information | Page 20 |
| 7. FUNDING LIST                                      |             |         |
| A. Funding List                                      | Information | Page 45 |
| 8. NON-COMPETITIVE PROCUREMENT                       |             |         |
| A. Non-Competitive Procurement                       | Information | Page 51 |
| 9. HEALTH INSURANCE REPORT                           |             |         |
| A. Health Insurance Report                           | Information | Page 52 |
| 10. INVESTMENT REPORT                                | Information |         |
| A. Investment Report                                 |             | Page 54 |
| 11. VARIANCE REPORTS                                 | Information |         |
| A. Energy Services                                   |             | Page 55 |
| B. Fresno Street Saints                              |             | Page 67 |
| C. Local Conservation Corps                          |             | Page 82 |

## 12. OTHER BUSINESS

Next Meeting: Wednesday, March 10, 2021 At 12:00 Pm

#### 13. PUBLIC COMMENTS

(This portion of the meeting is reserved for persons wishing to address the Committee on items within jurisdiction but not on the agenda. Comments are limited to three minutes).

#### 14. ADJOURNMENT



Linda Hayes Board Chair Emilia Reyes Chief Executive Officer

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# FINANCE COMMITTEE MEETING Wednesday December 9, 2020 12:00 p.m.

#### **MINUTES**

#### 1. CALL TO ORDER

Charles Garabedian, Chair, called the meeting to order at 12:07 PM.

#### 2. ROLL CALL

Roll was called and a quorum was established.

| COMMITTEE MEMBERS          | PRESENT | STAFF            |                    |  |  |  |
|----------------------------|---------|------------------|--------------------|--|--|--|
| Charles Garabedian (chair) | ✓       | Jim Rodriguez    | Emilia Reyes       |  |  |  |
| Amy Arambula               | ✓       | Rebecca Heinricy | Michelle Tutunjian |  |  |  |
| Oliver Baines              |         | Steve Warnes     | Mike Garcia        |  |  |  |
| James Martinez             | ✓       | Thelma Harrison  | Elizabeth Jonasson |  |  |  |
| Itzi Robles                | ✓       | Darlene Trujillo | Jeff Davis         |  |  |  |
|                            |         | Karina Perez     | Jon Escobar        |  |  |  |
|                            |         |                  | Kristine Morgan    |  |  |  |

#### 3. APPROVAL OF AGENDA

Heinricy stated Agenda item #5 should state October instead of September/October.

Motion/Second: Arambula/Robles to approve the agenda, as amended.

Ayes: Garabedian, Arambula, Martinez, Robles

Nayes: None heard

### 4. APPROVAL OF MINUTES

A. November 9, 2020 Finance Committee Minutes

Motion/Second: Martinez/Garabedian to approve the November 9, 2020 meeting minutes.

Ayes: Garabedian, Martinez Abstain: Arambula, Robles

Nayes: None heard

Public comment: None heard

#### 5. FINANCIAL REPORTS: OCTOBER 2020

A. Agency Financial Statements

Heinricy, Financial Officer, shared that Darlene Trujillo, Accounting Manager has resigned from the Agency and that this will be her last meeting and express appreciation for her years of service with the Agency.



Trujillo presented the Statement of Activities for the ten-month period ending October 31, 2020. Trujillo reported total revenue of \$101,858.21 which is 74% of the budget; total expenditures of \$101,634.15 which is 74% of the budget; and net deficit of \$90,664.

Trujillo also presented the Statement of Financial Position as of October 31, 2020 which reported total assets of \$53,126,584; total liabilities of \$24,662,037.

#### B. Head Start Financial Status Report

Trujillo also presented the October 31, 2020 Head Start and Early Head Start Financial Status Reports:

| HS/EHS                 | Annual Budget | Expenses    | % of Budget |
|------------------------|---------------|-------------|-------------|
| Head Start Basic       | \$39,669,844  | 27,135,615  | 68%         |
| Head Start T&TA        | \$390,276     | \$87,734    | 22%         |
| Early Head Start Basic | \$5,751,707   | \$4,045,836 | 70%         |
| Early Head Start T&TA  | \$106,922     | \$17,670    | 17%         |
| Head Start Duration    | \$2,001,636   | \$108,381   | 5%          |

Trujillo reported the October 2020 credit card balance was \$16,923 for Head Start and \$4,279 for Early Head Start.

Motion/Second: Martinez/Arambula to accept the Agency and Head Start financial reports presented.

Ayes: Garabedian, Arambula, Martinez, Robles

**Nayes:** None heard

Public comment: None heard

### 6. WORKERS' COMPENSATION INSURANCE RENEWAL

A. Workers' Compensation Insurance Renewal

Heinricy presented the recommendation for Committee approval for full Board consideration to switch to Church Mutual as our workers' compensation carrier for 2021 based on a slight lower premium with the same services currently being received with Berkshire Hathaway in terms of having a dedicated loss control agent, desired legal representations, and assistance with safety inspections. Heinricy reported that the experience modification for 2021 is 197% which is a decrease from the prior year's experience modification of 214% which helped the renewal premium quotation come in a little lower. We also have a decrease of 1% in projected payroll for 2021 than the projected payroll in 2020 so that made almost a flat renewal between BHHC and Church Mutual. Additional analysis and marketing information provided by our insurance broker Heffernan on the renewal was included in the packet.

| 2020 BHHC   | 2021 Church Mutual | 2021 BHHC   |
|-------------|--------------------|-------------|
| \$1,202,533 | \$1,203,806        | \$1,268,549 |

Commissioner Arambula requested clarification on page 13 as to why there is a rate change given the listed actual and expected losses shown. Rodriguez, CFO, explained that typically carriers have a look-back period that includes the last 3 to 5 years of loss history within their actuarial computations. The loss history of each year, as it is added or dropped from the computation, will impact the experience modification rate calculation depending on how it compares to other years. Heinricy added that there is further explanation on page 27 of the packet which shows all of the losses that have been paid plus those that are outstanding going back to 2016 to 2020.

Commissioner Arambula further commented that it does look like there are certain job classifications with higher rates like landscaping, transportation operations, and childcare. She inquired if the recommendation for Church Mutual considers them providing safety inspections and support to help us reduce claims. Heinricy responded that is one of the factors within the recommendation from both Heffernan and staff and that Church Mutual has committed to doing some safety reviews. Additionally, Jeff Sotelo in the HR office does a great job of going out to the programs and provides safety education and training on continual basis for the programs.

Commissioner Arambula asked how long we have had Berkshire Hathaway as our carrier as some continuity can be helpful with closing workers' compensation claims for people with cumulative injuries or certain people with multiple back injuries. Heinricy responded that Berkshire Hathaway has been the carrier for four years (2017-2020). Arambula noted that four years is a reasonable time for an update in carrier.

Motion/Second: Arambula/Martinez to approve the Workers' Compensation Insurance Renewal.

Ayes: Garabedian, Arambula, Martinez, Robles

**Nayes:** None heard

Public comment: None heard

#### 7. ACCOUNTING POLICIES AND PROCEDURES UPDATE

A. Accounting Policies and Procedures Updates

Heinricy presented the summary of the Accounting Policies and Procedures Update. Heinricy said that this was done in conjunction with the Head Start monitoring and their Corrective Action Plan, with work done by our external auditor Kaku & Mersino on the single audit, and with funding requirements. Updates have been made to portions of Sections 6, 8, and 10 within the Accounting Policies & Procedures manual. Section 6 - Property, Plant, and Equipment: Added some notation that location of asset acquisitions should include specific suite locations to easily identify going forward; also moved the language regarding the need to receive advance approval to dispose and/or disposition instructions from the funding agencies prior to disposal of assets to the start of the Disposal procedure. Section 8 - Cost Allocation Details on the Fresno Executive Plaza facility allocation cost pool procedures were updated for increased clarity. Section 10 - Financial Reporting: Updated SF-429 procedures for the review and approval process for clarity and added a notation in the Financial Statement section that Board approval will be obtained for program specific audits and other reports, as required by funding guidelines. The final change on this section has to do with the compliance requirement for the CalRecycle grant to make sure that their audit report be presented to the Board for approval or acceptance.

Commissioner Arambula asked how requirements for full Board approval for the program is tracked, such as this CalRecycle report. Heinricy responded that we are aware of the CalRecycle requirement and have been complying with it by taking the required reports to the Board for presentation and acceptance but that there was not a written policy documenting this requirement.

Motion/Second: Arambula/Martinez to approve the Accounting Policies and Procedures Update.

Ayes: Garabedian, Arambula, Martinez, Robles

Nayes: None heard

Public comment: None heard

## 8. HHS HEAD START 2019 SF-429

A. HHS Head Start 2019 SF-429

Heinricy presented the recommendation for Committee approval for full Board consideration of the SF-429 report submission to Health and Human Services (HHS) for the reporting of Federal Interest within the Agency's property associated with our Head Start funding. Heinricy stated that procedures were modified for SF-429 reporting of Federal Interest. In conjunction with the Corrective Action process for Head Start, the SF-429 which was filed for 2019 is being restated. This restatement is being brought to the Committee to comply with our new procedure for at least one member of the Board to review and approve the SF-429 prior to submission. This is a lengthy report that included all properties where Head Start has federal interest. The primary change is in the first report for the Federal Executive Plaza location found at the bottom of page 54 that is has a total valuation of \$13,283,169 with \$1,530,152 Federal share which is 12%. Prior to revision, this report included a total valuation of \$8,237,283 with a \$1,689,331 Federal share which was 21%. As a result of the revision, the Federal Interest in the facility has decreased from 21% to 12%.

Heinricy confirmed that Commissioner Arambula was correct that there only currently just two properties that did not have 100% Federal share: the EHS Childcare Center and the Fresno Executive Plaza locations.

Motion/Second: Martinez/Robles to approve the HHS Head Start 2019 SF-429.

Ayes: Garabedian, Arambula, Martinez, Robles

Nayes: None heard

Public comment: None heard

#### 9. HHS HEAD START 0-5 MONITORING STATUS UPDATE

A. HHS Head Start 0-5 Monitoring Status Update

Rodriguez presented the latest monthly update on the Quality Improvement Plan (QIP). Rodriguez referred to page 113 of the packet where it reports the completion of training, including both Board and staff, on October 30<sup>th</sup> by Hudson and Henderson. This training was recorded so we can use for future trainings. Page 114 of the packet provides the update on the policies and procedures that was presented by Heinricy on Item #7 of the Agenda. On page 115, it states that we are working with the Office of Head Start to secure a meeting time to review the latest report from the external auditor that was submitted to them. We are anticipating a reply soon to resolve this matter.

Commissioner Arambula commented that she thought there was an issue regarding the timing, as an individual with HHS who was desired to be included in the resolution process is retiring at the end of the year and asked if this was still an issue. Rodriguez responded that was our understanding of the matter. However, the Office of Head Start (OHS) asked for us to submit another extension for the QIP period so that they can complete their work which he will be drafting to send to HHS. Rodriguez shared that he sought input from HHS regarding their recommendation as to what to state on the extension letter and the amount of time that would be appropriate. He is waiting to hear back from OHS.

Public comment: None heard

No action required.

#### 10. NON-COMPETITIVE PROCUREMENT

A. Non-Competitive Procurement

Rodriguez presented the Non-Competitive Procurement. Rodriguez noted that there is a correction to a word should be "tablets" not tables. These were the Hatch tablets purchased for the children for

\$788,532. This is the only item for non-competitive procurement because Hatch is the only manufacturer and this is just added or the second order to what we already have.

Commissioner Arambula asked, how many tablets were purchased. Rodriguez responded, there are 1,026 tablets purchased in this procurement.

Public comment: None heard

No action required.

#### 11. HEALTH INSURANCE REPORT

A. Health Insurance Report

Warnes, Assistant Finance Director, presented the Health Insurance Report through October. Warnes reported the ending fund balance is \$3,580,836, the Agency contributions is \$891,640, the Employee Contributions is \$91,269, and additional contributions from CARES money is \$48,813 to cover the cost of COVID-19 related claims. The October expenses for medical claims is \$519,238 and the prescriptions paid is \$142,480. The total expenses for 2020 is trending lower than 2019. Overall the plan is operating well.

Commissioner Arambula asked about the timing of the CARES \$49,000 funding. Warnes responded that there is a lag in getting the claims processed, paid, and then reported to us by our third party administrator. Further claims are anticipated. Commissioner Arambula asked about when the CARES funding ended. Heinricy responded that these CSBG CARES funding from CSD are available to us through May 31<sup>st</sup> 2022. Commissioner Arambula inquired about how much of the CARES money was allocated to cover health claims for our employees. Heinricy shared that this amount is approximately \$110,000, included the \$49,000 already incurred.

Commissioner Arambula mentioned that, there is also a passage of legislation for transparency for workers around information sharing when colleagues are infected and asked about plans to comply with this legislation that she believed goes into effect on January 1<sup>st</sup>. She also expressed the hope that the Board would have some knowledge if there are some outbreaks.

Reyes, CEO, stated that there is a lot of HIPPA confidentiality around COVID-19 and that we want to be very careful with disclosing information. Reyes said, we do have contact tracing in place and have our employees quarantine for 10 days. Reyes mentioned that our HR Officer was in the meeting and that they are very diligent to up-date on such policies. Reyes asked Jonasson, Communications Officer, to work with Commissioner Arambula regarding this State legislation.

Public comment: None heard

No action required.

#### 12. INVESTMENT REPORT

A. Investment Report

Warnes presented the Investment Report for month ending September. Total investments are \$4,050,735 with the majority in CDs. We are reinvesting in short-term CDs due to the low interest rates to be able to have funds ready to reinvest once the interest rates begin increase again.

Public comment: None heard

No action required.

## 13. VARIANCE REPORTS

- A. Employment & Training
- B. Food Services
- C. Administration

Heinricy asked if there were any questions on the reports provided for Finance or Program staff who were present.

Public comment: None heard

No action required.

#### 14. OTHER BUSINESS

• Next Meeting: Wednesday, January 13, 2021 at 12:00 PM

Public comment: None heard

## 15. ADJOURNMENT

Meeting adjourned at 1:00 PM

Motion/Second: Arambula/Robles to accept the Adjourment.

Ayes: Garabedian, Arambula, Martinez, Robles

Nayes: None heard

Respectfully submitted,

Charles Garabedian, Chair



#### FINANCE COMMITTEE MEETING

| Date: February 10, 2021    | Program: Finance           |
|----------------------------|----------------------------|
| Agenda Item #: 4           | Director: Rebecca Heinricy |
| Subject: Financial Reports | Officer: Jim Rodriguez     |

#### **Recommended Action**

Staff recommends Committee acceptance for full Board consideration the interim consolidated Financial Statements as of November 2020 and December 2020. Also the acceptance of the preliminary Financial Status Report for the Head Start 0-5 program as of December 2020.

## **Background**

In accordance with the Agency's bylaws, the Finance Committee shall advise in the preparation and administration of the operating budget and oversee the administration, collection, and disbursement of the financial resources of the organization. Additionally, the Treasurer is to ensure the commissioners understand the financial situation of the organization, which includes ensuring that financial statements for each month are available for each meeting of the Board of Commissioners. Monthly financials for Fresno EOC (consolidated) and for Head Start are provided for review and acceptance.

## **Fiscal Impact**

(A) Agency Statement of Activities and Statement of Financial Position:

As of November 30, 2020, the Agency had preliminary revenue of \$117 million, including \$27.8 million of in-kind contributions, and net operating surplus of \$3,205,888. In comparison, the Agency had revenue of \$118.3 million including in-kind of \$32.6 million as of the corresponding period of the preceding year.

As of December 31, 2020, the Agency had preliminary revenue of \$127.6 million, including \$29.7 million of in-kind contributions, and net operating surplus of



\$4,119,974. In comparison, the Agency had revenue of \$134.2 million including inkind of \$36.6 million as of the corresponding period of the preceding year.

- (B) Head Start 0-5 Financial Status Report for the following areas:
  - Head Start Basic
  - Head Start Training & Technical Assistance (T&TA)
  - Duration
  - Early Head Start Basic
  - Early Head Start Training & Technical Assistance (T&TA)

## Conclusion

If approved by the Committee, this item will move forward for full Board consideration at the February 24, 2021 Commission Meeting.



# FRESNO ECONOMIC OPPORTUNITIES COMMISSION STATEMENT OF ACTIVITIES

For The Eleventh Month Period Ended November 30, 2020 and 2019

|   | Α              | В             |      |                | A - B |               | D  |             | B - D        |  |
|---|----------------|---------------|------|----------------|-------|---------------|----|-------------|--------------|--|
|   | BUDGET         | ACTUAL        |      | BUDGET         |       | ACTUAL        |    | ACTUAL      | ACTUAL       |  |
|   | JAN - DEC      | NOVEMBI       | ΞR   | BALANCE        |       | JAN - DEC     | ١  | NOVEMBER    | 2020 vs 2019 |  |
|   | 2020           | 2020          |      | REMAINING      |       | 2019          |    | 2019        | Differences  |  |
| REVENUES AND SUPPORT                                    |                |               |      |                |       |               |    |             |              |  |
| GRANT REVENUE   | \$ 82,029,680  | \$ 67,520,822 | 82%  | \$ 14,508,858  |       | 72,958,177    | \$ | 64,409,088  | 3,111,734    |  |
| GRANT REVENUE - LENDING CAPITAL                         | -              | 438,674       |      | (438,674)      |       | 1,780,014     |    | 731,700     | (293,026)    |  |
| CHARGES FOR SERVICES                                    | 16,426,275     | 15,852,283    | 97%  | 573,992        |       | 15,642,372    |    | 14,354,964  | 1,497,319    |  |
| OTHER PROGRAM REVENUE                                   | 3,536,400      | 2,942,255     | 83%  | 594,145        |       | 4,312,232     |    | 3,405,897   | (463,642)    |  |
| CONTRIBUTIONS   | 69,685         | 151,897       | 218% | (82,212)       |       | 327,748       |    | 317,067     | (165,170)    |  |
| MISCELLANEOUS INCOME                                    | 219,265        | 298,016       | 136% | (78,751)       |       | 244,210       |    | 443,605     | (145,589)    |  |
| INTEREST & INVESTMENT INCOME                            | 96,000         | 108,768       | 113% | (12,768)       |       | 182,609       |    | 147,637     | (38,869)     |  |
| AFFILIATE INTEREST INCOME                               | 977,720        | 868,443       | 89%  | 109,277        |       | 957,410       |    | 804,330     | 64,113       |  |
| RENTAL INCOME   | 1,256,595      | 1,176,264     | 94%  | 80,331         |       | 1,242,500     |    | 1,139,056   | 37,208       |  |
| TOTAL CASH REVENUE                                      | \$ 104,611,620 | \$ 89,357,422 | 85%  | \$ 15,254,198  |       | \$ 97,647,272 | \$ | 85,753,343  | 3,604,079    |  |
| IN KIND REVENUE   | \$ 32,991,055  | \$ 27,764,764 | 84%  | \$ 5,226,291   |       | 36,675,481    | \$ | 32,613,964  | (4,849,201)  |  |
| TOTAL REVENUE & SUPPORT                                 | 427 602 675    | 117 100 105   | 85%  | 20,480,490     |       | 124 222 752   |    | 110 207 207 | (4.245.422)  |  |
| TOTAL REVENUE & SUPPORT                                 | 137,602,675    | 117,122,185   | 03%  | 20,460,490     |       | 134,322,753   |    | 118,367,307 | (1,245,122)  |  |
| EXPENDITURES  |                |               |      |                |       |               |    |             |              |  |
| PERSONNEL COSTS   | \$ 66,198,180  | \$ 54,612,871 | 82%  | \$11,585,309   |       | 59,731,920    | \$ | 55,110,160  | (497,289)    |  |
| ADMIN SERVICES  | 5,810,400      | 4,505,706     | 78%  | 1,304,694      |       | 5,030,645     |    | 4,310,966   | 194,740      |  |
| PROFESSIONAL SERVICES - AUDIT                           | 103,915        | 76,700        | 74%  | 27,215         |       | 95,682        |    | 83,763      | (7,062)      |  |
| CONTRACT SERVICES                                       | 11,712,675     | 6,704,022     | 57%  | 5,008,653      |       | 9,082,693     |    | 7,773,926   | (1,069,903)  |  |
| FACILITY COSTS  | 5,345,730      | 5,249,731     | 98%  | 95,999         |       | 5,145,268     |    | 4,715,395   | 534,336      |  |
| TRAVEL, MILEAGE, VEHICLE COSTS                          | 2,691,175      | 1,462,878     | 54%  | 1,228,297      |       | 2,903,417     |    | 2,587,717   | (1,124,839)  |  |
| EQUIPMENT COSTS   | 1,717,700      | 1,106,907     | 64%  | 610,793        |       | 1,568,645     |    | 1,078,873   | 28,033       |  |
| DEPRECIATION - AGENCY FUNDED                            | 345,000        | 332,053       | 96%  | 12,947         |       | 343,291       |    | 314,824     | 17,229       |  |
| OFFICE EXPENSE  | 1,877,600      | 3,213,239     | 171% | (1,335,639)    |       | 1,804,779     |    | 1,476,350   | 1,736,888    |  |
| INSURANCE   | 804,060        | 677,283       | 84%  | 126,777        |       | 761,139       |    | 694,180     | (16,897)     |  |
| PROGRAM SUPPLIES & CLIENT COSTS                         | 7,625,880      | 7,586,481     | 99%  | 39,399         |       | 6,834,280     |    | 6,293,172   | 1,293,309    |  |
| INTEREST EXPENSE  | 145,275        | 177,091       | 122% | (31,816)       |       | 146,633       |    | 102,515     | 74,576       |  |
| OTHER COSTS   | 234,030        | 105,947       | 45%  | 128,083        |       | 1,331,511     |    | 199,414     | (93,467)     |  |
| TOTAL CASH EXPENDITURES                                 | \$ 104,611,620 | \$ 85,810,910 | 82%  | \$ 18,800,710  |       | 94,779,903    | \$ | 84,741,255  | 1,069,654    |  |
| IN KIND EXPENSES  | \$ 32,991,055  | \$ 27,764,764 | 84%  | \$ 5,226,291   |       | 36,675,481    | \$ | 32,613,964  | (4,849,201)  |  |
| TOTAL EXPENDITURES                                      | 137,602,675    | 113,575,673   | 83%  | 24,027,002     |       | 131,455,384   |    | 117,355,219 | (3,779,546)  |  |
| OPERATING SURPLUS (DEFICIT)                             | \$ -           | \$ 3,546,512  |      | \$ (3,546,512) |       | \$ 2,867,369  | \$ | 1,012,088   | 2,534,424    |  |
| OTHER INCOME / EXPENSE TRANSIT GRANT ASSET DEPRECIATION |                | 340,625       |      | (340,625)      |       | 414,107       |    | 373,246     | (32,622)     |  |
| NET SURPLUS (DEFICIT)                                   | \$ -           | \$ 3,205,888  |      | (3,205,888)    |       | \$ 2,453,262  | \$ | 638,842     | 2,567,046    |  |

# FRESNO ECONOMIC OPPORTUNITIES COMMISSION STATEMENT OF FINANCIAL POSITION As of November 30, 2020

| ASSETS  | 2020   | 2019  | D  | Differences  |
|---|--|---|----|--|
| CASH & INVESTMENTS ACCOUNTS RECEIVABLE PREPAIDS/DEPOSITS INVENTORIES PROPERTY, PLANT & EQUIPMENT NOTES RECEIVABLE (net)             | \$<br>11,156,462<br>16,024,674<br>406,526<br>207,408<br>13,852,035<br>16,127,696 | \$<br>11,177,072<br>9,217,599<br>252,487<br>161,571<br>14,969,281<br>13,081,799 | \$ | (20,610)<br>6,807,074<br>154,039<br>45,837<br>(1,117,246)<br>3,045,898 |
| TOTAL ASSETS  | \$<br>57,774,801   | \$<br>48,859,808  | \$ | 8,914,992  |
| LIABILITIES  ACCOUNTS PAYABLE ACCRUED PAYROLL LIABILITIES DEFERRED REVENUE NOTES PAYABLE HEALTH INSURANCE RESERVE OTHER LIABILITIES | \$<br>3,780,494<br>2,765,446<br>868,357<br>12,313,262<br>3,910,752<br>2,295,127  | \$<br>1,860,135<br>3,370,807<br>693,657<br>11,711,983<br>2,586,056<br>2,004,865 | \$ | 1,920,359<br>(605,361)<br>174,699<br>601,280<br>1,324,696<br>290,262   |
| TOTAL LIABILITIES   | \$<br>25,933,439   | \$<br>22,227,503  | \$ | 3,705,936  |
| FUND BALANCE CURRENT OPERATING EARNINGS (YTD) UNRESTRICTED NET ASSETS REVOLVING LOAN FUND INVESTMENT IN GENERAL FIXED ASSETS        | \$<br>3,546,512<br>15,136,796<br>2,788,197<br>10,369,858                         | \$<br>1,012,088<br>12,494,470<br>2,366,895<br>10,758,852                        | \$ | 2,534,424<br>2,642,326<br>421,301<br>(388,994)                         |
| TOTAL FUND BALANCE  | \$<br>31,841,363   | \$<br>26,632,305  | \$ | 5,209,057  |
| TOTAL LIABILITIES AND FUND BALANCE  | \$<br>57,774,801   | \$<br>48,859,808  | \$ | 8,914,993  |

# FRESNO ECONOMIC OPPORTUNITIES COMMISSION STATEMENT OF ACTIVITIES

For The Twelfth Month Period Ended December 31, 2020 and 2019

|   |    | Α           | В             |      | A - B          |  | С             | D  |             | B - D        |
|---|----|-------------|---------------|------|----------------|--|---------------|----|-------------|--------------|
|   |    | BUDGET      | ACTUA         |      | BUDGET         |  | ACTUAL        |    | ACTUAL      | ACTUAL       |
|   | J  | AN - DEC    | DECEMEE       | BER  | BALANCE        |  | JAN - DEC     | D  | ECEMEBER    | 2020 vs 2019 |
|   |    | 2020        | 2020          |      | REMAINING      |  | 2019          |    | 2019        | Differences  |
| REVENUES AND SUPPORT                                    |    |             |               |      |                |  |               |    |             |              |
| GRANT REVENUE   | \$ | 82,029,680  | \$ 73,880,314 | 90%  | \$ 8,149,366   |  | 72,958,177    | \$ | 72,958,177  | 922,137      |
| GRANT REVENUE - LENDING CAPITAL                         |    | -           | 438,674       |      | (438,674)      |  | 1,780,014     |    | 1,780,014   | (1,341,340)  |
| CHARGES FOR SERVICES                                    |    | 16,426,275  | 17,573,531    | 107% | (1,147,256)    |  | 15,642,372    |    | 15,642,372  | 1,931,159    |
| OTHER PROGRAM REVENUE                                   |    | 3,536,400   | 3,147,836     | 89%  | 388,564        |  | 4,312,232     |    | 4,312,232   | (1,164,396)  |
| CONTRIBUTIONS   |    | 69,685      | 187,423       | 269% | (117,738)      |  | 327,748       |    | 327,748     | (140,325)    |
| MISCELLANEOUS INCOME                                    |    | 219,265     | 319,067       | 146% | (99,802)       |  | 244,210       |    | 244,210     | 74,857       |
| INTEREST & INVESTMENT INCOME                            |    | 96,000      | 138,432       | 144% | (42,432)       |  | 182,609       |    | 182,609     | (44,177)     |
| AFFILIATE INTEREST INCOME                               |    | 977,720     | 938,448       | 96%  | 39,272         |  | 957,410       |    | 957,410     | (18,962)     |
| RENTAL INCOME   |    | 1,256,595   | 1,284,203     | 102% | (27,608)       |  | 1,242,500     |    | 1,242,500   | 41,703       |
| TOTAL CASH REVENUE                                      | \$ | 104,611,620 | \$ 97,907,928 | 94%  | \$ 6,703,692   |  | \$ 97,647,272 | \$ | 97,647,272  | 260,656      |
| IN KIND REVENUE   | \$ | 32,991,055  | \$ 29,757,737 | 90%  | \$ 3,233,318   |  | 36,675,481    | \$ | 36,675,481  | (6,917,744)  |
| TOTAL REVENUE & SUPPORT                                 |    | 137,602,675 | 127,665,666   | 93%  | 9,937,010      |  | 134,322,753   |    | 134,322,753 | (6,657,088)  |
| EXPENDITURES  |    |             |               |      |                |  |               |    |             |              |
| PERSONNEL COSTS   | \$ | 66,198,180  | \$ 59,374,528 | 90%  | \$6,823,652    |  | 59,731,920    | \$ | 59,731,920  | (357,392)    |
| ADMIN SERVICES  | *  | 5,810,400   | 4,977,874     | 86%  | 832,526        |  | 5,030,645     | Ψ  | 5,030,645   | (52,771)     |
| PROFESSIONAL SERVICES - AUDIT                           |    | 103,915     | 83,844        | 81%  | 20,071         |  | 95,682        |    | 95,682      | (11,838)     |
| CONTRACT SERVICES                                       |    | 11,712,675  | 7,017,354     | 60%  | 4,695,321      |  | 9,082,693     |    | 9,082,693   | (2,065,339)  |
| FACILITY COSTS  |    | 5,345,730   | 5,646,226     | 106% | (300,496)      |  | 5,145,268     |    | 5,145,268   | 500,958      |
| TRAVEL, MILEAGE, VEHICLE COSTS                          |    | 2,691,175   | 1,550,013     | 58%  | 1,141,162      |  | 2,903,417     |    | 2,903,417   | (1,353,404)  |
| EQUIPMENT COSTS   |    | 1,717,700   | 1,163,027     | 68%  | 554,673        |  | 1,568,645     |    | 1,568,645   | (405,618)    |
| DEPRECIATION - AGENCY FUNDED                            |    | 345,000     | 361,861       | 105% | (16,861)       |  | 343,291       |    | 343,291     | 18,570       |
| OFFICE EXPENSE  |    | 1,877,600   | 3,551,960     | 189% | (1,674,360)    |  | 1,804,779     |    | 1,804,779   | 1,747,181    |
| INSURANCE   |    | 804,060     | 736,437       | 92%  | 67,623         |  | 761,139       |    | 761,139     | (24,702)     |
| PROGRAM SUPPLIES & CLIENT COSTS                         |    | 7,625,880   | 8,310,778     | 109% | (684,898)      |  | 6,834,280     |    | 6,834,280   | 1,476,498    |
| INTEREST EXPENSE  |    | 145,275     | 209,247       | 144% | (63,972)       |  | 146,633       |    | 146,633     | 62,614       |
| OTHER COSTS   |    | 234,030     | 438,275       | 187% | (204,245)      |  | 1,331,511     |    | 1,331,511   | (893,236)    |
| TOTAL CASH EXPENDITURES                                 |    | 104,611,620 | \$ 93,421,424 | 89%  | \$ 11,190,196  |  | 94,779,903    | \$ | 94,779,903  | (1,358,479)  |
| IN KIND EXPENSES  | \$ | 32,991,055  | \$ 29,757,737 | 90%  | \$ 3,233,318   |  | 36,675,481    | \$ | 36,675,481  | (6,917,744)  |
| TOTAL EXPENDITURES                                      |    | 137,602,675 | 123,179,161   | 90%  | 14,423,514     |  | 131,455,384   |    | 131,455,384 | (8,276,223)  |
| OPERATING SURPLUS (DEFICIT)                             | \$ | -           | \$ 4,486,505  |      | \$ (4,486,505) |  | \$ 2,867,369  | \$ | 2,867,369   | 1,619,136    |
| OTHER INCOME / EXPENSE TRANSIT GRANT ASSET DEPRECIATION |    |             | 366,531       |      | (366,531)      |  | 414,107       |    | 414,107     | (47,576)     |
| NET SURPLUS (DEFICIT)                                   | \$ | -           | \$ 4,119,974  |      | (4,119,974)    |  | \$ 2,453,262  | \$ | 2,453,262   | 1,666,712    |

# FRESNO ECONOMIC OPPORTUNITIES COMMISSION STATEMENT OF FINANCIAL POSITION As of December 31, 2020

| ACCETC   | 2020  | 2019  | D  | ifferences  |
|--|---|---|----|---|
| ASSETS  CASH & INVESTMENTS  ACCOUNTS RECEIVABLE  PREPAIDS/DEPOSITS  INVENTORIES  PROPERTY, PLANT & EQUIPMENT  NOTES RECEIVABLE (net)     | \$<br>15,012,440<br>14,002,363<br>414,711<br>221,692<br>13,715,042<br>16,412,435  | \$<br>12,602,858<br>12,263,729<br>289,446<br>150,792<br>15,109,200<br>13,889,096  | \$ | 2,409,582<br>1,738,633<br>125,265<br>70,900<br>(1,394,158)<br>2,523,339 |
| TOTAL ASSETS   | \$<br>59,778,683  | \$<br>54,305,121  | \$ | 5,473,562   |
| LIABILITIES  ACCOUNTS PAYABLE  ACCRUED PAYROLL LIABILITIES  DEFERRED REVENUE  NOTES PAYABLE  HEALTH INSURANCE RESERVE  OTHER LIABILITIES | \$<br>3,069,901<br>4,360,255<br>1,131,579<br>12,291,151<br>3,930,594<br>2,295,127 | \$<br>2,748,162<br>3,187,622<br>1,152,615<br>12,937,235<br>2,776,891<br>2,295,127 | \$ | 321,739<br>1,172,633<br>(21,036)<br>(646,084)<br>1,153,704<br>0         |
| TOTAL LIABILITIES  | \$<br>27,078,607  | \$<br>25,097,652  | \$ | 1,980,955   |
| FUND BALANCE CURRENT OPERATING EARNINGS (YTD) UNRESTRICTED NET ASSETS REVOLVING LOAN FUND INVESTMENT IN GENERAL FIXED ASSETS             | \$<br>4,486,505<br>15,136,796<br>2,788,197<br>10,288,579                          | \$<br>2,867,369<br>12,446,019<br>2,788,197<br>11,105,885                          | \$ | 1,619,136<br>2,690,776<br>0<br>(817,306)                                |
| TOTAL FUND BALANCE   | \$<br>32,700,076  | \$<br>29,207,469  | \$ | 3,492,606   |
| TOTAL LIABILITIES AND FUND BALANCE   | \$<br>59,778,683  | \$<br>54,305,121  | \$ | 5,473,562   |

|                                       |                            | Head Start - Basic     |                           |                           |           |          | rt - T & TA |           |
|---------------------------------------|----------------------------|------------------------|---------------------------|---------------------------|-----------|----------|-------------|-----------|
|                                       |                            |                        |                           | Balance                   | Annual    | Current  | YTD         | Balance   |
| Description                           |                            | Current Expenses       |                           | Remaining                 | Budget    | Expenses | Expenses    | Remaining |
| Personnel                             | \$31,872,767<br>12,210,971 | \$1,387,262<br>647,287 | \$16,856,378<br>7,748,075 | \$15,016,389<br>4,462,896 |           |          |             |           |
| Fringe Benefits Total Personnel       | 44,083,738                 | \$2,034,549            | 24,604,453                | 19,479,285                |           |          |             |           |
| Total Personnel                       | 44,063,738                 | \$2,034,349            | 24,004,455                | 19,479,283                |           |          |             |           |
| Travel                                | 16,465                     | -                      | 15                        | 16,450                    | -         | -        | -           | -         |
| Equipment*                            | -                          | -                      | -                         | -                         | -         | -        | -           | -         |
| Supplies                              | 2,238,335                  | 82,207                 | 2,102,451                 | 135,884                   | 43,156    | 2,550    | 13,305      | 29,851    |
| Contractual                           | 1,459,026                  | 251,219                | 1,284,880                 | 174,146                   | 468       | 23       | 114         | 354       |
| Facilities /Construction              |                            |                        |                           |                           |           |          |             |           |
| Other:                                |                            |                        |                           |                           |           |          |             |           |
| Food Cost                             | 1,561,118                  | 22,109                 | 646,939                   | 914,179                   |           |          |             |           |
| Transportation                        | 870,158                    | 18,257                 | 383,536                   | 486,622                   |           |          |             |           |
| Staff Mileage                         | 329,661                    | 14,454                 | 150,653                   | 179,008                   |           |          |             |           |
| Field Trips, including Transportation | 52,175                     | 1,579                  | 6,590                     | 45,585                    |           |          |             |           |
| Space                                 | 1,123,247                  | 72,616                 | 832,858                   | 290,389                   |           |          |             |           |
| Utilities / Telephone / Internet      | 747,387                    | 60,762                 | 396,785                   | 350,602                   |           |          |             |           |
| Publication/Advertising/Printing      | 63,252                     | -                      | 40,150                    | 23,102                    |           |          |             |           |
| Repair/Maintenance Building           | 707,555                    | (4,376)                | 223,297                   | 484,258                   |           |          |             |           |
| Repair/Maintenance Equipment          | 146,850                    | 8,801                  | 97,091                    | 49,759                    |           |          |             |           |
| Property & Liability Insurance        | 231,669                    | 12,598                 | 143,553                   | 88,116                    |           |          |             |           |
| Parent Involvement / CWPC             | 118,289                    | 134                    | 10,948                    | 107,341                   |           |          |             |           |
| Other Costs*                          | 124,712                    | 7,015                  | 94,632                    | 30,080                    |           |          |             |           |
| Staff & Parent Training               |                            |                        |                           |                           | 514,562   | 36,216   | 99,094      | 415,468   |
| Total Direct Charges                  | \$53,873,637               | \$2,581,924            | 31,018,831                | \$22,854,806              | \$558,186 | 38,789   | \$112,512   | \$445,674 |
| Total Indirect Charges                | \$3,969,194                | \$193,644              | \$2,326,412               | \$1,642,782               | \$27,228  | \$2,909  | \$8,438     | \$18,790  |
| Total Federal Expenditures            | \$57,842,831               | \$2,775,568            | 33,345,243                | \$24,497,588              | \$585,414 | 41,698   | \$120,950   | \$464,464 |
| % of Annual Budget Expended to Date   |                            |                        | 58%                       |                           |           |          | 21%         | •         |
| Non-Federal Share                     | \$8,955,825                | \$693,892              | \$8,336,311               | \$619,514                 | \$146,354 | \$10,424 | \$30,238    | \$116,116 |

| Credit Card Expenses: Credit card statement dated 12/1/20 - 12/31/20<br>December 2020 expenses |    |       |   |  |  |
|--|----|-------|---|--|--|
| Out of State Travel  | \$ | 121   | Smart and Final - Staff Recognition                               |  |  |
| Staff Training   |    | 6,420 | NHSA - Registration and Red Cross - Registration for CPR Training |  |  |
| Program Supplies - Kitchen   |    | 45    | Walmart - broom, dust pan, and mop                                |  |  |
| Program Supplies - Classroom   |    | 2,385 | Amazon/Target/Walmart-diapers, classroom consumables, batteries,  |  |  |
|  |    |       | wipes, plastic face shield  |  |  |
| Parent Lending Library   |    | 539   | _Amazon puzzles and toys  |  |  |
| Contract Services - Facility Repair  |    | 230   | _AZUGA - vehicle tracking maintenance support vehicle             |  |  |
|  | \$ | 9,740 |   |  |  |

|  | Head Start - Duration Start-Up/Operations |          |              |             |  |  |  |
|--|---|----------|--------------|-------------|--|--|--|
|  |   | Current  |              | Balance     |  |  |  |
| Description  | Annual Budget                             | Expenses | YTD Expenses | Remaining   |  |  |  |
| Personnel<br>Fringe Benefits                                   | \$0                                       | -        | -            | \$0         |  |  |  |
| Total Personnel  | \$0                                       | \$0      | \$0          | \$0         |  |  |  |
| Total Fersonner  | 1   |          |              | Ψ0          |  |  |  |
| Travel   | -   | -        | -            | -           |  |  |  |
| Equipment*   | 94,000                                    | -        | -            | 94,000      |  |  |  |
| Supplies   | 366,376                                   | 14,931   | 21,412       | 344,964     |  |  |  |
| Contractual  | 429,400                                   | (61)     | 90,074       | 339,326     |  |  |  |
| Facilities /Construction                                       | 1,057,160                                 | -        | -            | 1,057,160   |  |  |  |
| Other:   |   |          |              |             |  |  |  |
| Food Cost  | -   | -        | -            | -           |  |  |  |
| Transportation<br>Staff Mileage                                | 1   | -        | -            | -           |  |  |  |
| Field Trips, including Transportation                          |   | _        | _            | _           |  |  |  |
| Space  | -   | -        | -            | -           |  |  |  |
| Utilities / Telephone / Internet                               | -   | -        | -            | -           |  |  |  |
| Publication/Advertising/Printing                               | -   | -        | -            | -           |  |  |  |
| Repair/Maintenance Building                                    | -   | -        | -            | -           |  |  |  |
| Repair/Maintenance Equipment<br>Property & Liability Insurance | -   | -        | -            | -           |  |  |  |
| Property & Liability Ilisurance                                |   | -        | _            | _           |  |  |  |
| Parent Involvement / CWPC                                      | -   | =        | -            | -           |  |  |  |
| Other Costs*   | 54,700                                    | 5,197    | 16,963       | 37,737      |  |  |  |
| Staff & Parent Training  | -   | -        | -            | -           |  |  |  |
| Total Direct Charges   | 2,001,636                                 | \$20,067 | \$128,448    | \$1,873,188 |  |  |  |
| Total Indirect Charges   | \$0                                       | \$0      | \$0          | \$0         |  |  |  |
| Total Federal Expenditures                                     | \$2,001,636                               | \$20,067 | \$128,448    | \$1,873,188 |  |  |  |
| % of Annual Budget Expended to Date                            |   |          | 6%           |             |  |  |  |
| Non-Federal Share  | \$500,409                                 | \$0      | \$0          | \$500,409   |  |  |  |

|                                       | Early Head Start - Basic |                     |              |                      |                  | Early Head St       | tart - T & TA   |                      |
|---------------------------------------|--------------------------|---------------------|--------------|----------------------|------------------|---------------------|-----------------|----------------------|
| Description                           | Annual Budget            | Current<br>Expenses | YTD Expenses | Balance<br>Remaining | Annual<br>Budget | Current<br>Expenses | YTD<br>Expenses | Balance<br>Remaining |
| Personnel                             | \$4,813,590              | \$205,798           | \$2,702,713  | \$2,110,877          | \$44,714         | \$0                 | \$0             | \$44,714             |
| Fringe Benefits                       | 1,171,725                | 71,803              | 923,494      | 248,231              | 11,608           | φU<br>-             | φU<br>-         | 11,608               |
| Total Personnel                       | 5,985,315                | 277,601             | 3,626,207    | 2,359,108            | 56,322           |                     |                 | 56,322               |
| Total Personnel                       | 3,963,513                | 277,001             | 3,020,207    | 2,339,100            | 30,322           | _                   | _               | 30,322               |
| Travel                                | -                        | -                   | -            | -                    | -                | -                   | -               | -                    |
| Equipment*                            | -                        | -                   | -            | -                    | -                | -                   | -               | -                    |
| Supplies                              | 359,940                  | 28,410              | 228,879      | 131,061              | 1,500            | -                   | -               | 1,500                |
| Contractual                           | 180,640                  | 19,243              | 187,953      | (7,313)              | 128              | 5                   | 26              | 102                  |
| Facilities /Construction              | 616,000                  | -                   | -            | 616,000              |                  |                     |                 |                      |
| Other:                                |                          |                     |              |                      |                  |                     |                 |                      |
| Food Cost                             | 68,193                   | 2,708               | 168,887      | (100,694)            |                  |                     |                 |                      |
| Transportation                        | 5,057                    | 260                 | 4,151        | 906                  |                  |                     |                 |                      |
| Staff Mileage                         | 37,680                   | 1,016               | 11,851       | 25,829               |                  |                     |                 |                      |
| Field Trips, including Transportation | -                        | -                   | -            | -                    |                  |                     |                 |                      |
| Space                                 | 154,342                  | 11,661              | 142,397      | 11,945               |                  |                     |                 |                      |
| Utilities / Telephone / Internet      | 101,576                  | 10,682              | 85,791       | 15,785               |                  |                     |                 |                      |
| Publication/Advertising/Printing      | 5,640                    | -                   | 4,565        | 1,075                |                  |                     |                 |                      |
| Repair/Maintenance Building           | 77,484                   | 685                 | 11,711       | 65,773               |                  |                     |                 |                      |
| Repair/Maintenance Equipment          | 18,150                   | -                   | 1,447        | 16,703               |                  |                     |                 |                      |
| Property & Liability Insurance        | 30,011                   | 1,723               | 19,544       | 10,467               |                  |                     |                 |                      |
| Parent Involvement / CWPC             | 4,630                    | -                   | 621          | 4,009                |                  |                     |                 |                      |
| Other Costs*                          | 8,389                    | 425                 | 5,175        | 3,214                |                  |                     |                 |                      |
| Staff & Parent Training               |                          |                     |              |                      | 94,973           | 3,959               | 20,352          | 74,621               |
| Total Direct Charges                  | \$7,653,047              | 354,413             | 4,499,180    | \$3,153,867          | \$152,923        | \$3,964             | \$20,378        | \$132,545            |
| Total Indirect Charges                | \$527,177                | \$26,581            | \$337,438    | \$189,739            | \$7,460          | \$297               | \$1,528         | \$5,932              |
| Total Federal Expenditures            | \$8,180,224              | \$380,994           | \$4,836,618  | \$3,343,606          | \$160,383        | \$4,261             | \$21,906        | \$138,477            |
| % of Annual Budget Expended to Date   |                          |                     | 59%          |                      |                  |                     | 14%             | . ,                  |
| Non-Federal Share                     | \$1,318,820              | \$95,249            | \$1,209,154  | \$835,902            | \$40,095         | \$1,065             | \$5,476         | \$34,619             |

| Credit Card Expenses: Credit card statement dated 12/1/20 - 12/31/20 |    |       |  |  |  |
|--|----|-------|--|--|--|
| December 2020 expenses   |    |       |  |  |  |
| Staff Training   | \$ | 125   | Teachstone Training - Recertification                                |  |  |
| Grand Socialization  |    | 1,361 | Noodle Soup-educational handouts and books                           |  |  |
| Computer Supplies  |    | 236   | Amazon-computer supplies   |  |  |
| Program Supplies - Classrooms  |    | 917   | Target/Amazon/Home Depot-carts, playsand and constructive playthings |  |  |
| Program Supplies - Medical   |    | 672   | Noodle soup- educational handout and books                           |  |  |
| Contract Services - Facility Repair                                  |    | 23    | AZUGA - Vehicle Tracking Maintenance support vehicle                 |  |  |
| Recognition  |    | 13    | Smart and Final - Staff Recognition                                  |  |  |
|  | \$ | 3,347 |  |  |  |



#### FINANCE COMMITTEE MEETING

| Date: February 10, 2021                         | Program: Health Services |
|---|--------------------------|
| Agenda Item #: 5                                | Director: Jane Thomas    |
| Subject: 2021 Health Services Sliding Fee Scale | Officer: Jim Rodriguez   |

#### **Recommended Action**

Staff recommends Committee approval for full Board consideration the Health Services Sliding Fee Schedule for 2021.

## Background

Essential Access Health provides funding for the Fresno EOC Health Services Clinic to provide Title X services. The fees for these services are based on family size and annual income levels as outlined in the Sliding Fee Schedule. The Health Services Clinic revises the Sliding Fee Schedule annually, based on the Federal Poverty Guidelines published each year in the Federal Register.

## **Fiscal Impact**

Essential Access Health requires the Agency's Governing Board's approval of the Sliding Fee Schedule annually. Attached is the 2020 Sliding Fee Schedule based on the Federal Register notice for the 2021 Poverty Guidelines published January 13, 2021.

#### Conclusion

If approved by the Committee, this item will move forward for full Board consideration at the February 24, 2021 Commission Meeting.







## FRESNO EOC HEALTH AND DENTAL SERVICES

CY 2021 Federal Poverty Guidelines Family Size by Monthly Income Sliding Fee Scale

|                | 0% - 100%             | 101% - 125%                            | 126% - 150%       | <b>151</b> % - <b>175</b> % | 176% - 200%           | 201% - 225%         | 226% - 250%           | 251% and greater  |  |
|----------------|-----------------------|--|-------------------|-----------------------------|-----------------------|---------------------|-----------------------|-------------------|--|
| Family         | Federal Poverty Level | al Poverty Level Federal Poverty Level |                   | Federal Po                  | Federal Poverty Level |                     | Federal Poverty Level |                   |  |
| Size No Charge |                       | FPACT No Charge                        |                   | FPACT No Charge             |                       | Partial Patie       | Patient Full Pay      |                   |  |
|                | Patient Pays 0%       | Patient Pays 10%                       | Patient Pays 25%  | Patient Pays 40%            | Patient Pays 55%      | Patient Pays 70%    | Patient Pays 85%      | Patient Pays 100% |  |
| 1              | \$0 - \$1,073         | \$1,074 - \$1,341                      | \$1,342 - \$1,610 | \$1,611 - \$1,878           | \$1,879 - \$2,146     | \$2,147 - \$2,414   | \$2,415 - \$2,683     | \$2,684 & up      |  |
| 2              | \$0 - \$1,452         | \$1,453 - \$1,815                      | \$1,816 - \$2,178 | \$2,179 - \$2,541           | \$2,542 - \$2,904     | \$2,905 - \$3,267   | \$3,268 - \$3,630     | \$3,631 & up      |  |
| 3              | \$0 - \$1,830         | \$1,831 - \$2,288                      | \$2,289 - \$2,745 | \$2,746 - \$3,203           | \$3,204 - \$3,660     | \$3,661 - \$4,118   | \$4,119 - \$4,575     | \$4,576 & up      |  |
| 4              | \$0 - \$2,208         | \$2,209 - \$2,760                      | \$2,761 - \$3,312 | \$3,313 - \$3,864           | \$3,865 - \$4,416     | \$4,417 - \$4,968   | \$4,969 - \$5,520     | \$5,521 & up      |  |
| 5              | \$0 - \$2,587         | \$2,588 - \$3,234                      | \$3,235 - \$3,881 | \$3,882 - \$4,527           | \$4,528 - \$5,174     | \$5,175 - \$5,821   | \$5,822 - \$6,468     | \$6,469 & up      |  |
| 6              | \$0 - \$2,965         | \$2,966 - \$3,706                      | \$3,707 - \$4,448 | \$4,449 - \$5,189           | \$5,190 - \$5,930     | \$5,931 - \$6,671   | \$6,672 - \$7,413     | \$7,414 & up      |  |
| 7              | \$0 - \$3,343         | \$3,344 - \$4,179                      | \$4,180 - \$5,015 | \$5,016 - \$5,850           | \$5,851 - \$6,686     | \$6,687 - \$7,522   | \$7,523 - \$8,358     | \$8,359 & up      |  |
| 8              | \$0 - \$3,722         | \$3,723 - \$4,653                      | \$4,654 - \$5,583 | \$5,584 - \$6,514           | \$6,515 - \$7,444     | \$7,445 - \$8,375   | \$8,376 - \$9,305     | \$9,306 & up      |  |
| 9              | \$0 - \$4,100         | \$4,101 - \$5,125                      | \$5,126 - \$6,150 | \$6,151 - \$7,175           | \$7,176 - \$8,200     | \$8,201 - \$9,225   | \$9,226 - \$10,250    | \$10,251 & up     |  |
| 10             | \$0 - \$4,478         | \$4,479 - \$5,598                      | \$5,599 - \$6,717 | \$6,718 - \$7,837           | \$7,838 - \$8,956     | \$8,957 - \$10,076  | \$10,077 - \$11,195   | \$11,196 & up     |  |
| 11             | \$0 - \$4,857         | \$4,858 - \$6,071                      | \$6,072 - \$7,286 | \$7,287 - \$8,500           | \$8,501 - \$9,714     | \$9,715 - \$10,928  | \$10,929 - \$12,143   | \$12,144 & up     |  |
| 12             | \$0 - \$5,235         | \$5,236 - \$6,544                      | \$6,545 - \$7,853 | \$7,854 - \$9,161           | \$9,162 - \$10,470    | \$10,471 - \$11,779 | \$11,780 - \$13,088   | \$13,089 & up     |  |

st For each additional family member, add \$378 monthly or \$4,540 annually.

#### Key:

Below 100% of poverty level, patient must not be charged for services per Title X regulations
Below 200% of poverty level, no payment is required if FPACT or MediCal patient, FPACT/MediCal pays full fee. Otherwise patient pays partial
Between 201% and 250% poverty level, patient pays partial and Title X pays difference
Above 250% poverty level, patient pays full fee

Remember: Same scale must be applied to labs, medications and supplies



#### FINANCE COMMITTEE MEETING

| Date: February 10, 2021                                     | Program: Head Start                 |
|---|-------------------------------------|
| Agenda Item #: 6  | Directors: Rosa Pineda; Nidia Davis |
| <b>Subject:</b> HHS Head Start 0-5 Monitoring Status Update | Officer: Jim Rodriguez              |

## **Background**

The information presented below is intended to keep the Board apprised on the status of the work performed for the Quality Improvement Plan in response to the receipt of the Focus Area 2 monitoring review report for the Head Start 0-5 program.

U.S. Department of Health and Human Services (HHS) – Administration for Children and Families (ACF) Head Start conducted a follow-up review on the Focus Area 2 monitoring during the week of October 15-18, 2019. A quality improvement plan (QIP) was submitted to HHS for the three noted deficiencies involving the facilities cost associated with the 1900/1920 Mariposa Mall property, commonly referred to as Fresno Executive Plaza (FEP), and the reporting of Federal Interest therein. The three areas cited are internal control, budget, and facility reporting.

Approval of the QIP dated February 14, 2020 was received from the Regional Office in their letter dated February 24, 2020. The corrective action period was approved for an additional extension to February 28, 2021.

The following actions have occurred since the QIP was presented:

- In a letter dated January 19, 2021, HHS confirmed Fresno EOC's election to provide payment in the amount of \$1,941,814 to eliminate any and all federal interest within the FEP facility. This payment is due to HHS within 30 days of this letter or February 18, 2021.
- Staff have completed the last session of Training and Technical Assistance provided by OHS's contracted firm, STG International.
- Newly approved policy and procedures are being implemented and monitored.

This QIP status is next due for submission on February 14, 2021 to Region IX. A copy of the status report accompanies this staff report.







Program Improvement Plan
Finance Committee approval 2/13/2020; Board approval 2/26/2020; Region IX approval 2/24/2020

| Grantee Name       | Fresno County Economic Opportunities Commission | Plan Start Date | 01/23/2020 |
|--------------------|---|-----------------|------------|
| Grant Award Number | 09CH010290                                      | Plan End Date   | 2/28/2021  |

Area of Deficiency

| Description of Incident   | Underlying/ Root Causes Why do we think this happened?   | Actions taken to address this specific incident  What were some immediate actions taken?  What did we do that specifically addressed this incident?  |
|---|--|--|
| "Grantee did not implement internal controls to ensure, maintain, comply, evaluate, and monitor compliance with terms and conditions of the federal award." | <ul> <li>Documentation of reporting policies and procedures.</li> <li>Role of CEO, Board, Internal Audit in monitoring / oversight.</li> </ul> | <ul> <li>Obtain Training and Technical Assistance (T&amp;TA) from Region IX for Board Roles and Responsibilities for Head Start grantees.</li> <li>Weekly meetings with CEO, Financial Officer, and Head Start 0-5 Director will occur to review progress status with Quality Improvement Plan (QIP).</li> <li>Review draft of QIP with Region IX Program and/or Fiscal Specialists on February 12, 2020. Incorporate feedback into draft. Continue to hold frequent conversations with Region IX personnel on status of QIP.</li> <li>Request clarification on timing of 2019 carryover requests for pending facility projects to allow for timely obligation and liquidation of 2020 grant funds if an extension is requested for the SF-425 reporting.</li> <li>Submit January 20, 2020 monitoring review letter and report from HHS along with the current draft of the QIP to Finance Committee on February 13, 2020 and then to the Board on February 26, 2020. Monthly status update on the QIP will be provided to the Board by the CEO. Head Start board representative will report out to the County-Wide Policy Council (CWPC).</li> <li>Update the Agency's Organizational Chart so the Head Start 0 – 5 Director reports directly to the Chief Executive Officer.</li> <li>Request Region IX approval to extend the Final SF-425 closeout reporting and liquidation period for the 2019 grant year to ensure allocated costs within the "Other" line item associated with the facility cost pool for 1900/1920 Mariposa Mall are in alignment with outcome of QIP.</li> </ul> |

| Description of Incident   | Underlying/Root Causes | Actions taken to address this specific incident  |
|---------------------------|------------------------|--|
| Continued from prior page |                        | Procure and contract with an independent, third party Certified Public Accounting (CPA) firm, who has no prior work history with Fresno EOC, to review the current facility cost allocation pool methodology for accuracy of allocations and to identify areas of enhancement.   |
|                           |                        | Review the organizational structure of financial duties associated with the Head Start grant and assess possible restructuring of duties.  |
|                           |                        | <ul> <li>Review available financial training opportunities available on Uniform Guidance and Head Start regulations for Head Start financial staff based on restructuring of financial duties among staff. Determine if the pending Fiscal Initiative training at Region IX anticipated in May 2020 will align with these training needs.</li> </ul> |
|                           |                        | External CPA firm to provide training and technical assistance to Finance Office personnel based on outcome of their agreed upon procedures  |
|                           |                        | Review the Accounting Policies and Procedure Manual - Section X Financial Reporting Procedures for needed additions and/or updates.  |
|                           |                        | External auditor will present recommendations to the Board of Commissioners.   |
|                           |                        | Update documentation of procedures used in the computation of the Federal Interest based on recommendations received from the external auditors.   |
|                           |                        | Document monitoring and oversight procedures for reporting.  |
|                           |                        | Discuss and negotiate with Region IX representatives any items for resolution based on the results of external auditor recommendations.  |
|                           |                        | Obtain Board approval for any necessary updates to the Accounting Policies and Procedures Manual.  |
|                           |                        | Board approval for final QIP status in December 16, 2020 Board meeting.  |

Program Improvement Plan
Finance Committee approval 2/13/2020; Board approval 2/26/2020; Region IX approval 2/24/2020

Actions Taken to Strengthen Systems Program-wide

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|--------------------------|---|--|--|--|--|--|--|
| Key Element:             | nternal Controls                                    |  |  |  |  |  |  |
| Intended Outcome:        | ed Outcome: Assess and Strengthen Internal Controls |  |  |  |  |  |  |
|                          |   |  |  |  |  |  |  |

| Intended Outcome: Assess and Strengthen Internal Controls  |  |   |   |  |  |
|--|--|---|---|--|--|
| Implementation Activities  | Timeline   | Staff responsible   | Resources/ TTA  | Documentation  | Status of Activities   |
| Obtain Training and Technical Assistance (T&TA) Region IX for Board Roles and Responsibilities for Head Start grantees.  | March 13, 2020                                   | Emilia Reyes  | T&TA to be provided at Board<br>Retreat March 13, 2020 as<br>requested through Region IX. | Sign-in sheets will be utilized to document those in attendance. | Complete - training held on March 13, 2020.  |
| Weekly meetings with CEO, CFO, Financial Officer, Head Start 0-5 Director, and Finance Manager – Special Projects will occur to review progress status with QIP.   | February 5, 2020<br>through December<br>31, 2020 | Emilia Reyes, Rebecca<br>Heinricy, Kathleen<br>Shivaprasad, Jim<br>Rodriguez, Arthur<br>Montejano | Quality Improvement Plan.   | Sign-in sheets will be utilized to document those in attendance. | First meeting was held February 5, 2020. Meeting continue.                             |
| Review draft of QIP with Region IX Program and/or Fiscal Specialists on February 12, 2020. Incorporate feedback into draft. Continue to hold frequent conversations with Region IX personnel on status of QIP.     | February 12, 2020                                | Andrea Harvey, Joanna<br>Chan, Emilia Reyes,<br>Rebecca Heinricy, and<br>Kathleen Shivaprasad     | Quality Improvement Plan.   | Sign-in sheet for call.  | Complete QIP was approved by Region IX per letter dated February 24, 2020.             |
| Request clarification on timing of 2019 carryover requests for pending facility projects to allow for timely obligation and liquidation of 2020 grant funds if an extension is requested for the SF-425 reporting. | February 12, 2020                                | Emilia Reyes, Rebecca<br>Heinricy, and Kathleen<br>Shivaprasad                                    | Guidance from Region IX<br>Program and Fiscal Specialists                                 | Meeting call sign-in sheet 2/12/2020.                            | Complete- Guidance<br>received – Can<br>submit carry-over<br>using Interim SF-<br>425. |

| Implementation Activities  | Timeline   | Staff responsible  | Resources/ TTA   | Documentation  | Status of Activities   |
|--|--|--|--|--|--|
| Submit January 20, 2020 monitoring review letter and report from HHS along with the current draft of the QIP to Finance Committee on February 13, 2020 and then to the Board on February 26, 2020. Monthly status update on the QIP will be provided to the Board by the CEO. Head Start board representative will report out to the CWPC. | Finance<br>Committee on<br>February 13, 2010;<br>Board meeting on<br>February 26, 2020<br>and forward. | Emilia Reyes and<br>Rebecca Heinricy                                     | Committee meeting packets.   | Committee meeting packets and meeting minutes.   | On-going-Report and QIP provided via Finance Committee on February 13, 2020 with CEO update to Board on February 26, 2020. Updates continue.         |
| Update the Agency's Organizational<br>Chart so the Head Start 0 – 5 Director<br>reports directly to the Chief Executive<br>Officer.  | February 24, 2020  | Emilia Reyes and Heather<br>Brown  | CEO has knowledge and experience within the areas of early childhood education and fiscal. | Organization Chart   | Complete - reporting structure updated as of February 17, 2020.  |
| Request Region IX approval to extend the Final SF-425 closeout reporting and liquidation period for the 2019 grant year to ensure allocated costs within the "Other" line item associated with the facility cost pool for 1900/1920 Mariposa Mall align with outcome of QIP.   | February 26, 2020  | Emilia Reyes, Rebecca<br>Heinricy, and Kathleen<br>Shivaprasad           | Guidance from Region IX<br>Program and Fiscal Specialists                                  | Letter to request the extension based on potential adjustment to "Other" fiscal line item. | Fresno EOC submitted an updated SF-425 for 2019 on August 6, 2020.   |
| Procure and contract with an independent, third party Certified Public Accounting (CPA) firm, who has no prior work history with Fresno EOC, to review the current facility cost allocation pool methodology for accuracy of allocations and to identify areas of enhancement.   | Week of March 2 <sup>nd</sup> . Week of July 7 <sup>th</sup> .   | Emilia Reyes,<br>Jim Rodriguez,<br>Rebecca Heinricy,<br>Arthur Montejano |  | Contract   | Complete - Hudson, Henderson & Company completed their procedures and report. The Report was accepted by the Board of Commissioners on September 30. |

Program Improvement Plan
Finance Committee approval 2/13/2020; Board approval 2/26/2020; Region IX approval 2/24/2020

| Implementation Activities  | Timeline   | Staff responsible  | Resources/ TTA  | Documentation  | Status of Activities   |
|--|--|--|---|--|--|
| Review the organizational structure of financial duties associated with the Head Start grant and assess possible restructuring of duties.  | March 27, 2020                                     | Emilia Reyes and Heather<br>Brown, Rebecca Heinricy,<br>and Kathleen Shivaprasad                       | Consult peer Head Start programs for suggestions as to structure of fiscal personnel. | Organization Chart; Job<br>Descriptions                          | Complete - Two managers and one accountant have been hired.  |
| Review available financial training opportunities available on Uniform Guidance and Head Start regulations for Head Start financial staff based on restructuring of financial duties among staff. Determine if the pending Fiscal Initiative training at Region IX anticipated in May 2020 will align with these training needs. | April / May 2020 &<br>September –<br>December 2020 | Select Head Start financial<br>staff and/or program<br>leadership.                                     | Trainers to be determined   | Training Agenda  | CEO, Financial Officer, and several staff have completed the OHS Region IX Fiscal Institute webinar series. Update – Staff are participating in additional T&TA with the help of the Regional Network. |
| External CPA firm to provide training and technical assistance to Finance Office personnel based on outcome of their agreed upon procedures.   | October 2020                                       | Applicable Finance Office and Head Start personnel   | External Auditor guidance   | Sign-in sheets will be utilized to document those in attendance. | Update Complete – The external auditor provided training on October 30, 2020 to staff and commissioners. Internal audit staff also completed training in December.                                     |
| One member of the Board of<br>Commissioners will participate in the staff<br>training and technical assistance provided<br>by the External CPA firm based on<br>outcome of their agreed upon procedures  | October 2020                                       | At least one member of the<br>Board of Commissioners<br>including a member of the<br>Finance Committee | External Auditor guidance   | Sign-in sheets will be utilized to document those in attendance. | Complete – The external auditor provided training on October 30, 2020 to staff and commissioners including the Board Chair & Finance Committee Chair.  |

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| Implementation Activities  | Timeline  | Staff responsible  | Resources/ TTA  | Documentation                           | Status of Activities   |
|--|---|--|---|---|--|
| Review the Accounting Policies and Procedure Manual - Section X Financial Reporting Procedures for needed additions and/or updates.              | June 10, 2020   | Rebecca Heinricy   | External Auditor guidance                               | Board Agenda item and minutes           | Complete –changes were presented to the Finance Committee on June 10 <sup>th</sup> and approved by the full Board on June 24 <sup>th</sup> .             |
| External auditor will present recommendations to the Board of Commissioners.   | June 10, 2020 &<br>September 30,<br>2020                                | External Auditor; Emilia<br>Reyes,   | External Auditor guidance                               | Board Agenda item and minutes           | Complete – The external auditors presented their findings and report to the Board of Commissioners on September 30, 2020. The Board accepted the report. |
| Update documentation of procedures used in the computation of the Federal Interest based on recommendations received from the external auditors. | December 16,<br>2020  | Rebecca Heinricy   | External Auditor guidance                               | Federal Interest / SF-429<br>Procedures | Update Complete The Board of Commissioners will consider approved additional updates on December 16.   |
| Document monitoring and oversight procedures for reporting.  | June 10, 2020<br>(Finance<br>Committee) and<br>June 24, 2020<br>(Board) | Emilia Reyes, Rebecca<br>Heinricy, Susan Shiomi,<br>Arthur Montejano   | Review if T&TA would be beneficial.                     | Monitoring Procedures                   | Complete – Monitoring Procedures were approved by the board on June 24 <sup>th</sup> .   |
| Discuss and negotiate with Region IX representatives any items for resolution based on the results of external auditor recommendations.          | As needed, but by<br>November 6, 2020                                   | Board Chair, Emilia<br>Reyes, Jim Rodriguez,<br>Rebecca Heinricy,<br>Kathleen Shivaprasad,<br>Arthur Montejano, Region<br>IX representatives | Guidance from Region IX program and fiscal specialists. | Letters and supporting documents.       | Update Complete - Fresno EOC has a meeting schedules with met with Region IX and OHS on December 17, 2020  |

# **Program Improvement Plan**

**Updated January 2021** 

Finance Committee approval 2/13/2020; Board approval 2/26/2020; Region IX approval 2/24/2020

|   |   |   |                                  |                         | to continue negotiations.and agreed to Option 2.  |
|---|---|---|----------------------------------|-------------------------|---|
| Implementation Activities   | Timeline  | Staff responsible                       | Resources/ TTA                   | Documentation           | Status of Activities  |
| Obtain Board approval for any necessary updates to the Accounting Policies and Procedures Manual.             | June 10, 2020 /<br>June 24, 2020;<br>November 18,<br>2020 | Board of Commissioners;<br>Emilia Reyes | Board meeting packet             | Policies and Procedures | Board approved updates to the Manual on June 24 <sup>th</sup> . Future approval, as needed.   |
| Obtain Board approval final QIP status and Corrective Actions in December 2020in February 2021 Board meeting. | December<br>2020February 28,<br>2021                      | Board of Commissioners;<br>Emilia Reyes | External auditor recommendations | SF-429                  | Updated – has been amended to include items discussed during December 2020 meeting.QIP will be approved and submitted timely after review of the external audit by OHS. |

#### **Summary of progress towards outcome:**

Training has continued including a audit specific training provided by the external auditor, Hudson, Henderson & Company. Additional updates to the policies and procedures are scheduled to be considered by the Board of Commissioners at the December 2020 meeting. The Board of Commissioners will consider the appropriate action in response to the options for resolution presented by the Office of Head Start dated December 9, 2020 ahead of a scheduled negotiation meeting with OHS on December 16, 2020, the Fresno EOC Board of Commissioners elected to proceed with Option 2 as presented by OHS: paying the federal government \$1,941,814 to eliminate Federal interest in the FEP. Fresno EOC representatives met with OHS and Region IX representatives to discuss next steps on December 17. Formal notice was provided in writing via HSES on December 18, 2020. Fresno EOC updated the outstanding SF429 for 2019 to reconcile to the appropriate amount. This QIP has also been updated to reflect the work completed to date as well as delineate items to be completed as agreed upon at the December 17 meeting, namely: submit the updated SF-429; updating the cost methodology to reflect direct charging of facilities costs; continue receiving training and technical assistance from STG International.

Program Improvement Plan
Finance Committee approval 2/13/2020; Board approval 2/26/2020; Region IX approval 2/24/2020

Area of Deficiency

| Alou of Bollololloy   |   | Actions taken to address this specific incident  |
|---|---|--|
| Description of Incident   | Underlying/ Root Causes   | What were some immediate actions taken?  |
|   | Why do we think this happened?  | What did we do that specifically addressed this incident?  |
| "Grantee continued to charge facility costs to the federal award that were not properly allocated. The grantee's Fresno Executive Plaza (FEP) facility cost pool that was implemented for the FEP facility resulted in charges to the federal grant for costs that were not incurred specifically for the federal award and expenses that did not directly benefit the Head Start program." | <ul> <li>Utilization cost pool for the allocation of facility costs for the Fresno Executive Plaza location.</li> <li>Assessment of space utilization within the Fresno Executive Plaza.</li> <li>Depreciation not adjusted for Federal Share of facility.</li> <li>Inclusion of building improvements within the cost pool.</li> <li>Allocation of space in 1900 Building A occupied starting July 2003 (prior to mortgage pay-off in June 2010) without receiving advance approval from HHS.</li> </ul> | <ul> <li>Submit January 20, 2020 monitoring review letter and report received from HHS along with the initial draft of the QIP to Finance Committee meeting on February 13, 2020 and then to the Board meeting on February 26, 2020. Monthly status update on the QIP will be provided to the Board by the CEO. The Head Start board representative will report out to the County-Wide Policy Council.</li> <li>Assess proper inclusion of each fixed asset that is depreciating within the facility cost pool as of January 2019 onward and adjust allocation of depreciation as necessary.</li> <li>Compute the reduction in depreciation allocated to Head Start on assets with Federal Interest from January 2019 to current and make appropriate adjustments to the cost allocation prior to close out of the 2019 grant. Update square footage rate computation to establish a unique rate for Head Start 0-5 spaces that incorporates this adjustment.</li> <li>Perform a walk-thru of the 1900/1920 facility to verify the accuracy of the occupancy of the 1900/1920 buildings and note any areas where space utilization may be shared. Document and adjust any items noted.</li> <li>Procure and contract with an independent, third party Certified Public Accounting (CPA) firm, who has no prior work history with Fresno EOC, to review the current facility cost allocation pool methodology for accuracy of allocations and to identify areas of enhancement.</li> <li>Compute the Federal Interest generated with the 1900 Building A for evaluation as potential disallowed cost.</li> <li>Review available financial training opportunities available on Uniform Guidance and Head Start regulations for Head Start financial staff based on restructuring of financial duties among staff. Determine if the pending Fiscal Initiative training at Region IX anticipated in May 2020 will align with these training needs.</li> <li>External CPA firm to provide training and technical assistance to Finance Office personnel based on outcome</li> </ul> |
|   | June 2010) without receiving advance  | <ul> <li>Review available financial training opportunities available on Uniform Guidance and Head Start regulations for<br/>Head Start financial staff based on restructuring of financial duties among staff. Determine if the pending<br/>Fiscal Initiative training at Region IX anticipated in May 2020 will align with these training needs.</li> </ul>   |

| Description of Incident   | Underlying/Root Causes | Actions taken to address this specific incident  |
|---------------------------|------------------------|--|
| Continued from prior page |                        | Review the Accounting Policies and Procedure Manual - Section VIII Cost Allocation for needed additions and/or updates.  |
|                           |                        | Review facility cost pool procedure step-by-step outline for the Fresno Executive Plaza facility cost pool allocation process for needed additions and/or updates.                 |
|                           |                        | External auditor will present recommendations to the Board of Commissioners.   |
|                           |                        | Assess proper inclusion of each fixed asset that is depreciating within the facility cost pool for periods prior to January 2019. Compute estimate for potential disallowed costs. |
|                           |                        | Compute the reduction for depreciation allocated to Head Start on assets with Federal Interest prior to January 2019.  |
|                           |                        | Discuss and negotiate with Region IX representatives any items for resolution based on the results of external auditor recommendations.  |
|                           |                        | Obtain Board approval for any necessary updates to the Accounting Policies and Procedures Manual.  |
|                           |                        | Obtain Board approval for final QIP status in December 31, 2020 Board meeting.   |

Program Improvement Plan
Finance Committee approval 2/13/2020; Board approval 2/26/2020; Region IX approval 2/24/2020

**Actions Taken to Strengthen Systems Program-wide** 

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|----------------------|---|
| Key Element:         | Accountability for funds, property, and other assets                  |
| Intended Outcome:    | Ensure adequate accountability is maintained within financial records |

| Implementation Activities   | Timeline  | Staff responsible                                       | Resources/ TTA                             | Documentation                                  | Status of Activities  |
|---|---|---|--|--|---|
| Submit January 20, 2020 monitoring review letter and report received from HHS along with the initial draft of the QIP to Finance Committee meeting on February 13, 2020 and then to the Board meeting on February 26, 2020. Monthly status update on the QIP will be provided to the Board by the CEO. The Head Start board representative will report out to the County-Wide Policy Council. | Finance Committee on February 13, 2010; Board meeting on February 26, 2020 and forward. | Emilia Reyes and Rebecca<br>Heinricy                    | Committee meeting packet.                  | Committee meeting packets and meeting minutes. | On-going- Report and QIP provided via Finance Committee on February 13, 2020 with CEO update to Board on February 26, 2020. Updates continue. |
| Assess proper inclusion of each fixed asset that is depreciating within the facility cost pool as of January 2019 onward and adjust allocation of depreciation as necessary.  | February 3, 2020 to February 28, 2020.  | Rebecca Heinricy, Darlene<br>Trujillo, and Kristy Fung. | Fixed Asset and general ledger records.    | Journal Entries and supporting documents       | Complete. Any depreciation within the FEP facility cost pool for site specific improvements were removed.                                     |
| Compute the reduction in depreciation allocated to Head Start on assets with Federal Interest from January 2019 to current and make appropriate adjustments to the cost allocation prior to close out of the 2019 grant. Update square footage rate computation to establish a unique rate for Head Start 0-5 spaces that incorporates this adjustment.                                       | February 3, 2020 to February 28, 2020.  | Rebecca Heinricy and<br>Darlene Trujillo,               | Fixed Asset and SF-429 computation records | Journal Entry and supporting documents.        | Adjustments have been computed and captured.  |

| Implementation Activities  | Timeline   | Staff responsible  | Resources/ TTA  | Documentation                              | Status of Activities   |
|--|--|--|---|--|--|
| Perform a walk-thru of the 1900/1920 facility to verify the accuracy of the occupancy of the 1900/1920 buildings and note any areas where space utilization may be shared. Assess and adjust any items noted.  | February 11,<br>2020   | Kathleen Shivaprasad,<br>Kerry Wiley, Darlene<br>Trujillo, Susan Shiomi, and<br>Mary Xiong     | Facility occupancy worksheet and observation checklist. | Observation checklist                      | Completed walk-<br>through and<br>adjusted square<br>footage.  |
| Procure and contract with an independent, third party Certified Public Accounting (CPA) firm, who has no prior work history with Fresno EOC, to review the current facility cost allocation pool methodology for accuracy of allocations and to identify areas of enhancement. | Week of March 2 <sup>nd</sup> . Week of July 7 <sup>th</sup> . | Emilia Reyes, Rebecca<br>Heinricy, Jim Rodriguez,<br>Arthur Montejano                          |   | Contract                                   | Complete - Hudson, Henderson & Company completed their procedures and report. The Report was accepted by the Board of Commissioners on September 30. |
| Compute the Federal Interest generated with the 1900 Building A for evaluation as potential disallowed cost.   | March -<br>September 2020                                      | Rebecca Heinricy,<br>Darlene Trujillo, External<br>Auditor, Jim Rodriguez,<br>Arthur Montejano | Supporting square footage occupancy worksheets.         | Supporting computation worksheets.         | The external auditors completed their procedures including a computation of Federal Interest and potential disallowed costs.                         |
| Present updated Federal Interest computations for 1900 Building A to the Board of Directors  | September 30,<br>2020  | Rebecca Heinricy, Darlene<br>Trujillo, External Auditor,<br>Jim Rodriguez, Arthur<br>Montejano | External auditor's report and calculations              | External auditor's report and calculations | Update – The Board of Commissioners received the auditor's final report on September 30, 2020.   |

| Implementation Activities  | Timeline   | Staff responsible  | Resources/ TTA            | Documentation  | Status of Activities   |
|--|--|--|---------------------------|--|--|
| Review available financial training opportunities available on Uniform Guidance and Head Start regulations for Head Start financial staff based on restructuring of financial duties among staff, including the pending Fiscal Initiative training at Region IX anticipated in May 2020. | April / May 2020<br>& September –<br>December 2020 | Select Head Start financial<br>staff and/or program<br>leadership. Jim Rodriguez                       | Trainers to be determined | Training Agenda – CEO,<br>Financial Officer, and<br>Accounting Managers<br>attended Fiscal Initiative<br>training. | T&TA requested on March 4, 2020. Staff completed the OHS Region IX Fiscal Institute webinar series. CFO training being coordinated. Update – Staff are participating in additional T&TA with the help of the Regional Network. |
| External CPA firm to provide training and technical assistance to Finance Office personnel based on outcome of their agreed upon procedures.   | October 2020                                       | Applicable Finance Office personnel  | External Auditor guidance | Sign-in sheets will be utilized to document those in attendance.   | Update Complete – The external auditor provided training on October 30, 2020 to staff and commissioners. Internal audit staff also completed training in December.   |
| One member of the Board of Commissioners will participation in the training and technical assistance provided by the External CPA firm based on outcome of their agreed upon procedures  | October 2020                                       | At least one member of the<br>Board of Commissioners<br>including a member of the<br>Finance Committee | External Auditor guidance | Sign-in sheets will be utilized to document those in attendance.   | Complete – The external auditor provided training on October 30, 2020 to staff and commissioners including the Board Chair & Finance Committee Chair.  |

| Implementation Activities  | Timeline                                 | Staff responsible   | Resources/ TTA             | Documentation                           | Status of Activities   |
|--|--|---|----------------------------|---|--|
| Review Accounting Policies and Procedure Manual - Section VIII Cost Allocation for needed additions and/or updates.  | June 10, 2020;<br>June 24, 2020          | Rebecca Heinricy  | External Auditor guidance  | Board Agenda item and minutes           | Complete – The Board of Directors approved proposed changes on June 24 <sup>th</sup> .   |
| Review facility cost pool procedure step-by-<br>step outline for the Fresno Executive Plaza<br>facility cost pool allocation process for<br>needed additions and/or updates.       | November 18,<br>2020                     | Rebecca Heinricy and Darlene Trujillo   | External Auditor guidance  | Facility cost procedure                 | Updated – Staff continue to evaluate the cost pool procedure for modification.   |
| External auditor will present recommendations to the Board of Commissioners.   | June 10, 2020 &<br>September 30,<br>2020 | External Auditor; Emilia<br>Reyes   | External Auditor guidance  | Board Agenda item and minutes           | Complete – The external auditors presented their findings and report to the Board of Commissioners on September 30, 2020. The Board accepted the report.                               |
| Assess proper inclusion of each fixed asset that is depreciating within the facility cost pool for periods prior to January 2019. Compute estimate for potential disallowed costs. | September 30,<br>2020                    | Rebecca Heinricy and<br>Darlene Trujillo, External<br>Auditor, Jim Rodriguez,<br>Arthur Montejano | Fixed Asset Module records | Fixed Asset records and general ledger. | Complete – The external auditor has produced a report which includes estimates for potential disallowed costs. This report was accepted by the Board of Commissioners on September 30. |

| Implementation Activities   | Timeline           | Staff responsible   | Resources/ TTA   | Documentation   | Status of Activities  |
|---|--------------------|---|--|---|---|
| Compute the reduction for depreciation allocated to Head Start on assets with Federal Interest prior to January 2019.                   | September 30, 2020 | Rebecca Heinricy and<br>Darlene Trujillo, External<br>Auditor, Jim Rodriguez,<br>Arthur Montejano | Fixed Asset records, general ledger, and Federal Interest computation. | Federal Interest computation worksheet and fixed asset records. | Complete – The external auditor has computed an updated depreciation amount which excludes potential disallowed costs and resulting updated Federal Interest. This report was accepted by the Board of Commissioners on September 30.                         |
| Discuss and negotiate with Region IX representatives any items for resolution based on the results of external auditor recommendations. | December 2020      | Board Chair, Emilia Reyes,<br>Rebecca Heinricy, Region<br>IX representatives                      | Guidance from Region IX program and fiscal specialists.                | Letters and supporting documents.                               | Complete – Fresno EOC has a meeting schedules with met with Region IX and OHS on December 17, 2020 to continue negotiations and agreed to Option 2. Update Fresno EOC has a meeting scheduled with Region IX for December 17 to discuss items for resolution. |
| Obtain Board approval for any necessary updates to the Accounting Policies and Procedures Manual.                                       | November 18, 2020  | Board of Commissioners;<br>Emilia Reyes   | Board meeting packet   | Policies and Procedures   | Board approved updates to the Manual on June 24 <sup>th</sup> .   |

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|  |              |                         |                  |        | Future approval will       |
|--|--------------|-------------------------|------------------|--------|----------------------------|
|  |              |                         |                  |        | occur, as needed.          |
| Obtain Board approval final QIP status and | December     | Board of Commissioners; | External auditor | SF-429 | Updated – QIP will         |
| Corrective Actions in December 2020 Board  | 2020February | Emilia Reyes            | recommendations  |        | <del>be approved and</del> |
| meeting.                                   | 28, 2021     |                         |                  |        | submitted timely           |
|  |              |                         |                  |        | pending completion         |
|  |              |                         |                  |        | of negotiations.has        |
|  |              |                         |                  |        | been amended to            |
|  |              |                         |                  |        | include items              |
|  |              |                         |                  |        | discussed during           |
|  |              |                         |                  |        | December 2020              |
|  |              |                         |                  |        | meeting.                   |

| <b>Actions Taken to Strengthen Syste</b> | ms Program-wide (After Election of Option 2) |
|--|--|
|--|--|

| Key Element:  | Accountability for funds, property, and other assets |  |  |  |   |  |   |  |  |
|---|--|--|--|--|---|--|---|--|--|
| Intended Outcome: Ensure adequate accountability is maintained within financial records |  |  |  |  |   |  |   |  |  |
|   |  |  |  |  | _ |  | _ |  |  |

| Implementation Activities   | <u>Timeline</u>             | Staff responsible                                       | Resources/ TTA                                       | <u>Documentation</u>                                   | Status of Activities                                 |
|---|-----------------------------|---|--|--|--|
| Update accounting policies & procedures to reflect charging of facilities costs to funding source.    | January 27, 2021            | Rebecca Heinricy, Arthur<br>Montejano                   | T&TA Provided by Regional Network                    | Accounting Policies and Procedures                     | Ongoing – Staff are drafting updates as appropriate. |
| Update policies & procedures to reflect 45  CFR 75 including record retentions                        | January 31, 2021            | Rebecca Heinricy, Arthur<br>Montejano                   | T&TA Provided by Regional Networks                   | Accounts Policies & Procedures, Board Packet/Minutes   | In progress.   |
| Obtain feedback on proposed updates from Regional Network and Region IX.                              | <u>February 10,</u><br>2021 | Rebecca Heinricy, Arthur<br>Montejano                   | T&TA Provided by Regional Network                    | Written feedback from Regional Network                 | Not yet started.                                     |
| Obtain Board of Commissioners Approval on<br>Updated Methodology                                      | <u>February 28, 2021</u>    | <u>Emilia Reyes, Jim</u><br><u>Rodriguez</u>            | Board/Committee Packets                              | Board/Committee Packet and Minutes                     | Not yet started.                                     |
| Complete additional T&TA with Regional Network as well as training on updated policies and procedures | <u>February 28, 2021</u>    | Rebecca Heinricy, Jim<br>Rodriguez, Arthur<br>Montejano | T&TA Provided by Regional Network; Internal Training | Training Agenda and Resources Provided; Sign-in Sheets | In progress.   |

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| Internal audit completes initial monitoring of | February 28, | Internal Audit Staff, Susan | Updated Accounting Policies & | Internal Audit Monitoring | To be scheduled. | Formatted: Font color: Light Blue   |
|--|--------------|-----------------------------|-------------------------------|---------------------------|------------------|-------------------------------------|
| policies and procedures and walk through       | <u>2021</u>  | <u>Shiomi</u>               | <u>Procedures</u>             | Reports                   |                  | Formatted: Normal, Indent: Left: 0" |
|  |              |                             |                               |                           |                  | Torrideced: Normal, macric. Ecrc. o |

## Summary of progress towards outcome:

Internal Audit staff completed training with the external auditor, Hudson, Henderson & Company, to build Fresno EOC's capacity to evaluate progress made and continued adherence towards this outcome. Fresno EOC will complete an additional review of its Accounting Policies and Procedures with the assistance of the Regional Network to assure facilities costing meets the expectations of OHS. Staff will continue to complete T&TA related to the updated policies and procedures as well as 45 CFR 75. Formatted: Font: 11 pt, Font color: Light Blue

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**Area of Deficiency** 

| Description of Incident   | Underlying/ Root Causes  Why do we think this happened?   | Actions taken to address this specific incident  What were some immediate actions taken?  What did we do that specifically addressed this incident?  |
|---|---|--|
| "The grantee did not accurately record a notice of federal interest and did not accurately report the amount of federal interest on the Real Property Status Report (SF-429) for the Fresno Executive Plaza (FEP) property located at 1900 and 1920 Mariposa Mall, Fresno, California." | <ul> <li>Methodology used for computing Federal Interest as reported SF-429</li> <li>Reliance on alternate supporting documents prior to 1999 due to unavailability of general ledger.</li> <li>Space in 1900 Building A was occupied starting July 2003, which was prior to mortgage pay-off in June 2010, without receiving advance approval from HHS.</li> <li>Role of CEO, Board, and Internal Audit in monitoring / oversight not clearly documented.</li> </ul> | <ul> <li>Procure and contract with an independent, third party Certified Public Accounting (CPA) firm, who has no prior work history with Fresno EOC, to review the current facility cost allocation pool methodology for accuracy of allocations and to identify areas of enhancement.</li> <li>Weekly meetings with CEO, Financial Officer, and Head Start 0-5 Director will occur to review progress status with QIP</li> <li>Submit January 20, 2020 monitoring review letter and report received from HHS along with the initial draft of the QIP to Finance Committee meeting on February 13, 2020 and then to the Board meeting on February 26, 2020. Monthly status update on the QIP will be provided to the Board by the CEO. The Head Start board representative will report out to the County-Wide Policy Council (CWPC).</li> <li>Compute the Federal Interest generated with the 1900 Building A for evaluation as potential disallowed cost.</li> <li>External CPA firm to provide training and technical assistance to Finance Office personnel based on outcome of their agreed upon procedures.</li> <li>External auditor will present recommendations to the Board of Commissioners.</li> <li>Compute the reduction for depreciation allocated to Head Start on assets with Federal Interest prior to January 2019 based on occupancy percentage and Federal Interest share.</li> <li>Update computation of federal interest for the FEP facility incorporating recommendations from the external auditor.</li> <li>Review allocation of interest, bond amortization, and mortgage principal across all occupants and their funding sources to ensure Federal Share and Non-Federal Share are accurately reported.</li> </ul> |

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| Description of Incident   | Underlying/Root Causes | Actions taken to address this specific incident  |
|---------------------------|------------------------|--|
| Continued from prior page |                        | Update documentation of procedures used in the computation of the Federal Interest based on recommendations received from the external auditors.                           |
|                           |                        | Obtain Board approval for any necessary SF-429 revision and final QIP status in December 16, 2020 Board meeting.   |
|                           |                        | <ul> <li>Amend and file, if necessary, revised SF-429 report via Online Data Collection (OLDC) within<br/>GrantSolutions.gov based upon CEO and Board approval.</li> </ul> |

Program Improvement Plan
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**Actions Taken to Strengthen Systems Program-wide** 

| Key Element:      | Reporting   |
|-------------------|---|
| Intended Outcome: | Ensure reporting is completed accurately and timely |

| Ensure reporting is   | completed accura   | tely and timely   |                            |  |  |
|---|--|---|----------------------------|--|--|
| Implementation Activities   | Timeline   | Staff responsible   | Resources/ TTA             | Documentation  | Status of Activities   |
| Procure and contract with an independent, third party Certified Public Accounting (CPA) firm, who has no prior work history with Fresno EOC, to review the current facility cost allocation pool methodology for accuracy of allocations and to identify areas of enhancement.  | Week of July 7 <sup>th</sup> .   | Emilia Reyes, Rebecca<br>Heinricy, Jim Rodriguez,<br>Arthur Montejano                             |                            | Contract   | Complete - Hudson, Henderson & Company completed their procedures and report. The Report was accepted by the Board of Commissioners on September 30. |
| Weekly meetings with CEO, CFO, Financial Officer, Head Start 0-5 Director, and Finance Manager – Special Projects will occur to review progress status with QIP   | February 5,<br>2020 through<br>December 31,<br>2020  | Emilia Reyes, Rebecca<br>Heinricy, Kathleen<br>Shivaprasad, Jim<br>Rodriguez, Arthur<br>Montejano | Quality Improvement Plan.  | Sign-in sheets will be utilized to document those in attendance. | First meeting was held February 5, 2020. Meetings continue.  |
| Submit January 20, 2020 monitoring review letter and report received from HHS along with the initial draft of the QIP to Finance Committee meeting on February 13, 2020 and then to the Board meeting on February 26, 2020. Monthly status update on the QIP will be provided to the Board by the CEO. The Head Start board representative will report out to the CWPC. | Finance<br>Committee on<br>February 13,<br>2010; Board<br>meeting on<br>February 26,<br>2020 and<br>forward. | Emilia Reyes and<br>Rebecca Heinricy  | Committee meeting packets. | Committee meeting packets and meeting minutes.                   | On-going- Report and QIP provided via Finance Committee on February 13, 2020 with CEO update to Board on February 26, 2020. Updates continue.        |

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| Implementation Activities  | Timeline                  | Staff responsible   | Resources/ TTA                                  | Documentation  | Status of Activities  |
|--|---------------------------|---|---|--|---|
| Compute the Federal Interest generated with the 1900 Building A for evaluation as potential disallowed cost.                                 | March –<br>September 2020 | Rebecca Heinricy,<br>Darlene Trujillo, External<br>Auditor, Jim Rodriguez,<br>Arthur Montejano    | Supporting square footage occupancy worksheets. | Supporting computation worksheets.                               | The external auditors completed their procedures including a computation of Federal Interest and potential disallowed costs.  |
| Present updated Federal Interest computations for 1900 Building A to the Board of Directors  | September 30,<br>2020     | Rebecca Heinricy,<br>Darlene Trujillo,<br>External Auditor, Jim<br>Rodriguez, Arthur<br>Montejano | External auditor's report and calculations      | External auditor's report and calculations                       | Complete – The Board of Commissioners received the auditor's final report which included federal interest computations on September 30, 2020.   |
| External CPA firm to provide training and technical assistance to Finance Office personnel based on outcome of their agreed upon procedures. | October 2020              | Applicable Finance Office personnel   | External Auditor guidance                       | Sign-in sheets will be utilized to document those in attendance. | Complete – Training was completed on October 27 and was attended by staff as well as members of the Board of Commissioners. Internal audit staff completed additional training in December. |

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Program Improvement Plan
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| Implementation Activities   | Timeline                                 | Staff responsible  | Resources/ TTA   | Documentation  | Status of Activities  |
|---|--|--|--|--|---|
| One member of the Board of Commissioners will participation in the training and technical assistance provided by the External CPA firm based on outcome of their agreed upon procedures | October 2020                             | At least one member of the<br>Board of Commissioners<br>including a member of the<br>Finance Committee | External Auditor guidance  | Sign-in sheets will be utilized to document those in attendance. | Complete – Training was completed on October 27 and was attended by staff as well as members of the Board of Commissioners.   |
| External auditor will present recommendations to the Board of Commissioners.  | June 10, 2020 &<br>September 30,<br>2020 | External Auditor; Emilia<br>Reyes  | External Auditor guidance  | Board Agenda item and minutes                                    | Complete – The external auditors presented their findings and report to the Board of Commissioners on September 30, 2020. The Board accepted the report.  |
| Compute the reduction for depreciation allocated to Head Start on assets with Federal Interest prior to January 2019.   | September 30, 2020                       | Rebecca Heinricy and<br>Darlene Trujillo, External<br>Auditor, Jim Rodriguez,<br>Arthur Montejano      | Fixed Asset records, general ledger, and Federal Interest computation. | Federal Interest computation worksheet and fixed asset records.  | Complete – The external auditor has computed an updated depreciation amount which excludes potential disallowed costs and resulting updated Federal Interest. This report was accepted by the Board of Commissioners on September 30. |

Program Improvement Plan
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| Implementation Activities  | Timeline              | Staff responsible   | Resources/ TTA  | Documentation  | Status of Activities  |
|--|-----------------------|---|---|--|---|
| Update computation of federal interest for the FEP facility incorporating recommendations from the external auditor.   | September 30,<br>2020 | Rebecca Heinricy and<br>Darlene Trujillo, External<br>Auditor, Jim Rodriguez,<br>Arthur Montejano         | External Auditor guidance   | Federal Interest computation worksheet and supporting documents        | Complete – An updated federal interest calculation was included in the report accepted by the Board of Commissioners on September 30. The report and work papers were shared with OHS for review. |
| Review allocation of interest, bond amortization, and mortgage principal across all occupants and their funding sources to ensure Federal Share and Non-Federal Share are accurately reported. | June 17, 2020         | Rebecca Heinricy,<br>Darlene Trujillo, Susan<br>Shiomi, Mary Xiong, Jim<br>Rodriguez, External<br>Auditor | Occupancy records, general ledger, and facility cost allocation rate history. | Facility cost pool allocation historical documents and general ledger. | This analysis has been prepared and further review and research into impact is on-going.  |
| Update documentation of procedures used in the computation of the Federal Interest based on recommendations from the external auditors.  | December 16, 2020     | Rebecca Heinricy  | External Auditor guidance   | Federal Interest / SF-<br>429 Procedures                               | Complete— The Board of Commissioners approved additional updates on December 16. Update The Board of Commissioners will consider additional updates on December 16.                               |
| Obtain Board approval for any necessary SF-429 revision and final QIP status December 2020.  | December 2020         | Board of Commissioners;<br>Emilia Reyes, Jim<br>Rodriguez   | External auditor recommendations  | SF-429   | Updated QIP will be approved and submitted timely within the new  |

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|  |                      |   |        | deadline.Complete – The updated SF-429 was approved and submitted on December 17, 2020.  |
|--|----------------------|---|--------|--|
| Amend and file, if necessary, revised SF-429 report via Online Data Collection (OLDC) within GrantSolutions.gov based upon CEO and Board approval. | December 30,<br>2020 | Emilia Reyes; Rebecca<br>Heinricy; Darlene Trujillo;<br>Jim Rodriguez | SF-429 | Updated SF 429 will be approved and filed timely within the new deadline.Complete - SF-429 was submitted on December 17, 2020. |

#### Summary of progress towards outcome:

Fresno EOC will complete and timely file any outstanding reporting pending results of the meeting with OHS scheduled for December 17, 2020.met with Region IX and OHS representatives on December 17, 2020 and agreed to Option 2. The SF-429 was promptly submitted reconciling to the amounts agreed upon in Option 2. Fresno EOC staff will work with OHS to review and accept the terms of the forthcoming disallowance and release of federal interest.



#### FINANCE COMMITTEE MEETING

| Date: February 10, 2021 | Program: Finance           |
|-------------------------|----------------------------|
| Agenda Item #: 7        | Director: Rebecca Heinricy |
| Subject: Funding List   | Officer: Jim Rodriguez     |

#### **Background**

The information presented below is intended to keep the Committee apprised on the funding that is currently awarded to the Agency.

|                  | January 1, 2021 July 1, 2020 |                 |                 |  |
|------------------|------------------------------|-----------------|-----------------|--|
| As of date       | Current                      | Prior Quarter   | Prior year      |  |
| Awarded funding: | \$211.9 million              | \$169.3 million | \$159.5 million |  |

Significant changes in awarded funding from prior periods include:

Increases in funding: Head Start 0-5 to 18 months - \$30,478,612; Energy Services (2021 LIHEAP and CARES) - \$9,407,079; COVID Equity - \$2,560,671; 2021 CSBG - \$1,911,934; Advance Peace -\$1,141,000; DAWN - \$1,000,000; LGBTQ Sierra Health Foundation - \$1,000,000

Staff would also like to keep the Commission apprised of the expiration of the Dental Transformative Initiative for approximately \$5,124,010 over a 3.5 year period, as this is a significant decrease in funding.

The contract list contains the following:

- 35 Programs
- 56 Funding Sources
- 165 Contracts
- 68 Funding Periods

A list of the funds received by Access Plus Capital for the purpose of issuing loans in the amount of \$20 million is also provided.

As a reminder, the above amounts reflect full grant award periods and do not represent funding for a 12-month period. The schedules also include in-kind contributions / awards.









| PROGRAM  | FUNDING SOURCE   | CONTRA | ACT YEAR | AMOUNT    | SUBTOTAL   |
|--|--|--------|----------|-----------|------------|
| 1 ACCESS PLUS CAPITAL - SBA Microloan Technical Assistance Program | U.S. Small Business Administration                               | Jul-20 | Jun-21   | 213,982   |            |
| 2 ACCESS PLUS CAPITAL - Go Biz                                     | CA Governer's Office   | Oct-20 | Sep-21   | 135,550   |            |
| 3 ACCESS PLUS CAPITAL- Heron Foundation COVID-19 via Fresno EOC    | Heron Foundation   | May-20 | Apr-22   | 200,000   |            |
| 4 ACCESS PLUS CAPITAL- James Irvine Foundation                     | James Irvine Foundation  | Dec-20 | Dec-21   | 500,000   |            |
| 5 ACCESS PLUS CAPITAL- EDA COVID-19                                | U.S. Department of Commerce/ Economic Development Administration | Dec-20 | Dec-21   | 50,000    |            |
| 6 ACCESS PLUS CAPITAL - Wells Fargo SOSB                           | Wells Fargo  | Apr-20 | Apr-21   | 40,000    |            |
| 7 ACCESS PLUS CAPITAL - Wells Fargo COVID19                        | Wells Fargo  | Apr-20 | Apr-21   | 368,247   |            |
| 8 ACCESS PLUS CAPITAL - JP Morgan Chase                            | JP Morgan Chase  | Dec-18 | Dec-21   | 300,000   |            |
| 9 ACCESS PLUS CAPITAL - JP Morgan Chase Pro Neighborhoods          | JP Morgan Chase  | Dec-18 | Dec-21   | 2,550,000 | 4,357,779  |
| 10 ADVANCE PEACE   | CalVIP   | Oct-20 | Dec-23   | 925,000   |            |
| 11 ADVANCE PEACE   | California Endowment   | Oct-20 | Dec-23   | 75,000    |            |
| 12 ADVANCE PEACE   | City of Fresno   | Oct-20 | Aug-21   | 125,000   |            |
| 13 ADVANCE PEACE   | Central Valley Community Foundation                              | Jan-21 | Dec-21   | 1,000     |            |
| 14 ADVANCE PEACE   | New Venture Fund   | Jan-21 | Dec-21   | 15,000    | 1,141,000  |
| 15 AFRICAN AMERICAN CAPACITY BUILDING                              | California Endowment   | Jan-21 | Dec-21   | 50,000    |            |
| 16 AFRICAN AMERICAN CAPACITY BUILDING                              | Vesper Society   | Jan-21 | Dec-21   | 1,000     | 51,000     |
| 17 BLACK CHILD LEGACY CAMPAIGN                                     | Central Valley Community Foundation                              | Dec-20 | Dec-21   | 20,000    | 20,000     |
| 18 COVID EQUITY PROJECT (City) - AFRICAN AMERICAN COALITION        | City of Fresno   | Aug-20 | Mar-21   | 912,000   |            |
| 19 COVID EQUITY PROJECT (County) - AFRICAN AMERICAN COALITION      | County of Fresno   | Aug-20 | Jun-21   | 1,648,671 | 2,560,671  |
| 20 COMMUNITY SERVICES BLOCK GRANT - 2020                           | State Community Services & Development                           | Jan-20 | May-21   | 1,911,934 |            |
| 21 COMMUNITY SERVICES BLOCK GRANT - Discretionary                  | State Community Services & Development                           | Jan-20 | May-21   | 32,000    |            |
| 22 COMMUNITY SERVICES BLOCK GRANT - 2021                           | State Community Services & Development                           | Jan-21 | May-22   | 1,911,934 |            |
| 23 COMMUNITY SERVICES BLOCK GRANT - CARES Act                      | State Community Services & Development                           | Mar-20 | May-22   | 2,592,952 |            |
| 24 COMMUNITY SERVICES BLOCK GRANT - CARES Act Discretionary        | State Community Services & Development                           | Mar-20 | May-22   | 40,370    | 6,489,190  |
| 25 DAWN  | City of Fresno   | Aug-20 | Dec-24   | 1,000,000 | 1,000,000  |
| 26 ENERGY SERVICES - 2020- DOE                                     | State Community Services & Development                           | Jul-20 | Dec-21   | 350,000   |            |
| 27 ENERGY SERVICES - 2019- Solar DAP                               | State Community Services & Development                           | Jun-19 | Dec-21   | 2,500,000 |            |
| 28 ENERGY SERVICES - 2020- Liheap Weatherization                   | State Community Services & Development                           | Oct-19 | Jun-21   | 2,764,202 |            |
| 29 ENERGY SERVICES -2020 LIHEAP (Cash Assistance)                  | State Community Services & Development                           | Oct-19 | Dec-21   | 2,112,511 |            |
| 30 ENERGY SERVICES -2020 LIHEAP (In-kind)                          | PG&E   | Oct-19 | Dec-21   | 5,659,257 |            |
| 31 ENERGY SERVICES -2020 DAP Utility Assistance                    | State Community Services & Development                           | Oct-19 | Dec-21   | 151,902   |            |
| 32 ENERGY SERVICES - 2020- DAP Weatherization                      | State Community Services & Development                           | Oct-19 | Dec-21   | 227,853   |            |
| 33 ENERGY SERVICES -2021 LIHEAP (Weatherization)                   | State Community Services & Development                           | Oct-20 | Sep-21   | 1,208,752 |            |
| 34 ENERGY SERVICES -2021 LIHEAP (Cash Assistance)                  | State Community Services & Development                           | Oct-20 | Sep-21   | 1,545,566 |            |
| 35 ENERGY SERVICES -2021 LIHEAP (In-kind)                          | PG&E   | Oct-20 | Sep-21   | 4,144,338 |            |
| 36 ENERGY SERVICES - LIHEAP CARES (Weatherization)                 | State Community Services & Development                           | Oct-20 | Jun-21   | 220,572   |            |
| 37 ENERGY SERVICES -LIHEAP CARES (Cash Assistance)                 | State Community Services & Development                           | Oct-20 | Jun-21   | 807,496   |            |
| 38 ENERGY SERVICES -LIHEAP CARES (In-kind)                         | PG&E   | Oct-20 | Jun-21   | 1,480,355 |            |
| 39 ENERGY SERVICES - City of Fresno (CDBG)                         | City of Fresno   | Jul-18 | Jun-21   | 285,000   |            |
| 40 ENERGY SERVICES - ENERGY PARTNERS                               | RHA, INC (P G & E)   | Jan-21 | Jun-21   | 55,678    |            |
| 41 ENERGY SERVICES - Transformative Climate Communities Program    | City of Fresno (Strategic Growth Council)                        | May-19 | May-21   | 1,856,429 | 25,369,911 |

| PROGRAM  | FUNDING SOURCE   | CONTR/ | ACT YEAR         | AMOUNT     | SUBTOTAL   |
|--|--|--------|------------------|------------|------------|
| 42 FRESNO STREET SAINTS - FUSD                                     | Fresno Unified School District                                 | Jul-20 | Jun-21           | 367,523    |            |
| 43 FRESNO STREET SAINTS - Chevron                                  | Chevron  | Sep-17 | Dec-21           | 17,500     |            |
| 44 FRESNO STREET SAINTS - CDBG                                     | City of Fresno   | Jan-21 | Sep-21           | 46,500     |            |
| 45 FRESNO STREET SAINTS - Kings Estate                             | Kings View Estate  | Jan-19 | Dec-21           | 21,600     |            |
| 46 FRESNO STREET SAINTS - Training Institute                       | Union Pacific Foundation                                       | Oct-19 | Sep-21           | 14,400     |            |
| 47 FRESNO STREET SAINTS - After School Program                     | Rite Aid Foundation  | Oct-19 | Sep-21           | 20,000     |            |
| 48 FRESNO STREET SAINTS - TCC Community Garden                     | City of Fresno   | Aug-15 | Apr-24           | 98,000     |            |
| 49 FRESNO STREET SAINTS-Transformative Climate Communities Program | City of Fresno (Strategic Growth Council)                      | Jul-19 | Jun-21           | 105,367    | 690,890    |
| 50 FOOD SERVICES   | Third Party - Home Bound Meals                                 | Jan-21 | Dec-21           | 2,340,000  |            |
| 51 FOOD SERVICES   | Third Party - Catering   | Jan-21 | Dec-21           | 300,000    |            |
| 52 FOOD SERVICES   | CAFÉ EOC   | Jan-21 | Dec-21           | 100,000    |            |
| 53 FOOD SERVICES   | Intercompany - Fresno EOC Head Start                           | Jan-21 | Dec-21           | 1,708,300  |            |
| 54 FOOD SERVICES   | Intercompany - Fresno EOC- Sanctuary                           | Jul-20 | Jun-21           | 22,170     |            |
| 55 FOOD SERVICES   | Intercompany - Fresno EOC- SOUL                                | Jul-20 | Jun-21           | 13,600     |            |
| 56 FOOD SERVICES   | Intercompany Catering  | Jul-20 | Jun-21           | 19,250     |            |
| 57 FOOD SERVICES   | FMAAA - FFS  | Jul-20 | Jun-21           | 400,000    |            |
| 58 FOOD SERVICES   | USDA - At Risk   | Oct-20 | Sep-21           | 73,400     |            |
| 59 FOOD SERVICES   | USDA - Summer & Winter Meals                                   | Oct-20 | Sep-21           | 630,930    |            |
| 60 FOOD SERVICES   | FMAAA - COVID MEALS  | Jan-21 | Dec-21           | 1,380,000  |            |
| 51 FOOD SERVICES   | Fee for service / MOU contracts                                | Jul-20 | Jun-21           | 900,000    |            |
| 62 FOOD SERVICES - Sisters of St. Joseph Food Distribution         | Sisters of St. Joseph Health Care Foundation                   | Jul-20 | Jun-21           | 75,000     |            |
| 63 FOOD SERVICES - Market Match                                    | Ecology Center   | Jan-21 | Dec-21           | 26,177     |            |
| FOOD SERVICES - Cal Fresh Outreach Project                         | Kaiser Permanente  | Oct-19 | Sep-21           | 95,000     | 8,083,82   |
| 65 CALIFORNIA STATE PRESCHOOL                                      | USDA   | Oct-20 | Sep-21           | 14,000     |            |
| 66 CALIFORNIA STATE PRESCHOOL                                      | Parent Fees  | Jul-20 | Jun-21           | 125        |            |
| 67 CALIFORNIA STATE PRESCHOOL                                      | State - Department of Education                                | Jul-20 | Jun-21           | 1,074,224  |            |
| 68 HEAD START / EARLY HEAD START                                   | USDA   | Oct-20 | Sep-21           | 1,634,015  |            |
| 69 HEAD START / EARLY HEAD START                                   | US Department of HHS   | Jan-20 | Jun-21           | 68,770,488 |            |
| 70 HEAD START / EARLY HEAD START                                   | IN-KIND  | Jan-20 | Jun-21           | 16,111,880 | 87,604,732 |
| 71 HEALTH SERVICES - ADOLESCENT FAMILY LIFE PROGRAM                | CDPH-MCAH  | Jul-20 | Jun-23           | 1,791,999  |            |
| 72 HEALTH SERVICES   | Essential Access Health-Title X                                | Apr-20 | Mar-21           | 295,000    |            |
| 73 HEALTH SERVICES   | Third Parties  | Apr-20 | Mar-21           | 686,834    |            |
| 74 HEALTH SERVICES - Tattoo Removal                                | Fresno Police Department                                       | Oct-19 | Sep-22           | 48,204     |            |
| 75 HEALTH SERVICES - CA PREP                                       | State - Department of Health                                   | Jul-18 | Jun-21           | 1,200,000  |            |
| 76 HEALTH SERVICES - Digital Initiative for Youth                  | US Department of HHS through UCSF                              | Oct-16 | Sep-21           | 1,308,762  |            |
| 77 HEALTH SERVICES - Glow! Group Prenatal Care                     | First 5 of Fresno County                                       | Sep-19 | Jun-23           | 550,000    |            |
| 78 HEALTH SERVICES - Promoting Optimal Health for Rural Youth      | The Regents of of the Univ. of CA through UCSF                 | Jul-20 | Jun-23           | 829,916    |            |
| 79 HEALTH SERVICES - COVID-19 Farmworkers Harvest                  | County of Fresno   | Aug-20 | Jun-21           | 500,000    |            |
| BO HEALTH SERVICES - School Based Sealant                          | County of Fresno   | Dec-19 | Jun-22           | 520,000    |            |
| 81 HEALTH SERVICES - In-Home Care Services                         | County of Fresno   | Jul-20 | Jun-22           | 550,000    |            |
| 82 HEALTH SERVICES - TIPHOTHE CARE SERVICES                        | County of Fresho  County of Fresho Department of Public Health | Sep-19 | Jun-22<br>Jun-21 | 200,000    |            |
| 83 HEALTH SERVICES - RURAL TOBACCO                                 | State - Department of Health                                   | Jul-20 | Jun-25           | 1,111,054  | 9.591.769  |

| PROGRAM   | FUNDING SOURCE   | CONTRA | CONTRACT YEAR |           | SUBTOTAL  |
|---|--|--------|---------------|-----------|-----------|
| 84 LCC-California Endowment- Corpsmember Supportive Services          | California Endowment   | Feb-13 | Dec-21        | 15,000    |           |
| 85 LCC-YOUTHBUILD/AmeriCorps 19-20                                    | Corporation for National and Community Service                 | Aug-19 | Aug-21        | 159,905   |           |
| 86 LCC-YOUTHBUILD/AmeriCorps 20-21                                    | Corporation for National and Community Service                 | Aug-20 | Aug-22        | 155,500   |           |
| 87 LCC-Prop 1 San Joaquin River Parkway                               | Wildlife Conservation Board State of CA                        | Oct-16 | Feb-21        | 959,934   |           |
| 88 LCC- CCC Proposition 68  | California Conservcation Corps (CCC)                           | May-19 | Apr-21        | 304,466   |           |
| 89 LCC -CCC Proposition 68 Phase II                                   | California Conservcation Corps (CCC)                           | May-20 | Dec-21        | 489,357   |           |
| 90 LCC-DOC RECYCLING CYCLE 34   | CALRECYCLE   | Jul-19 | Jun-21        | 1,761,778 |           |
| 91 LCC-DOC RECYCLING CYCLE 35   | CALRECYCLE   | Jul-20 | Jun-22        | 1,738,792 |           |
| 92 LCC-BUY BACK CENTER  | Friant Buy Back Center   | Jan-20 | Dec-21        | 50,000    |           |
| 93 LCC-YOUTHBUILD DEPARTMENT OF LABOR                                 | US Department of Labor Employment and Training Administration  | Jan-20 | Apr-23        | 1,500,000 |           |
| 94 LCC-Public Lands-Youth Conseration Activities on Reclamation Lands | U.S Dept. of the Interior, Bureau of Reclamation (BREC)        | Oct-20 | Sep-21        | 90,000    |           |
| 95 LCC-Fresno County Workforce Investment Board                       | Fresno Regional Workforce Investment Board (FRWIB)             | Feb-20 | Feb-21        | 80,000    |           |
| 96 LCC-Calfire Central Valley Forestry Corps                          | Fresno Regional Workforce Investment Board (FRWIB)             | Aug-20 | Jun-22        | 150,000   |           |
| 97 LCC/Sanctuary - Homeless Employment Program                        | City of Fresno   | Oct-20 | Jun-21        | 76,122    |           |
| 98 LCC-FFS Dental Clinic Health Service Yard Maintenance              | Intercompany - Fresno EOC Health Services                      | Jan-20 | Dec-21        | 4,303     |           |
| 99 LCC-FFS Franklin Head Start Yard Maintenance                       | Intercompany - Fresno EOC Head Start                           | Jan-20 | Dec-21        | 14,400    |           |
| 100 LCC-FFS RDA   | City of Fresno-Successor Agency to RDA                         | Jul-20 | Jul-21        | 16,992    |           |
| 101 LCC-Facility Rental   | Office of The County of Fresno Public Defender                 | Feb-18 | Dec-21        | 3,240     |           |
| 102 LCC-Transformative Climate Communities Program                    | City of Fresno (Strategic Growth Council)                      | May-19 | May-21        | 1,521,582 |           |
| 103 LCC-CCC ACTIVE TRANSPORTATION PROGRAM                             | California Conservcation Corps (CCC)                           | Sep-18 | Mar-21        | 271,428   |           |
| 104 LCC-CCC Non-Residential Program                                   | California Conservcation Corps (CCC)                           | Aug-20 | Jun-21        | 24,000    |           |
| 105 LCC-CCC Prop 84   | California Conservcation Corps (CCC)                           | Jan-21 | Oct-21        | 92,357    |           |
| 106 LCC-California Community Reinvestment Grant                       | State of California  | Oct-19 | Sep-21        | 300,000   |           |
| 107 LCC-YOUTHBUILD CALIFORNIA CHARTER SCHOOL                          | YBCSC  | Jul-20 | Jun-21        | 125,000   | 9,904,156 |
| 108 SANCTUARY - Human Trafficking Victim Assist.(HV) Program          | CalOES Victim Services and Public Safety Branch                | Apr-20 | Mar-21        | 476,190   |           |
| 109 SANCTUARY - OVC   | U.S. Department of Justice                                     | Oct-18 | Sep-21        | 774,999   |           |
| 110 SANCTUARY - OVC for Minor Victims                                 | U.S. Department of Justice                                     | Oct-19 | Sep-22        | 499,998   |           |
| 111 SANCTUARY - Slave 2 Nothing                                       | Slave 2 Nothing Foundation                                     | May-19 | no end date   | 30,000    |           |
| 112 SANCTUARY - Slave 2 Nothing                                       | Slave 2 Nothing Foundation                                     | Jun-20 | no end date   | 30,000    |           |
| 113 SANCTUARY - SOUL Rental Income                                    | Intercompany   | Jul-20 | Jun-21        | 83,949    |           |
| 114 SANCTUARY - Shelter Donations                                     | Donations  | Jan-21 | Dec-21        | 12,000    |           |
| 115 SANCTUARY - Shelter Basic Center                                  | US Department of HHS   | Oct-18 | Sep-21        | 600,000   |           |
| 116 SANCTUARY - Shelter   | USDA   | Jul-20 | Jun-21        | 1,200     |           |
| 117 SANCTUARY - Shelter Renovations                                   | City of Fresno   | Dec-19 | Jun-21        | 368,000   |           |
| 118 SANCTUARY - Shelter Homeless Youth Emergency Services Pilot       | CalOES Victim Services and Public Safety Branch                | Apr-17 | Mar-22        | 2,500,000 |           |
| 119 SANCTUARY - Shelter County Homeless Youth Service                 | County of Fresno   | Jul-19 | Jun-21        | 327,884   |           |
| 120 SANCTUARY - Shelter City HEAP Youth Services                      | City of Fresno   | Jul-19 | Jun-21        | 300,000   |           |
| 121 SANCTUARY - MAP   | County of Fresno   | Nov-19 | Jun-21        | 284,529   |           |
| 122 SANCTUARY - LGBTQ YSUD  | Sierra Health Foundation: Center for Health Program Management | Mar-20 | Nov-22        | 1,000,000 |           |
| 123 SANCTUARY - SOS   | Central Valley Community Foundation                            | Jan-15 | no end date   | 30,000    |           |
| 124 SANCTUARY - SOS Donations   | Donations  | Jan-21 | Dec-21        | 23,000    |           |

| PROGRAM  | FUNDING SOURCE                                      | CONTRA  | ACT YEAR  | AMOUNT      | SUBTOTAL    |  |
|--|---|---------|-----------|-------------|-------------|--|
| 125 SANCTUARY - PHOENIX  | US Department of HUD                                | Sep-19  | Aug-21    | 399,442     |             |  |
| 126 SANCTUARY - PROJECT HEARTH   | US Department of HUD                                | Oct-19  | Sep-21    | 279,938     |             |  |
| 127 SANCTUARY - HERO Team 2  | US Department of HUD                                | Sep-19  | Aug-21    | 525,000     |             |  |
| 128 SANCTUARY - Home Plate   | US Department of HUD                                | Sep-19  | Aug-21    | 343,598     |             |  |
| 129 SANCTUARY - PROJECT RISE   | US Department of HUD                                | Nov-20  | Oct-21    | 307,588     |             |  |
| 130 SANCTUARY - Project HOPE   | Fresno City College                                 | Dec-20  | Jun-22    | 400,000     |             |  |
| 131 SANCTUARY & LCC - Homeless Employment                              | City of Fresno                                      | Oct-20  | Jun-21    | 76,122      |             |  |
| 132 SANCTUARY - Harvest Calls  | Central Valley Community Foundation                 | No Grai | nt Period | 50,000      |             |  |
| 133 SANCTUARY - Client Rental Income                                   | Clients   | Sep-20  | Aug-21    | 30,000      | 9,753,437   |  |
| 134 SCHOOL AGE CHILD CARE/FEDERAL BLOCK GRANT                          | State - Department of Education                     | Jul-20  | Jun-21    | 592,402     |             |  |
| 135 SCHOOL OF UNLIMITED LEARNING                                       | State - Department of Education ADA                 | Jul-20  | Jun-21    | 2,143,950   |             |  |
| 136 SCHOOL OF UNLIMITED LEARNING                                       | State - Department of Education EPA                 | Jul-20  | Jun-21    | 36,000      |             |  |
| 137 SCHOOL OF UNLIMITED LEARNING                                       | FUSD – Property Tax                                 | Jul-20  | Jun-21    | 181,625     |             |  |
| 138 SCHOOL OF UNLIMITED LEARNING                                       | FUSD-Federal Lottery Funding                        | Jul-20  | Jun-21    | 37,260      |             |  |
| 139 SCHOOL OF UNLIMITED LEARNING                                       | Federal - Department of Education - Title Grants    | Jul-20  | Jun-21    | 73,776      |             |  |
| 140 SCHOOL OF UNLIMITED LEARNING                                       | USDA  | Jul-20  | Jun-21    | 28,500      |             |  |
| 141 SCHOOL OF UNLIMITED LEARNING                                       | State - Department of Education-Mandate Block Grant | Jul-20  | Jun-21    | 8,437       |             |  |
| 142 SCHOOL OF UNLIMITED LEARNING                                       | State - Department of Education-CARES Funding       | Jul-20  | Jun-21    | 49,806      |             |  |
| 143 SCHOOL OF UNLIMITED LEARNING                                       | Donations & Miscellaneous                           | Jul-20  | Jun-21    | 13,000      | 3,164,756   |  |
| 144 STOP THE VIOLENCE  | California Endowment                                | Jan-21  | Dec-21    | 100,000     | 100,000     |  |
| 145 TRAINING & EMPLOYMENT SERVICES -FOSTER GRANDPARENTS                | Corporation for National and Community Service      | Jul-20  | Jun-21    | 449,339     |             |  |
| 146 TRAINING & EMPLOYMENT SERVICES - URBAN AREA YOUNGER YOUTH          | Fresno Regional Workforce Investment Board (FRWIB)  | Jul-20  | Jun-21    | 1,159,164   |             |  |
| 147 TRAINING & EMPLOYMENT SERVICES - VALLEY APPRENTICESHIP CONNECTIONS | Fresno County EDC                                   | May-20  | Apr-21    | 375,000     |             |  |
| 148 TRAINING & EMPLOYMENT SERVICES - VALLEY APPRENTICESHIP CONNECTIONS | County of Fresno - Probation                        | May-18  | Apr-21    | 792,000     |             |  |
| 149 TRAINING & EMPLOYMENT SERVICES - VALLEY APPRENTICESHIP CONNECTIONS | State Center Community College District             | May-19  | Mar-21    | 250,890     | 3,026,393   |  |
| 150 Transform Fresno - Prime Community Engagement Partner              | City of Fresno                                      | May-20  | Mar-26    | 177,000     |             |  |
| 151 Transform Fresno - Direct Outreach Community Partner               | City of Fresno                                      | May-20  | Mar-26    | 164,200     |             |  |
| 152 Transform Fresno - Media and Communications Community Partner      | City of Fresno                                      | May-20  | Mar-26    | 144,000     |             |  |
| 153 Transform Fresno - Event Coordination Community Partner            | City of Fresno                                      | May-20  | Mar-26    | 77,000      | 562,200     |  |
| 154 TRANSIT SYSTEMS  | State Local Transportion Funds - TDA 4.5 Funds      | Jul-20  | Jun-21    | 1,657,025   |             |  |
| 155 TRANSIT SYSTEMS  | Donations / Special Trips                           | Jul-20  | Jun-21    | 5,000       |             |  |
| 156 TRANSIT SYSTEMS  | Central Valley Regional Center                      | Jul-20  | Jun-21    | 2,540,000   |             |  |
| 157 TRANSIT SYSTEMS  | Food Delivery (all)                                 | Jul-20  | Jun-21    | 700,000     |             |  |
| 158 TRANSIT SYSTEMS  | Intercompany - Fresno EOC Head Start                | Jul-20  | Jun-21    | 770,000     |             |  |
| 159 TRANSIT SYSTEMS  | Intercompany - Fresno EOC Head Start (Janitorial)   | Jul-20  | Jun-21    | 200,000     |             |  |
| 160 TRANSIT SYSTEMS  | County of Fresno - CalWorks                         | Jul-20  | Jun-21    | 403,620     |             |  |
| 161 TRANSIT SYSTEMS  | Fresno Council of Governments Planning Grant        | Jul-20  | Jun-21    | 50,000      |             |  |
| 162 TRANSIT SYSTEMS  | Taxi Script   | Jul-20  | Jun-21    | 14,000      |             |  |
| 163 TRANSIT SYSTEMS  | County of Fresno - Dept of Behavioral Health        | Jul-20  | Jun-21    | 50,000      |             |  |
| 164 TRANSIT SYSTEMS  | Madera County Transit (5 year contract)             | Jul-19  | Jun-24    | 5,067,508   | 11,457,153  |  |
| 165 WOMEN, INFANTS AND CHILDREN  | State - Department of Health                        | Oct-20  | Sep-21    | 5,769,643   | •           |  |
| 166 WOMEN, INFANTS AND CHILDREN  | State - Department of Health                        | Oct-20  | Sep-21    | 21,241,507  | 27,011,150  |  |
|  | •   |         |           | 211,940,014 | 211,940,014 |  |

| PROGRAM  | ROGRAM FUNDING SOURCE CON                        |        | CT YEAR | AMOUNT     | SUBTOTAL   |
|--|--|--------|---------|------------|------------|
| LOAN FUNDING   |  |        |         |            |            |
| 1 Access Plus Capital- Citibank Loan                                   | Citibank   | Jan-19 | Dec-23  | 700,000    |            |
| 2 Access Plus Capital - EDA_Hollister                                  | U.S Department of Commerce_EDA_City of Hollister | Jul-15 | Jun-21  | 265,639    |            |
| 3 Access Plus Capital - EDA_COVID-19                                   | U.S Department of Commerce_EDA_COVID-19          | Dec-20 | Dec-21  | 500,000    |            |
| 4 Access Plus Capital - CDFI Fund                                      | U.S. Department of the Treasury                  | Oct-18 | Sep-21  | 750,000    |            |
| 5 Access Plus Capital - CDFI Fund                                      | U.S. Department of the Treasury                  | Dec-19 | Dec-22  | 714,000    |            |
| 6 Access Plus Capital - BBVA   | BBVA USA   | Oct-19 | Oct-29  | 700,000    |            |
| 7 Access Plus Capital - Beneficial State Bank                          | Beneficial State Bank                            | Jun-17 | Jun-21  | 1,000,000  |            |
| 8 Access Plus Capital- Farmers & Merchants Bank                        | F & M Bank                                       | Apr-19 | Apr-24  | 1,000,000  |            |
| 9 Access Plus Capital - Fresno First Bank                              | Fresno First Bank                                | Oct-17 | Nov-21  | 500,000    |            |
| 10 Access Plus Capital - COIN  | Rabobank/Mechnics Bank                           | Nov-14 | Nov-24  | 1,000,000  |            |
| 11 Access Plus Capital - COIN  | Wells Fargo                                      | Nov-14 | Nov-24  | 500,000    |            |
| 12 Access Plus Capital - EQ2   | Union Bank                                       | Apr-15 | May-25  | 500,000    |            |
| 13 Access Plus Capital   | Wells Fargo                                      | Jun-19 | Jun-24  | 200,000    |            |
| 14 Access Plus Capital - EQ2   | Wells Fargo                                      | Sep-11 | Sep-21  | 250,000    |            |
| 15 Access Plus Capital- EQ2 DCC  | Wells Fargo                                      | Oct-16 | Oct-26  | 750,000    |            |
| 16 Access Plus Capital - EQ2   | Tri Counties Bank                                | Aug-18 | Aug-23  | 2,000,000  |            |
| 17 Access Plus Captial - SBA Microloan Program 2                       | US Small Business Administration                 | Jul-12 | Jul-22  | 750,000    |            |
| 18 Access Plus Capital - SBA Microloan Program 3                       | US Small Business Administration                 | Jul-13 | Jul-23  | 1,250,000  |            |
| 19 Access Plus Capital - SBA Microloan Program 4                       | US Small Business Administration                 | Jul-16 | Jul-26  | 1,250,000  |            |
| 20 Access Plus Capital - SBA Microloan Program 5                       | US Small Business Administration                 | Aug-20 | Aug-30  | 500,000    |            |
| 21 Access Plus Capital - USDA Rural Microenterprise Assistance Program | US Department of Agriculture                     | Dec-10 | Dec-30  | 500,000    |            |
| 22 Access Plus Capital - USDA Intermediary Relending Program           | US Department of Agriculture                     | Jun-14 | Jun-44  | 500,000    |            |
| 23 Access Plus Capital - USDA Intermediary Relending Program           | US Department of Agriculture                     | Sep-16 | Sep-46  | 500,000    |            |
| 24 Access Plus Capital - Rabobank                                      | Rabobank/Mechnics Bank                           | May-17 | May-22  | 1,500,000  |            |
| 25 Access Plus Capital - CAFI  | Community Action Financial Institute             | Jul-17 | Jul-24  | 350,000    |            |
| 26 Access Plus Capital - CAFI  | Community Action Financial Institute             | Apr-18 | Mar-25  | 100,000    |            |
| 27 Access Plus Capital - SBA Intermediary Lending Pilot Program        | US Small Business Administration                 | Aug-11 | Aug-31  | 1,000,000  | 19,529,639 |
|  |  |        |         | 19,529,639 | 19,529,639 |



#### FINANCE COMMITTEE MEETING

| Date: February 10, 2021               | Program: Finance           |
|---------------------------------------|----------------------------|
| Agenda Item #: 8                      | Director: Rebecca Heinricy |
| Subject: Non-competitive procurements | Officer: Jim Rodriguez     |

#### **Background**

The information presented below is intended to keep the Committee appraised on any procurements made through a non-competitive procurement process.

In accordance with the Accounting Policies and Procedures Manual, Noncompetitive Procurements are "special purchasing circumstances, in which competitive bids are not obtained. Noncompetitive procurement (purchases and contracts) are only permissible in the following circumstances (2 CFR 200.320 [f]):

- An emergency exists that does not permit delay,
- Only one source of supply is available,
- If the awarding agency expressly authorizes noncompetitive proposals in response to a written request from the Agency,
- Or after solicitation of a number of sources, competition is determined to be inadequate.

The key requirement for the use of noncompetitive procurement is that the other methods of procurement are not feasible and one of the above circumstances exists." A report on the non-competitive procurement awards is to be made to the Board of Commissioners.

| Vendor                   | Purpose   | Amount    | Justification   |
|--------------------------|---|-----------|---|
| Creative<br>Bus<br>Sales | Food Services - funding received from the No Kids Hungry campaign "Share Our Strength" will be used to purchase a used school bus. The bus will be retrofitted and used to deliver meals to low-income youth ages 18 and under in the rural communities of Fresno County. | \$ 70,306 | Vendor is the only source of supply (used school bus) to meet the proposed program requirements and community need. |







#### FINANCE COMMITTEE MEETING

| Date: February 10, 2021          | Program: Finance           |
|----------------------------------|----------------------------|
| Agenda Item #: 9                 | Director: Rebecca Heinricy |
| Subject: Health Insurance Report | Officer: Jim Rodriguez     |

#### **Background**

The information presented below is intended to keep the Committee apprised on the financial status of the Agency's self-funded health insurance plan.

As of December 31, 2020, the health insurance reserve is at \$3.9 million, which covers approximately 4.4 months of average expenditures. To date, contributions from programs and employees for 2020 total \$11,880,570 while the Fund paid out \$10,722,441 in expenses. COVID-19 related health claims allocated to CSBG CARES are \$65,197. The health insurance report is included for reference.

Changes to the health insurance plan in 2019 through 2021 include:

- Effective January 2019: 5% increases in Employer and Employee premiums, and increase the coverage of preventive dental procedures from 80% to 100%.
- Effective January 2020: 4% overall increase in Employer premiums and 22% overall increase in Employee premiums. Wellness plan now has the same annual deductible but will have a 25% discounted employee premium. The employee + child and employee + children tiers were consolidated.
- Effective January 2021: 6% increase in Employer premiums and an average 16% increase to Employee premiums.
- Below table presents a sample of the 2021 monthly health insurance premium tier rates. Rates vary depending on the type of coverage selected.

|                   | Agency   | Employee<br>(Wellness Incentive) | Total Premium |
|-------------------|----------|----------------------------------|---------------|
| Employee(EE) Only | \$ 594   | \$ 108                           | \$ 702        |
| EE +Child(ren)    | \$ 1,074 | \$ 192                           | \$ 1,266      |
| EE + Family       | \$ 1,428 | \$ 258                           | \$ 1,686      |
| EE + Spouse       | \$ 1,194 | \$ 210                           | \$ 1,404      |





#### FRESNO EOC HEALTH INSURANCE FUND REPORT

THROUGH DECEMBER 31, 2020

| Panary   Perus   Per   |                                    |           |           |           |           |           |           | 20:       | 20        |           |           |           |           |            |         |            | 2019       |          |
|--|------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|---------|------------|------------|----------|
| Reginning Fund Balance   2,754,344   2,763,301   3,239,640   3,459,125   3,129,669   3,437,375   3,609,043   3,272,292   3,199,846   3,406,884   3,591,051   3,910,752   3,910,752     3,910,752     |                                    | January   | February  | March     | April     | May       | June      | July      | August    | September | October   | November  | December  |            | -       |            |            | Mo. Avg  |
| Agency Contributions 764,269 926,323 936,853 910,416 898,866 892,243 599,411 642,330 891,077 891,640 856,217 850,472 10,059,937 838,328 9,551,207 795,934 Additional Agency Contributions 169,247 254,529 172,963 171,034 85,018 80,986 78,805 162,949 166,899 169,269 161,342 160,405 1,755,436 146,286 1,633,863 | Beginning Fund Balance             | 2,754,344 | 2,763,301 | 3,239,640 | 3,459,125 | 3,129,669 | 3,437,375 | 3,609,043 | 3,272,292 | 3,199,846 | 3,406,884 | 3,591,051 | 3,910,752 |            |         | ,          |            |          |
| Additional Agency Contr. Employee Contributions 169,247 254,529 172,963 171,034 85,018 80,986 78,805 162,949 166,889 91,289 161,342 160,405 1,755,436 146,286 1,633,863 136,155 162,949 166,889 91,289 161,342 160,405 1,755,436 146,286 1,633,863 136,155 170 181 180,852 1,109,816 1,081,591 983,789 973,229 678,216 805,279 1,057,966 1,031,722 1,022,580 1,022,014 11,880,570 990,048 11,452,038 11,452,038 954,336 162,194 1,081,591 161,342 160,405 162,949 166,889 169,145 161,342 160,405 162,949 166,889 162,949 166,889 162,949 166,889 162,949 166,889 162,949 166,889 162,949 162, | Income                             |           |           |           |           |           |           |           |           |           |           |           |           |            |         |            |            |          |
| Employee Contributions 169,247 254,529 172,963 171,034 85,018 80,986 78,805 162,949 166,889 91,269 161,342 160,405 1,755,436 146,286 1,633,863 136,155 Total Income 933,516 1,180,852 1,109,816 1,081,591 983,789 973,229 678,216 805,279 1,057,966 1,031,722 1,022,580 1,022,014 11,880,570 990,048 11,452,038 11,452,038 954,336      Expenses   |                                    | 764,269   | 926,323   | 936,853   |           |           | 892,243   | 599,411   | 642,330   | 891,077   |           |           |           |            |         |            |            |          |
| Total Income  933,516 1,180,852 1,109,816 1,081,591 983,789 973,229 678,216 805,279 1,057,966 1,031,722 1,022,580 1,022,014    Expenses   Health Claims Paid   Dental Claims Paid   40,011 64,322 54,514 47,659 23,110 16,495 40,366 56,725 54,531 45,432 61,100 42,363 546,628 45,552 704,388 704,388 58,699   Prescriptions Paid   199,983 169,145 217,113 247,094 191,765 100,191 193,702 146,273 201,477 142,480 54,305 119,295 1,982,823 165,235 2,555,607 2,555,607 2,555,607 2,507,608   10,011 11,476 7,284 5,770 4,032 6,968 8,980 8,213 9,022 7,808 9,366 9,025 97,955 8,163 115,300 115,300 9,608   Stop Loss Premiums   112,415 113,050 114,712 115,206 114,710 114,673 113,965 113,683 112,549 110,492 110,066 116,486 1,362,007 113,501 1,245,746 103,812 Stop Loss Claims   (17,462) (5,085) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  |                                    |           |           |           |           |           |           |           | 400.040   | 400.000   |           |           |           |            |         |            |            |          |
| Expenses Health Claims Paid Dental Claims Paid Prescriptions Paid 199,983 169,145 217,113 247,094 191,765 100,191 193,702 146,273 201,477 142,480 54,305 119,295 1,982,823 165,235 2,555,607 212,967 Vision Claims Paid Stop Loss Premiums 112,415 113,050 114,712 115,206 114,710 114,673 113,965 113,683 112,549 110,066 116,486 1,362,007 113,501 1,245,746 1,245,746 103,812 Stop Loss Claims (17,462) (5,085) 0 0 0 0 0 0 0 (33,286) (20,951) (43,013) (119,798) (9,983) (885,228) (885,228) (73,769) Life Insurance Premiums 14,653 14,707 14,787 14,787 14,781 14,769 14,867 14,802 14,679 14,621 14,293 14,260 14,327 176,507 14,709 171,324 171,324 171,324 171,324 14,277  | Employee Contributions             | 169,247   | 254,529   | 172,963   | 1/1,034   | 85,018    | 80,986    | 78,805    | 162,949   | 166,889   | 91,269    | 161,342   | 160,405   | 1,755,436  | 146,286 | 1,633,863  | 1,633,863  | 136,155  |
| Health Claims Paid 522,608 294,706 439,030 937,674 284,680 500,940 601,294 496,407 416,945 519,238 433,907 722,001 6,169,430 514,119 7,210,969 600,914 40,011 64,322 54,514 47,659 23,110 16,495 40,366 56,725 54,531 45,432 61,100 42,363 546,628 45,552 704,338 704,388 58,699 Prescriptions Paid 199,983 169,145 217,113 247,094 191,765 100,191 193,702 146,273 201,477 142,480 54,305 119,295 1,982,823 165,235 2,555,607 212,967 Vision Claims Paid 10,011 11,476 7,284 5,770 4,032 6,968 8,980 8,213 9,022 7,808 9,366 9,025 97,955 8,163 115,300 115,300 9,608 Stop Loss Premiums 112,415 113,050 114,712 115,206 114,710 114,673 113,965 113,683 112,549 110,492 110,066 116,486 1,362,007 113,501 1,245,746 1,245,746 103,812 Stop Loss Claims (17,462) (5,085) 0 0 0 0 0 0 0 0 0 (33,286) (20,951) (43,013) (119,798) (9,983) (885,228) (885,228) (73,769) Life Insurance Premiums 14,665 14,610 15,207 15,224 14,901 14,867 14,802 14,769 14,621 14,293 14,260 14,327 176,507 14,709 171,324 171,324 14,277  | Total Income                       | 933,516   | 1,180,852 | 1,109,816 | 1,081,591 | 983,789   | 973,229   | 678,216   | 805,279   | 1,057,966 | 1,031,722 | 1,022,580 | 1,022,014 | 11,880,570 | 990,048 | 11,452,038 | 11,452,038 | 954,336  |
| Health Claims Paid 522,608 294,706 439,030 937,674 284,680 500,940 601,294 496,407 416,945 519,238 433,907 722,001 6,169,430 514,119 7,210,969 600,914 40,011 64,322 54,514 47,659 23,110 16,495 40,366 56,725 54,531 45,432 61,100 42,363 546,628 45,552 704,338 704,388 58,699 Prescriptions Paid 199,983 169,145 217,113 247,094 191,765 100,191 193,702 146,273 201,477 142,480 54,305 119,295 1,982,823 165,235 2,555,607 212,967 Vision Claims Paid 10,011 11,476 7,284 5,770 4,032 6,968 8,980 8,213 9,022 7,808 9,366 9,025 97,955 8,163 115,300 115,300 9,608 Stop Loss Premiums 112,415 113,050 114,712 115,206 114,710 114,673 113,965 113,683 112,549 110,492 110,066 116,486 1,362,007 113,501 1,245,746 1,245,746 103,812 Stop Loss Claims (17,462) (5,085) 0 0 0 0 0 0 0 0 0 (33,286) (20,951) (43,013) (119,798) (9,983) (885,228) (885,228) (73,769) Life Insurance Premiums 14,665 14,610 15,207 15,224 14,901 14,867 14,802 14,769 14,621 14,293 14,260 14,327 176,507 14,709 171,324 171,324 14,277  | Expenses                           |           |           |           |           |           |           |           |           |           |           |           |           |            |         |            |            |          |
| Prescriptions Paid 199,983 169,145 217,113 247,094 191,765 100,191 193,702 146,273 201,477 142,480 54,305 119,295 1,982,823 165,235 2,555,607 212,967 Vision Claims Paid 10,011 11,476 7,284 5,770 4,032 6,968 8,980 8,213 9,022 7,808 9,366 9,025 97,955 8,163 115,300 9,608 Stop Loss Premiums 112,415 113,050 114,712 115,206 114,710 114,673 113,965 113,683 112,549 110,492 110,066 116,486 (1,362,007 113,501 1,245,746 103,812 10,000 1,0 |                                    | 522,608   | 294,706   | 439,030   | 937,674   | 284,680   | 500,940   | 601,294   | 496,407   | 416,945   | 519,238   | 433,907   | 722,001   | 6,169,430  | 514,119 | 7,210,969  | 7,210,969  | 600,914  |
| Vision Claims Paid         10,011         11,476         7,284         5,770         4,032         6,968         8,980         8,213         9,022         7,808         9,366         9,025         97,955         8,163         115,300         115,300         9,608           Stop Loss Premiums         112,415         113,050         114,712         115,206         114,710         114,673         113,965         113,683         112,549         110,492         110,066         116,486         1,362,007         113,501         1,245,746         10,3812           Stop Loss Claims         (17,462)         (5,085)         0         0         0         0         0         0         0         0,33,286)         (20,951)         (43,013)         (119,798)         (9,983)         (885,228)         (885,228)         (73,769)           Life Insurance Premiums         14,653         14,707         14,787         14,751         14,769         14,563         14,479         14,231         14,465         14,151         13,997         13,901         173,414         14,451         173,967         14,497           Pinnacle         14,626         14,610         15,207         15,224         14,801         14,802         14,769         14,621 <td< td=""><td>Dental Claims Paid</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>   | Dental Claims Paid                 |           |           |           |           |           |           |           |           |           |           |           |           |            |         |            |            |          |
| Stop Loss Premiums 112,415 113,050 114,712 115,206 114,710 114,673 113,965 113,683 112,549 110,492 110,066 116,486 1,362,007 113,501 1,245,746 1,245,746 103,812 Stop Loss Claims (17,462) (5,085) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   |                                    |           |           |           |           |           |           |           |           | •         |           |           |           |            |         |            |            |          |
| Stop Loss Claims (17,462) (5,085) 0 0 0 0 0 0 0 0 (33,286) (20,951) (43,013) (119,798) (9,983) (885,228) (885,228) (73,769) (119,798) (1 | Vision Claims Paid                 | 10,011    | 11,476    | 7,284     | 5,770     | 4,032     | 6,968     | 8,980     | 8,213     | 9,022     | 7,808     | 9,366     | 9,025     | 97,955     | 8,163   | 115,300    | 115,300    | 9,608    |
| Stop Loss Claims (17,462) (5,085) 0 0 0 0 0 0 0 0 (33,286) (20,951) (43,013) (119,798) (9,983) (885,228) (885,228) (73,769) (119,798) (1 | Stop Loss Premiums                 | 112.415   | 113.050   | 114.712   | 115.206   | 114.710   | 114.673   | 113.965   | 113.683   | 112.549   | 110.492   | 110.066   | 116.486   | 1.362.007  | 113.501 | 1.245.746  | 1.245,746  | 103.812  |
| Pinnacle 14,626 14,610 15,207 15,224 14,901 14,867 14,802 14,769 14,621 14,293 14,260 14,327 176,507 14,709 171,324 171,324 14,277   | •                                  |           | •         |           |           |           |           |           |           | 0         | (33,286)  | (20,951)  | (43,013)  |            |         |            |            |          |
|  | Life Insurance Premiums            | 14,653    | 14,707    | 14,787    | 14,751    | 14,769    | 14,563    | 14,479    | 14,231    | 14,465    | 14,151    | 13,957    | 13,901    | 173,414    | 14,451  | 173,967    | 173,967    | 14,497   |
|  | Pinnacle                           | 14.626    | 14.610    | 15.207    | 15.224    | 14.901    | 14.867    | 14.802    | 14.769    | 14.621    | 14,293    | 14,260    | 14,327    | 176.507    | 14.709  | 171.324    | 171,324    | 14,277   |
|  | Blue Cross                         | 15,155    | 15,156    | 15,715    | 15,671    | 15,599    | 15,564    | 15,492    | 15,474    | 15,349    | 15,044    | 14,991    | 14,045    | 183,255    | 15,271  | 177,354    | 177,354    | 14,780   |
| Benefits Consultant 7,722 7,722 7,722 7,721 7,749 7,750 7,750 7,768 7,769 7,768 7,769 92,979 7,748 155,000 155,000 12,917  | Benefits Consultant                | 7,722     | 7,722     | 7,722     | 7,721     | 7,749     | 7,750     | 7,750     | 7,768     | 7,769     | 7,769     | 7,768     | 7,769     | 92,979     | 7,748   | 155,000    | 155,000    | 12,917   |
| Employee Assist, Program 1,876 1,877 1,876 1,877 1,876 1,877 1,876 1,877 1,876 1,877 1,876 1,876 22,518 1,877 22,511 22,511 1,876  | Employee Assist, Program           | 1,876     |           |           |           |           |           |           |           |           |           |           |           |            |         | 22,511     |            |          |
| Preferred Chiropractors 783 783 787 787 784 782 778 778 771 756 753 757 9,299 775 6,139 6,139 512  | Preferred Chiropractors            | 783       | 783       | 787       | 787       | 784       | 782       | 778       | 778       | 771       | 756       | 753       | 757       | 9,299      | 775     | 6,139      | 6,139      | 512      |
| Other Expenses 2,179 2,044 1,584 1,613 2,108 1,671 1,483 1,528 1,552 1,501 1,481 1,460 20,204 1,684 25,900 25,900 2,158  | Other Expenses                     | 2,179     | 2,044     |           | 1,613     | 2,108     | 1,671     | 1,483     | 1,528     | 1,552     | 1,501     | 1,481     | 1,460     |            | 1,684   | 25,900     | 25,900     | 2,158    |
| ACA Fees 0 0 0 0 5,220 0 0 0 0 5,220 475 20,807 20,807 1,734   | ACA Fees                           | 0         | 0         | 0         | 0         | 0         | 5,220     | 0         | 0         | 0         | 0         | 0         |           | 5,220      | 475     | 20,807     | 20,807     | 1,734    |
| Total Expenses 924,560 704,513 890,331 1,411,047 676,083 801,561 1,014,968 877,725 850,928 847,555 702,879 1,020,292 10,722,441 893,576 11,699,785 974,982   | Total Expenses                     | 924,560   | 704,513   | 890,331   | 1,411,047 | 676,083   | 801,561   | 1,014,968 | 877,725   | 850,928   | 847,555   | 702,879   | 1,020,292 | 10,722,441 | 893,576 | 11,699,785 | 11,699,785 | 974,982  |
| Current Fund Activity (net) 8,956 476,339 219,485 (329,456) 307,706 171,668 (336,752) (72,446) 207,038 184,167 319,701 1,722 1,158,130 96,471 (247,747) (247,747) (20,646)   | Current Fund Activity (net)        | 8,956     | 476,339   | 219,485   | (329,456) | 307,706   | 171,668   | (336,752) | (72,446)  | 207,038   | 184,167   | 319,701   | 1,722     | 1,158,130  | 96,471  | (247,747)  | (247,747)  | (20,646) |
| Ending Fund Balance 2,763,301 3,239,640 3,459,125 3,129,669 3,437,375 3,609,043 3,272,292 3,199,846 3,406,884 3,591,051 3,910,752 3,912,474 3,912,474  | Ending Fund Balance                | 2,763,301 | 3,239,640 | 3,459,125 | 3,129,669 | 3,437,375 | 3,609,043 | 3,272,292 | 3,199,846 | 3,406,884 | 3,591,051 | 3,910,752 | 3,912,474 | 3,912,474  |         |            |            |          |
|  |                                    |           |           |           |           |           |           |           |           |           |           |           |           |            |         |            |            |          |
| Enrollment   | -                                  | 349       | 3.67      | 338       | 333       | 330       | 326       | 333       | 326       | 325       | 315       | 318       | 323       | I          | 330     |            | 314        |          |
| High-Deduct 44 40 40 42 43 44 40 45 45 46 42 22 41 23  |                                    |           |           |           |           |           |           |           |           |           |           |           |           |            |         | 1          |            |          |
| Family coverage-Traditional 448 452 455 469 468 469 468 454 458 452 451 490 463 502  | •                                  |           |           |           |           |           | 469       |           |           | 458       | 452       |           |           | 1          |         |            |            | - 1      |
| High-Deduct 29 31 31 31 30 30 30 29 29 27 26 13 28 11  |                                    | 29        | 31        | 31        | 31        | 30        | 30        | 30        | 29        | 29        | 27        | 26        | 13        | 1          | 28      |            | 11         |          |
| Dental coverage only 39 38 35 35 37 37 37 36 34 31 32 37 36 41 41  | Dental coverage only               | 39        | 38        | 35        | 35        | 37        | 37        | 37        | 36        | 34        | 31        | 32        | 37        | 1          | 36      |            | 41         |          |
| Temp/On Call Plan 0 0 0 0 0 0 0 0 0 0 0 0 1 0 1  | Temp/On Call Plan                  |           |           |           |           |           |           |           |           |           |           |           |           |            |         |            |            | - 1      |
| Total employees enrolled 909 908 909 910 908 906 908 900 891 871 869 886 898 893   | Total employees enrolled           | 909       | 908       | 909       | 910       | 908       | 906       | 908       | 900       | 891       | 871       | 869       | 886       |            | 898     |            | 893        |          |
| Total dependants covered   | Total dependants covered           |           |           |           |           |           |           |           |           |           |           |           |           |            |         |            |            |          |
| Average contributions per employee 1,027 1,300 1,221 1,189 1,083 1,074 747 895 1,187 1,185 1,177 1,154 1,103 1,069   | Average contributions per employee | 1,027     | 1,300     | 1,221     | 1,189     | 1,083     | 1,074     | 747       | 895       | 1,187     | 1,185     | 1,177     | 1,154     |            | 1,103   |            | 1,069      |          |
| Average expenses per employee 1,017 776 979 1,551 745 885 1,118 975 955 973 809 1,152 995 1,092  |                                    |           | 776       | 979       | 1,551     | 745       | 885       | 1,118     | 975       | 955       | 973       | 809       | 1,152     |            | 995     |            | 1,092      |          |

Estimated # months funded:

4.4



#### FINANCE COMMITTEE MEETING

| Date: February 10, 2021    | Program: Finance           |
|----------------------------|----------------------------|
| Agenda Item #: 10          | Director: Rebecca Heinricy |
| Subject: Investment Report | Officer: Jim Rodriguez     |

#### **Background**

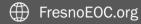
The information below is presented to keep the Committee apprised on the status of the Agency's investment accounts.

As of December 31, 2020, the Agency holds these investments to 1> maintain cash funding items such as the health insurance reserve and accrued vacation liability and 2> provide pledged collateral from Fresno EOC for Access Plus Capital's \$700,000 loan from Citibank.

|                               | Wells Fargo |           | Citibank<br>(pledged) |         | Total           |
|-------------------------------|-------------|-----------|-----------------------|---------|-----------------|
| Cash & Cash Equivalents       | \$          | 66,303    | \$                    | 17,362  | \$<br>83,665    |
| Corporate Fixed Income        |             | 287,271   |                       | -       | 287,271         |
| Certificates of Deposit (CD)  |             | 3,035,219 |                       | 759,797 | 3,795,015       |
| Stocks                        |             | 15,738    |                       | -       | 15,738          |
| Total                         | \$          | 3,404,531 | \$                    | 777,158 | \$<br>4,181,689 |
| Minus unrealized gains on CDs |             | 97,224    |                       | 9,797   | 107,020         |
| General Ledger balance        | \$          | 3,307,307 | \$                    | 767,362 | \$<br>4,074,669 |

Total annual interest earned on these fixed income investments is \$88,020 providing an average rate of 2.24%. Interest rates received on the Corporate Fixed Income investments range between 3.5% and 4.5%. These are long-term holdings with maturity dates after 2022. The Certificates of Deposit have interest rates between 0.05% and 3.5%; and a tiered maturity date structure to provide for both shorter-term maturities and longer investments past 2023. Investments with very low interest rates also have very short maturity schedules.

The funds at Self-Help Federal Credit Union are returning 0.26% interest.









#### FINANCE COMMITTEE MEETING

| Date: February 10, 2021   | Program: Energy Services, Fresno               |
|---------------------------|--|
|                           | Street Saints, and LCC                         |
| Agenda Item #: 11         | <b>Directors:</b> David Wear, Mark Wilson, and |
|                           | Jeff Davis                                     |
| Subject: Variance Reports | Officer: Jim Rodriguez                         |

#### **Background**

The information presented below is intended to keep the Committee apprised on the fiscal status of selected program(s) within the Agency that are routinely shared with Program Directors and Executive staff.

The following prepared financial analysis reports will be presented:

- Energy Services as of December 2020
- Fresno Street Saints as of December 2020
- o Local Conservation Corps (LCC) as of October 2020







# FINANCE OFFICE INTEROFFICE MEMO

**DATE:** FEBRUARY 2, 2021

TO: DAVID WEAR

**CC:** EMILIA REYES, MICHELLE TUTUNJIAN, JIM RODRIGUEZ

FROM: REBECCA HEINRICY

SUBJECT: ENERGY SERVICES VARIANCE REPORT - DECEMBER 2021

#### <u>LIHEAP 2020:</u> (10/01/19 - 6/30/21)

Revenue: Grant from CSD contains two components Weatherization at \$2,764,202 and Cash Assistance including all administrative costs at \$2,112,511. Additionally, there is a budget of \$5,659,257 for non-consideration payments paid directly by PG&E. The project period is 71% complete.

*Expenses:* Year- to-date expenses are \$1,256,954 for weatherization, \$1,342,013 for cash assistance, and \$1,985,240 for non-consideration. This represents 57% of the combined budget.

Observations: The 2020 LIHEAP contract period overlaps with the 2019 LIHEAP contract as the 2019 LIHEAP contract did not end until June 2020. Weatherization jobs-in-progress cannot be invoiced until the weatherization work is complete. COVID-19 has impacted the ability of programs to access client homes for weatherization purposes.

#### LIHEAP 2021: (10/01/20 - 9/30/21)

Revenue: Grant from CSD contains two components Weatherization at \$1,208,752 and Cash Assistance including all administrative costs at \$1,545,566. Additionally, there is a budget of \$4,144,338 for non-consideration payments paid directly by PG&E. The project period is 25% complete.

*Expenses:* There are no expenses to date due to utilizing the 2020 LIHEAP and LIHEAP CARES funding first. Full utilization of funds is anticipated.

#### LIHEAP CARES: (10/01/20 - 6/30/21)

Revenue: Grant from CSD contains two components Weatherization at \$220,572 and Cash Assistance including all administrative costs at \$807,496. Additionally, there is a budget of \$1,480,355 for non-consideration payments paid directly by PG&E. The project period is 44% complete.

*Expenses:* Year- to-date expenses are \$18,175 for weatherization, \$484,705 for cash assistance, and \$1,177,146 for non-consideration. This represents 67% of the combined budget, primarily as the non-consideration expenses are at 80% of budget.

Observations: LIHEAP CARES contract overlaps with the 2020 and 2021 LIHEAP contract. Fully utilization of funds is anticipated.

#### DAP 2020: (10/1/19 - 12/31/21)

Revenue: Grant from CSD contains two components Weatherization at \$227,853 and Cash Assistance including all administrative costs at \$61,058. Additionally, there is a budget of \$90,844 for non-consideration payments paid directly by PG&E. The project period is 56% complete.

*Expenses*: Year- to-date expenses are \$180,628 for weatherization, \$53,592 for cash assistance, and \$144,093 for non-consideration. This represents 86% of the total budget.

Observations: This program is operating in alignment with budget as efforts are being made to fully expend the contract prior to expiration.

#### DOE Weatherization: 2017 (06/15/18 - 12/31/20)

Revenue: Grant from DOE is for \$1,074,178. The project period is complete.

Expenses: Year- to-date expenses are \$1,074,178, or 100% of budget.

Observations: This funding cycle has been extended multiple time with additional funding being awarded to the contract. Funding was fully utilized.

#### DOE Weatherization 2020: (06/15/20 - 12/31/21)

Revenue: Grant from DOE is for \$350,000. The project period is complete.

Expenses: There are no reported expenditures to date due to utilization of 2017 DOE funding first.

Observations: Full utilization of funding is anticipated.

#### Solar DAP 2020: (6/1/19 - 12/31/21)

Revenue: Grant from CSD is for \$2,500,000. Program period is 61% complete.

Expenses: Expenses to date are \$54,454, or 2% of the budget.

Observations: This program was delayed by the impact of COVID-19. These funds are primarily to provide solar training to our subcontractors. However, the planned training facility has not been available during the pandemic. We anticipate full utilization of all funding prior to grant expiration and are reviewing additional training models that can be implemented during the current conditions.

#### TCC SOLAR/WX: (May 2019 - May 2021)

Revenue: Grant from City of Fresno is for a total of \$3,208,378. Of this amount, \$900,742 is associated with internal Energy Services operations. Program period is 80% complete.

*Expenses*: Expenses for the Energy Services operations are \$220,559, or 25% of the budget.

Observations: COVID-19 delayed operations within this program. Work on homes cannot be billed to the contract until the units are fully complete. As a result, the amount billed does not reflect the

work completed in any homes that are in progress or capture information on home identified as being eligible.

#### CDBG Roofing: (August 2018 - December 2020)

Revenue: Grant from City of Fresno is for a total of \$285,000. Program period is complete pending approval of the change order submitted to extend this performance period.

Expenses: Expenses to date are \$263,148, or 35% of the budget.

Observations: A change order to extend this contract period was submitted and we are waiting on the approval from the City of Fresno. Funding provides for roof repair and/or replacement to income owner-occupied eligible homes in the City. This work prepares the homes for subsequent installation of solar PV panels on the roof and weatherization leveraging other Energy funding discussed above. Due to COVID-19, the last home was repaired in April 2020.

#### Energy Savings Assistance Program: (01/01/19 - 12/31/20)

Revenue: Revenue is from the contract with Richard Heath & Associates (RHA) and the administrative fee reimbursements provided by our contractors, due to the pass-thru nature of this funding. While the RHA contract award term reflects a two-year period, each year has its own funding and measure requirements. The 2020 program contract is \$825,500 for 635 homes. Revenue is earned based on a price per measure installed matrix.

*Expenses:* Billings for installed measures in 2020 are approximately \$106,228 on 88 homes.

Observations: This funding is leveraged with CSD grants to provide enhanced weatherization services. The unrestricted funds from the administrative fees are utilized to cover costs incurred for oversight of these funds.

### CSD 680 LIHEAP Weatherization 20B-2008

Term: 10/1/19-6/30/2021 A/R ID# EO569 ACCT# 4105

| Re |  |  |
|----|--|--|
|    |  |  |
|    |  |  |

|  | YTD Total | Budget    | Balance   |
|--|-----------|-----------|-----------|
|  |           |           |           |
| SECTION 10 - ADMINISTRATIVE COSTS                          |           |           |           |
| Salaries/Wages/Taxes                                       | 91,191    |           |           |
| Fringe Benefits  | 28,879    |           |           |
| Facilities (acct#5240,5255, 5405, 5435, 5550)              | 10,329    |           |           |
| Telephone( acct#5570)                                      | 984       |           |           |
| Audit Costs (acct#5160)                                    | 1,035     |           |           |
| Office Expense   | 6,910     |           |           |
| Indirect   | 60,167    |           |           |
| Subtotal Section 10  | 199,494   | 221,136   | 21,642    |
|  |           |           |           |
| SECTION 20 - WEATHERIZATION PROGRAM COST                   |           |           |           |
| Intake ( 2% of Section 30)                                 | 106,779   | 221,136   | 114,357   |
| Outreach (5% of Section 30)                                | 65,474    | 138,210   | 72,736    |
| Training and Technical Assistance (up to 2% of Section 30) | 92,693    | 138,210   | 45,517    |
| Direct Program Activities (Sundowner-CSD rprt)             | 566,725   | 1,625,228 | 1,058,503 |
| Direct Program Activities (labor)                          | 66,525    | 169,418   | 102,893   |
| Admin (Other Prgm cost)                                    | 150,549   | 170,000   | 19,451    |
| Insurance (acct#5620, 5635)                                | 15,308    | 17,000    | 1,692     |
| LINE 160 ATO   | 108,863   | 150,000   | 41,137    |
| General Operations   | 81,964    | 120,000   | 38,036    |
| vehicle usage fee  | 2,076     | 15,000    | 12,924    |
| Subtotal Section 20  | 1,256,954 | 2,764,202 | 1,507,248 |
| SECTION 30 - TOTAL BUDGET (WZ)                             | 1,456,449 | 2,985,338 | 1,528,889 |
|  | , , ,     | , ,       | , ,       |
| SECTION 40 - TOTAL HOUSEHOLDS                              | 169       | 460       | 291       |

#### CSD 670 LIHEAP

Contract # 20B-2008

Project # 71200 HEAP/ECIP Term: 10/01/19 - 06/30/2021 A/R ID # EO562 ACCT # 4105

YTD

|   | YID             |           |           |  |
|---|-----------------|-----------|-----------|--|
|   | Expenses        | Budget    | Balance   |  |
| Section 10 - ASSURANCE 16 PROGRAM COSTS # 71202                             |                 |           |           |  |
| Assurance 16 Activities   | 237,147         | 556,909   | 319,762   |  |
| CECTION OF ADMINISTRATIVE COST # 74004                                      |                 |           |           |  |
| SECTION 20 - ADMINISTRATIVE COST # 71201                                    | 404 407         | 550.000   | 455.450   |  |
| Administrative Costs  | 401,437         | 556,909   | 155,472   |  |
| Weatherization Administrative Costs   | 188,758         |           |           |  |
| Salaries and Wages  | 72,950          |           |           |  |
| Fringe Benefits/taxes   | 25,229          |           |           |  |
| Miscellaneous Indirect (acct# 5144)   | 80,363          |           |           |  |
| Audit Costs (acct# 5160)  | 1,382           |           |           |  |
| Pest Control Services (acct# 5220)  | 123             |           |           |  |
| Facilities (acct# 5205, 5237, 5255, 5285,5405, 5415, 5435,5230)             | 8,543           |           |           |  |
| Security Services (acct# 5260)  | 2,076           |           |           |  |
| Utilities/Water/Sewage (acct# 5270, 5280)                                   | 2,983           |           |           |  |
| Office Supplies (acct# 5520, 5522, 5525, 5535, 5550, 5555, 5560, 5930) 5539 | 10,869          |           |           |  |
| Telephone (acct# 5570, 5571)  | 7,253           |           |           |  |
| Other costs (acct# 5330, 5145)  | 908             |           |           |  |
| SECTION 30 - PROGRAM COSTS (ECIP & HEAP)                                    |                 |           |           |  |
| Intake (8% of ECIP/HEAP Consideration/Nonconsideration Allocation) # 71204  | 139,125         | 232,636   | 93,511    |  |
| Outreach (5% of ECIP/HEAP Consideration/Nonconsideration Allocation) #71203 | 200,714         | 332,898   | 132,184   |  |
| Training and Technical Assistance (T&TA) #71205                             | 4,618           | 73,159    | 68,541    |  |
| SUBTOTAL SECTION 30   | 344,457         | 638,693   | 294,236   |  |
| SECTION 40 - PROGRAM SERVICES COSTS   |                 |           |           |  |
| ECIP EHCS Emergency Heating & Cooling Services (EHCS)                       | 327,831         |           |           |  |
| Liability Insurance   |                 |           |           |  |
| Automation Supplemental (not exceed \$50,000)                               | 3,512<br>15,789 |           |           |  |
| Adiomation Supplemental (not exceed \$50,000)                               | 15,769          |           |           |  |
| ECIP Wood, Propane, Oil Payments  | 6,925           |           |           |  |
| HEAP Wood, Propane, Oil Payments  | 4,915           |           |           |  |
| SUBTOTAL SECTION 40   | 358,973         | 360,000   | 1,027     |  |
| Nonconsideration Costs (ECIP&HEAP) - #71200                                 |                 |           |           |  |
| Fast track Electric and Gas Payments  | 661,170         | 2,829,629 | 2,168,459 |  |
| HEAP Electric and Gas Payments  | 1,324,070       | 2,829,629 | 1,505,558 |  |
| (Direct pmt from State to PG&E )  | 1,985,240       | 5,659,257 | 3,674,017 |  |
| (2.1.001 p.m. 1.001 otato to 1.002 )  | 1,000,240       | 0,000,201 | 0,017,017 |  |
| Section 60 - Total Funds-ECIP, HEAP, ASS 16 (with Non-consideration)        | 3,327,253       | 7,771,768 | 4,444,515 |  |
| (includes fast track)   |                 |           |           |  |
| TOTAL HEAP/ECIP BUDGET (Consideration Only)                                 | 1,342,013       | 2,112,511 | 770,498   |  |

### CSD 680 LIHEAP CARES 20U-2557

Term: 07/1/20-04/30/21

A/R ID# ACCT# 4105 Remaining
Report Period Total Budget Balance

| Report Period  | Total  | Budget  | Balance |
|--|--------|---------|---------|
|  |        |         |         |
| SECTION 10 - ADMINISTRATIVE COSTS                          |        |         |         |
| Audit Costs (acct#5160)                                    | 22     |         |         |
| Indirect   | 1,267  |         |         |
| Subtotal Section 10  | 1,288  | 21,646  | 20,358  |
| SECTION 20 - WEATHERIZATION PROGRAM COST                   |        |         |         |
| Intake ( 2% of Section 30)                                 | 8,855  | 21,646  | 12,791  |
| Outreach (5% of Section 30)                                | -      | 13,529  | 13,529  |
| Training and Technical Assistance (up to 2% of Section 30) | -      | 13,529  | 13,529  |
| Direct Program Activities (Sundowner-CSD rprt)             | -      | 206,868 | 206,868 |
| General Operations   | 8,032  | 15,000  | 6,968   |
| Subtotal Section 20  | 16,887 | 270,572 | 253,685 |
|  |        |         |         |
| SECTION 30 - TOTAL BUDGET (WZ)                             | 18,175 | 292,218 | 274,043 |
| SECTION 40 - TOTAL HOUSEHOLDS                              | 0      | 0       | 0       |

#### CSD 670 LIHEAP

Contract # 20U-2557

Project # 71220-71225 CARES

Term: 7/1/20-9/30/21

A/R ID # EO562 ACCT # 4105

YTD

|  | שוז       |           |         |
|--|-----------|-----------|---------|
|  | Expenses  | Budget    | Balance |
| Section 10 - ASSURANCE 16 PROGRAM COSTS # 71222                      |           |           |         |
| Assurance 16 Activities  | 104,757   | 132,022   | 27,265  |
| SECTION 20 - ADMINISTRATIVE COST # 71221                             |           |           |         |
| Administrative Costs   | 61,963    | 132,022   | 70,059  |
| Salaries and Wages   | 18,382    | 132,022   | 70,033  |
| Fringe Benefits/taxes  | 5,034     |           |         |
| Indirect   | 33,776    |           |         |
| Audit Costs  | 581       |           |         |
| Facilities   | 1,234     |           |         |
| Office Supplies  | 2,657     |           |         |
| Telephone  | 2,037     |           |         |
|  |           |           |         |
| Other costs  | 10        |           |         |
| SECTION 30 - PROGRAM COSTS (ECIP & HEAP)                             |           |           |         |
| Intake (8% of ECIP/HEAP Consideration/Nonconsideration Allocation)   | 127,065   | 157,905   | 30,840  |
| Outreach (5% of ECIP/HEAP Consideration/Nonconsideration Allocation) | 86,743    | 98,690    | 11,947  |
| Training and Technical Assistance #71225                             | 413       | 39,476    | 39,063  |
| SUBTOTAL SECTION 30  | 214,222   | 296,071   | 81,849  |
| SECTION 40 - PROGRAM SERVICES COSTS #71220                           |           |           |         |
| ECIP EHCS Emergency Heating & Cooling Services (EHCS)                | 94,719    | 187,381   | 92,662  |
| HEAP Wood, Propane, Oil Payments                                     | 9,044     | 10,000    | 956     |
| SUBTOTAL SECTION 40  | 103,763   | 197,381   | 93,618  |
|  |           |           |         |
| SUBTOTAL SECTION 50 (Business Continuation Plan Costs )              |           | 50,000    | 50,000  |
| Nonconsideration Costs (ECIP&HEAP) -                                 |           |           |         |
| Fast track Electric and Gas Payments                                 | -         | -         | -       |
| HEAP Electric and Gas Payments                                       | 1,177,146 | 1,480,355 | 303,209 |
| (Direct pmt from State to PG&E )                                     | 1,177,146 | 1,480,355 | 303,209 |
|  | 4.001.001 |           |         |
| Section 60 - Total Funds-ECIP, HEAP, ASS 16 (w/ non-consideration)   | 1,661,851 | 2,237,851 | 576,000 |
| (includes fast track)  | 401-0-    | 207 125   |         |
| TOTAL HEAP/ECIP BUDGET (Consideration Only)                          | 484,705   | 807,496   | 272,791 |

DAP Weatherization
Project# 72210
Contract Period - 10/01/19-12/31/20
A/R ID# DapWx
Acct# 4105

|  | YTD Total | Budget  | Balance |
|--|-----------|---------|---------|
| SECTION 10- ADM COSTS (5% of contract) |           |         |         |
| Salaries and fringe                    | 11,460    |         |         |
| Office Expense                         | 210       |         |         |
| Audit costs                            | 114       |         |         |
| Indirect Costs                         | 6,445     |         |         |
| TOTAL SECTION 10                       | 18,228    | 18,228  | -       |
|  |           |         |         |
| SECTION 20 - PROGRAM COSTS             |           |         |         |
| Direct Program Activities (Measures)   | 156,261   | 186,839 | 30,578  |
| Intake                                 | 9,362     | 18,228  | 8,866   |
| Outreach                               | 9,211     | 11,393  | 2,182   |
| Wages field Staff                      | 5,794     | 6,000   | 206     |
| Training & Technical Assistance        | -         | 5,393   | 5,393   |
| TOTAL SECTION 20                       | 180,628   | 227,853 | 47,225  |
|  | _         | _       |         |
| SECTION 30 - TOTAL COSTS               | 198,856   | 246,081 | 47,225  |
|  |           |         |         |
| SECTION 40 - TOTAL HOUSEHOLDS          | 104       | 70      | (34)    |

Contract # 20D-1008

Project # 71210 DAP Cash Assistance

Term: 10/01/19 - 12/31/2021 A/R ID # EO562 ACCT # 4105

#### **INTERNAL BUDGET**

YTD

|  | Expenses | Budget  | Balance |
|--|----------|---------|---------|
| Section 10 - ASSURANCE 16 PROGRAM COSTS # 71211                      |          |         |         |
| Assurance 16 Activities  | 17,689   | 18,988  | 1,299   |
| SECTION 20 - ADMINISTRATIVE COST # 71210                             |          |         |         |
| Administrative Costs   | 18,988   | 18,988  |         |
| Weatherization Administrative Costs                                  | 18,228   | ,       |         |
| Miscellaneous Indirect (acct# 5144)                                  | 751      |         |         |
| Audit Costs (acct# 5160)   | 9        |         |         |
| SECTION 30 - PROGRAM COSTS (ECIP & HEAP)                             |          |         |         |
| Intake (8% of ECIP/HEAP Consideration/Nonconsideration Allocation)   | 5,121    | 5,340   | 219     |
| Outreach (5% of ECIP/HEAP Consideration/Nonconsideration Allocation) | 3,035    | 3,995   | 960     |
| SUBTOTAL SECTION 30  | 8,155    | 9,335   | 1,180   |
| ECIP Wood, Propane, Oil Payments                                     | 6,277    | 8,869   | 2,592   |
| HEAP Wood, Propane, Oil Payments                                     | 2,482    | 4,878   | 2,396   |
| SUBTOTAL SECTION 40  | 8,759    | 13,747  | 4,988   |
| Nonconsideration Costs (ECIP&HEAP) - #71216                          | +        |         |         |
| Fast track Electric and Gas Payments                                 | 39,287   | 39,287  | -       |
| HEAP Electric and Gas Payments                                       | 51,214   | 51,557  | 343     |
| (Direct pmt from State to PG&E )                                     | 90,501   | 90,844  | 343     |
| Section 60 - Total Funds-ECIP, HEAP, ASS 16 (with non-consideration) | 144,093  | 151,902 | 7,809   |
| (includes fast track)  | ,555     | ,302    | .,550   |
| TOTAL HEAP/ECIP BUDGET (consideration only)                          | 53,592   | 61,058  | 7,466   |

DOE WEATHERIZATION - 2017 Contract# 17C-4006 Project# 73000 Contract Period - 6/15/18-12/31/20 A/R ID# EO662 Acct# 4105

|   | YTD Total | Budget    | Balance |
|---|-----------|-----------|---------|
| SECTION 10- ADMIN COSTS (5% of contract)                    |           |           |         |
| Salaries and fringe   | 37,140    |           |         |
| Travel  | 30        |           |         |
| Office Expense  | 1,212     |           |         |
| Audit costs   | 394       |           |         |
| Indirect Costs  | 22,862    |           |         |
| TOTAL SECTION 10  | 61,638    | 61,638    | -       |
| SECTION 20 - PROGRAM COSTS                                  |           |           |         |
| Client Education  | 16,976    | 16,976    | -       |
| Direct Program Activities (Measures)                        | 524,675   | 524,675   | -       |
| Health & Safety (Not to exceed 25% of the total of Line 12) | 238,090   | 238,090   | -       |
| Intake  | 52,324    | 52,324    | -       |
| Outreach  | 32,159    | 32,159    | -       |
| Insurance   | 1,318     | 1,318     | -       |
| Out of state travel   | 3,470     | 3,470     | -       |
| Automotive fuel and repair                                  | 10,766    | 10,766    | -       |
| Training & Technical Assistance                             | 49,526    | 49,526    | -       |
| General Operating Expenses                                  | 83,236    | 83,236    | -       |
| TOTAL SECTION 20  | 1,012,540 | 1,012,540 | -       |
| SECTION 30 - TOTAL COSTS                                    | 1,074,178 | 1,074,178 | -       |
| SECTION 40 - TOTAL HOUSEHOLDS                               | 104       | 80        | (24)    |

Solar DAP
Contract# 19D-9001
Project# 77300
Contract Period - 6/15/19-12/31/2020
A/R ID# DAP
Acct# 4105

|  | YTD Total | Budget    | Balance   |
|--|-----------|-----------|-----------|
| Contract Administration (77300)                          |           |           |           |
| Administration   | 34,924    | 125,000   | 90,076    |
| TOTAL Line A   | 34,924    | 125,000   | 90,076    |
| Deliverable Costs (Phase I: Intro Training)              |           |           |           |
| Introductory Training (Line B) 77301                     |           | 22,410    |           |
| Fresno EOC   | 4,860     | -         |           |
| Merced   | 5,040     | -         |           |
| CRP  | 9,630     | -         |           |
| TOTAL  | 19,530    | 22,410    | 2,880     |
| Deliverable Costs (Phase II: Training & Equipment) 77302 |           |           |           |
| Mock Roofing ( Line D)                                   | -         | 9,360     | 9,360     |
| Per Diem Mock roofing (Line E)                           | -         | 1,500     | 1,500     |
| Peer Trainer (sponsored Install trng) Line F             | -         | 21,600    | 21,600    |
| Peer Support Line G                                      | -         | 2,160     | 2,160     |
| Shade Measurement training (Line H)                      | -         | 4,050     | 4,050     |
| Manufacturer- sponsored install training (Line I)        | -         | 36,000    | 36,000    |
| Shade Assessment Tools Line J                            | -         | 24,500    | 24,500    |
| PV Installs  |           |           |           |
| Agency PV Installations Line K 77305                     | -         | 1,949,063 | 1,949,063 |
| Peer Trainer Installs Line L 77306                       | -         | 229,500   | 229,500   |
| Additional Installs                                      | -         | 74,857    | 74,857    |
| TOTAL  | -         | 2,253,420 | 2,253,420 |
| TOTAL COSTS  | 54,454    | 2,500,000 | 2,445,546 |
| TOTAL HOUSEHOLDS   | -         | 100       | 100       |
| TOTAL HOURS  | 217       |           |           |



# FINANCE OFFICE INTEROFFICE MEMO

**TO:** FEBRUARY 2, 2021

NICOLE HUTCHINGS

**CC:** EMILIA REYES, MICHELLE TUTUNJIAN, JIM RODRIGUEZ

FROM: REBECCA HEINRICY

**SUBJECT:** FRESNO STREET SAINTS - DECEMBER 2020

#### FSS - Fresno Unified School District (69918)

Funding Source: Fresno Unified School District Funding Period: July 1, 2020 – June 30, 2021

Funding Amount: \$367,523

Expenses: Total expenses are \$127,802, or 35% of budget. Funding period is 50%

complete.

Observations: Program operations are impacted by the current pandemic. Project focuses on student school attendance through family mentoring program, community leadership, and recruitment of families and students at the applicable school sites.

#### FSS - Community Development Block Grant (CDBG) (69927)

Funding Source: City of Fresno - CDBG

Funding Period: October 1, 2019 - December 31, 2020

Funding Amount: \$25,000

Expenses: Total expenses are \$25,000. Funding period is complete.

Observations: Program provides after school and recreation programming for youth in Southwest Fresno including mentoring, homework assistance, recreation and educational field trips. Funds were fully utilized.

#### FSS - Donations (69901)

Funding Source: Various

Funding Period: January 1, 2017 - current

Funding Amount: \$22,422

Expenses: Total expenses are \$17,039.

Observations: As of December, there is approximately \$5,383 available for future support.

#### FSS - Kings View Estates (69930)

Funding Source: Kings View Estates – Hacienda Mirabella Apartments Funding Period: January 1, 2020 until terminated by either party

Funding Amount: \$1,800 per month

Expenses: Total expenses are \$22,559 to date.

Observations: Program is to provide educational enrichment program and resident services at the King View Estates. Once sites are able to reopen, the remaining volunteer stipend amount will be utilized.

#### FSS - Community Services Block Grant (CSBG) (69900)

Funding Source: Community Services and Development Funding Period: January 1, 2020 – December 31, 2020

Funding Amount: \$112,414

Expenses: Total expenses are \$76,926, or 68% of budget. Funding period for CSBG funding was extended to May 31, 2021. No additional CSBG funding was allocated from the

2021 CSBG award.

Observations: Remaining funding will support program operations from January – May 2021.

#### FSS - TCC Solar (97200)

Funding Source: City of Fresno – Transformative Climate Communities

Funding Period: June 1, 2019 - June 30, 2021

Funding Amount: \$105,367

Expenses: Total expenses are \$52,690.

Observations: Outreach services are performed to identify and enroll eligible homes into the TCC Solar program. COVID-19 has impacted service delivery.

#### FSS - Citizen Bank (69935)

Funding Source: Citizen Bank

Funding Period: July 1, 2020 - June 30, 2021

Funding Amount: \$10,000

Expenses: Funds have not yet been spent but will be used to support program outcomes.

#### FSS - Chevron (69909)

Funding Source: Chevron

Funding Period: September 1, 2017 - December 31, 2019

Funding Amount: \$17,500

Expenses: Total expenses are \$12,732, or 73% of budget.

Observations: This grant supports the Fresno Street Saints' 4-H Educational Enrichment and Youth Advocacy program. According to the contract, the grant remains until the completion of the purpose or expenditure of all funds, whichever last occurs. As of December, there is approximately \$4,768 available for future support.

#### FSS - Wells Fargo (69902)

Funding Source: Wells Fargo Bank

Funding Period: January 1, 2021 - June 30, 2021

Funding Amount: \$15,000

Expenses: Funds are for 2021 operations.

#### FSS - TCC Community Garden (69940-44)

Funding Source: City of Fresno - Transformative Climate Communities

Funding Period: June 1, 2019 - June 30, 2022

Funding Amount: \$98,000

Expenses: Total expenses are \$39,681.

Observations: Funding is supports the construction and maintenance of a community

garden. The planning phase is complete and the community garden is developed.

#### FSS - Rite Aid (69931)

Funding Source: Rite Aid Foundation – KidCents Funding Period: October 1, 2019 – June 30, 2021

Funding Amount: \$20,000

Expenses: Total expenses are \$7,224 to date.

Observations: Funding is used to support of the educational enrichment program.

### FSS - Union Pacific Foundation (69932)

Funding Source: Rite Aid Foundation

Funding Period: October 1, 2019 - June 30, 2021

Funding Amount: \$14,400

Expenses: No expenses have been incurred to date. Funding will be used to support

training and program operations.

#### Fresno Street Saints - FUSD

Monthly Progress Report As of December 31, 2020

Grant Period:

July 1, 2020 through June 30, 2021

Project ID #:

69918

Total Months

12

Contract Time Lapsed:

50%

Months in Progr

6

|              |                              | ANNUAL I       | YTD     |    |            | YTD % |
|--------------|------------------------------|----------------|---------|----|------------|-------|
| PRO          | DGRΛM                        | BUDGET         | ACTUAL  | Y" | TD BALANCE | USED  |
|              |                              |                |         |    |            |       |
| REVENUE      |                              |                |         |    |            |       |
|              | FUSD                         | 367,523        | 139,563 | \$ | 227,960    | 38%   |
| TOTAL REV    | /ENUE                        | 367,523        | 139,563 | \$ | 227,960    | 38%   |
|              |                              |                |         | \$ |            |       |
| PERSONNE     | L COST                       |                |         | \$ | *          |       |
|              | Salaries                     | 113,385        | 48,349  | \$ | 65,036     | 43%   |
|              | Fringe                       | 42,256         | 15,322  | \$ | 26,934     | 36%   |
| TOTAL PER    | RSONNEL                      | 155,641        | 63,671  | \$ | 91,970     | 41%   |
|              |                              |                |         | \$ |            |       |
| PROGRAM COST |                              |                |         | \$ |            |       |
|              | Office Supplies              | 1,000          | 67      | \$ | 933        | 7%    |
|              | Telephone                    | 1,680          | 720     | \$ | 960        | 43%   |
|              | Copier Rental                | 1,180          | 702     | \$ | 478        | 59%   |
|              | Laptops (5)                  | 5,000          |         | \$ | 5,000      | 0%    |
|              | Program Activities - Field T | 3,000          |         | \$ | 3,000      | 0%    |
|              | Parent Group Meetings        | 3,000          |         | \$ | 3,000      | 0%    |
|              | Stipends                     | 171,000        | 52,750  | \$ | 118,250    | 31%   |
| INDIRECT     |                              |                |         | \$ | *          |       |
|              | Admin (perso 7.62%           | 26,022         | 9,893   | \$ | 16,129     | 38%   |
|              |                              | -              | *       | \$ | *          | 0%    |
|              |                              |                |         | \$ | *          |       |
| Total Non-   | Personnel                    | 211,882        | 64,132  | \$ | 147,750    | 30%   |
| Total Exper  | nditures                     | 367,523        | 127,803 | \$ | 239,720    | 35%   |
| Net Income   | (Loss)                       | i <del>*</del> | 11,760  |    |            |       |

#### Fresno Street Saints - CDBG

Monthly Progress Report As of December 31, 2020

Grant Period: October 1, 2019 through December 31, 2020

Project ID #: 69927 Total Months 15
Contract Time Lapsed: 100% Months in Progress 15

|                      |       | I ANNUAL I | YTD    | YTD     | YTD % |
|----------------------|-------|------------|--------|---------|-------|
| PROGRAM              |       | BUDGET     | ACTUAL | BALANCE | USED  |
|                      |       |            |        |         |       |
| REVENUE              |       |            |        |         |       |
| CDBG                 |       | 25,000     | 25,000 | (16)    | 100%  |
| TOTAL REVENUE        |       | 25,000     | 25,000 |         | 100%  |
|                      |       |            |        |         |       |
| PERSONNEL COST       |       |            |        |         |       |
| Salaries             |       | 16,659     | 16,659 | ((#)    | 100%  |
| Fringe               |       | 4,159      | 4,159  | (0)     | 100%  |
| TOTAL PERSONNEL      |       | 20,818     | 20,818 | (0)     | 100%  |
|                      |       |            |        |         |       |
| PROGRAM COST         |       |            |        |         |       |
| Stipend              |       | 2,100      | 2,100  | -       | 100%  |
| Supplies             |       | 338        | 338    | 0       | 100%  |
| Admin                | 7.50% | 1,744      | 1,744  | (0)     | 100%  |
|                      |       |            |        |         |       |
| Total Non- Personnel |       | 4,182      | 4,182  | 0       | 100%  |
| Total Expenditures   |       | 25,000     | 25,000 | (0)     | 100%  |
| Net Income (Loss)    |       | (0)        | (0)    |         |       |

#### Fresno Street Saints - Donations

Monthly Progress Report As of December 31, 2020

Grant Period: January 1, 2017 - ongoing

Project ID #: 69901

| PROGRAM                    | ANNUAL<br>BUDGET | YTD<br>ACTUAL | YTD<br>BALANCE | YTD %<br>USED |
|----------------------------|------------------|---------------|----------------|---------------|
|                            |                  |               |                |               |
| REVENUE                    |                  | <b>[</b>      |                |               |
| CSBG                       | 1,769            | 1,769         | *              | 100%          |
| Billing Income-Third Party | 698              | 698           | (#)            | 100%          |
| Donation                   | 19,955           | 19,955        | (€)            | 100%          |
| TOTAL REVENUE              | 22,422           | 22,422        | 3.00           | 0%            |
|                            |                  |               |                |               |
| PROGRAM COST               |                  |               |                |               |
| Stipend                    | 6,158            | 1,150         | 5,008          | 19%           |
| Rental                     | 250              | 250           | (20)           | 100%          |
| Janitorial Services        | 100              | 100           |                |               |
| Security Service           | 1,731            | 1,731         |                | 100%          |
| Field Trips                | 356              | 356           |                | 100%          |
| Out of County Travel       | 2,151            | 2,151         |                | 100%          |
| Program Supplies           | 9,692            | 9,692         | ·              | 100%          |
| Office Expense             | 97               | 97            |                |               |
| Contract Services          | 300              | 300           | **             | 100%          |
| Other                      | 6                | 6             | 340            | 100%          |
| Admin 7.50%                | 1,563            | 1,187         | 376            | 76%           |
| Audit 0.12%                | 19               | 19            | 0              | 100%          |
|                            |                  |               |                |               |
| Total Expenditures         | 22,422           | 17,039        | 5,384          | 76%           |
| Net Income (Loss)          | (0)              | 5,383         |                |               |

## Fresno Street Saints - Hacienda Mirabella Apartments-Kings View Estates

Monthly Progress Report As of December 31, 2020

Grant Period:

January 1, 2020 until terminated by either contract party

Project ID #:

69930

**Total Months** 

12

Contract Time Lapsed:

100%

Months in Progress

12

|                   |                        | I ANNUAL | YTD    | YTD      | YTD % |
|-------------------|------------------------|----------|--------|----------|-------|
| PROGRA            | M                      | BUDGET   | ACTUAL | BALANCE  | USED  |
|                   |                        |          |        |          |       |
| REVENUE           |                        |          |        |          |       |
| Ha                | cienda Mirabella Apts. | 27,000   | 27,000 | - 55     | 100%  |
| TOTAL REVENU      | E                      | 27,000   | 27,000 |          | 100%  |
|                   |                        |          |        |          |       |
| PERSONNEL CO      | OST                    | 1        |        |          |       |
| Sal               | aries                  | 11,708   | 11,708 |          | 100%  |
| Frii              | nge                    | 1,633    | 1,633  | 228      | 100%  |
| TOTAL PERSON      | INEL                   | 13,341   | 13,341 | 120      | 100%  |
|                   |                        |          |        |          |       |
| PROGRAM COS       | T                      | 1        |        |          |       |
| Vol               | unteer Stipends        | 6,521    | 3,300  | 3,221    | 51%   |
| Jar               | nitorial               | 2,080    | 2,080  | :=:      | 100%  |
| Foo               | od                     | 1,667    | 1,667  | ·        | 100%  |
| Pro               | gram Supplies          | 401      | 401    |          | 100%  |
| Fie               | ld Trips               | -        | **     | <b>:</b> | 0%    |
| Ins               | urance                 | 173      | 173    |          | 100%  |
| Adı               | min 7.50%              | 1,572    | 1,572  |          | 100%  |
| Au                | dit 0.12%              | 25       | 25     |          | 100%  |
|                   |                        |          |        |          |       |
| Total Non- Pers   | onnel                  | 12,439   | 9,218  | 3,221    | 74%   |
| Total Expenditu   | res                    | 25,780   | 22,559 | 3,221    | 88%   |
| Net Income (Loss) |                        | 1,220    | 4,441  |          |       |

#### Fresno Street Saints - CSBG

Monthly Progress Report As of December 31, 2020

Grant Period: January 1, 2020 through December 31, 2020

Total Months

12

Project ID #:

69900

Months in Progress

12

Contract Time Lapsed:

100%

|                               | ANNUAL  |            | YTD     | YTD % |
|-------------------------------|---------|------------|---------|-------|
| PROGRAM                       | BUDGET  | YTD ACTUAL | BALANCE | USED  |
|                               |         |            |         |       |
| REVENUE                       |         |            |         |       |
| CSBG                          | 112,414 | 76,926     | 35,488  | 68%   |
| Misc. Income                  |         |            |         |       |
| TOTAL REVENUE                 | 112,414 | 76,926     | 35,488  | 68%   |
|                               |         |            |         |       |
| PERSONNEL COST                | 47.400  | 00.000     | 40.740  | 050/  |
| Salaries                      | 47,439  | 30,699     | 16,740  | 65%   |
| Fringe                        | 21,456  | 14,139     | 7,317   | 66%   |
| TOTAL PERSONNEL               | 68,895  | 44,838     | 24,057  | 65%   |
| PROGRAM COST                  |         |            |         |       |
| Contract Services             | 5,000   | 5,000      | 12      | 100%  |
| Office Supplies               | 436     | 436        | (0)     | 100%  |
| Security Services             | 285     | 285        | (0)     | 100%  |
| Janitorial                    | 10,800  | 10,800     | (-)     | 100%  |
| Mileage                       | 1,500   | 51         | 1,449   | 3%    |
| Telephone                     | 3,348   | 3,348      | 0       | 100%  |
| Printing/Copier               | 4,445   | 4,445      | (0)     | 100%  |
| Insurance                     | 1,123   | 1,123      | (0)     | 100%  |
| Stipends Mentors & Volunteers | 16,582  | 6,600      | 9,982   | 40%   |
|                               |         |            | ,       |       |
| Total Non- Personnel          | 43,519  | 32,088     | 11,431  | 74%   |
| Total Expenditures            | 112,414 | 76,926     | 35,488  | 68%   |
| Net Income (Loss)             | -       | (0)        |         |       |

#### Fresno Street Saints - TCC Solar

Monthly Progress Report As of December 31, 2020

Grant Period:

July 1,2019 through June 30, 2021

Project ID #:

97200

Total Months

24

Contract Time Lapsed:

75%

Months in Progress

18

|                      | I ANNUAL I | YTD    | YTD     | YTD % |
|----------------------|------------|--------|---------|-------|
| PROGRAM              | BUDGET     | ACTUAL | BALANCE | USED  |
|                      |            |        |         |       |
| REVENUE              |            |        |         |       |
| City of Fresno       | 105,367    | 57,169 | 48,198  | 54%   |
| TOTAL REVENUE        | 105,367    | 57,169 | 48,198  | 54%   |
|                      |            |        |         |       |
| PERSONNEL COST       |            |        |         |       |
| Salaries             | 65,419     | 28,727 | 36,693  | 44%   |
| Fringe               | 33,696     | 15,147 | 18,549  | 45%   |
| TOTAL PERSONNEL      | 99,115     | 43,873 | 55,242  | 0%    |
|                      |            |        |         |       |
| PROGRAM COST         |            |        |         |       |
| Office Supplies      | 1,530      | 1,273  | 257     | 83%   |
| Printing/Duplication | 360        | 100    | 260     | 28%   |
| Leased Copier        | 180        | 60     | 120     | 33%   |
| Mileage              | 763        | 247    | 516     | 32%   |
| Stipends             | -          | 5,450  | (5,450) | 0%    |
| INDIRECT             |            |        |         |       |
| Admin                | 3,419      | 1,688  | 1,732   | 49%   |
| Total Non- Personnel | 6,252      | 8,817  | (2,565) | 141%  |
| Total Expenditures   | 105,367    | 52,690 | 52,677  | 50%   |
| Net Income (Loss)    |            | 4,479  | ,       |       |

Stipends expense is now included, budget may be modified to include stipends.

#### Fresno Street Saints - Citizen Bank

Monthly Progress Report As of December 31, 2020

Grant Period:

July 1,2020 through June 30, 2021

Project ID #:

69935

Total Months

12

Contract Time Lapsed:

42%

Months in Progress

5

| PROGRAM              | ANNUAL<br>BUDGET | YTD<br>ACTUAL | YTD<br>BALANCE | YTD %<br>USED |
|----------------------|------------------|---------------|----------------|---------------|
| REVENUE Citizen Bank | 10,000           | 10,000        | i <del>.</del> | 100%          |
| TOTAL REVENUE        | 10,000           | 10,000        |                | 100%          |
| Net Income (Loss)    | 10,000           | 10,000        |                |               |

Note: No Expenditures to Report

#### Fresno Street Saints - Chevron

Monthly Progress Report As of December 31, 2020

Grant Period:

September 1, 2017 through completion of purpose / full expenditure

Project ID #:

69909

|                         | T ANNUAL | YTD    | YTD     | YTD % |
|-------------------------|----------|--------|---------|-------|
| PROGRAM                 | BUDGET   | ACTUAL | BALANCE | USED  |
|                         |          |        |         |       |
| REVENUE                 |          |        |         |       |
| Chevron                 | 17,500   | 17,500 |         | 100%  |
| TOTAL REVENUE           | 17,500   | 17,500 |         | 100%  |
|                         |          |        |         |       |
| PROGRAM COST            |          |        |         |       |
| Stipends                | 10,000   | 8,977  | 1,023   | 90%   |
| Incentives (gift cards) | 1,200    | 1,035  | 165     | 86%   |
| Field Trips             | 228      | ē.     | 228     | 0%    |
| Food                    | 300      | 181    | 119     | 60%   |
| Other                   | 4,533    | 1,641  | 2,892   | 36%   |
| Indirect                |          |        |         |       |
| Admin                   | 1,219    | 884    | 335     | 72%   |
| Audit                   | 20       | 14     | 6       | 71%   |
|                         |          |        |         |       |
| Total Non- Personnel    | 17,500   | 12,732 | 4,427   | 73%   |
| Total Expenditures      | 17,500   | 12,732 | 4,427   | 73%   |
| Net Income (Loss)       | •        | 4,768  |         |       |

#### Fresno Street Saints - WELLS FARGO

Monthly Progress Report As of December 31, 2020

Grant Period:

January 1, 2021 through June 30, 2021

**Total Months** 

6

Project ID #:

69902

Months in Progress

0

Contract Time Lapsed 0%

| PROGRAM                       | ANNUAL<br>BUDGET | YTD ACTUAL | YTD<br>BALANCE | YTD %<br>USED |
|-------------------------------|------------------|------------|----------------|---------------|
|                               |                  |            |                |               |
| REVENUE                       |                  |            |                |               |
| WELLS FARGO                   | 15,000           | 15,000     | =              | 100%          |
| TOTAL REVENUE                 | 15,000           | 15,000     | =              | 100%          |
|                               |                  |            |                |               |
| PERSONNEL COST                |                  |            |                |               |
| Salaries                      | 5,265            | -          | 5,265          | 0%            |
| Fringe                        | 832              |            | 832            | 0%            |
| TOTAL PERSONNEL               | 6,097            |            | 6,097          | 0%            |
|                               |                  |            |                |               |
| PROGRAM COST                  |                  |            |                |               |
| Office Supplies               | 41               | 120        | 41             | 0%            |
| Stipends Mentors & Volunteers | 7,800            |            | 7,800          | 0%            |
| Indirect/Audit                | 1,062            |            | 1,062          | 0%            |
| Total Non- Personnel          | 8,903            | _          | 8,903          | 0%            |
| Total Expenditures            | 15,000           |            | 15,000         | 0%            |
| Net Income (Loss)             | 0                | 15,000     |                |               |

## Fresno Street Saints - TCC Community Garden

Monthly Progress Report As of December 31, 2020

Grant Period:

July 1,2019 through June 30, 2022

Project ID #:

69940-69944

**Total Months** 

36

Contract Time Lapsed:

50%

Months in Progress

18

| <b>f</b>             | I ANNUAL | YTD    | YTD     | YTD % |
|----------------------|----------|--------|---------|-------|
| DDOCDAM              | BUDGET   | ACTUAL | BALANCE | USED  |
| PROGRAM              | DODGET   | ACTOAL | DALANCE | USLD  |
|                      |          |        |         |       |
| REVENUE              |          |        |         |       |
| City of Fresno       | 98,000   | 41,908 | 56,092  | 43%   |
| TOTAL REVENUE        | 98,000   | 41,908 | 56,092  | 43%   |
|                      |          |        |         |       |
| PROGRAM COST         |          |        |         |       |
| Task 1               | 5,147    | 5,415  | (268)   | 105%  |
| Task 2               | 66,172   | 26,102 | 40,070  | 39%   |
| Task 3               | 19,590   | 5,204  | 14,386  | 27%   |
| Task 4 (Admin)       | 7,091    | 2,960  | 4,131   | 42%   |
|                      |          |        |         |       |
|                      |          |        |         |       |
| Total Non- Personnel | 98,000   | 39,681 | 58,319  | 40%   |
| Total Expenditures   | 98,000   | 39,681 | 58,319  | 40%   |
| Net Income (Loss)    |          | 2,227  |         |       |

#### Fresno Street Saints - Rite Aid Foundation

Monthly Progress Report As of December 31, 2020

Grant Period:

October 1,2019 through June 30, 2021

Project ID #:

69931

**Total Months** 

20

Contract Time Lapsed:

70%

Months in Progress

14

|                            |                  | 1-7-1-7-2-2 |                |                |
|----------------------------|------------------|-------------|----------------|----------------|
|                            | ANNUAL<br>BUDGET | ACTUAL      | YTD<br>BALANCE | YTD '%<br>USED |
| PROGRAM                    | BUDGET           | ACTUAL      | BALANCE        | USED           |
|                            |                  |             |                |                |
| REVENUE                    |                  |             |                |                |
| Rite Aid Foundation        | 20,000           | 20,000      |                | 100%           |
| TOTAL REVENUE              | 20,000           | 20,000      |                | 100%           |
|                            |                  |             |                |                |
| PERSONNEL COST             |                  |             |                |                |
| Salaries                   | 2,340            | 1,235       | 1,105          | 53%            |
| Fringe                     | 842              | 216         | 626            | 26%            |
| TOTAL PERSONNEL            | 3,182            | 1,450       | 1,732          | 0%             |
|                            |                  |             |                |                |
| PROGRAM COST               |                  |             |                |                |
| Liaisons Mentors           | 10,400           | 3,200       | 7,200          | 31%            |
| Professional Services Cons | 500              | 263         | 237            | 53%            |
| Program Supplies           | 3,502            | 1,547       | 1,955          | 44%            |
| Field Trips                | 1,000            | 253         | 748            | 25%            |
| INDIRECT                   |                  |             |                |                |
| Admin 7.50%                | 1,394            | 503         | 891            | 36%            |
| Audit 0.12%                | 22               | 8           | 14             | 37%            |
|                            |                  |             |                |                |
| Total Non- Personnel       | 16,818           | 5,774       | 11,044         | 34%            |
| Total Expenditures         | 20,000           | 7,224       | 12,776         | 36%            |
| Net Income (Loss)          | i <del>.</del>   | 12,776      |                |                |

#### Fresno Street Saints - Union Pacific Foundation

Monthly Progress Report As of December 31, 2020

Grant Period: October 1,2019 through June 30, 2021

Project ID #: 69932 Total Months 20
Contract Time Lapsed: 70% Months in Progress 14

|            |              |              | ANNUAL | YTD      | YTD      | YTD % |
|------------|--------------|--------------|--------|----------|----------|-------|
| PROGRAM    |              | BUDGET       | ACTUAL | BALANCE  | USED     |       |
|            |              |              |        |          |          |       |
| REVENUE    |              |              |        |          |          |       |
|            | Union Pacifi | c Foundation | 14,400 | 14,400   | <b>1</b> | 100%  |
| TOTAL RE   | VENUE        |              | 14,400 | 14,400   | 100)     | 100%  |
|            |              |              |        |          |          |       |
|            |              |              |        |          |          |       |
| PROGRAM    |              |              |        |          |          |       |
|            | Food         |              | 7,500  | 5        | 7,500    | 0%    |
|            | Child Care   |              | 3,000  | ē        | 3,000    | 0%    |
|            | Program Su   | pplies       | 1,630  |          | 1,630    | 0%    |
|            | Curriculum   |              | 500    | ŝ        | 500      | 0%    |
|            | Training     |              | 750    | <u> </u> | 750      | 0%    |
| INDIRECT   |              |              |        |          |          |       |
|            | Admin        | 7.50%        | 1,004  | <u>-</u> | 1,004    | 0%    |
|            | Audit        | 0.12%        | 16     | =        | 16       | 0%    |
|            |              |              |        |          |          |       |
| Total Non- | Personnel    |              | 14,400 |          | 14,400   | 0%    |
| Total Expe |              |              | 14,400 | *        | 14,400   | 0%    |
| Net Income |              |              |        | 14,400   |          |       |



# FINANCE OFFICE INTEROFFICE MEMO

**DATE:** JANUARY 4, 2021 **TO:** SHAWN RIGGINS

**CC:** EMILIA REYES, MICHELLE TUTUNJIAN, JIM RODRIGUEZ, JEFF DAVIS, SUSAN SHIOMI

FROM: REBECCA HEINRICY, LETICIA RODRIGUEZ, ANNE TRAN

SUBJECT: LCC VARIANCE REPORT - OCTOBER 2020

The Fresno Local Conservation Corps (LCC) operates a number of programs that are classified as either Grant Funded or Fee-For-Service. Grant funded projects are being reported on a project to date basis versus fee-for-service projects being reported on a calendar period.

#### Observations by project:

- California Conservation Corps 2017 Active Transportation Program SB1 Program (60036) Grant period is from September 1, 2018 to March 31, 2021 (extended three months). The grant amount is \$271,428. Expenses are currently at \$71,999, or 27%. Project period is 84% complete. There is a 10% retainage on this grant that is held until the contract is closed out. Due to the impact of COVID-19 on the program, a request has been submitted to further extend the grant to December 2021.
- BREC Public Lands (60026) This is a federal grant provided by the U.S Dept. of Bureau of Reclamation for a project term of October 1, 2020 to September 30, 2021 for a grant amount of \$90,000. No expenses have been captured to date. Project period is 8% complete. The required match component of \$30,000 is satisfied by the rate difference between the median construction laborer rate in California and the rate paid to the corpsmembers.
- California Conservation Corps Non-Residential Program (60081) Grant period is from August 24, 2020 to June 30, 2021. The grant amount is \$24,000 and is from California Conservation Corps. Expenses are \$450, or 2% of budget. Project period is 11% complete.
- CalRecycle Grant RL34 2019/21 (61080, 61082, 61084, 61086) Contract is for a two-year period starting July 2019 and ending June 2021. The grant amount is \$1,761,778. Although the grant term is written for a two-year period, to avoid the need for term extension requests, grantees are encouraged to utilize the funding within the first year. The grant is 67% complete. Expenses are \$1,424,193, or 81% of budget. There is a 10% retainage on this grant that is held for payment until the contract is closed out.
- CalRecycle Grant RL35 2020/22 (61080, 61082, 61084, 61086) Contract is for a two-year period starting July 2020 and ending June 2022. The grant amount is \$1,738,792. No expenses have been

incurred to date as the focus is on completing the RL34 cycle first. There is a 10% retainage on this grant that will be held until the contract is closed out.

- Prop 1 (60930, 60931) Grant period is from October 17, 2016 to February 28, 2021 and was provided by San Joaquin River Parkway, Weed Management and Job Creation for \$959,934. Expenses are \$938,721 or 98% of budget and the project period is 92% complete. There is a required match of \$100,000 from staff time, facilities, fingerprint and transportation. There is a 10% retainage on this grant that is held until the contract is closed out.
- YouthBuild AmeriCorps 2018-19 (60104, 60105, 60106) The grant amount of \$140,050 is for the period of August 15, 2018 and has been extended due to COVID-19. Expenses are \$140,023, or 99.9% of budget. Project is complete. There is a 100% required match of \$140,050, which is currently at \$140,050 or 100% of the required amount. The match was obtained by the services from the YouthBuild Charter School which provide an educational benefit to the participants.
- YouthBuild AmeriCorps 2019-20 (60107, 60108, 60109) The grant amount of \$159,905 is for the period of August 15, 2019 to August 14, 2021. Expenses are currently at \$53,562 or 34% of budget. Project is 61% complete. There is a required match of \$159,905. The match will be obtained by the services from the YouthBuild Charter School. Match to date is \$94,091 or 59%. Due to COVID-19, the two full-time AmeriCorps members vacated their positions. A budget modification has been submitted to utilize these funds in other line items.
- YouthBuild AmeriCorps 2020-21 (60107, 60108, 60109) The grant amount of \$155,500 is for the period of August 15, 2020 to August 14, 2022. Expenses are currently at 0% of budget. In order for expenses to incurred, an AmeriCorps member needs to be enrolled in the program. Project is 11% complete. There is a required match of \$155,500. The match will be obtained by the services from the YouthBuild Charter School.
- YouthBuild DOL 17-20 (60075, 60076, 60077, 60078) Grant period is from September 1, 2017 to December 31, 2020 and has been extended to June 30, 2021 to allow for participant follow-up services. The grant amount is \$1,100,000 and is from the U. S. Department of Labor. This grant is structured with four months of planning, 24 months for operations, and 12 months for follow-up. Expenses are \$1,100,000, or 100% of budget. This grant allows for up to 10% of the budget to be shifted between line items.
- YouthBuild DOL 19-23 (60072, 60073, 60079, 50072) Grant period is from January 1, 2020 to April 30, 2023. The grant amount is \$1,500,000 and is from the U. S. Department of Labor. This grant is structured with four months of planning, 24 months for operations, and 12 months for follow-up. Expenses are \$59,724 or 4% of budget. This grant allows for up to 10% of the budget to be shifted between line items. A 25% match of \$375,000 is required and will be obtained from YouthBuild Charter School instruction costs. Due to the impact of COVID-19, no corpsmembers have been enrolled into this project yet. A budget modification will be prepared as needed.
- California Conservation Corp Prop 68 Phase I (60932, 60933, 60934) Grant period began May 15, 2019 and has been extended to April 23, 2021 by the California Conservation Corp for the amount of \$304,466. Expenses are \$29,981 or 10% of budget and the project period is 75% complete. The expenditures will accelerate when the construction of the elevator is in process. There is a 10% retainage on this grant that is held until the contract is closed out.

- California Conservation Corp Prop 68 Phase II (60937, 60938, 60939) Grant period began May 15, 2020 and ends December 31, 2021. This project funded by the California Conservation Corp is for \$489,357. Expenses are \$30,000 or 6% of budget and the project period is 30% complete. The expenditures will accelerate when the construction of the second floor to include classrooms and restrooms begins. There is a 10% retainage on this grant that is held until the contract is closed out.
- California Community Reinvestment Grant Prop 64 CalCRG (60935, 60936) The grant amount of \$300,000 for the period of October 1, 2019 to September 30, 2021. Expenses are \$73,270 or 24% of budget. This project period is 54% complete. Operations have been delayed by the impact of COVID-19, especially for the subcontractors.
- City of Fresno Transformative Climate Community (TCC) Solar Program (67200, 67202)- The full grant amount awarded is \$3,208,378. Of this amount, \$1,341,410 pertains to LCC and related operations for the period of May 16, 2019 to July 2, 2024. Other portions of the budget are for Energy Services, Fresno Street Saints outreach, and a contractor. Expenses incurred by LCC are \$336,043 or 25% of budget and the project period is 29% complete. To date, 13 solar installations have been completed and 22 households have been weatherized.
- FRWIB Fresno County Forestry Corps. (60148): Grant of \$80,000 awarded by the Fresno Regional Workforce Investment Board for the period of February 2020 February 2021. Expenses to date are \$66,992 or 84% of budget. The project period is 75%. Funding will be fully expended.
- FRWIB Calfire Central Valley Forestry Corps. (60143): Funding of \$150,000 awarded by the Fresno Regional Workforce Investment Board for the period of August 2020 June 2022. There are no expenses to date as this project will start following completion of the above project (60148). The project period is 14% complete. Clients to participate in this project will be identified by FRWIB.
- Charter School (62416) The budget for school year 2020-21 is \$138,500, which is primarily funded
  through rental payments received from the charter school. YTD expenses are \$52,886 or 38% of
  budget. Project period is 33% complete. Primary expenses are for facility costs and coordination
  services, which includes personnel and supportive services expenses.
- Friant Buy Back Center (61176) The project period is from January to December 2020. Revenue from collecting beverage cans and bottles and participating in PG&E energy efficient program for \$34,640 is from multiple sources such as Allan Company, State of California, and PG&E. This amount has been reduced due to the impact of COVID-19. YTD expenses are \$23,938 of which approximately 64% is personnel. The project period is 83% complete. Funds are retained for utilization in LCC program services which includes occasional vehicle fleet replacement for recycling utilization.
- Fee-For-Service (60141, 60142, 60147, 60152, 60153, 60154, 60195, 60509): YTD actual revenue of \$151,833 was received through San Joaquin River Spano H Pond Drip, Landscaping services, Central California Foodbank, Creek fire water distribution, and weed abatement work. Offsetting expenses total \$149,702 which results in an unrestricted surplus of \$2,131. LCC also has \$14,016 available in unspent funds received in prior years associated with funds received in connection with contributions such as: Dyer Family Foundation, SEKI forestry work, PSE student reporting, corpsmember council, and the California Endowment.
- CSBG (60000): CSGB utilization to date is \$35,940 and is primarily for security, janitorial, and insurance expenses. CSBG funds approved for allocation to LCC for 2020-21 is \$110,000. The 2020

CSBG grant was extended to May 31, 2021 and funding will be fully utilized by completion of the grant period.

Fresno Economic Opportunities Commission
Project Title: CCC - 2017 Active Transportation Program- SB1

September 01, 2018 - October 31, 2020

Project extended 3 months to 03/31/2021, total 31 months project

Project # 60036

|                 | M                                    | onthly report as of :        | 10/31/20   | % Budget   | 84%           |
|-----------------|--------------------------------------|------------------------------|------------|------------|---------------|
| Budget Category |                                      | Original Budget              | YTD Actual | YTD        | % Spent as of |
|                 |                                      | September 18 -<br>March 2021 | LCC        | 10/31/20   | 10/31/20      |
| BUDGET          | California Conservation Corps (CCC)  | 271,428                      | 71,999     | 199,429    | 27%           |
|                 | TOTAL                                | \$ 271,428                   | \$ 71,999  | \$ 199,429 | 27%           |
| Direct Pro      | eject Personnel                      |                              |            |            |               |
| 01-5010         | Staff & Corpsmember Hours (9,120)    | 163,360                      | 40,885     | 122,475    | 25%           |
| 01-5010         | Project Manager (5% Sal +Fringe)     | 6,172                        | 4,947      | 1,225      | 80%           |
| 01-5125         | Technical Consultant                 | 40,714                       | 18,000     | 22,714     | 44%           |
|                 | TOTAL                                | \$ 210,246                   | \$ 63,833  | \$ 146,413 | 30%           |
| Direct Op       | erating Expenses & Equipment         |                              |            |            |               |
| 01-5704         | Material /Supplies                   | 870                          | 683        | 187        | 79%           |
| 01-5782         | Equipment & Tools, etc.              | 2,400                        | 1,962      | 438        | 82%           |
|                 | TOTAL                                | \$ 3,270                     | \$ 2,645   | \$ 625     | 81%           |
| Crew Equ        | ipment & Direct Project Support      |                              |            |            |               |
| ;01-5776        | Uniforms                             | 20,000                       | 1,796      | 18,204     | 9%            |
| ;01-5315        | Vehicle Fuels                        | 11,200                       | 1,484      | 9,716      | 13%           |
| 01-5350         | Vehicle Repair & Maint.              | 8,400                        | 623        | 7,777      | 7%            |
| 01-5605         | Vehicle Insurance                    | 7,000                        | 4,494      | 2,506      | 64%           |
| 01-5570         | Telephone                            | 2,800                        | 180        | 2,620      | 6%            |
| 01-5704         | Specific Training Material /Supplies | 6,000                        |            | 6,000      | 0%            |
| 01-5782         | Equipment & Tools, etc.              | 2,512                        |            | 2,512      | 0%            |
|                 | TOTAL                                | 57,912                       | 8,577      | 49,335     | 15%           |
| TOTAL CO        | DSTS                                 | \$ 271,428                   | \$ 75,055  | \$ 196,373 | 28%           |

Required

10% Retention

Note: Due to COVID-19, LCC facily is closed to the public, LCC is submitted No-Cost Ext

Fresno Economic Opportunities Commission

Project Name: Public Lands - Youth Conseravtion Activites on Reclamation Lands Funding Source: U.S. Dept. of the Interior, Bureau of Reclamation (BREC)

Term: October 01, 2020 - September 30, 2021

2020-21 - Project # 60026

| 2020 21 110,00  |  |                               |            |              |               |
|-----------------|--|-------------------------------|------------|--------------|---------------|
|                 |  | Monthly report as of :        | October-20 | % Budget     | 8.33%         |
| Budget Category |  | Original Budget               | YTD Actual | BALANCE      | % Spent as of |
|                 |  | October 2020 - September 2021 |            | October-20   | October-20    |
| BUDGET          | U.S Dept. of Bureau of Reclamation     | 90,000.00                     | -          | 90,000.00    | 0.00%         |
|                 | TOTAL                                  | \$ 90,000.00                  | \$ -       | \$ 90,000.00 | 0%            |
| SALARIES & FR   | INGES:                                 |                               |            |              |               |
|                 | salaries - staff & corpsmembers        | 53,846.00                     |            | 53,846.00    | 0.00%         |
|                 | Fringe/Benefits - only staff           | 12,875.00                     |            | 12,875.00    | 0.00%         |
|                 | TOTAL                                  | 66,721.00                     | -          | 66,721.00    | 0%            |
| PROGRAM COS     | TS:                                    |                               |            |              |               |
| 5330            | Mileage                                | 4,600.00                      |            | 4,600.00     | 0.00%         |
| 5766            | Uniforms, Gear and Supplies            | 2,400.00                      |            | 2,400.00     | 0.00%         |
| 5766            | Lease Equipment & Tools for Trail Work | 2,000.00                      |            | 2,000.00     | 0.00%         |
|                 | TOTAL                                  | 9,000.00                      | 0.00       | 9,000.00     | 0.00%         |
| PROFESSIONAL    | SERVICES                               |                               |            |              |               |
| 5125            | Project Manager                        | 8,000.00                      |            | 8,000.00     | 0.00%         |
|                 | TOTAL                                  | 8,000.00                      | -          | 8,000.00     | 0.00%         |
|                 |  |                               |            |              |               |
| 5144            | Administration                         | \$ 6,279.00                   |            | 6,279.00     | 0.00%         |
|                 | TOTAL                                  | \$ 6,279.00                   | \$ -       | \$ 6,279.00  | 0.00%         |
| TOTAL COSTS     |  | \$ 90,000.00                  | \$ -       | \$ 90,000.00 | 0.00%         |

Match Requires \$

30,000.00

Fresno Economic Opportunities Commission Project Title: CCC Non-Residental Program August 24, 2020 - June 30, 2021

Project # 60081

|                   | ·  | Monthly report as of :  | 10/31/20   | % Budget     | 11%           |
|-------------------|--|-------------------------|------------|--------------|---------------|
| Budget Category   |  | Original Budget         | YTD Actual | YTD          | % Spent as of |
|                   |  | August 2020 - June 2021 |            | 10/31/20     | 10/31/20      |
| BUDGET            |  |                         |            |              |               |
|                   | California Conservation Corps (CCC)                          | 24,000.00               | 450.00     | 23,550.00    | 2%            |
|                   | TOTAL  | \$ 24,000.00            | \$ 450.00  | \$ 23,550.00 | 2%            |
| Corpsmemeber Tra  | T  |                         |            |              |               |
| 01-5125           | On-Site Laborer's Union Courses/Active Shooter Training      | 2,000.00                |            | 2,000.00     | 0%            |
| 01-5798           | Materials : Journals, pens, paper, certificates              | 1,000.00                |            | 1,000.00     | 0%            |
| 01-5800           | Equipment:   | 1,000.00                |            | 1,000.00     | 0%            |
|                   | TOTAL  | 4,000.00                | -          | 4,000.00     | 0%            |
| Career Developmen | t/Job Readiness Budget                                       |                         |            |              |               |
| 01-5766/5758/5815 | Courses, classes, workshops to assist CM's in prepare search | 1,500.00                |            | 1,500.00     | 0%            |
| 01-5782           | Tools, drivers' licence tests, etc                           | 1,000.00                |            | 1,000.00     | 0%            |
| 01-5776           | Other: interview clothing, resume workshops, employer cared  | 1,500.00                |            | 1,500.00     | 0%            |
|                   | TOTAL  | 4,000.00                | 0.00       | 4,000.00     | 0%            |
| Corpsmemeber Sup  | pportive Services Budget                                     |                         |            |              |               |
| ;01-5125          | COVID - 19 Emergency Support Stipend                         | 6,000.00                |            | 6,000.00     | 0%            |
| ;01-5722          | Corpsmember - Christmas Breakfast                            | 1,500.00                |            | 1,500.00     | 0%            |
| ;01-5706          | Bus passes, & tokens   | 1,000.00                |            | 1,000.00     | 0%            |
| 01-5722 /5757     | Emergency food & Hygiene                                     | 1,000.00                |            | 1,000.00     | 0%            |
| 01-5190           | Legal documents  | 1,000.00                |            | 1,000.00     | 0%            |
| 01-5196           | Other:mental health counseling, substance abuse, & anger n   | 1,000.00                | 450.00     | 550.00       | 45%           |
|                   | TOTAL  | 11,500.00               | 450.00     | 11,050.00    | 4%            |
| Corpsmember Educ  | cation Services Budget                                       |                         |            |              |               |
| 01-5729           | Education Scholarships for graduate students                 | \$ 1,000.00             |            | 1,000.00     | 0%            |
| 01-5806/5420      | Graduation Ceremony  | \$ 2,500.00             |            | 2,500.00     | 0%            |
| 01-5727           | Other: books or course specific materials                    | \$ 1,000.00             |            | 1,000.00     | 0%            |
|                   | TOTAL  | \$ 4,500.00             | \$ -       | \$ 4,500.00  | 0%            |
| TOTAL COSTS       |  | \$ 24,000.00            | \$ 450.00  | \$ 23,550.00 | 2%            |

10312020 Variance Report - CCC

#### RLC34 FY 2019/20 LOCAL CONSERVATION CORPS GRANT

7/1/19 - 6/30/21

| ENTER GRANT AMOUNT | \$1,761,778 |
|--------------------|-------------|
| ENTER ADVANCE      |             |
| AMOUNT             | \$0         |

| Personnel   | BUDGET LINE CATEGORIES         |                 |    |                             |    |                                       |          |
|---|--------------------------------|-----------------|----|-----------------------------|----|---------------------------------------|----------|
| PERSONNEL   |                                |                 |    |                             |    | % Budget                              | % Budge  |
| Staff Wages   | Budget Line Items              |                 |    |                             |    | 66.67%                                | 66.67%   |
| Sinst Wages   |                                |                 |    |                             |    |                                       |          |
| Staff Wages   |                                | Original Budget |    | 10/31/2020                  |    | BALANCE                               |          |
| September   Sept    | PERSONNEL                      |                 |    |                             |    |                                       |          |
| Taxes a Benefits  | Staff Wages                    | \$580,795.00    | \$ | 466,975.72                  | \$ | 90,808.85                             | 80.40%   |
| Statistical Personnel   Statistical Stat    | Wages                          | \$298,606.00    | \$ | 235,675.29                  | \$ | 50,830.71                             | 78.93%   |
| SubTotal Personnel   \$1,234,981.00   \$ 972,441.84   \$ 222,408.73   78.74   | Taxes & Benefits               |                 |    | 201,395.43                  | \$ | · · · · · · · · · · · · · · · · · · · | 82.19%   |
| Bouldment   Service   Se    |                                |                 |    |                             |    |                                       | 61.88%   |
| Bev Cont Equipment - Inic   |                                | \$1,234,961.00  | Ф  | 972,441.04                  | Þ  | 222,406.73                            | 70.747   |
| Ewaste Equipment inc  |                                | ¢40.025.00      |    | ФБ 42. CC                   | Φ. | 404.24                                | 0.000    |
| Tires Equipment - inc   |                                |                 | _  |                             |    | 491.34                                | 2.86%    |
| Subtroin     |                                |                 | -  |                             |    | 1,000,00                              | 36 780   |
| Equipment Other 1 - 2 Vehicles  |                                | · ,             | _  |                             |    | -                                     | 30.707   |
| SubTotal Equipment   \$63,335.00   \$ 13,343.66   \$ 5,991.34   21,07*   OPERATING COSTS  | • • •                          |                 |    | ·                           | _  | 4,500.00                              | 0.00%    |
| Sample   S    |                                | \$63,335.00     | \$ | 13,343.66                   | \$ | 5,991.34                              | 21.07%   |
| Program Specific Expenses - inc Recycling supplies   \$18,922.00   \$19,542.00   \$ 4,390.43   103.285  | • • •                          |                 |    |                             |    | \$3,806,77                            |          |
| Office Supplies   |                                | \$18 922 00     |    | \$19.542.00                 | \$ |                                       | 103 28%  |
| Uniforms  |                                |                 |    |                             |    |                                       | 41.42%   |
| Computers- inc hardware, software and maintenanc   \$12,000.00   \$4,770.60   \$ 7,229.40   39.765  |                                | · - /           |    |                             |    |                                       |          |
| System  |                                | · ,             | _  | . ,                         | _  |                                       | 39.76%   |
| SubTotal Operating Costs   \$102,098.00   \$47,71.70   \$54,893.73   46.24*   | •                              | \$23,500.00     |    | \$2,601.50                  | \$ |                                       | 11.07%   |
| SubTotal Operating Costs   \$102,098.00   \$47,214.70   \$ 54,893.73   46.247   | Travel                         | \$9,900.00      |    | \$2,708.83                  | \$ | 7,191.17                              | 27.36%   |
| FACILITIES Facility Maintenance/Supplies \$24,000.00 \$25,386.56 \$2,113.44 105.783 Utilities/Waste Management \$28,800.00 \$40,847.31 \$1,452.69 1418.33 Property Insurance \$12,872.00 \$17,349.52 \$1,122.48 134.783 Pest Control Services \$3,240.00 \$3,110.10 \$129.90 95.993 Security services \$54,000.00 \$83,992.35 \$3,007.65 155.543 SubTotal Facilities \$133,312.00 \$183,043.82 \$9,368.18 137.303 VEHICLES  Fuel \$27,000.00 \$25,510.02 \$1,989.98 94.483 Maintenance \$13,200.00 \$17,451.78 \$1,748.22 132.213 Vehicles Insurance \$18,000.00 \$22,072.11 \$927.89 122.623 SubTotal Vehicles \$58,200.00 \$65,033.91 \$4,666.09 1117.493 CONTRACTS AND SERVICES  Phones/Internet \$6,900.00 \$13,535.92 \$1,364.08 196.173 Insurance \$10,200.00 \$13,336.83 \$713.17 94.083 Subcontractors \$5,000.00 \$667.64 \$4,332.36 13.355 Copiers \$3,400.00 \$3,388.83 \$713.17 94.083 Leased Vehicles \$43,820.00 \$65,033.91 \$1,341.99 \$10.873 Leased Vehicles \$34,200.00 \$1,511.32 \$2,850.88 34.655 CA of LCC membership dues \$13,475.00 \$18,133.01 \$1,341.99 134.575 Subtotal Indirect Cost \$122,915.00 \$94,571.07 \$28,343.93 76.943 Subtotal Indirect Cost \$122,915.00 \$94,571.07 \$28,343.93 76.943 SUBTOTAL BUDGET LESS RETENTION \$1,761,778.00 \$1,424,192.65 \$337,585.35  | Conference Registration        | \$4,775.00      |    | · ·                         |    | 4,575.00                              | 4.19%    |
| Facility Maintenance/Supplies   \$24,000.00   \$25,386.56   \$2,113.44   105.785  | SubTotal Operating Costs       | \$102,098.00    |    | \$47,214.70                 | \$ | 54,893.73                             | 46.24%   |
| Utilities/Waste Management  | FACILITIES                     |                 |    |                             |    |                                       |          |
| Property Insurance  | Facility Maintenance/Supplies  | \$24,000.00     |    | \$25,386.56                 | \$ | 2,113.44                              | 105.78%  |
| Pest Control Services \$3,240.00 \$3,110.10 \$ 129.90 95.99 Security services \$54,000.00 \$83,992.35 \$ 3,007.65 155.549 SubTotal Facilities \$133,312.00 \$183,043.82 \$ 9,368.18 137.309 VEHICLES  Fuel \$27,000.00 \$25,510.02 \$ 1,989.98 94.489 Maintenance \$13,200.00 \$17,451.78 \$ 1,748.22 132.219 Vehicles Insurance \$18,000.00 \$22,072.11 \$ 927.89 122.629 SubTotal Vehicles \$58,200.00 \$65,033.91 \$ 4,666.09 111.749 CONTRACTS AND SERVICES  Phones/Internet \$6,900.00 \$13,535.92 \$ 1,364.08 196.179 Insurance \$10,200.00 \$11,308.93 \$ 891.07 110.879 Subcontractors \$5,000.00 \$667.64 \$ 4,332.36 13.359 Copiers \$3,600.00 \$3,366.83 \$ 713.17 94.089 Leased Vehicles \$3,420.00 \$0.00 \$420.00 Audit fees \$4,362.00 \$1,511.32 \$ 2,850.68 34.659 CA of LCC membership dues \$13,475.00 \$18,133.01 \$ 1,341.99 134.579 SubTotal Contracts and Services \$46,957.00 \$94,571.07 \$ 28,343.93 76.949 SubTOTAL BUDGET LESS RETENTION \$1,761,778.00 \$1,424,192.65 \$ 337,585.35  | Utilities/Waste Management     | \$28,800.00     |    | \$40,847.31                 | \$ | 1,452.69                              | 141.83%  |
| Security services   \$54,000.00   \$83,992.35   \$ 3,007.65   155.549   | Property Insurance             |                 |    |                             | _  | 1,122.48                              | 134.78%  |
| SubTotal Facilities   | Pest Control Services          | . ,             | 1  |                             |    |                                       | 95.99%   |
| VEHICLES         \$27,000.00         \$25,510.02         \$1,989.98         94.489           Maintenance         \$13,200.00         \$17,451.78         \$1,748.22         132.219           Vehicles Insurance         \$18,000.00         \$22,072.11         \$927.89         122.629           SubTotal Vehicles         \$58,200.00         \$65,033.91         \$4,666.09         111.749           CONTRACTS AND SERVICES         Phones/Internet         \$6,900.00         \$13,535.92         \$1,364.08         196.179           Insurance         \$10,200.00         \$11,308.93         \$891.07         110.879           Subcontractors         \$5,000.00         \$667.64         \$4,332.36         13.369           Copiers         \$3,600.00         \$3,386.83         713.17         94.089           Leased Vehicles         \$3,420.00         \$0.00         \$420.00           Audit fees         \$4,362.00         \$1,511.32         \$2,850.68         34.659           CA of LCC membership dues         \$13,475.00         \$18,133.01         \$1,341.99         134.579           SubTotal Contracts and Services         \$46,957.00         \$94,571.07         \$28,343.93         76.949           Subtotal Indirect Cost         \$122,915.00         \$94,571.07         \$28,343  |                                |                 |    |                             | _  | · · · · · · · · · · · · · · · · · · · | 155.549  |
| Section   |                                | \$133,312.00    |    | \$183,043.82                | \$ | 9,368.18                              | 137.30%  |
| Maintenance       \$13,200.00       \$17,451.78       \$1,748.22       132,219         Vehicles Insurance       \$18,000.00       \$22,072.11       \$927.89       122,629         SubTotal Vehicles       \$58,200.00       \$65,033.91       \$4,666.09       111.749         CONTRACTS AND SERVICES       CONTRACTS AND SERVICES         Phones/Internet       \$6,900.00       \$13,535.92       \$1,364.08       196.179         Insurance       \$10,200.00       \$11,308.93       \$891.07       110.879         Subcontractors       \$5,000.00       \$667.64       4,332.36       13.359         Copiers       \$3,600.00       \$3,386.83       713.17       94.089         Leased Vehicles       \$3,420.00       \$0.00       \$420.00         Audit fees       \$4,362.00       \$1,511.32       2,2850.68       34.659         CA of LCC membership dues       \$13,475.00       \$18,133.01       1,341.99       134.579         SubTotal Contracts and Services       \$46,957.00       \$94,571.07       \$28,343.93       76.949         Subtotal Indirect Costs       \$122,915.00       \$94,571.07       \$28,343.93       76.949         SUBTOTAL       \$1,761,778.00       \$1,424,192.65       \$337,585.35       80.849 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>  |                                |                 |    |                             |    |                                       |          |
| Vehicles Insurance         \$18,000.00         \$22,072.11         \$927.89         122.629           SubTotal Vehicles         \$58,200.00         \$65,033.91         \$4,666.09         111.749           CONTRACTS AND SERVICES         Phones/Internet         \$6,900.00         \$13,535.92         \$1,364.08         196.179           Insurance         \$10,200.00         \$11,308.93         \$891.07         110.873           Subcontractors         \$5,000.00         \$667.64         4,332.36         13.359           Copiers         \$3,600.00         \$33,386.83         713.17         94.089           Leased Vehicles         \$3,420.00         \$0.00         \$420.00           Audit fees         \$4,362.00         \$15,11.32         2,850.68         34.65           CA of LCC membership dues         \$13,475.00         \$18,133.01         1,341.99         134.579           SubTotal Contracts and Services         \$46,957.00         \$48,543.65         11,913.35         103.389           INDIRECT         \$122,915.00         \$94,571.07         \$28,343.93         76.949           Subtotal Indirect Costs         \$122,915.00         \$94,571.07         \$28,343.93         76.949           BUDGET         \$1,424,192.65         \$337,585.35         80.849 </td <td>Fuel</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>  | Fuel                           |                 |    |                             |    |                                       |          |
| SubTotal Vehicles         \$58,200.00         \$65,033.91         \$4,666.09         111.749           CONTRACTS AND SERVICES         Phones/Internet         \$6,900.00         \$13,535.92         \$1,364.08         196.179           Insurance         \$10,200.00         \$11,308.93         \$891.07         110.879           Subcontractors         \$5,000.00         \$667.64         4,332.36         13.359           Copiers         \$3,600.00         \$3,386.83         713.17         94.089           Leased Vehicles         \$3,420.00         \$0.00         \$420.00           Audit fees         \$4,362.00         \$1,511.32         2,850.68         34.659           CA of LCC membership dues         \$13,475.00         \$18,133.01         1,341.99         134.579           SubTotal Contracts and Services         \$46,957.00         \$48,543.65         \$11,913.35         103.389           INDIRECT         \$103.389         \$94,571.07         \$28,343.93         76.949           Subtotal Indirect Costs         \$122,915.00         \$94,571.07         \$28,343.93         76.949           BUDGET         \$1,761,778.00         \$1,424,192.65         \$337,585.35         80.849           SUBTOTAL BUDGET LESS RETENTION         \$1,424,192.65         \$337,585.35  |                                | , ,             |    |                             |    |                                       |          |
| CONTRACTS AND SERVICES  Phones/Internet \$6,900.00 \$13,535.92 \$ 1,364.08 196.179 Insurance \$10,200.00 \$11,308.93 \$ 891.07 110.879 Subcontractors \$5,000.00 \$667.64 \$ 4,332.36 13.359 Copiers \$3,600.00 \$3,386.83 \$ 713.17 94.089 Leased Vehicles \$3,420.00 \$0.00 \$ 420.00 Audit fees \$4,362.00 \$1,511.32 \$ 2,850.68 34.659 CA of LCC membership dues \$13,475.00 \$18,133.01 \$ 1,341.99 134.579 SubTotal Contracts and Services \$46,957.00 \$48,543.65 \$ 11,913.35 103.389 INDIRECT General Indirect Cost \$122,915.00 \$94,571.07 \$ 28,343.93 76.949 Subtotal Indirect Costs \$122,915.00 \$94,571.07 \$ 28,343.93 76.949 SUBTOTAL BUDGET LESS RETENTION \$1,761,778.00 \$1,424,192.65 \$ 337,585.35  |                                |                 |    |                             | _  |                                       |          |
| Phones/Internet   | SubTotal Vehicles              | \$58,200.00     |    | \$00,033.91                 | Þ  | 4,000.09                              | 111.747  |
| Subcontractors  | CONTRACTS AND SERVICES         |                 |    |                             |    |                                       |          |
| Subcontractors         \$5,000.00         \$667.64         \$4,332.36         13.360           Copiers         \$3,600.00         \$3,386.83         713.17         94.089           Leased Vehicles         \$3,420.00         \$0.00         420.00           Audit fees         \$4,362.00         \$1,511.32         2,850.68         34.659           CA of LCC membership dues         \$13,475.00         \$18,133.01         1,341.99         134.579           SubTotal Contracts and Services         \$46,957.00         \$48,543.65         11,913.35         103.389           INDIRECT         General Indirect Cost         \$122,915.00         \$94,571.07         28,343.93         76.949           Subtotal Indirect Costs         \$122,915.00         \$94,571.07         28,343.93         76.949           BUDGET         \$1,761,778.00         \$1,424,192.65         \$337,585.35         80.849           SUBTOTAL BUDGET LESS RETENTION         \$1,424,192.65         \$337,585.35         80.849   |                                |                 |    |                             |    |                                       |          |
| Copiers         \$3,600.00         \$3,386.83         713.17         94.089           Leased Vehicles         \$3,420.00         \$0.00         420.00           Audit fees         \$4,362.00         \$1,511.32         2,850.68         34.659           CA of LCC membership dues         \$13,475.00         \$18,133.01         1,341.99         134.579           SubTotal Contracts and Services         \$46,957.00         \$48,543.65         11,913.35         103.389           INDIRECT         Subtotal Indirect Cost         \$122,915.00         \$94,571.07         \$28,343.93         76.949           Subtotal Indirect Costs         \$122,915.00         \$94,571.07         \$28,343.93         76.949           BUDGET         \$1,761,778.00         \$1,424,192.65         \$337,585.35         80.849           SUBTOTAL BUDGET LESS RETENTION         \$1,424,192.65         \$337,585.35         80.849   |                                | . ,             |    |                             |    |                                       |          |
| Leased Vehicles   |                                |                 | -  |                             |    | ·                                     |          |
| Audit fees \$4,362.00 \$1,511.32 \$ 2,850.68 34.659 CA of LCC membership dues \$13,475.00 \$18,133.01 \$ 1,341.99 134.579 SubTotal Contracts and Services \$46,957.00 \$48,543.65 \$ 11,913.35 103.389 INDIRECT General Indirect Cost \$122,915.00 \$94,571.07 \$ 28,343.93 76.949 Subtotal Indirect Costs \$122,915.00 \$94,571.07 \$ 28,343.93 76.949 BUDGET SUBTOTAL \$ 1,761,778.00 \$1,424,192.65 \$ 337,585.35 80.849 SUBTOTAL BUDGET LESS RETENTION  |                                |                 |    |                             |    |                                       | 94.089   |
| CA of LCC membership dues         \$13,475.00         \$18,133.01         \$1,341.99         134.579           SubTotal Contracts and Services         \$46,957.00         \$48,543.65         \$11,913.35         103.389           INDIRECT         SUBTOTAL Indirect Cost         \$122,915.00         \$94,571.07         \$28,343.93         76.949           Subtotal Indirect Costs         \$122,915.00         \$94,571.07         \$28,343.93         76.949           BUDGET SUBTOTAL         \$1,761,778.00         \$1,424,192.65         \$337,585.35         80.849           SUBTOTAL BUDGET LESS RETENTION         \$1,424,192.65         \$337,585.35   |                                |                 |    |                             |    |                                       | 34 659   |
| SubTotal Contracts and Services         \$46,957.00         \$48,543.65         \$11,913.35         103.389           INDIRECT         General Indirect Cost         \$122,915.00         \$94,571.07         \$28,343.93         76.949           Subtotal Indirect Costs         \$122,915.00         \$94,571.07         \$28,343.93         76.949           BUDGET         SUBTOTAL         \$1,761,778.00         \$1,424,192.65         \$337,585.35           SUBTOTAL BUDGET LESS RETENTION         \$1,424,192.65         \$337,585.35  |                                |                 |    |                             |    |                                       |          |
| SUBTOTAL BUDGET LESS RETENTION   \$122,915.00   \$94,571.07 \$ 28,343.93   76.949   7 |                                |                 |    |                             |    | ·                                     | 103.38%  |
| General Indirect Cost         \$122,915.00         \$94,571.07         \$28,343.93         76.949           Subtotal Indirect Costs         \$122,915.00         \$94,571.07         \$28,343.93         76.949           BUDGET<br>SUBTOTAL         \$1,761,778.00         \$1,424,192.65         \$337,585.35         80.849           SUBTOTAL BUDGET LESS RETENTION         \$1,424,192.65         \$337,585.35   |                                | INDIRECT        |    | •                           |    |                                       |          |
| Subtotal Indirect Costs         \$122,915.00         \$94,571.07         \$28,343.93         76.949           BUDGET<br>SUBTOTAL         \$1,761,778.00         \$1,424,192.65         \$337,585.35         80.849           SUBTOTAL BUDGET LESS RETENTION         \$1,424,192.65         \$337,585.35         337,585.35  |                                | \$122 915 00    |    | \$94 571 07                 | \$ | 28 343 93                             | 76 949   |
| BUDGET<br>SUBTOTAL         \$ 1,761,778.00         \$1,424,192.65         \$ 337,585.35         80.849           SUBTOTAL BUDGET LESS RETENTION         \$1,424,192.65         \$ 337,585.35  |                                |                 |    |                             |    | ·                                     |          |
| SUBTOTAL       \$ 1,761,778.00       \$1,424,192.65       \$ 337,585.35       80.849         SUBTOTAL BUDGET LESS RETENTION       \$1,424,192.65       \$ 337,585.35  |                                | ψ122,310.00     |    | ψυ,υτ 1.01                  | Ÿ  | 20,010.00                             | . 310-17 |
|   |                                | \$ 1,761,778.00 |    | \$1,424,192.65              | \$ | 337,585.35                            | 80.84%   |
|   | SUBTOTAL BUDGET LESS RETENTION |                 |    | \$1 <sub>-</sub> 424 192 65 | \$ | 337,585.35                            |          |
| TOTAL PAID \$1,281,773.38   |                                |                 |    |                             |    |                                       |          |

#### RLC35 FY 2020/21 LOCAL CONSERVATION CORPS GRANT

7/1/20 - 6/30/22

| ENTER GRANT AMOUNT | \$1,738,792 |
|--------------------|-------------|
| ENTER ADVANCE      |             |
| AMOUNT             | \$0         |

| BUDGET LINE CATEGORIES                             |                 |             |                 |         |
|--|-----------------|-------------|-----------------|---------|
|  |                 |             | % Budget        | % Budge |
| Budget Line Items                                  |                 |             | 16.67%          | 16.67%  |
| Dudget Line items                                  |                 |             | 10.0176         | 10.01   |
|  | Original Budget | 10/31/2020  | BALANCE         |         |
| PERSONNEL  | Original Budget | 10/3 1/2020 | BALANCE         |         |
| Staff Wages  | \$555,258.00    | \$ -        | \$ 555,258.00   | 0.00    |
| Wages  | \$345,529.00    |             | \$ 345,529.00   | 0.00    |
| Taxes & Benefits                                   | \$244,812.00    | •           | \$ 244,812.00   | 0.00    |
| Workers Comp                                       | \$111,388.00    |             | \$ 111,388.00   | 0.00    |
| SubTotal Personnel                                 | \$1,256,987.00  |             | \$ 1,256,987.00 | 0.00    |
| EQUIPMENT  |                 |             |                 |         |
| Bev Cont Equipment -inc                            | \$9,600.00      | \$0.00      | \$ 9,600.00     | 0.00    |
| Ewaste Equipment inc                               | \$0.00          |             |                 |         |
| Tires Equipment - inc                              | \$14,800.00     |             |                 | 0.00    |
| Oil Equipment - inc                                | \$0.00          |             |                 |         |
| Equipment Other 1 -2 Vehicles                      | \$0.00          | \$0.00      |                 |         |
| SubTotal Equipment                                 | \$24,400.00     |             | \$ 24,400.00    | 0.00    |
| OPERATING COSTS                                    |                 |             |                 |         |
| Program Specific Expenses - inc Recycling supplies | \$19,175.00     | \$0.00      | \$ 19,175.00    | 0.00    |
| Office Supplies                                    | \$9,000.00      | \$0.00      |                 | 0.00    |
| Uniforms   | \$24,000.00     |             |                 | 0.00    |
| Computers- inc hardware, software and maintenance  | \$8,400.00      | '           |                 | 0.00    |
| Program/CM training, education and outreach        | \$12,000.00     |             |                 | 0.00    |
| Travel   | \$8,300.00      |             |                 | 0.00    |
| Conference Registration                            | \$4,775.00      | \$0.00      | \$ 4,775.00     | 0.00    |
| SubTotal Operating Costs                           | \$85,650.00     | \$0.00      | \$ 85,650.00    | 0.00    |
| FACILITIES   |                 |             |                 |         |
| Lease/Rent/Taxes                                   | \$10,400.00     | \$0.00      | \$ 10,400.00    | 0.00    |
| Facility Maintenance/Supplies                      | \$24,000.00     | \$0.00      | \$ 24,000.00    | 0.00    |
| Utilities/Waste Management                         | \$28,800.00     | \$0.00      | \$ 28,800.00    | 0.00    |
| Property Insurance                                 | \$12,872.00     | \$0.00      | \$ 12,872.00    | 0.00    |
| Pest Control Services                              | \$3,240.00      | \$0.00      | \$ 3,240.00     | 0.00    |
| Security services                                  | \$66,000.00     | \$0.00      | \$ 66,000.00    | 0.00    |
| SubTotal Facilities                                | \$145,312.00    | \$0.00      | \$ 145,312.00   | 0.00    |
| VEHICLES   |                 |             |                 |         |
| Fuel   | \$27,000.00     | \$0.00      | \$ 27,000.00    | 0.00    |
| Maintenance  | \$13,200.00     | \$0.00      | \$ 13,200.00    | 0.00    |
| Vehicles Insurance                                 | \$18,000.00     | \$0.00      | \$ 18,000.00    | 0.00    |
| SubTotal Vehicles                                  | \$58,200.00     | \$0.00      | \$ 58,200.00    | 0.00    |
| CONTRACTS AND SERVICES                             |                 |             |                 |         |
| Phones/Internet                                    | \$6,900.00      | \$0.00      | \$ 6,900.00     | 0.00    |
| Insurance  | \$10,200.00     |             |                 | 0.00    |
| Subcontractors                                     | \$5,000.00      |             |                 | 0.00    |
| Copiers  | \$3,600.00      | \$0.00      | \$ 3,600.00     | 0.00    |
| Leased Vehicles                                    | \$3,420.00      | \$0.00      | \$ 3,420.00     |         |
| Audit fees   | \$4,362.00      | \$0.00      | \$ 4,362.00     | 0.00    |
| CA of LCC membership dues                          | \$13,476.00     |             |                 | 0.00    |
| SubTotal Contracts and Services                    | \$46,958.00     | \$0.00      | \$ 46,958.00    | 0.00    |
| INDIRECT   | INDIRECT        |             |                 |         |
| General Indirect Cost                              | \$121,311.00    | \$0.00      | \$ 121,311.00   | 0.00    |
| Subtotal Indirect Costs                            | \$121,311.00    | \$0.00      | \$ 121,311.00   | 0.00    |
| BUDGET<br>SUBTOTAL                                 | \$1,738,818.00  | \$0.00      | \$1,738,818.00  | 0.00    |
|  | φ1,130,010.UU   | ·           | . , ,           | 0.00    |
| SUBTOTAL BUDGET LESS RETENTION                     |                 | \$0.00      | \$ 1,738,818.00 |         |
| TOTAL PAID   |                 | \$0.00      |                 |         |

Fresno Economic Opportunities Commission
Project Name: San Joaquin River Parkway, Weed Management and Job Creation
Term: October 17, 2016 - February 28, 2021

PROP 1 - Project # 60930/60931

Requires 10% Retention

|                 |                                       |      | Monthly report as of :           | October-20    | % Budget     | 92.31%        |
|-----------------|---------------------------------------|------|----------------------------------|---------------|--------------|---------------|
| Budget Category |                                       |      | Original Budget                  | YTD Actual    | BALANCE      | % Spent as of |
|                 |                                       |      | October 17, 2016 - Feb. 28, 2021 | Prop 1        | October-20   | October-20    |
| BUDGET          | State of CA - SJRP                    |      | 959,934.00                       | 938,720.50    | 21,213.50    | 97.79%        |
|                 | Т                                     | OTAL | \$ 959,934.00                    | \$ 938,720.50 | \$ 21,213.50 | 98%           |
| SALARIES & FRII | NGES:                                 |      |                                  |               |              |               |
|                 | Project & Crew Management (Staff)     |      | 268,470.00                       | 264,101.81    | 4,368.19     | 98.37%        |
|                 | Weed Treatment (Corpsmembers)         |      | 509,478.00                       | 497,943.93    | 11,534.07    | 97.74%        |
|                 | Fringe/Benefits - only staff          |      | 104,786.00                       | 103,332.54    | 1,453.46     | 98.61%        |
|                 | Т                                     | OTAL | 882,734.00                       | 865,378.28    | 17,355.72    | 98.03%        |
| PROGRAM COST    | S:                                    |      |                                  |               |              |               |
| 5330            | Mileage                               |      | 28,500.00                        | 26,440.45     | 2,059.55     | 92.77%        |
| 5766            | Gear and Supplies                     |      | 40,700.00                        | 39,432.90     | 1,267.10     | 96.89%        |
| 5766            | Education, Training and Certification |      | 8,000.00                         | 7,468.87      | 531.13       | 93.36%        |
|                 |                                       |      |                                  |               | -            |               |
|                 | Т                                     | OTAL | 77,200.00                        | 73,342.22     | 3,857.78     | 95.00%        |
| TOTAL COSTS     |                                       |      | \$ 959,934.00                    | \$ 938,720.50 | \$ 21,213.50 | 97.79%        |

103120 Prop 1 - Variance Report

# YouthBuild 2018-2019 AmeriCorps

Total \$ 140,050 \$ 140,022.91 \$

Start Date

8/15/2018

**End Date** 

10/31/2020

Report is as of

10/31/2020

(extended due to COVID-19)

YouthBuild Fresno, CA YouthBuild Program: % of time elapsed 100.00% **Section I: Program Operating Costs** Project# 60104 & 60105 Project# 60106- MATCH % of Funds % of Funds Spent Spent to **Grant Budget** Actual + Accrual **Balance** to Budget Actual + Accrual Balance Budget Personnel Expenses: Shawn R. 9,175.53 \$ 9.176 100.00% Caroline G. \$ 40.624 40,623.84 \$ 100.00% Alicia G. \$140.050.00 11,578 **\$11,578.03 \$** 100.00% 0.00 100.00% Katy K. 5,984 \$5,983.50 100.00% Benefits & Fringe 25.267 \$25,266.71 100.00% Staff Travel YBUSA Management Conference (required) \$ 1,522 \$ 1,521.80 \$ 0.20 99.99% **Member Travel Supplies** AmeriCorps Service Gear (t-shirts, hats, sweatshirts with AMC logo) Required 799.49 799 100.00% Computer/Laptop/microsofe professional plus 2,204 2,204.06 100.00% -\$ Office Supplies 1,182 1,181.99 100.00% **Member Training** CPR/First Aid (required) 900 900.00 100.00% Conference of Young Leaders #DIV/0! **Other Program Operating Costs** \$ Background Checks (required) 2,675 \$2,675.25 100.00% **Member Living Allowance** (2) Full time member @ \$16,770 costs 25,920 \$25,920.00 \$ 100.00% **Member Support Costs** FICA 2,066 \$2,065.88 100.00% Workers Compensation \$3,128.83 27.17 3.156 99.14% Health Care (for FT members) #DIV/0! **Administrative (Indirect) Costs** 6,998 \$6,998.00 \$ Indirect 100.00%

27.37

99.98%

\$ 140,050.00 \$

100.00%

### YouthBuild 2019-2020 AmeriCorps

Start Date Report is as of

8/15/2019

**End Date** 

8/14/2021

10/31/2020

YouthBuild Fresno, CA YouthBuild Program: % of time elapsed **60.68**% **Section I: Program Operating Costs** Project# 60107 & 60108 Project# 60109- MATCH % of Funds % of Funds Spent Spent to Match Budget **Grant Budget** Actual + Accrual Balance to Budget Remark Actual + Accrual Balance Budget Personnel Expenses: LCC Director \$ 9,737 7,115.84 2,621.16 73.08% Program Manager \$ 39,376 19,682.80 19.693.20 49.99% Office Manager \$94,090.95 8,758 \$6,180.33 2,577.67 70.57% \$159,905 65,814.05 58.84% Senior Special Manager \$ 3,000 \$2,076.96 923.04 69.23% Benefits & Fringe \$ 21,594 \$13,478.62 8,115.38 62.42% Staff Travel YBUSA Management Conference (required) ## \$ 5,250 1,934.68 \$ 3.315.32 36.85% Supplies Personal Effort Learning/PPE Supplies - to purchasing learner management software, student chrome books, student instructional /workbooks, education curriculum, fac masks, gloves, hand sanitizer, etc 4,405 0.00% AmeriCorps Service Gear (t-shirts, hats, sweatshirts with AMC logo) Required 1,575 1,575.00 0.00% AmeriCorps Safety Gear (boots, safety glasses, gloves, hard hats...) 1,575 1.575.00 Office Supplies 1,160 381.96 778.04 32.93% **Member Training** CPR/First Aid (required) # \$ 1,750 1,750.00 0.00% Conference of Young Leaders \$ 700 700.00 0.00% **Other Program Operating Costs** Background Checks (required) # \$ 1,120 \$326.25 793.75 29.13% **Member Living Allowance** (2) Full time member @ \$18,200 costs ## \$ 36,400 36,400.00 0.00% **Member Support Costs** FICA 2,785 2,784.60 0.00% ## \$ 4,550 \$ 4,550.00 0.00% Workers Compensation ## \$ Health Care (for FT members) 8,400 8,400.00 0.00% **Administrative (Indirect) Costs** ## \$ 7,770 **\$2,384.29** \$ 30.69% Indirect 5,385.71 \$

101,938

33.50%

\$159,905 \$ 94,090.95 \$

Total # \$ 159,905 **\$ 53,561.73** \$ \$ 159.905

Note: Due to COVID-19, the two full-time corpsmember unfilled. The budget modification was submitted to moving the fund into corpsmember tools, computers, and staff personnel

58.84%

65,814.05

# YouthBuild 2020-2021 AmeriCorps t Date 8/15/2020 End Date 8/14/2022

Start Date Report is as of 10/31/2020

YouthBuild Program:

YouthBuild Fresno, CA % of time elapsed 10.56%

| Section I: Program Operating Costs                                |      |           | Project# 60      | 090 | & 60091   |                               |        |              | Project# 600     | )78- I | МАТСН      |                                  |
|---|------|-----------|------------------|-----|-----------|-------------------------------|--------|--------------|------------------|--------|------------|----------------------------------|
|   | Gran | nt Budget | Actual + Accrual |     | Balance   | % of Funds Spent<br>to Budget | Remark | Match Budget | Actual + Accrual |        | Balance    | % of Funds<br>Spent to<br>Budget |
| Personnel Expenses:   |      |           |                  |     |           |                               |        |              |                  |        |            |                                  |
| LCC Director  | \$   | 9,737     |                  | \$  | 9,737.00  | 0.00%                         |        |              |                  |        |            |                                  |
| Program Manager   | \$   | 39,376    |                  | \$  | 39,376.00 | 0.00%                         |        |              |                  |        |            |                                  |
| Office Manager  | \$   | 8,977     |                  | \$  | 8,977.00  | 0.00%                         |        | \$155,500    |                  | \$     | 155,500.00 | 0.00%                            |
| Senior Special Manager  | \$   | 3,000     |                  | \$  | 3,000.00  | 0.00%                         |        |              |                  |        |            |                                  |
| Benefits & Fringe   | \$   | 22,415    |                  | \$  | 22,415.00 | 0.00%                         |        |              |                  |        |            |                                  |
| Staff Travel  |      |           |                  |     |           |                               |        |              |                  |        |            |                                  |
| YBUSA Management Conference (required)                            | \$   | 4,650     |                  | \$  | 4,650.00  | 0.00%                         |        |              |                  |        |            |                                  |
| Member Travel   |      | ,         |                  |     | ,         |                               |        |              |                  |        |            |                                  |
|   |      |           |                  |     |           |                               |        |              |                  |        |            |                                  |
| Supplies AmeriCorps Service Gear (t-shirts, hats,                 |      |           |                  |     |           | 1                             | 1      | 1            |                  |        | 1          |                                  |
| sweatshirts with AMC logo) Required                               | \$   | 1,400     | \$ -             | \$  | 1,400.00  | 0.00%                         |        |              |                  |        |            |                                  |
| AmeriCorps Safety Gear (boots, safety glasses, gloves, hard hats) | \$   | 1,400     |                  | \$  | 1,400.00  |                               |        |              |                  | \$     | _          |                                  |
|   | 1    | ,         |                  | Ť   | ,         |                               |        |              |                  |        |            |                                  |
| Office Supplies   | \$   | 900       |                  | \$  | 900.00    | 0.00%                         |        |              |                  |        |            |                                  |
| Member Training   |      |           |                  |     |           |                               |        |              |                  |        |            |                                  |
|   |      |           |                  |     |           |                               |        |              |                  |        |            |                                  |
| CDD/First Aid (required)  | \$   | 1.750     |                  | ¢.  | 1,750.00  | 0.000/                        |        |              |                  |        |            |                                  |
| CPR/First Aid (required)  | Ф    | 1,750     |                  | \$  | 1,750.00  | 0.00%                         |        |              |                  |        |            |                                  |
| Conference of Young Leaders                                       | \$   | 700       |                  | \$  | 700.00    | 0.00%                         |        |              |                  |        |            |                                  |
| Other Program Operating Costs                                     |      |           |                  | •   |           |                               |        | -            |                  |        |            |                                  |
| Background Checks (required)                                      | \$   | 1,269     |                  | \$  | 1,269.00  | 0.00%                         |        |              |                  |        |            |                                  |
| Manchard initial Allamana   |      |           |                  |     |           |                               |        |              |                  |        |            |                                  |
| Member Living Allowance (2) Full time member @ \$18,200 costs     | \$   | 36,400    |                  | \$  | 36,400.00 | 0.00%                         |        |              |                  | I      |            |                                  |
| (-)   | , ,  | ,         |                  | *   |           | 5.5375                        |        |              |                  |        |            |                                  |
| Member Support Costs  |      |           |                  |     |           |                               |        |              |                  |        |            |                                  |
| FICA  | \$   | 2,785     | \$0.00           | \$  | 2,784.60  | 0.00%                         |        |              |                  |        |            |                                  |
| Workers Compensation  | \$   | 4,571     |                  | \$  | 4,571.00  | 0.00%                         |        |              |                  |        |            |                                  |
| Health Care ( for FT members)                                     | \$   | 8,400     |                  | \$  | 8,400.00  | 0.00%                         |        |              |                  |        |            |                                  |
| Administrative (Indirect) Costs                                   |      |           |                  |     |           |                               |        |              |                  |        |            |                                  |
| Indirect (Indirect) Costs   | \$   | 7,770     |                  | \$  | 7,770.00  | 0.00%                         |        |              |                  | \$     | -          |                                  |
|   | 1    | ,         |                  |     | ,         |                               |        |              |                  |        |            |                                  |
| Total   | \$ 1 | 55,500    | \$ -             | \$  | 155,500   | 0.00%                         |        | \$ 155,500   | \$ -             | \$     | 155,500.00 | 0.00%                            |

| Project Title<br>September | onomic Opportunities Commission<br>e: YouthBuild Department of Labor<br>01, 2017 - December 31, 2020 (40 months) ( extende<br>0075, 60076, 60077, 60078 | d 6/30/21)                        |                             | 25%<br>Match Required | \$ 275,000.00 |
|----------------------------|---|-----------------------------------|-----------------------------|-----------------------|---------------|
|                            |   | Monthly report as of :            | 10/31/20                    | % Budget              | 100.00%       |
| Budget Cate                | egory   | Original Budget<br>September 17 - | YTD Actual                  | BALANCE               | % Spent as of |
| DUDGET                     |   | December 2020                     | LCC                         | 10/31/20              | 10/31/20      |
| BUDGET                     | US DOL ETA  | 1,100,000.00                      | 1,100,000.00                | -                     | 100%          |
|                            | TOTAL   | \$ 1,100,000.00                   | \$ 1,100,000.00             | \$ -                  | 100%          |
| SALARIES                   | & FRINGES- Staff  |                                   |                             |                       |               |
|                            | LCC-Director, AD, OM, PM, & CM  |                                   |                             | -                     |               |
|                            | - Director  | 16,291.89                         | 16,291.89                   | -                     | 100%          |
|                            | - Assistant Director  | 7,444.54                          | 7,444.54                    | -                     | 100%          |
|                            | - Office Manager  | 14,159.23                         | 14,159.23                   | -                     | 100%          |
|                            | - Case Manager  | 126,025.82                        | 126,025.82                  | -                     | 100%          |
|                            | - Program Assistant   | 11,407.18                         | 11,407.18                   | _                     | 100%          |
|                            | E&T- Job Developer (2) Construction Crew Supervisor II (24 months)  | 43,725.72<br>121,409.78           | 43,725.72<br>121,409.78     | _                     | 100%          |
|                            | Fringe/Benefits   | ,                                 | ,                           | -                     | 100%          |
|                            |   | 151,907.67                        | 151,907.67                  | -                     | 100%          |
| SALADIES                   | - Corpsmembers  | 492,371.83                        | 492,371.83                  | -                     | 100.0%        |
| SALANILS                   | Salaries - 66 cm's  | 340,666.33                        | 340,666.33                  | _                     | 100%          |
|                            | Fringe/Taxes  | 66,448.18                         | 66,448.18                   | _                     | 100%          |
|                            | TOTAL   | 407,114.51                        | 407,114.51                  | -                     | 100%          |
| Travel                     | TOTAL   | 407,114.01                        | 407,114.01                  |                       | 10070         |
|                            | Washington DC - Conference  | 11,844.24                         | 11,844.24                   | _                     | 100%          |
|                            | TOTAL   | 11,844.24                         | 11,844.24                   | -                     | 1             |
| Sub-Contra                 |   | ,                                 | 7 1,6 1 112 1               |                       |               |
| 01-5125                    | NorCal Laborers - Union related training  | 2,672.45                          | 2,672.45                    | -                     | 100%          |
| 01-5125                    | Sterile Processing Technician - Health Care   | 6,250.00                          | 6,250.00                    | -                     | 100%          |
| 01-5125                    | Self Help Enterprise (SHE) - Construction Site Manage   | ·                                 | 15,000.00                   | -                     | 100%          |
| 01-5125                    | DSE Consulting - Substance Abuse Counseling   | 3,634.30                          | 3,634.30                    | -                     | 100%          |
|                            | TOTAL   | 27,556.75                         | 27,556.75                   | -                     | 100%          |
| Operation                  | Costs   |                                   |                             |                       |               |
| 01-5535                    | Office Supplies   | 4,403.41                          | 4,403.41                    | -                     | 100%          |
| 01-5315,535                | ( Vehicle Maintenance, Insurance, and Fuel  | 21,916.96                         | 21,916.96                   | -                     | 100%          |
| 01-5620                    | General Liability Insurance   | 2,362.95                          | 2,362.95                    | -                     | 100%          |
| 01-5570                    | Telephone/Internet Expense  | 1,558.63                          | 1,558.63                    | -                     | 100%          |
| 01-5255,526                | C Facility Expense  | 19,034.51                         | 19,034.51                   | -                     | 100%          |
| _                          | TOTAL   | 49,276.46                         | 49,276.46                   | 0.00                  | 100%          |
| Suppportiv                 |   |                                   |                             |                       |               |
| 01-5010                    | Incentives while in school-thru payroll   | 2,325.00                          | 2,325.00                    | -                     | 100%          |
| 01-5776                    | Uniform   | 23,730.60                         | 23,730.60                   | -                     | 100%          |
| 01-5808                    | Support Services  | 502.53                            | 502.53                      | 0.00                  | 100%          |
| 01-5806                    | Post Program Placement  | 1,259.66                          | 1,259.66                    | -                     | 100%          |
| 01-5798                    | Program Supplies/Tools  | 2,363.39                          | 2,363.39                    | _                     | 100%          |
| 01-5774                    | Major tray of instrumentation/Peel Pack Machine   | 3,684.03                          | 3,684.03                    | 0.00                  | 100%          |
| Admintration               | TOTAL   | 33,865.21                         | 33,865.21                   | 0.00                  | 100%          |
| 01-5130                    | Audit   | \$ 1,227.00                       | \$ 1,227.00                 | _                     | 100%          |
| 01-5130                    | Admin.  | \$ 1,227.00<br>\$ 76,744.00       | \$ 1,227.00<br>\$ 76,744.00 |                       | 100%          |
| 01-0144                    | TOTAL   | \$ 76,744.00<br>\$ 77,971.00      | \$ 76,744.00                | \$ -                  | 100%          |
|                            | TOTAL   | Ψ 11,911.00                       | Ψ 77,971.00                 | -                     | 100%          |
| TOTAL CO                   | STS   | \$ 1,100,000.00                   | \$ 1,100,000.00             | \$ 0.00               | 100.0%        |

\$ -

Note: The grant is extended to June 30, 2021 for program to follow up with the participants

Fresno Economic Opportunities Commission Project Title: YouthBuild Department of Labor January 01, 2020 -April 30, 2023 (40 months)

25% Match Required \$

375,000.00

Project # 50072, 60072, 60073, 60079 Monthly report as of : 10/31/20 % Budget 25.00% Original Budget YTD Actual **BALANCE** % Spent as of **Budget Category** January 20 - April 2023 10/31/20 10/31/20 LCC BUDGET US DOL ETA 1,500,000.00 59,723.77 1,440,276.23 4% TOTAL 1,500,000.00 59,723.77 1,440,276.23 4% SALARIES & FRINGES- Staff LCC-Director, AD, OM, PM, & CM - Director -10% @ 28 mos 22 720 00 5 239 13 17.480.87 23% - Senior Service Manager-5% @ 28 mos 7,000.00 5,385.32 1,614.68 23% - Special Project Manager-50% @24 mos 60,000.00 60,000.00 0% 16,151.76 - Office Manager-15% @ 28 mos 20,946.00 4,794.24 23% -Transitional Support Advisor -100% @36 mos 152,880.00 1,981.14 150,898.86 1% 69,180.00 69,180.00 0% - Program Assistant II- 100% @24 mos E&T- Job Developer 50% @ 36 mos 59,319.00 59,319.00 0% (2) Construction Crew Supervisor II-100% @ 24 mos 116,501.03 137,280.00 20,778.97 15% Fringe/Benefits 250,298.00 14,384.32 235,913.68 5.7% TOTAL 779,623.00 48,792.48 730,830.52 6.3% SALARIES - Corpsmembers 359,336.00 Salaries - 84 cm's 359,336.00 0% Fringe/Taxes 78,415.00 78.415.00 0% TOTAL 437,751.00 437,751.00 0% Travel 6,840.00 0% Washington DC - Conference 6.840.00 TOTAL 6,840.00 6,840.00 Sub-Contractors 01-5125 7,000.00 7.000.00 0% NorCal Laborers - Union related training 01-5125 Sterile Processing Technician - Health Care 15,120.00 0% 15,120.00 01-5125 Self Help Enterprise (SHE) - Construction Site Management 15,000.00 15,000.00 0% 01-5125 8,000.00 0% DSE Consulting - Substance Abuse Counseling 8,000.00 01-5125 Fresno Regional Workforce Dev. Board - American Job Center 4,800.00 4,800.00 0% TOTAL 49,920.00 49,920.00 0% Operation Costs 01-5535 3,000.00 1,223.53 1,776.47 41% Office Supplies 11,225.67 01-5315,535( Vehicle Maintenance, Insurance, and Fuel 13,013.00 1,787.33 14% 01-5620 General Liability Insurance 8,400.00 401.89 7,998.11 5% 01-5570 Telephone/Internet Expense 4,200.00 49.98 4,150.02 1% 01-5255,5260 Facility Expense 21,090.00 3,608.91 17,481.09 17% TOTAL 49,703.00 7,071.64 42,631.36 14% Suppportive Services Incentives while in school-thru payroll 18,900.00 18,900.00 01-5010 0% 29,061.50 01-5776 Uniform 29,400.00 1% 338.50 01-5808 8,850.00 Support Services 9,000.00 150.00 2% 01-5806 Post Program Placement 2,940.00 2,940.00 0% 01-5798 Program Supplies/Tools 4,800.00 4,800.00 0% 01-5774 4,800.00 0% Construction Plus Sterile Supplies 4,800.00 TOTAL 488.50 69,351.50 69,840.00 1% Admintration 1,618.98 01-5130 Audit \$ 1,672.00 \$ 53.02 3% 01-5144 Admin. 104,651.00 \$ 3,318.13 101,332.87 3% TOTAL \$ 106,323.00 \$ 3,371.15 102,951.85 3%

1,500,000.00

59,723.77

1,440,276.23

Note: Due to the COVID-19, LCC facility still closed to the public, therefore, there is no corpsmember enrollment yet. Budget modification will be prepare to move the travel line item into personnel's

**TOTAL COSTS** 

103120 Variance Report - 19-23 DOL

4.0%

Fresno Economic Opportunities Commission Project Title: CCC - Proposition 68 Phase I May 15, 2019 - February 03, 2020 - Extended 4/23/2021

Project # 60932, 60933 and 60934

10% Retention

|             |  | Monthly report as of :  | 10/31/20     | % Budget      | 75%           |
|-------------|--|-------------------------|--------------|---------------|---------------|
| Budget Cat  | degory   | Original Budget         | YTD Actual   | YTD           | % Spent as of |
|             |  | May 15 - April 23, 2021 | LCC          | 10/31/20      | 10/31/20      |
| BUDGET      |  | 1910 7 April 23, 2321   | 200          | 10/01/20      | 10/01/20      |
|             | California Conservation Corps (CCC)                  | 304,466.00              | 29,981.19    | 274,484.81    | 10%           |
|             | TOTAL  | \$ 304,466.00           | \$ 29,981.19 | \$ 274,484.81 | 10%           |
| Direct Pro  | ject Personnel - 60932                               |                         |              |               |               |
| 01-5010     | Senior Special Project Manager (390 hrs @\$45.45/hr) | 17,726.00               |              | 17,726.00     | 0%            |
| 60933       | Corpsmember Stipend (1012.25 hrs @ \$28.188/hr)      | 28,533.00               |              | 28,533.00     | 0%            |
| 01-5125     | Architectural - Planning & Design                    | 15,000.00               | 10,500.00    | 4,500.00      | 70%           |
|             | TOTAL  | 61,259.00               | 10,500.00    | 50,759.00     | 17%           |
| Direct Ope  | erating Expenses & Equipment - 60932                 |                         |              |               |               |
| 01-5605     | Property and Liab. Insurance                         | 4,800.00                | 3,069.61     | 1,730.39      | 64%           |
| 01-5782     | Acknowledgment/Signage                               | 400.00                  |              | 400.00        | 0%            |
|             | TOTAL  | 5,200.00                | 3,069.61     | 2,130.39      | 59%           |
| Facility De | evelopment - 60932                                   |                         |              |               |               |
| ;01-5125    | Elevator and Installation                            | 165,000.00              |              | 165,000.00    | 0%            |
|             | 10% Contingency                                      | 30,447.00               |              | 30,447.00     |               |
|             | TOTAL  | 195,447.00              | -            | 195,447.00    | 0%            |
| Indirect Co | ost (not to exceed 15% of Grant total)- 60934        |                         |              |               |               |
| 01-5010     | LCC - Director                                       | \$ 12,528.00            | \$ 8,810.07  | 3,717.93      | 70%           |
| 01-5010     | LCC - Office Manager                                 | \$ 7,568.00             | \$ 5,777.05  | 1,790.95      | 76%           |
| 01-5144     | Program Accountant - Admin.                          | \$ 21,066.00            | \$ 5,040.08  | 16,025.92     | 24%           |
| ;01-5535    | Office Supplies                                      | \$ 1,398.00             | \$ 115.62    | 1,282.38      |               |
|             | TOTAL  | \$ 42,560.00            | \$ 19,742.82 | \$ 22,817.18  | \$ 1.71       |
| TOTAL CO    | STS  | \$ 304,466.00           | \$ 33,312.43 | \$ 271,153.57 | 11%           |
|             |  | \$ (0)                  |              |               |               |

103120 Variance Report - Prop 68 Phase I

Fresno Economic Opportunities Commission Project Title: CCC - Proposition 68 Phrase II May 15, 2020 - December 31, 2021 (18.5 months project)

Project # 60937, 60938 and 60939

|                        |   |       | Monthly report as of :     | 10/31/20     | % Budget                | 30%           |
|------------------------|---|-------|----------------------------|--------------|-------------------------|---------------|
| Budget Cat             | egory   |       | Original Budget            | YTD Actual   | YTD                     | % Spent as of |
|                        |   |       | May 15 - December 31, 2021 | LCC          | 10/31/20                | 10/31/20      |
| BUDGET                 | California Conservation Corps (CCC)   |       | 489,357.00                 |              | 489,357.00              | 0%            |
|                        |   | TOTAL | \$ 489,357.00              | \$ -         | \$ 489,357.00           | 0%            |
| Direct Proj<br>01-5125 | iect Personnel - 60939  Architectural - Planning & Design                         |       | 35,150.00                  | 30,000.60    | 5,149.40                | 85%           |
|                        |   | TOTAL | 35,150.00                  | 30,000.60    | 5,149.40                | #DIV/0!       |
| Direct Proj            | iect Personnel - Corpsmembers- 60938  Corpsmember Stipend  315.25 hours @ \$40/hr |       | 12,610.00                  |              | 12,610.00<br>-          | 0%<br>#DIV/0! |
|                        |   | TOTAL | 12,610.00                  | 0.00         | 12,610.00               | 0%            |
| Facility De            | velopment - 60937   |       |                            |              |                         |               |
| ;01-5125               | Facilities Development 10% Contingency  |       | 422,148.00<br>19,449.00    |              | 422,148.00<br>19,449.00 | 0%            |
|                        |   | TOTAL | 441,597.00                 | -            | 441,597.00              | 0%            |
| TOTAL CO               | STS   |       | \$ 489,357.00              | \$ 30,000.60 | \$ 459,356.40           | 6%            |

Fresno Economic Opportunities Commission
Project Name: California Community Reinvestment Grant

Term: October 1, 2019 - September 30, 2021

PROP 64 CalCRG - Project # 60935 (staff & opns)/60936 (indirect)

|             |  | Monthly report as of :           | October-20   | % Budget      | 54.17%        |
|-------------|--|----------------------------------|--------------|---------------|---------------|
| Budget Cate | egory  | Original Budget                  | YTD Actual   | BALANCE       | % Spent as of |
|             |  | October 1, 2019 - Sept. 30, 2021 | Prop 64      | October-20    | October-20    |
| BUDGET      | State of CA - CalCRG (GO-Biz)                    | 300,000.00                       | 73,270.28    | 226,729.72    | 24.42%        |
|             | TOTAL  | \$ 300,000.00                    | \$ 73,270.28 | \$ 226,729.72 | 24%           |
| SALARIES    | & FRINGES: - 60635                               |                                  |              |               |               |
|             | LCC Specialist                                   | 93,600.00                        | 33,077.97    | 60,522.03     | 35.34%        |
|             | Fringe/Benefits -                                | 41,280.00                        | 16,283.35    | 24,996.65     | 39.45%        |
|             | TOTAL  | 134,880.00                       | 49,361.32    | 85,518.68     | 36.60%        |
| Subcontrac  | etor - PROFESSIONAL SERVICES - 60935             |                                  |              |               |               |
| 5125        | LGBTQ - Population Consulting services - Sanctua | 10,000.00                        |              | 10,000.00     | 0%            |
| 5125        | Substance Abuse - DSE Counseling                 | 20,000.00                        |              | 20,000.00     | 0%            |
| 5125        | Public Defender-Attorney & Paralegal             | 60,000.00                        |              | 60,000.00     | 0%            |
| 5125        | Evaluation - Dr. Daniel Griffin                  | 15,000.00                        |              | 15,000.00     | 0%            |
|             | TOTAL  | 105,000.00                       | -            | 105,000.00    | 0%            |
| OPERATIO    | N COSTS: 60935                                   |                                  |              |               |               |
| 5535        | Office Supplies                                  | 2,230.00                         | 752.93       | 1,477.07      | 33.76%        |
| 5774        | Testing materials for substance abuse program    | 2,400.00                         |              | 2,400.00      | 0.00%         |
| 5792        | Staff training                                   | 3,000.00                         |              | 3,000.00      | 0.00%         |
| 5415        | (1) Computer & Printer for Specialist            | 1,500.00                         | 1,341.37     | 158.63        | 89.42%        |
|             | TOTAL  | 9,130.00                         | 2,094.30     | 7,035.70      | 23%           |
| INDIRECT (  | COSTS: -60936                                    |                                  |              |               |               |
|             | LCC Program Director-5%                          | 12,514.00                        | 6,772.06     | 5,741.94      | 54.12%        |
|             | LCC Office Mananger- 5%                          | 7,559.00                         | 4,470.96     | 3,088.04      | 59.15%        |
|             | LCC Senior Service Manager - 5%                  | 8,250.00                         | 4,569.07     | 3,680.93      | 55.38%        |
|             | LCC Receptionist - 5%                            | 4,647.00                         |              | 4,647.00      | 0.00%         |
|             | TOTAL  | 32,970.00                        | 15,812.09    | 17,157.91     | 47.96%        |
|             |  |                                  |              |               |               |
| 5144        | Program Accountant - Admin.                      | 18,020.00                        | \$ 6,002.57  | 12,017.43     | 33.31%        |
|             | TOTAL  | \$ 18,020.00                     | \$ 6,002.57  | \$ 12,017.43  | 33.31%        |
| TOTAL COS   | BTS  | \$ 300,000.00                    | \$ 73,270.28 | \$ 226,729.72 | 24.42%        |

103120 CalCRG - Variance Report 12/29/2020

Fresno Economic Opportunities Commission Project Name: Transformative Climate Community - Fresno Solar Program Term: May 16, 2019 - July 02, 2024

Project # 67200/67202

|                |   | Monthly report as of :       | October-20            | % Budget               | 28.57%        |
|----------------|---|------------------------------|-----------------------|------------------------|---------------|
| Budget Categor | у   | Original Budget              | YTD Actual            | BALANCE                | % Spent as of |
|                | •   | May 16, 2019 - July 02, 2024 | TCC Solar             | October-20             | October-20    |
| BUDGET         |   |                              |                       |                        |               |
|                | City of Fresno                                  | 1,341,410.00                 | 336,042.82            | 1,005,367.18           | 25.05%        |
|                | TOTAL   | \$ 1,341,410.00              | \$ 336,042.82         | \$ 1,005,367.18        | 25%           |
| SALARIES & F   |   |                              |                       |                        |               |
|                | Senior Special Project Manager-TBH              | 18,000.00                    |                       | 18,000.00              | 0.00%         |
|                | Solar Manager                                   | 104,832.00                   | 56,637.71             | 48,194.29              | 54.03%        |
|                | Solar Supervisor                                | 73,128.00                    | 15,792.97             | 57,335.03              | 21.60%        |
|                | Solar Program Assistant                         | 34,154.00                    | 17,308.00             | 16,846.00              | 50.68%        |
|                | Fringe/Benefits -                               | 112,940.00                   | 42,220.32             | 70,719.68              | 37.38%        |
|                | TOTAL   | 343,054.00                   | 131,959.00            | 211,095.00             | 38.47%        |
| Corpsmember    | Stipend   |                              |                       |                        |               |
|                | 8 cm's @ 50% absentee & 2 FT cm's               | 385,311.00                   | 49,765.20             | 335,545.80             | 13%           |
|                | TOTAL   | 205 244 22                   | 40.705.00             | - 205 545 00           | 400           |
| ODED ATION C   | TOTAL TOTAL                                     | 385,311.00                   | 49,765.20             | 335,545.80             | 13%           |
| OPERATION C    |   | 6,000,00                     | 5 744 44              | 255.89                 | 05.740        |
| 5335           | Travel & Training                               | 6,000.00                     | 5,744.11              |                        | 95.74%        |
| 5605           | Vehicle Insurance                               | 6,240.00                     | 3,339.18              | 2,900.82               | 53.51%        |
| 5315           | Vehicle Fuel, gas & maint  TOTAL                | 28,800.00<br>41,040.00       | 9,602.45<br>18,685.74 | 19,197.55<br>22,354.26 | 33.34%        |
| PROGRAM CO     |   | 41,040.00                    | 10,003.74             | 22,334.20              | 407           |
| 5776           | Uniforms  | 8,000.00                     | 3,095.73              | 4,904.27               | 38.70%        |
| 5415           | Computer, Laptop, printer & Ipad cases          | 4,359.00                     | 3,087.81              | 1,271.19               | 70.84%        |
| 5782           | Equipment & Tools                               | 10,200.00                    | · ·                   | 222.33                 | 97.82%        |
| 5210           | Plan, permit fees & PG&E inspection fees        | 57,500.00                    | 7,425.90              | 50,074.10              | 12.91%        |
| 5704           | Solar installation material (100 hhs)           | 120,000.00                   | 25,408.88             | 94,591.12              | 21.17%        |
| 5704           | Weatherization installation materials           | 250,000.00                   | 32,697.17             | 217,302.83             | 13.08%        |
|                | TOTAL   | 450,059.00                   | 81,693.16             | 368,365.84             | 18.15%        |
| Administration | Cost - 10% total grant                          |                              |                       |                        |               |
|                | LCC Director - 10%                              | 25,020.00                    | 12,747.72             | 12,272.28              | 50.95%        |
|                | LCC Office Manager - 10%                        | 15,100.00                    | 7,606.05              | 7,493.95               | 50.37%        |
|                | LCC Senior Service Manager - 5%                 | 8,240.00                     | 4,484.22              | 3,755.78               | 54.42%        |
|                | LCC Case Manager - 15%                          | 18,000.00                    | 3,211.99              | 14,788.01              | 17.84%        |
|                | Office Supplies                                 | 1,800.00                     | 784.54                | 1,015.46               | 43.59%        |
|                | Facilities Maint. (property ins., security ser) | 15,151.00                    | 13,794.64             | 1,356.36               | 91.05%        |
| 5144           | Program Accountant - 20% - Admin.               | \$ 37,028.00                 | 7,740.00              | 29,288.00              | 20.90%        |
|                | TOTAL   | 120,339.00                   | 50,369.16             | 69,969.84              | 41.86%        |
|                |   |                              |                       |                        |               |
| 5160           | Audit fees                                      | \$ 1,607.00                  | \$ 399.19             | 1,207.81               | 24.84%        |
|                | TOTAL   | \$ 1,607.00                  | \$ 399.19             | \$ 1,207.81            | 24.84%        |
|                |   |                              |                       |                        |               |
| TOTAL COSTS    |   | \$ 1,341,410.00              | \$ 332,871.45         | \$ 1,008,538.55        | 24.82%        |

Over/Under 3,171.37

Note: As of October 2020, 13 households had solar installation, 22 households had received weatherization services

103120 TCC Solar - Variance Report 1/4/2021 Fresno Economic Opportunities Commission Project Title: WIB Fresno County Forestry Corps. February 01, 2020 - February 2021

Project # 60148

|  | Monthly report as of :                         | 10/31/20          | % Budget            | 75.00%                 |
|--|--|-------------------|---------------------|------------------------|
| Budget Category                                    | Original Budget<br>February 20 - February 2021 | YTD Actual<br>LCC | BALANCE<br>10/31/20 | % Spent as of 10/31/20 |
| BUDGET<br>WIB                                      | 80,000.00                                      | 66,992.44         | 13,007.56           | 84%                    |
| TOTAL  | \$ 80,000.00                                   | \$ 66,992.44      | \$ 13,007.56        | 84%                    |
| SALARIES & FRINGES- Staff                          |  |                   |                     |                        |
| LCC-Director, AD, OM, PM, & CM                     |  |                   | -                   |                        |
| - Director   | 4,234.00                                       | 4,119.61          | 114.39              | 97%                    |
| - Senior Service Manager-                          | 1,800.00                                       | 1,753.84          | 46.16               | 97%                    |
| - Office Manager-                                  | 2,696.00                                       | 2,485.94          | 210.06              | 92%                    |
| - Public Land Specialist                           | 19,348.00                                      | 17,169.47         | 2,178.53            | 89%                    |
| -Transitional Support Advisor                      | 2,863.00                                       | 1,407.14          | 1,455.86            | 49%                    |
| - Supervisor II                                    | 5,355.00                                       | 3,457.15          | 1,897.85            | 65%                    |
| Fringe/Benefits                                    | 12,140.00                                      | 10,889.82         | 1,250.18            | 89.7%                  |
| TOTAL  | 48,436.00                                      | 41,282.97         | 7,153.03            | 85.2%                  |
| Travel   |  |                   |                     |                        |
| Training   | 1,000.00                                       | 700.00            | 300.00              | 70%                    |
| Fuel, gas  | 1,000.00                                       | 714.17            | 285.83              | 71%                    |
| Vehicle Maint.                                     | 2,000.00                                       | 1,716.53          | 283.47              | 86%                    |
| Vehicle Insurance                                  | 2,025.00                                       | 1,599.82          | 425.18              | 79%                    |
| TOTAL  | 6,025.00                                       | 4,730.52          | 1,294.48            | 79%                    |
| Supplies   |  |                   |                     |                        |
| Equipments, Chain saw, safety gear, tool, supplies | 8,497.00                                       | 7,078.27          | 1,418.73            | 83%                    |
| Work Shop Supplies                                 | 601.00   | 56.62             | 544.38              | 9%                     |
| Uniform  | 1,700.00                                       | 833.91            | 866.09              | 49%                    |
| TOTAL  | 10,798.00                                      | 7,968.80          | 2,829.20            | 74%                    |
| Operation Costs                                    |  |                   |                     |                        |
| 01-5535 Property/Liability Insurance               | 900.00   | 855.53            | 44.47               | 95%                    |
| 01-5570 Telephone/Internet Expense                 | 730.00   | 660.18            | 69.82               | 90%                    |
| 01-5260 Security Services                          | 3,900.00                                       | 3,898.55          | 1.45                | 100%                   |
| 01-5270/5280 Utilites                              | 2,735.00                                       | 2,639.88          | 95.12               | 97%                    |
| 01-5535 Office supplies                            | 300.00   | 232.21            | 67.79               | 77%                    |
| 01-5255 Facility Expense                           | 500.00   | 85.46             | 414.54              | 17%                    |
| TOTAL  | 9,065.00                                       | 8,371.81          | 693.19              | 92%                    |
| Admintration                                       |  |                   |                     |                        |
| 01-5130 Audit                                      | \$ 95.00                                       | \$ 76.85          | 18.15               | 81%                    |
| 01-5144 Admin.                                     | \$ 5,581.00                                    | \$ 4,561.49       | 1,019.51            | 82%                    |
| TOTAL  | \$ 5,676.00                                    | \$ 4,638.34       | \$ 1,037.66         | 82%                    |
|  |  |                   |                     |                        |
| TOTAL COSTS  | \$ 80,000.00                                   | \$ 66,992.44      | \$ 13,007.56        | 83.7%                  |

Note: Budget modification was submitted to moving fund from equipment/supplies into personnel line items

Fresno Economic Opportunities Commission Project Title: WIB Calfire Central Valley Forestry Corps August 01, 2020 - June 01, 2022 (22 months) Project # 60143

|           |   |     | Monthly report as of :                   | 10/31/20          | % Budget            | 13.64%                 |
|-----------|---|-----|--|-------------------|---------------------|------------------------|
| Budget Ca | ategory   |     | Original Budget<br>August 20 - June 2022 | YTD Actual<br>LCC | BALANCE<br>10/31/20 | % Spent as of 10/31/20 |
| BUDGET    | WID O III OVE   |     | 450,000,00                               |                   | 450,000,00          | 201                    |
|           | WIB - Calfire CVFC  |     | 150,000.00                               |                   | 150,000.00          | 0%                     |
|           | TC  | TAL | \$ 150,000.00                            | \$ -              | \$ 150,000.00       | 0%                     |
| SALARIES  | S & FRINGES- Staff  |     |  |                   |                     |                        |
|           | - Senior Service Manager-                                 |     | 2,200.00                                 |                   | 2,200.00            | 0%                     |
|           | - Office Manager-   |     | 2,194.00                                 |                   | 2,194.00            | 0%                     |
|           | - Public Land Specialist                                  |     | 37,196.00                                |                   | 37,196.00           | 0%                     |
|           | -Transitional Support Advisor                             |     | 24,627.00                                |                   | 24,627.00           | 0%                     |
|           | - Supervisor II   |     | 32,679.00                                |                   | 32,679.00           | 0%                     |
|           | Fringe/Benefits   |     | 46,794.00                                |                   | 46,794.00           | 0.0%                   |
|           | TC  | TAL | 145,690.00                               | -                 | 145,690.00          | 0.0%                   |
| Supplies  |   |     |  |                   |                     |                        |
|           | Program Supplies - host (3) Intro to Forestry The cohorts |     | 3,500.00                                 |                   | 3,500.00            | 0%                     |
|           | TC  | TAL | 3,500.00                                 | 0.00              | 3,500.00            | 0%                     |
| Operation | Costs   |     |  |                   |                     |                        |
| 01-5535   | Office supplies   |     | 630.00                                   |                   | 630.00              | 0%                     |
|           | TC  | TAL | 630.00                                   | -                 | 630.00              | 0%                     |
| Admintrat | tion  |     |  |                   |                     |                        |
| 01-5130   | Audit   |     | \$ 180.00                                |                   | 180.00              | 0%                     |
|           | TC  | TAL | \$ 180.00                                | \$ -              | \$ 180.00           | 0%                     |
| TOTAL CO  | OSTS  |     | \$ 150,000.00                            | <b>.</b>          | \$ 150,000.00       | 0.0%                   |

Note: Project has recruitment in progress

103120 Variance Report - WIB-\$150k

Fresno Economic Opportunities Commission Project Name: YouthBuild Charter School

Funding Source: YouthBuild Charter School of California

Term: July 01, 2020 - June 30, 2021

Project # 62416

|        |                                    | Monthly report as of : | October-20 | % Budget   | 33%           |
|--------|------------------------------------|------------------------|------------|------------|---------------|
| Budget | Category                           | Original Budget        | YTD Actual | BALANCE    | % Spent as of |
|        |                                    | July 20 - June 21      |            | October-20 | October-20    |
| BUDGE  | T                                  |                        |            |            |               |
|        | YouthBuild Charter School of CA    | 125,000.04             | 46,406.34  | 78,593.70  | 37.13%        |
|        | YBCS -Reimb. Leadership            | 13,500.00              | 6,480.00   | 7,020.00   | 48.00%        |
|        | TOTAL                              | 138,500.04             | 52,886.34  | 85,613.70  | 38.19%        |
| SALAR  | IES & FRINGES:                     |                        |            |            |               |
|        | salaries - staff                   | 34,000.20              | 10,893.15  | 23,107.05  | 32.04%        |
|        | Fringe/Benefits                    | 13,536.19              | 4,202.96   | 9,333.23   | 31.05%        |
|        | TOTAL                              | 47,536.39              | 15,096.11  | 32,440.28  | 31.76%        |
| PROFE  | SSIONAL SERVICES                   |                        |            |            |               |
| 5125   | Leadership Training                | 13,500.00              | 6,480.00   | 7,020.00   | 48.00%        |
|        | TOTAL                              | 13,500.00              | 6,480.00   | 7,020.00   | 48.00%        |
|        | ATION COSTS:                       |                        |            |            |               |
| 5205   | Janitorial Services                | 7,200.00               | 2,456.32   | 4,743.68   | 34.12%        |
| 5220   | Pest Control Services              | 600.00                 | 76.56      | 523.44     | 12.76%        |
| 5255   | Repairs/Maintenance Building       | 3,600.00               | 953.90     | 2,646.10   | 26.50%        |
| 5260   | Security Services                  | 30,600.00              | 11,640.57  | 18,959.43  | 38.04%        |
| 5270   | Utilities - Gas/Electric           | 24,000.00              | 8,136.41   | 15,863.59  | 33.90%        |
| 5280   | Water/Sewer/Garbage                | 4,800.00               | 1,608.58   | 3,191.42   | 33.51%        |
| 5457   | Repairs/Maintenance Equipment      | 400.00                 | 146.23     | 253.77     | 36.56%        |
| 5522   | Software Licences                  | 500.00                 | 181.87     | 318.13     | 36.37%        |
| 5716   | Dues - Organizations               | 2,500.00               | 987.83     | 1,512.17   | 39.51%        |
| 5535   | Office Supplies                    | 600.00                 | 138.35     | 461.65     | 23.06%        |
| 5160   | Audit fees                         | 150.00                 | 69.45      | 80.55      | 46.30%        |
| 5605   | Auto Insurance                     | 2,400.00               | 783.64     | 1,616.36   | 32.65%        |
| 5620   | General Liab. Insurance            | 8,400.00               | 2,912.29   | 5,487.71   | 34.67%        |
|        | TOTAL                              | 85,750.00              | 30,092.00  | 55,658.00  | 35.0927%      |
| PROGR  | RAM COSTS:                         |                        |            |            |               |
| 5706   | Bus Token                          | 200.00                 |            | 200.00     | 0.00%         |
| 5729   | GED/Alternative Education Supplies | 500.00                 |            | 500.00     | 0.00%         |
| 5766   | Program Supplies - Classroom       | 480.00                 |            | 480.00     | 0.00%         |
| 5772   | Program Supplies - Janitorial      | 360.00                 | 110.63     | 249.37     | 30.73%        |
| 5757   | Program Miscellaneous              | 600.00                 | 204.60     | 395.40     | 34.10%        |
| 5806   | Supportive Costs - Other           | 200.00                 |            | 200.00     | 0.00%         |
|        | TOTAL                              | 2,340.00               | 315.23     | 2,024.77   | 13.4714%      |
|        |                                    |                        |            |            |               |
| 5144   | Administration                     | 2,873.65               | 903.00     | 1,970.65   | 31.42%        |
|        | TOTAL                              | 2,873.65               | 903.00     | 1,970.65   | 31.4235%      |
| TOTAL  | COSTS                              | 138,500.04             | 52,886.34  | 92,093.70  | 38%           |