

# **Finance Committee Meeting**

April 13, 2022 at 12:00 p.m.

Zoom Link: https://fresnoeoc.zoom.us/j/84262857143

Meeting ID: 842 6285 7143

1-669-900-6833



# FINANCE COMMITTEE MEETING AGENDA

# APRIL 13, 2022 AT 12:00 P.M.

| 1. CALL TO ORD | )ER |
|----------------|-----|
|----------------|-----|

2. ROLL CALL

# 3. APPROVAL OF MARCH 9, 2022 MINUTES

| A. March 9, 2022 Finance Committee Meeting Minutes | Approve     | 3  |
|--|-------------|----|
| 4. FINANCIAL REPORTS: FEBRUARY 2022                | Approve     |    |
| A. Agency Financial Statements                     |             | 6  |
| B. Head Start Financial Status Report              |             | 10 |
| 5. NON-COMPETITIVE PROCUREMENT                     |             |    |
| A. Non-Competitive Procurements                    | Information | 13 |
| 6. HEALTH INSURANCE REPORT                         |             |    |
| A. Health Insurance Report                         | Information | 15 |
| 7. VARIANCE REPORTS                                |             |    |
| A. Program Variance Report                         | Information | 17 |

#### 8. OTHER BUSINESS

The next meeting is scheduled on Wednesday, May 11, 2022 at 12:00 p.m.  $\,$ 

#### 9. PUBLIC COMMENTS

(This portion of the meeting is reserved for persons wishing to address the Committee on items within jurisdiction but not on the agenda. Comments are limited to three minutes).

#### 10. ADJOURNMENT



# FINANCE COMMITTEE MEETING Wednesday, March 9, 2022 12:00 p.m.

#### **MINUTES**

#### 1. CALL TO ORDER

Charles Garabedian, Chair, called the meeting to order at 12:07 PM.

#### 2. ROLL CALL

Roll was called and a quorum was established.

| COMMITTEE MEMBERS          | PRESENT | STAFF            |                |  |  |  |
|----------------------------|---------|------------------|----------------|--|--|--|
| Charles Garabedian (chair) | ✓       | Jim Rodriguez    | Andy Arredondo |  |  |  |
| Alysia Bonner              | ✓       | Steve Warnes     | Jack Lazzarini |  |  |  |
| James Martinez             | ✓       | Jane Thomas      | Nidi Davis     |  |  |  |
| Linda Hayes                |         | Karina Perez     |                |  |  |  |
| Zina Brown- Jenkins        | ✓       | Elionora Vivanco |                |  |  |  |
| Itzi Robles                |         | Rosa Pineda      |                |  |  |  |

#### 3. APPROVAL OF MINUTES

A. February 23, 2021 Finance Committee Minutes

Public comment: None heard.

Motion by: Bonner Second by: Martinez

Ayes: Garabedian, Martinez, Bonner, Zina Brown-Jenkins

Nayes: None heard

#### 4. FINANCIAL REPORTS: DECEMBER 2021

A. Agency Financial Statements

B. Head Start Financial status report:

Jim Rodriguez, Chief Financial Officer, provided a detail presentation of the interim consolidated financial statements and the financial status report for the Head Start 0-5 program as of Year-to-Date December 2021.

Public comment: None heard.

Motion by: James Second by: Bonner

Ayes: Garabedian, Martinez, Bonner, Zina Brown-Jenkins

Nayes: None heard









#### 5. ENTERPRISE PERFORMANCE MANAGEMENT SYSTEM

Rodriguez provided a detailed presentation of the proposed three-year agreement with OneStream Software LLC for an Enterprise Performance Management (EPM) System, designed to integrate data from numerous sources to provide analysis of workforce, program and financial performance with a centralized data warehouse, for an amount not to exceed \$425,000.

Committee Chair, Charles Garabedian, recommended for this item to be pulled from consent and presented at the March Board Meeting.

Public comment: None heard.

Motion by: Bonner Second by: Brown-Jenkins

Ayes: Garabedian, Martinez, Bonner, Zina Brown-Jenkins

Nayes: None heard

#### 6. 2022 AGENCY BUDGET

Rodriguez provided a detailed of the 2022 consolidated agency budget and supporting budgets by programs.

Committee Chair, Charles Garabedian, recommended for this item to be pulled from consent and presented at the March Board Meeting.

Public comment: None heard.

Motion by: James Second by: Brown-Jenkins

Ayes: Garabedian, Martinez, Bonner, Zina Brown-Jenkins

Naves: None heard

#### 7. Non-Competitive Procurement

No non-competitive purchases to report.

Public comment: None heard

No action required.

#### 8. HEALTH INSURANCE REPORT

Steve Warner, Assistant Finance Director, presented the health insurance information January through December 2021. The health insurance is at \$4.6 million which cover 5.1 months of average expenditures. To date, contribution from programs and employees for 2021 is \$11,475,830 with \$10,869,321 expenses. The fund balance has increase \$606,000.

Public comment: None heard

No action required.

# 9. VARIANCE REPORT: HEALTH SERVICES

Rodriguez, provided a brief summary report on Health Services programs budget.

Public comment: None heard

No action required.

# 10. PUBLIC COMMENTS

No public comments at this time.

# 11. ADJOURNMENT

Garabedian adjourned meeting at 12:53 p.m.

Respectfully submitted,

Charles Garabedian, Committee Chair



| <b>Date:</b> April 13, 2022 | Program: Finance       |
|-----------------------------|------------------------|
| Agenda Item #: 4            | Director: N/A          |
| Subject: Financial Reports  | Officer: Jim Rodriguez |

#### Recommended Action

Staff recommends Committee approval for full Board consideration of the interim consolidated financial statements as of Year-to-Date February 2022 as well as approval of the financial status report for the Head Start 0-5 program as of Year-to-Date February 2022.

# Background

In accordance with the Agency's bylaws, the Finance Committee shall advise in the preparation and administration of the operating budget and oversee the administration, collection, and disbursement of the financial resources of the organization. Additionally, the Treasurer is to ensure the commissioners understand the financial situation of the organization, which includes ensuring that financial statements for each month are available for each meeting of the Board of Commissioners. Monthly financials for Fresno EOC (consolidated) and for Head Start are provided for review and acceptance.

# **Fiscal Impact**

(A) Agency Statement of Activities and Statement of Financial Position:

As of February 28, 2022, the Agency had preliminary revenue of \$21,496,561 million, including \$4.8 million of in-kind contributions, and net operating gain of \$231,067. In comparison, the Agency had revenue of \$22,793,014 million including in-kind of \$5.6 million as of the corresponding period of the preceding year.

(B) Head Start 0-5 Financial Status Report as of Year-to-Date February 28, 2022. This also represented in the following percentages.

(C)

| Program Area  | % of budget | Notes   |
|---|-------------|---|
| Head Start – Basic                                  | 15%         | Personnel is underspent due to unfilled positions |
| Head Start – Training & Technical Assistance (T&TA) | 0%          | Training planned for later this year              |

| Program Area             | % of budget | Notes                           |
|--------------------------|-------------|---------------------------------|
| Duration                 | 0%          | No year-to-date activity        |
|                          |             | recorded.                       |
| Early Head Start – Basic | 8%          | Personnel is underspent due     |
|                          |             | to unfilled positions.          |
| Early Head Start – T&TA  | 3%          | Training planned for later this |
|                          |             | year                            |

# Conclusion

If approved by the Committee, this item will move forward for full Board consideration at the May 25, 2022 Board of Commissioners Meeting.

# FRESNO ECONOMIC OPPORTUNITIES COMMISSION STATEMENT OF ACTIVITIES

For The Second Month Period Ended February 28, 2022 and 2021

|   | A B |             | A - B            | С     |               | D              | B - D |            |              |
|---|-----|-------------|------------------|-------|---------------|----------------|-------|------------|--------------|
|   |     | BUDGET      | ACTUAL           | _     | BUDGET        | ACTUAL         |       | ACTUAL     | ACTUAL       |
|   | ١,  | JAN - DEC   | FEBRUAF          | RY    | BALANCE       | JAN - DEC      | F     | EBRUARY    | 2022 vs 2021 |
|   |     | 2022        | 2022             |       | REMAINING     | 2021           |       | 2021       | Differences  |
| REVENUES AND SUPPORT                                    |     |             |                  |       |               |                |       |            |              |
| GRANT REVENUE   | \$  | 89,274,925  | \$<br>12,312,354 | 14%   | \$ 76,962,571 | 75,775,853     | \$    | 12,513,456 | (201,102)    |
| GRANT REVENUE - LENDING CAPITAL                         |     | -           | -                |       | -             | 0              |       | -          | -            |
| CHARGES FOR SERVICES                                    |     | 19,602,250  | 3,529,615        | 18%   | 16,072,635    | 19,289,932     |       | 3,516,398  | 13,217       |
| OTHER PROGRAM REVENUE                                   |     | 2,854,250   | 466,097          | 16%   | 2,388,153     | 2,646,283      |       | 677,949    | (211,852)    |
| CONTRIBUTIONS   |     | 371,450     | 44,726           | 12%   | 326,724       | 473,779        |       | 137,489    | (92,763)     |
| MISCELLANEOUS INCOME                                    |     | 414,350     | 21,060           | 5%    | 393,290       | 467,114        |       | 62,052     | (40,992)     |
| INTEREST & INVESTMENT INCOME                            |     | 82,650      | 5,928            | 7%    | 76,722        | 91,840         |       | 4,781      | 1,147        |
| AFFILIATE INTEREST INCOME                               |     | 1,400,100   | 196,704          | 14%   | 1,203,396     | 1,114,397      |       | 165,134    | 31,570       |
| RENTAL INCOME   |     | 330,650     | 79,833           | 24%   | 250,817       | 392,181        |       | 33,920     | 45,913       |
| TOTAL CASH REVENUE                                      | \$  | 114,330,625 | \$<br>16,656,317 | 15%   | \$ 97,674,308 | \$ 100,251,379 | \$    | 17,111,180 | (454,863)    |
| IN KIND REVENUE   | \$  | 39,041,040  | \$<br>4,840,244  | 12%   | \$ 34,200,796 | 30,398,113     | \$    | 5,681,834  | (841,590)    |
| TOTAL REVENUE & OURRORT                                 |     |             |                  | 4.40/ |               |                |       |            |              |
| TOTAL REVENUE & SUPPORT                                 |     | 153,371,665 | 21,496,561       | 14%   | 131,875,104   | 130,649,492    |       | 22,793,014 | (1,296,453)  |
| EXPENDITURES  |     |             |                  |       |               |                |       |            |              |
| PERSONNEL COSTS   | \$  | 69,972,550  | \$<br>10,657,727 | 15%   | \$59,314,823  | 61,148,294     | \$    | 10,619,664 | 38,063       |
| ADMIN SERVICES  |     | 7,040,225   | 935,304          | 13%   | 6,104,921     | 5,456,405      | '     | 890,530    | 44,774       |
| PROFESSIONAL SERVICES - AUDIT                           |     | 0           | . 0              | 0%    | 0             | 45,995         |       | 12,512     | (12,512)     |
| CONTRACT SERVICES                                       |     | 11,240,600  | 1,440,294        | 13%   | 9,800,306     | 7,769,507      |       | 1,507,132  | (66,838)     |
| FACILITY COSTS  |     | 6,093,175   | 875,454          | 14%   | 5,217,721     | 5,214,789      |       | 853,000    | 22,454       |
| TRAVEL, MILEAGE, VEHICLE COSTS                          |     | 1,772,345   | 323,361          | 18%   | 1,448,984     | 2,037,010      |       | 292,241    | 31,120       |
| EQUIPMENT COSTS   |     | 946,775     | 263,913          | 28%   | 682,862       | 3,296,566      |       | 127,613    | 136,301      |
| DEPRECIATION - AGENCY FUNDED                            |     | 250,000     | 33,073           | 13%   | 216,927       | 249,442        |       | 54,368     | (21,296)     |
| OFFICE EXPENSE  |     | 3,129,400   | 335,808          | 11%   | 2,793,592     | 2,777,036      |       | 490,763    | (154,954)    |
| INSURANCE   |     | 755,250     | 199,580          | 26%   | 555,670       | 766,989        |       | 123,597    | 75,983       |
| PROGRAM SUPPLIES & CLIENT COSTS                         |     | 10,905,750  | 1,281,432        | 12%   | 9,624,318     | 8,566,603      |       | 1,559,353  | (277,921)    |
| INTEREST EXPENSE  |     | 267,900     | 26,501           | 10%   | 241,399       | 309,116        |       | 9,149      | 17,352       |
| OTHER COSTS   |     | 994,600     | 52,802           | 5%    | 941,798       | 349,447        |       | 18,096     | 34,706       |
| TOTAL CASH EXPENDITURES                                 |     | 113,368,570 | \$<br>16,425,250 | 14%   | \$ 96,943,320 | 97,987,199     | \$    | 16,558,017 | (132,767)    |
| IN KIND EXPENSES  | \$  | 39,041,040  | \$<br>4,840,244  | 12%   | \$ 34,200,796 | \$ 30,398,113  | \$    | 5,681,834  | (841,590)    |
| TOTAL EXPENDITURES                                      |     | 152,409,610 | 21,265,494       | 14%   | 131,144,116   | 128,385,312    |       | 22,239,851 | (974,357)    |
| OPERATING SURPLUS (DEFICIT)                             | \$  | 962,055     | \$<br>231,067    |       | \$ 730,988    | \$ 2,264,180   | \$    | 553,163    | (322,096)    |
| OTHER INCOME / EXPENSE TRANSIT GRANT ASSET DEPRECIATION |     |             | 32,754           |       | (32,754)      | 251,972        |       | 51,812     | (19,058)     |
| NET SURPLUS (DEFICIT)                                   | \$  | 962,055     | \$198,313        |       | 763,742       | \$ 2,012,208   | \$    | 501,351    | (303,038)    |

# FRESNO ECONOMIC OPPORTUNITIES COMMISSION STATEMENT OF FINANCIAL POSITION As of February 28, 2022

| ASSETS  | 2022 |   | 2021 |   | Differences  |
|---|------|---|------|---|--|
| CASH & INVESTMENTS ACCOUNTS RECEIVABLE PREPAIDS/DEPOSITS INVENTORIES PROPERTY, PLANT & EQUIPMENT NOTES RECEIVABLE (net)             | \$   | 19,012,722<br>15,827,888<br>252,937<br>179,123<br>13,152,461<br>17,229,529  | \$   | 15,062,157<br>13,934,283<br>310,314<br>143,227<br>13,438,826<br>15,659,129  | \$<br>3,950,564<br>1,893,605<br>(57,377)<br>35,896<br>(286,364)<br>1,570,400 |
| TOTAL ASSETS  | \$   | 65,654,660  | \$   | 58,547,936  | \$<br>7,106,724  |
| LIABILITIES  ACCOUNTS PAYABLE ACCRUED PAYROLL LIABILITIES DEFERRED REVENUE NOTES PAYABLE HEALTH INSURANCE RESERVE OTHER LIABILITIES | \$   | 2,648,408<br>4,413,023<br>2,993,305<br>15,600,538<br>5,046,254<br>3,735,805 | \$   | 1,893,769<br>4,327,969<br>2,856,788<br>13,414,701<br>4,659,793<br>1,791,806 | \$<br>754,639<br>85,054<br>136,517<br>2,185,837<br>386,461<br>1,943,999      |
| TOTAL LIABILITIES   | \$   | 34,437,333  | \$   | 28,944,826  | \$<br>5,492,507  |
| FUND BALANCE CURRENT OPERATING EARNINGS (YTD) UNRESTRICTED NET ASSETS REVOLVING LOAN FUND INVESTMENT IN GENERAL FIXED ASSETS        | \$   | 231,067<br>15,657,946<br>6,049,502<br>9,278,812                             | \$   | 553,163<br>15,871,119<br>3,038,189<br>10,140,639                            | \$<br>(322,096)<br>(213,174)<br>3,011,313<br>(861,827)                       |
| TOTAL FUND BALANCE  | \$   | 31,217,327  | \$   | 29,603,111  | \$<br>1,614,216  |
| TOTAL LIABILITIES AND FUND BALANCE  | \$   | 65,654,660  | \$   | 58,547,936  | \$<br>7,106,723  |

#### Fresno Economic Opportunities Commission Head Start/Early Head Start Financial Status Monthly Report February 28, 2022

|                                       |               | Head Start - Basic |              |              |           | Head Start - T |              |           |  |  |
|---------------------------------------|---------------|--------------------|--------------|--------------|-----------|----------------|--------------|-----------|--|--|
| Donaviution.                          | A             | C 5                | YTD Expenses | Balance      | Annual    | Current        | YTD Expenses | Balance   |  |  |
| Description                           | Annual Budget | Current Expenses   | #2.722.050   | Remaining    | Budget    | Expenses       |              | Remaining |  |  |
| Personnel                             | \$17,319,131  | . , ,              | \$2,733,959  | \$14,585,172 |           |                |              |           |  |  |
| Fringe Benefits                       | 7,609,718     |                    | 1,206,806    | 6,402,912    |           |                |              |           |  |  |
| Total Personnel                       | 24,928,849    |                    | 3,940,765    | 20,988,084   | 12.020    |                |              | 12.020    |  |  |
| Travel                                | -             | \$0                | -            | -            | 12,928    | -              | -            | 12,928    |  |  |
| Equipment*                            | 402.202       | \$0<br>*11.075     | 40.277       | -            | 25.000    | -              | -            | 25.000    |  |  |
| Supplies                              | 493,392       | ' '                | 49,277       | 444,115      | 25,000    | -              | -            | 25,000    |  |  |
| Contractual                           | 2,572,586     | \$79,817           | 149,356      | 2,423,230    | 15,948    | -              | -            | 15,948    |  |  |
| Facilities / Construction             |               |                    |              |              |           |                |              |           |  |  |
| Other:                                |               |                    |              |              |           |                |              |           |  |  |
| Food Cost                             | 776,852       | \$55,534           | \$113,489    | 663,363      |           |                |              |           |  |  |
| Transportation                        | 514,239       | \$59,628           | 95,657       | 418,582      |           |                |              |           |  |  |
| Staff Mileage                         | 100,000       | \$6,642            | 11,457       | 88,543       |           |                |              |           |  |  |
| Field Trips, including Transportation | 3,201         | \$0                | -            | 3,201        |           |                |              |           |  |  |
| Space                                 | 690,855       | \$46,352           | 92,521       | 598,334      |           |                |              |           |  |  |
| Utilities / Telephone / Internet      | 519,515       | \$33,496           | 74,908       | 444,607      |           |                |              |           |  |  |
| Publication/Advertising/Printing      | 54,991        | \$0                | 181          | 54,810       |           |                |              |           |  |  |
| Repair/Maintenance Building           | 89,246        | \$31,251           | 61,854       | 27,392       |           |                |              |           |  |  |
| Repair/Maintenance Equipment          | 9,600         | \$1,302            | 1,302        | 8,298        |           |                |              |           |  |  |
| Property & Liability Insurance        | 108,016       | \$13,764           | 26,179       | 81,837       |           |                |              |           |  |  |
| Parent Involvement / CWPC             | 48,195        | \$0                | -            | 48,195       |           |                |              |           |  |  |
| Other Costs*                          | 573,667       | \$8,632            | 11,218       | 562,449      |           |                |              |           |  |  |
| Staff & Parent Training               | 3,091         | \$560              | 560          | 2,531        | 243,213   | 250            | 250          | 242,963   |  |  |
| Total Direct Charges                  | 31,486,295    | \$2,283,657        | 4,628,726    | 26,857,569   | \$297,089 | 250            | 250          | \$296,839 |  |  |
| Total Indirect Charges                | \$2,683,810   | \$205,529          | \$416,585    | \$2,267,225  | \$26,738  | \$23           | \$23         | \$26,715  |  |  |
| Total Federal Expenditures            | 34,170,105    | \$2,489,186        | 5,045,311    | \$29,124,794 | \$323,827 | 273            | 273          | \$323,554 |  |  |
| % of Annual Budget Expended to Date   |               |                    | 15%          |              |           |                | 0%           |           |  |  |
| Non-Federal Share                     | \$6,834,021   | \$451,186          | \$633,939    | \$6,200,082  | \$64,765  | \$68           | \$68         | \$64,697  |  |  |

| Credit Card Expenses: Credit card statement dated 2/1/2022 - 2/28/2022<br>February 2022 expenses |    |     |  |  |  |  |  |  |
|--|----|-----|--|--|--|--|--|--|
| Staff Training (including meeting costs)   | \$ | 560 | Teachstone Training; CPS HR Consulting - Staff training, Child care center applications online orientation |  |  |  |  |  |
| Subscription   | \$ | 90  | Zoom - Meetings  |  |  |  |  |  |
| Contract Services-Facility Repair  | \$ | 230 | _Azuga Fleet - Vehicle Tracking for Support Services Vehicles  |  |  |  |  |  |
|  | \$ | 880 |  |  |  |  |  |  |
|  |    |     |  |  |  |  |  |  |

Fresno Economic Opportunities Commission Head Start/Early Head Start Financial Status Monthly Report February 28, 2022

|                                       | Head S        | ntions<br>Balance |            |             |  |
|---------------------------------------|---------------|-------------------|------------|-------------|--|
| Description                           | Annual Budget | Expenses          | •          | Remaining   |  |
| Personnel                             | \$0           | -                 | -          | \$0         |  |
| Fringe Benefits                       | -             | -                 | -          | -           |  |
| Total Personnel                       | \$0           | \$0               | \$0        | \$0         |  |
| Travel                                | -             | -                 | -          | -           |  |
| Equipment*                            | 280,467       | -                 | -          | 280,467     |  |
| Supplies                              | 447,000       | -                 | -          | 447,000     |  |
| Contractual                           | -             | -                 | -          | -           |  |
| Facilities /Construction              | -             | -                 | -          | -           |  |
| Other:                                |               |                   |            |             |  |
| Food Cost                             | -             | -                 | -          | -           |  |
| Transportation                        | -             | -                 | -          | -           |  |
| Staff Mileage                         | -             | -                 | -          | -           |  |
| Field Trips, including Transportation | -             | -                 | -          | -           |  |
| Space                                 | -             | -                 | -          | -           |  |
| Utilities / Telephone / Internet      | -             | -                 | -          | -           |  |
| Publication/Advertising/Printing      | -             | -                 | -          | -           |  |
| Repair/Maintenance Building           | -             | -                 | -          | -           |  |
| Repair/Maintenance Equipment          | -             | -                 | -          | -           |  |
| Property & Liability Insurance        | -             | -                 | -          | -           |  |
| Parent Involvement / CWPC             | -             | -                 | -          | -           |  |
| Other Costs*                          | 419,300       | -                 | -          | 419,300     |  |
| Staff & Parent Training               | -             | -                 | -          | -           |  |
| Total Direct Charges                  | \$1,146,767   | \$0               | \$0        | \$1,146,767 |  |
| Total Indirect Charges                | \$86,008      | -                 | <b>\$0</b> | \$86,008    |  |
| Total Federal Expenditures            | \$1,232,775   | <b>\$0</b>        | \$0        | \$1,232,775 |  |
| % of Annual Budget Expended to Date   |               | •                 | 0%         | •           |  |
| Non-Federal Share                     |               |                   | <u>-</u>   |             |  |

#### Fresno Economic Opportunities Commission Head Start/Early Head Start Financial Status Monthly Report February 28, 2022

|                                       |               | Early Head S<br>Current | Start - Basic<br>YTD Expenses | Balance     | Annual     | Early Head S | Start - T & TA<br>YTD Expenses | Balance   |
|---------------------------------------|---------------|-------------------------|-------------------------------|-------------|------------|--------------|--------------------------------|-----------|
| Description                           | Annual Budget | Expenses                | TTD Expenses                  | Remaining   | Budget     | Expenses     | TTD Expenses                   | Remaining |
| Personnel                             | \$3,674,250   | 164,245                 | \$327,180                     | \$3,347,070 | \$0        | -            | \$0                            | \$0       |
| Fringe Benefits                       | 1,134,842     | 60,091                  | 132,004                       | 1,002,838   | · <u>-</u> | -            | · -                            | · -       |
| Total Personnel                       | 4,809,092     | 224,336                 | 459,184                       | 4,349,908   | -          | -            | -                              | _         |
| Travel                                |               | -                       | -                             | -           | 16,898     | -            | -                              | 16,898    |
| Equipment*                            | -             | -                       | -                             | -           | -          | -            | -                              | -         |
| Supplies                              | 285,800       | 1,883                   | 7,105                         | 278,695     | 19,173     | -            | -                              | 19,173    |
| Contractual                           | 1,016,132     | 9,926                   | 16,798                        | 999,334     | 26,526     | -            | -                              | 26,526    |
| Facilities /Construction              | -             | -                       | -                             | -           |            |              |                                |           |
| Other:                                |               |                         |                               |             |            |              |                                |           |
| Food Cost                             | 70,350        | 2,438                   | 5,995                         | 64,355      |            |              |                                |           |
| Transportation                        | 9,536         | 1,064                   | 1,166                         | 8,370       |            |              |                                |           |
| Staff Mileage                         | 70,000        | 1,196                   | 2,271                         | 67,729      |            |              |                                |           |
| Field Trips, including Transportation | 1,730         | -                       | -                             | 1,730       |            |              |                                |           |
| Space                                 | 194,615       | 4,374                   | 8,748                         | 185,867     |            |              |                                |           |
| Utilities / Telephone / Internet      | 130,004       | 7,633                   | 12,546                        | 117,458     |            |              |                                |           |
| Publication/Advertising/Printing      | 27,500        | -                       | 1,316                         | 26,184      |            |              |                                |           |
| Repair/Maintenance Building           | 42,919        | 2,459                   | 6,232                         | 36,687      |            |              |                                |           |
| Repair/Maintenance Equipment          | 48,845        | -                       | -                             | 48,845      |            |              |                                |           |
| Property & Liability Insurance        | 38,202        | 2,290                   | 4,255                         | 33,947      |            |              |                                |           |
| Parent Involvement / CWPC             | 7,747         | -                       | -                             | 7,747       |            |              |                                |           |
| Other Costs*                          | 158,887       | 1,233                   | 1,949                         | 156,938     |            |              |                                |           |
| Staff & Parent Training               | 2,277         | -                       | -                             | 2,277       | 96,459     | -            | 5,025                          | 91,434    |
| Total Direct Charges                  | \$6,913,636   | 258,832                 | 527,565                       | \$6,386,071 | 159,056    |              | 5,025                          | \$154,031 |
| Total Indirect Charges                | \$621,944     | 23,295                  | \$47,481                      | \$574,463   | \$14,315   | -            | \$452                          | \$13,863  |
| Total Federal Expenditures            | \$7,535,580   | 282,127                 | \$575,046                     | \$6,960,534 | \$173,371  | -            | \$5,477                        | \$167,894 |
| % of Annual Budget Expended to Date   |               | •                       | 8%                            |             |            |              | 3%                             |           |
| Non-Federal Share                     | \$1,507,116   | 196,846                 | \$196,846                     | \$1,310,270 | \$34,674   | _            | \$1,369                        | \$41,974  |

| Credit Card Expenses: Credit control February 2022 expenses | ard state | ment date | d 2/1/2022 - 2/28/2022  |
|---|-----------|-----------|---|
| Office Supplies   | \$        | 45        | LD Products - Office Supplies                                 |
| Program Supplies - Kitchen                                  | \$        | 151       | Walmart - Kitchen and program supplies                        |
| Program Supplies - Disposables                              | \$        | 1,770     | Target, Costco, Uline - Diapers, baby wipes, program supplies |
| Printing  | \$        | 1,316     |   |
| Contract Services-Facility Repair                           | \$        | 23        | Azuga Fleet - Vehicle Tracking for Support Services Vehicles  |
|   | \$        | 3,306     |   |



| <b>Date:</b> April 13, 2022           | Program: Finance       |
|---------------------------------------|------------------------|
| Agenda Item #: 5                      | Director: N/A          |
| Subject: Non-Competitive Procurements | Officer: Jim Rodriguez |

# **Background**

The information presented below is intended to keep the Committee apprised on any procurements made through a non-competitive procurement process.

In accordance with the Accounting Policies and Procedures Manual, Noncompetitive Procurements are "special purchasing circumstances, in which competitive bids are not obtained. Noncompetitive procurement (purchases and contracts) are only permissible in the following circumstances (2 CFR 200.320 [f]):

- An emergency exists that does not permit delay,
- Only one source of supply is available,
- If the awarding agency expressly authorizes noncompetitive proposals in response to a written request from the Agency,
- Or after solicitation of a number of sources, competition is determined to be inadequate.

The key requirement for the use of noncompetitive procurement is that the other methods of procurement are not feasible and one of the above circumstances exists." A report on the non-competitive procurement awards is to be made to the Board of Commissioners.

The agency also follows the following guidelines:

- Purchases from \$10,000 to \$150,000 require three written quotes and may be approved by the CEO.
- Purchases greater than \$150,000 require formal bid procedures and require approval from the Board.
- Purchases greater than \$10,000 without the required quotes or bids must be disclosed to the Board.

| Vendor                                       | Purpose  | Amount    | Justification  |
|--|--|-----------|--|
| KMPH FOX<br>26                               | AAC (African American Coalition) - to purchase media advertisements for community awareness and education to promote COVID-19 vaccination and testing services.                      | \$12,000  | There were no bids or solicitation obtained from other vendors.  |
| Exceptional<br>Parents<br>Unlimited<br>(EPU) | Head Start 0-5 - to provide mental health services and consultation for children, parents, and teachers.   | \$149,000 | Only provider that is able to provide mental health services. Other providers declined due to COVID staffing issues. |
| Thyssen<br>Krupp                             | LCC - change order request to purchase new TK elevator for Prop 68 project. To lock in pricing now and avoid cost increases due to current global materials shortages and inflation. | \$127,342 | Only supplier to provide timely delivery of new elevator.  |



| <b>Date:</b> April 13, 2022      | Program: Finance       |
|----------------------------------|------------------------|
| Agenda Item #: 6                 | Director: N/A          |
| Subject: Health Insurance Report | Officer: Jim Rodriguez |

# **Background**

(559) 263-1000

The information presented below is intended to keep the Committee apprised on the financial status of the Agency's self-funded health insurance plan.

As of February 28, 2022, the health insurance reserve is at \$5.0 million, which covers approximately 5.6 months of average expenditures. Contributions from programs and employees for 2022 total \$1,963,098 while the Fund paid out \$1,514,808 in expenses.

Changes to the health insurance plan in 2020 through 2022 include:

- Effective January 2020: 4% overall increase in Employer premiums and 22% overall increase in Employee premiums. Wellness plan now has the same annual deductible but will have a 25% discounted employee premium. The employee + child and employee + children tiers were consolidated.
- Effective January 2021: 6% increase in Employer premiums and an average 16% increase to Employee premiums.
- Effective January 2022: Tele-health service was added and 1% increase in Employer premiums and an average 8% increase to Employee premiums.

This table presents a sample of the monthly health insurance premium rates for 2022. Rates vary depending on the type of coverage tier selected.

|                | Agency   | Employee<br>(Wellness Incentive) | Total Premium |
|----------------|----------|----------------------------------|---------------|
| Employee(EE)   | \$ 600   | \$ 108                           | \$ 708        |
| Only           |          |                                  |               |
| EE +Child(ren) | \$ 1,086 | \$ 195                           | \$ 1,281      |
| EE + Family    | \$ 1,442 | \$ 258                           | \$ 1,700      |
| EE + Spouse    | \$ 1,206 | \$ 216                           | \$ 1,422      |

# FRESNO EOC HEALTH INSURANCE FUND REPORT

THROUGH FEBRUARY 28, 2022

| Γ  | 2022      |           |            |                         | 2021       |                            |                                |  |
|--|-----------|-----------|------------|-------------------------|------------|----------------------------|--------------------------------|--|
|  | January   | February  | YTD totals | Mo. Avg.<br>Prev 12 mos | YTD totals | <b>Annual</b><br>Jan - Dec | Annual Mo.<br>Avg<br>Jan - Dec |  |
| Beginning Fund Balance                     | 4,597,963 | 4,828,263 | Feb        | Piev 12 mos             | reb        | Jan - Dec                  | Jan - Dec                      |  |
| Income                                     |           |           |            |                         |            |                            |                                |  |
| Agency Contributions                       | 749,413   | 758,654   | 1,508,067  | 770,333                 | 1,726,597  | 9,462,526                  | 788,544                        |  |
| Additional Agency Contr.                   | -         | -         | 0          | 1,925                   | 116,291    | 139,391                    | 11,616                         |  |
| Employee Contributions                     | 271,626   | 183,405   | 455,031    | 155,717                 | 460,336    | 1,873,913                  | 156,159                        |  |
| Total Income                               | 1,021,039 | 942,059   | 1,963,098  | 927,975                 | 2,303,224  | 11,475,830                 | 956,319                        |  |
| Expenses                                   |           |           |            |                         |            |                            |                                |  |
| Health Claims Paid                         | 432,741   | 336,105   | 768,846    | 667,882                 | 802,712    | 8,048,446                  | 670,704                        |  |
| Dental Claims Paid                         | 48,572    | 48,419    | 96,991     | 51,247                  | 133,159    | 651,135                    | 54,261                         |  |
| Prescriptions Paid                         | 143,667   | 163,579   | 307,246    | 145,630                 | 369,092    | 1,809,411                  | 150,784                        |  |
| Vision Claims Paid                         | 9,073     | 9,449     | 18,522     | 8,900                   | 22,210     | 110,482                    | 9,207                          |  |
| Stop Loss Premiums                         | 99,403    | 110,026   | 209,429    | 100,825                 | 191,354    | 1,191,823                  | 99,319                         |  |
| Stop Loss Claims                           | -         | -         | 0          | (132,791)               | 0          | (1,593,495)                | ′ '                            |  |
| Life Insurance Premiums                    | 12,739    | 12,709    | 25,448     | 12,682                  | 27,799     | 154,529                    | 12,877                         |  |
| Pinnacle                                   | 12,904    | 13,111    | 26,015     | 13,520                  | 28,976     | 165.198                    | 13,767                         |  |
| Blue Cross                                 | 13,637    | 13,790    | 27,427     | 13,953                  | 29,903     | 169,907                    | 14,159                         |  |
| Benefits Consultant                        | 12,083    | 12,083    | 24,166     | 7,778                   | 13,834     | 83,000                     | 6,917                          |  |
| Employee Assist. Program                   | 1,877     | 1,876     | 3,753      | 1,877                   | 3,753      | 22,518                     | 1,877                          |  |
| Preferred Chiropractors                    | 889       | 899       | 1,788      | 932                     | 2,008      | 11,406                     | 951                            |  |
| TeleDoc                                    | 2,524     | 2,552     | 5,076      | 423                     | 0          | 0                          | 0                              |  |
| Other Expenses                             | 630       | (529)     | 101        | 2,480                   | 10,085     | 39,742                     | 3,312                          |  |
| ACA Fees                                   | -         | -         | 0          | 435                     | 0          | 5,219                      | 435                            |  |
| Total Expenses                             | 790,739   | 724,069   | 1,514,808  | 895,770                 | 1,634,885  | 10,869,321                 | 905,777                        |  |
| Current Fund Activity (net)                | 230,300   | 217,990   | 448,290    | 32,205                  | 668,339    | 606,509                    | 50,542                         |  |
| Ending Fund Balance                        | 4,828,263 | 5,046,254 | 5,046,254  | •                       |            |                            |                                |  |
| Ending Fund Balance                        | 4,020,200 | 0,040,204 | 0,040,204  | ;                       |            |                            |                                |  |
| <u>Enrollment</u>                          |           |           |            |                         |            |                            |                                |  |
| Employee only-Traditional<br>High-Deduct   | 248       | 250       |            | 272                     |            | 279                        |                                |  |
| -  | 84        | 78<br>353 |            | 58                      |            | 53                         |                                |  |
| Family coverage-Traditional<br>High-Deduct | 344<br>34 | 353<br>37 |            | 383<br>32               |            | 395<br>32                  |                                |  |
| Dental coverage only                       | 34        | 38        |            | 35                      |            | 34                         | l                              |  |
| Temp/On Call Plan                          | 1         | 1         |            | 1                       |            | 1                          | l                              |  |
| Total employees enrolled                   | 745       | 757       |            | 781                     |            | 795                        | •                              |  |
|  |           |           |            |                         |            |                            |                                |  |
| Average contributions per employee         | 1,371     | 1,244     |            | 1,189                   |            | 1,203                      |                                |  |
| Average expenses per employee              | 1,061     | 956       |            | 1,148                   |            | 1,140                      |                                |  |

Estimated # months funded: 5.6



| <b>Date:</b> April 13, 2022      | Program: Health Services |
|----------------------------------|--------------------------|
| Agenda Item #: 7                 | Director: Jane Thomas    |
| Subject: Program Variance Report | Officer: Jim Rodriguez   |

# **Background**

The information presented below is intended to keep the Board appraised on the actual-to-budget performance on various programs throughout the agency with reporting on a rotational basis. A summary report is attached by program and/or contract. Financial reports have been prepared for the following programs:

# **Background**

The information presented below is intended to keep the Committee appraised on the actual-to-budget performance on various programs throughout the agency with reporting on a rotational basis. A summary report is attached by program and/or contract. Financial reports have been prepared for the following programs:

- Title X Family Planning Services
- Promoting Optimal Health for Rural Youth
- Tattoo Removal
- Oral Health Literacy
- CA Covid-19 Community Health Project

Program Director will be available to answer questions on the above mentioned programs.







# Variance Report Summary Health Services

|  |                        |                        |                         |                      |           | Remaining | Remaining       |
|--|------------------------|------------------------|-------------------------|----------------------|-----------|-----------|-----------------|
| Program                                  | Project/Contract No.   | <b>Contract Period</b> | <b>Reporting Period</b> | <b>Program Costs</b> | Budget    | Budget    | <b>Budget %</b> |
| Title X - Basic Contraceptive Services   | 930-5320-71209-21-22   | 4/1/21-3/31/22         | Through 2/28/2022       | \$205,490            | \$245,000 | \$39,510  | 16%             |
| Promoting Optimal Health for Rural Group | TP1AH000233            | 7/1/20-6/30/23         | Through 2/28/2022       | \$382,333            | \$879,174 | \$496,841 | 57%             |
| Tattoo Removal                           | TRP 58002-22030-171201 | 10/1/2019-9/30/2022    | Through 2/28/2022       | \$19,234             | \$57,306  | \$38,072  | 66%             |
| Oral Health                              | P-21-417               | 10/1/2019-6/30/22      | Through 2/28/2022       | \$47,347             | \$90,000  | \$42,653  | 47%             |
| CA Covid-19 Community Health Project     | CA22CCO010             | 12/1/2021-3/31/2022    | Through 2/28/2022       | \$84,497             | \$200,000 | \$115,503 | 58%             |