# Finance Committee Meeting 

February 8, 2023 at 5:00 p.m.

Fresno EOC Board Room<br>1920 Mariposa Street, Suite 310<br>Fresno, CA, 93721

## FINANCE COMMITTEE MEETING AGENDA

FEBRUARY 8, 2023 AT 5:00 PM

1. CALL TO ORDER
2. ROLL CALL
A. Monthly Attendance Record ..... 3
3. APPROVAL OF OCTOBER 12, 2022 MINUTES Approve
A. October 12, 2022 Finance Committee Minutes ..... 4
4. COMMITTEE CHARTER Approve
A. Finance Committee Charter ..... 7
5. 2023 FINANCE COMMITTEE MEETING SCHEDULE ApproveA. Finance Committee Meeting Schedule12
6. FINANCIAL REPORTS Approve
A. Financial Report ..... 14
7. WEATHERIZATION SUB-CONTRACTOR SELECTION Approve
A. Weatherization Sub-Contractor Selection ..... 32
8. HEALTH INSURANCE REPORT Information
A. Health Insurance Report ..... 34
9. NON-COMPETITIVE PROCUREMENT Information
A. Non-Competitive Procurements ..... 36

## 10. PUBLIC COMMENTS

(This portion of the meeting is reserved for persons wishing to address the Committee on items within jurisdiction but not on the agenda. Comments are limited to three minutes).

## 11. ADJOURNMENT

## Finance Committee Meeting

Monthly Attendance Record

Alena Pacheco
Alysia Bonner Charles Garabedian Itzi Robles James Martinez Linda Hayes Zina Brown-Jenkins

| January | 8-Feb | March | April | May | June | July | August | Sept. | Oct. | Nov. | Dec. | Attended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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O-Present X-Absent

# FINANCE COMMITTEE MEETING <br> Wednesday October $12^{\text {th }}, 2022$ <br> 5:00PM <br> MINUTES 

1. CALL TO ORDER

Linda Hayes, called the meeting to order at 5:01pm.
2. ROLL CALL

Roll was called and a quorum was established.

| COMMITTEE MEMBERS | PRESENT | STAFF |
| :--- | :---: | :--- |
| Charles Garabedian <br> (Committee Chair) |  | Jim Rodriguez |
| Alysia Bonner | $\checkmark$ | Steve Warnes |
| James Martinez | $\checkmark$ | Aaron Foster |
| Linda Hayes | $\checkmark$ | Jay Zapata |
| Zina Brown- Jenkins | $\checkmark$ | Michelle Tutunjian |
| Itzi Robles | $\checkmark$ | Thomas Dulin |
| Alena Pacheco | Cesar Lucio |  |

3. APPROVAL OF MINUTES
A. September $14^{\text {th }}$ 2022, Finance Committee Minutes

Public comment: None heard.
Motion by: Bonner Second by: Brown-Jenkins
Ayes: Bonner, Brown-Jenkins, Pacheco, Martinez, Hayes
Nayes: None heard
4. FINANCIAL REPORTS: August 2022
A. Agency Financial Statements
B. Head Start Financial status report:

Jim Rodriguez, Chief Financial Officer: provided information financial reports as of August 31, 2022 the Agency had preliminary revenue of $\$ 67,361,827$ million, including $\$ 23.3$ million of inkind contributions, and net operating loss of $\$ 523,215$. The agency is using its unrestricted net assets to fund current operations.

Public comment: None heard.
Motion by: Martinez Second by: Bonner
Ayes: Bonner, Brown-Jenkins, Pacheco, Martinez, Hayes
Nayes: None heard

## 5. HEALTH PLAN STOP-LOSS RENEWAL

Fresno EOC's self-funded Health and Welfare Plan requires stop-loss insurance coverage. This coverage pays claims which exceed a certain threshold, thus preventing adverse effects to the stability of the entire plan. The stop-loss deductible is structured so that any claim over the deductible will be paid by the stop-loss carrier.

Public comment: None heard.
Motion by: Bonner Second by: Brown-Jenkins
Ayes: Bonner, Brown-Jenkins, Pacheco, Martinez, Hayes
Nayes: None heard

## 6. SOLAR PROJECT

Thomas Dulin Transit Systems Director \& Chris Erwin Procurement Director presented information to keep the Board informed on the Solar Project. Transit Systems needs to replace an aging vehicle fleet and desires to move toward a more sustainable energy source. Transit systems is researching more efficient and safe ways to transport clients with the use of electric vehicles and the production of energy by building a 1 MW solar farm to on a three acre plot.

Public comment: None heard
No action required.
7. NON-COMPETITIVE PROCUREMENT

Public comment: None heard
No action required.
8. HEALTH INSURANCE REPORT

Steve Warnes, Assistant Finance Director presented the health insurance report. As of August 31,2022 the health insurance reserve is at $\$ 4.9$ million, which covers approximately 5.6 months of average expenditures. Contribution from programs and employees for 2022 total $\$ 7,040,839$ while the fund paid out $\$ 6,058,784$ in expenses.

Public comment: None heard
No action required.
9. VARIANCE REPORT:

Jay Zapata, Director of Finance and Aaron Foster, Program Manager presented the variance report for Advance Peace. Most of the program funding comes from the California Board of State and Community Corrections (BSCC) through its California Violence Intervention and Prevention (CalVIP) grant program. As of August 2022, the remaining budget is approximately $\$ 1.1$ million dollars. Additional funding of $\$ 675,000$ is anticipated in coming months.

Public comment: None heard

No action required.
10. OTHER BUSINESS

Public comment: None heard
No action required.
11. PUBLIC COMMENTS

No public comments.
12. ADJOURNMENT

Hayes adjourned meeting at 6:06PM
Respectfully submitted,
Linda Hayes
Committee Chair

Fresno
Economic
Opportunities

FINANCE COMMITTEE MEETING

| Date: February 8, 2023 | Program: Finance |
| :--- | :--- |
| Agenda Item \#: 4 | Director: Jay Zapata |
| Subject: Finance Committee Charter | Officer: Emilia Reyes |

## Recommended Action

Staff recommends Committee review and approval for full Board consideration of the Finance Committee Charter.

## Background

Article X Committees of the Agency's Bylaws establishes the Finance Committee as a standing committee within the organization. The bylaws define the composition of this committee and a brief overview of its responsibilities. The Finance Committee Charter provides an opportunity to expand upon this narrative and to document the policies and procedures specific to this committee.

The Finance Committee Charter was previously approved in February 2020 but is being brought back to the Committee for review by the currently appointed committee members. The Charter has been updated to reflect the change in meeting date/time from noon to 5 p.m.on page 3 within MEETINGS Section 1:Frequency.

## Fiscal Impact

None

## Conclusion

If approved by the Committee, this item will move forward for full Board consideration at the February Board of Commissioners Meeting.

# FRESNO ECONOMIC OPPORTUNITIES COMMISSION <br> FINANCE COMMITTEE CHARTER 

## FRESNO EOC FINANCE COMMITTEE CHARTER

## INTRODUCTION

The Finance Committee was established to ensure that the agency's finances are sound and that the fiscal management practices employed are compliant with applicable law. The Committee reviews the agency budget and financials, providing comments and direction for full board consideration.

## PURPOSE

The purpose of the Finance Committee is to assist the board in keeping with its fiduciary duty by reviewing and recommending action on all financial aspects of the Agency to the Board.

## MEMBERSHIP

The Finance Committee shall be composed of the Treasurer, who shall be its Chair, and four (4) other Commissioners appointed by the Board Chair, with at least one from each tripartite sector.

## QUORUM

A quorum for any meeting of the Committee, enabling it to act on items on the agenda, shall consist of 50 percent of that Committee. Any Board member's participation in any meeting via electronic means shall comply with the Brown Act's limitations on technological conferences, as may be modified by Executive Order-Participation in a meeting through the use of conference telephone or electronic video screen communication pursuant to Article VIII of the Corporation's Bylaws constitutes presence at that meeting. Should a meeting not meet quorum requirements or lose the quorum at some point during the meeting, the meeting may proceed with informational items however no action, other than adjournment, may be taken.

## SCOPE

To act on behalf of Fresno EOC's Board of Commissioners in fulfilling its financial responsibilities to:
A. advise the CEO in the preparation and administration of the operating budget;
B. oversee the administration, collection, and disbursement of the financial resources of the corporation;
C. advise the Board with respect to significant financial decisions; and
D. have such other powers and perform such other duties as the Board may specify from time to time.

## RESPONSIBILITIES AND DUTIES

While the Chief Executive Officer (CEO) is the primary contact for this Committee, the Committee shall be given full access to the Agency's programs, directors and officers, and personnel as necessary to carry out these responsibilities. The CEO may delegate his/her responsibility of staffing the Committee at his/her discretion.

## Fresno Economic Opportunities Commission

Responsibilities and duties of this Committee will include, but not be limited to, the following areas:
A. Oversight of the corporation's financial management practices, subject to the direction and control of the Board.
B. Review of the budget and financial statements prepared and judgments made in connection with the preparation of the financial statements.
C. Evaluate complex, material, or unusual financial transactions.
D. Examine reports received as a result of external financial monitoring visits, reviews, or audits performed by various external funding agencies including any noted areas of deficiency, significant findings, and/or recommendations. Such reports may be reviewed along with management's responses to the report.
E. Approve updates to the corporation's written accounting policies and procedures for compliance with legislation, regulation, and best practices.
F. Report regularly to the Board of Commissioners about Committee activities and issues that may arise with respect to the corporation's financial statements, the corporation's budget, the corporation's available financial resources, and the corporation's financial practices.
G. Periodically review and assess the adequacy of this Committee charter, requesting Board approval for proposed changes, and ensure appropriate disclosure as may be required by law or regulation.
H. Perform other activities related to this charter as requested by the Board of Directors.
I. The Committee may carry out additional functions and adopt additional policies and procedures as may be appropriate in light of changing business, legislative, regulatory, or legal conditions.

## MEETINGS

Meetings are open to all commissioners and shall generally be attended by program officers and directors to introduce or respond to agenda items, or general questions and comments Committee members may have. Only those members appointed to the Committee are permitted to vote on agenda items.

## Section 1: Frequency

The Finance Committee shall meet monthly on the second Wednesday of the month at noon 5 p.m. to provide sufficient time for meeting minutes to be prepared and presented each month to the Board of Commissioners. In the event that the second Wednesday of the month is a Holiday recognized by the Agency, the meeting will be moved to an alternate date. Meetings during the months of July and August shall be held at the discretion of the Committee Chairperson. The Committee Chair shall have authority to convene additional meetings, as circumstances require, and to reschedule meetings allowing for sufficient notice period. Meetings will be held without restrictions or time constraints.

## Section 2: Agenda

The Committee Chairperson will approve the agenda for the Committee's meetings and any member may suggest items for consideration. Written materials will be provided to the Committee as far in advance of meeting as practicable. 72 hours before the Committee Meeting per Brown Act Rules.

## Section 3: Minutes

The Committee shall keep a record of its actions and proceedings, and when required by the Board, shall make a report of those actions and proceedings to the Board.

Minutes of each committee meeting will be prepared. The Treasurer as the Committee Chair, or his/her representative, will present the minutes to the Board of Commissioners for approval.

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FINANCE COMMITTEE MEETING

| Date: February 8, 2023 | Program: Finance |
| :--- | :--- |
| Agenda Item \#: 5 | Director: Jay Zapata |
| Subject: 2023 Finance Committee <br> Meeting Schedule | Officer: Emilia Reyes |

## Recommended Action

Staff recommends Committee discussion and approval for full Board consideration the 2023 Finance Committee Meeting Schedule.

## Background

As stated in the Finance Committee Charter, the committee shall meet monthly on the second Wednesday of the month at 5:00p.m. Meetings during the months of July and August shall be held at the discretion of the Committee Chairperson.

| Finance Committee |  |
| :---: | :---: |
| Month | Meeting Date |
| January | No Meeting |
| February | Wednesday, February 8, 2023 |
| March | Wednesday, March 8, 2023 |
| April | Wednesday, April 12, 2023 |
| May | Wednesday, May 10, 2023 |
| June | Wednesday, June 14, 2023 |
| July | ${\multirow{27}{}}{ }$August Wednesday, August 9, 2023 $}$ |
| September | Wednesday, September 13, 2023 |
| October | Wednesday, October 11, 2023 |
| November | Wednesday, November 8, 2023 |
| December | *Wednesday, December 6, 2023 |

*First Wednesday of the month * Discretion of the Committee Chairperson

All meetings will be held in person with the option for Committee members to call in and be counted towards quorum and vote so long as they notify Commission staff more than 72 hours prior to meetings, they post the agenda at the location that they are
participating and a quorum of Commissioners are present at the main meeting location. The remote location must be ADA compliant and the address be included on the cover of that meeting's agenda. Commissioners may call in without posting at their location but they will not be counted towards quorum or be able to vote.

## Fiscal Impact

None.

## Conclusion

If approved by the Committee, this item will move forward for full Board consideration at the February Board Meeting.

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Opportunities
Commission

FINANCE COMMITTEE MEETING

| Date: February 8, 2023 | Program: Finance |
| :--- | :--- |
| Agenda Item \#: 6 | Director: Jay Zapata |
| Subject: Financial Reports | Officer: Emilia Reyes |

## Recommended Action

Staff recommends Committee approval for full Board consideration of the interim consolidated financial statements as of Year-to-Date October and November 2022 as well as approval of the financial status report for the Head Start 0-5 program as of Year-to-Date October and November 2022.

## Background

In accordance with the Agency's bylaws, the Finance Committee shall advise in the preparation and administration of the operating budget and oversee the administration, collection, and disbursement of the financial resources of the organization. Additionally, the Treasurer is to ensure the commissioners understand the financial situation of the organization, which includes ensuring that financial statements for each month are available for each meeting of the Board of Commissioners. Monthly financials for Fresno EOC (consolidated) and for Head Start are provided for review and acceptance.

## Fiscal Impact

(A) Agency Statement of Activities and Statement of Financial Position:

As of October 31, 2022, the Agency had preliminary revenue of $\$ 114.5$ million, including $\$ 29.6$ million of in-kind contributions, and net operating loss of $\$ 777,350$. In comparison, the Agency had revenue of $\$ 107.7$ million including in-kind of $\$ 25.8$ million as of the corresponding period of the preceding year.

As of November 30, 2022, the Agency had preliminary revenue of $\$ 122$ million, including $\$ 32$ million of in-kind contributions, and net operating loss of $\$ 986,269$. This deficit increased by $\$ 208,919$ from the prior month. In comparison, the Agency had revenue of $\$ 113$ million including in-kind of $\$ 25.8$ million as of the corresponding period of the preceding year.
(B) Head Start 0-5 Financial Status Report as of Year-to-Date October 31, 2022. Head Start 0-5 Financial Status Report as of Year-to-Date November 30, 2022. This also represented in the following percentages.

| Program Area | \% of <br> budget | Notes |
| :--- | :---: | :--- |
| Head Start - Basic | $70 \%$ | Personnel is underspent due <br> to unfilled positions |
| Head Start - Training \& Technical <br> Assistance (T\&TA) | $28 \%$ | Training planned for later this <br> year |


| Program Area | \% of <br> budget | Notes |
| :--- | :---: | :--- |
| Duration | $10 \%$ | $\$ 149,222$ spent year-to-date <br> activity recorded. |
| Early Head Start - Basic | $48 \%$ | Personnel is underspent due <br> to unfilled positions. |
| Early Head Start - T\&TA | $7 \%$ | Training planned for later this <br> year |

## Conclusion

If approved by the Committee, this item will move forward for full Board consideration at the February Board of Commissioners Meeting.

## FRESNO ECONOMIC OPPORTUNITIES COMMISSION

STATEMENT OF ACTIVITIES
For The Tenth Month Period Ended October, 2022 and 2021

## REVENUES AND SUPPORT

GRANT REVENUE
GRANT REVENUE - LENDING CAPITAL
CHARGES FOR SERVICES
OTHER PROGRAM REVENUE
CONTRIBUTIONS
MISCELLANEOUS INCOME INTEREST \& INVESTMENT INCOME AFFILIATE INTEREST INCOME
RENTAL INCOME

## TOTAL CASH REVENUE

IN KIND REVENUE

## TOTAL REVENUE \& SUPPORT

## EXPENDITURES

PERSONNEL COSTS
ADMIN SERVICES
PROFESSIONAL SERVICES - AUDIT
CONTRACT SERVICES
FACILITY COSTS
TRAVEL, MILEAGE, VEHICLE COSTS
EQUIPMENT COSTS
DEPRECIATION - AGENCY FUNDED
OFFICE EXPENSE
INSURANCE
PROGRAM SUPPLIES \& CLIENT COSTS
INTEREST EXPENSE
OTHER COSTS

## TOTAL CASH EXPENDITURES

IN KIND EXPENSES
TOTAL EXPENDITURES
OPERATING SURPLUS (DEFICIT)
OTHER INCOME / EXPENSE
TRANSIT GRANT ASSET DEPRECIATION
NET SURPLUS (DEFICIT)

| A |  | B |  |  | A - B |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { BUDGET } \\ \text { JAN - DEC } \\ 2022 \end{gathered}$ |  | ACTUAL October 2022 |  |  | BUDGET BALANCE REMAINING |  |
| \$ | 89,274,925 | \$ | 64,172,697 | 72\% | \$ | 25,102,228 |
|  | 19,602,250 |  | 16,467,653 | 84\% |  | 3,134,597 |
|  | 2,854,250 |  | 2,836,534 | 99\% |  | 17,716 |
|  | 371,450 |  | 147,536 | 40\% |  | 223,914 |
|  | 414,350 |  | 223,574 | 54\% |  | 190,776 |
|  | 82,650 |  | 30,741 | 37\% |  | 51,909 |
|  | 1,400,100 |  | 729,548 | 52\% |  | 670,552 |
|  | 330,650 |  | 310,038 | 94\% |  | 20,612 |
| \$ | 114,330,625 | \$ | 84,918,321 | 74\% | \$ | 29,412,304 |
|  | 39,041,040 | \$ | 29,618,071 | 76\% | \$ | 9,422,969 |
|  | 153,371,665 |  | 114,536,392 | 75\% |  | 38,835,273 |
| \$ | 69,972,550 | \$ | 52,788,771 | 75\% |  | \$17,183,779 |
|  | 7,040,225 |  | 5,182,109 | 74\% |  | 1,858,116 |
|  | 0 |  | 0 | 0\% |  | 0 |
|  | 11,240,600 |  | 7,231,018 | 64\% |  | 4,009,582 |
|  | 6,093,175 |  | 4,969,845 | 82\% |  | 1,123,330 |
|  | 1,772,345 |  | 2,626,847 | 148\% |  | $(854,502)$ |
|  | 946,775 |  | 1,448,467 | 153\% |  | $(501,692)$ |
|  | 250,000 |  | 176,166 | 70\% |  | 73,834 |
|  | 3,129,400 |  | 2,702,671 | 86\% |  | 426,729 |
|  | 755,250 |  | 685,926 | 91\% |  | 69,324 |
|  | 10,905,750 |  | 6,871,761 | 63\% |  | 4,033,989 |
|  | 267,900 |  | 301,503 | 113\% |  | $(33,603)$ |
|  | 994,600 |  | 540,585 | 54\% |  | 454,015 |
| \$ | 113,368,570 |  | 85,525,669 | 75\% | \$ | 27,842,901 |
|  | 39,041,040 | \$ | 29,618,071 | 76\% | \$ | 9,422,969 |
|  | 152,409,610 |  | 115,143,740 | 76\% |  | 37,265,870 |
| \$ | 962,055 | \$ | $(607,348)$ |  | \$ | 1,569,403 |
|  |  |  | 169,987 |  |  | $(169,987)$ |
| \$ | 962,055 |  | $(\$ 777,335)$ |  |  | 1,739,390 |


| C | D |  | B - D |
| :---: | :---: | :---: | :---: |
| ACTUAL <br> JAN - DEC <br> 2021 |  | ACTUAL October 2021 | ACTUAL 2022 vs 2021 Differences |
| 75,775,853 | \$ | 61,172,044 | 3,000,653 |
| 19,289,932 |  | 16,703,735 | $(236,082)$ |
| 2,646,283 |  | 2,242,117 | 594,417 |
| 473,779 |  | 280,923 | $(133,387)$ |
| 467,114 |  | 377,265 | $(153,691)$ |
| 91,840 |  | 78,374 | $(47,633)$ |
| 1,114,397 |  | 800,565 | $(71,017)$ |
| 392,181 |  | 248,324 | 61,714 |
| \$ 100,251,379 | \$ | 81,903,347 | 3,014,974 |
| 30,398,113 | \$ | 25,873,401 | 3,744,670 |
| 130,649,492 |  | 107,776,748 | 6,759,644 |
| 61,148,294 | \$ | 48,685,084 | 4,103,687 |
| 5,456,405 |  | 4,432,922 | 749,187 |
| 45,995 |  | 36,242 | $(36,242)$ |
| 7,769,507 |  | 11,175,340 | $(3,944,322)$ |
| 5,214,789 |  | 4,153,547 | 816,298 |
| 2,037,010 |  | 1,426,030 | 1,200,816 |
| 3,296,566 |  | 1,084,903 | 363,564 |
| 249,442 |  | 201,527 | $(25,361)$ |
| 2,777,036 |  | 2,155,270 | 547,401 |
| 766,989 |  | 572,094 | 113,832 |
| 8,566,603 |  | 6,776,199 | 95,562 |
| 309,116 |  | 207,564 | 93,939 |
| 349,447 |  | 173,406 | 367,179 |
| 97,987,199 | \$ | 81,080,127 | 4,445,541 |
| 30,398,113 | \$ | 25,873,401 | 3,744,670 |
| 128,385,312 |  | 106,953,529 | 8,190,211 |
| \$ 2,264,180 | \$ | 823,219 | $(1,430,567)$ |
| 251,972 |  | 205,126 | $(35,139)$ |
| \$ 2,012,208 | \$ | 618,094 | $(1,395,429)$ |

## FRESNO ECONOMIC OPPORTUNITIES COMMISSION

STATEMENT OF FINANCIAL POSITION
As of October, 2022

## ASSETS

CASH \& INVESTMENTS
ACCOUNTS RECEIVABLE
PREPAIDS/DEPOSITS
INVENTORIES
PROPERTY, PLANT \& EQUIPMENT
NOTES RECEIVABLE (net)
TOTAL ASSETS

## LIABILITIES

ACCOUNTS PAYABLE
ACCRUED PAYROLL LIABILITIES
DEFERRED REVENUE
NOTES PAYABLE
HEALTH INSURANCE RESERVE
OTHER LIABILITIES
TOTAL LIABILITIES
FUND BALANCE
CURRENT OPERATING EARNINGS (YTD)
UNRESTRICTED NET ASSETS
REVOLVING LOAN FUND
INVESTMENT IN GENERAL FIXED ASSETS
TOTAL FUND BALANCE

TOTAL LIABILITIES AND FUND BALANCE

|  | 2022 |  | 2021 | Differences |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 20,077,617 | \$ | 20,077,617 | \$ | - |
|  | 15,827,682 |  | 12,117,345 |  | 3,710,337 |
|  | 320,682 |  | 316,182 |  | 4,500 |
|  | 343,608 |  | 343,608 |  | 0 |
|  | 12,453,231 |  | 12,453,231 |  | 0 |
|  | 16,711,099 |  | 16,711,099 |  | 0 |
| \$ | 65,733,919 | \$ | 62,019,081 | \$ | 3,714,837 |
| \$ | 3,988,197 | \$ | 2,921,106 | \$ | 1,067,091 |
|  | 4,636,577 |  | 4,636,577 |  | 0 |
|  | 2,597,726 |  | 2,597,726 |  | 0 |
|  | 16,981,404 |  | 16,981,404 |  | 0 |
|  | 5,260,107 |  | 5,095,927 |  | 164,180 |
|  | 3,735,805 |  | 3,735,805 |  | 0 |
| \$ | 37,199,816 | \$ | 35,968,544 | \$ | 1,231,271 |
| \$ | $(607,348)$ | \$ | 823,219 | \$ | $(1,430,567)$ |
|  | 19,780,273 |  | 15,881,581 |  | 3,898,693 |
|  | 556,268 |  | 556,268 |  | 0 |
|  | 8,789,468 |  | 8,789,468 |  | 0 |
| \$ | 28,518,663 | \$ | 26,050,537 | \$ | 2,468,126 |
| \$ | 65,718,479 | \$ | 62,019,081 | \$ | 3,699,398 |

## FRESNO ECONOMIC OPPORTUNITIES COMMISSION

STATEMENT OF ACTIVITIES
For The Eleventh Month Period Ended November, 2022 and 2021

## REVENUES AND SUPPORT

GRANT REVENUE
GRANT REVENUE - LENDING CAPITAL
CHARGES FOR SERVICES
OTHER PROGRAM REVENUE
CONTRIBUTIONS
MISCELLANEOUS INCOME INTEREST \& INVESTMENT INCOME AFFILIATE INTEREST INCOME RENTAL INCOME

## TOTAL CASH REVENUE

IN KIND REVENUE

## TOTAL REVENUE \& SUPPORT

## EXPENDITURES

PERSONNEL COSTS
ADMIN SERVICES
PROFESSIONAL SERVICES - AUDIT
CONTRACT SERVICES
FACILITY COSTS
TRAVEL, MILEAGE, VEHICLE COSTS
EQUIPMENT COSTS
DEPRECIATION - AGENCY FUNDED
OFFICE EXPENSE
INSURANCE
PROGRAM SUPPLIES \& CLIENT COSTS
INTEREST EXPENSE
OTHER COSTS

## TOTAL CASH EXPENDITURES

IN KIND EXPENSES
TOTAL EXPENDITURES
OPERATING SURPLUS (DEFICIT)
OTHER INCOME / EXPENSE
TRANSIT GRANT ASSET DEPRECIATION
NET SURPLUS (DEFICIT)

| A |  | B |  |  | A-B |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BUNGT AN - DEC 2022 |  | ACTUAL Novemb 2022 |  |  | BUDGET BALANCE REMAINING |
| \$ | 89,274,925 | \$ | 69,018,779 | 77\% |  | 20,256,146 |
|  |  |  |  |  |  |  |
|  | 19,602,250 |  | 16,667,653 | 85\% |  | 2,934,597 |
|  | 2,854,250 |  | 2,836,534 | 99\% |  | 17,716 |
|  | 371,450 |  | 147,536 | 40\% |  | 223,914 |
|  | 414,350 |  | 233,806 | 56\% |  | 180,544 |
|  | 82,650 |  | 30,741 | 37\% |  | 51,909 |
|  | 1,400,100 |  | 729,548 | 52\% |  | 670,552 |
|  | 330,650 |  | 310,038 | 94\% |  | 20,612 |
| \$ | 114,330,625 | \$ | 89,974,635 | 79\% |  | 24,355,990 |
| \$ | 39,041,040 | \$ | 32,053,251 | 82\% |  | 6,987,789 |
|  | 153,371,665 |  | 122,027,886 | 80\% |  | 31,343,779 |
| \$ | 69,972,550 | \$ | 56,013,273 | 80\% |  | \$13,959,277 |
|  | 7,040,225 |  | 5,477,949 | 78\% |  | 1,562,276 |
|  | 0 |  | 0 | 0\% |  | 0 |
|  | 11,240,600 |  | 7,899,018 | 70\% |  | 3,341,582 |
|  | 6,093,175 |  | 5,558,362 | 91\% |  | 534,813 |
|  | 1,772,345 |  | 2,658,496 | 150\% |  | $(886,151)$ |
|  | 946,775 |  | 1,461,540 | 154\% |  | $(514,765)$ |
|  | 250,000 |  | 177,166 | 71\% |  | 72,834 |
|  | 3,129,400 |  | 2,756,339 | 88\% |  | 373,061 |
|  | 755,250 |  | 665,926 | 88\% |  | 89,324 |
|  | 10,905,750 |  | 7,321,761 | 67\% |  | 3,583,989 |
|  | 267,900 |  | 286,503 | 107\% |  | $(18,603)$ |
|  | 994,600 |  | 525,585 | 53\% |  | 469,015 |
| \$ | 113,368,570 | \$ | 90,801,917 | 80\% |  | 22,566,653 |
| \$ | 39,041,040 | \$ | 32,053,251 | 82\% |  | 6,987,789 |
|  | 152,409,610 |  | 122,855,168 | 81\% |  | 29,554,442 |
| \$ | 962,055 | \$ | $(827,282)$ |  | \$ | 1,789,337 |
|  |  |  | 158,987 |  |  | $(158,987)$ |
| \$ | 962,055 |  | $(\$ 986,269)$ |  |  | 1,948,324 |


| C |  | D | B - D |
| :---: | :---: | :---: | :---: |
| ACTUAL <br> JAN - DEC <br> 2021 | ACTUAL November$2021$ |  | ACTUAL 2022 vs 2021 Differences |
| 75,775,853 | \$ | 66,395,580 | 2,623,199 |
| 0 |  |  |  |
| 19,289,932 |  | 16,706,745 | $(39,091)$ |
| 2,646,283 |  | 2,242,117 | 594,417 |
| 473,779 |  | 280,923 | $(133,387)$ |
| 467,114 |  | 381,196 | $(147,390)$ |
| 91,840 |  | 78,374 | $(47,633)$ |
| 1,114,397 |  | 800,565 | $(71,017)$ |
| 392,181 |  | 248,324 | 61,714 |
| \$ 100,251,379 | \$ | 87,133,824 | 2,840,811 |
| 30,398,113 | \$ | 25,873,401 | 6,179,850 |
| 130,649,492 |  | 113,007,225 | 9,020,661 |
| 61,148,294 | \$ | 54,613,930 | 1,399,343 |
| 5,456,405 |  | 4,432,922 | 1,045,027 |
| 45,995 |  | 36,242 | $(36,242)$ |
| 7,769,507 |  | 7,758,437 | 140,581 |
| 5,214,789 |  | 5,361,747 | 196,615 |
| 2,037,010 |  | 1,426,030 | 1,232,466 |
| 3,296,566 |  | 1,084,903 | 376,637 |
| 249,442 |  | 201,527 | $(24,361)$ |
| 2,777,036 |  | 2,755,270 | 1,069 |
| 766,989 |  | 572,094 | 93,832 |
| 8,566,603 |  | 7,416,199 | $(94,438)$ |
| 309,116 |  | 207,564 | 78,939 |
| 349,447 |  | 173,406 | 352,179 |
| 97,987,199 | \$ | 86,040,271 | 4,761,646 |
| 30,398,113 | \$ | 25,873,401 | 6,179,850 |
| 128,385,312 |  | 111,913,672 | 10,941,496 |
| \$ 2,264,180 | \$ | 1,093,553 | $(1,920,835)$ |
| 251,972 |  | 845,126 | $(686,139)$ |
| \$ 2,012,208 | \$ | 248,427 | $(1,234,697)$ |

## FRESNO ECONOMIC OPPORTUNITIES COMMISSION <br> STATEMENT OF FINANCIAL POSITION <br> As of November, 2022

## ASSETS

CASH \& INVESTMENTS
ACCOUNTS RECEIVABLE
PREPAIDS/DEPOSITS
INVENTORIES
PROPERTY, PLANT \& EQUIPMENT
NOTES RECEIVABLE (net)
TOTAL ASSETS

## LIABILITIES

ACCOUNTS PAYABLE ACCRUED PAYROLL LIABILITIES DEFERRED REVENUE NOTES PAYABLE HEALTH INSURANCE RESERVE OTHER LIABILITIES

TOTAL LIABILITIES

FUND BALANCE
CURRENT OPERATING EARNINGS (YTD)
UNRESTRICTED NET ASSETS
REVOLVING LOAN FUND
INVESTMENT IN GENERAL FIXED ASSETS
TOTAL FUND BALANCE
total LIABILITIES AND FUND BALANCE

|  | 2022 |  | 2021 | Differences |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 21,587,656 | \$ | 18,303,083 | \$ | 3,284,574 |
|  | 14,145,885 |  | 12,400,635 |  | 1,745,250 |
|  | 325,688 |  | 299,734 |  | 25,954 |
|  | 353,290 |  | 152,198 |  | 201,092 |
|  | 11,457,231 |  | 13,567,083 |  | $(2,109,853)$ |
|  | 16,292,659 |  | 16,942,973 |  | $(650,314)$ |
| \$ | 64,162,410 | \$ | 61,665,706 | \$ | 2,496,704 |
| \$ | 4,411,464 | \$ | 2,454,298 | \$ | 1,957,166 |
|  | 5,242,825 |  | 2,515,545 |  | 2,727,280 |
|  | 3,246,384 |  | 2,343,108 |  | 903,276 |
|  | 15,857,271 |  | 15,940,595 |  | $(83,324)$ |
|  | 5,380,890 |  | 4,297,369 |  | 1,083,521 |
|  | 3,735,805 |  | 3,735,805 |  | 0 |
| \$ | 37,874,640 | \$ | 31,286,721 | \$ | 6,587,919 |
| \$ | $(827,282)$ | \$ | 1,093,553 | \$ | $(1,920,835)$ |
|  | 17,768,764 |  | 19,202,157 |  | $(1,433,393)$ |
|  | 556,268 |  | 556,268 |  | 0 |
|  | 8,789,468 |  | 9,527,007 |  | $(737,539)$ |
| \$ | 26,287,218 | \$ | 30,378,986 | \$ | $(4,091,767)$ |
| \$ | 64,161,858 | \$ | 61,665,706 | \$ | 2,496,153 |

# Fresno County Economic Opportunities Commission Income Statement 

|  |  | $\begin{aligned} & \text { HS Basic } \\ & \text { 01/01/2022- } \\ & \text { 10/31/2022 } \\ & \hline \end{aligned}$ | $\begin{gathered} \text { HS T\&TA } \\ \text { 01/01/2022- } \\ \text { 10/31/2022 } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { HS Duration } \\ & \text { Start-Up } \\ & 01 / 01 / 2022- \\ & 10 / 31 / 2022 \\ & \hline \end{aligned}$ | EHS Basic 01/01/202210/31/2022 | EHS T\&TA 01/01/202210/31/2022 | $\begin{gathered} \text { TOTAL } \\ \text { 01/01/2022- } \\ \text { 10/31/2022 } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |
| 01-4125 | BILLING INCOME - HHS | \$27,699,400.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$27,699,400.00 |
| 01-4140 | BILLING INCOME - USDA | \$775,170.74 | \$0.00 | \$0.00 | \$36,439.25 | \$0.00 | \$811,609.99 |
| 01-4205 | ADMIN INCOME | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$49.65 | \$49.65 |
| 01-4600 | INTEREST INCOME | \$84.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$84.78 |
| Total |  | \$28,474,655.52 | \$0.00 | \$0.00 | \$36,439.25 | \$49.65 | \$28,511,144.42 |

Expenses
Salaries
$01-5010$
$01-5015$
$01-5075$

SALARIES
VACATION EXPENSE
SALARIES CLEARING

Fringe Benefits

| $01-5025$ | F.I.C.A. EMPLOYER |
| :--- | :--- |
| $01-5030$ | MEDICARE TAX - EMPLOYER |
| $01-5035$ | PAYROLL TAXES - STATE |
| $01-5040$ | HEALTH INSURANCE |
| $01-5045$ | LIFE INSURANCE |
| $01-5050$ | WORKERS COMPENSATION |
| $01-5055$ | PENSION PLAN |
| $01-5080$ | PAYROLL TAXES CLEARING |
| $01-5085$ | BENEFITS CLEARING |

Equipment
$01-5415$
$01-5450$

Supplies

01-5535
01-5537
01-5539
01-5707
01-5741
01-5760
01-5766
01-5768
01-5769
01-5772
01-5774
01-5776
COMPUTER SUPPLIES
OFFICE SUPPLIES
OFFICE SUPPLIES, FURNITURE
SUPPLIES - PERSONAL PROTECTIVE EQU
CLASSROOM FURNITURE
PARENT LENDING LIBRARY
PROGRAM SUPPLIES - KITCHEN
PROGRAM SUPPLIES - CLASSROOM
PROGRAM SUPPLIES - FOOD DISPOSABI
PROGRAM SUPPLIES - DISPOSABLES
PROGRAM SUPPLIES - JANITORIAL
PROGRAM SUPPLIES - MEDICAL
PROGRAM SUPPLIES - PERSONAL ARTIC

| $\$ 39,070.92$ | $\$ 0.00$ |
| ---: | ---: |
| $\$ 43,132.96$ | $\$ 0.00$ |
| $\$ 138.85$ | $\$ 0.00$ |
| $\$ 33,048.62$ | $\$ 0.00$ |
| $\$ 12,120.40$ | $\$ 0.00$ |
| $\$ 1,687.09$ | $\$ 0.00$ |
| $\$ 7,453.98$ | $\$ 0.00$ |
| $\$ 74,135.04$ | $\$ 0.00$ |
| $\$ 91,378.13$ | $\$ 0.00$ |
| $\$ 2,924.11$ | $\$ 0.00$ |
| $\$ 63,148.88$ | $\$ 0.00$ |
| $\$ 11,909.16$ | $\$ 0.00$ |
| $\$ 7.64$ | $\$ 0.00$ |

# Fresno County Economic Opportunities Commission Income Statement 

|  |  | $\begin{aligned} & \text { HS Basic } \\ & \text { 01/01/2022- } \\ & \text { 10/31/2022 } \end{aligned}$ | HS T\&TA 01/01/202210/31/2022 | $\begin{aligned} & \text { HS Duration } \\ & \text { Start-Up } \\ & 01 / 01 / 2022- \\ & 10 / 31 / 2022 \end{aligned}$ | EHS Basic 01/01/202210/31/2022 | EHS T\&TA 01/01/202210/31/2022 | $\begin{gathered} \text { TOTAL } \\ \text { 01/01/2022- } \\ \text { 10/31/2022 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01-5812 | STAFF TRAINING SUPPLIES | \$1,147.42 | \$0.00 | \$0.00 | \$41.94 | \$0.00 | \$1,189.36 |
| 01-5814 | PARENT TRAINING SUPPLIES | \$757.12 | \$0.00 | \$0.00 | \$44.12 | \$0.00 | \$801.24 |
| Total Supplies |  | \$382,060.32 | \$0.00 | \$4,714.89 | \$92,354.49 | \$0.00 | \$479,129.70 |
| Contractual |  |  |  |  |  |  |  |
| 01-5109 | CONTRACT SERVICES - INSTRUCTIONAL | \$1,056.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,056.05 |
| 01-5111 | CONTRACT SERVICES - FACILITY REPAIR | \$142,235.89 | \$0.00 | \$86,399.17 | \$94,998.58 | \$0.00 | \$323,633.64 |
| 01-5175 | PROFESSIONAL SERVICES - DENTAL | \$85.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$85.00 |
| 01-5195 | PROFESSIONAL SERVICES - MEDICAL | \$5,216.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,216.71 |
| 01-5205 | JANITORIAL SERVICES | \$484,059.88 | \$0.00 | \$0.00 | \$68,685.12 | \$0.00 | \$552,745.00 |
| 01-5220 | PEST CONTROL SERVICES | \$16,539.28 | \$0.00 | \$0.00 | \$1,130.47 | \$0.00 | \$17,669.75 |
| 01-5260 | SECURITY SERVICES | \$47,294.99 | \$0.00 | \$1,565.90 | \$9,784.98 | \$0.00 | \$58,645.87 |
| 01-5285 | YARD MAINTENANCE | \$120,925.18 | \$0.00 | \$500.00 | \$9,136.18 | \$0.00 | \$130,561.36 |
| 01-5425 | LEASED - RENTAL OFFICE EQUIPMENT | \$1,624.17 | \$0.00 | \$0.00 | \$180.48 | \$0.00 | \$1,804.65 |
| 01-5435 | LEASED - COPIERS | \$67,541.12 | \$0.00 | \$0.00 | \$7,991.35 | \$0.00 | \$75,532.47 |
| 01-5761 | LINENS / LAUNDRY | \$10,877.13 | \$0.00 | \$0.00 | \$439.51 | \$0.00 | \$11,316.64 |
| 01-5793 | CHILD CARE | \$28,193.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$28,193.76 |
| 01-5825 | TRANSLATION | \$3,312.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,312.50 |
| Total Contractual |  | \$928,961.66 | \$0.00 | \$88,465.07 | \$192,346.67 | \$0.00 | \$1,209,773.40 |


| Other - Food |  |
| :---: | :--- |
| $01-5115$ | CONTRACT SERVICES - MEALS |
| $01-5116$ | CONTRACT SERVICES - MEALS THIRD Pf |
| $01-5120$ | CONTRACT SERVICES - MEALS DELIVERY |
| $01-5515$ | BOTTLED WATER |
| $01-5722$ | FOOD - OTHER |
| $01-5724$ | FOOD - SNACKS |
| $01-5725$ | FOOD - SNACK BAR |
| $01-5777$ | PROGRAM SUPPLIES - NUTRITION / ME[ |
| Total Other - Food |  |


| $\$ 1,322,457.54$ | $\$ 0.00$ |
| ---: | ---: |
| $\$ 26,082.61$ | $\$ 0.00$ |
| $\$ 252,676.87$ | $\$ 0.00$ |
| $\$ 2,469.09$ | $\$ 0.00$ |
| $(\$ 47.28)$ | $\$ 0.00$ |
| $\$ 61,191.31$ | $\$ 0.00$ |
| $\$ 110.00$ | $\$ 0.00$ |
| $\$ 754.44$ | $\$ 0.00$ |
| $\$ 1,665,694.58$ |  |

$\$ 0.00$
$\$ 0.00$
$\$ 0.00$
$\$ 0.00$
$\$ 0.00$
$\$ 0.00$
$\$ 0.00$
$\$ 0.00$
$\$ 0.00$

| $\$ 57,331.33$ |
| ---: |
| $\$ 0.00$ |
| $\$ 0.00$ |
| $\$ 143.73$ |
| $\$ 0.00$ |
| $\$ 13,125.55$ |
| $\$ 0.00$ |
| $\$ 1,653.00$ |
| $\$ 72,253.61$ |


| $\$ 0.00$ | $\$ 1,379,788.87$ |
| :--- | ---: |
| $\$ 0.00$ | $\$ 26,082.61$ |
| $\$ 0.00$ | $\$ 252,676.87$ |
| $\$ 0.00$ | $\$ 2,612.82$ |
| $\$ 0.00$ | $(\$ 47.28)$ |
| $\$ 0.00$ | $\$ 74,316.86$ |
| $\$ 0.00$ | $\$ 110.00$ |
| $\$ 0.00$ | $\$ 2,407.44$ |
| $\$ 0.00$ | $\$ 1,737,948.19$ |

Other Transportation

| $01-5135$ | CONTRACT SERVICES - TRANSPORTATIC |
| :--- | :--- |
| $01-5315$ | FUEL - OIL \& GAS |
| $01-5325$ | LEASED - AUTOMOBILE/TRUCK |
| $01-5350$ | REPAIRS \& MAINTENANCE - VEHICLES |
| $01-5352$ | REPAIRS \& MAINTENENCE - MAINTENA |
| $01-5605$ | INSURANCE - AUTO |

Total Other Transportation

| $\$ 346,076.37$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 346,076.37$ |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 20,907.55$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 7,359.35$ | $\$ 0.00$ | $\$ 28,266.90$ |  |
| $\$ 227.60$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 25.29$ | $\$ 0.00$ | $\$ 252.89$ |  |
| $\$ 108,043.90$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 108,043.90$ |  |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 37.32$ | $\$ 0.00$ | $\$ 37.32$ |  |
| $\$ 7,977.94$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 1,033.72$ | $\$ 0.00$ | $\$ 9,011.66$ |  |
| $\$ 483,233.36$ |  |  |  |  |  |  |
|  | $\$ 0.00$ | $\$ 0.00$ | $\$ 8,455.68$ |  | $\$ 0.00$ | $\$ 491,689.04$ |
| $\$ 78,182.22$ |  |  |  |  |  |  |
|  |  |  |  |  |  |  |

Other Field Trip

# Fresno County Economic Opportunities Commission Income Statement 

|  |  | $\begin{aligned} & \text { HS Basic } \\ & \text { 01/01/2022- } \\ & \text { 10/31/2022 } \\ & \hline \end{aligned}$ | HS T\&TA 01/01/202210/31/2022 | $\begin{aligned} & \text { HS Duration } \\ & \text { Start-Up } \\ & 01 / 01 / 2022- \\ & 10 / 31 / 2022 \end{aligned}$ | EHS Basic 01/01/202210/31/2022 | $\begin{gathered} \text { EHS T\&TA } \\ \text { 01/01/2022- } \\ \text { 10/31/2022 } \\ \hline \end{gathered}$ | TOTAL 01/01/202210/31/2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01-5310 | FIELD TRIPS | \$3,909.08 | \$0.00 | \$0.00 | \$32.16 | \$0.00 | \$3,941.24 |
| Total Other | Trip | \$3,909.08 | \$0.00 | \$0.00 | \$32.16 | \$0.00 | \$3,941.24 |
| Other Space |  |  |  |  |  |  |  |
| 01-5240 | RENTAL - OFFICE | \$2,514.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,514.50 |
| 01-5250 | RENTAL - STORAGE | \$9,691.24 | \$0.00 | \$0.00 | \$1,640.75 | \$0.00 | \$11,331.99 |
| 01-5788 | SPACE - OTHER | \$460,292.36 | \$0.00 | \$0.00 | \$42,130.80 | \$0.00 | \$502,423.16 |
| Total Other |  | \$472,498.10 | \$0.00 | \$0.00 | \$43,771.55 | \$0.00 | \$516,269.65 |
| Other Utilities/Telephone/Internet |  |  |  |  |  |  |  |
| 01-5270 | UTILITIES - GAS / ELECTRIC | \$333,042.78 | \$0.00 | \$0.00 | \$43,122.47 | \$0.00 | \$376,165.25 |
| 01-5280 | WATER/SEWER/GARBAGE | \$136,188.51 | \$0.00 | \$241.30 | \$12,827.87 | \$0.00 | \$149,257.68 |
| 01-5570 | TELEPHONE | \$545,344.44 | \$0.00 | \$0.00 | \$20,911.31 | \$0.00 | \$566,255.75 |
| 01-5571 | TELEPHONE - CELLULAR | \$23,465.36 | \$0.00 | \$0.00 | \$5,815.22 | \$0.00 | \$29,280.58 |
| 01-5576 | e-Rate | (\$294,930.48) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$294,930.48) |
| 01-5578 | INTERNET | \$5,545.16 | \$0.00 | \$0.00 | \$815.13 | \$0.00 | \$6,360.29 |
| Total Other |  | \$748,655.77 | \$0.00 | \$241.30 | \$83,492.00 | \$0.00 | \$832,389.07 |
| Other Advertising/Printing |  |  |  |  |  |  |  |
| 01-5525 | COPIES \& REPRODUCTION EXPENSE | \$868.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$868.31 |
| 01-5555 | PRINTING | \$862.64 | \$0.00 | \$0.00 | \$1,316.39 | \$0.00 | \$2,179.03 |
| Total Other Pr | ng / Copies | \$1,730.95 | \$0.00 | \$0.00 | \$1,316.39 | \$0.00 | \$3,047.34 |
| Other R\&M Building |  |  |  |  |  |  |  |
| 01-5210 | LICENSING FEES | \$16,692.00 | \$0.00 | \$0.00 | \$1,452.00 | \$0.00 | \$18,144.00 |
| 01-5215 | OFFICE RECONFIGURATION | \$1,475.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,475.00 |
| 01-5235 | RENOVATIONS | \$547.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$547.97 |
| 01-5255 | REPAIRS / MAINTENANCE - BUILDING | \$56,341.83 | \$0.00 | \$0.00 | \$7,032.97 | \$0.00 | \$63,374.80 |
| 01-5286 | YARD MAINTENANCE - LCC | \$10,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,800.00 |
| 01-5445 | PLAYGROUND APPARATUS | \$1,587.33 | \$0.00 | \$0.00 | \$5,093.63 | \$0.00 | \$6,680.96 |
| 01-5704 | BUILDING MATERIALS | \$116,225.83 | \$0.00 | \$0.00 | \$20,452.70 | \$0.00 | \$136,678.53 |
| 01-5730 | LICENSES - PREMISE | \$68.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$68.00 |
| Total Other R | Building | \$203,737.96 | \$0.00 | \$0.00 | \$34,031.30 | \$0.00 | \$237,769.26 |
| Other R\&M Equipment |  |  |  |  |  |  |  |
| 01-5455 | REPAIRS \& MAINTENANCE - COMPUTEF | \$992.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$992.37 |
| 01-5457 | REPAIRS \& MAINTENANCE - EQUIPMEN | \$1,586.34 | \$0.00 | \$0.00 | \$0.98 | \$0.00 | \$1,587.32 |
| 01-5522 | SOFTWARE LICENSES | \$63,311.59 | \$42,151.89 | \$0.00 | \$499.37 | \$9,252.85 | \$115,215.70 |
| Total Other R | Equipment | \$65,890.30 | \$42,151.89 | \$0.00 | \$500.35 | \$9,252.85 | \$117,795.39 |
| Insurance |  |  |  |  |  |  |  |
| 01-5620 | INSURANCE - GENERAL LIABILITY | \$70,165.98 | \$0.00 | \$0.00 | \$9,693.64 | \$0.00 | \$79,859.62 |
| 01-5621 | INSURANCE - CYBER LIABILITY | \$3,542.88 | \$0.00 | \$0.00 | \$538.16 | \$0.00 | \$4,081.04 |
| 01-5625 | INSURANCE - MAL PRACTICE | \$1,974.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,974.30 |
| 01-5630 | INSURANCE - EXCESS LIABILITY | \$15,430.54 | \$0.00 | \$0.00 | \$2,272.58 | \$0.00 | \$17,703.12 |

# Fresno County Economic Opportunities Commission Income Statement 

|  |  | $\begin{aligned} & \text { HS Basic } \\ & \text { 01/01/2022- } \\ & \text { 10/31/2022 } \\ & \hline \end{aligned}$ | HS T\&TA 01/01/202210/31/2022 | $\begin{aligned} & \text { HS Duration } \\ & \text { Start-Up } \\ & 01 / 01 / 2022- \\ & 10 / 31 / 2022 \end{aligned}$ | EHS Basic 01/01/202210/31/2022 | $\begin{gathered} \text { EHS T\&TA } \\ \text { 01/01/2022- } \\ \text { 10/31/2022 } \\ \hline \end{gathered}$ | TOTAL 01/01/202210/31/2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01-5635 | INSURANCE - PROPERTY | \$56,109.71 | \$0.00 | \$0.00 | \$10,348.46 | \$0.00 | \$66,458.17 |
| Total Insuran |  | \$147,223.41 | \$0.00 | \$0.00 | \$22,852.84 | \$0.00 | \$170,076.25 |
| Parent Involvement/CWPC |  |  |  |  |  |  |  |
| 01-5748 | PARENT ENGAGEMENT - SUPPLIES | \$4,901.85 | \$0.00 | \$0.00 | \$82.39 | \$0.00 | \$4,984.24 |
| 01-5750 | CWPC - BABYSITTING | \$990.00 | \$0.00 | \$0.00 | \$195.00 | \$0.00 | \$1,185.00 |
| 01-5752 | CWPC - MILEAGE | \$763.74 | \$0.00 | \$0.00 | \$124.67 | \$0.00 | \$888.41 |
| 01-5756 | CWPC - SUPPLIES | \$1,955.10 | \$0.00 | \$0.00 | \$730.65 | \$0.00 | \$2,685.75 |
| Total Parent | vement | \$8,610.69 | \$0.00 | \$0.00 | \$1,132.71 | \$0.00 | \$9,743.40 |
| Staff Training |  |  |  |  |  |  |  |
| 01-5016 | CPR TRAINING | \$0.00 | \$3,671.00 | \$0.00 | \$0.00 | \$0.00 | \$3,671.00 |
| 01-5792 | STAFF TRAINING | \$685.61 | \$74,235.49 | \$0.00 | \$2,415.60 | \$11,014.43 | \$88,351.13 |
| Total Staff Tr |  | \$685.61 | \$77,906.49 | \$0.00 | \$2,415.60 | \$11,014.43 | \$92,022.13 |
| Parent Training |  |  |  |  |  |  |  |
| 01-5738 | NUTRITION EDUCATION | \$0.00 | \$795.00 | \$0.00 | \$0.00 | \$0.00 | \$795.00 |
| Total Parent |  | \$0.00 | \$795.00 | \$0.00 | \$0.00 | \$0.00 | \$795.00 |
| Other |  |  |  |  |  |  |  |
| 01-5125 | CONTRACT SERVICES - OTHER | \$3,335.04 | \$0.00 | \$0.00 | \$436.78 | \$0.00 | \$3,771.82 |
| 01-5143 | CONTRACT SERVICES - PHYSICALS | \$2,850.00 | \$0.00 | \$0.00 | \$300.00 | \$0.00 | \$3,150.00 |
| 01-5145 | FIRST AID (INCLUDES WORKERS COMP) | \$947.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$947.00 |
| 01-5165 | PROFESSIONAL SERVICES - COMPUTER | \$17,200.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17,200.00 |
| 01-5170 | PROFESSIONAL SERVICES - CONSULTIN | \$474,494.61 | \$0.00 | \$0.00 | \$12,600.00 | \$0.00 | \$487,094.61 |
| 01-5230 | PROPERTY TAXES | \$474.91 | \$0.00 | \$0.00 | \$474.92 | \$0.00 | \$949.83 |
| 01-5237 | REPAIR/MAINTENANCE-SPECIAL | (\$5,936.76) | \$0.00 | \$0.00 | \$111.14 | \$0.00 | (\$5,825.62) |
| 01-5405 | DEPRECIATION EXPENSE | \$65,244.16 | \$0.00 | \$0.00 | \$10,576.48 | \$0.00 | \$75,820.64 |
| 01-5476 | EXPANSION BUILDING PROJECTS | \$0.00 | \$0.00 | \$4,000.00 | \$0.00 | \$0.00 | \$4,000.00 |
| 01-5512 | SUBSCRIPTION EXPENSE | \$1,759.30 | \$0.00 | \$0.00 | \$199.90 | \$0.00 | \$1,959.20 |
| 01-5545 | PETTY CASH EXPENSE | \$202.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$202.05 |
| 01-5550 | POSTAGE/EXPRESS MAIL | \$5,089.47 | \$0.00 | \$0.00 | \$1,161.15 | \$0.00 | \$6,250.62 |
| 01-5560 | SUPPLIES - OTHER | \$435.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$435.08 |
| 01-5701 | ADVERTISEMENT - OTHER | \$10,314.90 | \$0.00 | \$0.00 | \$216.00 | \$0.00 | \$10,530.90 |
| 01-5708 | CONFERENCE FEES (NON - TRAVEL) | \$350.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$350.00 |
| 01-5716 | DUES - ORGANIZATIONS | \$5,829.96 | \$0.00 | \$0.00 | \$1,232.82 | \$0.00 | \$7,062.78 |
| 01-5720 | FINGERPRINTING / BACKGROUND CHEC | \$728.00 | \$0.00 | \$0.00 | \$546.00 | \$0.00 | \$1,274.00 |
| 01-5721 | RECRUITMENT | \$15,770.03 | \$0.00 | \$0.00 | \$3,113.85 | \$0.00 | \$18,883.88 |
| 01-5729 | GED / ALTERNATIVE EDUCATIONS SUPP | \$3,100.16 | \$0.00 | \$0.00 | \$680.54 | \$0.00 | \$3,780.70 |
| 01-5732 | MEETING COSTS - INTERNAL | \$1,483.05 | \$0.00 | \$0.00 | \$325.54 | \$0.00 | \$1,808.59 |
| 01-5733 | EMPLOYEE APPRECIATION | \$280.63 | \$0.00 | \$0.00 | \$14.99 | \$0.00 | \$295.62 |
| 01-5757 | PROGRAM - MISCELLANEOUS | \$170.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$170.11 |
| 01-5758 | PROGRAM SUPPLIES - BOOKS \& PUBLIC | \$521.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$521.02 |
| 01-5764 | PROGRAM SUPPLIES - ARTS \& CRAFTS | \$994.26 | \$0.00 | \$0.00 | \$21.67 | \$0.00 | \$1,015.93 |
| 01-5770 | PROGRAM SUPPLIES - HOUSEHOLD | \$0.00 | \$0.00 | \$0.00 | \$382.35 | \$0.00 | \$382.35 |

## Fresno County Economic Opportunities Commission Income Statement

|  |  | $\begin{aligned} & \text { HS Basic } \\ & \text { 01/01/2022- } \\ & \text { 10/31/2022 } \end{aligned}$ | $\begin{gathered} \text { HS T\&TA } \\ \text { 01/01/2022- } \\ \text { 10/31/2022 } \end{gathered}$ | $\begin{aligned} & \text { HS Duration } \\ & \text { Start-Up } \\ & 01 / 01 / 2022- \\ & 10 / 31 / 2022 \end{aligned}$ | EHS Basic 01/01/202210/31/2022 | EHS T\&TA 01/01/202210/31/2022 | TOTAL 01/01/202210/31/2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01-5778 | PROGRAM SUPPLIES - RAW FOOD | \$240.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$240.00 |
| 01-5780 | PROGRAM SUPPLIES - RECREATION | \$36.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$36.13 |
| 01-5782 | PROGRAM SUPPLIES - TOOLS | \$345.21 | \$0.00 | \$0.00 | \$83.32 | \$0.00 | \$428.53 |
| 01-5810 | TRAINING OTHER | \$9.70 | \$1,021.90 | \$0.00 | \$0.00 | \$85.00 | \$1,116.60 |
| 01-5922 | EMPLOYEE EVENT | \$1,802.67 | \$0.00 | \$0.00 | \$395.74 | \$0.00 | \$2,198.41 |
| 01-5930 | OTHER COSTS | \$68.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$68.00 |
| Total Other |  | \$608,138.69 | \$1,021.90 | \$4,000.00 | \$32,873.19 | \$85.00 | \$646,118.78 |
| Admin (Indirect) |  |  |  |  |  |  |  |
| 01-5144 | ADMIN SERVICES | \$2,067,503.12 | \$7,160.89 | \$0.00 | \$251,183.84 | \$1,015.90 | \$2,326,863.75 |
| Total Admin (Indirect) |  | \$2,067,503.12 | \$7,160.89 | \$0.00 | \$251,183.84 | \$1,015.90 | \$2,326,863.75 |
| Total Expenditu |  | \$26,128,293.59 | \$129,036.17 | \$143,821.68 | \$3,293,610.31 | \$21,368.18 | \$29,716,129.93 |

## Fresno County Economic Opportunities Commission Income Statement

|  |  | HS Basic 01/01/202210/31/2022 | HS T\&TA 01/01/202210/31/2022 | $\begin{aligned} & \text { HS Duration } \\ & \text { Start-Up } \\ & 01 / 01 / 2022- \\ & 10 / 31 / 2022 \\ & \hline \end{aligned}$ | EHS Basic 01/01/202210/31/2022 | EHS T\&TA 01/01/202210/31/2022 | TOTAL 01/01/202210/31/2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| In-Kind Revenue |  |  |  |  |  |  |  |
| 01-6110 | IN-KIND REVENUE | \$3,462,930.49 | \$0.00 | \$0.00 | \$1,236,207.75 | \$0.00 | \$4,699,138.24 |
| Total In-Kind Revenue |  | \$3,462,930.49 | \$0.00 | \$0.00 | \$1,236,207.75 | \$0.00 | \$4,699,138.24 |
| In-Kind Expenses |  |  |  |  |  |  |  |
| 01-6210 | IN-KIND CONSULTANT | (\$196,890.26) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$196,890.26) |
| 01-6215 | IN-KIND LABOR | (\$1,304,005.36) | \$0.00 | \$0.00 | (\$944,291.01) | \$0.00 | (\$2,248,296.37) |
| 01-6265 | IN-KIND FRINGE | (\$460,363.06) | \$0.00 | \$0.00 | (\$291,657.13) | \$0.00 | (\$752,020.19) |
| 01-6270 | IN-KIND GROUND MAINTENANCE | (\$6,000.00) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$6,000.00) |
| 01-6305 | IN-KIND OTHER | (\$506,182.32) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$506,182.32) |
| 01-6345 | IN-KIND SPACE | (\$770,384.64) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$770,384.64) |
| 01-6355 | IN-KIND SUPPLIES | (\$187,890.12) | \$0.00 | \$0.00 | (\$259.61) | \$0.00 | (\$188,149.73) |
| 01-6375 | IN-KIND TRANSPORTATION | (\$1,524.00) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$1,524.00) |
| 01-6379 | IN-KIND - TELEPHONE DISCOUNT (eRats | (\$27,880.73) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$27,880.73) |
| 01-6380 | IN-KIND UTILITIES | (\$1,810.00) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$1,810.00) |
| Total In-kind Expenses |  | \$3,462,930.49 | \$0.00 | \$0.00 | \$1,236,207.75 | \$0.00 | \$4,699,138.24 |
|  |  |  |  |  |  |  |  |
| BEGINNING FUND BALANCE |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| NET SURPLUS/(DEFICIT) |  | \$2,346,361.93 | (\$129,036.17) | (\$143,821.68) | (\$3,257,171.06) | (\$21,318.53) | (\$1,204,985.51) |
| ENDING FUND BALANCE |  | \$2,346,361.93 | (\$129,036.17) | (\$143,821.68) | (\$3,257,171.06) | (\$21,318.53) | (\$1,204,985.51) |

# Fresno County Economic Opportunities Commission Income Statement 

|  |  | $\begin{aligned} & \text { HS Basic } \\ & \text { 01/01/2022- } \\ & \text { 11/30/2022 } \end{aligned}$ | $\begin{aligned} & \text { HS T\&TA } \\ & \text { 01/01/2022- } \\ & \text { 11/30/2022 } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { HS Duration } \\ & \text { Start-Up } \\ & 01 / 01 / 2022- \\ & 11 / 30 / 2022 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { EHS Basic } \\ & 01 / 01 / 2022 \\ & \text { 11/30/2022 } \end{aligned}$ | EHS T\&TA 01/01/2022- 11/30/2022 | $\begin{gathered} \text { TOTAL } \\ \text { 01/01/2022- } \\ \text { 11/30/2022 } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |
| 01-4125 | BILLING INCOME - HHS | \$30,222,100.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$30,222,100.00 |
| 01-4140 | BILLING INCOME - USDA | \$878,796.21 | \$0.00 | \$0.00 | \$39,397.98 | \$0.00 | \$918,194.19 |
| 01-4205 | ADMIN INCOME | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$49.65 | \$49.65 |
| 01-4600 | INTEREST INCOME | \$133.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$133.35 |
| Total |  | \$31,101,029.56 | \$0.00 | \$0.00 | \$39,397.98 | \$49.65 | \$31,140,477.19 |

Expenses
Salaries

| $01-5010$ | SALARIES |
| :--- | :--- |
| $01-5015$ | VACATION EXPENSE |
| $01-5075$ | SALARIES CLEARING |

Fringe Benefits

| $01-5025$ | F.I.C.A. EMPLOYER |
| :--- | :--- |
| $01-5030$ | MEDICARE TAX - EMPLOYER |
| $01-5035$ | PAYROLL TAXES - STATE |
| $01-5040$ | HEALTH INSURANCE |
| $01-5045$ | LIFE INSURANCE |
| $01-5050$ | WORKERS COMPENSATION |
| $01-5055$ | PENSION PLAN |
| $01-5080$ | PAYROLL TAXES CLEARING |
| $01-5085$ | BENEFITS CLEARING |

Equipment

| $01-5415$ | EQUIPMENT UNDER \$5000 |
| :--- | :--- |
| $01-5450$ | EQUIPMENT OVER \$5000 |


| \$249,185.49 | \$0.00 | \$0.00 | \$1,186.52 | \$0.00 | \$250,372.01 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$0.00 | \$0.00 | \$2,500.00 | \$0.00 | \$0.00 | \$2,500.00 |
| \$249,185.49 | \$0.00 | \$2,500.00 | \$1,186.52 | \$0.00 | \$252,872.01 |
| \$39,070.92 | \$0.00 | \$0.00 | \$5.12 | \$0.00 | \$39,076.04 |
| \$48,270.01 | \$0.00 | \$0.00 | \$6,257.29 | \$0.00 | \$54,527.30 |
| \$138.85 | \$0.00 | \$0.00 | \$3,253.99 | \$0.00 | \$3,392.84 |
| \$33,048.62 | \$0.00 | \$0.00 | \$8,238.65 | \$0.00 | \$41,287.27 |
| \$33,664.06 | \$0.00 | \$4,714.89 | \$37,744.44 | \$0.00 | \$76,123.39 |
| \$1,687.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,687.09 |
| \$7,769.85 | \$0.00 | \$0.00 | \$2,410.90 | \$0.00 | \$10,180.75 |
| \$93,521.88 | \$0.00 | (\$176.78) | \$19,265.60 | \$0.00 | \$112,610.70 |
| \$97,930.96 | \$0.00 | \$0.00 | \$799.92 | \$0.00 | \$98,730.88 |
| \$2,929.83 | \$0.00 | \$0.00 | \$15,016.87 | \$0.00 | \$17,946.70 |
| \$76,826.85 | \$0.00 | \$0.00 | \$3,993.48 | \$0.00 | \$80,820.33 |
| \$11,909.16 | \$0.00 | \$0.00 | \$509.91 | \$0.00 | \$12,419.07 |
| \$7.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7.64 |

# Fresno County Economic Opportunities Commission Income Statement 

|  |  | $\begin{aligned} & \text { HS Basic } \\ & \text { 01/01/2022- } \\ & 11 / 30 / 2022 \end{aligned}$ | $\begin{aligned} & \text { HS T\&TA } \\ & \text { 01/01/2022- } \\ & \text { 11/30/2022 } \end{aligned}$ | $\begin{aligned} & \text { HS Duration } \\ & \text { Start-Up } \\ & 01 / 01 / 2022- \\ & 11 / 30 / 2022 \end{aligned}$ | EHS Basic 01/01/202211/30/2022 | EHS T\&TA 01/01/202211/30/2022 | TOTAL <br> 01/01/2022- <br> 11/30/2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01-5812 | STAFF TRAINING SUPPLIES | \$1,147.42 | \$0.00 | \$0.00 | \$41.94 | \$0.00 | \$1,189.36 |
| 01-5814 | PARENT TRAINING SUPPLIES | \$757.12 | \$0.00 | \$0.00 | \$44.12 | \$0.00 | \$801.24 |
| Total Supplies |  | \$448,680.26 | \$0.00 | \$4,538.11 | \$97,582.23 | \$0.00 | \$550,800.60 |
| Contractual |  |  |  |  |  |  |  |
| 01-5109 | CONTRACT SERVICES - INSTRUCTIONAL | \$1,056.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,056.05 |
| 01-5111 | CONTRACT SERVICES - FACILITY REPAIR | \$164,547.52 | \$0.00 | \$86,641.17 | \$100,168.57 | \$0.00 | \$351,357.26 |
| 01-5175 | PROFESSIONAL SERVICES - DENTAL | \$85.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$85.00 |
| 01-5195 | PROFESSIONAL SERVICES - MEDICAL | \$5,216.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,216.71 |
| 01-5205 | JANITORIAL SERVICES | \$535,057.12 | \$0.00 | \$0.00 | \$73,249.32 | \$0.00 | \$608,306.44 |
| 01-5220 | PEST CONTROL SERVICES | \$18,121.78 | \$0.00 | \$0.00 | \$1,130.47 | \$0.00 | \$19,252.25 |
| 01-5260 | SECURITY SERVICES | \$48,076.15 | \$0.00 | \$5,352.50 | \$9,815.51 | \$0.00 | \$63,244.16 |
| 01-5285 | YARD MAINTENANCE | \$131,436.18 | \$0.00 | \$500.00 | \$9,864.18 | \$0.00 | \$141,800.36 |
| 01-5425 | LEASED - RENTAL OFFICE EQUIPMENT | \$1,624.17 | \$0.00 | \$0.00 | \$180.48 | \$0.00 | \$1,804.65 |
| 01-5435 | LEASED - COPIERS | \$74,226.64 | \$0.00 | \$0.00 | \$8,784.10 | \$0.00 | \$83,010.74 |
| 01-5761 | LINENS / LAUNDRY | \$12,250.52 | \$0.00 | \$0.00 | \$448.91 | \$0.00 | \$12,699.43 |
| 01-5793 | CHILD CARE | \$58,471.66 | \$0.00 | \$0.00 | \$5,625.20 | \$0.00 | \$64,096.86 |
| 01-5825 | TRANSLATION | \$3,312.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,312.50 |
| Total Contractual |  | \$1,053,482.00 | \$0.00 | \$92,493.67 | \$209,266.74 | \$0.00 | \$1,355,242.41 |


| Other - Food |  |
| :---: | :--- |
| $01-5115$ | CONTRACT SERVICES - MEALS |
| $01-5116$ | CONTRACT SERVICES - MEALS THIRD Pf |
| $01-5120$ | CONTRACT SERVICES - MEALS DELIVERY |
| $01-5515$ | BOTTLED WATER |
| $01-5722$ | FOOD - OTHER |
| $01-5724$ | FOOD - SNACKS |
| $01-5725$ | FOOD - SNACK BAR |
| $01-5777$ | PROGRAM SUPPLIES - NUTRITION / ME[ |
| Total Other - Food |  |


| $\$ 1,518,707.93$ | $\$ 0.00$ |
| ---: | ---: |
| $\$ 26,082.61$ | $\$ 0.00$ |
| $\$ 274,511.38$ | $\$ 0.00$ |
| $\$ 2,720.85$ | $\$ 0.00$ |
| $(\$ 47.28)$ | $\$ 0.00$ |
| $\$ 68,809.09$ | $\$ 0.00$ |
| $\$ 110.00$ | $\$ 0.00$ |
| $\$ 794.86$ | $\$ 0.00$ |
| $\$ 1,891,689.44$ | $\$ 0.00$ |

$\$ 0.00$
$\$ 0.00$
$\$ 0.00$
$\$ 0.00$
$\$ 0.00$
$\$ 0.00$
$\$ 0.00$
$\$ 0.00$
$\$ 0.00$

| $\$ 62,893.54$ |
| ---: |
| $\$ 0.00$ |
| $\$ 0.00$ |
| $\$ 160.13$ |
| $\$ 0.00$ |
| $\$ 14,396.06$ |
| $\$ 0.00$ |
| $\$ 2,139.30$ |
| $\$ 79,589.03$ |


| $\$ 0.00$ | $\$ 1,581,601.47$ |
| :--- | ---: |
| $\$ 0.00$ | $\$ 26,082.61$ |
| $\$ 0.00$ | $\$ 274,511.38$ |
| $\$ 0.00$ | $\$ 2,880.98$ |
| $\$ 0.00$ | $(\$ 47.28)$ |
| $\$ 0.00$ | $\$ 83,205.15$ |
| $\$ 0.00$ | $\$ 110.00$ |
| $\$ 0.00$ | $\$ 2,934.16$ |
| $\$ 0.00$ | $\$ 1,971,278.47$ |

Other Transportation

| $01-5135$ | CONTRACT SERVICES - TRANSPORTATIC |
| :--- | :--- |
| $01-5315$ | FUEL - OIL \& GAS |
| $01-5325$ | LEASED - AUTOMOBILE/TRUCK |
| $01-5350$ | REPAIRS \& MAINTENANCE - VEHICLES |
| $01-5352$ | REPAIRS \& MAINTENENCE - MAINTENA |
| $01-5605$ | INSURANCE - AUTO |

Total Other Transportation

| \$365,376.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$365,376.46 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$23,453.45 | \$0.00 | \$0.00 | \$7,489.00 | \$0.00 | \$30,942.45 |
| \$227.60 | \$0.00 | \$0.00 | \$25.29 | \$0.00 | \$252.89 |
| \$114,727.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$114,727.93 |
| \$16.19 | \$0.00 | \$0.00 | \$37.32 | \$0.00 | \$53.51 |
| \$8,909.99 | \$0.00 | \$0.00 | \$1,139.60 | \$0.00 | \$10,049.59 |
| \$512,711.62 | \$0.00 | \$0.00 | \$8,691.21 | \$0.00 | \$521,402.83 |
| \$86,596.62 | \$0.00 | \$144.16 | \$24,962.43 | \$0.00 | \$111,703.21 |
| \$86,596.62 | \$0.00 | \$144.16 | \$24,962.43 | \$0.00 | \$111,703.21 |

Other Field Trip

# Fresno County Economic Opportunities Commission Income Statement 

|  |  | $\begin{aligned} & \text { HS Basic } \\ & \text { 01/01/2022- } \\ & \text { 11/30/2022 } \\ & \hline \end{aligned}$ | HS T\&TA 01/01/202211/30/2022 | $\begin{aligned} & \text { HS Duration } \\ & \text { Start-Up } \\ & 01 / 01 / 2022- \\ & 11 / 30 / 2022 \\ & \hline \end{aligned}$ | $\begin{gathered} \text { EHS Basic } \\ \text { 01/01/2022- } \\ \text { 11/30/2022 } \\ \hline \end{gathered}$ | EHS T\&TA 01/01/202211/30/2022 | TOTAL 01/01/202211/30/2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01-5310 | FIELD TRIPS | \$3,909.08 | \$0.00 | \$0.00 | \$32.16 | \$0.00 | \$3,941.24 |
| Total Other | ip | \$3,909.08 | \$0.00 | \$0.00 | \$32.16 | \$0.00 | \$3,941.24 |
| Other Space |  |  |  |  |  |  |  |
| 01-5240 | RENTAL - OFFICE | \$2,765.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,765.95 |
| 01-5250 | RENTAL - STORAGE | \$10,581.71 | \$0.00 | \$0.00 | \$1,801.75 | \$0.00 | \$12,383.46 |
| 01-5788 | SPACE - OTHER | \$504,199.64 | \$0.00 | \$0.00 | \$46,343.78 | \$0.00 | \$550,543.42 |
| Total Other |  | \$517,547.30 | \$0.00 | \$0.00 | \$48,145.53 | \$0.00 | \$565,692.83 |
| Other Utilities/Telephone/Internet |  |  |  |  |  |  |  |
| 01-5270 | UTILITIES - GAS / ELECTRIC | \$338,969.88 | \$0.00 | \$0.00 | \$43,855.56 | \$0.00 | \$382,825.44 |
| 01-5280 | WATER/SEWER/GARBAGE | \$150,035.30 | \$0.00 | \$265.43 | \$13,799.59 | \$0.00 | \$164,100.32 |
| 01-5570 | TELEPHONE | \$576,014.74 | \$0.00 | \$0.00 | \$22,597.59 | \$0.00 | \$598,612.33 |
| 01-5571 | TELEPHONE - CELLULAR | \$25,285.51 | \$0.00 | \$0.00 | \$6,361.68 | \$0.00 | \$31,647.19 |
| 01-5576 | e-Rate | (\$294,930.53) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$294,930.53) |
| 01-5578 | INTERNET | \$7,278.35 | \$0.00 | \$0.00 | \$930.08 | \$0.00 | \$8,208.43 |
| Total Other |  | \$802,653.25 | \$0.00 | \$265.43 | \$87,544.50 | \$0.00 | \$890,463.18 |
| Other Advertising/Printing |  |  |  |  |  |  |  |
| 01-5060 | ADVERTISEMENT - RECRUITMENT | \$97.72 | \$0.00 | \$0.00 | \$21.46 | \$0.00 | \$119.18 |
| 01-5525 | COPIES \& REPRODUCTION EXPENSE | \$868.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$868.31 |
| 01-5555 | PRINTING | \$862.64 | \$0.00 | \$0.00 | \$1,316.39 | \$0.00 | \$2,179.03 |
| Total Other | ng / Copies | \$1,828.67 | \$0.00 | \$0.00 | \$1,337.85 | \$0.00 | \$3,166.52 |
| Other R\&M Building |  |  |  |  |  |  |  |
| 01-5210 | LICENSING FEES | \$29,781.00 | \$0.00 | \$0.00 | \$1,452.00 | \$0.00 | \$31,233.00 |
| 01-5215 | OFFICE RECONFIGURATION | \$1,475.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,475.00 |
| 01-5235 | RENOVATIONS | \$547.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$547.97 |
| 01-5255 | REPAIRS / MAINTENANCE - BUILDING | \$56,648.51 | \$0.00 | \$0.00 | \$7,032.97 | \$0.00 | \$63,681.48 |
| 01-5286 | YARD MAINTENANCE - LCC | \$12,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12,000.00 |
| 01-5445 | PLAYGROUND APPARATUS | \$1,587.33 | \$0.00 | \$0.00 | \$5,093.63 | \$0.00 | \$6,680.96 |
| 01-5704 | BUILDING MATERIALS | \$128,959.30 | \$0.00 | \$0.00 | \$22,563.17 | \$0.00 | \$151,522.47 |
| 01-5730 | LICENSES - PREMISE | \$68.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$68.00 |
| Total Other R | Building | \$231,067.11 | \$0.00 | \$0.00 | \$36,141.77 | \$0.00 | \$267,208.88 |
| Other R\&M Equipment |  |  |  |  |  |  |  |
| 01-5455 | REPAIRS \& MAINTENANCE - COMPUTEF | \$992.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$992.37 |
| 01-5457 | REPAIRS \& MAINTENANCE - EQUIPMEN | \$1,586.34 | \$0.00 | \$0.00 | \$0.98 | \$0.00 | \$1,587.32 |
| 01-5522 | SOFTWARE LICENSES | \$63,311.59 | \$42,151.89 | \$0.00 | \$499.37 | \$9,252.85 | \$115,215.70 |
| Total Other | Equipment | \$65,890.30 | \$42,151.89 | \$0.00 | \$500.35 | \$9,252.85 | \$117,795.39 |
| Insurance |  |  |  |  |  |  |  |
| 01-5620 | INSURANCE - GENERAL LIABILITY | \$77,401.35 | \$0.00 | \$0.00 | \$10,519.86 | \$0.00 | \$87,921.21 |
| 01-5621 | INSURANCE - CYBER LIABILITY | \$3,868.28 | \$0.00 | \$0.00 | \$576.03 | \$0.00 | \$4,444.31 |
| 01-5625 | INSURANCE - MAL PRACTICE | \$2,174.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,174.01 |

# Fresno County Economic Opportunities Commission Income Statement 

|  |  | $\begin{gathered} \text { HS Basic } \\ \text { 01/01/2022- } \\ \text { 11/30/2022 } \\ \hline \end{gathered}$ | HS T\&TA 01/01/202211/30/2022 | $\begin{aligned} & \text { HS Duration } \\ & \text { Start-Up } \\ & \text { 01/01/2022- } \\ & \text { 11/30/2022 } \end{aligned}$ | EHS Basic 01/01/202211/30/2022 | $\begin{gathered} \text { EHS T\&TA } \\ \text { 01/01/2022- } \\ \text { 11/30/2022 } \\ \hline \end{gathered}$ | TOTAL 01/01/202211/30/2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01-5630 | INSURANCE - EXCESS LIABILITY | \$17,028.75 | \$0.00 | \$0.00 | \$2,457.54 | \$0.00 | \$19,486.29 |
| 01-5635 | INSURANCE - PROPERTY | \$60,740.87 | \$0.00 | \$0.00 | \$10,871.61 | \$0.00 | \$71,612.48 |
| Total Insuran |  | \$161,213.26 | \$0.00 | \$0.00 | \$24,425.04 | \$0.00 | \$185,638.30 |
| Parent Involvement/CWPC |  |  |  |  |  |  |  |
| 01-5748 | PARENT ENGAGEMENT - SUPPLIES | \$6,663.27 | \$0.00 | \$0.00 | \$82.39 | \$0.00 | \$6,745.66 |
| 01-5750 | CWPC - BABYSITTING | \$1,432.05 | \$0.00 | \$0.00 | \$299.84 | \$0.00 | \$1,731.89 |
| 01-5752 | CWPC - MILEAGE | \$1,266.30 | \$0.00 | \$0.00 | \$148.84 | \$0.00 | \$1,415.14 |
| 01-5756 | CWPC - SUPPLIES | \$1,955.10 | \$0.00 | \$0.00 | \$730.65 | \$0.00 | \$2,685.75 |
| Total Parent | vement | \$11,316.72 | \$0.00 | \$0.00 | \$1,261.72 | \$0.00 | \$12,578.44 |
| Staff Training |  |  |  |  |  |  |  |
| 01-5016 | CPR TRAINING | \$0.00 | \$4,791.00 | \$0.00 | \$0.00 | \$0.00 | \$4,791.00 |
| 01-5792 | STAFF TRAINING | \$685.61 | \$75,460.49 | \$0.00 | \$2,415.60 | \$11,139.43 | \$89,701.13 |
| Total Staff |  | \$685.61 | \$80,251.49 | \$0.00 | \$2,415.60 | \$11,139.43 | \$94,492.13 |
| Parent Training |  |  |  |  |  |  |  |
| 01-5738 | NUTRITION EDUCATION | \$0.00 | \$795.00 | \$0.00 | \$0.00 | \$0.00 | \$795.00 |
| Total Parent | ing | \$0.00 | \$795.00 | \$0.00 | \$0.00 | \$0.00 | \$795.00 |
| Other |  |  |  |  |  |  |  |
| 01-5125 | CONTRACT SERVICES - OTHER | \$3,335.04 | \$0.00 | \$0.00 | \$436.78 | \$0.00 | \$3,771.82 |
| 01-5143 | CONTRACT SERVICES - PHYSICALS | \$2,850.00 | \$0.00 | \$0.00 | \$300.00 | \$0.00 | \$3,150.00 |
| 01-5145 | FIRST AID (INCLUDES WORKERS COMP) | \$947.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$947.00 |
| 01-5165 | PROFESSIONAL SERVICES - COMPUTER | \$17,200.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17,200.00 |
| 01-5170 | PROFESSIONAL SERVICES - CONSULTIN | \$479,994.61 | \$0.00 | \$0.00 | \$12,600.00 | \$0.00 | \$492,594.61 |
| 01-5230 | PROPERTY TAXES | \$2,001.73 | \$0.00 | \$1,524.66 | \$623.90 | \$0.00 | \$4,150.29 |
| 01-5237 | REPAIR/MAINTENANCE-SPECIAL | \$40,621.02 | \$0.00 | \$0.00 | \$111.14 | \$0.00 | \$40,732.16 |
| 01-5405 | DEPRECIATION EXPENSE | \$65,244.16 | \$0.00 | \$0.00 | \$10,576.48 | \$0.00 | \$75,820.64 |
| 01-5476 | EXPANSION BUILDING PROJECTS | \$0.00 | \$0.00 | \$4,000.00 | \$0.00 | \$0.00 | \$4,000.00 |
| 01-5512 | SUBSCRIPTION EXPENSE | \$2,179.30 | \$0.00 | \$0.00 | \$199.90 | \$0.00 | \$2,379.20 |
| 01-5545 | PETTY CASH EXPENSE | \$202.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$202.05 |
| 01-5550 | POSTAGE/EXPRESS MAIL | \$5,108.52 | \$0.00 | \$0.00 | \$1,161.15 | \$0.00 | \$6,269.67 |
| 01-5560 | SUPPLIES - OTHER | \$435.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$435.08 |
| 01-5701 | ADVERTISEMENT - OTHER | \$10,314.90 | \$0.00 | \$0.00 | \$216.00 | \$0.00 | \$10,530.90 |
| 01-5708 | CONFERENCE FEES (NON - TRAVEL) | \$350.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$350.00 |
| 01-5716 | DUES - ORGANIZATIONS | \$5,829.96 | \$0.00 | \$0.00 | \$1,232.82 | \$0.00 | \$7,062.78 |
| 01-5720 | FINGERPRINTING / BACKGROUND CHEC | \$2,184.00 | \$0.00 | \$0.00 | \$546.00 | \$0.00 | \$2,730.00 |
| 01-5721 | RECRUITMENT | \$16,363.77 | \$0.00 | \$0.00 | \$3,244.20 | \$0.00 | \$19,607.97 |
| 01-5729 | GED / ALTERNATIVE EDUCATIONS SUPP | \$4,276.45 | \$0.00 | \$0.00 | \$938.75 | \$0.00 | \$5,215.20 |
| 01-5732 | MEETING COSTS - INTERNAL | \$1,522.60 | \$0.00 | \$0.00 | \$334.21 | \$0.00 | \$1,856.81 |
| 01-5733 | EMPLOYEE APPRECIATION | \$280.63 | \$0.00 | \$0.00 | \$14.99 | \$0.00 | \$295.62 |
| 01-5757 | PROGRAM - MISCELLANEOUS | \$170.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$170.11 |
| 01-5758 | PROGRAM SUPPLIES - BOOKS \& PUBLIC | \$521.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$521.02 |
| 01-5764 | PROGRAM SUPPLIES - ARTS \& CRAFTS | \$994.26 | \$0.00 | \$0.00 | \$21.67 | \$0.00 | \$1,015.93 |

## Fresno County Economic Opportunities Commission Income Statement

|  |  | $\begin{gathered} \text { HS Basic } \\ 01 / 01 / 2022- \\ 11 / 30 / 2022 \end{gathered}$ | HS T\&TA 01/01/202211/30/2022 | $\begin{aligned} & \text { HS Duration } \\ & \text { Start-Up } \\ & 01 / 01 / 2022- \\ & 11 / 30 / 2022 \end{aligned}$ | EHS Basic 01/01/202211/30/2022 | EHS T\&TA 01/01/202211/30/2022 | TOTAL 01/01/202211/30/2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01-5770 | PROGRAM SUPPLIES - HOUSEHOLD | \$0.00 | \$0.00 | \$0.00 | \$382.35 | \$0.00 | \$382.35 |
| 01-5778 | PROGRAM SUPPLIES - RAW FOOD | \$240.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$240.00 |
| 01-5780 | PROGRAM SUPPLIES - RECREATION | \$36.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$36.13 |
| 01-5782 | PROGRAM SUPPLIES - TOOLS | \$345.21 | \$0.00 | \$0.00 | \$83.32 | \$0.00 | \$428.53 |
| 01-5810 | TRAINING OTHER | \$9.70 | \$1,111.75 | \$0.00 | \$0.00 | \$170.00 | \$1,291.45 |
| 01-5922 | EMPLOYEE EVENT | \$1,802.67 | \$0.00 | \$0.00 | \$395.74 | \$0.00 | \$2,198.41 |
| 01-5930 | OTHER COSTS | \$68.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$68.00 |
| Total Other |  | \$665,427.92 | \$1,111.75 | \$5,524.66 | \$33,419.40 | \$170.00 | \$705,653.73 |
| Admin (Indirect) |  |  |  |  |  |  |  |
| 01-5144 | Admin Services | \$2,293,548.16 | \$7,315.22 | \$0.00 | \$280,120.00 | \$1,006.60 | \$2,581,989.98 |
| Total Admin (Indirect) |  | \$2,293,548.16 | \$7,315.22 | \$0.00 | \$280,120.00 | \$1,006.60 | \$2,581,989.98 |
| Total Expenditures |  | \$28,971,050.03 | \$131,625.35 | \$149,222.29 | \$3,628,910.14 | \$21,568.88 | \$32,902,376.69 |

## Fresno County Economic Opportunities Commission Income Statement

| In-Kind Revenue <br> 01-6110 |  |
| :--- | :--- |
| Total In-Kind Revenue |  |
| In-Kind Expenses |  |
| $01-6210$ | IN-KIND CONSULTANT |
| $01-6215$ | IN-KIND LABOR |
| $01-6265$ | IN-KIND FRINGE |
| $01-6270$ | IN-KIND GROUND MAINTENANCE |
| $01-6305$ | IN-KIND OTHER |
| $01-6345$ | IN-KIND SPACE |
| $01-6355$ | IN-KIND SUPPLIES |
| $01-6375$ | IN-KIND TRANSPORTATION |
| $01-6380$ | IN-KIND UTILITIES |


| HS Duration |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| HS Basic | HS T\&TA | Start-Up | EHS Basic | EHS T\&TA | TOTAL |
| $\begin{gathered} \text { 01/01/2022- } \\ \text { 11/30/2022 } \end{gathered}$ | $\begin{gathered} \text { 01/01/2022- } \\ \text { 11/30/2022 } \end{gathered}$ | $\begin{array}{r} \text { 01/01/2022- } \\ 11 / 30 / 2022 \end{array}$ | $\begin{gathered} \text { 01/01/2022- } \\ \text { 11/30/2022 } \end{gathered}$ | $\begin{gathered} \text { 01/01/2022- } \\ \text { 11/30/2022 } \end{gathered}$ | $\begin{gathered} \text { 01/01/2022- } \\ \text { 11/30/2022 } \end{gathered}$ |
|  |  |  |  |  |  |


| \$3,751,018.42 | \$0.00 | \$0.00 | \$1,262,579.81 | \$0.00 | \$5,013,598.23 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$3,751,018.42 | \$0.00 | \$0.00 | \$1,262,579.81 | \$0.00 | \$5,013,598.23 |

Total In-kind Expenses

| $(\$ 196,950.26)$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $(\$ 196,950.26)$ |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $(\$ 1,467,590.47)$ | $\$ 0.00$ | $\$ 0.00$ | $(\$ 964,439.83)$ | $\$ 0.00$ | $(\$ 2,432,030.30)$ |  |
| $(\$ 532,242.36)$ | $\$ 0.00$ | $\$ 0.00$ | $(\$ 297,880.37)$ | $\$ 0.00$ | $(\$ 830,122.73)$ |  |
| $(\$ 6,600.00)$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $(\$ 6,600.00)$ |  |
| $(\$ 506,182.32)$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $(\$ 506,182.32)$ |  |
| $(\$ 848,396.49)$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $(\$ 848,396.49)$ |  |
| $(\$ 189,541.52)$ | $\$ 0.00$ | $\$ 0.00$ | $(\$ 259.61)$ | $\$ 0.00$ | $(\$ 189,801.13)$ |  |
| $(\$ 1,524.00)$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $(\$ 1,524.00)$ |  |
| $(\$ 1,991.00)$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $(\$ 1,991.00)$ |  |
| $\$ 3,751,018.42$ |  | $\$ 0.00$ |  | $\$ 0.00$ | $\$ 1,262,579.81$ |  |

BEGINNING FUND BALANCE
$\$ 0.00$
\$0.00
\$0.00
\$0.00
$\$ 0.00$
\$0.00

NET SURPLUS/(DEFICIT)

ENDING FUND BALANCE

| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 2,129,979.53$ | $(\$ 131,625.35)$ | $(\$ 149,222.29)$ | $(\$ 3,589,512.16)$ | $(\$ 21,519.23)$ | $(\$ 1,761,899.50)$ |
| $\$ 2,129,979.53$ | $(\$ 131,625.35)$ | $(\$ 149,222.29)$ | $(\$ 3,589,512.16)$ | $(\$ 21,519.23)$ | $(\$ 1,761,899.50)$ |

Fresno
Economic
Opportunities Commission

Linda Hayes Board Chair
Emilia Reyes Chief Executive Officer

FINANCE COMMITTEE MEETING

| Date: February 8,2023 | Program: Energy Services |
| :--- | :--- |
| Agenda Item: 7 | Director: Joseph Amader |
| Subject: Weatherization Sub-Contractor <br> Selection | Officer: Michelle L. Tutunjian |

## Recommended Action

Staff recommends Committee approval for full Board Consideration of the Energy Services Low-Income Home Energy Assistance (LIHEAP) and Department of Energy (DOE) Weatherization Sub-Contractor selection recommendation to complete weatherization services for a 24 -month period beginning Mach 1, 2023 with the following qualified licensed contractors:

1) Sundowner Insulation Company Inc. - Clovis, CA
2) Synergy Companies - Fresno, CA
3) Balanced Comfort, Fresno, CA
4) Proteus, Inc. - Visalia, CA New
5) Reliable Energy Management, Inc. - Bakersfield, CA

## Background

On September 19, 2022, Fresno EOC published a formal Request for Proposal (RFP) public notice for the "SUBCONTRACTOR FOR LOW-INCOME HOME ENERGY ASSISTANCE PROGRAM AND DEPARTMENT OF ENERGY WEATHERIZATION". The RFP procurement solicitation process resulted in five (5) responses received on October 17, 2022. Proposals were reviewed by the following panel: Energy Services Division Director, Energy Services Energy Manager/RME, Energy Services Administration and Operations Manager, Finance Director, and Procurement Director.

The selection panel review identified follow up questions for respondents. Energy Services staff prepared follow up questions/clarifications related to pricing, and confirmation of total price provided includes material, labor and all costs associated with installation to standard. During the review process, the Department of Community Services and Development (CSD) released a revised and updated Technical Reference Manual (TRM) with new measures added. The updated TRM and requests for pricing on new measures was included in follow up email correspondence to respondents. Energy Services will develop sub-contractor agreements based on per measure and time and material pricing. The sub-contractor agreement will not state a total contract value or minimum unit allocation. The unit assignment will be equally distributed based
on geography, specialty, and capacity for timely scheduling, installation completion turnaround and post-inspection verification.

The below table provides the sub-contractor recommendations for this project.

| Sub-Contractor Name | Location | Estimated Contract Value |
| :--- | :--- | :--- |
| Sundowner Insulation Company Inc. | Clovis, CA | $\sim \$ 400,000^{*}$ |
| Synergy Companies | Fresno, CA | $\sim \$ 400,000^{*}$ |
| Balanced Comfort | Fresno, CA | $\sim \$ 400,000^{*}$ |
| Proteus, Inc. | Visalia, CA | $\sim \$ 400,000^{*}$ |
| Reliable Energy Management, Inc. | Bakersfield, CA | $\sim \$ 400,000^{*}$ |

The subcontractor allocation of units will be dependent on various factors including the amount of funding provided by CSD. As such, the amount of funding estimated above is considering all current open contract funding availability and will change as additional funding is awarded over the 24-month contract period.

The Board approved the following contracts which support the estimated funding proposed for the five subcontractors. Subcontracts will support the current 2022 DOE WAP Contract Number 22-C6004; 2022 LIHEAP Contract Number 22B-4008, and 2023 LIHEAP Contract Number 22B-5008.

## Fiscal Impact

CSD LIHEAP and DOE Weatherization Assistance Program current contracts and future opportunities from additional funding requires additional weatherization subcontractors. In order to ensure the increased number of units achieved and allocation of funding utilized completely without the additional sub-contractors, may reduce the ability of Fresno EOC as a Local Service Provider to continue award allocation for weatherization services.

## Conclusion

Approval for sub-contractor agreement awards based on RFP selection panel recommendations provides continuity of services to vulnerable populations within Fresno County and provides additional sub-contractor resources to serve qualified clients in a timelier manner. In addition, Fresno EOC Energy Services' LIHEAP \& DOE contracts require increased capacity given new funding opportunities for weatherization services in addition to current contract allocations, and as such, recommend accepting sub-contractor agreements for fulfilment of existing and future CSD contracts.

## FINANCE COMMITTEE MEETING

| Date: February 8, 2023 | Program: Finance |
| :--- | :--- |
| Agenda Item \#: 8 | Director: Steven Warnes |
| Subject: Health Insurance Report | Officer: Emilia Reyes |

## Background

The information presented below is intended to keep the Committee apprised on the financial status of the Agency's self-funded health insurance plan.

As of November 30, 2022, the health insurance reserve is at $\$ 5.4$ million, which covers approximately 6.7 months of average expenditures. Contributions from programs and employees for 2022 total $\$ 9,614,810$ while the Fund paid out $\$ 8,158,811$ in expenses.

Changes to the health insurance plan in 2020 through 2022 include:

- Effective January 2020: 4\% overall increase in Employer premiums and 22\% overall increase in Employee premiums. Wellness plan now has the same annual deductible but will have a $25 \%$ discounted employee premium. The employee + child and employee + children tiers were consolidated.
- Effective January 2021: 6\% increase in Employer premiums and an average 16\% increase to Employee premiums.
- Effective January 2022: Tele-health service was added and 1\% increase in Employer premiums and an average 8\% increase to Employee premiums.
- Effective January 2023: Restructured the wellness program to include more employees; replaced wellness discounted premium by an incentive program available to all employees. $5.5 \%$ increase in Employer premiums.

This table presents a sample of the monthly health insurance premium rates for 2023. Rates vary depending on the type of coverage tier selected; the PPO option is shown but a highdeductible option is available at a $40 \%$ lower cost to the employee.

|  | Agency | Employee | Total Premium |
| :--- | :---: | :---: | :---: |
| Employee Only | $\$ 633$ | $\$ 150$ | $\$ 783$ |
| EE +Child(ren) | $\$ 1,146$ | $\$ 270$ | $\$ 1,416$ |
| EE + Family | $\$ 1,521$ | $\$ 360$ | $\$ 1,881$ |
| EE + Spouse | $\$ 1,272$ | $\$ 300$ | $\$ 1,572$ |


|  | 2022 |  |  |  |  |  |  |  |  |  |  |  |  | 2021 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | January | February | March | April | May | June | July | August | September | October | November | YTD totals Jan-Nov | Mo. Avg. Prev 12 mos | YTD totals Jan-Nov | $\begin{aligned} & \text { Annual } \\ & \text { Jan - Dec } \end{aligned}$ | Annual Mo Avg Jan - Dec |
| Beginning Fund Balance | 3,924,890 | 4,628,549 | 4,921,576 | 5,025,400 | 5,040,451 | 4,870,760 | 4,911,301 | 4,684,771 | 4,899,710 | 4,975,104 | 5,260,105 |  |  |  |  |  |
| Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agency Contributions | 749,413 | 758,654 | 755,467 | 750,894 | 751,039 | 745,686 | 522,582 | 725,459 | 717,352 | 716,414 | 714,657 | 7,907,617 | 722,744 | 8,697,213 | 9,462,526 | 788,544 |
| Additional Agency Contr. |  |  |  |  |  |  |  |  |  |  |  |  |  | 139,391 | 139,391 | 11,616 |
| Employee Contributions | 272,264 | 183,405 | 184,139 | 91,630 | 136,132 | 106,527 | 141,380 | 166,295 | 82,973 | 174,007 | 168,441 | 1,707,193 | 156,559 | 1,706,588 | 1,878,108 | 156,509 |
| Total Income | 1,021,677 | 942,059 | 939,606 | 842,524 | 887,171 | 852,213 | 663,962 | 891,754 | 800,325 | 890,421 | 883,098 | 9,614,810 | 879,304 | 10,543,192 | 11,480,024 | 956,669 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Health Claims Paid | 45,828 | 261,032 | 452,022 | 424,469 | 754,547 | 404,660 | 494,840 | 354,358 | 354,439 | 282,334 | 460,180 | 4,288,709 | 504,767 | 6,867,878 | 8,636,378 | 719,698 |
| Dental Claims Paid | 48,572 | 48,419 | 46,036 | 52,864 | 42,132 | 39,150 | 51,459 | 33,964 | 41,392 | 43,776 | 40,590 | 488,354 | 43,461 | 617,961 | 651,135 | 54,261 |
| Prescriptions Paid | 63,172 | 164,239 | 159,985 | 183,076 | 89,710 | 218,405 | 175,165 | 129,343 | 173,449 | 132,377 | 154,976 | 1,643,897 | 156,574 | 1,654,259 | 1,889,246 | 157,437 |
| Vision Claims Paid | 2,294 | 7,225 | 5,496 | 7,785 | 6,957 | 6,833 | 6,648 | 5,422 | 3,863 | 6,806 | 3,794 | 63,123 | 6,674 | 103,015 | 119,983 | 9,999 |
| Stop Loss Premiums | 99,403 | 110,026 | 113,810 | 100,722 | 102,002 | 98,344 | 102,137 | 96,805 | 96,992 | 96,787 | 96,668 | 1,113,696 | 100,565 | 1,098,745 | 1,191,823 | 99,319 |
| Stop Loss Claims |  |  |  |  |  | (14,586) | (659) |  | $(1,836)$ | $(14,136)$ | $(50,460)$ | (81,677) | (67,166) | (869,182) | $(1,593,495)$ | (132,791) |
| Life Insurance Premiums | 12,739 | 12,709 | 12,687 | 12,731 | 12,648 | 12,639 | 11,870 | 12,441 | 12,316 | 12,220 | 12,399 | 137,399 | 12,481 | 142,155 | 154,529 | 12,877 |
| Pinnacle | 12,904 | 13,111 | 13,267 | 13,319 | 13,215 | 13,232 | 13,111 | 12,834 | 12,730 | 12,696 | 12,713 | 143,132 | 13,007 | 152,243 | 165,198 | 13,767 |
| Blue Cross | 13,637 | 13,790 | 13,906 | 13,944 | 13,829 | 13,848 | 13,714 | 13,426 | 13,292 | 13,292 | 13,292 | 149,970 | 13,604 | 156,631 | 169,907 | 14,159 |
| Benefits Consultant | 12,083 | 12,083 | 12,084 | 12,083 | 9,502 | 12,084 | 12,083 | 12,083 | 12,084 | 12,083 | 12,083 | 130,335 | 11,438 | 76,084 | 83,000 | 6,917 |
| Employee Assist. Program | 1,877 | 1,876 | 1,877 | 1,876 | 1,877 | 1,876 | 1,877 | 1,745 | 1,746 | 1,746 | 1,746 | 20,119 | 1,833 | 20,642 | 22,518 | 1,877 |
| Preferred Chiropractors | 889 | 899 | 906 | 909 | 901 | 903 | 894 | 875 | 866 | 866 | 866 | 9,774 | 889 | 10,515 | 11,406 | 951 |
| TeleDoc | 2,524 | 2,552 | 2,574 | 2,581 | 2,560 | 2,563 | 2,538 | 2,485 | 2,460 | 2,460 | 2,460 | 27,757 | 2,313 | 0 | - | - |
| Other Expenses | 2,096 | 1,071 | 1,132 | 1,114 | 6,982 | 1,721 | 1,065 | 1,034 | 1,138 | 2,113 | 1,007 | 20,473 | 1,940 | 36,935 | 39,742 | 3,312 |
| ACA Fees |  |  |  |  |  |  | 3,750 |  |  |  | - | 3,750 | 313 | 5,219 | 5,219 | 435 |
| Total Expenses | 318,018 | 649,032 | 835,782 | 827,473 | 1,056,862 | 811,672 | 890,492 | 676,815 | 724,931 | 605,420 | 762,314 | 8,158,811 | 802,692 | 10,073,100 | 11,546,589 | 962,216 |
| Current Fund Activity (net) | 703,659 | 293,027 | 103,824 | 15,051 | $(169,691)$ | 40,541 | (226,530) | 214,939 | 75,394 | 285,001 | 120,784 | 1,455,999 | 76,612 | 470,092 | (66,564) | $(5,547)$ |
| Ending Fund Balance | 4,628,549 | 4,921,576 | 5,025,400 | 5,040,451 | 4,870,760 | 4,911,301 | 4,684,771 | 4,899,710 | 4,975,104 | 5,260,105 | 5,380,889 | 5,380,889 |  |  |  |  |
| Enrollment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Employee only-Traditional | 248 | 250 | 252 | 254 | 254 | 254 | 247 | 243 | 241 | 241 | 240 |  | 250 |  | 279 |  |
| High-Deduct | 84 | 78 | 80 | 81 | 78 | 83 | 84 | 79 | 80 | 81 | 79 |  | 76 |  | 53 |  |
| Family coverage-Traditional | 344 | 353 | 353 | 353 | 350 | 348 | 347 | 340 | 335 | 335 | 338 |  | 349 |  | 395 |  |
| High-Deduct | 34 | 37 | 40 | 39 | 39 | 37 | 37 | 38 | 37 | 36 | 36 |  | 36 |  | 32 |  |
| Dental coverage only | 34 | 38 | 41 | 42 | 42 | 42 | 42 | 41 | 42 | 40 | 42 |  | 40 |  | 34 |  |
| Temp/On Call Plan Total employees enrolled | 1 | 1 |  |  | . |  |  |  |  |  |  |  | 0 |  |  |  |
|  | 745 | 757 | 766 | 769 | 763 | 764 | 757 | 741 | 735 | 733 | 735 | 751 |  | 795 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average contributions per employee | 1,371 | 1,244 | 1,227 | 1,096 | 1,163 | 1,115 | 877 | 1,203 | 1,089 | 1,215 | 1,201 |  | 1,171 |  | 1,204 |  |
| Average expenses per employee | 427 | 857 | 1,091 | 1,076 | 1,385 | 1,062 | 1,176 | 913 | 986 | 826 | 1,037 |  | 1,069 |  | 1,211 |  |

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Fresno
Economic
Opportunities Commission

FINANCE COMMITTEE MEETING

| Date: February 8, 2023 | Program: Finance |
| :--- | :--- |
| Agenda Item \#: 9 | Director: Chris Erwin |
| Subject: Non-Competitive Procurements | Officer: Emilia Reyes |

## Background

The information presented below is intended to keep the Committee apprised on any procurements made through a non-competitive procurement process.

In accordance with the Accounting Policies and Procedures Manual, Noncompetitive Procurements are "special purchasing circumstances, in which competitive bids are not obtained. Noncompetitive procurement (purchases and contracts) are only permissible in the following circumstances (2 CFR 200.320 [f]):

- An emergency exists that does not permit delay,
- Only one source of supply is available,
- If the awarding agency expressly authorizes noncompetitive proposals in response to a written request from the Agency,
- Or after solicitation of a number of sources, competition is determined to be inadequate.

The key requirement for the use of noncompetitive procurement is that the other methods of procurement are not feasible and one of the above circumstances exists." A report on the non-competitive procurement awards is to be made to the Board of Commissioners.

The agency also follows the following guidelines:

- Purchases from $\$ 10,000$ to $\$ 150,000$ require three written quotes and may be approved by the CEO.
- Purchases greater than $\$ 150,000$ require formal bid procedures and require approval from the Board.
- Purchases greater than $\$ 10,000$ without the required quotes or bids must be disclosed to the Board.

| Vendor | Purpose | Amount | Justification |
| :---: | :--- | :--- | :--- |
|  | No Non-Competitive Purchases to <br> report in this period |  |  |


[^0]:    Estimated \# months funded:

