

Finance Committee Meeting

September 13, 2023 at 5:00 p.m.

Fresno EOC Board Room

1920 Mariposa Street, Suite 310

Fresno, CA, 93721

Join By Zoom:

 $https://fresnoeoc.zoom.us/meeting/register/tZwpdumprjMoHdfxDn5MsJDDaLtllik0_foqing/register/tZwpdumprjMoHdfxDn5MsDaLtllik0_foqing/register/tZwpdumprjMoHdfxDn5MsDaLtllik0_foqing/register/tZwpdumprjMoHdfxDn5MsDaLtllik0_foqing/register/tZwpdumprjMoHdfxDn5MsDaLtllik0_foqing/register/tZwpdumprjMoHdfxDn5MsDaLtllik0_foqing/register/tZwpdumprjMoHdfxDn5MsDaLtllik0_foqing/register/tZwpdumprjMoHdfxDn5MsDaLtllik0_foqing/register/tZwpdumprjMoHdfxDn5MsDaLtllik0_foqing/register/tZwpdumprjMoHdfxDn5MsDaLtllik0_foqing/register/tZwpdumprjMoHdfxDn5MsDaLtllik0_foqing/register/tZwpdumprjMoHdfxDn5MsDaLtllik0_foqing/register/tZwpdumprjMoHdfxDn5MsDaLtllik0_foqing/register/tZwpdumprjMoHdfxDn5MsDaLtllik0_foqing/register/tZwpdumprjMoHdfxDn5MsDaLtllik0_foqing/register/tZwpdumprjMoHdxDn5MsDaLtllik0_foqing/register/tZwpdumprjMoHdxDn5MsDaL$



FINANCE COMMITTEE MEETING AGENDA

SEPTEMBER 13, 2023 AT 5:00 PM

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2. ROLL CALL

2.11022 07122		
A. Monthly Attendance Record		3
3. APPROVAL OF AUGUST 8, 2023 MINUTES		
A. August 8, 2023 Finance Committee Meeting Minutes	Approve	4
4. FINANCIAL REPORTS	Approve	
A. Agency Financial Statements July 2023		7
B. Head Start Financial Status Report July 2023		11
5. PROGRAM VARIANCE REPORTS		
A. Sanctuary and Support Services Programs	Information	13
6. HEALTH INSURANCE REPORT		
A. Health Insurance Report	Information	15
7. NON-COMPETITIVE PROCUREMENT		
A. Non-competitive Procurements	Information	17
8. HEAD START FA-1 MONITORING REPORT		
A. Head Start Fiscal Monitoring Report	Information	18

9. OTHER BUSINESS

The next meeting is scheduled for November 8th, 2023, at 5:00 p.m.

10. 1PUBLIC COMMENTS

(This portion of the meeting is reserved for persons wishing to address the Committee on items within jurisdiction but not on the agenda. Comments are limited to three minutes).

11. ADJOURNMENT



Finance Committee Meeting Monthly Attendance Record 2023

Charles Garabedian James Martinez Zina Brown-Jenkins Itzi Robles Linda Hayes Alena Pacheco Rey Leon

January	8-Feb	8-Mar	19-Apr	17-May	13-Jun	July	8-Aug	13-Sep	11-Oct	8-Nov	13-Dec	Attended
	0	0	0	0	0		0					6/10
	Χ	X	0	0	X		0					3/10
	0	0	X	Т	0		0					5/10
	Х	0	X	0	X		Х					2/10
	0	0	X	X	0		X					3/10
	0	0	0	0	0		0					6/10
	0	Х	T	Х	Χ		X					2/10

O-Present X-Absent T-Teleconference



FINANCE COMMITTEE MEETING Tuesday, August 8, 2023 5:00PM MINUTES

1. CALL TO ORDER

Charles Garabedian, called the meeting to order at 5:10 pm.

2. ROLL CALL

Roll was called and a quorum was established.

COMMITTEE MEMBERS	PRESENT	STAFF	STAFF
Charles Garabedian (Committee Chair)	✓	Jay Zapata	Ana Medina
Rey Leon		Steve Warnes	Elionora Vivanco
James Martinez	✓	Karina Perez	Maria Elizondo
Linda Hayes		Jennifer Tillman	
Zina Brown-Jenkins	✓	Chris Erwin	
Itzi Robles		Greg Streets	
Alena Pacheco	✓	Joseph Amader	

3. APPROVAL OF JUNE 13, 2023 MINUTES

A. June 13, 2023 Finance Committee Minutes

Public comment: None heard.

Motion by: Brown-Jenkins Second by: Pacheco

Ayes: Garabedian, Brown-Jenkins, Pacheco and Martinez

Nayes: None heard

4. FINANCIAL REPORTS

A. Agency Financial Statements

B. Head Start Financial Status Report

Motion by: Pacheco Second by: Brown-Jenkins

Ayes: Garabedian, Brown-Jenkins, Pacheco and Martinez

Nayes: None heard

Jay Zapata, Chief Financial Officer, presented the Financial Statements for May 31, 2023 and June 30, 2023. The Budget column has been updated now that agency annual budget was presented to the board. Through June 30th the Total Revenues and Support are \$79,848,422 and Total Expenditures are \$80,359,116.

Jennifer Tillman, Finance Manager for Head start presented the Head Start Financial Status Reports for Year-to Date for May and June 2023. Through June 30th the Head Start Basic grant was 43% expended and the Early Head Start Basic grant was 25% expended.



5. VARIANCE REPORTS

A. Energy Services

Joseph Amader presented the Energy Services variance reports.

Commissioner Pacheco inquired on how we let the public know about the Energy Services provided to the community. Amader stated they use the navigation center, outreach events and radio and/or television.

Public Comment: None heard.

No action required

6. HEALTH INSURANCE REPORT

A. Health Insurance Report

Steve Warnes, Assistant Finance Director, presented the health insurance fund reports for June 30, 2023. The health insurance reserve is at \$6.7 million, which covers approximately 9.1 months of average expenditures. Contributions from programs and employees for 2023 total \$5,531,010 while the Fund paid out \$4,311,643 in expenses. Health Claims paid in June were \$538,213 which was above the average from the past year.

Public Comment: None heard

No action required

7. NON-COMPETITIVE PROCUREMENT: N/A

There were Non-Competitive Procurements to present.

Public comment: None heard.

No Action Required

8. INVESTMENT REPORT

Warnes, presented Investment Report. At June 30th the total value of the investments held was \$3,707,037. Maturity dates for the Bonds and Certificates of Deposit held are laddered to provide maturities between 3 months – 3 years. Interest rates in the market have been improving.

Public Comment: None Heard

No action required

9. 2020 AGENCY TAX REPORT

Zapata presented the 990 Income Tax Form for the 2020 year. This return was prepared by our auditors and reconciles to the audited financial statements for that year.

The same return for the 2021 tax year is in draft form right now. It will be presented to the committee later on this year.

Public Comment: None heard

No action required

10. OTHER BUSINESS:

Public comment: None heard

No Action Required

11. PUBLIC COMMENTS: N/A

Public comment: None heard

No Action Required

12. ADJOURNMENT:

Garabedian adjourned meeting at 6:15 pm

Respectfully Submitted,

Charles Garabedian Committee Chair



FINANCE COMMITTEE MEETING

Date: September 13, 2023	Program: Finance
Agenda Item #: 4	Director: Steve Warnes
Subject: Financial Reports	Officer: Jay Zapata

Recommended Action

Staff recommends Committee approval for full Board consideration of the interim consolidated financial statements as of Year-to-Date July 2023 and the financial status report for the Head Start 0-5 program as of Year-to-Date July 2023.

Background

In accordance with the Agency's bylaws, the Finance Committee shall advise in the preparation and administration of the operating budget and oversee the administration, collection, and disbursement of the financial resources of the organization. Additionally, the Treasurer is to ensure the commissioners understand the financial situation of the organization, which includes ensuring that financial statements for each month are available for each meeting of the Board of Commissioners. Monthly financials for Fresno EOC (consolidated) and for Head Start are provided for review and acceptance.

Fiscal Impact

(A) Agency Statement of Activities and Statement of Financial Position:

As of July 31, 2023, the Agency had preliminary revenue of \$92,538,143 million, including \$26.1 million of in-kind contributions, and net operating loss of \$1,191,009. In comparison, the Agency had revenue of \$78,681,292 million including in-kind of \$20.6 million as of the corresponding period of the preceding year.

(B) Head Start 0-5 Financial Status Report as of Year-to-Date July 30, 2023 This also represented in the following percentages.

	% of	
Program Area	budget	Notes
Head Start – Basic	46%	Personnel is underspent due
		to unfilled positions
Head Start - Training & Technical	61%	Training planned for later this
Assistance (T&TA)		year





Program Area	% of budget	Notes
Early Head Start – Basic	30%	Personnel is underspent due
		to unfilled positions.
Early Head Start – T&TA	24%	Training planned for later this
		year

Conclusion

If approved by the Committee, this item will move forward for full Board consideration at the October 5, 2023 Board Meeting.

FRESNO ECONOMIC OPPORTUNITIES COMMISSION STATEMENT OF ACTIVITIES

For The Seventh Month Period Ended July 31, 2023 and 2022

		Α		В			A - B		С		D	B - D
		BUDGET		ACTUAL			BUDGET	Ī	ACTUAL		ACTUAL	ACTUAL
	١,	JAN - DEC		JULY			BALANCE		JAN - DEC		JULY	2023 vs 2022
		2023		2023		F	REMAINING	L	2022		2022	Differences
REVENUES AND SUPPORT		105 004 100	_	10 101 000	470/		50.040.400		70 750 000	_	40.070.404	0.004.000
GRANT REVENUE GRANT REVENUE - LENDING CAPITAL	\$	105,694,129	\$	49,484,006	47%	\$	56,210,123		79,753,909 0	\$	42,679,101	6,804,906
CHARGES FOR SERVICES		22,652,580		- 14,215,441	63%		8,437,139		21,276,472		12,339,408	1,876,033
OTHER PROGRAM REVENUE		4,998,245		1,670,867	33%		3,327,378		3,459,716		1,897,431	(226,564)
CONTRIBUTIONS		384,300		74,837	19%		309,463		209,416		135,819	(60,982)
MISCELLANEOUS INCOME		759,253		147,210	19%		612,043		165,604		142,987	4,223
INTEREST & INVESTMENT INCOME		106,000		65,604	62%		40,396		53,391		25,473	40,132
AFFILIATE INTEREST INCOME		765,250		540,577	71%		224,673		1,172,129		548,850	(8,273)
RENTAL INCOME		265,843		242,663	91%		23,180		385,663		261,153	(18,490)
TOTAL CASH REVENUE	\$	135,625,600	\$	66,441,204	49%	\$	69,184,396	F	\$ 106,476,300	\$	58,030,220	8,410,984
IN KIND REVENUE	\$	39,637,875	\$		66%	\$	13,540,937		41,533,588	\$	20,651,071	5,445,867
IN KIND KEVENGE	Ψ	33,037,073	Ψ	20,090,930	0070	Ψ	15,540,957		41,333,300	Ψ	20,031,071	3,443,007
TOTAL REVENUE & SUPPORT		175,263,475		92,538,143	53%		82,725,332		148,009,888		78,681,292	13,856,851
EVENINTURES												
EXPENDITURES DEDECONNEL COSTS		75 447 225	_	00 040 000	E40/		# 20,000,707		00 070 754	_	00 404 447	0.004.404
PERSONNEL COSTS ADMIN SERVICES	\$	75,447,335	\$	38,818,608	51% 54%		\$36,628,727		66,070,751	\$	36,134,417	2,684,191
PROFESSIONAL SERVICES - AUDIT		8,056,855 0		4,311,198 0	54% 0%		3,745,657		6,637,808 0		3,420,228	890,970
CONTRACT SERVICES - AUDIT		11,711,120		6,688,693	57%		5,022,427		10,718,245		6,197,289	491,404
FACILITY COSTS		5,770,460		3,636,172	63%		2,134,288		6,095,662		3,352,059	284,113
TRAVEL, MILEAGE, VEHICLE COSTS		4,737,815		1,885,546	40%		2,852,269		3,070,704		1,751,345	134,202
EQUIPMENT COSTS		973,690		1,259,140	129%		(285,450)		1,408,467		956,728	302,412
DEPRECIATION - AGENCY FUNDED		296,000		173,280	59%		122,720		277,232		154,263	19,017
OFFICE EXPENSE		3,199,720		2,449,961	77%		749,759		3,448,422		1,670,701	779,260
INSURANCE		660,930		516,148	78%		144,782		809,767		462,931	53,217
PROGRAM SUPPLIES & CLIENT COSTS		23,493,815		7,226,750	31%		16,267,065		9,088,124		5,136,923	2,089,827
INTEREST EXPENSE		458,096		268,087	59%		190,009		446,995		207,109	60,978
OTHER COSTS		638,159		276,515	43%		361,644		1,389,254		420,935	(144,420)
TOTAL CASH EXPENDITURES	\$	135,443,995	\$	67,510,099	50%	\$	67.933.896	F	109,461,431	\$	59,864,928	7,645,171
IN KIND EXPENSES	\$	39,637,875		26,096,938	66%	\$	13,540,937		\$ 41,533,588	\$	20,651,071	5,445,867
TOTAL EXPENDITURES		175,081,870		93,607,038	53%		81,474,832	L	150,995,019		80,516,000	13,091,038
OPERATING SURPLUS (DEFICIT)	\$	181,605	\$	(1,068,895)		\$	1,250,500		\$ (2,985,131)	\$	(1,834,708)	765,813
OTHER INCOME / EXPENSE												
TRANSIT GRANT ASSET DEPRECIATION				122,114			(122,114)		211,983		123,657	(1,542)
				122,114			` ' '		•		,	, , ,
NET SURPLUS (DEFICIT)	\$	181,605		(\$1,191,009)			1,372,614	L	\$ (3,197,114)		(\$1,958,365)	767,355

FRESNO ECONOMIC OPPORTUNITIES COMMISSION STATEMENT OF FINANCIAL POSITION As of July 31, 2023

400570	2023	2022	D	ifferences
ASSETS CASH & INVESTMENTS ACCOUNTS RECEIVABLE PREPAIDS/DEPOSITS INVENTORIES PROPERTY, PLANT & EQUIPMENT NOTES RECEIVABLE (net)	\$ 15,367,188 14,895,464 1,722,945 421,196 13,220,163 19,051,264	\$ 21,587,360 12,838,678 288,885 323,746 12,810,229 17,160,232	\$	(6,220,172) 2,056,787 1,434,059 97,449 409,934 1,891,032
TOTAL ASSETS	\$ 64,678,219	\$ 65,009,130	\$	(330,911)
LIABILITIES ACCOUNTS PAYABLE ACCRUED PAYROLL LIABILITIES DEFERRED REVENUE NOTES PAYABLE HEALTH INSURANCE RESERVE OTHER LIABILITIES	\$ 3,596,987 5,516,718 2,216,309 16,029,552 6,592,676 4,119,549	\$ 4,362,185 4,233,767 2,565,135 16,888,286 4,683,635 4,235,805	\$	(765,197) 1,282,951 (348,826) (858,734) 1,909,041 (116,256)
TOTAL LIABILITIES	\$ 38,071,792	\$ 36,968,814	\$	1,102,977
FUND BALANCE CURRENT OPERATING EARNINGS (YTD) UNRESTRICTED NET ASSETS REVOLVING LOAN FUND INVESTMENT IN GENERAL FIXED ASSETS	\$ (1,068,895) 17,223,405 556,268 9,895,649	\$ (1,834,708) 20,287,158 556,268 9,031,599	\$	765,813 (3,063,753) 0 864,050
TOTAL FUND BALANCE	\$ 26,606,428	\$ 28,040,318	\$	(1,433,890)
TOTAL LIABILITIES AND FUND BALANCE	\$ 64,678,220	\$ 65,009,131	\$	(330,911)

Fresno Economic Opportunities Commission Head Start/Early Head Start Financial Status Monthly Report July 31, 2023

		Head S	tart - Basic	A		tart - T & TA	Balance	
Description	Annual Budget	Current Expenses	YTD Expenses	Balance Remaining	Annual Budget	Current Expenses	YTD Expenses	Remaining
Personnel	\$17,232,920	\$466,042	\$7,871,173	\$9,361,747				
Fringe Benefits	7,582,485	139,888	3,002,359	4,580,126				
Total Personnel	\$24,815,405	\$605,931	\$10,873,532	\$13,941,873				
Travel	-	-	-	-	12,928	-	-	12,928
Equipment*	-	-	-	-	-	-	=	-
Supplies	728,136	15,562	263,645	464,491	25,000	-	2,047	22,953
Contractual	2,390,268	69,444	1,378,152	1,012,116	15,948	7,293	10,188	5,761
Facilities /Construction								
Other:								
Food Cost	776,852	69,034	474,324	302,528				
Transportation	547,215	9,805	183,695	363,520				
Staff Mileage	100,000	4,639	77,451	22,549				
Field Trips, including Transportation	3,201	1,522	3,233	(32)				
Space	1,211,912	44,761	323,888	888,025				
Utilities / Telephone / Internet	843,052	103,702	492,552	350,500				
Publication/Advertising/Printing	54,991	-	110	54,881				
Repair/Maintenance Building	108,572	28,469	158,980	(50,408)				
Repair/Maintenance Equipment	8,654	217	4,784	3,870				
Property & Liability Insurance	72,108	2,170	96,960	(24,852)				
Parent Involvement / CWPC	49,000	891	17,121	31,879				
Other Costs*	240,460	246,507	495,971	(255,511)				
Staff & Parent Training	3,091	7,920	11,528	(8,437)	237,568	26,349	167,821	69,748
Total Direct Charges	\$31,952,917	\$1,210,575	\$14,855,926	\$17,096,991	291,444	33,641	180,055	111,389
Total Indirect Charges	\$3,106,182	(\$27,502)	\$1,337,033	\$1,769,149	\$32,383	\$1,564	\$16,205	\$16,178
Total Federal Expenditures	\$35,059,099	\$1,183,073	\$16,192,959	\$18,866,140	\$323,827	35,205	196,260	\$127,567
% of Annual Budget Expended to Date			46%				61%	
Non-Federal Share	\$7,011,820	\$1,036,638	\$3,009,189	\$4,002,631	\$64,765	\$8,801	\$49,065	\$15,700

*Other Costs Include:
FIRST AID (INCLUDES WORKERS COMP)
PROFESSIONAL SERVICES - COMPUTER
PROFESSIONAL SERVICES - CONSULTING
APPRAISAL FEES
REPAIR/MAINTENANCE-SPECIAL
DEPRECIATION EXPENSE
POSTAGE/EXPRESS MAIL
SUPPLIES - OTHER
DUES - ORGANIZATIONS
FINGERPRINTING / BACKGROUND CHECK
RECRUITMENT
MEETING COSTS - INTERNAL
PROGRAM SUPPLIES - BOOKS & PUBLICATIONS
PROGRAM SUPPLIES - TOOLS
TRAINING OTHER
EMPLOYEE EVENT
RECOGNITION
SAFETY

		43%	
Credit Card Expenses: Credit ca	rd statement	dated 7/	1/23-7/31/23
July 2023 expenses:			
Program Supplies - Kitchen	\$	754	Home Depot - Cooktop, Microwave for Citrus HS
CWPC - Other	\$	315	Diciccos - CWPC Dinner
Program Supplies - Disposables	\$	425	Target - Toiletries for Children with Disabilities
Staff Training	\$	400	Teachstone Training - CLASS Recertification
Staff Training	\$	3,958	Caesars Palace - Child Plus Training
Staff Training	\$	100	Eb Cti Renewal Fee - DRDP Certified Trainers Recertification
Staff Training	\$	1,963	Allegiant Air - Travel to Child Plus Training
Training - Other	\$	156	Costco - Snack Items for Preservice
Nutrition Education	\$	859	Premier Food Safety
Program Supplies - Classroom	\$		Walmart - Home Base Classroom Supplies - Crayons etc.
	\$	9,493	

Fresno Economic Opportunities Commission Head Start/Early Head Start Financial Status Monthly Report July 31, 2023

		Early Head Sta	rt - Basic YTD Expenses	Balance	Annual	Early Head Sta	Early Head Start - T & TA Current YTD Expenses	
Description	Annual Budget	Current Expenses	z zaponoco	Remaining	Budget	Expenses	. z zxpelioes	Balance Remaining
Personnel	\$3,655,192	\$188,013	\$1,311,386	\$2,343,806	\$0	\$0	\$0	\$0
Fringe Benefits	1,608,284	53,651	389,958	1,218,326	-	\$0	\$0	-
Total Personnel	5,263,476	241,664	1,701,344	3,562,132	-	-	-	-
Travel	-	-	-	-	16,898	-	-	16,898
Equipment*	-	-	-	-	-	-	-	-
Supplies	242,877	3,051	84,283	158,594	33,488	-	440	33,048
Contractual	925,297	34,187	111,292	814,005	26,526	-	-	26,526
Facilities / Construction	-	-	-	-				
Other:								
Food Cost	50,000	23,346	37,800	12,200				
Transportation	9,536	736	6,011	3,525				
Staff Mileage	25,000	2,778	22,744	2,256				
Field Trips, including Transportation	1,730	=	=	1,730				
Space	84,678	4,445	30,976	53,702				
Utilities / Telephone / Internet	151,060	12,627	57,260	93,800				
Publication/Advertising/Printing	1,500	-	24	1,476				
Repair/Maintenance Building	180,781	1,574	14,062	166,719				
Repair/Maintenance Equipment	21,223	48	119	21,104				
Property & Liability Insurance	24,009	541	12,679	11,330				
Parent Involvement / CWPC	18,628	213	2,561	16,067				
Other Costs*	39,344	=	39,564	(220)				
Staff & Parent Training	2,277	-	95	2,182	96,459	1,400	42,047	54,412
Total Direct Charges	7,041,416	325,209	2,120,816	4,920,600	173,371	1,400	42,487	\$130,884
Total Indirect Charges	\$703,982	\$11,842	\$190,873	\$513,109	\$15,906	(\$285)	\$3,824	\$12,082
Total Federal Expenditures	\$7,745,398	337,051	\$2,311,689	\$5,433,709	\$189,277	1,115	\$46,311	\$142,966
% of Annual Budget Expended to Date		•	30%				24%	•
Non-Federal Share	\$1,549,080	\$297,040	\$934,809	\$614,271	\$37,855	\$279	\$11,578	\$35,742

*Other Costs Include:
FIRST AID (INCLUDES WORKERS COMP)
PROFESSIONAL SERVICES - COMPUTER
PROFESSIONAL SERVICES - CONSULTING
APPRAISAL FEES
REPAIR/MAINTENANCE-SPECIAL
DEPRECIATION EXPENSE
POSTAGE/EXPRESS MAIL
SUPPLIES - OTHER
DUES - ORGANIZATIONS
FINGERPRINTING / BACKGROUND CHECK
RECRUITMENT
MEETING COSTS - INTERNAL
PROGRAM SUPPLIES - BOOKS & PUBLICATIONS
PROGRAM SUPPLIES - TOOLS
TRAINING OTHER
EMPLOYEE EVENT
RECOGNITION
SAFETY

		00 70						
redit Card Expenses: Credit card statement dated 7/1/23-7/31/23								
July 2023 expenses:								
Program Supplies - Medically Prescribed	\$	765	Manor Drug Medical - Prescribed Formula					
Program Supplies - Disposables	\$	95	Plak Smacker - Toddler Toothbrushes & Toothpaste for CDC					
Staff Training	\$	357	Caesars Palace - Child Plus Training					
Staff Training	\$	93	Allegiant Air - Travel to Child Plus Training					
Training - Other	\$	35	Costco - Snack Items for Preservice					
	4	1 344						



FINANCE COMMITTEE MEETING

Date: September 13, 2023	Program: Sanctuary and Support Services
Agenda Item #: 5	Director: Misty Gattie-Blanco
Subject: Program Variance Report	Officer: Jack Lazzarini

Background

The information presented below is intended to keep the Committee apprised on the fiscal status of selected program(s) within the Agency that are routinely shared with Program Directors and Executive staff.

Fresno EOC Sanctuary and Support Services Division provides Homeless Services to young adults and chronically homeless adults and families through various projects, Central Valley Against Human Trafficking (CVAHT) to survivors of human trafficking throughout the Central Valley, and the LGBTQ+ Resource Center to the LGBTQ community. Sanctuary and Support Services utilize multiple grant funding sources to meet the needs of the clients.

The following prepared financial analysis reports will be presented:

- LGBTQ+ Resource Center:
 - OVC Mentoring grant is underspent due to sub-contractor (Fresno Street Saints) underspending their budgeted amount.
 - o Prop 64 grant is significantly underspent due to nearly two-year delay in contract execution with Fresno Police Department delaying the start of the program.
 - Remaining funding is on track and comes from various private foundations, small grants, donations and fundraising efforts to support the program.
- Central Valley Against Human Trafficking:
 - OVC Housing grant is currently underspent due to a delay in finding rental units for transitional housing and clients moving on into their own units with rental assistance funds.
 - Remaining grants are on track with spending or slightly underspent but will expend funds by the end of their contract cycles.
- Homeless Services:
 - HERO Team 2 grant is currently underspent due to vacancies and changes in personnel during the contract period.
 - o Remaining contracts are on track with spending or slightly underspent due to savings in rental assistance and personnel vacancies.







Fresno Economic Opportunities Commission Sanctuary Services Variance Report Summary

Program	Project/Contract No.	Contract Period	Reporting Period	Program Costs	Budget	Remaining Budget	Remaining Budget %
Sanctuary - Homeless Youth Emergency Services Pilot Program	HY21028596	4/1/22-3/31/27	7/31/2023	\$513,917	\$2,375,000	\$1,861,083	78%
Sanctuary - FCC Bridge Housing	80318	1/1/23-12/31/24	7/31/2023	\$89,594	\$500,000	\$410,406	82%
Sanctuary - Shelter Bridge Housing -County	A-19-337	7/1/23-6/30/24	7/31/2023	\$11,592	\$204,269	\$192,677	94%
Sanctuary - Shelter Bridge Housing -City	80315	7/1/21-10/31/23	7/31/2023	\$215,714	\$284,720	\$69,006	24%
Sanctuary - Shelter Bridge Housing -City Extension	80314	11/1/22-10/31/24	7/31/2023	\$25,656	\$84,333	\$58,677	70%
Sanctuary - FCC HOPE	87150	7/1/22-6/30/24	7/31/2023	\$247,827	\$500,000	\$252,173	50%
Sanctuary - City HOPE Bridge Housing	80317	11/1/22-10/31/24	7/31/2023	\$138,278	\$399,067	\$260,789	65%
Sanctuary Housing - Project Phoenix	CA1090L9T142108	9/1/22-8/31/23	7/31/2023	\$384,247	\$452,264	\$68,017	15%
Sanctuary Housing - Project Hearth	CA1481L9T142106	10/1/22-9/30/23	7/31/2023	\$231,319	\$306,962	\$75,643	25%
Sanctuary Housing - Project Hero Team 2	CA1570L9T142105	9/1/22-8/31/23	7/31/2023	\$371,509	\$525,000	\$153,491	29%
Sanctuary Housing - Project Rise	CA1761L9T142103	11/1/22-10/31/23	7/31/2023	\$37,221	\$51,178	\$13,957	27%
Sanctuary - Human Trafficking Victim Assistance Program	HV22028596	4/1/23-3/31/24	7/31/2023	\$190,007	\$666,666	\$476,659	71%
Sanctuary - HT OVC Minors	2019-VM-BX-0010	10/1/19-9/30/23	7/31/2023	\$368,033	\$499,998	\$131,965	26%
Sanctuary - HT OVC Housing	15POVC-21-GG-03954-HT	10/1/21-9/30/24	7/31/2023	\$167,713	\$594,316	\$426,603	72%
Sancutary - HT Slave 2 Nothing	80380	5/1/19 - no end date	7/31/2023	\$29,367	\$30,000	\$633	2%
Sanctuary - HT Slave 2 Nothing Emergency Apartment	80382	5/1/20 - no end date	7/31/2023	\$43,894	\$100,000	\$56,106	56%
Sanctuary - LGBTQ OVC Mentoring	15PJDP-21-GG-02740-MENT	10/1/21-9/30/24	7/31/2023	\$196,415	\$625,000	\$428,585	69%
Sanctuary - LGBTQ Health Access Foundation	80034	10/1/22-2/28/24	7/31/2023	\$14,995	\$45,000	\$30,005	67%
Sanctuary - LGBTQ Prop 64	80036	4/1/21 - 4/30/24	7/31/2023	\$107,914	\$929,086	\$821,172	88%
Sanctuary - LGBTQ City of Fresno	80042	3/1/23 - 6/30/24	7/31/2023	\$11,634	\$100,000	\$88,366	88%
			Totals	\$3,396,846	\$9,272,859	\$5,876,013	63%



FINANCE COMMITTEE MEETING

Date: September 13, 2023	Program: Finance
Agenda Item #: 6	Director: Steven Warnes
Subject: Health Insurance Report	Officer: Jay Zapata

Background

The information presented below is intended to keep the Committee apprised on the financial status of the Agency's self-funded health insurance plan.

As of July 31, 2023, the health insurance reserve is at \$6.5 million, which covers approximately 9.2 months of average expenditures. Contributions from programs and employees for 2023 total \$6,102,985 while the Fund paid out \$5,004,218 in expenses.

Changes to the health insurance plan in 2021 through 2023 include:

- Effective January 2021: 6% increase in Employer premiums and an average 16% increase to Employee premiums.
- Effective January 2022: Tele-health service was added and 1% increase in Employer premiums and an average 8% increase to Employee premiums.
- Effective January 2023: Restructured the wellness program to include more employees; replaced wellness discounted premium by an incentive program available to all employees. 5.5% increase in Employer premiums.

This table presents a sample of the monthly health insurance premium rates for 2023. Rates vary depending on the type of coverage tier selected; the PPO option is shown but a high-deductible option is available to the employees at a 40% lower cost.

	Agency	Employee	Total Premium
Employee Only	\$ 633	\$ 150	\$ 783
EE +Child(ren)	\$ 1,146	\$ 270	\$ 1,416
EE + Family	\$ 1,521	\$ 360	\$ 1,881
EE + Spouse	\$ 1,272	\$ 300	\$ 1,572



FRESNO EOC HEALTH INSURANCE FUND REPORT THROUGH JULY 31, 2023

					2023						2022	
	January	February	March	April	Мау	June	July	YTD totals Jan-Jul	Mo. Avg. Prev 12 mos	YTD totals Jan-Jul	Annual Jan - Dec	Annual Mo. Avg Jan - Dec
Beginning Fund Balance	5,493,909	5,464,765	5,865,711	6,054,466	6,355,101	6,660,835	6,712,731	Jan-Jui	Piev 12 illos	Jan-Jui	Jan - Dec	Jan - Dec
Income												
Agency Contributions Additional Agency Contr.	753,479 -	747,863	758,762 -	746,004 -	744,968 -	750,773 -	469,368	4,971,217 -	713,442 0	5,033,735 0	8,623,821 0	718,652 -
Employee Contributions	193,157	179,182	87,767	185,795	184,966	198,294	102,607	1,131,768	165,008	1,115,477	1,963,810	163,651
Total Income	946,636	927,045	846,529	931,799	929,934	949,067	571,975	6,102,985	878,450	6,149,212	10,587,631	882,303
Expenses												
Health Claims Paid	597,281	252,921	277,335	258,071	304,953	538,213	322,956	2,551,730	408,582	2,837,398	5,188,655	432,388
Dental Claims Paid	47,952	37,885	42,028	52,612	38,170	43,411	47,309	309,367	42,196	328,632	525,612	43,801
Prescriptions Paid	161,856	93,451	158,339	153,394	111,262	144,243	148,592	971,137	140,189	1,053,752	1,764,880	147,073
Vision Claims Paid	6,778	2,036	14,828	1,220	8,412	9,115	6,472	48,861	6,186	43,238	68,611	5,718
Stop Loss Premiums	104,348	105,261	108,245	107,933	103,712	103,362	104,699	737,560	101,865	726,444	1,211,263	100,939
Stop Loss Claims	-	(22,123)	-	-	(67)	-	-	(22,190)	(37,324)	(15,246)	(440,948)	(36,746)
Life Insurance Premiums	8,250	8,188	8,240	9,187	9,203	9,217	9,190	61,475	10,267	88,023	149,754	12,480
Pinnacle	13,309	13,579	13,580	13,526	13,471	13,508	13,489	94,462	13,188	92,159	155,949	12,996
Blue Cross	13,835	13,895	13,994	13,975	13,875	13,955	13,954	97,483	13,679	96,668	163,337	13,611
Benefits Consultant	12,083	12,083	12,084	12,083	12,083	12,084	12,083	84,583	12,083	82,002	142,419	11,868
Employee Assist. Program	4,537	4,537	4,740	4,740	4,740	4,740	4,740	32,774	3,459	13,136	21,865	1,822
Preferred Chiropractors	871	875	881	880	874	879	878	6,138	874	6,301	10,645	887
TeleDoc	2,474	2,485	2,503	2,499	2,481	3,426	2,996	18,864	2,600	17,892	30,232	2,519
Other Expenses	2,206	1,026	977	1,044	1,031	1,018	982	8,284	1,213	16,319	22.588	1,882
ACA Fees	-	-	-	-	-	-	3,690	3,690	308	3,750	3,750	313
Total Expenses	975,780	526,099	657,774	631,164	624,200	897,171	692,030	5,004,218	719,364	5,390,468	9,018,612	751,551
Current Fund Activity (net)	(29,144)	400,946	188,755	300,635	305,734	51,896	(120,055)	1,098,767	159,087	758,744	1,569,019	130,752
Ending Fund Balance	5,464,765	5,865,711	6,054,466	6,355,101	6,660,835	6,712,731	6,592,676	6,592,676				
-	, ,			· · ·	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·		, ,				
<u>Enrollment</u>												
Employee only-Traditional	247	256	256	259	258	260	257		250		250	
High-Deduct	79	84	86	87	84	86	87		83		76	
Family coverage-Traditional High-Deduct	337	321	322	320	318	318	320		328		348	
S .	34	41	41	38	39	39	39		38		36	
Dental coverage only	42	54	49	47	49	47	46		45 0		40	
Temp/On Call Plan Total employees enrolled	739	756	754	751	748	750	749		744		0 750	
rotai empioyees emolieu	133	100	/ 04	731	140	190	143	;	144		7 50	
Average contributions per employee	1,281	1,226	1,123	1,241	1,243	1,265	764		1,180		1,176	
Average expenses per employee	1,320	696	872	840	834	1,196	924		967		1,002	

Estimated # months funded:

9.2



FINANCE COMMITTEE MEETING

Date: September 13, 2023	Program: Finance
Agenda Item #: 7	Director: Chris Erwin
Subject: Non-competitive Procurements	Officer: Jay Zapata

Background

The information presented below is intended to keep the Committee apprised of any procurements made through a non-competitive procurement process. In accordance with the Accounting Policies and Procedures Manual, Non-competitive Procurements are "special purchasing circumstances, in which competitive bids are not obtained. Noncompetitive procurement (purchases and contracts) is only permissible in the following circumstances (2 CFR 200.320[f]):

- An emergency exists that does not permit delay.
- Only one source of supply is available.
- If the awarding Agency expressly authorizes non-competitive proposals in response to a written request from the Agency.
- Or after solicitation of several sources, competition is determined to be inadequate.

The key requirement for using non-competitive procurement is that the other procurement methods are not feasible and one of the above circumstances exists." A report on the non-competitive procurement awards will be made to the Board of Commissioners.

The Agency also follows the following guidelines:

- Purchases from \$10,000 to \$150,000 require three written quotes and may be approved by the CEO.
- Purchases over \$150,000 require a formal bid and approval from the Board.
- Purchases over \$10,000 without quotes or bids must be disclosed to the Board.

Vendor	Vendor Purpose		Justification	
Waterford	Curriculum solutions	\$21,010	One source of supply is available	







FINANCE COMMITTEE MEETING

Date: September 13, 2023	Program: Finance
Agenda Item #: 8	Director: Rosa Pineda
Subject: Head Start Fiscal Monitoring Report	Officer: Jay Zapata

Background

The Administration for Children and Families (ACF) conducted a Focus Area One (FA1) monitoring review of the Fresno County Economic Opportunities Commission Head Start and Early Head Start programs from June 5-7, 2023. The report contains information about the grant recipient's performance and compliance with the Head Start Program Performance Standards (HSPPS) requirements or Public Law 110-134, Improving Head Start for School Readiness Act of 2007.

This year, Fresno EOC has made significant progress in this area, and know more work still needs to be done. Staff are pleased to report the monitoring results for the Head Start and Early Head Start programs are generally positive, with no findings or deficiencies. We attribute this to our ongoing efforts to improve our systems and processes.

The monitoring report identified one area of concern: the timely submission of Federal Financial (SF-425) reports. Fresno EOC has addressed this concern by hiring a new Financial Manager and an additional accountant. These new staff members have brought a wealth of experience and expertise to our team, and they have been instrumental in helping us to strengthen our financial management practices. The team has implemented a new system for tracking financial reports, and they are conducting regular audits to ensure that their reports are accurate and timely. Staff are confident these new hires will help us resolve the concern identified in the monitoring report.

Fresno EOC is grateful to the Office of Head Start for their continued support of our programs. Fresno EOC is committed to working with them to ensure the agency programs continue to provide high-quality services to the children and families of Fresno County.





@FresnoEOC



Program Performance Summary Report

To: Authorizing Official/Board Chairperson

Fresno, CA 93721 - 2504

Ms. Linda Hayes
Fresno County Economic Opportunities Commission
1920 Mariposa Mall
Ste 300

Date: 07/25/2023

Mr. Khari M. Garvin

Khai M. S.

Director, Office of Head Start

From: Responsible HHS Official

From June 5, 2023 to June 7, 2023, the Administration for Children and Families (ACF) conducted a Focus Area One (FA1) monitoring review of Fresno County Economic Opportunities Commission Head Start and Early Head Start programs. This report contains information about the grant recipient's performance and compliance with the requirements of the Head Start Program Performance Standards (HSPPS) or Public Law 110-134, *Improving Head Start for School Readiness Act of 2007*.

The Office of Head Start (OHS) would like to thank your governing body, policy council, parents, and staff for their engagement in the review process. The FA1 review allows the OHS to understand how programs are progressing in providing services in the 5-year grant cycle. This report includes the performance measures used to understand grant recipient progress towards program goals. You can use this report to identify where your program was able to describe progress toward implementing program services that promote quality outcomes for children and families. Please contact your Regional Office for guidance should you have any questions or concerns. Your Regional Office will follow up on the content of this report and can work with you to identify resources to support your program's continuous improvement.

DISTRIBUTION OF THE REPORT

Copies of this report will be distributed to the following:

Ms. Cynthia Yao, Regional Program Manager

Ms. Emilia Reyes, Chief Executive Officer/Executive Director

Ms. Rosa Pineda, Head Start Director

Ms. Rosa Pineda, Early Head Start Director

Grant(s) included as part of this review

Grant Recipient Name	Grant Number(s)
Fresno County Economic Opportunities Commission	09CH012031

Glossary of Terms

Finding Type	Definition
Area of Concern (AOC)	An area in which the agency needs to improve performance. These issues should be discussed with the grant recipient's Regional Office of Head Start for possible technical assistance.
Area of Noncompliance (ANC)	An area in which the agency is out of compliance with Federal requirements (including but not limited to the Head Start Act or one or more of the regulations) in one or more areas of performance. This status requires a written timeline for correction and possible technical assistance or guidance from the grant recipient's program specialist. If not corrected within the specified timeline, this status becomes a deficiency.
Deficiency	As defined in the Head Start Act, the term "deficiency" means: (A) a systemic or substantial material failure of an agency in an area of performance that the Secretary determines involves: (i) a threat to the health, safety, or civil rights of children or staff; (ii) a denial to parents of the exercise of their full roles and responsibilities related to program operations; (iii) a failure to comply with standards related to early childhood development and health services, family and community partnerships, or program design and management; (iv) the misuse of funds received under this subchapter; (v) loss of legal status (as determined by the Secretary) or financial viability, loss of permits, debarment from receiving Federal grants or contracts, or the improper use of Federal funds; or (vi) failure to meet any other Federal or State requirement that the agency has shown an unwillingness or inability to correct, after notice from the Secretary, within the period specified; (B) systemic or material failure of the governing body of an agency to fully exercise its legal and fiduciary responsibilities; or (C) an unresolved area of noncompliance.

Performance Summary

Service Area	Grant Number(s)	Compliance Level	Applicable Standards	Timeframe for Correction
Fiscal Infrastructure, Capacity, and Responsiveness	09CH012031	Area of Concern	75.303(a)	Follow up with Regional Office for support

Program Overview

Fresno County Economic Opportunities Commission is in an agricultural region of central California. Many families make their living as farm laborers raising cattle and growing and harvesting fruit, vegetables, and nuts. The program is funded to serve 2,590 children and expectant families in center-and home-based options.



Program Design and Management

Program Design

The grant recipient's program design and structure takes into account community strengths and needs.

Program Management

The grant recipient has an approach for providing effective management and oversight of all program areas and fiduciary responsibilities.

Program Governance

The grant recipient maintains a formal structure for program governance that includes a governing body, a policy council (or policy committee for delegates), and parent committees.

Program Design and Management Summary

The grant recipient prioritized quality service delivery by using data to guide continuous efforts. The program completed a self-assessment study three times a year. Additionally, every manager and their staff members were expected to regularly monitor and analyze data in their assigned content areas to determine strengths and areas of need. The information gathered resulted in the creation of improvement plans, which were implemented regularly. The recipient's analysis process helped staff gain competence in collecting and using data in multiple ways. The grant recipient's data analysis efforts supported quality service delivery.



Designing Quality Education and Child Development Program Services

Alignment with School Readiness

The grant recipient's approach to school readiness aligns with the expectations of receiving schools, the Head Start Early Learning Outcomes Framework (HSELOF), and state early learning standards.

Effective and Intentional Teaching Practices

The grant recipient has strategies to ensure teaching practices promote progress toward school readiness.

Supporting Teachers in Promoting School Readiness

The grant recipient has an approach for ensuring teachers are prepared to implement the curriculum and support children's progress toward school readiness.

Home-based Program Services

The grant recipient has strategies to ensure home-based program services help parents to provide high-quality learning experiences.

Education and Child Development Services Summary

The grant recipient improved education services by training staff to use data to support children's school readiness. To become a data-driven program, the education leadership team trained classroom staff in gathering, analyzing, and using data. Specifically, the management staff trained teachers to conduct meaningful child observations and use that information to guide teaching practices and individualize instruction. Leadership staff aggregated data by classroom, teacher, and overall child outcomes. These data were used to determine professional development activities for all staff and identify which teachers would benefit from more intensive coaching. As a result of the training, staff could critically examine child outcomes data at each self-assessment checkpoint to determine the effectiveness of teaching strategies.



Designing Quality Health Program Services

Child Health Status and Care

The grant recipient has an approach for ensuring the delivery of high-quality health services.

Safety Practices

The grant recipient implements a process for monitoring and maintaining healthy and safe environments and ensuring all staff have complete background checks.

Health Services Summary

The grant recipient worked with community members to support health services. The program partnered with local colleges that provided nursing students to help complete on-site vision, hearing, height, and weight screenings for enrolled children. Nursing students also helped the recipient create health reports that were used when contacting parents regarding an upcoming health requirement. Community members serving on the recipient's Health Services Advisory Committee also volunteered their skills to develop access plans to provide services to children experiencing health-related barriers. Partnerships with local school districts provided access to school psychologists to support children who were exhibiting challenging behaviors. The recipient supported access to health services for all children through community collaborations.



Designing Quality Family and Community Engagement Services

Family Well-being

The grant recipient has an approach for collaborating with families to support family well-being.

Strengthening Parenting and Parent-Child Supports

The grant recipient has an approach for providing services that strengthen parenting skills.

Family and Community Engagement Services Summary

The grant recipient supported father and father figure engagement. When the program noted the low rate of male involvement, it responded by designing events specifically targeting these guardians. For example, the management team created an annual fatherhood conference with specific-interest workshop topics. These educational workshops included information on safety during outdoor activities, learning through play, and school readiness activities that fathers and father figures could complete with their children. The recipient also offered male guardians information on mental health topics like dealing with emotions. To further encourage participation, the program reimbursed fathers and father figures for child care and mileage costs when attending events, and partners provided meals and prizes, such as Super Dad T-shirts, to incentivize participation. As a result of its efforts, the recipient saw an increase in male participation in the program.



Developing Effective Eligibility, Recruitment, Selection, Enrollment, and Attendance (ERSEA) Strategies and Fiscal Infrastructure

Eligibility, Recruitment, Selection, Enrollment, and Attendance

The grant recipient enrolls children or expectant mothers who are categorically eligible or who meet defined income-eligibility requirements.

Enrollment Verification

The grant recipient maintains and tracks enrollment for all enrolled participants.

Fiscal Infrastructure, Capacity, and Responsiveness

The grant recipient's fiscal staff have the qualifications needed to provide oversight of the grant, but improvement is needed.

AOC - 75.303(a)

Timeframe for Correction: Follow up with Regional Office for support

Citation Definition:

75.303 Internal controls The non-Federal entity must: a) Establish and maintain effective internal control over the Federal award that provides reasonable assurance that the non-Federal entity is managing the Federal award in compliance with Federal statutes, regulations, and the terms and conditions of the Federal award. These internal controls should be in compliance with guidance in Standards for Internal Control in the Federal Government, issued by the Comptroller General of the United States or the Internal Control Integrated Framework, issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

Monitoring Feedback:

The grant recipient did not complete and submit timely Federal Financial (SF-425) reports. Although the recipient's financial manager described a process to ensure internal controls over reporting was implemented and stated all reports due to the Regional Office were up to date, tracking did not support this. For example, the SF-425, due April 30, 2023, was still outstanding. Additionally, a review of information in the Head Start Enterprise System showed multiple communications with the Regional Office about late reporting.

ERSEA Summary

The grant recipient modified service offerings based on recruitment and enrollment data. In a study of the waitlist data, program staff realized a large number of 3-year-old children were waiting for an open slot. Management studied the makeup of the current classrooms and realized the program could combine some classrooms, creating available staff and space to open additional classrooms for 3-year-olds and move children off the waitlist. As a result, 60 additional 3-year-olds were enrolled and received support from the program. The program's use of data helped it design services to meet the needs of more children.